

Texas Instruments Inc. (TXN)

PRE RESULTS COMMENT

C1Q MidQ Preview - Expect Narrowing Around **MidPt**

- Bottom line. TXN 1Q mid-Q update is Thursday after the close with a CC at 5pm (Ph. 913-981-5572, Pwd. 8599141). We expect TXN to maintain the midpt of rev/EPS while tightening the guidance range. Though C1Q guide seemed conservative with potential for upside surprise, we expect comms and handset end demand weakness to bring revs more in-line. Mgmt will likely reiterate C1Q as bottom with clear signs of industrials stabilization and auto strength. We reiterate that TXN is one of few large cap semis with significant margin upside over the next 4-6 quarters (430 bps expansion to GM target from CY12 (670 bps from C4Q11), and target likely moving higher, versus group average of 250 bps). Margin expansion and market share gains underly our view of \$4.00 plus in earnings power and a 12 month TP of \$40.
- Expect C1Q Tightened Around the Midpoint. We expect TXN to tighten the range but maintain the midpoint of rev/EPS guidance. Original C1Q guidance had been rev \$3.02-\$3.28bn (-4% to -12% q/q) and EPS (non-GAAP w/options) of \$0.26 to \$0.34 - we expect a new range of roughly \$3.08-\$3.21bn (-6% to -10%) and \$0.28 to \$0.32. Typical seasonal pattern is -2.2% q/q for core TXN and -2.7% for NSM. We believe original guidance left room for an upside suprise, but that possibility has likely diminished on weaker than expected comms (note ADI guide in Feb - consistent with our view of comms as a 2H12/1H13 story) and OMAP risk (note CY citing weak handsets in yesterday's neg pre). Street is expecting -7.6% q/q, slightly above midpt of guide at -8%.

OUTPERFORM* Rating Price (06 Mar 12, US\$) 32.12 Target price (US\$) 40.00¹ 52-week price range 35.90 - 24.82 Market cap. (US\$ m) 36,776.48

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Share price performance Daily Mar 08, 2011 - Mar 06, 2012, 3/08/11 = US\$35.86 29 24 Mar-11 .lun-11 Dec-11

On 03/06/12 the S&P 500 INDEX closed at 1343.36

Quarterly EPS	Q1	Q2	Q3	Q4
2010A	0.54	0.63	0.71	0.66
2011A	0.55	0.57	0.61	0.48
2012E	0.31	0.43	0.50	0.57

Indexed S&P 500 INDEX

Financial and valuation metric	S			
Year	12/10A	12/11A	12/12E	12/13E
EPS - (Excl. ESO) (US\$)	2.53	2.22	1.82	2.43
EPS (CS adj.) (US\$)	2.53	2.22	1.82	2.43
Prev. EPS (CS adj.) (US\$)	_	_	_	_
P/E (CS adj., x)	12.7	14.5	17.7	13.2
P/E rel. (CS adj., %)	_	103.7	137.5	115.9
Revenue (US\$ m)	13,966.0	13,736.0	13,780.0	15,090.0
EBITDA (US\$ m)	5,267.0	4,433.0	3,986.2	4,924.0
Net debt (US\$ m)	-3,072	2,657	2,094	-10
OCFPS (US\$)	3.15	2.78	2.08	3.05
P/OCF (x)	10.3	10.5	15.4	10.5
Number of shares (m)	1,144.97	Price/sales(x)		2.69
BV/share (Next Qtr., ÚS\$)	9.3	P/BVPS (x) (3.4
Net debt (Next Qtr., US\$ m)	2,993.7	Dividend (Next	Qtr., US\$)	0.17
Dividend yield (%)	0.52	,		
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Source: Company data, Credit Suisse estimates

DISCLOSURE APPENDIX CONTAINS IMPORTANT DISCLOSURES, ANALYST CERTIFICATIONS, INFORMATION ON TRADE ALERTS, ANALYST MODEL PORTFOLIOS AND THE STATUS OF NON-U.S ANALYSTS. U.S. Disclosure: Credit Suisse does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the Firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

^{*}Stock ratings are relative to the relevant country benchmark. ¹Target price is for 12 months.



- Last Quarter of Margin Contraction. We expect that C1Q will represent TXN's final quarter of margin contraction if the 47.6% GMs and 16.7% OpMs we model play out. This puts TXN at 690 bps GM contraction peak to trough versus analog peers at just 390 bps on avg, and we see the next peak going higher. Over the past several quarters, TXN has laid the foundation for strong margin expansion into the empty/cheap analog capacity waiting to be filled. The company has approximately \$3.5 to \$4.0 bb in 300 mm capacity acquired in the 2009 downturn, and an additional \$750m to \$1 bb in under-utilized capacity from the NSM acquistion closed in C3Q11. TXN has a dominant but still minority position in analog with 17-18% market share, which we believe will trend towards 25% over time. We continue to favor the story as underappreciated cyclical leverage not yet baked in (note TXN up 10% YTD versus NXP up 47%).
- Valuation. Shares currently trade at 17.7x 2012 EPS of \$1.82 vs. the analog group at 18.3x. Our PT of \$40 represents 22.0x CY12 EPS, a 7% premium to the target multiple of the group, easily warranted given our expectations for share gains/margin expansion. Relative to FCF yield, TXN trades at 4.8%, slightly below the group avg of 6.1%.



Summary of Expectations

Exhibit 1: TXN Snapshot US\$ in millions, unless otherwise stated

TXN	Dec-11			1ar-12E		Jui	n-12E	C1	.2E	C1	3E
	Reported	New CS	cs	Cons	Guidance	cs	Cons	cs	Cons	cs	Cons
Revenue	\$3,420	\$3,150	\$3,150	\$3,161	\$3,020 - \$3,280m	\$3,395	\$3,386	\$13,780	\$13,735	\$15,090	\$13,880
% Q/Q chng	-1.3%	-7.9%	-7.9%	-7.6%	-4% to -12%	7.8%	7.1%				
% Y/Y chng	-3.0%	-7.1%	-7.1%	-6.8%		-1.8%	-2.1%	0.3%	-1.7%	9.5%	1.1%
Normal Seasonal	1.1%	-4.2%	-4.2%			5.8%					
Gross Margin	48.3%	47.6%	47.6%			50.2%		50.7%		53.2%	
R&D Expense	\$475	\$485	\$485			\$485		\$2,000		\$2,100	
SG&A Expense	\$443	\$490	\$490			\$495		\$1,965		\$1,920	
Operating Margin	21.4%	16.7%	16.7%			21.3%		22.0%		26.6%	
Net Margin	16.2%	11.5%	11.5%			14.7%		15.2%		18.6%	
Net Income (w\ options)	\$554	\$362	\$362			\$500		\$2,098		\$2,801	
Operating EPS (w\ options)	\$0.48	\$0.31	\$0.31	\$0.31	\$0.26 to \$0.34	\$0.43	\$0.42	\$1.82	\$2.05	\$2.43	\$1.86
GAAP Reported EPS	\$0.26	\$0.21	\$0.21		\$0.16 to \$0.24	\$0.38		\$1.54		\$2.23	

Source: IBES, Company data, Credit Suisse estimates

Exhibit 2: Analog / Diversified Companies Valuation Table *US\$ in millions, unless otherwise stated*

Market data as of 03/	/06/2012	Target	Current	Market	Enterprise	EV/Re	venues	EV/E	SITDA	Р	/E	Ex Cash	Ex Cash	Cash	Price /	FCF	Yield	Div	Short
Company	Rating	Price	Price	Сар.	Value	CY'12	CY'13	CY'12	CY'13	CY'12	CY'13	CY'12	CY'13	% Mkt Car	Book	CY'12	CY'13	Yield	Interest
Analog																			
Texas Instruments	OP	\$40.00	\$32.12	\$36,601	\$39,784	2.9	2.6	10.0	8.1	17.7	13.2	NM	NM	NM	3.3	4.8%	7.9%	2.1%	1.5%
Analog Devices	N	\$42.00	\$38.08	\$11,341	\$8,544	3.0	2.8	8.2	7.1	16.2	13.8	12.2	10.4	24.7%	3.0	7.2%	7.1%	2.6%	1.7%
Maxim Integr. Tech.	OP	\$30.00	\$27.24	\$7,948	\$7,511	3.1	2.8	9.2	7.7	18.8	14.7	17.8	13.9	5.5%	3.2	4.7%	7.5%	3.2%	1.2%
Linear Technology	OP	\$37.00	\$32.38	\$7,390	\$7,148	5.1	4.5	9.9	8.7	15.8	13.8	15.3	13.3	3.3%	12.2	7.1%	8.1%	3.0%	4.2%
Intersil	N	\$11.00	\$10.55	\$1,334	\$1,124	1.6	1.4	9.4	6.5	22.9	12.8	19.3	10.8	15.8%	1.3	6.9%	10.0%	4.5%	2.4%
Average				\$12,923	\$12,822	3.1	2.8	9.3	7.6	18.3	13.7	16.2	12.1	12.3%	4.6	6.1%	8.1%	3.1%	2.2%
Median				\$7,948.0	\$7,511.1	3.0	2.8	9.4	7.7	17.7	13.8	16.5	12.1	10.6%	3.2	6.9%	7.9%	3.0%	1.7%
Diversified																			
Microchip	OP	\$42.00	\$35.33	\$6,785	\$5,368	3.7	3.4	9.1	8.3	17.7	15.7	14.0	12.4	20.9%	3.5	7.0%	8.7%	3.9%	10.4%
NXP	OP	\$29.00	\$22.55	\$5,569	\$8,525	2.1	1.9	7.8	6.4	13.7	8.2	NM	NM	NM	4.1	9.1%	14.1%	0.0%	1.5%
STMicroelectronics		-	\$6.84	\$6,053	\$5,291	0.6	0.5	5.9	3.4	23.9	9.9	20.9	8.6	12.6%	0.8	NM	11.4%	5.8%	0.0%
Infineon		-	\$9.25	\$9,988	\$7,305	1.4	NM	5.8	NM	12.1	NM	8.9	NM	26.9%	2.2	4.9%	NA	0.0%	0.0%
Cypress Semi.	N	\$20.00	\$16.01	\$2,468	\$2,339	2.7	2.4	11.6	8.7	17.7	12.3	16.8	11.6	5.2%	6.1	6.6%	9.2%	2.2%	4.4%
Fairchild Semi.	UP	\$13.00	\$13.12	\$1,659	\$1,535	1.1	1.0	5.8	4.7	18.8	11.9	17.4	11.0	7.4%	1.3	7.1%	10.9%	0.0%	2.1%
ON Semi.	N	\$10.00	\$8.47	\$3,806	\$4,111	1.3	1.1	6.5	4.9	13.1	8.1	NM	NM	NM	2.6	5.8%	15.2%	0.0%	3.2%
Average				\$5,190	\$4,925	1.8	1.7	7.5	6.1	16.7	11.0	15.6	10.9	14.6%	2.9	6.8%	11.6%	1.7%	3.1%
Median				\$5,569.0	\$5,291.4	1.4	1.5	6.5	5.6	17.7	10.9	16.8	11.3	12.6%	2.6	6.8%	11.2%	0.0%	2.1%

Source: IBES, Company data, Credit Suisse estimates



Investment Thesis

We rate shares of TXN Outperform on continued revenue outperformance relative to peers coupled with potential GM upside on mix and pricing. On revenue growth, we believe TXN is well positioned to execute continued analog share gains; our recent channel checks have revealed that TXN is using its 300mm capacity cost advantage to more aggressively grow its addressable market to target lower GM / higher volume segments of the market without being dilutive to overall GM of 55%. Recall that TXN has successfully gained share through the downturn with C4Q11 analog revenues 10% (ex-NSM) above C3Q08 levels while analog peers are roughly flat on average.

Furthermore, we see upside to current gross margins of 48.3% (C4Q11) and targeted 55%, driven by better revenue mix as baseband decreases as a percentage of revs and the NSM acquisition, which closed in 3Q11. 300mm analog capacity could also improve gross margin (we estimate 300mm analog carries GMs roughly 10-15 percentage points above current analog GM).

Exhibit 3: TXN Income Statement

in millions, unless otherwise stated

(3-months ending)	Mar-10	Jun-10	Sep-10	Dec-10	Mar-11	Jun-11	Sep-11	Dec-11	Mar-12E	Jun-12E	Sep-12E	Dec-12E		_		
(Chairing)	1QA	2QA	3QA	4QA	1QA	2QA	3QA	4QA	1QE	2QE	3QE	4QE	2010A	2011A	2012E	2013E
TOTAL SALES	\$3,205	\$3,496	\$3,740	\$3,525	\$3,392	\$3,458	\$3,466	\$3,420	\$3,150	\$3,395	\$3,550	\$3,685	\$13,966	\$13,736	\$13,780	\$15,090
(Sequential % Change)	6.7%	9.1%	7.0%	-5.7%	-3.8%	1.9%	0.2%	-1.3%	-7.9%	7.8%	4.6%	3.8%				
(Year-over-Year % Change)	53.6%	42.3%	29.9%	17.3%	5.8%	-1.1%	-7.3%	-3.0%	-7.1%	-1.8%	2.4%	7.7%	33.9%	-1.6%	0.3%	9.5%
Cost of Goods Sold	\$1,516	\$1,602	\$1,701	\$1,656	\$1,664	\$1,705	\$1,715	\$1,769	\$1,650	\$1,691	\$1,718	\$1,730	6,475	6,853	6,789	7,060
GROSS PROFIT	\$1,689	\$1,894	\$2,039	\$1,869	\$1,728	\$1,753	\$1,751	\$1,651	\$1,500	\$1,704	\$1,832	\$1,955	\$7,491	\$6,883	\$6,991	\$8,030
(% of Sales)	52.7%	54.2%	54.5%	53.0%	50.9%	50.7%	50.5%	48.3%	47.6%	50.2%	51.6%	53.0%	53.6%	50.1%	50.7%	53.2%
Research & Development	\$370	\$392	\$417	\$393	\$422	\$424	\$395	\$475	\$485	\$485	\$505	\$525	\$1,572	\$1,716	\$2,000	\$2,100
(% of Sales)	11.5%	11.2%	11.1%	11.1%	12.4%	12.3%	11.4%	13.9%	15.4%	14.3%	14.2%	14.2%	11.3%	12.5%	14.5%	13.9%
Sales, General & Administrative	\$359	\$378	\$391	\$389	\$396	\$411	\$388	\$443	\$490	\$495	\$490	\$490	\$1,517	\$1,638	\$1,965	\$1,920
(% of Sales)	11.2%	10.8%	10.5%	11.0%	11.7%	11.9%	11.2%	13.0%	15.6%	14.6%	13.8%	13.3%	10.9%	11.9%	14.3%	12.7%
Total Operating Expenses	\$729	\$770	\$808	\$782	\$818	\$835	\$783	\$918	\$975	\$980	\$995	\$1,015	\$3,089	\$3,354	\$3,965	\$4,020
OPERATING INCOME	\$960	\$1,124	\$1,231	\$1,087	\$910	\$918	\$968	\$733	\$525	\$724	\$837	\$940	\$4,402	\$3,529	\$3,026	\$4,010
(% of Sales)	30.0%	32.2%	32.9%	30.8%	26.8%	26.5%	27.9%	21.4%	16.7%	21.3%	23.6%	25.5%	31.5%	25.7%	22.0%	26.6%
Interest/other income (expense)	\$6	\$4	\$8	\$18	\$10	\$4	(\$34)	(\$16)	(\$16)	(\$16)	(\$16)	(\$16)	\$36	(\$36)	(\$64)	(\$64)
(% of Sales)	0.2%	0.1%	0.2%	0.5%	0.3%	0.1%	-1.0%	-0.5%	-0.5%	-0.5%	-0.5%	-0.4%	0.3%	-0.3%	-0.5%	-0.4%
PRETAX INCOME	\$966	\$1,128	\$1,239	\$1,105	\$920	\$922	\$934	\$717	\$509	\$708	\$821	\$924	\$4,438	\$3,493	\$2,962	\$3,946
(% of Sales)	30.1%	32.3%	33.1%	31.3%	27.1%	26.7%	26.9%	21.0%	16.2%	20.9%	23.1%	25.1%	31.8%	25.4%	21.5%	26.1%
Income Taxes	\$299	\$342	\$376	\$306	\$252	\$237	\$213	\$158	\$143	\$198	\$230	\$259	\$1,323	\$860	\$829	\$1,105
(Tax Rate)	31.0%	30.3%	30.3%	27.7%	27.4%	25.7%	22.8%	22.0%	28.0%	28.0%	28.0%	28.0%	29.8%	24.6%	28.0%	28.0%
NI (Cont. Ops., ex-options)	\$702	\$810	\$885	\$820	\$693	\$715	\$782	\$606	\$434	\$572	\$653	\$727	\$3,209	\$2,796	\$2,386	\$3,089
After-tax stock option expense	\$35	\$35	\$35	\$35	\$35	\$40	\$71	\$51	\$72	\$72	\$72	\$72	\$140	\$198	\$288	\$288
NI (Cont. Ops, w\ options)	\$667	\$775	\$850	\$785	\$658	\$675	\$711	\$554	\$362	\$500	\$581	\$655	\$3,069	\$2,598	\$2,098	\$2,801
													22.0%	18.9%	15.2%	18.6%
NET INCOME (GAAP)	\$665	\$769	\$859	\$942	\$666	\$672	\$601	\$298	\$245	\$438	\$526	\$606	\$3,181	\$2,202	\$1,781	\$2,571
(% of Sales)	20.7%	22.0%	23.0%	26.7%	19.6%	19.4%	17.3%	8.7%	7.8%	12.9%	14.8%	16.5%	22.8%	16.0%	12.9%	17.0%
Diluted avg. shares outstanding	1,246	1,221	1,196	1,189	1,194	1,180	1,157	1,155	1,155	1,155	1,155	1,155	1,213	1,172	1,155	1,155
EPS (Cont. ops., ex-options)	\$0.56	\$0.66	\$0.74	\$0.69	\$0.58	\$0.61	\$0.68	\$0.52	\$0.38	\$0.50	\$0.57	\$0.63	\$2.65	\$2.39	\$2.07	\$2.67
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EPS (Cont ops., w\ options)	\$0.54	\$0.63	\$0.71	\$0.66	\$0.55	\$0.57	\$0.61	\$0.48	\$0.31	\$0.43	\$0.50	\$0.57	\$2.53	\$2.22	\$1.82	\$2.43
EPS (GAAP)	\$0.53	\$0.63	\$0.72	\$0.79	\$0.56	\$0.57	\$0.52	\$0.26	\$0.21	\$0.38	\$0.46	\$0.53	\$2.62	\$1.88	\$1.54	\$2.23
	ψ0.00	ψυ.υυ	ψ0.72	ψ0.73	ψ0.00	ψ0.01	ψ0.02	ψ0.20	Ψ0.21	ψ0.00	ψυ. 70	ψ0.00	Ψ2.02	ψ1.00	ψ1.04	Ψ2.20

Source: Company data, Credit Suisse estimates

Exhibit 4: TXN Balance Sheet

in millions, unless otherwise stated

in millions, unless otherwise stated															
(3-months ending)	Mar-10	Jun-10	Sep-10	Dec-10	Mar-11	Jun-11	Sep-11	Dec-11	Mar-12E	Jun-12E	Sep-12E	Dec-12E			
	1QA	2QA	3QA	4QA	1QA	2QA	3QA	4QA	1QE	2QE	3QE	4QE	2010A	2011A	2012E
ASSETS															
Cash and Short Term Investments	\$2,791	\$2,305	\$2,510	\$3,072	\$2,857	\$6,400	\$2,618	\$2,935	\$1,082	(\$57)	\$202	\$600	\$3,072	\$2,935	\$600
Net receivables	\$1,526	\$1,715	\$1,754	\$1,518	\$1,568	\$1,672	\$1,784	\$1,545	\$1,800	\$1,811	\$1,945	\$1,965	\$1,518	\$1,545	\$1,965
Inventories	\$1,276	\$1,349	\$1,424	\$1,520	\$1,678	\$1,762	\$1,965	\$1,788	\$1,837	\$1,832	\$1,813	\$1,826	\$1,520	\$1,788	\$1,826
Other current assets	\$730	\$761	\$780	\$950	\$941	\$1,026	\$1,349	\$1,560	\$1,437	\$1,549	\$1,619	\$1,681	\$950	\$1,560	\$1,681
Total current assets	\$6,323	\$6,130	\$6,468	\$7,060	\$7,044	\$10,860	\$7,716	\$7,828	\$6,157	\$5,135	\$5,579	\$6,072	\$7,060	\$7,828	\$6,072
Net PPE	\$3,162	\$3,240	\$3,456	\$3,680	\$3,657	¢0.744	¢4 570	\$4,428	£4.040	¢4.00E	\$4,188	\$4,112	\$3,680	64 400	\$4,112
						\$3,714	\$4,572		\$4,343	\$4,265				\$4,428	
Equity Investments	\$641	\$557	\$523	\$453	\$449	\$334	\$350	\$265	\$265	\$265	\$265	\$265	\$453	\$265	\$265
Goodwill, other acqrelated intangibles	\$1,037	\$1,023	\$1,012	\$1,000	\$993	\$987	\$7,475	\$7,899	\$7,899	\$7,899	\$7,899	\$7,899	\$1,000	\$7,899	\$7,899
Other assets	\$1,207	\$1,214	\$1,190	\$1,208	\$1,167	\$1,203	\$794	\$57	\$57	\$57	\$57	\$57	\$1,208	\$57	\$57
Total Assets	\$12,370	\$12,164	\$12,649	\$13,401	\$13,310	\$17,098	\$20,907	\$20,477	\$18,720	\$17,621	\$17,988	\$18,405	\$13,401	\$20,477	\$18,405
LIABILITIES & SHAREHOLDERS' EQUITY															
	\$-	\$-	\$-	\$-	\$-	\$-	\$1,586	\$1,381	\$1,381	\$-	\$-	\$-	\$-	\$1,381	\$-
Current portion LTD, ST debt	φ- \$556	ֆ- \$542	\$623	ა- \$621	ֆ- \$605	\$623	\$627	\$1,361 \$625	\$695	ֆ- \$676	ֆ- \$655	\$602	\$621	\$1,361 \$625	ە- \$602
Accounts payable		\$996		\$1,360		\$1,130	\$1,455	\$1,493	\$1,375		\$1,550	\$1,609		\$1,493	\$1,609
Accrued liabilities, other current liabilities	\$1,163		\$1,215		\$1,188					\$1,482			\$1,360		
Total current liabilties	\$1,719	\$1,538	\$1,838	\$1,981	\$1,793	\$1,753	\$3,668	\$3,499	\$3,451	\$2,158	\$2,204	\$2,211	\$1,981	\$3,499	\$2,211
Long-term debt	\$-	\$-	\$-	\$-	\$-	\$3,498	\$4,215	\$4.211	\$4,211	\$4,211	\$4,211	\$4,211	\$-	\$4,211	\$4,211
Other long-term liabilities	\$846	\$871	\$849	\$983	\$943	\$944	\$1,998	\$1,815	\$1,815	\$1,815	\$1,815	\$1,815	\$983	\$1,815	\$1,815
Total Liabilities	\$2.565	\$2,409	\$2.687	\$2,964			\$9,881				\$8,230				\$8,237
Total Liabilities	\$2,565	\$2,409	\$2,687	\$2,964	\$2,736	\$6,195	\$9,881	\$9,525	\$9,477	\$8,184	\$8,230	\$8,237	\$2,964	\$9,525	\$8,237
Total Shareholders' Equity	\$9,805	\$9,755	\$9,962	\$10,437	\$10,574	\$10,903	\$11,026	\$10,952	\$9,244	\$9,436	\$9,758	\$10,169	\$10,437	\$10,952	\$10,169
					****								***		
Total Liabilities & S.E.	\$12,370	\$12,164	\$12,649	\$13,401	\$13,310	\$17,098	\$20,907	\$20,477	\$18,720	\$17,621	\$17,988	\$18,405	\$13,401	\$20,477	\$18,405
RATIO ANALYSIS:	1QA	2QA	3QA	4QA	1QA	2QA	3QA	4QA	1QE	2QE	3QE	4QE	2010A	2011A	2012E
LIQUIDITY MEASURES			0 0.71				04,1						201071		
Accounts Receivable Turnover	8.4x	8.2x	8.5x	9.3x	8.7x	8.3x	7.8x	7.5x	7.0x	7.5x	7.3x	7.5x	9.3x	7.5x	7.5x
Inventory Turnover	4.8x	4.8x	4.8x	4.4x	4.0x	3.9x	3.5x	3.5x	3.6x	3.7x	3.8x	3.8x	4.4x	3.5x	3.8x
Accounts Payable Turnover	10.9x	11.8x	10.9x	10.7x	11.0x	10.9x	10.9x	11.5x	9.5x	10.0x	10.5x	11.5x	10.7x	11.5x	11.5x
DSO DSO	43	45	43	39	42	44	47	49	52	49	50	49	39	49	49
DIO	77	77	76	84	92	94	105	105	102	99	96	96	84	105	96
DPO	33	31	33	34	33	33	33	32	38	37	35	32	34	32	32
Cash Conversion Cycle	8 7	91	86	89	101	105	118	121	115	111	112	113	89	121	113
Current Ratio	3.7	4.0	3.5	3.6	3.9	6.2	2.1	2.2	1.8	2.4	2.5	2.7	3.6	2.2	2.7
		3.1	2.7		3.9			1.7			1.7	1.9	2.8		
Quick Ratio	2.9	3.1	2.7	2.8	3.0	5.2	1.6	1.7	1.3	1.5	1.7	1.9	2.8	1.7	1.9
PROFITABILITY MEASURES															
Return on Assets	21.6%	25.5%	26.9%	23.4%	19.8%	15.8%	13.6%	10.8%	7.7%	11.3%	12.9%	14.2%	23.4%	10.8%	14.2%
Return on Capital	27.2%	31.8%	34.1%	30.1%	24.9%	18.7%	18.7%	14.6%	10.8%	14.7%	16.6%	18.2%	30.1%	14.6%	18.2%
Return on Capital (using EBIT)	39.2%	46.1%	49.4%	41.7%	34.4%	25.5%	25.4%	19.3%	15.6%	21.2%	24.0%	26.1%	41.7%	19.3%	26.1%
Return on Equity	27.2%	31.8%	34.1%	30.1%	24.9%	24.8%	25.8%	20.2%	15.7%	21.2%	23.8%	25.8%	30.1%	20.2%	25.8%
40057 11711 17471011 145 4011050															
ASSET UTILIZATION MEASURES													1		
Asset Turns	1.0x	1.1x	1.2x	1.1x	1.0x	0.8x	0.7x	0.7x	0.7x	0.8x	0.8x	0.8x	1.1x	0.7x	0.8x
Inventory Turns	4.8x	4.8x	4.8x	4.4x	4.0x	3.9x	3.5x	4.0x	3.6x	3.7x	3.8x	3.8x	4.4x	4.0x	3.8x
Working Capital Turns	11.8x	9.2x	11.2x	13.3x	9.3x	8.2x	8.3x	11.3x	8.0x	9.1x	9.1x	9.3x	13.3x	11.3x	9.3x
Fixed Asset Turns	4.1x	4.3x	4.3x	3.8x	3.7x	3.7x	3.0x	3.1x	2.9x	3.2x	3.4x	3.6x	3.8x	3.1x	3.6x
SOLVENCY MEASURES															
Debt/Equity	0.0%	0.0%	0.0%	0.0%	0.0%	32.1%	52.6%	51.1%	60.5%	44.6%	43.2%	41.4%	0.0%	51.1%	41.4%
Total Cap	\$9,805	\$9,755	\$9,962	\$10,437	\$10,574	\$14,401	\$16,827	\$16,544	\$14,836	\$13,647	\$13,969	\$14,380	\$10,437	\$16,544	\$14,380
· '				\$8.78								\$8.80			
Book Value Per Share	\$7.87	\$7.99	\$8.33	+	\$8.86	\$9.24	\$9.53	\$9.48	\$8.00	\$8.17	\$8.45	+	\$8.78	\$9.48	\$8.80
Book Value Per Share, ex goodwill	\$7.04	\$7.15	\$7.48	\$7.94	\$8.02	\$8.40	\$3.07	\$2.64	\$1.16	\$1.33	\$1.61	\$1.96	\$7.94	\$2.64	\$1.96
Net cash	\$2,791	\$2,305	\$2,510	\$3,072	\$2,857	\$2,902	(\$3,183)	(\$2,657)	(\$4,510)	(\$4,268)	(\$4,009)	(\$3,611)	\$3,072	(\$2,657)	(\$3,611)
Net Cash/Share	\$2.24	\$1.89	\$2.10	\$2.58	\$2.39	\$2.46	(\$2.75)	(\$2.30)	(\$3.90)	(\$3.69)	(\$3.47)	(\$3.13)	\$2.58	(\$2.30)	(\$3.13)
	•						/	(/	(**)	(***/	(*- ')	(/	1	(/	(
Working Capital	\$1,083	\$1,526	\$1,340	\$1,057	\$1,453	\$1,681	\$1,667	\$1,215	\$1,568	\$1,485	\$1,554	\$1,581	\$1,057	\$1,215	\$1,581
Working Cap/Share	\$0.87	\$1.25	\$1.12	\$0.89	\$1.22	\$1.42	\$1.44	\$1.05	\$1.36	\$1.29	\$1.35	\$1.37	\$0.89	\$1.05	\$1.37
• '															
Capital Expenditures	\$219	\$283	\$396	\$301	\$194	\$276	\$214	\$152	\$157	\$162	\$162	\$162	\$1,199	\$816	\$645

Source: Company data, Credit Suisse estimates

Exhibit 5: TXN Cash Flow Statement in millions, unless otherwise stated

OPERATING ACTIVITIES Net Income	(3-months ending)	Mar-10	Jun-10	Sep-10	Dec-10	Mar-11	Jun-11	Sep-11	Dec-11	Mar-12E	Jun-12E	Sep-12E	Dec-12E			
Net Income		1QA	2QA	3QA	4QA	1QA	2QA	3QA	4QA	1QE	2QE	3QE	4QE	2010A	2011A	2012E
Depreciation	OPERATING ACTIVITIES															
Stock based compensation Store Stock based compensation Store Stock based compensation Store Store Stock based compensation Store	Net Income	\$658	\$769	\$859	\$942	\$666	\$672	\$601	\$298	\$245	\$438	\$526	\$606	\$3,228	\$2,237	\$1,816
Amortization	Depreciation	\$211	\$215	\$213	\$226	\$224	\$220	\$213	\$247	\$243	\$240	\$239	\$238	\$865	\$903	\$960
Deferred Taxes & Investment Tax Credit	Stock based compensation	\$47	\$49	\$48	\$47	\$57	\$54	\$92	\$66	\$100	\$100	\$100	\$100	\$191	\$269	\$400
Income from Discontinued Operations S	Amortization	\$13	\$13	\$11		\$7	\$6	\$12	\$86	\$-	\$-	\$-	\$-	\$47	\$111	\$-
Other Operating Activities	Deferred Taxes & Investment Tax Credit	(\$11)	(\$7)	(\$27)	(\$175)	\$31	(\$46)	\$6	(\$110)	(\$110)	(\$110)	(\$110)	(\$110)	(\$220)	(\$119)	(\$440)
Caross Cash Flow - Operating S018 \$1,039 \$1,104 \$1,050 \$985 \$906 \$924 \$587 \$478 \$868 \$755 \$835 \$4,111 \$3,401 \$2,737	Income from Discontinued Operations	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-
Cher	Other Operating Activities	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-
Loss (Gain) - Sale Prop. Plant & Equip	Gross Cash Flow - Operating	\$918	\$1,039	\$1,104	\$1,050	\$985	\$906	\$924	\$587	\$478	\$669	\$755	\$835	\$4,111	\$3,401	\$2,737
Net Chg in Operating Assets & Liabs (\$208) (\$477) \$214 \$324 \$324 \$489 \$8275 \$221 \$324 \$324 \$324 \$324 \$320 \$225 \$368 \$8275 \$441 \$151 \$420 \$321 \$112 \$420 \$321 \$122 \$112 \$420 \$321 \$112 \$420 \$321 \$122 \$112 \$420 \$321 \$112 \$420 \$321	Other	\$-	\$-	\$-		\$-	\$-	(\$5)	\$-	\$-	\$-	\$-	\$-	\$-	(\$5)	\$-
Accounts Receivable (\$251) (\$188) (\$29) \$237 (\$544) (\$102) \$22 \$2366 (\$255) (\$111) (\$155) (\$20) (\$221) \$112 (\$420) Inventories (\$74) (\$73) (\$66) (\$911) (\$158) (\$891) (\$158) (\$894) \$5 \$19 (\$13) (\$304) (\$17) (\$389)	Loss(Gain) - Sale Prop, Plant & Equip	\$-	\$-	\$-	(\$144)	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	(\$144)	\$-	\$-
Inventories	Net Chg in Operating Assets & Liabs	(\$208)	(\$477)	\$214	\$324	(\$469)	(\$275)	\$221	\$383	(\$37)	(\$71)	(\$142)	(\$81)	(\$147)	(\$140)	(\$331)
Prepaids and other current assets (\$10) \$14 \$(515) \$677 \$(59) \$(33) \$(33) \$(318) \$(512) \$(511) \$(512) \$(512) \$(522) \$(523) \$(522) \$(523) \$(512) \$	Accounts Receivable	(\$251)	(\$188)	(\$29)	\$237	(\$44)	(\$102)	\$22	\$236	(\$255)	(\$11)	(\$135)	(\$20)	(\$231)	\$112	(\$420)
Accounts Payable & accound exp. (\$66) \$38 \$254 (\$40) (\$83) \$58 \$95 \$69	Inventories	(\$74)	(\$73)	(\$66)	(\$91)	(\$158)	(\$84)	\$22	\$203	(\$49)	\$5	\$19	(\$13)	(\$304)	(\$17)	(\$38)
Accrued Income Tax	Prepaids and other current assets	(\$10)	\$14	(\$15)	\$67	(\$9)	(\$3)	\$1	(\$18)	\$123	(\$112)	(\$71)	(\$62)	\$56	(\$29)	(\$121)
Color (\$10 \$70 \$37 \$37 \$42 \$43 \$16 \$8 \$39 \$5 \$5 \$33 \$35 \$55 \$440 \$558 \$15 \$10 \$150 \$150 \$13,256 \$13,318 \$1,230 \$15 \$10 \$140 \$10 \$140	Accounts Payable & accrued exp.	(\$66)	\$38	\$264	(\$40)	(\$83)	\$58	\$95	(\$68)	\$70	(\$18)	(\$22)	(\$53)	\$196	\$2	(\$23)
Net Cash Flow - Operating S710 S562 S1,318 S1,230 S516 S631 S1,140 S970 S440 S598 S613 S754 NVESTING ACTIVITIES	Accrued Income Tax	\$203	(\$338)	\$23	\$193	(\$144)	(\$160)	\$73	\$69	\$69	\$69	\$69	\$69	\$81	(\$162)	\$276
INVESTING ACTIVITIES	Other	(\$10)	\$70	\$37	(\$42)	(\$31)	\$16	\$8	(\$39)	\$5	(\$5)	(\$3)	(\$3)	\$55	(\$46)	(\$5)
Capital Expenditures (\$219) (\$283) (\$396) (\$301) (\$194) (\$276) (\$193) (\$152) (\$157) (\$162) (\$162) (\$162) (\$162) (\$1,199) (\$816) (\$645) Acquisitions & s. \$-\$ (\$59) \$-\$ (\$872) (\$816) (\$5,390) \$-\$ -\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$	Net Cash Flow - Operating	\$710	\$562	\$1,318	\$1,230	\$516	\$631	\$1,140	\$970	\$440	\$598	\$613	\$754	\$3,820	\$3,256	\$2,405
Capital Expenditures (\$219) (\$283) (\$396) (\$301) (\$194) (\$276) (\$193) (\$152) (\$157) (\$162) (\$162) (\$162) (\$162) (\$1,199) (\$816) (\$645) Acquisitions & s. \$-\$ (\$59) \$-\$ (\$872) (\$816) (\$5,390) \$-\$ -\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$	INVESTING ACTIVITIES															
Acquisitions & Investments \$-\$ (\$59) \$-\$ (\$872) (\$816) (\$5,390) \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-		(\$010)	(((000)	(\$00c)	(#201)	(0104)	(#O76)	(#100)	(#1EO)	(01 EZ)	(0100)	(#1 CO)	(0100)	(01 100)	(¢016)	(\$C4E)
Acquisitions \$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-\$-		(- /	. ,					,		. ,	. ,			(, , ,	. ,	('
Investments						, ,	. ,							, ,	. , ,	, ,
Sale of Property & Investments \$168 \$487 \$- (\$247) \$1,111 \$551 \$873 (\$809) \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$-	·													1		
Sale of Property, Plant & Equipment \$-\$ \$-\$ (\$140) \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-						. ,	. ,								. , ,	
Sale of Investments \$- \$- \$- (\$107) \$1,111 \$551 \$10 \$381 \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$-									. ,							
Change in Short-Term Investments \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-\$ \$-					. ,									· · · /		
Other Investing Activities \$- \$- (\$207) \$- \$18 (\$2) \$14 (\$35) \$-			Ψ.			. ,						Ÿ		\· ,	. ,	7
Net Cash Flow - Investing (\$51) \$204 (\$662) (\$548) \$63 (\$544) (\$4,696) (\$996) (\$157) (\$162) (\$162) (\$162) FINANCING ACTIVITIES Cash Dividends (\$149) (\$147) (\$143) (\$153) (\$150) (\$148) (\$193)	o a		-						. , ,						. ,	φ-
FINANCING ACTIVITIES Cash Dividends (\$149) (\$147) (\$143) (\$153) (\$153) (\$150) (\$148) (\$193)																(\$645)
Cash Dividends (\$149) (\$147) (\$143) (\$153) (\$153) (\$153) (\$150) (\$148) (\$193) (Net out it low - investing	(431)	9204	(\$002)	(4540)	ΨΟΟ	(4544)	(\$4,030)	(4550)	(Ψ137)	(ψ102)	(ψ102)	(\$102)	(\$1,037)	(ψ0,170)	(4043)
Change in Current Debt S- S	FINANCING ACTIVITIES															
Change in Long-Term Debt \$-	Cash Dividends	(\$149)	(\$147)	(\$143)	(\$153)	(\$153)	(\$150)		(\$193)	(\$193)		(\$193)	(\$193)	(\$592)	(\$644)	
Change in Capital Stock (\$475) (\$700) (\$559) (\$313) (\$421) (\$272) (\$417) (\$173) \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$-	Change in Current Debt	\$-	\$-	\$-	\$-	\$-	\$-	\$1,200		\$-	(\$1,381)	\$-	\$-	\$-	\$1,200	(\$1,381)
Other Financing Activity \$2 \$1 \$10 \$19 \$8 \$1 \$3 Net Cash Flow - Financing (\$624) (\$845) (\$701) (\$456) (\$555) \$3,071 \$636 (\$563) (\$193) (\$193) (\$193) (\$193) (\$2,626) \$2,589 (\$2,153) Increase (Dec) in Cash \$35 (\$79) (\$45) \$226 \$24 \$3,158 (\$2,920) (\$589) \$90 (\$1,139) \$258 \$398 Beginning Cash Balance 1,183 \$1,218 \$1,094 \$1,320 \$1,344 \$4,502 \$1,582 \$992 \$1,082 (\$57) \$202 \$1,183 \$1,320 \$992	Change in Long-Term Debt	\$-				\$-	\$3,485	\$-	(\$200)	\$-	\$-	\$-	\$-	\$-	\$3,285	\$-
Net Cash Flow - Financing (\$624) (\$845) (\$701) (\$456) (\$555) \$3,071 \$636 (\$563) (\$193) (\$193) (\$193) (\$2,626) \$2,589 (\$2,153) Increase (Dec) in Cash \$35 (\$79) (\$45) \$226 \$24 \$3,158 (\$2,920) (\$589) \$90 (\$1,139) \$258 \$398 \$137 (\$328) (\$0) Beginning Cash Balance 1,183 \$1,218 \$1,139 \$1,094 \$1,320 \$1,344 \$4,502 \$1,582 \$992 \$1,082 (\$57) \$202 \$1,183 \$1,320 \$992	Change in Capital Stock	(\$475)	(\$700)	(\$559)	(\$313)	(\$421)	(\$272)	(\$417)	(\$173)	\$-	\$-	\$-	\$-	(\$2,047)	(\$1,283)	\$-
Increase (Dec) in Cash \$35 (\$79) (\$45) \$226 \$24 \$3,158 (\$2,920) (\$589) \$90 (\$1,139) \$258 \$398 \$137 (\$328) (\$0) Beginning Cash Balance 1,183 \$1,218 \$1,139 \$1,094 \$1,320 \$1,344 \$4,502 \$1,582 \$992 \$1,082 (\$57) \$202 \$1,183 \$1,320 \$992			\$2		\$10	\$19	\$8	\$1						\$13	\$31	
Beginning Cash Balance 1,183 \$1,218 \$1,139 \$1,094 \$1,320 \$1,344 \$4,502 \$1,582 \$992 \$1,082 (\$57) \$202 \$1,183 \$1,320 \$992	Net Cash Flow - Financing	(\$624)	(\$845)	(\$701)	(\$456)	(\$555)	\$3,071	\$636	(\$563)	(\$193)	(\$1,574)	(\$193)	(\$193)	(\$2,626)	\$2,589	(\$2,153)
Beginning Cash Balance 1,183 \$1,218 \$1,139 \$1,094 \$1,320 \$1,344 \$4,502 \$1,582 \$992 \$1,082 (\$57) \$202 \$1,183 \$1,320 \$992	Increase (Dec) in Cash	\$35	(\$79)	(\$45)	\$226	\$24	\$3,158	(\$2,920)	(\$589)	\$90	(\$1,139)	\$258	\$398	\$137	(\$328)	(\$0)
		4.400	04.046		04.00	04.00-	24.24	04.505	04.555	2055	04.00-	(0.55)	0005	A4 455	04.005	
Ending Cash Balance \$1,218 \$1,139 \$1,094 \$1,320 \$1,344 \$4,502 \$1,582 \$992 \$1,082 (\$57) \$202 \$600 \$1,320 \$992 \$600	Beginning Cash Balance	1,183	\$1,218	\$1,139	\$1,094	\$1,320	\$1,344	\$4,502	\$1,582	\$992	\$1,082	(\$57)	\$202	\$1,183	\$1,320	\$992
	Ending Cash Balance	\$1,218	\$1,139	\$1,094	\$1,320	\$1,344	\$4,502	\$1,582	\$992	\$1,082	(\$57)	\$202	\$600	\$1,320	\$992	\$600

Source: Company data, Credit Suisse estimates



Companies Mentioned (Price as of 06 Mar 12)

Texas Instruments Inc. (TXN, \$32.12, OUTPERFORM, TP \$40.00)

Disclosure Appendix

Important Global Disclosures

I, John W. Pitzer, certify that (1) the views expressed in this report accurately reflect my personal views about all of the subject companies and securities and (2) no part of my compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report.

See the Companies Mentioned section for full company names.

3-Year Price, Target Price and Rating Change History Chart for TXN

				
TXN	Closing	Target		
	Price	Price		Initiation/
Date	(US\$)	(US\$)	Rating	Assumption
6/9/09	21.02	21		
10/20/09	23.66	24		
4/12/10	25.69	32	0	
10/6/10	28.31	35		
1/25/11	33.98	40		
12/8/11	29.92	35		
1/24/12	32.8	40		



 $\hbox{O=O\,utp\,erform;\,N=Neutral;\,U=U\,n\,derpe\,form;\,R=Re\,stricted;\,NR=Not\,Ra\,te\,d;\,NC=Not\,Covered}$

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Analysts' stock ratings are defined as follows:

Outperform (O): The stock's total return is expected to outperform the relevant benchmark* by at least 10-15% (or more, depending on perceived risk) over the next 12 months.

Neutral (N): The stock's total return is expected to be in line with the relevant benchmark* (range of ±10-15%) over the next 12 months.

Underperform (U): The stock's total return is expected to underperform the relevant benchmark* by 10-15% or more over the next 12 months.

*Relevant benchmark by region: As of 29th May 2009, Australia, New Zealand, U.S. and Canadian ratings are based on (1) a stock's absolute total return potential to its current share price and (2) the relative attractiveness of a stock's total return potential within an analyst's coverage universe**, with Outperforms representing the most attractive, Neutrals the less attractive, and Underperforms the least attractive investment opportunities. Some U.S. and Canadian ratings may fall outside the absolute total return ranges defined above, depending on market conditions and industry factors. For Latin American, Japanese, and non-Japan Asia stocks, ratings are based on a stock's total return relative to the average total return of the relevant country or regional benchmark; for European stocks, ratings are based on a stock's total return relative to the analyst's coverage universe**. For Australian and New Zealand stocks, 12-month rolling yield is incorporated in the absolute total return calculation and a 15% and a 7.5% threshold replace the 10-15% level in the Outperform and Underperform stock rating definitions, respectively. The 15% and 7.5% thresholds replace the +10-15% levels in the Neutral stock rating definition, respectively.

**An analyst's coverage universe consists of all companies covered by the analyst within the relevant sector.

Restricted (R): In certain circumstances, Credit Suisse policy and/or applicable law and regulations preclude certain types of communications, including an investment recommendation, during the course of Credit Suisse's engagement in an investment banking transaction and in certain other circumstances.

Volatility Indicator [V]: A stock is defined as volatile if the stock price has moved up or down by 20% or more in a month in at least 8 of the past 24 months or the analyst expects significant volatility going forward.

Analysts' coverage universe weightings are distinct from analysts' stock ratings and are based on the expected performance of an analyst's coverage universe* versus the relevant broad market benchmark**:

Overweight: Industry expected to outperform the relevant broad market benchmark over the next 12 months.

Market Weight: Industry expected to perform in-line with the relevant broad market benchmark over the next 12 months.

Underweight: Industry expected to underperform the relevant broad market benchmark over the next 12 months.



^{*}An analyst's coverage universe consists of all companies covered by the analyst within the relevant sector.

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Neutral/Hold* 42% (57% banking clients)
Underperform/Sell* 10% (48% banking clients)
Restricted 2%

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See the Companies Mentioned section for full company names.

Price Target: (12 months) for (TXN)

Method: We arrived at the target price of \$40 for TXN using Historical Peak/Trough Multiples (price to earnings, price to sales, price to book), Relative Comparable Multiples, Valuations Relative to Stage of Cycle, and Cash Flow Analysis. The primary basis for our \$40 price target is based on a 22x CY12 EPS, a 20% premium to the current group multiple, warranted given share gains/potential GM/OpM upside and expectations for multiple expansion across the group.

Risks: The primary risk factors to TXN in achieving the \$40 price target are weak end market demand, share loss in the handset or analog businesses, less than normal seasonality, and overall company execution. TXN has a broad based business which is affected by many macro economic conditions, any one of which could impact the stock price.

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The analyst(s) involved in the preparation of this report have not visited the material operations of the subject company (TXN) within the past 12 months.

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