

Q4FY12 Estimate for
PI Industries Ltd.

(fig. In ₹ cr.)	Q4FY12	Q4FY11
Revenue		
Agri-Input	110-125	105.3
CSM	115-120	86.1
Polymer	0	20.6
Total	225 - 245	212
EBITDA	43 - 48	39.9
Net Profit	24 - 28	20.4
EPS (in ₹)	<u>9.6 - 11.2</u>	<u>9.11</u>

FY12 Estimate for
PI Industries Ltd.

(fig. In ₹ cr.)	FY12e	FY11
Revenue		
Agri-Input	508 - 522	410
CSM	358 - 362	241
Polymer	0	70
Total	866 - 884	721
EBITDA	153 - 158	125
Net Profit (excluding exceptional gain)	82 - 86	65.1
EPS (in ₹) (excluding exceptional gain)	<u>33 - 34.5</u>	<u>29.1</u>

Q4FY12 & 12'Months'FY12 Estimate for

Jubilant Industries Ltd.

(fig. In ₹ cr.)	Q4FY12	12'Months'FY12
Revenue		
IP	50-54	198-202
ACP	76-82	396-402
Retail	110-118	415-430
Total	236 - 254	1009 - 1034
EBITDA		
IP	5.5 - 5.8	21.5 - 23
ACP	6.8 - 7.5	43 - 45
Retail	(9) - (11)	(32)- (35)
Total	2.3 - 3.3	32.5 - 33

Q4FY12 Estimate for
LG Balakrishnan & Bros Ltd.

(fig. In ₹ cr.)	Q4FY12	Q4FY11
Revenue		
Transmission (Chains/Sprockets)	150 - 155	122.1
Metal Forming	36 - 38	36.9
Others	26 - 28	29.5
Total	212 - 221	188.5
EBIT		
Transmission (Chains/Sprockets)	13.5 - 14.5	11.5
Metal Forming	2.8 - 3.2	2.38
Others	0.35 - 0.50	0.32
Total	16.6 - 18.2	14.2

FY12 Estimate for

LG Balakrishnan & Bros Ltd.

(fig. In ₹ cr.)	FY12e	FY11
Revenue		
Transmission (Chains/Sprockets)	620 - 625	461.7
Metal Forming	156 - 158	146.2
Others	116 - 118	106.76
Total	892 - 901	714.7
EBITDA	108 - 110	86.95
Net Profit	49.5 - 52	46.29
EPS (in ₹)	<u>63.1 - 66.3</u>	<u>58.98</u>