## MSP Steel and Power Ltd

## Slight relief

Fundamental Grade Valuation Grade

Industry
Metals \& Mining

MSP Steel and Power Ltd's (MSP's) Q3FY12 revenue was in line with CRISIL Research's expectations but EBITDA margin was below due to high raw material prices. Steel product realisations improved q-o-q, which boosted MSP's operating margin, but the expansion was lower than expected. We expect margins to further improve sequentially in Q4FY12 on account of upcoming pellet capacity and likely increase in steel realisations. However, the overall performance of the company till 9MFY12 is lower than expected on account of demand sluggishness and high input costs. To factor in the same, we have lowered our earnings estimates for FY12 and FY13. We maintain our fundamental grade of 2/5.

Q3FY12 result analysis

- Revenue increased by $21 \% \mathrm{y}-0-\mathrm{y}$ and $9 \% \mathrm{q}-\mathrm{o}-\mathrm{q}$ to Rs $1,749 \mathrm{mn}$. Growth was fuelled by improved capacity utilisation and higher realisations. The steel segment's realisations improved across products - sponge iron up 4\%, billets up $7 \%$, TMT up $7 \%$ and structural up $6 \%$.
- EBITDA margin, like in Q2FY12, was lower y-o-y but saw an improvement sequentially. It declined sharply by 943 bps y-o-y but improved 217 bps q-$0-q$ to $15.3 \%$. The $y-0-y$ decline was primarily on account of high raw material prices. The q-o-q improvement was supported by improvement in realisations. The contribution from high-margin structural declined 1443 bps y-o-y and 1828 bps q-o-q to $16 \%$ in Q3FY12 on account of weak demand and lower margins.
- PAT declined by $73 \% \mathrm{y}-0-\mathrm{y}$ and increased $116 \% \mathrm{q}-0-\mathrm{q}$ to Rs 51 mn in line with the operating performance. Accordingly, EPS was Rs 0.9 vis-a-vis Rs 0.4 in Q2FY12 and Rs 3.3 in Q3FY12.

Earnings estimates revised downwards
We have lowered our margin estimates for FY12 and FY13 to factor in weak demand and high raw material prices. However, we believe margin contraction in FY13 will be less than estimated for FY12 due to improvement in realisations supported by demand recovery.

Valuation: Current market price has strong upside
We continue to use the EV/EBITDA method to value MSP and maintain our fair value of Rs 55 per share.

KEY FORECAST

| (Rs mn) | FY09 | FY10 | FY11 | FY12E | FY13E |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Operating income | 4,039 | 3,959 | 5,079 | 7,066 | 12,516 |
| EBITDA | 643 | 701 | 1,068 | 1,182 | 2,384 |
| Adj PAT | 268 | 314 | 496 | 286 | 737 |
| Adj EPS-Rs | 4.6 | 5.4 | 8.5 | 4.9 | 12.7 |
| EPS growth (\%) | $(21.6)$ | 16.8 | 58.3 | $(42.4)$ | 157.9 |
| Dividend yield (\%) | - | - | 2.7 | 2.6 | 2.6 |
| RoCE (\%) | 14.5 | 10.2 | 10.7 | 8.8 | 16.7 |
| RoE (\%) | 18.0 | 16.0 | 21.2 | 11.2 | 24.6 |
| P/E (x) | 8.2 | 7.0 | 4.4 | 7.7 | 3.0 |
| P/BV (x) | 1.3 | 1.0 | 0.9 | 0.8 | 0.7 |
| EV/EBITDA (x) | 7.4 | 8.6 | 8.6 | 8.4 | 4.1 |

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## Source: Company, CRISIL Research estimate

February 21, 2012
Fair Value Rs 55
CMP Rs 38
CFV MATRIX


SHAREHOLDING PATTERN


PERFORMANCE VIS-À-VIS MARKET

|  | Returns |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 1-m | $3-\mathrm{m}$ | $6-\mathrm{m}$ | $\mathbf{1 2 - m}$ |
| MSP | $19 \%$ | $24 \%$ | $-11 \%$ | $-38 \%$ |
| NIFTY | $11 \%$ | $17 \%$ | $16 \%$ | $2 \%$ |

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[^0]:    NM: Not meaningful; CMP: Current market price

