

# Result Update

**CMP : INR 161**  
**Rating : Sell**  
**Target : INR 151**

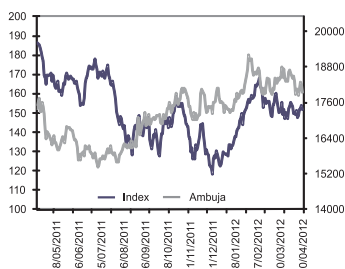
## KEY DATA

Market Cap (INR bn)	247.2
Market Cap (USD mn)	4754.6
52 WK High / Low	182 / 119
Avg Daily Volume (BSE)	300868
Face Value (INR)	2

BSE Sensex	17374
Nifty	5291
BSE Code	500425
NSE Code	AMBUJACEM
Reuters Code	ABUJ.BO
Bloomberg Code	ACEM IN

Shareholding %	3Q	4Q	1Q
Promoters	50.0	50.0	50.0
MF/Banks/Indian FIs	14.0	14.0	13.0
FII/ NRIs/ OCBs	27.0	28.0	29.0
Indian Public	9.0	8.0	8.0

## Performance Chart



## PRICE PERFORMANCE (%)

	3 M	6 M	12 M
Absolute	1.8	4.3	5.6
Relative	(2.0)	1.7	16.9

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## Ambuja Cement

**One time additional depreciation charges due to change in method of providing depreciation on captive power plants impacts the bottom-line...Excellent volume growth helps the top-line, while fall in realization during peak season is a major concern**

### Downgrade Ambuja Cement to 'Sell' from 'Hold' with a price target of Rs 151

Fall in gross realization for the company in Q1CY12 as compared to Q4CY11 resulted in the net sales for the company coming in lower than our estimate. The total revenue came in at Rs 26.61 bn (+19.7% Y-o-Y, +12.9% Q-o-Q) as compared to our estimate of Rs 28.34 bn. The cement dispatches for Q1CY12 rose 9.8% Y-o-Y (15% Q-o-Q) to 6.05 mn tonnes. However the gross realization during the quarter posted a negative growth of 2% Q-o-Q (+8.7% Y-o-Y) to Rs 4353 per tonne. Negative growth in realization was unexpected especially Q1 and Q2 CY being the peak season for the cement industry. Now this may impact the profitability going ahead as various cost heads are further expected to rise while the cement prices as per our view has reached a peak. Fall in realisation Q-o-Q amplifies the fact that the cement prices have reached their peaks. The EBIDTA margin for the company in Q1CY12 improved 80 bps Y-o-Y (995 bps Q-o-Q) to 29% on account of saving made on the freight expenses. Rather other cost heads like the power & fuel expenses and raw material cost has increased as Coal India (CIL) increased the price of coal after their recent wage hikes. Going ahead as CIL further increases coal prices and as fuel prices increases, we may witness further pressure on margins. The cost per tonne in Q1CY12 rose 7.8% Y-o-Y to Rs 3122 although it was lower by 14.1% Q-o-Q as a result the EBIDTA per tonne only rose by 12.2% Y-o-Y (49% Q-o-Q) to Rs 1276.

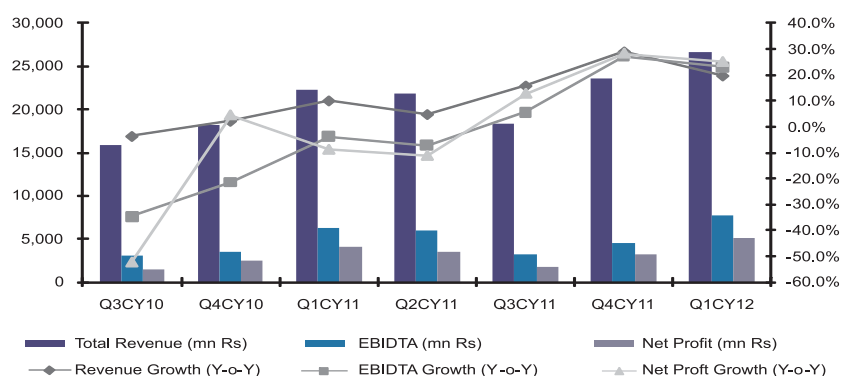
*The overall cement demand growth in India continue to be at creepy phase, while the cost inflation is only expected to worsen given that CIL is under severe pressure to raise prices going ahead. Further increase in fuel (petrol and diesel) costs is expected to hike the freight expenses of the cement companies sharply. The cement prices across the country are currently quoting at all time high levels. Thus the flexibility to pass on the cost increase from here on appears limited and could pressurize the margins going ahead. At some point we believe that there would be government intervention to control prices. The regulatory uncertainty with regard to the investigation by Competition Commission of India (CCI) on cartelization charges by cement major is another major overhang.*

The net profit after tax for the company in Q1CY12 came in at Rs 3.12 bn, which was 23.4% lower Y-o-Y and just 3.3% up Q-o-Q. This was primarily due to a one time additional depreciation charges of Rs 2.79 bn caused due to change in method of providing depreciation on captive power plants from straight line method (SLM) to written down value (WDV) method with retrospective effect. The adjusted net profit as a result came in at Rs 5.09 bn (+25% Y-o-Y, 57.7% Q-o-Q). Adjusted EPS for the quarter came in at Rs 3.32.

### Downgrade to sell...

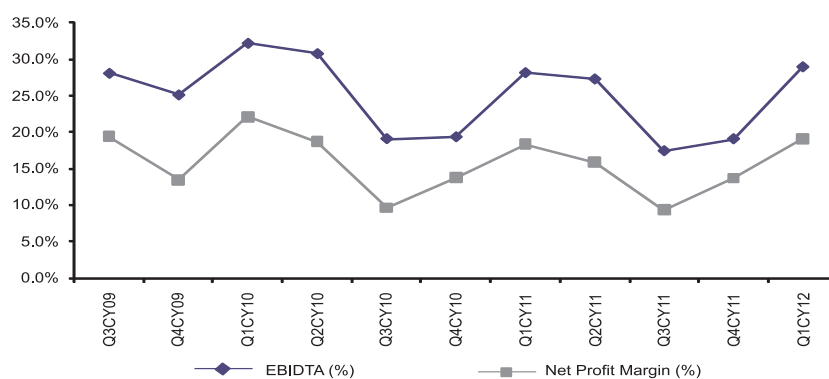
We continue to believe that the cement demand growth will improve going ahead and that would improve the demand supply dynamics. The company's pan India presence will help in ramping up volume growth especially from the south and the western region as demand here improves. Nevertheless the room to increase price on the back of healthy demand would be absent, thus we are concerned about the pricing growth and margins going forward. We believe that at some point there would be government intervention in some form or the other to control or even reduce price while the investigation pertaining to cartelization by CCI presents incremental uncertainty. Considering the pricing and margin pressure going ahead we are lowering our net sales and EPS estimates for CY12 from Rs 106.95 bn and Rs 10 to Rs 101.13 bn and Rs 9.6 respectively. We had initiated coverage on the stock on 23rd November 2011, with a one year price target of Rs 170. The target was achieved on 3rd February 2012 after that we had lowered our rating to hold with a new price target of Rs 187. The stock retreated after reaching very close to our revised target. While we continue to be positive on the cement industry macro, we believe that the current price is not factoring in the risk related to further increase in coal price by CIL and potential penalty arising out of the investigation by CCI. Besides going ahead as we enter the monsoon season we would witness some fall in realization especially in the western and the southern region. We revise our rating from 'Hold' to 'Sell' with a new target price of Rs 151 (EV per tonne of USD 138 - 50% discount to the average EV per tonne of the previous five years, PE of 16x and EV/EBIDTA of 8.3x CY12E earnings). We cite imminent margin pressure due to coal price increase by CIL, higher freight expenses due to rising fuel prices, probable penalty from CCI investigation and limited pricing power for the industry from these levels. At the current market price of Rs 161 the stock is trading at PE of 16.8x and EV/EBIDTA of 8.9x CY12 earnings.

## Revenue & Profit Growth



Source: Company, FQ Research

## Profit margin trend



Source: Company, FQ Research

## Comparative valuation

Company	Rating	CMP (Rs)	Market Cap. (bn. Rs)	Enterprise Value (bn. Rs)	Target Price (Rs)	EPS (Rs)		P/E (x)		P/BV (x)		EV/EBIDTA (x)		EV/Tonne (US\$)		Annual EPS Growth (%) (FY13E/FY12E)	Annual Sales Growth (%) (FY13E/FY12E)
						FY12E	FY13E	FY12E	FY13E	FY12E	FY13E	FY12E	FY13E	FY12E	FY13E		
Ambuja Cement	Sell	161	246	229	170	10	13	17	13	2.8	2.4	9	6	148	133	33%	9%
ACC	Sell	1226	234	229	1150	84	98	15	12	2.9	2.5	8	6	127	114	17%	11%
UltraTech*	Hold	1461	400	416	1274	78	90	19	16	3.2	2.7	11	9	187	157	15%	18%
India Cement*	Buy	95	29	50	110	11	14	9	7	0.8	0.7	6	4	66	64	31%	19%
Shree Cement*	Buy	2840	99	116	2417	84	169	34	17	4.4	3.5	10	7	226	203	102%	24%

# ACC & Ambuja FY12 & FY13 figures are the CY12 & CY13 figures respectively

\* Ratings will be reviewed after the Q4FY12 results

Source: Company Reports, FQ Research

## Q1CY12 Results

YE December (Rs. mn)	Q1 CY12	Q1 CY11	Y-o-Y change %	Q4 CY12	Q-o-Q change %	12M CY11	12M CY10	Y-o-Y change %
<b>Net Sales</b>	<b>26,333</b>	<b>22,071</b>	<b>19.3%</b>	<b>23,291</b>	<b>13.1%</b>	<b>85,145</b>	<b>73,902</b>	<b>15.2%</b>
Other Operating Income	276	154	79.1%	286	(3.3%)	884	1,273	(30.6%)
<b>Total Revenue</b>	<b>26,609</b>	<b>22,225</b>	<b>19.7%</b>	<b>23,577</b>	<b>12.9%</b>	<b>86,029</b>	<b>75,176</b>	<b>14.4%</b>
<b>Less:</b>								
Net Raw Material consumed	1,654	1,283	28.9%	3,357	(50.7%)	6,344	5,420	17.0%
% of total revenue	6.2%	5.8%	44	14.2%	-802	7.4%	7.2%	16
Power & Fuel	6,269	4,816	30.2%	4,714	33.0%	20,113	16,973	18.5%
% of total revenue	23.6%	21.7%	189	20.0%	356	23.4%	22.6%	80
Freight & Forwarding	6,017	5,086	18.3%	5,074	18.6%	19,301	16,101	19.9%
% of total revenue	22.6%	22.9%	-27	21.5%	109	22.4%	21.4%	102
Other Expenses	3,919	3,823	2.5%	4,681	(16.3%)	15,994	13,735	16.4%
% of total revenue	14.7%	17.2%	-248	19.9%	-513	18.6%	18.3%	32
Personnel	1,030	946	8.9%	1,255	(17.9%)	4,332	3,437	26.1%
% of total revenue	3.9%	4.3%	-39	5.3%	-145	5.0%	4.6%	46
<b>Total Expenditure</b>	<b>18,889</b>	<b>15,955</b>	<b>18.4%</b>	<b>19,081</b>	<b>(1.0%)</b>	<b>66,085</b>	<b>55,667</b>	<b>18.7%</b>
<b>EBIDTA</b>	<b>7,720</b>	<b>6,269</b>	<b>23.1%</b>	<b>4,495</b>	<b>71.7%</b>	<b>19,944</b>	<b>19,509</b>	<b>2.2%</b>
Less: Depreciation	1,209	1,061	13.9%	1,238	(2.4%)	4,452	3,872	15.0%
<b>EBIT</b>	<b>6,511</b>	<b>5,208</b>	<b>25.0%</b>	<b>3,257</b>	<b>99.9%</b>	<b>15,492</b>	<b>15,637</b>	<b>(0.9%)</b>
Less: Interest	168	138	21.8%	99	70.4%	526	487	8.1%
Add: Other income	871	521	67.2%	651	33.7%	2,305	1,203	91.6%
Extraordinary Income	(2,791)	0		(243)	1051%	(243)	265	
<b>Profit Before Extra-ordi. items and Tax</b>	<b>4,423</b>	<b>5,591</b>	<b>(20.9%)</b>	<b>3,567</b>	<b>24.0%</b>	<b>17,028</b>	<b>16,618</b>	<b>2.5%</b>
Less: Total Tax	1,301	1,517	(14.2%)	544	139.1%	4,740	3,983	19.0%
<b>Profit After Tax</b>	<b>3,122</b>	<b>4,074</b>	<b>(23.4%)</b>	<b>3,023</b>	<b>3.3%</b>	<b>12,288</b>	<b>12,635</b>	<b>(2.8%)</b>
<b>Profit After Tax Excl. extra-ordinaries</b>	<b>5,092</b>	<b>4,075</b>	<b>25.0%</b>	<b>3,230</b>	<b>57.7%</b>	<b>12,494</b>	<b>12,422</b>	<b>0.6%</b>
Shares Outstanding (mn)	1,535	1,530		1,534		1,534	1,530	
<b>Reported EPS (Rs.)</b>	<b>2.03</b>	<b>2.66</b>	<b>(23.6%)</b>	<b>1.97</b>	<b>3.2%</b>	<b>8.01</b>	<b>8.26</b>	<b>(3.0%)</b>
<b>Proforma EPS (Rs.)</b>	<b>3.32</b>	<b>2.66</b>	<b>24.6%</b>	<b>2.10</b>	<b>57.6%</b>	<b>8.14</b>	<b>8.12</b>	<b>0.3%</b>

Margins			Bps Change		Bps Change			Bps Change
EBIDTA Margin (%)	29.0%	28.2%	80	19.1%	995	23.2%	26.0%	-277
EBIT Margin (%)	24.5%	23.4%	104	13.8%	1065	18.0%	20.8%	-279
PBT Margin (%)	16.6%	25.2%	-854	15.1%	149	19.8%	22.1%	-231
NPM (%)	11.7%	18.3%	-660	12.8%	-109	14.3%	16.8%	-252
NPM Excl. extra-ordinaries (%)	19.1%	18.3%	80	13.7%	544	14.5%	16.5%	-200
Effective Tax Rate (%)	29.4%	27.1%	229	15.3%	1417	27.8%	24.0%	387

Source: Company Reports, FQ Research

## Result Analysis

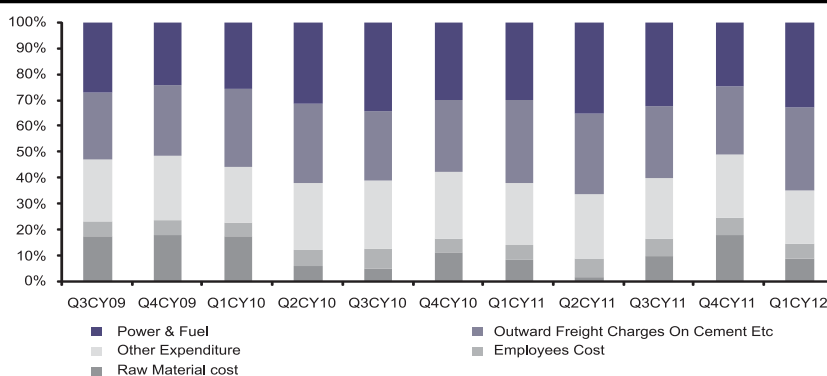
Ambuja Cement volume sales rose 9.8% Y-o-Y (15.2% Q-o-Q) to 6.05 mn tonnes in Q1CY12. Improved volume growth was due to stabilization of the additional capacities and improved demand in the company's major markets. Revenue improved 19.7% Y-o-Y (12.9% Q-o-Q) to Rs 26.61 bn in Q1CY12. The disappointing trend however was the Q-o-Q fall in realization which fell 2% to Rs 4353 per tonne. Other operating income which included income of Rs 25.7 mn from sale of power improved 79.1% to Rs 276 mn in Q1CY12. Ambuja Cement has huge presence in the markets of Maharashtra, Gujarat and some part of central and northern India, where the demand is still healthy. Considering that the company was not able to increase the cement prices during the quarter under review, we believe that the margins would be under pressure going ahead as the costs increases.

### Cost Analysis

Particulars	Q1 CY12	Q1 CY11	Y-o-Y change %	Q4 CY11	Q-o-Q change %	12M CY11	12M CY10	Y-o-Y change %
<b>Operating Costs (Rs. Per tonne)</b>								
Net Raw Material consumed	273	233	17.4%	639	-57.2%	305	271	12.5%
Power & Fuel	1,036	874	18.5%	898	15.4%	968	850	13.9%
Personnel	170	172	-0.8%	239	-28.7%	208	172	21.2%
Freight & Forwarding	995	923	7.7%	967	2.9%	929	806	15.3%
Other Expenses	648	694	-6.7%	892	-27.4%	770	687	12.0%
<b>Total Expenditure</b>	<b>3,122</b>	<b>2,896</b>	<b>7.8%</b>	<b>3,634</b>	<b>-14.1%</b>	<b>3,180</b>	<b>2,786</b>	<b>14.1%</b>
<b>EBIDTA per tonne</b>	<b>1,276</b>	<b>1,138</b>	<b>12.2%</b>	<b>856</b>	<b>49.0%</b>	<b>960</b>	<b>976</b>	<b>-1.7%</b>

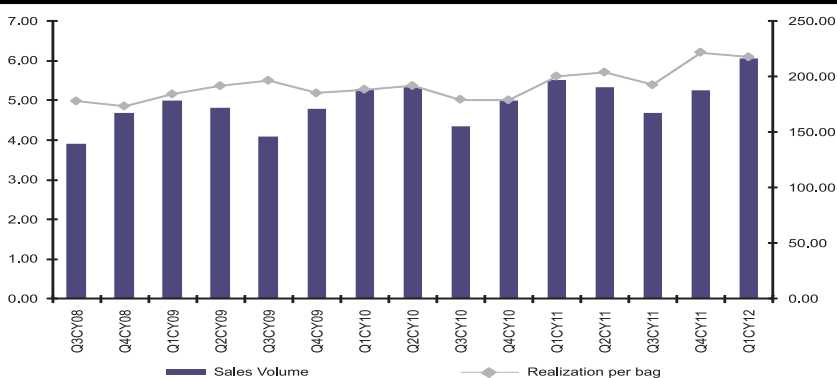
Source: Company Reports, FQ Research

### Break-up of operational costs



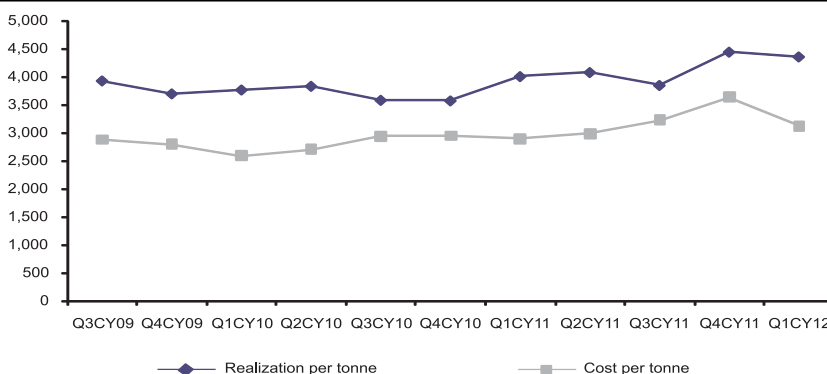
Source: Company, FQ Research

### Sales Volume and realization per bag



Source: Company, FQ Research

### Realization and cost per tonne



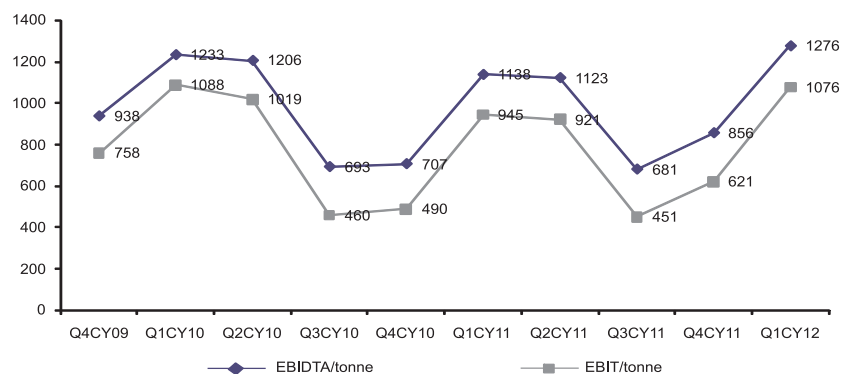
Source: Company, FQ Research

Operating margins for the company improved marginally Y-o-Y although sequentially the company witnessed sharp improvement in margins as raw material costs remained at significantly lower levels in Q1CY12 as compared to Q4CY11.

- The Net raw material cost per tonne in Q1CY11 rose 17.4% to Rs 273 while, as a proportion of sales, increased by 44 bps Y-o-Y to 6.2%.
- Personnel expenses, as a proportion of sales, fell 39 bps Y-o-Y from 4.3% in Q1 CY11 to 3.9% in Q1 CY12.
- Power & fuel costs per tonne increased 18.5% Y-o-Y to Rs 1036 due to hike in coal cost by CIL, higher cost of imported coal and rupee depreciation. The Power & fuel cost as a percentage of sales, rose 189 bps Y-o-Y to 23.6%.
- Freight costs per tonne rose 7.7% to Rs 995 while as a percentage of sales, were down 27 bps Y-o-Y to 22.6%.

The overall operating cost for the company is expected to remain high and would continue to impact the margins.

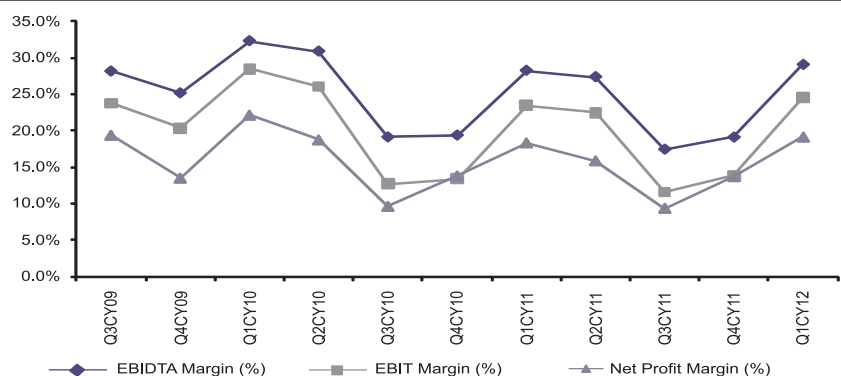
### EBIDTA and EBIT tonne analysis



Source: Company Reports, FQ Research

### Margin trend

#### Margin Analysis



Source: Company Reports, FQ Research

- The EBIDTA margin for the company rose 80 bps Y-o-Y (improved 995 bps Q-o-Q) to 29% in Q1CY12.
- The EBIT margin improved 104 bps Y-o-Y (1065 bps Q-o-Q) to 24.5%.
- The NPM fell 660 bps Y-o-Y (109 bps Q-o-Q) to 11.7%.

### **Other developments**

During the previous quarter Ambuja Cement acquired additional 5% shareholding of Dang Cement Industries, Nepal for a consideration of Rs 11.3 mn, thus increasing the shareholding to 90%. The total equity investment in the company is Rs 202.5 mn.

The company also subscribed to 272700 equity shares of Rs 10 each representing 27.27% paid up equity share capital of Wardha Valley Coal Field, a JV company formed for captive coal mining. The total equity investment as on date is Rs 8.2 mn.

The management believes that based on the revival in infrastructure and construction activities, cement demand over the last few months have been robust. Continuity in overall current demand would be key to maintain the current momentum. In spite of improved realization, cost push from higher energy cost and rail freight increase is expected to keep the profit margin under pressure.

## Financial summary

### Profit and Loss Statement

YE December (Rs. mn)	CY10	CY11	CY12E	CY13E
<b>Net Sales</b>	<b>73,902</b>	<b>85,145</b>	<b>101,128</b>	<b>110,442</b>
Other Operating Income	1,273	884	1,323	1,546
<b>Total Revenue</b>	<b>75,176</b>	<b>86,029</b>	<b>102,452</b>	<b>111,989</b>
Less:				
Cost of Raw material (Net)	5,420	6,344	6,963	7,839
Power & Fuel	16,973	20,063	25,229	23,518
Personnel	3,437	4,332	4,770	5,522
Freight & Forwarding	16,101	19,301	23,696	23,193
Other Expenses	13,735	16,044	17,382	19,880
<b>Total Operating Expenditure</b>	<b>55,666</b>	<b>66,084</b>	<b>78,040</b>	<b>79,951</b>
<b>EBIDTA</b>	<b>19,510</b>	<b>19,945</b>	<b>24,412</b>	<b>32,037</b>
Less: Depreciation	3,872	4,452	5,779	6,551
<b>EBIT</b>	<b>15,638</b>	<b>15,493</b>	<b>18,633</b>	<b>25,486</b>
Interest Paid	487	526	449	127
Non-operating Income	1,203	2,305	2,741	2,761
Extraordinary Income	265	(243)	(2,791)	0
<b>Profit Before tax</b>	<b>16,619</b>	<b>17,029</b>	<b>18,133</b>	<b>28,121</b>
Tax	3,983	4,740	5,414	8,549
<b>Net Profit</b>	<b>12,636</b>	<b>12,289</b>	<b>12,719</b>	<b>19,572</b>
<b>Net Profit Excl. extra-ordinaries</b>	<b>12,434</b>	<b>12,464</b>	<b>14,677</b>	<b>19,572</b>

### Ratios

Particulars	CY10	CY11	CY12E	CY13E
<b>Valuation Ratio (x)</b>				
P/E	19.8	19.8	16.8	12.6
P/BV	3.4	3.1	2.8	2.4
EV / Sales	3.1	2.7	2.2	1.8
EV / EBIDTA	11.7x	11.3x	8.9x	6.1x
MCap/Sales	3.3	2.9	2.4	2.2
<b>Leverage Ratio</b>				
Debt-Equity	0.0x	0.0x	0.0x	0.0x
Interest Coverage	40.1x	37.9x	54.3x	253.0x
<b>Per Share Data (Rs)</b>				
Diluted EPS	8.1	8.1	9.6	12.8
Diluted Cash EPS	10.7	11.0	13.3	17.0
DPS	2.6	2.6	2.6	2.6
Book Value	47.9	52.6	57.9	67.6
<b>Returns (%)</b>				
ROE	17.4%	15.7%	16.9%	19.9%
ROCE	16.5%	15.0%	15.9%	18.2%
Dividend Payout	36.6%	37.7%	36.5%	23.7%
<b>Du-Pont Analysis</b>				
EBIDTA/Sales (%)	26.0%	23.2%	23.8%	28.6%
Sales/Operating assets (x)	131.0%	143.8%	166.7%	190.6%
EBIDTA/Operating Assets (%)	34.0%	33.3%	39.7%	54.5%
Operating Assets/Net Assets (x)	76.3%	71.7%	66.8%	55.5%
Net Earnings/EBIDTA (%)	63.7%	62.5%	60.1%	61.1%
Net Assets/Net Worth (x)	105.5%	105.2%	105.7%	107.5%
RoE (%)	17.4%	15.7%	16.9%	19.9%
<b>Margins (%)</b>				
EBIDTA margin	26.0%	23.2%	23.8%	28.6%
PBT margin	22.1%	19.8%	17.7%	25.1%
PAT margin	16.8%	14.3%	12.4%	17.5%
<b>Growth Ratios (%)</b>				
Net Sales	4.4%	15.2%	18.8%	9.2%
EBIDTA	(1.0%)	2.2%	22.4%	31.2%
PAT	3.7%	(2.8%)	3.5%	53.9%
APAT	2.1%	0.2%	17.8%	33.4%
<b>Operating Cycle</b>				
Debtors Days	6	10	8	8
Inventory Days	59	51	54	54
Creditors Days	73	88	67	67

### Balance Sheet

YE December (Rs. mn)	CY10	CY11	CY12E	CY13E
<b>Liabilities</b>				
Equity Capital	3,060	3,069	3,069	3,069
Reserves & Surplus	70,228	77,626	85,708	100,644
Equity	73,288	80,695	88,777	103,712
Net Worth	73,288	80,695	88,777	103,712
Net Deferred tax liability/(Asset)	5,309	6,436	7,217	11,395
Sh. App. Money, Pen. allot./ Sh. of JV	13	0	0	0
<b>Total Loans</b>	<b>650</b>	<b>494</b>	<b>444</b>	<b>400</b>
<b>Capital Employed</b>	<b>79,260</b>	<b>87,624</b>	<b>96,438</b>	<b>115,507</b>
<b>Assets</b>				
Gross Block	87,788	97,827	105,291	113,076
Less: Depreciation	31,511	35,962	41,741	48,292
<b>Net Block</b>	<b>56,278</b>	<b>61,865</b>	<b>63,550</b>	<b>64,784</b>
Capital WIP	8,037	5,773	6,309	6,524
<b>Investments</b>	<b>6,860</b>	<b>7,574</b>	<b>8,331</b>	<b>8,331</b>
Others - A	1,271	1,758	2,893	3,465
<b>Current Assets</b>				
Inventories	9,019	9,250	11,546	11,828
Sundry Debtors	1,282	2,409	2,217	2,421
Cash and Bank Balance	17,482	20,712	28,829	51,082
Loans and Advances	3,406	5,676	3,858	4,620
Other Current Assets	166	237	228	268
<b>Total Current Assets</b>	<b>31,353</b>	<b>38,283</b>	<b>46,677</b>	<b>70,220</b>
<b>Less: Current Liabilities &amp; Provisions</b>				
Sundry Creditors	11,063	15,882	14,325	14,676
Provisions	10,966	10,966	13,914	20,354
Other Current Liabilities	1,913	95	2,328	2,788
<b>Total Current Liabilities &amp; Provisions</b>	<b>23,942</b>	<b>26,942</b>	<b>30,567</b>	<b>37,819</b>
Miscellaneous Assets	5	3	3	3
<b>Capital Applied</b>	<b>79,260</b>	<b>87,624</b>	<b>96,438</b>	<b>115,507</b>

### Cash Flow Statement

YE December (Rs. mn)	CY10	CY11	CY12E	CY13E
<b>Cash Inflows from Operations</b>				
Profit Before Tax	16,619	17,029	18,133	28,121
Depreciation	3,872	4,452	5,779	6,551
Less:				
Dividend Payout	4,625	4,637	4,637	4,637
Tax Paid	3,985	4,740	5,414	8,549
<b>Operating Cash flow</b>	<b>11,880</b>	<b>12,104</b>	<b>13,861</b>	<b>21,486</b>
<b>Changes in Capital Structure</b>				
Increase in Equity Share capital	12	9	0	0
Increase in Share premium	528	(254)	0	0
Increase in Other reserves	33	0	0	0
Increase in Others	461	1,127	781	4,178
Inc/(Dec) in Loans	(1,007)	(157)	(49)	(44)
<b>Inc/(Dec) in Equity/Loans/MI</b>	<b>27</b>	<b>726</b>	<b>732</b>	<b>4,134</b>
<b>Adjustments</b>				
Diff.in Depreciation	(202)	(0)	(0)	0
Total Inflows	11,706	12,829	14,593	25,620
<b>Cash Outflows</b>				
<b>Working Capital Changes</b>				
Inc/(Dec) in Provisions	4,225	0	2,948	6,440
Inc/(Dec) in Current Liabilities	2,306	3,001	676	811
Less:				
Inc/(Dec) in Inventory	2,186	231	2,296	283
Inc in Debtors	(240)	1,127	(192)	204
Inc/(Dec) in Loans & Advances	875	2,270	(1,818)	763
Inc/(Dec) in Other Current Assets	64	71	(9)	40
<b>Inc/(Dec) in Working Capital</b>	<b>(3,646)</b>	<b>699</b>	<b>(3,348)</b>	<b>(5,962)</b>
<b>Capex/Investments</b>				
Inc/(Dec) in Investments	(1,011)	626	689	757
Addition to Gross Block	25,547	10,039	7,464	7,785
Inc/(Dec) in Capital WIP	(17,612)	(2,264)	536	215
Inc/(Dec) in Other Assets	(226)	488	1,135	572
Inc. in Misc. Assets	(23)	(2)	0	0
<b>Inc/(Dec) in Fixed Assets/ Investments</b>	<b>6,676</b>	<b>8,886</b>	<b>9,824</b>	<b>9,329</b>
Inc/(Dec) in Cash/Bank Balance	8,675	3,231	8,117	22,253
<b>Total Outflows</b>	<b>11,706</b>	<b>12,816</b>	<b>14,593</b>	<b>25,620</b>

### Recommendation Summary

Event	Date	Price	Rating	Target
Initiating Coverage	23-11-2011	148	Buy	170
Result Update (Q4CY11)	13-02-2012	172	Hold	187
Result Update (Q1CY12)	20-04-2012	161	Sell	151



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**BUY**

**More than 10% return**

**HOLD**

**Between 5-10% return**

**SELL**

**Less than 5% return**