NHPC

BSE SENSEX 17,602	S&P CNX 5,337	СМР	: INR18	8							Ne	utral
Bloomberg Equity Shares (m)	NHPC IN 12,300.7	Year End	Net Sales (INR m)	PAT (INR m)	EPS (INR)	EPS Gr. (%)	P/E (X)	P/BV (X)	RoE (%)	RoCE (%)	EV/ Sales	EV/ EBITDA
52-Week Range (INR)	26/17	03/11A	51,436	17,956	1.6	16.1	-	-	7.0	8.8	-	-
1,6,12 Rel. Perf. (%)	-5/-11/-28	03/12A	66,886	21,552	1.9	20.9	9.4	0.78	7.8	9.8	4.6	6.8
M.Cap. (INR b)	221.4	03/13E	59,516	22,099	2.0	2.6	9.2	0.7	7.6	7.5	4.9	7.8
M.Cap. (USD b)	4.0	03/14E	67,320	24,687	2.2	11.0	8.3	0.7	8.1	7.9	4.6	7.1

Consolidated financials; Pre Exceptional Earnings

- IQFY13 Result better than expected: NHPC adjusted PAT for 1QFY13 stood at INR6.5b v/s our estimate of INR5.7b. Higher PAT is led by 1) Higher incentive income where-in UI income stood at INR440 (v/s INR330 m YoY) and PAF stood at INR630m boosted by higher PAF at 94% v/s 90% YoY, 2) Higher Other Income at INR2.4b (v/s our est of INR2.2b) and 3) Lower taxes at 21% v/s our est. of 25%, owing to tax adjustment related to earlier years.
- Operational performance impacted: During 1QFY13, the generation for NHPC (Standalone) stood at 6.1BUs, down 2% YoY. Out of its 12 power plant, NHPC reported generation growth from only 3 plants. Average PLFs for the plants stood at 74.5% v/s 76.2% YoY. Lower generation at its plants is led by lack of snow fed water and delayed monsoon. During the quarter NHPC commissioned U-I of Chamera, while it commissioned U-II and III during 1st week of July.
- Projects facing delays: NHPC has targeted to commission 1.2GW (Including 520MW Parbatti-III) in FY13 and YTDFY13 it has commissioned 231MW Chamera. Management highlighted Chutak and Nimo Bazgo ready for commissioning but need to demonstrate full load, which is partly impacted due to transmission line delays. We understand local agitation has impacted commissioning of Uri -II while Kishanganga project is caught in controversy between India and Pakistan.
- Valuations and view: We marginally upgrade our earnings for FY13/14 by 5%/2% respectively to factor in 1) Higher incentive income, 2) Higher other income during the quarter. We expect to NHPC to report PAT of INR22.1b in FY13 (v/s INR21.1b earlier) and INR24.7b in FY14 (v/s INR24.3b earlier). Stock trades at PER of 9.2x and 8.3x and P/BV of 0.7x each on FY13E and FY14E basis. Re-iterate Neutral, despite 1x P/BV valuations given Subdued RoE of 7-8% (a large part of net worth deployed in cash/CWIP) and delayed capacity addition.

Quarterly Performance (S	tandalon	e)									(INR N	/illion)
Y/E March		FY1	2			FY:	13		FY12	FY13E	FY13	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Sales	14,708	18,585	8,820	14,437	14,218	16,330	10,123	8,688	56,550	49,359	13,152	8
Change (%)	44.2	45.1	17.5	23.0	-3.3	-12.1	14.8	-39.8	33.8	-12.7	-10.6	
EBITDA	9,565	13,283	3,788	9,942	9,040	11,355	5,048	3,079	36,579	28,521	8,277	9
Change (%)	17.4	25.4	-17.7	94.6	-5.5	-14.5	33.2	-69.0	28.6	-22.0	-13.5	
As of % Sales	65.0	71.5	43.0	68.9	63.6	69.5	49.9	35.4	64.7	57.8	62.9	
Depreciation	2,258	2,234	2,237	2,199	2,218	2,350	2,500	2,752	8,927	9,819	2,200	
Interest	865	883	876	799	798	820	850	980	3,422	3,448	800	
Other Income	3,275	3,042	2,032	2,255	2,451	2,200	2,300	2,647	10,604	9,597	2,250	
EO Income/(Expense)	0	-352	0	689	0	0	0	0	337	0	0	
PBT	9,717	12,856	2,707	9,889	8,475	10,385	3,998	1,993	35,169	24,851	7,527	13
Tax	1,807	3,191	586	1,868	1,777	2,596	999	332	7,452	5,705	1,882	
Effective Tax Rate (%)	18.6	24.8	21.6	18.9	21.0	25.0	25.0	16.7	21.2	23.0	25.0	
Reported PAT	7,910	9,665	2,122	8,021	6,698	7,789	2,998	1,661	27,717	19,146	5,646	19
Adjusted PAT	6,050	7,769	2,976	2,109	6,450	7,789	2,998	1,662	18,884	19,146	5,646	14
Change (%)	18.4	13.3	63.9	-18.3	6.6	0.3	0.7	-21.2	15.1	1.4	-6.4	
E: MOSI Estimates												

E: MOSL Estimates

Nalin Bhatt (NalinBhatt@MotilalOswal.com); +91 22 39825429

Satyam Agarwal (AgarwalS@MotilalOswal.com) / Vishal Periwal (Vishal.Periwal@MotilalOswal.com)

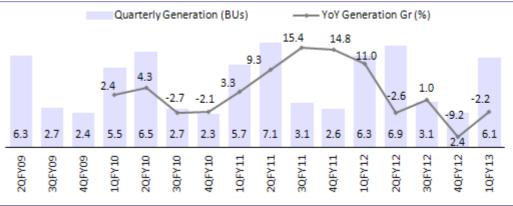
Investors are advised to refer through disclosures made at the end of the Research Report.

1QFY13 adjusted PAT higher than estimate

- NHPC reported revenues of INR14.2b (down 3% YoY), EBITDA of INR9b (down 6% YoY) and adjusted PAT of INR6.5b v/s our estimate of INR5.7b. Higher PAT is led by 1) Higher incentive income where-in UI income stood at INR440 (v/s INR330 m YoY) and PAF stood at INR630m boosted by higher PAF at 94% v/s 90% YoY, 2) Higher Other Income at INR2.4b (v/s our est of INR2.2b)and 3) Lower taxes at 21% v/s our est. of 25%, due to tax adjustment related to earlier years.
- During the quarter, NHPC has used MAT tax rate for gross-up of RoE (as done in 1QF12) and highlighted it will review its policy in 4QFY13 depending on the status on commissioning and tax rate applicable based on that. We understand given target of commissioning 1.2GW in FY13 (nil commissioned in FY12), NHPC could be under MAT rate.
- As on 1QFY13 NHPC outstanding debtors stood at INR21b and debtors above 60 days stood lower at INR9.1b (v/s INR12b+ as on FY12) and it stood further down to INR8.8b as at July-12. Lower debtors is led by liquidation plan (payments staggered over 10 equal monthly instalments, recovered along with interest as per CERC) implemented by the company for the recovery of dues. Company highlighted state-wise outstanding dues (60 days plus) where-in from UP it stood at INR2.2b (25% of outstanding dues), Delhi at INR3b (35% of outstanding dues), Raj at INR480m, Assam INR160m, Bihar INR900m, Orissa INR700m, Punjab at INR410m, and Jharkhand INR600m.

Operational performance impacted

- During 1QFY13, the generation for NHPC (Standalone) stood at 6.1BUs, down 2% YoY. Out of its 12 power plant , NHPC reported generation growth from only 3 plants. Average PLFs for the plants stood at 74.5% v/s 76.2% YoY. Lower generation at its plants is led by lack of snow fed water and delayed monsoon.
- During the quarter NHPC commissioned U-I of Chamera, while it commissioned U-II and III during 1st week of July.



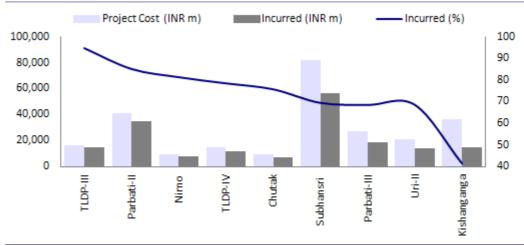
In 1QFY13 generation de-grew by 2% YoY

Source: Company, MOSL

NHPC

Capacity addition facing delays

- NHPC has targeted to commission 1.2GW (Including 520MW Parbatti-III) in FY13 and YTDFY13 it has commissioned 231MW Chamera. Management highlighted Chutak and Nimo Bazgo is ready for commissioning but need to demonstrate full load, which is partly impacted due to transmission line delays. We understand local agitation has impacted commissioning of Uri -II while Kishanganga project is caught in controversy between India and Pakistan.
- For Parbatti-II (upstream project for Parbatti-III) management shared project has delayed owing to delay in order award. It expects to award new tender by CY13 and project commissioning schedule of 4 years from award date. We understand this may see Parbatti -III (part of FY13 addition) get delayed.
- For 12th plan NHPC has targeted capex at INR290b (Broadly dividing into on-going scheme at INR89b and new scheme INR139b) and is targeting to commission 4.5GW of under construction capacity.
- We are conservative in our estimates and factored in capacity of 692MW /294MW v/s company's estimate of 1212MW and 164MW in FY13/FY14 respectively.



Project Capex: Equity stranded in CWIP, as at 1QFY13 CWIP stood at INR184b

Source: Company, MOSL

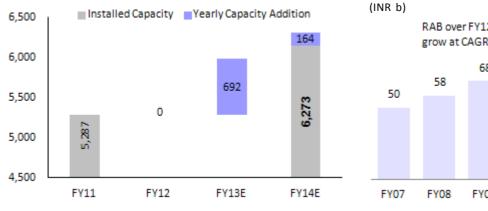
Limited scope of RoE expansion in near term, as regulated equity built-up back ended

- Total projects under construction stands at 4.5GW, of which only 0.9GW is expected in FY13/14E, though lower than management's guidance of 1.6GW. We expect NHPC to commission projects under construction by FY17E.
- The commissioning of 0.9GW of projects over FY13-14 will drive NHPC's regulated equity base. We factor in the revised cost estimates and thus delay in approval/ disallowance poses a risk to our estimates. However, the addition to RAB is back ended and thus, the full benefit in earnings will be see in FY15.

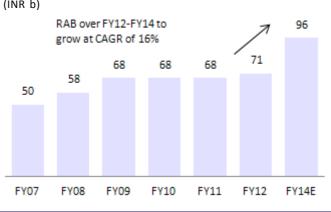
MOTILAL OSWAL

NHPC

NHPC: We expect addition of 856MW over FY13/14



NHPC's RAB to increase sizably, but would be back ended



Source: Company, MOSL

Valuations and view, earnings upgrade by 5%/2% for FY13E/FY14E

- We marginally upgrade our earnings for FY13/14 by 5%/2% respectively to factor in 1) Higher incentive income and 2) Higher other income during the quarter.
- We expect to NHPC to report PAT of INR22.1b in FY13 (v/s INR21.1b earlier) and INR24.7b in FY14 (v/s INR24.3b earlier). Stock trades at PER of 9.2x and 8.3x and P/ BV of 0.7x each on FY13E and FY14E basis.
- Re-iterate Neutral, despite 1x P/BV valuations given Subdued RoE of 7-8% (a large part of net worth deployed in cash/CWIP) and delayed capacity addition.

NHPC: an investment profile

Company description

NHPC, GOI enterprise is a hydro power generator in India with regulated business model and installed capacity of 5.2GW. Company has strong project pipeline with 4.5GW of projects under construction stage, 6GW of projects under clearance stage and 4.2GW of projects under survey stage.

Key investment arguments

- Given delays in commissioning of installed capacity, NHPC will see bunching up capacity commissioning over FY13-15. NHPC expect commissioning of 1.2GWin FY13, 164MW in FY14.
- Hydropower projects have large CWIP, which lowers base RoE: Capital work in progress as a percentage of gross block stood at 37% in FY11. Higher CWIP is largely due to longer construction time period of 5-7 years for hydropower v/s 3-4 years for thermal projects.
- NHPC RAB is expected to grow at CAGR of 16% from INR71b in FY12 to INR96b in FY14.

Key investment risks

- Further meaningful delays in capacity commissioning
- R&R delays can impact land acquisition process.

Target price and	l recommendatior	1	
Current	Target	Upside	Reco.
Price (INR)	Price (INR)	(%)	
18	-	-	Neutral

 Construction of a hydro project carries significant geological risks. Also, the terrain is difficult.

Recent developments

- During the quarter NHPC commissioned U-I of Chamera, while it commissioned U-II and III during 1st week of July.
- FY13 capacity target maintained at 1.2GW.

Valuation and view

- We marginally upgrade our earnings for FY13/14 by 5%/2% respectively to factor in 1) Higher incentive income and 2) Higher other income during the quarter.
- We expect to NHPC to report PAT of INR22.1b in FY13 (v/s INR21.1b earlier) and INR24.7b in FY14 (v/s INR24.3b earlier). Stock trades at PER of 9.2x and 8.3x and P/BV of 0.7x each on FY13E and FY14E basis.

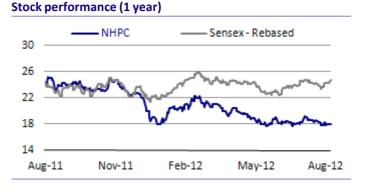
Sector view

The power sector has seen significant valuation derating due to concerns over delayed capacity additions, merchant prices, lower demand and fuel supply issues. We are positive about companies that are better positioned on these fronts.

EPS: MOSL forecast v/s consensus (INR)

	MOSL	Consensus	Variation
	Forecast	Forecast	(%)
FY13	2.0	1.8	9.2
FY14	2.2	2.0	7.6

Shareholding pattern (%) Jun-12 Mar-12 Jun-11 Promoter 86.4 86.4 86.4 Domestic Inst 3.2 3.2 2.9 1.5 Foreign 1.5 1.9 Others 8.9 8.9 8.9



Financials and Valuation

Income Statement			(INR	Million)
Y/E March	2011	2012	2013E	2014E
Net Sales	51,436	66,886	59,516	67,320
Change (%)	-1.6	30.0	-11.0	13.1
Total Expenditure	13,798	19,971	20,838	22,715
EBITDA	36,311	45,536	37,244	43,113
Margin (%)	70.6	68.1	62.6	64.0
Depreciation	11,666	11,438	12,338	14,048
EBIT	24,646	34,098	24,906	29,065
Interest on Power bonds	1,239	1,115	1,003	903
Interest	6,709	5,780	5,572	5,720
Other Income - Rec.	8,071	11,140	10,300	10,209
Extraordinary	6,565	0	0	0
Profit before Tax	33,811	40,573	30,637	34,457
Tax	9,396	8,258	6,540	7,699
Tax Rate (%)	27.8	20.4	21.3	22.3
Reported PAT	24,415	32,314	24,097	26,758
EO (Expense) / Income	-4,993	-8,833	0	0
Adjusted PAT	19,422	23,481	24,097	26,758
Change (%)	16.1	20.9	2.6	11.0
Margin (%)	37.8	35.1	40.5	39.7
Less: Mionrity Interest	1466	1929	1998	2071
Net Profit	17,956	21,552	22,099	24,687

Balance Sheet			(INR	Million)
Y/E March	2011	2012	2013E	2014E
Equity Share Capital	123,007	123,007	123,007	123,007
Total Reserves	142,295	162,673	174,868	188,293
Net Worth	265,303	285,681	297,876	311,301
Minority Interest	17,357	19,286	21,284	23,355
Deferred liabilities	2,774	2,743	2,743	2,743
Advance Against Depricia	15,076	15,089	15,089	15,089
Long Term Loan	167,716	153,082	147,577	177,649
Total Loans	167,716	153,082	147,577	177,649
Capital Employed	468,317	475,882	484,569	530,138
Gross Block	296,087	291,130	342,429	395,285
Less: Accum. Deprn.	68,780	79,155	91,492	105,540
Net Fixed Assets	227,307	211,975	250,937	289,745
Capital WIP	171,696	182,462	137,159	139,793
Investments	43,194	40,631	37,624	34,919
Construction Stores and !	0	13,520	13,790	14,066
Curr. Assets	86,841	109,800	116,476	133,474
Inventory	392	499	435	496
Account Receivables	22,166	23,118	17,351	19,216
Cash and Bank Balance	42,653	64,338	77,862	91,947
Others	21,630	21,845	20,829	21,815
Curr. Liability & Prov.	60,721	82,506	71,417	81,859
CL	24,143	33,360	28,844	33,106
Provisions	36,578	49,146	42,572	48,753
Net Current Assets	26,121	27,294	45,059	51,615
Appl. of Funds	468,318	475,882	484,569	530,138

E: MOSL Estimates

Ratios				
Y/E March	2011	2012	2013E	2014E
Basic (INR)				
EPS (Adjusted)	1.6	1.9	2.0	2.2
Cash EPS	2.4	2.7	2.8	3.1
BV/Share	21.6	23.2	24.2	25.3
DPS	0.6	0.7	0.7	0.8
Payout (%)	35.1	31.0	41.1	42.1
Valuation (x)				
P/E		9.4	9.2	8.3
Cash P/E		6.7	6.4	5.7
P/BV		0.78	0.74	0.71
EV/Sales		4.6	4.9	4.6
EV/EBITDA		6.8	7.8	7.1
Dividend Yield (%)		3.9	3.9	4.4
Return Ratios (%)				
RoE	7.0	7.8	7.6	8.1
RoCE	8.8	9.8	7.5	7.9
Adjusted ROE	7.5	8.5	8.3	8.8
Working Capital Ratios				
Debtor (Days)	157	126	106	104
Inventory (Days)	3	3	3	3
Leverage Ratio (x)				
Current Ratio	1.4	1.3	1.6	1.6
Debt/Equity	0.5	0.3	0.2	0.3

Cash Flow Statement			(INF	R Million)
Y/E March	2011	2012	2013E	2014E
Oper. Profit/(Loss) bef. Ta	33,811	40,573	30,637	34,457
Interest	6,709	5,780	5,572	5,720
Depreciation	11,666	11,438	12,338	14,048
Direct Taxes Paid	-9,396	-8,258	-6,540	-7,699
(Inc)/Dec in WC	5,680	20,511	-4,241	7,529
CF fr. Oper. incl EO exp.	48,469	70,043	37,766	54,055
(inc)/dec in FA	-71,236	7,710	-5,725	-55,215
(Pur)/Sale of Investments	-9,739	2,563	3,006	2,706
CF from Investments	-80,975	10,273	-2,719	-52,509
Issue of Shares	4,851	8,833	0	0
(Inc)/Dec in Debt	4,201	-14,634	-5,505	30,072
Dividend Paid	-8,577	-10,007	-9,904	-11,262
Interest	-6,709	-5,780	-5,572	-5,720
Others	19,497	-37,045	-541	-552
CF from Fin. Activity	13,263	-58,632	-21,523	12,539
Inc/Dec of Cash	-19,243	21,684	13,524	14,084
Add: Beginning Balance	61,895	42,653	64,338	77,862
Closing Balance	42,653	64,337	77,862	91,946

Motilal Oswal

NOTES

Disclosures

This report is for personal information of the authorized recipient and does not construe to be any investment, legal or taxation advice to you. This research report does not constitute an offer, invitation or inducement to invest in securities or other investments and Motilal Oswal Securities Limited (hereinafter referred as MOSt) is not soliciting any action based upon it. This report is not for public distribution and has been furnished to you solely for your information and should not be reproduced or redistributed to any other person in any form.

Unauthorized disclosure, use, dissemination or copying (either whole or partial) of this information, is prohibited. The person accessing this information specifically agrees to exempt MOSt or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOSt or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOSt or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

The information contained herein is based on publicly available data or other sources believed to be reliable. While we would endeavour to update the information herein on reasonable basis, MOSt and/or its affiliates are under no obligation to update the information. Also there may be regulatory, compliance, or other reasons that may prevent MOSt and/or its affiliates from doing so. MOSt or any of its affiliates or employees shall not be in any way responsible and liable for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. MOSt or any of its affiliates or employees do not provide, at any time, any express or implied warranty of any kind, regarding any matter pertaining to this report, including without limitation the implied warranties of merchantability, fitness for a particular purpose, and non-infringement. The recipients of this report should rely on their own investigations.

This report is intended for distribution to institutional investors. Recipients who are not institutional investors should seek advice of their independent financial advisor prior to taking any investment decision based on this report or for any necessary explanation of its contents.

MOSt and/or its affiliates and/or employees may have interests/positions, financial or otherwise in the securities mentioned in this report. To enhance transparency, MOSt has incorporated a Disclosure of Interest Statement in this document. This should, however, not be treated as endorsement of the views expressed in the report.

Di	sclosure of Interest Statement	NHPC
1.	Analyst ownership of the stock	No
2.	Group/Directors ownership of the stock	No
3.	Broking relationship with company covered	No
4.	Investment Banking relationship with company covered	No

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report. The research analysts, strategists, or research associates principally responsible for preparation of MOSt research receive compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors and firm revenues.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOSt & its group companies to registration or licensing requirements within such jurisdictions.

For U.K.

This report is intended for distribution only to persons having professional experience in matters relating to investments as described in Article 19 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (referred to as "investment professionals"). This document must not be acted on or relied on by persons who are not investment professionals. Any investment or investment activity to which this document relates is only available to investment professionals and will be engaged in only with such persons.

For U.S.

MOSt is not a registered broker-dealer in the United States (U.S.) and, therefore, is not subject to U.S. rules. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., Motilal Oswal has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo"). Any business interaction pursuant to this report will have to be executed within the provisions of this Chaperoning agreement.

This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, Marco Polo and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.



Motilal Oswal Securities Ltd

Motilal Oswal Tower, Level 9, Sayani Road, Prabhadevi, Mumbai 400 025 Phone: +91 22 3982 5500 E-mail: reports@motilaloswal.com