

Q3FY12 Estimate for  
**PI Industries Ltd.**

( fig. In ₹ cr. )	<b>Q3FY12</b>	<b>Q3FY11</b>
<b>Revenue</b>		
<b>Agri-Input</b>	125-135	85.8
<b>CSM</b>	98-110	87
<b>Polymer</b>	0	16.6
<b>Total</b>	<b>223 - 245</b>	<b>189.4</b>
<b>EBITDA</b>	<b>43 - 48</b>	<b>29.86</b>
<b>Net Profit</b>	<b>23 - 26</b>	<b>15.21</b>
<b>EPS ( in ₹ )</b>	<b><u>9.2 - 10.4</u></b>	<b><u>12.42</u></b>

## 9'Month'FY12 Estimate for

# PI Industries Ltd.

( fig. In ₹ cr. )	9'Month'FY12	9'Month'FY11
<b>Revenue</b>		
<b>Agri-Input</b>	420 - 430	305.1
<b>CSM</b>	252 - 264	150.6
<b>Polymer</b>	0	51
<b>Total</b>	<b>672 - 694</b>	<b>506.7</b>
<b>EBITDA</b>	<b>123 - 128</b>	<b>83.71</b>
<b>Net Profit (excluding exceptional gain)</b>	<b>68 - 75</b>	<b>43.73</b>
<b>EPS ( in ₹ ) (excluding exceptional gain)</b>	<b><u>27.1 - 29.9</u></b>	<b><u>35.69</u></b>



## Q3FY12 & 9'Month'FY12 Estimate for

# Jubilant Industries Ltd.

( fig. In ₹ cr. )	Q3FY12	9'Month'FY12
<b>Revenue</b>		
<b>IP</b>	51-53	143-146
<b>ACP</b>	90-96	289-295
<b>Retail</b>	105-115	305-315
<b>Total</b>	<b>246 - 264</b>	<b>737 - 756</b>
<b>EBITDA</b>		
<b>IP</b>	5.5-6	15-15.5
<b>ACP</b>	7.8-8.5	23-24
<b>Retail</b>	(5.5)-(8.5)	(19)- (22)
<b>Total</b>	<b>6 - 7.8</b>	<b>17.5 - 19</b>