

Axis Bank

Bloomberg: AXSB IN EQUITY
Reuters: AXBK.BO

SELL

Accounting: AMBER
Predictability: AMBER
Earnings Momentum: RED

Exposed at the 'short' end

In a move that exposed Axis Bank's vulnerability on the liabilities side, the bank raised deposit rates across maturity buckets with peak repricing of +400bps on short-term deposits. We argue that Axis Bank's steep deposit rate hike suggests a disproportionate dependence on short-term liabilities and further exacerbates the elevated risk on its loan book. Axis Bank's earnings are relatively more vulnerable to asset quality shocks, especially given its track record of higher loss-given-defaults. With the asset-side stress beginning to reflect in the P&L (liabilities side yet to hit), we expect the credit cost guidance to be revised upwards mid-way through the year closer to our forecasts of 90-110bps. We cut our FY14/15 earnings by 6-7% to factor in higher funding costs through 2QFY14 and marginally higher credit costs. We remain **SELL**ers with a revised valuation of ₹1,020 (from our earlier valuation of ₹1,100), implying a 6% downside.

Competitive position: MODERATE Changes to this position: **NEGATIVE**

Liability franchise not as strong as it appears: Despite reducing its dependence on wholesale term deposits (>₹50mn) visibly over the past 24 months, the recent steep increase in short-term deposit rates suggests Axis Bank's disproportionate dependence on short-term liabilities (deposits and borrowings). Unless Axis Bank is able to rebalance its deposit mix towards relatively stickier, less-concentrated deposits, we believe that refinancing pressures could hurt margins.

Lowest margin of safety in terms of adjusted coverage: Axis Bank's NPA (non-performing asset) mix is significantly different from that of other banks. Nearly 50% of its NPAs reside in the loss and doubtful-3 (D-3) categories. Given that such NPAs are mandated to carry 100% provisions, we argue that Axis Bank's adjusted loan loss coverage is the lowest within its peer set and offers little margin of safety. With its adjusted loan loss coverage at 44%, Axis Bank would have to eventually raise its coverage in case of further ageing of its non-performing loans. Whilst Axis Bank might be complying with the RBI's mandated provisioning norms in this regard, we highlight why a declining PCR is risky for Axis Bank's shareholders.

Valuation cut by 6-7%: Our FY14/FY15 earnings estimates are 10-13% below consensus estimates due to our expectations of higher credit costs (relative to consensus). Our excess return model values Axis Bank at ₹1,020/share (implied FY14E P/B of 1.3x and one-year forward P/E of 8.8x), implying a 6% downside from the current levels. We retain our **SELL** stance.

Key financials

Year to March	FY11	FY12	FY13	FY14E	FY15E
Net Interest Income (₹ mn)	65,630	80,178	96,663	113,416	128,384
Pre Provisioning Profits (₹ mn)	64,157	74,309	93,031	106,116	120,081
PAT (₹ mn)	33,885	42,422	51,794	55,463	63,396
RoE %	19.3%	20.3%	18.5%	15.7%	15.8%
EPS (₹)	83.0	102.9	110.7	118.5	135.5
ABVPS (₹)	453	541	692	784	888
P/E (x)	14.4	11.6	10.8	10.0	8.8
P/ABV (x)	2.6	2.2	1.7	1.5	1.3

Source: Company, Ambit Capital research

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Recommendation

CMP:	₹1,086
Target Price (12 Months):	₹1,020
Previous TP:	₹1,100
Change from previous (%)	(7.2)
Downside (%)	6%
ABVPS (FY14E):	₹784

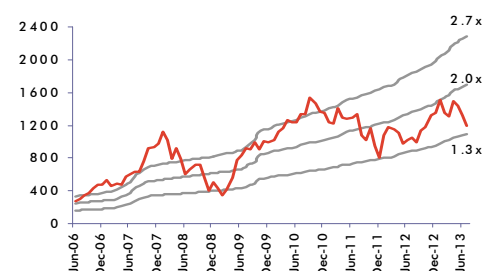
Stock Information

Mkt cap:	₹509bn/US\$8.4bn
52-wk H/L:	₹1,550/927
3M ADV:	₹2773mn/US\$45.9mn
Beta:	1.2
BSE Sensex:	19,317
Nifty:	5,728

Stock Performance (%)

	1M	3M	12M	YTD
Absolute	(19)	(27)	4	(20)
Rel. to Sensex	(18)	(26)	(8)	(19)

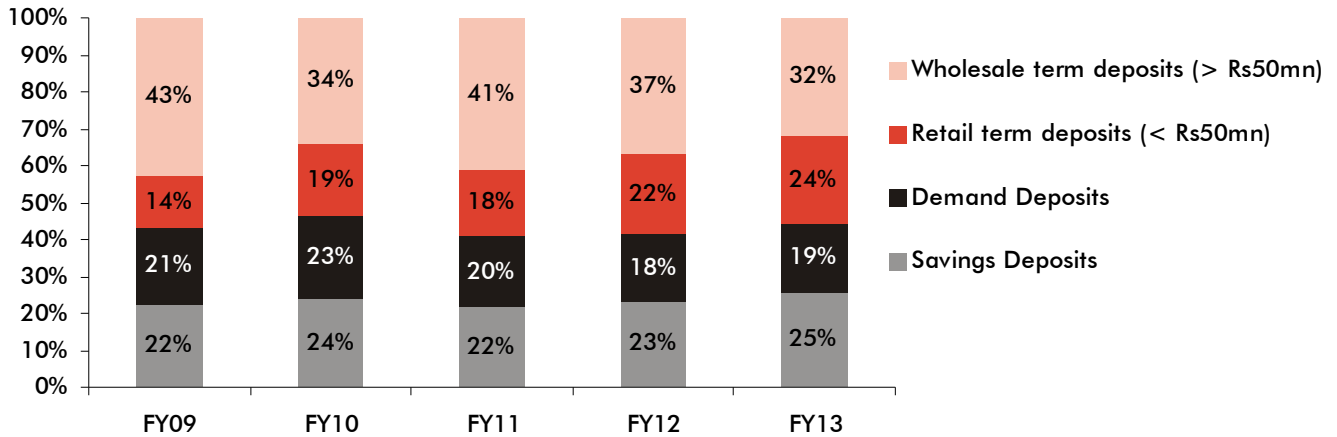
Stock Information



Exposed at the short end of the curve

Axis Bank has exhibited a remarkable improvement in reducing its dependence on wholesale funding over FY09-13. As seen in Exhibit 1 below, its wholesale term deposits as a proportion of total deposits have improved from 43% as of March 2009 to 32% as of March 2013.

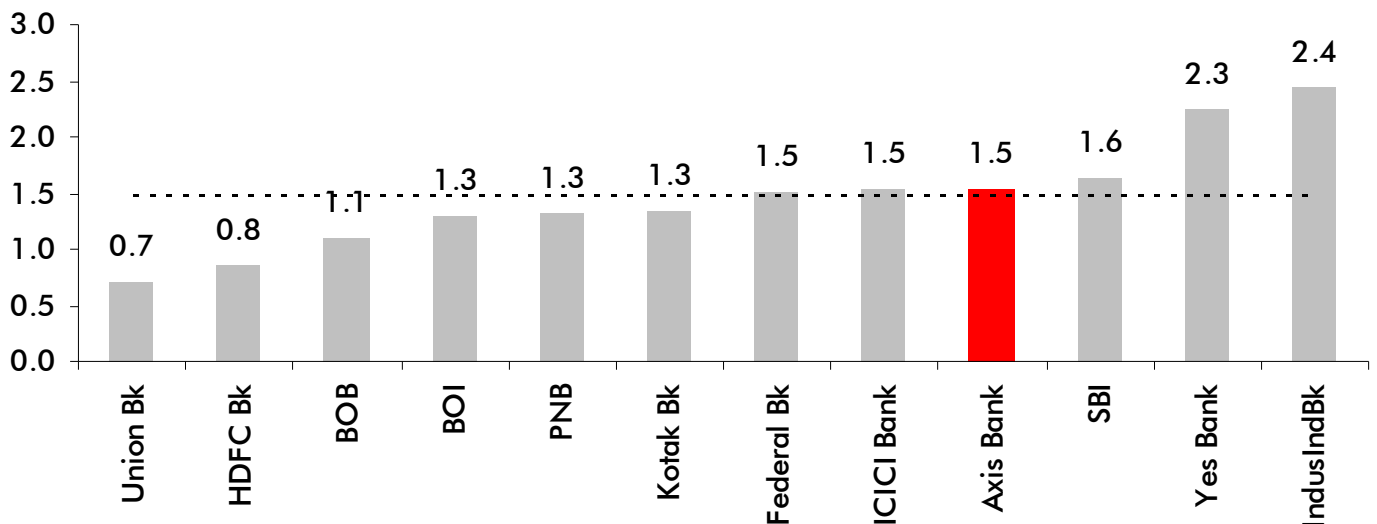
Exhibit 1: Commendable reduction in wholesale term deposits - and yet arguably ultra short term



Source: Company, Ambit Capital research

However, we observe that despite its reducing dependence on wholesale funding, Axis Bank still has a high re-pricing ratio (short-term liabilities as a proportion of its short-term assets) as compared to its peers (refer to the exhibit below). Note that a bank with a higher re-pricing ratio would be more exposed to movements at the shorter end of the yield curve. This is more relevant after the RBI's INR strengthening measures since 15 July 2013, which has resulted in a spike in the shorter end of the yield curve.

Exhibit 2: Axis bank has a higher re-pricing ratio, which implies that it is more sensitive than its peers to movements at the shorter end of the interest rate curve (black dotted line indicates average amongst the peerset)



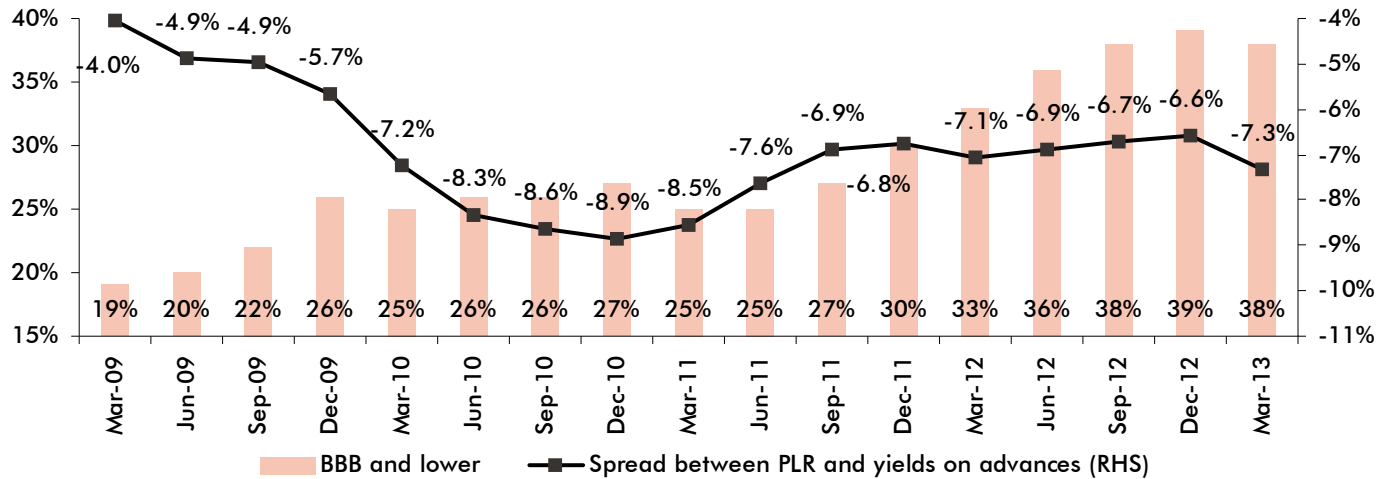
Source: Ambit Capital research. Note: Shorter-end liabilities and assets are defined as liabilities and assets with duration of less than three months

More importantly, whilst the mix of deposits has visibly improved, it is evident from the recent steep increase in its deposit rates that Axis Bank remains disproportionately dependent on such deposits at the shorter end.

Yields do not factor growing riskiness

As shown in Exhibit 3 below, Axis Bank’s exposure to non-investment grade borrowers (borrowers rated BBB and below) within the large and mid-corporate category (which is Axis Bank’s flagship asset class, accounting for ~50% of loans) has exhibited 48% CAGR between March 2009 and March 2013 (to ₹373bn as of March 2013 from ₹78bn during March 2009).

Exhibit 3: Reducing spread between prime lending rate and blended yields - on rising non-investment grade exposure



Source: Company, Ambit Capital research

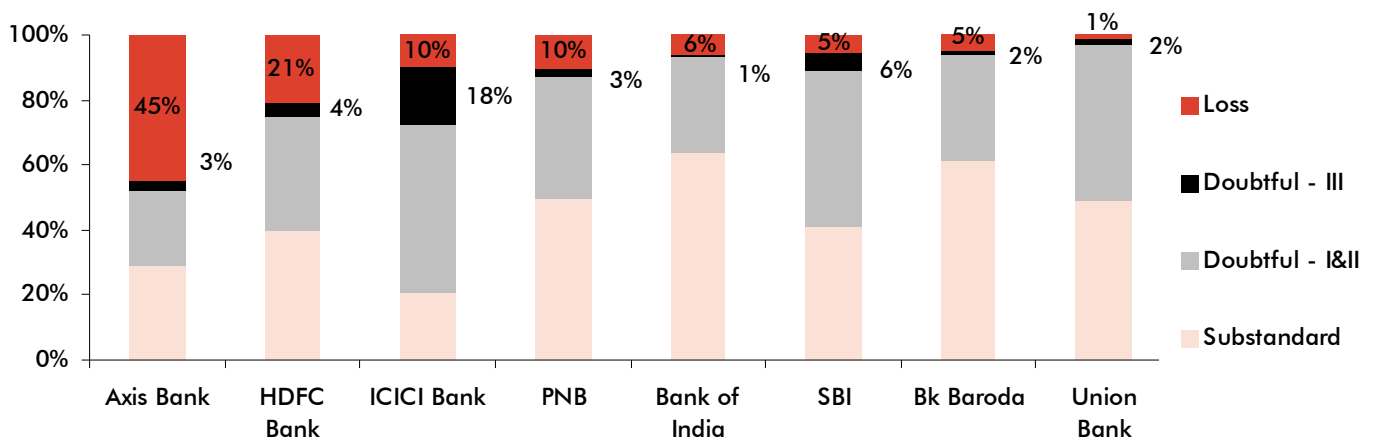
However, we observe that the spread between Axis Bank’s prime lending rate (PLR) (an indicative benchmark for the bank’s floating rate products) and its blended yield on advances has shrunk by 330bps during the same period (the discount to PLR has moved from 400bps as of March 2009 to ~730bps as of March 2013). This suggests that the bank has not priced its loans commensurate with the growing risk profile of its book.

How is Axis Bank's NPA mix different from that of peers?

Axis Bank's NPA (non-performing asset) mix is significantly different from that of other banks. Nearly 50% of its NPAs emanate from the loss and doubtful-3 (D-3) categories.

What is this loss category? Assets in the loss category are the stickiest bucket of NPAs that have either aged the maximum (beyond three years) or have suffered the highest erosion in fair value of the underlying asset. Consequently, the RBI mandates 100% provisioning on such loans. To place the proportion of Axis Bank's loss assets (48%) in perspective as compared to its private sector peers, Axis Bank's NPAs in the loss and D-3 categories are higher than that of ICICI Bank (28%) and HDFC Bank (25%) (see Exhibit 4).

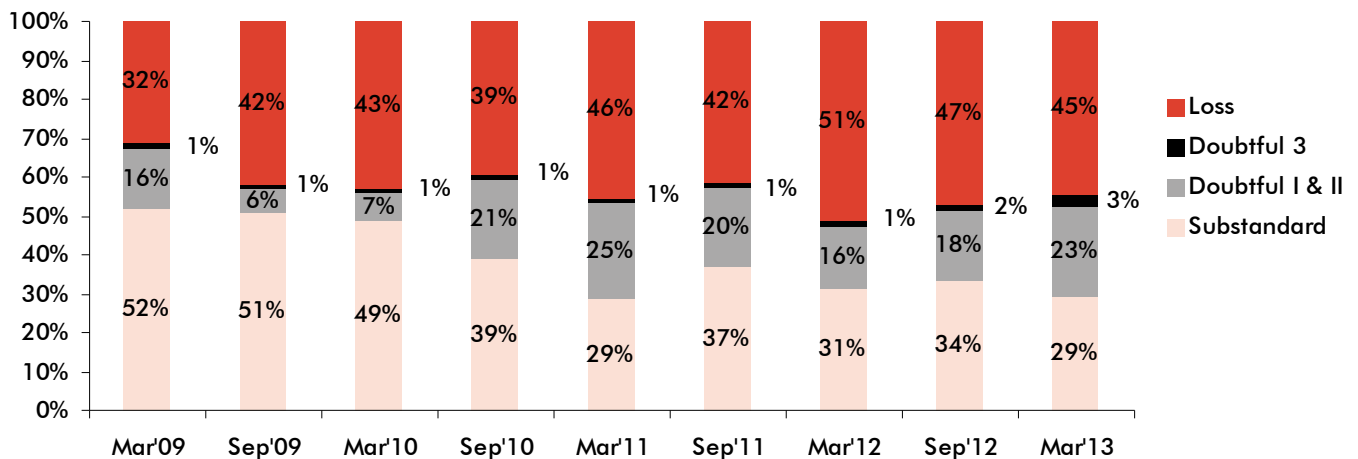
Exhibit 4: NPA mix in large banks - Axis Bank has the highest proportion of non-performing assets warranting 100% provisions, followed by ICICI Bank and HDFC Bank



Source: Companies, Ambit Capital research

Adjusting for loss and D3 NPAs, we observe that banks' provisioning coverage dips by 2-27percentage points for NPAs that do not warrant 100% provisioning (refer to grey column in Exhibit 5 below). Thus, provisioning coverage has to be adjusted with the loss and doubtful assets given the diverse profiles of the NPAs of the banks for a true ascertainment of the sustainability of credit costs arising from NPAs.

Exhibit 5: Mix of NPAs that need 100% provisions - consistently high for Axis Bank, indicating high stickiness



Source: Company, Ambit Capital research

So, as we assess the PCR adequacy in terms of the quality of provisioning and the margin of safety that banks offer in sustaining their credit costs, we believe that:

- A higher proportion of loss and D3 NPAs in the NPA mix could be symptomatic of a deferral of impairment recognition.
- A low adjusted PCR would indicate a lower margin of safety.

Deferral of impairment recognition: A bank with a high proportion of loss assets is indicative of late recognition of impairment (classification of a troubled account as an NPA) when the bank has run out of all options to defer/prevent it from being classified as such. Often this deferral in recognition of impairment takes a toll on the economic value of the underlying asset, as a result of which the salvage value undergoes significant erosion. This is also reflected in Axis Bank’s high propensity to restructure loans as compared to its peers.

Standard restructured loans as a multiple of gross NPAs for Axis Bank is the highest at 2.2x vis-à-vis its large private sector peers, ICICI Bank (0.6x) and HDFC Bank (0.0x).

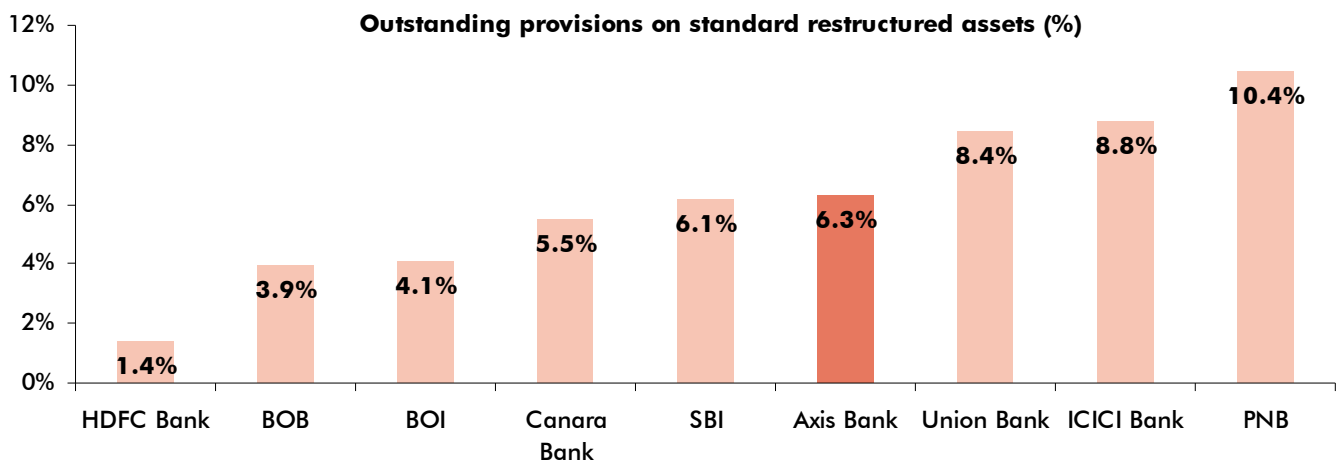
Exhibit 6: Standard restructured assets as a multiplier of gross NPAs

Bank	Std Rest. / Gross NPAs (x)	Std. Rest. (%)	Gross NPAs (%)
BOB	2.4	5.9%	2.4%
PNB	2.3	9.9%	4.3%
Axis Bank	2.2	2.3%	1.1%
Bank of India	2.0	6.0%	3.0%
Union Bank	1.6	4.7%	3.0%
ICICI Bank	0.6	2.0%	3.2%
SBI	0.6	3.1%	4.8%
HDFC Bank	0.0	0.0%	1.0%

Source: Company, Ambit Capital research

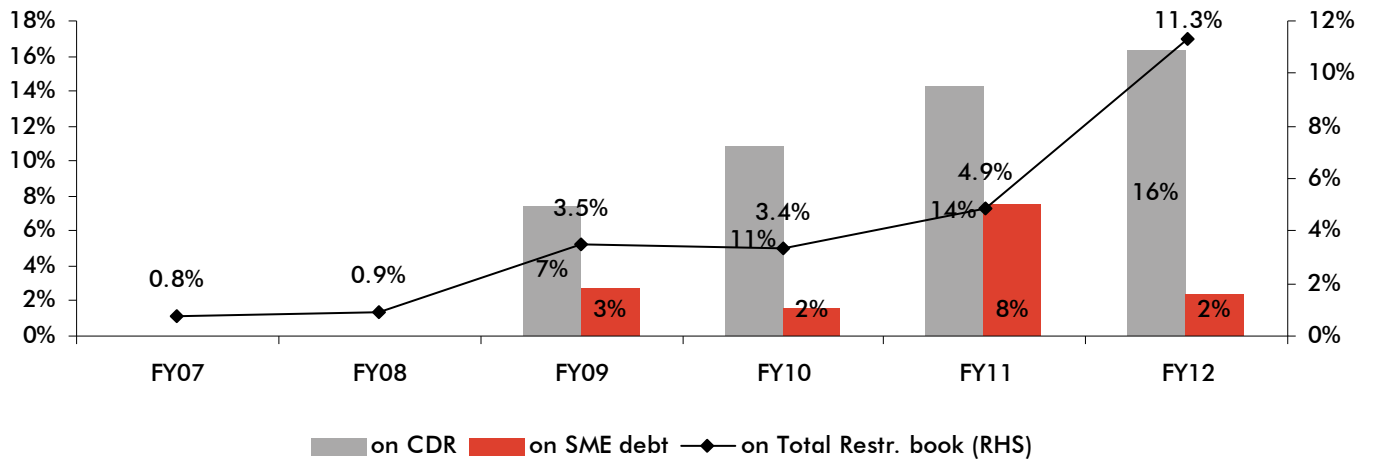
Haircut on restructured loans is one of the highest for Axis Bank at 6.3% of its standard restructured book vs its large private sector peers ICICI Bank (8.8%) and HDFC Bank (1.4%). Whilst the disclosure norms on restructuring have undergone changes over the past year, the earlier disclosures around such haircuts have been discontinued in the last published Annual Report.

Exhibit 7: Outstanding provisions on standard restructured assets at the end of March 2013



Source: Company, Ambit Capital research

Exhibit 8: Earlier disclosures pertaining to sacrifice on restructured loans for Axis Bank

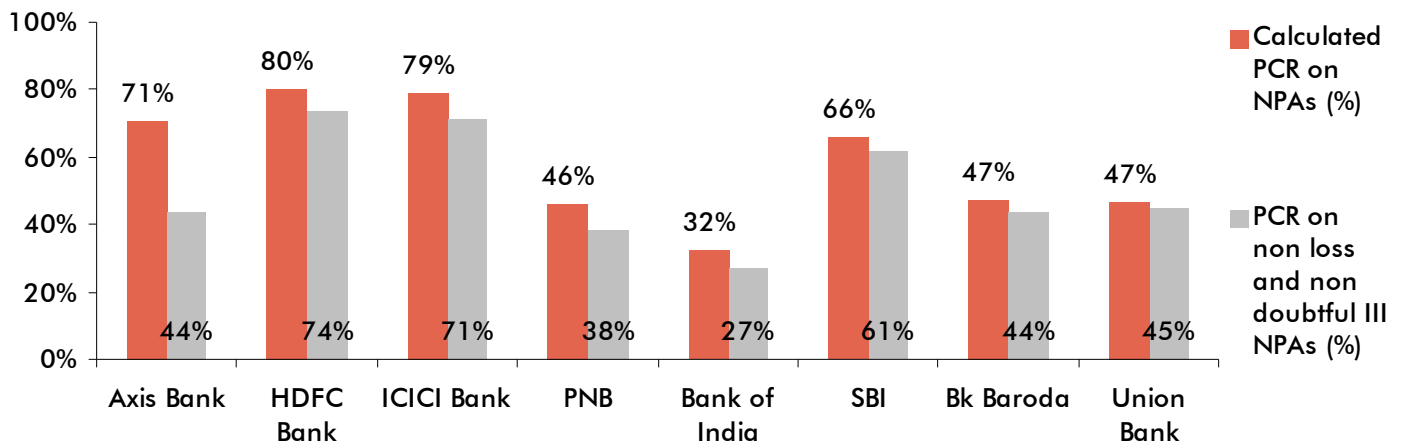


Source: Company, Ambit Capital research

Provision coverage inadequate

At 68% (as of June 2013), Axis Bank’s tangible PCR appears comfortable. But, we adjust for loss assets (that call for 100% provision) and derive the tangible PCR for non-loss NPAs, which is indicative of the coverage available on non-loss assets (the margin of safety, as we call it). The PCR on non-loss and non-D3 NPAs (grey column in Exhibit 9) reflects how much more Axis Bank would have to eventually provide in case of further ageing of its non-performing loans. Whilst Axis Bank might be complying with the RBI’s mandated provisioning norms in this regard, we highlight why a declining PCR is risky for Axis Bank’s shareholders. However, if the bank’s PCR for non-loss NPAs is considerably less than its tangible PCR, then this signifies that the bank derives its high provision cover primarily from the earlier vintage NPAs (that anyway warrant 100% provisions), implying that the reported PCR is just a statistical number, offering a relatively lower margin of safety.

Exhibit 9: Lowest PCR on non-written-off NPAs



Source: Company, Ambit Capital research.

Adjusting for loss and D3 NPAs, we observe that banks’ provisioning coverage dips by 2-27 percentage points for residual NPAs (which are NPAs that do not warrant 100% provisioning) (refer to the grey column in Exhibit 9). Thus, provisioning coverage needs to be adjusted for loss and D3 assets given the diverse NPA mix across banks to truly ascertain the sustainability of credit costs arising from NPAs.

... implying that higher provisioning costs are inevitable ...

High deferral of classification of a troubled asset as an NPA and lesser margin of safety on provisioning on the existing pool of NPAs implies that Axis Bank would be facing a relatively higher increase in credit costs than its peers because:

Existing NPAs that are not in the D-3 and loss category would impose higher credit costs, as they eventually slip into the D-3 and loss categories. Whilst non-D3 and non-loss NPAs may be lowest for Axis Bank in comparison to its peers, its provisioning coverage on these NPAs is so low that it offsets the benefit of having a lower proportion of NPAs in the non-D3 and non-loss category.

Amongst its peers, Axis has the highest proportion of standard restructured assets as a proportion of gross NPAs. Thus, a base-case scenario of stress in its restructured portfolio would imply a slippage into NPA and hence higher provisions.

We believe the reasons mentioned above warrant an increase in provisioning costs of 90-110bps (70bps in FY13; 61bps in FY12; 79bps in FY11).

Key assumptions and estimates

Exhibit 10: Key assumptions and estimates for Axis Bank (all figures in ₹ mn unless otherwise mentioned)

	FY11	FY12	FY13	FY14E	FY15E	Comments
Assumptions						
YoY loan growth (%)	36%	19%	16%	18%	18%	We expect a moderate loan book CAGR of 18% over FY13-15 given the system-wide slowdown.
NIM (%)	3.23%	3.19%	3.19%	3.18%	3.07%	We expect NIMs to contract by ~10bps over FY13-15 driven by higher cost of funding.
Cost to Income Ratio (%)	42.7%	44.7%	42.6%	43.2%	43.5%	We expect cost-to-income ratio to remain steady.
Credit costs (% of average loan book)	0.79%	0.61%	0.70%	1.01%	0.91%	We expect credit costs to increase by 20-30bps over FY13-15 due to higher slippage and restructuring assumptions.
Net revenues (₹ mn)	111,951	134,380	162,174	186,851	212,365	FY13-15 CAGR of 15% vs FY10-13 CAGR of 25%
Operating profit (₹ mn)	64,157	74,309	93,031	106,116	120,081	FY13-15 CAGR of 14% vs FY10-13 CAGR of 21%
Profit after tax (₹ mn)	33,885	42,422	51,794	55,463	63,396	FY13-15 CAGR of 11% vs FY10-13 CAGR of 27%
Diluted EPS (₹)	83.0	102.9	110.7	118.5	135.5	FY13-15 CAGR of 11% vs FY10-13 CAGR of 19%
Adjusted BVPS (₹)	453	541	692	784	888	FY13-15 CAGR of 13% vs FY10-13 CAGR of 22%

Source: Company, Ambit Capital research

Exhibit 11: Change in estimates [₹ mn]

Key Outputs	Old		New		% change from previous estimates		Comments
	FY14E	FY15E	FY14E	FY15E	FY14E	FY15E	
Net revenues	196,585	237,216	186,851	212,365	-5%	-10%	Change in our earnings estimates are primarily due to higher credit costs and lower NIM assumptions.
Operating profit	108,666	127,471	106,116	120,081	-2%	-6%	
Profit after tax	59,744	66,711	55,463	63,396	-7%	-5%	
Diluted EPS (₹)	131.9	147.3	118.5	135.5	-10%	-8%	
Adjusted BVPS (₹)	812	935	784	888	-3%	-5%	

Source: Company, Ambit Capital research

Ambit vs consensus

Exhibit 12: Ambit vs consensus

(₹ mn)	Consensus	Ambit	% difference
Net revenues			
FY14E	191,850	186,851	-3%
FY15E	225,528	212,365	-6%
PAT			
FY14E	61,425	55,463	-10%
FY15E	72,710	63,396	-13%
EPS (₹)			
FY14E	132.4	118.5	-10%
FY15E	155.8	135.5	-13%

Source: Bloomberg, Ambit Capital research

Our PAT estimates for FY14 and FY15 are ~10-13% below consensus estimates, owing to our expectations of higher credit costs (relative to consensus). Specifically, we are bearish on Axis Bank's ability to contain its credit costs from the large and mid-corporate portfolio in FY14-15 (currently at 70bps levels), which drives our PAT growth estimate lower than consensus estimates.

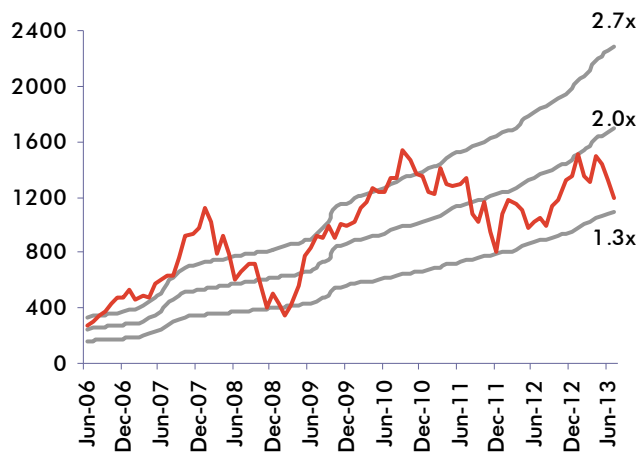
Valuation

We have valued Axis Bank using the excess return to equity model which is 'net profit – (cost of equity x average net worth)' for all the future years discounted back to the present using cost of equity.

- We have explicitly forecast net profit for FY14 and FY15 based on the assumptions in Exhibit 12.
- We have assumed 18% CAGR in loan growth for FY14-18, and have faded it to 15% by FY22.
- We have assumed sustainable RoA of 1.4% from FY14 onwards.
- We have assumed cost of equity of 14% and terminal growth of 4%.

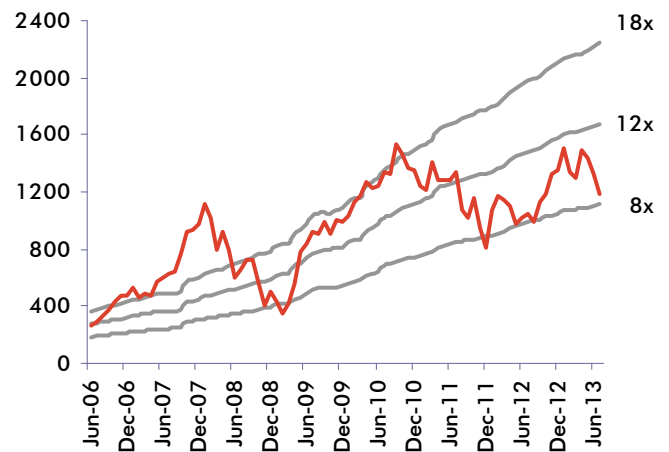
Based on these assumptions, our excess return model values Axis Bank at **₹1,040/share (implied FY14E P/B of 1.3x and one-year forward P/E of 8.8x), implying a 13% downside** from the current levels. Our model suggests that Axis Bank may not need any fresh capital infusion until FY17.

Exhibit 13: Cross-cycle P/B performance



Source: Bloomberg, Ambit Capital research

Exhibit 14: Cross-cycle P/E performance



Source: Bloomberg, Ambit Capital research

Axis Bank's current 12-month forward P/B of 1.3x is at a 43% discount to its cross-cycle average P/B and its 12-month forward P/E of 7.8x is at a 43% discount to its cross-cycle 12-month average forward P/E.

Balance sheet

Year to March (₹ mn)	FY11	FY12	FY13	FY14E	FY15E
Net-worth	189,988	228,085	331,079	375,449	426,166
Deposits	1,892,378	2,201,043	2,526,136	3,010,992	3,599,721
Borrowings	262,679	340,717	439,511	429,390	504,792
Other Liabilities	82,089	86,433	108,881	122,075	144,944
Total Liabilities	2,427,134	2,856,278	3,405,607	3,937,906	4,675,622
Cash & Balances with RBI & Banks	214,087	139,339	204,350	150,550	179,986
Investments	719,916	931,921	1,137,375	1,355,679	1,620,750
Advances	1,424,078	1,697,595	1,969,660	2,318,464	2,735,788
Other Assets	69,053	87,423	94,222	113,214	139,099
Total Assets	2,427,134	2,856,278	3,405,607	3,937,906	4,675,622

Source: Company, Ambit Capital research

Profit & Loss

Year to March (₹ mn)	FY11	FY12	FY13	FY14E	FY15E
Interest Income	151,548	219,947	271,826	324,032	384,286
Interest Expense	85,918	139,769	175,163	210,616	255,903
Net Interest Income	65,630	80,178	96,663	113,416	128,384
Total Non-Interest Income	46,321	54,202	65,511	73,435	83,982
Total Income	111,951	134,380	162,174	186,851	212,365
Total Operating Expenses	47,794	60,071	69,142	80,735	92,285
Employees expenses	16,139	20,802	23,770	28,310	33,558
Other Operating Expenses	31,655	39,269	45,373	52,425	58,727
Pre Provisioning Profits	64,157	74,309	93,031	106,116	120,081
Provisions	12,800	11,430	17,504	25,736	28,203
PBT	51,357	62,878	75,527	80,381	91,878
Tax	17,472	20,456	23,733	24,918	28,482
PAT	33,885	42,422	51,794	55,463	63,396

Source: Company, Ambit Capital research

Business Ratio

Year to March (%)	FY11	FY12	FY13	FY14E	FY15E
Credit-Deposit (%)	75.3%	77.1%	78.0%	77.0%	76.0%
Investment / Deposit (%)	38.0%	42.3%	45.0%	45.0%	45.0%
CASA ratio (%)	41.1%	41.5%	44.4%	42.5%	39.3%
Cost/Income ratio (%)	42.7%	44.7%	42.6%	43.2%	43.5%

Source: Company, Ambit Capital research

Asset quality

Year to March	FY11	FY12	FY13	FY14E	FY15E
Gross NPA (₹ mn)	15,990	18,060	23,934	34,224	43,376
Gross NPA (%)	1.12%	1.06%	1.22%	1.48%	1.59%
Net NPA (₹ mn)	4,100	4,730	7,041	8,556	10,844
Net NPA (%)	0.29%	0.28%	0.36%	0.37%	0.40%
Provision coverage (%)	74.4%	73.8%	70.6%	75.0%	75.0%

Source: Company, Ambit Capital research

Valuation parameters

Year to March	FY11	FY12	FY13	FY14E	FY15E
Earnings per share (₹)	83.0	102.9	110.7	118.5	135.5
Adjusted book value per share (₹)	453	541	692	784	888
P/E (x)	13.1	10.6	9.8	9.2	8.0
P/ABV (x)	2.4	2.0	1.6	1.4	1.2

Source: Company, Ambit Capital research

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E&C = Engineering & Construction

Explanation of Investment Rating

Investment Rating	Expected return (over 12-month period from date of initial rating)
Buy	>5%
Sell	≤5%

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