Which of the following is NOT an advantage of group decision making?
Increased legitimacy Generate more alternatives
Minority domination Increase acceptance of a solution
Which of the following reaffirms commitment to the enhancement of quality of basic education through adopting several measures?
Dakar Framework of Action for EFA National Education Assessment System National Education Policy
National Education Policy The Recife Declaration of UNESCO
A occurs when the sender of the message gets the intended response from
the receiver.
Complementary transaction Uncomplementary transaction
Crossed transaction Ulterior transaction
Hogan describes personality as a structures, dynamics, and propensities inside a person.
n.

Processes

Traits
Habits
Core values

According to Gottfried intrinsic motivation is inversely related to
Anxiety Depression Dissatisfaction Frustration
A significant part of theconsists of individuals who trade directly, without being part of a company.
Private sector Public sector
Voluntary sector
Civil sector
Which of the following is a process by which we give meaning to our environment by organizing and interpreting our sensory impressions?
Locus of control Perception Selectivity
Self-monitoring
is a branch of philosophy that deals with moral values and codes of conduct.
Politics
Esthetics Humanities
Ethics Ethics

Way back in which century, NGO's were important in the anti-slavery movement and the movement for women's suffrage.

Mid-19th century

20th century Mid 21st century 18th century

Which of following refers to the arena of uncoerced collective action around shared interests, purposes and values?

Public sector Voluntary sector Cooperative society Civil society

The ability to put yourself in others shoes and to sense how others are feeling is called $\underline{}$

Empathy

Self awareness Self monitoring Consciousness

Which one the following is not the extrinsic value?

Stimulation
Universalism
Conformity
Power

The Gini coefficient of different sets of people cannot be averaged to obtain the Gini coefficient of all the people in the sets if a Gini coefficient were to be calculated for each person it would always be:
Zero
>1
>0
One
Which period/century is labeled as the "Century of Democracy"?
Renaissance period
19th century
20th century
21st century
The type of communication in which we do not recognize the humanity of other people is termed as
I-It communication
I-You communication
I-Thou communication Nonverbal communication
TVOITVET OUT COMMINGATION
People make things happen but they require a set of to do so.
Values
Traditions
Circumstances Deinain log
Principles

Culture places a high value on physical appearance.
Eastern Asian Western All of the above
Hogan defines personality at how many levels?
Five levels Four levels Two levels Three levels
Which type of teams are consisted of a manager and his or her employees from a particular functional area?
Self-managed teams Functional teams Cross functional teams Virtual teams
is a motivational approach in which an organization's financial
statements are shared with all employees.
Pay for performance Stock option program Open book management Employee recognition

Which of the following requires that no one have a negative net income or wealth?

Gini coefficient

Gini index Poverty index Education index

Which of the following is true for public companies?

Public companies are part of the public sector Public companies are part of the private sector Public companies are not part of the public sector Public companies are same as private companies

Degree to which people like or dislike themselves is:

Self-esteem

Self-monitoring Locus of control Stereotyping

Increase 'voice' of the employees as a result of democratic principles would lead to which of the following?

Increased dysfunctional behavior in employees

Higher level of organizational commitment

Decreased employee morale

Low level of productivity

Which stage of group development is characterized by close relationships and cohesiveness?

Performing
Norming
Storming

Adjourning
An adult high school or adult school is a high school facility designed for which of the following? Adult education Primary education Children education Elementary education
In Pakistan, Provisions in primary schools particularly the rural primary schools are very Appreciating Fair Good Poor
A prestige grading, position, or rank within a group is known as which of the following? Cohesiveness Status Norm Role

When we show interest, */ fun, we are in which following state?

Parent ego state Adapted child ego state Adult ego state Natural child ego state

Which of the followings is the emotional or feeling part of an attitude?

Affective component

Behavioral component Environmental component Cognitive component

_____is a motivational approach in which an organization's financial statements are shared with all employees.

Pay for performance Stock option program **Open book management** Employee recognition

The modern political democracy is seemed to be under attack from factors like:

Media consolidation Commercialization of education News uniformity All of the given options

Which of the following is an acceptable standard or expectation shared by group members?

Norm

Role Group Cohesiveness Status When you behave with confronting responses that express rebelliousness, pouting, anger, fear, anxiety, inadequacy, procrastination and blaming others, you are in which ego state?

Natural Child

Adapted Child

Sympathetic Parent

Adult Ego

When you behave and respond with probing responses that shows curiosity, intimacy, fun, joyfulness and fantasy, you are in which ego state?

Critical Parent

Natural Child

Sympathetic Parent

Adult Ego

Which one the following is not the extrinsic value?

Stimulation
Universalism
Conformity
Power

Degree to which people like or dislike themselves is:

Self-esteem

Self-monitoring Locus of control Stereotyping The component of an attitude that is made up of the beliefs, opinions, knowledge, or information held by a person is called:

Behavioral component
Cognitive component
Affective component
Environmental component

A person is considered intellectually developed when he/she is educated and

Hardworking Socialized

Intelligent

Trained

NLP stands for:

Neuro-Linguistic-Programming Neuro-Language Programming Non-Language Programming Non-Linguistic-process

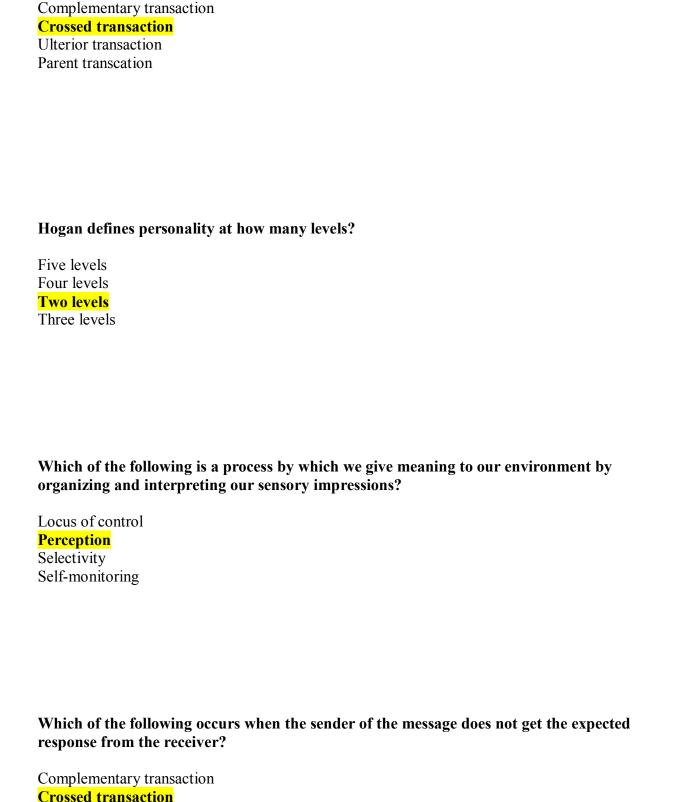
The component of an attitude that refers to an intention to behave in a certain way toward someone or something is called:

Affective component Environmental component Cognitive component Behavioral component

Which type of communication is vocal but does not use words?
Paralanguage Silence Kinesics Non-verbal
The heart of interpersonal communication is shared meanings between people. This statement is said by
Watzlawick Jackson Duck Richard and McCroskey
Irfan works at an office with low-walled cubicles. There is often a lot of background noise and Irfan has trouble hearing clients on the phone. This is an example of a barrier.
Semantic Physical Process Personal
Personality is:
Something than changes almost monthly Of no interest to trainers

A key part of motivation theory
A stable set of personal characteristics that account for consistent patterns
of behavior
An individual who's shy and withdrawn and focuses on understanding the world is
described as an:
Sensing
Introvert Popularity
Perceptive Intuitive
intuitive
The ability to put yourself in others shoes and to sense how others are feeling is
called
Empathy
Self awareness
Self monitoring
Consciousness
"I don't like Ali because he discriminates against women", is an example of:
Affective component
Cognitive component
Behavioral component
Environmental component

Our experience of the world is created by gathering information through the use of our senses.
One Five Three Six
Which type of managers take less time to make their decisions and less information in making their choices?
Rational mangers Low risk taking managers Efficient managers High risk taking managers
TA stands for?
Transformational analysis Translational analysis Transformable analysis Transactional analysis
Which transaction can be helpful when the negative parent or child ego response is crossed with an adult response?



Ulterior transaction

None of the given options

Which of the fe	ollowing includes in the negative pole of conscientiousness?
Prejudiced	
Self-indulgent	
Self-centered	
Hostility	

The type of communication in which we do not recognize the humanity of other people is termed as

I-It communication

I-You communication
I-Thou communication
Nonverbal communication

When the adult ego is in control, people behave in a thinking, balanced and _____ manner.

Unemotional

Irrational Sentimental Unrealistic

Non-completive skills, capabilities and competencies are the element of Social skills Self management Emotional development **Emotional intelligence** "Pouting" is a physical cue for which ego state? Parent **Child** Adult Transaction A person's need of self-respect, and status are the components of_____. Safety needs **Esteem needs** Social need Self-actualization needs Which of the following is not the type of nonverbal communication? Kinesics

Haptics

Ambushing

Physical appearance

When you behave and respond with probing responses that shows curiosity, intimacy, fun, joyfulness and fantasy, you are in which ego state?

Critical Parent
Natural Child
Sympathetic Parent
Adult Ego

A workweek in which employees work longer hours per day but fewer days per week is called:

Flexible workweek Telecommuting

Compressed workweek

Job sharing

The highest need in the hierarchy of needs is:

: S:

Safety Esteem

Self actualization

Physiological

Which of the following is NOT among the personality traits studied under Five Factor Model?

Extraversion Agreeableness

Security Emotional stability
If Mr. A has a belief that "discrimination is wrong", then what will be his feeling about a person who discriminates against minorities?
Appreciates him Like him Does not like him Starts fighting with him
An individual who is shy and withdrawn, and focuses on understanding the world is described as an:
Introvert Sensing Perceptive Intuitive

Negative inequity is generated when an individual feels that he/ she received a reward which is:

More than that of other people Equal to that of others Not sufficient for his/ her needs Less than that of other people

From	1985 to	2000,	the number	of most	authoritarian	countries i	in the	world
decli	ned from	:						

According to the Big-Five Model, which of the following is the personality dimension that explains the degree to which someone is imaginative, artistically sensitive, and intellectual?

Extraversion
Openness to experience
Conscientiousness
Emotional stability

In his research, Herzberg asked his respondents to:

Indicate when they felt exceptionally good or bad about their job Complete a well-known satisfaction inventory Identify hygiene factors
Indicate the level of their morale

"Can you shed some light on it?" is a common expression based on:

Auditory sub-modalities Kinesthetic sub-modalities Gustatory sub-modalities Visual sub-modalities

A worker with perceived negative inequity is likely to change work inputs or	
Leave the situation Ask for a raise Work more hours Come to work early	

Human development index considers all of the following variables, EXCEPT:

Adult education
Life expectancy
Literacy
Standard of living

Which of the following is true about a group?

Interacting individuals who come together to achieve particular goals Interdependent individuals who come together to achieve particular goals

Interacting and interdependent individuals who come together to achieve particular goals

Two or more interacting and interdependent individuals

Human development index of Nepal was 0.534 in 2005, published in 2007 and is:

Increasing

Decreasing Constant Facing change

Good Political Governance emphasizes the role of:

Accountability and Efficiency Transparency and Effectiveness Accountability and Transparency Effectiveness and Efficiency

Sustainable Human Resource Development can be attained and sustained only when the people at large have access to:

Information
Knowledge decision making
Empowerment and decision implementation
All of the given options

Human Development Index (HDI) is a:

Comparative measure Proportional measure Distributive measure Relativistic measure

A '7' degree on the freedom scale used in World Freedom Reports means that the country is:

Free Least free

In consideration to be freed

Moderately free
Work teams are made up of interdependent individuals who are responsible for attainment of a goal.
Formal groups Informal groups Unstructured groups Sample group
People who are low on neuroticism are:
More stable Less stable Unstable None of the given options
For determining the degree of freedom, Nations are ranked on a scale of on several questions.
0-4 $0-5$ $1-4$ $1-10$

Which of the following is a process that gives meaning to our environment by organizing and interpreting our sensory impressions?

Locus of control Perception

Selectivity	
Self-monitoring	ŗ

Which of the following is not the trait of people high on Intrinsic Motivation (IM)?

Well planned
Self determined
Self directed
Risk taker

According to Maslow, which of the following are considered to be higher-order needs?

Self-actualisation and Safety Self-actualisation and Existence Esteem and Relatedness Esteem and Self-actualisation

Hertzberg's theory does not include:

Satisfiers
Hygiene factors
Equity
Job content factors

Which of the following expressions is based on kinesthetic sub-modality?

Junaid's room is in an apple-pie order She sung so well

Ali was completely immersed to his mid-term exams
Chinese food does not magnetize his taste

When we find a student guilty of using unfair means in exam and conclude that all the students are cheaters, corresponds to:

Stereotyping Halo effect Attitude Behavior

If you don't study for an exam because you don't think it will help your exam grade, this refers to which component of Expectancy theory?

Valence Instrumentality Expectancy Effort

The element of motivation that is 'an internal state and makes certain outcomes attractive' is referred as:

A drive An effort A goal A need

When you behave and respond with evaluative responses that are critical, judgmental,

opinionated, demanding and disapproving, you are in which ego state?

Sympathetic Parent Critical parent Natural Child Critical child	
When the factual, unemotional ma	is in control, people behave in a thinking, rational, calculating, inner.
Adult Ego State Parent ego state Child ego state None of the given options	
The verbal cue for child	ego state includes all except:
"I wish" "How much" "I want" "I don't know"	

Which transaction can be helpful when the negative parent or child ego response is crossed

with an adult response?
Complementary transaction Crossed transactions Ulterior transactions None of the given options
The term democracy originated from Greek word "demokratia" where "demo" means:
People Process Power Policy
"That really brightens my day" belongs to:
Auditory Sub-modalities Kinesthetic Sub-modalities Visual Sub-modalities Gustatory Sub-modalities

Which of the following dimensions of trust deals with willingness to protect a person,

physically and emotionally?
Openness Competence Consistency Loyalty
Organizational democracy requires style of management.
Participative
Autocratic
Paternalistic
Laissez-faire
means that members of an organization participate in the processes of organizing and governance.
Organization productivity
Employee morale
Economic democracy
Organizational democracy

Gestures, facial expression, and body movements are all part of
Facilitation Intonation Nonverbal communication Posturing
Transactions occur when the words seem to be coming from one ego state, but in reality they are coming from some other ego state.
Crossed
Complementary
Ulterior
Futile

Which of the following requires the listener to pay reasonably close attention to the speaker?
Marginal listening
Effective listening
Evaluative listening
Emphatic listening
The transfer and understanding of meaning is
Communication Nonverbal communication Organizational communication Interpersonal communication
Which of the following is NOT true about nonverbal communication?
It is symbolic
It is rule guided
It reflects culture
It is unintentional

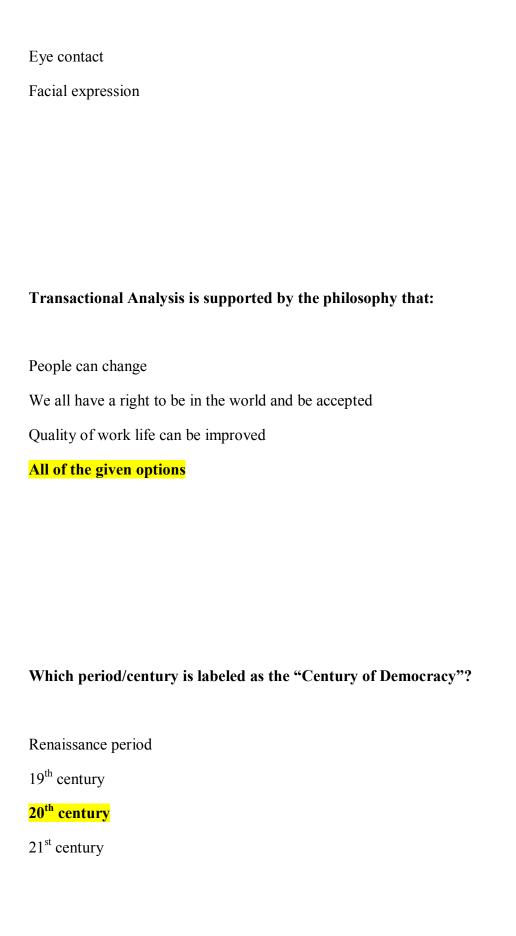
Impersonal communication occurs when:
We interact spontaneously with other people
We practice other-centered communication
We treat people as objects
We interact spontaneously and practice other-centered communication
A need that is satisfied when a person is recognized by the boss for doing a good job is
Safety need
Esteem need
Self-actualization need
Social need

Hertzberg suggested that performance can be improved by:
Emphasising instrumentality
Stressing higher-order needs
Adding satisfiers to people's jobs
Adding hygienes to people's jobs
Which of the following countries has "Mean Years of schooling" less than 3 years?
India
Pakistan
Bangladesh
All the given options

Which of the following is the most extensively researched trait of Big five model?
Conscientiousness
Emotional stability
Extraversion
Agreeableness
The positive pole of extraversion includes all of the following, EXCEPT:
Sociability
Assertiveness
Logical
Gregarious
Which of the following does not come under the negative pole of agreeableness?
Hostility
Warm Company of the C
Disdainful
Bossy

According to the research, people seek consistency between their attitudes and
·
Behavior
Emotions
Knowledge
Opinions
"Developing the ability to live as a member of the society or a group and contribute to it" relates to which of the following?
Physical development
Social development
Spiritual development
Political development

Which of the following is not a proposition of Personality & Intrinsic Motivation (IM) Link?
People high on conscientiousness would be high on IM
People high on Extraversion would be high on IM
People high on Agreeableness would have moderate IM
People high on Neuroticism would be high in IM
Asking someone the meaning of his statement is an example of:
Verbal aggressiveness
Rejection
Metacommunication
Insensitivity
Which of the following is the most powerful nonverbal cue?
Silence
Touch



Which of the following power is an influence that is based on expertise, special skills, or knowledge?
Reward power
Coercive power
Legitimate power
Expert power
Which of the following power arises because of a person's desirable resources or personal traits?
Reward power
Coercive power
Referent power
Expert power

Which stage of group development is characterized by intragroup conflict?
Norming
Storming
Adjourning
Forming
Which of the following is true about a group?
Interacting individuals who come together to achieve particular goals
Interdependent individuals who come together to achieve particular goals
Interacting and interdependent individuals who come together to achieve particular goals
Two or more interacting and interdependent individuals

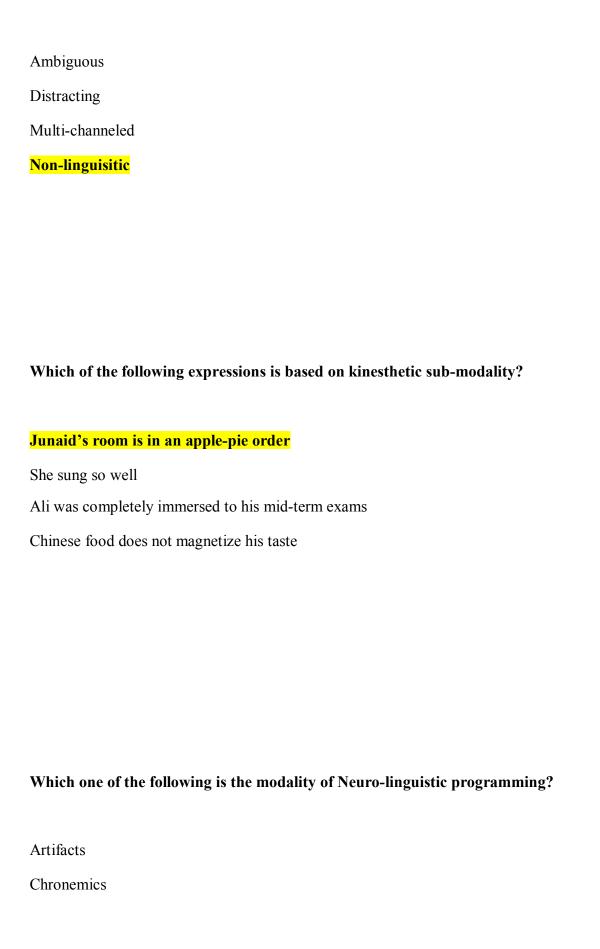
Human development index of Bangladesh was 0.551 in 2005, published in 2007 and is:
Increasing
Decreasing
Constant
Facing big change
Which of the following is NOT an aspect of Sustainable Human Development?
Empowerment
Responsiveness
Sustainability
Equity
Governance is a process of:
Decision making and decision implementing

Decision implementing and decision monitoring
Decision making and decision processing
Decision making and decision monitoring
"Doing an activity or behavior voluntarily for its own sake, for the inherent satisfaction and pleasure derived from participation" well defines:
Intrinsic Motivation
Extrinsic Motivation
Conscientiousness
Machiavellianism
The term "Gross National Happiness" was coined in:
1950
1965
1705

1985
If we activate our aerobic system with proper exercise and diet, we burn which of the following as primary fuel?
Carbohydrates
Vitamins
Fats Control of the C
Proteins
Which of the following exercises do NOT maintain the increased heart rate for 20 or more minutes?
Biking
Swimming

Aerobic dancing
Yoga
Which of the following is a type of work teams that operates without a manager and is responsible for a complete work process or segment?
Self-managed Team
Functional team
Cross functional team
Virtual team
Hertzberg's theory does not include:
Satisfiers
Hygiene factors

Equity
Job content factors
When full-time production employees work for "10-hour days" each week, their company is using
Flextime
Telecommuting
Job sharing
A compressed workweek
is communication that is vocal but does not use words.
Haptics
Paralanguage Paral
Non verbal
Verbal
The fact that we may receive several nonverbal messages at once, it indicates that nonverbal communication is:



Kinesthetic
Haptics
To feel angry at some one corresponds to:
Attitude
Behavior
Skill
The ability to manage one's own emotions and impulses is called:
Self-awareness
Self-motivation Self-motivation
Self-management
Self monitoring
If Mr. A has a belief that "discrimination is wrong", then what will be his feeling
about a person who discriminates against minorities?

Appreciates him
Like him
Does not like him
Starts fighting with him
An individual who is shy and withdrawn, and focuses on understanding the world
is described as an:
Introvert
Sensing
Perceptive
Intuitive
No. 24 (2011) 10 10 10 10 10 10 10 10 10 10 10 10 10
Negative inequity is generated when an individual feels that he/ she received a
reward which is:
More than that of other people
Equal to that of others
Not sufficient for his/ her needs
Less than that of other people

From 1985 to 2000, the number of most authoritarian countries in the world

65 to 10
67 to 26
12 to 12
According to the Big-Five Model, which of the following is the personality
limension that explains the degree to which someone is imaginative, artistically
ensitive, and intellectual?
Extraversion
Openness to experience
Conscientiousness
Emotional stability

In his research, Herzberg asked his respondents to:

Indicate when they felt exceptionally good or bad about their job

Complete a well-known satisfaction inventory
Identify hygiene factors
Indicate the level of their morale

declined from:

80 to 64

"Can you shed some light on it?" is a common expression based on:
Auditory sub-modalities
Kinesthetic sub-modalities
Gustatory sub-modalities
Visual sub-modalities
A worker with perceived negative inequity is likely to change work inputs or
•
Leave the situation
Ask for a raise
Work more hours
Come to work early
Human development index considers all of the following variables, EXCEPT:
Adult education
Life expectancy
Literacy

Standard of living
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Interacting and interdependent individuals who come together to achieve
particular goals
Two or more interacting and interdependent individuals
Human development index of Nepal was 0.534 in 2005, published in 2007 and is:
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Decreasing
Constant
Facing change
Good Political Governance emphasizes the role of:

Accountability and Efficiency

Transparency and Effectiveness
Accountability and Transparency
Effectiveness and Efficiency
Sustainable Human Resource Development can be attained and sustained only
when the people at large have access to:
men the people at ange have access to
Information
Knowledge decision making
Empowerment and decision implementation
All of the given options
Which teams are composed of a manager and employees from a particular functional area?
Functional teams
Self-managed teams
Cross functional teams
Virtual teams

Comparative measure
Proportional measure
Distributive measure
Relativistic measure
If Ayesha and Rahat both are trying to take control of the group at every meeting, it is more probable that group is in the of group development.
Performing stage
Norming stage
Storming stage
Adjourning stage

A '7' degree on the freedom scale used in World Freedom Reports means that

the country is:

Human Development Index (HDI) is a:

Least free
In consideration to be freed
Moderately free
In which of the following groups, appropriate behaviors are established by and directed toward organizational goals?
Formal groups
Informal group
Structured groups
Unstructured groups
Work teams are made up of interdependent individuals who are
Work teams are made up of interdependent individuals who are responsible for attainment of a goal.
responsible for attainment of a goal.
responsible for attainment of a goal. Formal groups
responsible for attainment of a goal. Formal groups Informal groups
responsible for attainment of a goal. Formal groups Informal groups Unstructured groups
responsible for attainment of a goal. Formal groups Informal groups Unstructured groups
responsible for attainment of a goal. Formal groups Informal groups Unstructured groups
responsible for attainment of a goal. Formal groups Informal groups Unstructured groups

When communication takes place between more than two people, it is known as which of

the following?

Interpersonal communication
Group communication
Non verbal communication
None of the given options
People who are low on neuroticism are:
More stable
Less stable
Unstable
None of the given options
For determining the degree of freedom, Nations are ranked on a scale of on several questions.

0 - 4

0 - 5

1 – 4

1 – 10

Which of the following is a process that gives meaning to our environment by organizing and interpreting our sensory impressions?
Locus of control
Perception
Selectivity
Self-monitoring
Which of the following is not the trait of people high on Intrinsic Motivation (IM)?
Which of the following is not the trait of people high on Intrinsic Motivation (IM)? Well planned
Well planned

According to Maslow, which of the following are considered to be higher-order needs?

Self-actualisation and Safety Self-actualisation and Existence Esteem and Relatedness

Esteem and Self-actualisation

Hertzberg's theory does not include:
Satisfiers
Hygiene factors
<mark>Equity</mark>
Job content factors
Which of the following expressions is based on kinesthetic sub-modality?
Junaid's room is in an apple-pie order
She sung so well
Ali was completely immersed to his mid-term exams
Chinese food does not magnetize his taste
When we find a student guilty of using unfair means in exam and conclude that all the students are cheaters, corresponds to:
Stereotyping
Halo effect
Attitude

Behavior

If you don't study for an exam because you don't think it will help your exam grade, this refers to which component of Expectancy theory?
Valence
Instrumentality
Expectancy
Effort
The element of motivation that is 'an internal state and makes certain outcomes
attractive' is referred as:
A drive
An effort
A goal
A need
Goal setting theory states that in order to have superior motivators, goals should
be:
Specific and challenging
General and encouraging
So hard that they are beyond the employee's skills level
So that they can be easily reached

Job sharing and telecommuting are two forms of	work schedules.
Compressed	
Strict	
Flexible	
All of the given options	
When full-time production employees work for "10-hour day	ys" each week their
company is using	ys caen week, then
company is using	
Flextime	
Telecommuting	
Job sharing	
A compressed workweek	
"Personality theory has been an integral part of psychology evaluating models of human nature". This statement is given	
Galton	
Norman	
Goldberg	

Hogan
The high-velocity industries that are probably more exposed to the impact of globalization are:
Manufacturing
Electronics
Service Textile
Infant mortality in poor countries is per 1,000 live births.
85
100
115 150
The common expression "I feel like I'm carrying this whole thing on my back" is based on which of the following sub modalities?
Kinesthetic
Kinesthetic Visual
Visual Auditory
Visual

Which component of attitude refers to an intension to behave in a certain way towards something or some one?
Affective component
Cognitive
Behavioral Environmental
Which of the following is excluded from threads of corporate excellence?[/b]
Strategic orientation
Top management style
Organizational design Corporate vision
Corporate vision
which of the following is not an aspect of sustainable human development?

Responsiveness
Sustainability
Equity
Empowerment
Body language and verbal intonation are important means of communication?
Nonverbal
Technical
Verbal
Impersonal
Impersonar
Most effective behavior, human relations and performance comes from
Parent ego state
Child ego state
Adult ego state
rudit ego statt
Either parent ego state or adult ego state

Paralanguages refers to what? In which country leaders are expected to be paternalistic towards the employees
Korea Pakistan Japan America
The parent, the child and the adult are the three states of which of the given option?
Attitude Ego
FFM Vision
"That really brightens my day" belongs to:
Visual Submodalities

Auditory Submodalities
Kinesthetic Submodalities
Gustatory Submodalities
"Personality theory has been an integral part of psychology and is concerned with evaluating models of human nature". This statement is given by
Galton
Norman
Goldberg
Hogan
Which type of communication is vocal but does not use words?
Paralanguage Paral
Silence
Kinesics
Non-verbal

A occurs when the sender of the message gets the intended response from the receiver.
Complementary transaction
Uncomplementary transaction
Crossed transaction
Ulterior transaction
is a motivational approach in which an organization's financial
statements are shared with all employees.
Day for performance
Pay for performance
Stock option program
Open book management
Employee recognition
Our experience of the world is created by gathering information through the use of
our senses.
Ona
One Five
Three
Six

Degree to which people like or dislike themselves is:
Self-esteem Self-monitoring Locus of control Stereotyping
The high-velocity industries that are probably more exposed to the impact of globalization are:
Manufacturing Electronics
Service Textile
Which type of teams are consisted of a manager and his or her employees from a particular functional area?
Self-managed teams Functional teams

Cross functional teams
Virtual teams
Infant mortality in poor countries is per 1,000 live births.
85
100 115
150
130
When the is in control, people behave in a thinking, rational, calculating
factual, unemotional manner.
Parent ego state
Child ego state
Adult Ego State
None of the given options
Tions of the British options
Individuals high in basically value affiliation and avoid conflict.
Extraversion
Agreeableness
Conscientiousness
Emotional stability

"Pouting" is a physical cue for which ego state?
Parent Child Adult Transaction
Genetics enables body's ability to burn:
Carbohydrates Fat Glycogen Vitamins
means that members of an organization participate in the processes of organizing and governance.
Organizational democracy Employee morale Organization productivity Economic democracy

The following conversation is the example of which transaction? Stimulus: You can never trust these people Response: Exactly! Their kind is all the same
Child-Child Transaction
Adult-Adult Transaction
Parent-Parent Transaction Parent-Child Transaction
The common expression "I can't handle this stuff" is based on which of the following sub modalities?
Auditory
Kinesthetic Visual
Olfaction
An individual who's shy and withdrawn and focuses on understanding the world is described as an:

Introvert
Perceptive
Intuitive
In which of the following countwies 1 in every 2 edults is taking next in edult education
In which of the following countries, 1 in every 2 adults is taking part in adult education
programs.
Sweden
Canada
Libya
India
Aristotle regarded STATE as a/an:
Organism
Individual
Country
Nation

Sensing

The modern political democracy is seemed to be under attack from factors like:
Media consolidation Commercialization of education News uniformity All of the given options
If Mr. P. has a haliaf that "smaking is had" and he starts avaiding Mr. C. hasaysa he smakes
If Mr. B has a belief that "smoking is bad" and he starts avoiding Mr. C because he smokes refers to which of the following:
Affective component Cognitive component Behavioral component
Environmental component
People make things happen but they require a set of to do so.
Values

Traditions
Circumstances
Principles
Freedom House generally uses criteria for its reports.
Economic growth measure
Standard geographic regions
Developed and underdeveloped countries measure
High / low GNP measure
The highest need in the hierarchy of needs is:
The highest need in the hierarchy of needs is:
·
The highest need in the hierarchy of needs is: Safety Esteem
Safety

Which of the followings is the emotional or feeling part of an attitude?

Affective component

Behavioral component Environmental component Cognitive component

The happiest of the four life positions is usually which of the following?

I'm OK; you're not OK I'm not OK; you're OK I'm OK; you're OK

I'm not OK; you're not OK

It is estimated that between 1990 and 2030 world's population will grow by how many?

3.7 billion

2 trillion

3.7 million

7 billion

Hogan defines personality at how many levels?
Five levels Four levels Two levels Three levels
The Gini coefficient is defined as a ratio with value/s
Greater than 1 Between 0 and 1 Less than zero Equal to 1
When you behave and respond with evaluative responses that are critical, judgmental, opinionated, demanding and disapproving, you are in which ego state?
Sympathetic Parent Critical child Natural Child Critical Paren

ESL is abbreviation for which of the following?

English as a Second Language

European Student Language Effective Secondary Language English Study Links

The verbal cue for child ego state includes all except:

"I wish"

"How much"

"I want"

"I don't know"

Which transaction can be helpful when the negative parent or child ego response is crossed with an adult response?

Complementary transaction

Crossed transactions

Ulterior transactions
None of the given options

The term democracy originated from Greek word "demokratia" where "demo" means:
People
Process
Power
Policy
The transfer and understanding of meaning is
*
Communication
Nonverbal communication
Organizational communication
Interpersonal communicate
Which leadership style involves the leader giving followers something they want in exchange for something the leader wants?
Transformational
Charismatic

Transactional None of the above
None of the above
Which country tops the list of South Asian countries in terms of the Human development Index?
Africa
Bangladesh
Sri Lanka
India
When we form a general intuition about a person on the basis of single characteristics it's
known as
Stereotyping
Self serving bias Halo effect
Empathy

The heart of interpersonal communication is shared meanings between people. This statement is said by
Watzlawick Jackson Duck Richard and McCroskey
Non-completive skills, capabilities and competencies are the element of
Social skills Self management Emotional development Emotional intelligence

can have good effect on our mental state
--

Positive words

Toxic words Caustic words Negative words

NLP stands for:

Neuro-Linguistic-Programming Neuro-Language Programming Non-Language Programming Non-Linguistic-process

"I don't like Ali because he discriminates against women", is an example of:

Affective component

Cognitive component

Behavioral component Environmental component

Which of the following communication occurs simultaneously from two or more channels?
Verbal communication Interpersonal communication Non-verbal communication All of the above
When we show interest, understanding and fun, we are in which following state?
Parent ego state Adapted child ego state Adult ego state Natural child ego state
c high behavioral consistency between "who they are" and "what they do"?
High self-motivators
Low self-monitors
High self-monitors

Low self-motivators
Which theory was developed by Frederick Hertzberg?
Theory X/theory Y Motivation-hygiene theory Hierarchy of needs theory Equity theory
Reliability, predictability, and good judgment in handling situation are related to which of the following dimension of trust?
Openness Loyalty Consistency Integrity
"I guess" is a verbal cue for which ego state?
1 guess 15 a verbar cue for which ego state:

Select correct option: Parent
Child
Adult
Transaction
Reliability, predictability, and good judgment in handling situation are related to which of the following dimension of trust?
Openness
Loyalty
Consistency Integrity
integrity
Which of the following dimension of trust deals with willingness to share ideas and information freely?
Openness
Loyalty
Consistency Integrity
is a group which is important due to multiplier effect they have on the development of others through families.
Skilled worker
University students Girls and women
Unemployed youth
All of the following are characteristics of good governance, EXCEPT:
Equity

Dependability Consensus Participation
When the is in control, people behave in a thinking, rational, calculating, factual, unemotional manner.
Parent ego state Child ego state Adult Ego State None of the given options
Culture places a high value on physical appearance.
Eastern Asian Western All of the above
is a qualitative condition and is an attempt to define quality of life.
Gross National Product Gross National Happiness Classical liberal economies Human Development Index
From 1985 to 2000, the number of most authoritarian countries in the world declined from:
100 to 80 65 to 10 67 to 26

If an ac	tivity	is	done	willing	ılv	without	anv	nav	ment	or	reward	then	it's	cal	led
II wii we		10	uone	*******	7	milliout		P 44.	IIICIIC	O.	icmua	CHICH	10 0	cui	LUU

Extrinsic motivation Reinforcement Intrinsic motivation Punishment

Which type of managers take less time to make their decisions and less information in making their choices?

Rational mangers Low risk taking managers Efficient managers High risk taking managers

Individuals high in ______ basically value affiliation and avoid conflict.

Extraversion Agreeableness Conscientiousness Emotional stability

Which index was developed in 1990 by Indian Nobel prize winner?

Health Development Index Human Development Index Gross Enrollment Index

Life Expectancy Index
Which of the following requires that no one have a negative net income or wealth?
Gini coefficient Gini index Poverty index Education index
The common expression "The problem is screaming at me" is based on which of the following sub modalities?
Auditory Kinesthetic Visual Olfaction
Which management deals with different cultures in an organization? Consultative Autocratic Diversity Participatory
A high Gini coefficient indicates more distribution.
Perfect

Stable Unequal Equal

Your aerobic system encompasses:

Heart Blood vessels Aerobic muscles All of the given options

The McClelland's theory belongs to the

Content theories Reward theories Process theories Behavioral theories

Which of the following is a type of work team that operates without a manager and is responsible for a complete work process or segment?

Self-Managed team Functional team Cross functional team Virtual team