Sales staff of Yamauchi Corporation/Yamauchi Belgium

Yamauchi Corporation is manufacturer of industrial rubber and plastic products.

We supply high-quality industrial parts to manufacturers of various products in diverse

Fields, such as audio and visual products, copy machines, printers, disk drives,

Papermaking machines, textile machines, laminates and multi-layer materials.

To respond to a wide range of needs of manufacturers around the world,

We conduct dynamic business activities in collaboration with other Yamauchi

Group Companies in global.

We are seeking a sales staff for sales of rolls and belts for papermaking equipment, lamination materials and textile machine parts to help manage and operate all sales activities.

We need a candidate that speaks Japanese and English and Dutch and German or French fluently, is highly motivated,

possesses an entrepreneurial approach to solving problems, and is passionate about

new ideas.

After joining Yamauchi, you can improve your technical skill and accumulate knowledge and also can make personal connection in Yamauchi Corporation, Tokyo/Osaka Office or Kanuma Factory in Tochigi prefecture for 3-4 years.

After that you are transferred to Yamauchi Belgium in Hasselt, and you have job tasks as below:

Your tasks:

・Visit customers for papermaking manufacturers, lamination fabricators, textile machine makers/users with representative agent and support and promote our products.

・Try to find and cultivate new customers which can promote our products, and can suggest the ideas for new usage or application of our products.

・Manage and control a collection of trade receivable properly and a risk of bankruptcy. .

・Comfortably communicate and interact with Japanese staff, Belgian staff, customer,

 and supplier and agent.

Your profile::

・Study in any department and prospected to graduate Japanese or Belgian University or Graduate school in Year 2018 and will be qualified as Bachelor or Master in any department.

・Good Japanese language skill in writing/reading/hearing and speaking(equivalent for N2 in Japanese Language Proficiency Test)

Other details:

(Salary, Bonus, Allowance while trained in Japan)

Bachelor: 201,400 Yen

Master: 211,410 Yen

Salary increment: Once a year (April)

Bonus: twice a year (July and December)

Allowance: commute allowance, overtime pay etc..

(Working location in Japan)

Tokyo/Osaka sales Office, Kanuma Factory(Tochigi)

(After working in Japan for 3 or 4 years, transferred to Yamauchi Belgium permanently)

Salary, bonus and allowance are followed to company regulation of Yamauchi Belgium

(Working hours in Japan)

AM 8:10 to PM 17:00 (including break time: one hour)

(Holiday and leave)

Complete five-day workweek

Annual holidays: 125 days(including Saturday, Sunday, and public holidays)

(Social insurance)

Employment insurance, compensation insurance, health insurance, Employee’s pension

(Welfare)

Employee stock ownership plan, housing subsidies, regular medical check

(Education program)

・New employee training program for one week after joining company

・Ttraining program for second year employees

・OJT(On the job training)

・Mentor/trainer system

(Selection process)

・Documents(C.V, ), transcript, Interview, Professional test

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