

Rural Electrification Corp

BSE SENSEX 17,194	S&P CNX 5,199	CMP:	INR190			TP: IN	IR235	5			Buy
Bloomberg Equity Shares (m)	RECL IN 987.5	Year End	Net Income (INR m)	Adj PAT (INR m)	EPS (INR)	EPS Gr. (%)	P/E (X)	BV (INR)	P/BV (X)	RoAA (%)	RoAE (%)
52-Week Range (INR)	272/144	3/10A	28,067	19,965	20.2	23.0	-	112	-	3.4	21.9
1,6,12 Rel.Perf.(%)	13/-4/-16	3/11A	36,100	25,111	25.4	25.7	7.5	129	1.5	3.4	21.1
M.Cap. (INR b)	187.6	3/12E	41,112	28,162	28.5	12.2	6.7	146	1.3	3.1	20.7
M.Cap. (USD b)	3.8	3/13E	49,273	33,677	34.1	19.6	5.6	166	1.1	3.1	21.8

Rural Electrification Corp's (RECL) 3QFY12 PAT grew 16% YoY and 24% QoQ to INR7.7b (15% higher than estimates), helped by a forex gain of INR866m. Loan growth remained healthy at 25% YoY but reported margins contracted 13bp QoQ. Asset quality deteriorated with one large power project being classified as NPA. **Key highlights:**

- NII grew 18.5% YoY and 5.8% QoQ to INR10b; in line with our estimates. However, reported NIM contracted 13bp sequentially to 4.34% mainly on account of reversal in interest income to the tune of ~INR220m (due to a large power project being classified as non-performing), which impacted yield on loans.
- Loans grew 25% YoY and 5% QoQ to INR950b. The overall loan mix remained fairly stable. Exposure to private sector continued to inch up steadily, rising to 12% v/s 11.2% in 2QFY12 and 9.1% in 3QFY11.
- RECL booked forex gain of INR866m (v/s estimates of a forex loss of INR1b) due to change in accounting treatment for foreign currency translation difference. Had the company followed the old accounting method, the 9MFY12. PAT would have been lower by INR1.97b.
- Asset quality deteriorated with GNPAs increasing to INR4.9b from INR2.7b in 2QFY12, on account of one large gas based power project being classified as NPA. RECL's exposure to this project stood at INR2.2b.

Valuation and view: We fine tune our earnings estimates and expect earnings CAGR of 16%, with average RoAs of ~3% over FY12/13. While we expect RoA to decline ~25bp over FY11-FY13 owing to a compression in NIMs, RoE would continue to remain strong at 21-22% as REC leverages its capital. Stock trades at 1.1x FY13E BV. **Buy**.

REC: Quarterly Performance									(INI	R Million)
Y/E March		FY1	1			FY1	12		FY11	FY12E
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4QE		
Net Interest Income	7,758	7,801	8,480	8,538	9,097	9,501	10,052	10,138	32,578	38,788
YoY Gr %	34.7	32.0	35.6	17.4	17.3	21.8	18.5	18.7	29.3	19.1
Other Operational Income	225	390	564	303	217	171	136	694	1,481	1,218
Net Operational Income	7,984	8,191	9,044	8,841	9,314	9,673	10,188	10,832	34,059	40,006
YoY Gr %	35.9	27.5	40.5	15.6	16.7	18.1	12.6	22.5	29.1	17.5
Other Income	292	555	357	1,180	383	-880	1,221	382	2,384	1,106
Total Net Income	8,275	8,746	9,401	10,021	9,697	8,793	11,408	11,214	36,100	41,112
YoY Gr %	30.2	28.3	38.6	25.1	17.2	0.5	21.4	11.9	29.1	13.9
Operating Expenses	343	385	386	561	490	456	779	631	1,834	2,355
YoY Gr %	14.3	9.7	14.2	16.3	42.9	18.5	101.6	12.5	24.7	28.4
Operating Profit	7,933	8,361	9,015	9,460	9,207	8,337	10,629	10,583	34,266	38,757
YoY Gr %	31.0	29.3	39.9	25.7	16.1	-0.3	17.9	11.9	29.3	13.1
Op. Profit adj. forex gain /loss	7,937	8,088	8,989	8,901	9,279	9,597	9,763	10,618	33,915	39,257
YoY Gr %	31.1	25.1	39.5	18.2	16.9	18.7	8.6	19.3	28.0	15.8
Provisions	0	1	0	1	250	0	241	209	2	700
PBT	7,933	8,360	9,015	9,459	8,957	8,337	10,389	10,374	34,264	38,057
YoY Gr %	31.1	29.3	39.9	25.6	12.9	-0.3	15.2	9.7	29.3	11.1
Tax	2,059	2,178	2,374	2,457	2,338	2,112	2,693	2,752	9,067	9,895
Tax Rate %	26.0	26.0	26.3	26.0	26.1	25.3	25.9	26.5	26.5	26.0
PAT	5,874	6,182	6,641	7,003	6,620	6,225	7,695	7,623	25,197	28,162
YoY Gr %	24.6	25.1	40.1	24.8	12.7	0.7	15.9	8.9	25.9	11.8
Adjusted PAT	5,877	5,980	6,622	6,589	6,673	7,166	7,054	7,648	25,068	28,540
YoY Gr %	24.7	21.0	39.7	17.4	13.5	19.8	6.5	16.1	25.3	13.9

E:MOSL Estimates; Quarterly and annual numbers would not match due to differences in classification

Alpesh Mehta (Alpesh.Mehta@MotilalOswal.com) + 91 22 3982 5415

Sanctions and disbursements growth moderates: Sanctions declined by 17% YoY (and 18% QoQ) to INR88b, while disbursements increased by 5% YoY and 4% QoQ to INR63b. Incrementally, 46% of sanctions were in the Generation segment (v/s 27% in 2QFY12) and 42% in the T&D segment (v/s 59% in 2QFY12). Disbursements growth too remained slower as it grew by 4% QoQ to INR63b, of which, 43% of the disbursements were in the generation segment (v/s 59% in 2QFY12), followed by 39% in the T&D segment (v/s 41% in 2QFY12).

Disbursements of short term loans increased sharply to INR11.5b from INR6.3b in 2QFY12. RECL started disbursing short term loans to SEBs subject to fulfillment of certain pre-requisite conditions such as 1) tariff hike 2) government guarantee 3) proof of filing of tariff hike petition etc, which reduces the risk on incremental lending done to SEBs. The management remains fairly conscious about the developments in the power sector. Reformatory steps by government addressing the issues of the power / infrastructure sector could boost growth going forward.

Loan growth remains healthy: Loan book grew at a healthy pace at 25% YoY and 5% QoQ to INR950b. Segmental loan mix remained fairly stable with T&D segment constituting ~49% of loan book while generation segment constituted ~45%. Despite moderation in the pace of sanctions and disbursements, loan growth continues to remain healthy. Based on borrower wise classification, exposure to state entities stood at 82% of loan book. The share of private sector has increased further to 12% from 11.2% in 2QFY12 and 9.1% a year ago. Incremental loans and borrowings for the quarter stood at INR46b and INR54b respectively.

Reported margins contract 13bp QoQ to 4.34%: NII grew 18.5% YoY and 5.8% QoQ to INR10.0b; in line with our estimates. Healthy asset growth could not translate into similar kind of topline performance as reported net interest margin contracted by 13bp QoQ to 4.34%. The pressure on margins could be mainly attributed to the reversal of interest income to the tune of ~INR220m on account of classification of one large project as non-performing. As a result, the yield on loans remained largely flattish QoQ at 11.44% v/s 11.42% in 2QFY12.

Foreign borrowings help to maintain a tight leash on cost of funds: RECL maintained tight leash on cost of funds with incremental cost of borrowings remaining stable QoQ at 8.82% despite a large chunk of the incremental borrowings (~79%) done through bonds, which is commendable. Importantly, proportion of bank and FI borrowing continued to decline to INR55b vs INR63b a quarter ago. Moreover, the share of foreign currency borrowings has been steadily increasing which also has helped RECL to keep its cost of funds under check.

Asset quality deteriorates due to a large power project classified as NPA: Asset quality deteriorated with GNPAs nearly doubling to INR4.9b from INR2.7b in 2QFY12 on account of one large gas based power project being classified as NPA. RECL's exposure to this project stood at INR2.2b. Consequently, the company made provisions worth INR241m during the quarter. RECL has not made any standard asset provisions and will take a call on the same in the coming quarter. With the rising risk quotient for SEB loans and sharply increasing private sector loans proportion, no standard asset provisioning continuous to remain a concern.

Other highlights

■ Employee expenses more than doubled QoQ to INR680m due to a one time provision of ~INR400m providing for arrears of baseline incentives (for 2009-10 and 2010-11) paid to its employees.

■ As at end of 3QFY12, REC's capital adequacy stood at 17.4% v/s 18.1% as on 2QFY12.

Valuation and view: With a strong sanctions pipeline, loan growth is likely to remain healthy at 21% CAGR over FY11-13E. However, in current macroeconomic environment, asset quality is a bigger concern as against fears of slowdown in growth. Rising SEB losses are driving up the risk quotient, more so for REC given its higher exposure to the T&D segment. However, government's continued thrust on power sector reforms, recourse to SEB collections through an escrow mechanism and recent tariff hikes by various SEBs provides some comfort.

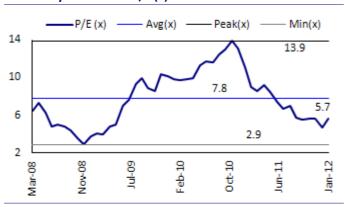
We fine tune our earnings estimates and expect earnings CAGR of 16%, with average RoA's of ~3% over FY12/13E. While we expect ROA to decline by ~25bp over FY11-FY13 owing to a compression in NIMs and building in some credit cost, ROE would continue to remain strong at 21-22% as REC leverages its capital. The stock trades at 1.1x FY13E BV. We maintain **Buy** with a target price of INR235 (1.4x FY13E BV).

We largely maintain our earnings estimates (INR b)

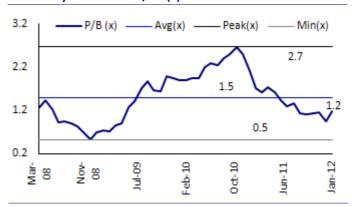
	Old E	st.	Nev	v Est.	% CI	hange
	FY12	FY13	FY12	FY13	FY12	FY13
NII	39.0	46.7	38.8	46.6	-0.5	-0.1
Other Income	0.4	3.2	2.3	2.7	521.9	-15.7
Total Income	39.4	49.8	41.1	49.3	4.4	-1.1
Operating Expenses	2.1	2.5	2.4	2.8	9.7	9.9
Operating Profits	37.2	47.3	38.8	46.5	4.1	-1.7
Provisions	0.5	0.8	0.7	1.0	40.0	33.3
PBT	36.7	46.6	38.1	45.5	3.7	-2.3
Tax	9.5	12.1	9.9	11.8	3.7	-2.3
PAT	27.2	34.5	28.2	33.7	3.7	-2.3
Loans	1,007	1,213	1,005	1,208	-0.2	-0.4
Borrowings	851	1,031	849	1,027	-0.2	-0.4
Margins (%)	4.3	4.2	4.2	4.2		
RoA (%)	3.0	3.1	3.1	3.1		
RoE (%)	20.0	22.4	20.7	21.8		

Source: MOSL

REC: One year forward P/E (x)

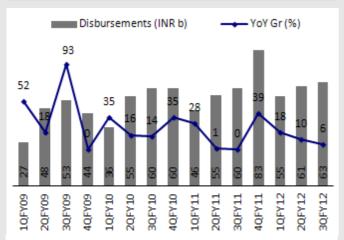


REC: One year forward P/BV (x)



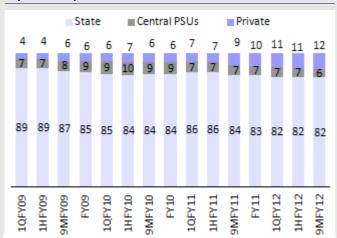
Quarterly trends

Disbursement growth moderates further



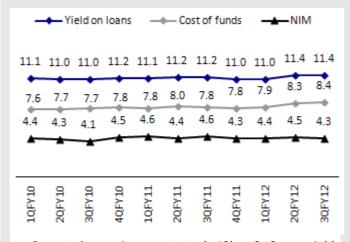
 Disbursements of short term loans increased sharply to INR11.5b from INR6.3b in 2QFY12

Exposure to private sector continues to increase



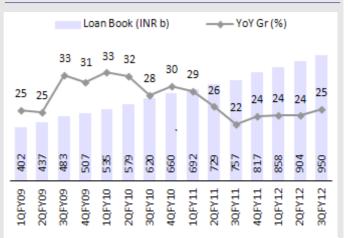
 Exposure to private sector continued to rise and stood at 12.0% v/s 11.2% 2QFY12

Reported margins contracted by 13bp QOQ (%)



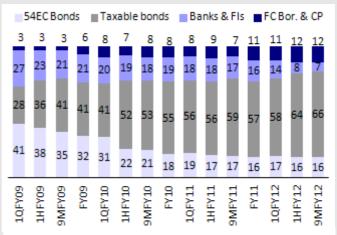
 Reported margins contracted 13bp QoQ as yields remained under pressure due to interest income reversal

Loan growth remains healthy



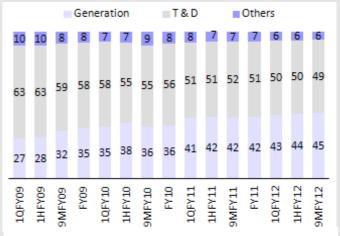
■ Driven by strong sanctions pipeline of ~INR1.3t, loan growth remained healthy

Borrowing mix as at end of Dec'11



 Proportion of loans from banks and FI's declined, while that of foreign currency borrowings increased

T&D segment comprises 50% of loan book (%)



 Segmental loan mix remained fairly stable with T&D segment constituting ~50% of loan book while generation segment constituted ~45%

1 Febuary 2012

Quarterly Snapshot

		FY11				FY12			n (%)	Cumu	Cumulative Numbers		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	QoQ	YoY	9M	9M	YoY	
										FY11	FY12	Gr (%)	
Profit and Loss (INR m)													
Net Interest Income	7,758	7,801	8,480	8,538	9,097	9,501	10,052	6	19	24,040	28,650	19	
Other operating income	225	390	564	303	217	171	136	-21	-76	1,179	525	-55	
Net operating Income	7,984	8,191	9,044	8,841	9,314	9,673	10,188	5	13	25,218	29,175	16	
Other income	292	555	357	1,180	383	-880	1,221	N.A.	N.A.	1,204	723	-40	
Net total income	8,275	8,746	9,401	10,021	9,697	8,793	11,408	30	21	26,422	29,898	13	
Operating Expenses	343	385	386	561	490	456	779	71	102	1,114	1,724	55	
Employee	261	260	287	468	331	302	680	125	137	807	1,313	63	
Others	82	125	100	93	159	153	99	-35	-1	307	411	34	
Operating Profits	7,933	8,361	9,015	9,460	9,207	8,337	10,629	27	18	25,308	28,174	11	
Provisions	0	1	0	1	250	0	241	N.A.	N.A.	1	491	N.A.	
PBT	7,933	8,360	9,015	9,459	8,957	8,337	10,389	25	15	25,307	27,683	9	
Taxes	2,059	2,178	2,374	2,457	2,338	2,112	2,693	28	13	6,610	7,143	8	
PAT	5,874	6,182	6,641	7,003	6,620	6,225	7,695	24	16	18,697	20,540	10	
Asset Quality	-,-, .	<u>-</u>	5,5 .2	-,500	5,520	-,	.,555						
GNPA	200	200	200	200	2,700	2,700	4,930	83	N.A.				
NNPA	20	200	200	20	2,270	2,270	4,260	88	N.A.				
Gross NPAs (%)	0.03	0.03	0.03	0.02	0.31	0.30	0.52		14.71.				
Net NPAs (%)	0.00	0.00	0.00	0.02	0.31	0.30	0.32						
PCR (%)	90.0	90.0	90.0	90.0	15.9	15.9	13.6						
Ratios (%)	30.0	30.0	90.0	30.0	13.9	13.5	13.0						
	11	4.4	11	F 6	E 1	Εĵ	6.0						
Cost to Income Tax Rate	4.1		4.1 26.3	5.6 26.0	5.1	5.2 25.3	6.8						
Total CAR	26.0	26.0	20.2	19.1	26.1 18.4		25.9						
	21.2	20.6	20.2	19.1	18.4	18.1	17.4						
Margins Reported (%)	111	11.2	11.2	11.0	11.0	11.4	11.4	2	20				
Yield on earning assets	11.1	11.2	11.2	11.0	11.0	11.4	11.4	2	20				
Cost of Funds	7.8	8.0	7.8	7.8	7.9	8.3	8.4	7	60				
Spreads	3.4	3.2	3.4	3.2	3.2	3.1	3.0	-5	-40				
NIMs	4.6	4.4	4.6	4.3	4.4	4.5	4.3	-13	-22				
Business Details (INR b)													
Sanctions	229	104	106	226	212	108	88	-18	-17				
Disbursements	46	55	60	83	55	61	63	4	6				
Loans	692	729	757	817	858	904	950	5	25				
Borrowings	575	604	632	700	714	756	811	7	28				
Sanctions discipline wise (%)												
Generation	49	46	60	80	72	27	46						
Trans & Dist	49	43	31	15	23	59	42						
Short term loans	2	11	9	4	5	14	12						
Disbursements discipline v	vise (%)												
Generation	70	50	36	43	55	49	43						
Trans & Dist	26	36	42	47	34	41	39						
Short term loans & Other	rs 4	14	22	10	11	10	18						
Loans discipline wise (%)													
Generation	41	42	42	42	43	44	45						
Trans & Dist	51	51	52	51	50	50	49						
Short term loans and oth	ners 8	7	7	7	6	6	6						
Loans borrower wise (%)													
State	86	86	84	83	82	82	82						
Central PSUs	7	7	7	7	7	7	6						
	7	7	9	10	11	11	12						

1 Febuary 2012

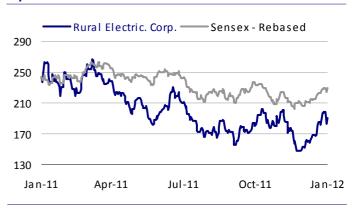
EPS: MOSL forecast v/s consensus (INR)

	MOSL	Consensus	Variation
	Forecast	Forecast	(%)
FY12	28.5	28.5	0.0
FY13	34.1	33.6	1.5

Shareholding pattern (%)

	Dec-11	Sep-11	Dec-10
Promoter	66.8	66.8	66.8
Domestic Inst	6.9	6.6	4.1
Foreign	18.0	18.6	21.3
Others	8.3	8.0	7.9

1-year Sensex rebased



Financials: Valuation Matrix

	Rating	CMP (INR)	Mkt. Cap	EPS	(INR)	P/E	(x)	P/B\	/ (x)	RoA	(%)	RoE	(%)
			(USDb)	FY12	FY13	FY12	FY13	FY12	FY13	FY12	FY13	FY12	FY13
ICICIBC*	Buy	902	20.8	55	62	12.3	10.6	1.7	1.5	1.5	1.4	13.8	14.3
HDFCB	Neutral	491	22.8	22	28	22.2	17.6	3.9	3.3	1.7	1.7	18.9	20.5
AXSB	Buy	1,074	8.8	97	112	11.1	9.6	2.0	1.7	1.5	1.5	19.9	19.5
KMB	Neutral	498	3.7	24	28	19.8	16.8	2.8	2.4	1.8	1.6	14.9	14.6
YES	Buy	330	2.3	28	33	11.7	10.1	2.5	2.0	1.5	1.3	23.3	22.3
IIB	Buy	292	2.7	17	21	17.0	13.9	3.1	2.6	1.6	1.5	19.3	20.1
VYSB	Buy	335	0.8	30	34	11.2	10.0	1.3	1.2	1.0	1.0	14.0	12.3
FB	Buy	400	1.4	43	50	9.2	7.9	1.2	1.1	1.3	1.3	13.8	14.5
JKBk	Buy	830	0.8	151	168	5.5	5.0	1.0	0.9	1.3	1.2	19.4	18.7
SIB	Buy	23	0.5	3	4	6.7	5.9	1.3	1.1	1.1	1.0	21.1	20.3
Private Aggregate	2		65			15.9	13.5	2.3	2.0				
SBIN (cons)*	Buy	2,061	26.2	211	240	9.3	8.2	1.3	1.2	0.8	0.8	15.6	16.1
PNB	Buy	940	6.0	155	181	6.1	5.2	1.2	1.0	1.2	1.2	22.3	21.7
BOI	Neutral	344	3.8	45	59	7.6	5.9	1.1	0.9	0.7	0.8	14.6	16.7
ВОВ	Neutral	753	5.9	122	133	6.2	5.7	1.2	1.1	1.1	1.1	20.4	20.2
СВК	Buy	471	4.2	73	89	6.5	5.3	1.0	0.9	0.9	0.9	16.7	17.7
UNBK	Buy	229	2.4	27	45	8.4	5.0	1.0	0.9	0.8	0.8	17.6	18.2
IOB	Neutral	88	1.1	22	18	4.0	4.8	0.6	0.6	0.7	0.5	15.6	12.0
OBC	Buy	256	1.5	42	50	6.1	5.2	0.7	0.6	0.7	0.7	11.4	12.4
INBK	Buy	221	1.9	44	48	5.0	4.6	1.0	0.9	1.4	1.3	21.6	20.0
CRPBK	Neutral	414	1.2	98	104	4.2	4.0	0.7	0.7	0.9	0.8	18.8	17.4
ANDB	Buy	102	1.1	23	26	4.4	4.0	0.8	0.7	1.1	1.0	18.7	18.0
IDBI *	Neutral	101	2.0	20	21	3.9	3.6	0.5	0.5	0.7	0.7	14.5	14.1
DNB	Buy	68	0.5	22	25	3.1	2.7	0.6	0.5	0.9	0.9	17.9	18.4
Public Aggregate			58			7.7	6.6	1.2	1.0				
HDFC*	Neutral	697	20.4	27	31	18.5	15.5	5.1	4.6	2.8	2.9	26.6	28.8
LICHF	Buy	250	2.4	19	28	12.9	9.1	2.4	2.0	1.6	1.8	20.3	24.3
DEWH	Buy	235	0.5	30	39	7.9	6.0	1.3	1.1	1.3	1.4	18.7	19.5
IDFC	Buy	133	3.9	10	11	12.9	12.3	1.5	1.3	3.1	2.7	13.7	12.6
RECL	Buy	190	3.8	28	35	6.7	5.4	1.3	1.1	3.0	3.1	20.6	22.5
POWF	Buy	170	3.9	18	29	9.5	5.9	1.1	1.0	2.1	2.8	13.2	17.7
SHTF	Buy	584	2.6	58	63	10.1	9.3	2.2	1.8	3.0	2.9	23.9	21.6
MMFS	Neutral	707	1.4	55	70	12.9	10.1	2.5	2.1	3.8	3.8	20.8	22.4
NBFC Aggregate			39			14.1	11.1	3.2	2.7				

^{*} Multiples adj. for value of key ventures/Investments; For ICICI Bank, HDFC Ltd BV is adjusted for investments in subsidiaries

Financials and Valuation

Income Statement					(IN	R Million)
Y/E March	2008	2009	2010	2011	2012E	2013E
Interest on Loans	33,605	46,649	64,309	81,088	102,205	121,366
Interest Exp and Other Charges	20,637	28,873	39,009	48,853	63,417	74,775
Net Financing Income	12,969	17,776	25,299	32,235	38,788	46,591
Change (%)	60.4	37.1	42.3	27.4	20.3	20.1
Other Operating Income	177	922	1,189	1,481	1,218	1,401
Other Income	1,594	1,741	1,578	2,384	1,106	1,281
Net Income	14,740	20,439	28,067	36,100	41,112	49,273
Change (%)	32.6	38.7	37.3	28.6	13.9	19.8
Employee Cost	923	872	1,171	1,275	1,721	2,065
Administrative Exp	182	224	277	337	387	426
Other Operating Exp.	105	112	172	222	247	272
Operating Income	13,530	19,231	26,446	34,266	38,757	46,510
Change (%)	32.1	42.1	37.5	29.6	13.1	20.0
Total Provisions	400	34	2	2	700	1,000
% to Operating Income	3.0	0.2	0.0	0.0	1.8	2.2
PBT	13,130	19,197	26,444	34,264	38,057	45,510
Prior Period Adjustments	-6	4	-1	-32	0	0
PBT(post prior period adj)	13,124	19,201	26,443	34,232	38,057	45,510
Tax (Incl Deferred tax)	4,523	6,480	6,478	9,067	9,895	11,833
Tax Rate (%)	34.4	33.8	24.5	26.5	26.0	26.0
PAT	8,601	12,721	19,965	25,165	28,162	33,677
Change (%)	30.3	47.9	57.0	26.0	11.9	19.6
PAT (Incl DTL)	9,376	14,117	19,971	25,111	28,162	33,677
Change (%)	20.7	50.6	41.5	25.7	12.2	19.6
Proposed Dividend	2,576	3,864	6,032	7,406	9,857	11,787
Balance Sheet						R Million)
Y/E March	2008	2009	2010	2011	2012E	2013E
Capital	8,587	8,587	9,875	9,875	9,875	9,875
Reserves & Surplus	53,261	62,881	100,855	117,884	134,514	
Net Worth	61,848	71,468	110,730	127,758	144,388	164,275
Borrowings	342,828	449,360	559,482	700,038		1,027,163
Change (%)	13.2	31.1	24.5	25.1	21.3	21.0
Total Liabilities	404,676	520,827	670,212	827,797		1,191,437
Investments	11,474	10,049	9,099	8,124	8,531	8,957
Change (%)	-3.9	-12.4	-9.5	-10.7	5.0	5.0
Loans	393,165	513,814	664,526		1,004,731	
Change (%)	22.5	30.7	29.3	23.6	22.3	20.3
Net Fixed Assets	779	809	899	881	852	862
Net current assets	-742	-3,845	-4,312	-2,529	-20,728	-26,809

404,676 520,827 670,212 827,797 993,386 1,191,437

E: MOSL Estimates

Total Assets

Financials and Valuation

Ratios						
Y/E March	2008	2009	2010	2011	2012E	2013E
Spreads Analysis (%)						
Avg. Yield - on Financing Portfolio	9.4	10.3	10.9	10.9	11.2	11.0
Avg Cost of Funds	6.4	7.3	7.7	7.6	8.0	7.8
Interest Spread	3.1	3.0	3.2	3.3	3.2	3.2
Net Interest Margin	3.6	3.9	4.3	4.3	4.2	4.2
Profitability Ratios (%)						
RoE	17.1	21.2	21.9	21.1	20.7	21.8
RoA	2.5	3.1	3.4	3.4	3.1	3.1
Efficiency Ratios (%)						
Int. Expended/Int.Earned	61.4	61.9	60.7	60.2	62.0	61.6
Other operating Inc./Net Income	1.2	4.5	4.2	4.1	3.0	2.8
Other Income/Net Income	10.8	8.5	5.6	6.6	2.7	2.6
Op. Exps./Net Income	8.2	5.9	5.8	5.1	5.7	5.6
Empl. Cost/Op. Exps.	76.3	72.2	72.3	69.5	73.1	74.7
Asset-Liability Profile (%)						
Repayments/Opening loans	17.9	13.0	11.8	13.3	12.0	12.0
Loans/Borrowings Ratio	114.7	114.3	118.8	117.3	118.3	117.6
Invest./Borrowings Ratio	3.3	2.2	1.6	1.2	1.0	0.9
Net NPAs to Adv.	0.6	0.0	0.0	0.3	0.4	0.5
Debt/Equity Ratio	5.5	6.3	5.1	5.5	5.9	6.3
Valuations						
BV excluding DTL (INR)	62.5	72.1	112.2	129.5	146.4	166.5
Price-BV (x)	3.0	2.6	1.7	1.5	1.3	1.1
Book Value (INR)	72.0	83.2	112.1	129.4	146.2	166.4
BV Growth (%)	18.3	15.6	34.7	15.4	13.0	13.8
Price-BV (x)	2.6	2.3	1.7	1.5	1.3	1.1
OPS (INR)	15.8	22.4	26.8	34.7	39.2	47.1
OPS Growth (%)	86.3	42.1	19.6	29.6	13.1	20.0
Price-OP (x)	12.1	8.5	7.1	5.5	4.8	4.0
EPS (INR)	10.9	16.4	20.2	25.4	28.5	34.1
EPS Growth (%)	9.8	50.6	23.0	25.7	12.2	19.6
Price-Earnings (x)	17.4	11.6	9.4	7.5	6.7	5.6
Dividend	3.0	4.5	6.5	7.5	10.0	11.9
Dividend Yield (%)	1.6	2.4	3.4	3.9	5.3	6.3

E: MOSL Estimates

NOTES

Disclosures

This report is for personal information of the authorized recipient and does not construe to be any investment, legal or taxation advice to you. This research report does not constitute an offer, invitation or inducement to invest in securities or other investments and Motilal Oswal Securities Limited (hereinafter referred as MOSt) is not soliciting any action based upon it. This report is not for public distribution and has been furnished to you solely for your information and should not be reproduced or redistributed to any other person in any form.

Unauthorized disclosure, use, dissemination or copying (either whole or partial) of this information, is prohibited. The person accessing this information specifically agrees to exempt MOSt or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOSt or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOSt or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

The information contained herein is based on publicly available data or other sources believed to be reliable. While we would endeavour to update the information herein on reasonable basis, MOSt and/or its affiliates are under no obligation to update the information. Also there may be regulatory, compliance, or other reasons that may prevent MOSt and/or its affiliates from doing so. MOSt or any of its affiliates or employees shall not be in any way responsible and liable for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. MOSt or any of its affiliates or employees do not provide, at any time, any express or implied warranty of any kind, regarding any matter pertaining to this report, including without limitation the implied warranties of merchantability, fitness for a particular purpose, and non-infringement. The recipients of this report should rely on their own investigations.

This report is intended for distribution to institutional investors. Recipients who are not institutional investors should seek advice of their independent financial advisor prior to taking any investment decision based on this report or for any necessary explanation of its contents.

MOSt and/or its affiliates and/or employees may have interests/positions, financial or otherwise in the securities mentioned in this report. To enhance transparency, MOSt has incorporated a Disclosure of Interest Statement in this document. This should, however, not be treated as endorsement of the views expressed in the report.

Disclosure of Interest Statement	Rural Electrification Corp	
Analyst ownership of the stock	No	
Group/Directors ownership of the stock	No	
Broking relationship with company covered	No	
Investment Banking relationship with company covered	No	

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report. The research analysts, strategists, or research associates principally responsible for preparation of MOSt research receive compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors and firm revenues.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOSt & its group companies to registration or licensing requirements within such jurisdictions.

For U.K.

This report is intended for distribution only to persons having professional experience in matters relating to investments as described in Article 19 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (referred to as "investment professionals"). This document must not be acted on or relied on by persons who are not investment professionals. Any investment or investment activity to which this document relates is only available to investment professionals and will be engaged in only with such persons.

For U.S.

MOSt is not a registered broker-dealer in the United States (U.S.) and, therefore, is not subject to U.S. rules. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., Motilal Oswal has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, Marco Polo and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.



Motilal Oswal Securities Ltd

3rd Floor, Hoechst House, Nariman Point, Mumbai 400 021 Phone: (91-22) 39825500 Fax: (91-22) 22885038. E-mail: reports@motilaloswal.com