

Equities

11 April 2012 | 112 pages

Global Equity Quarterly

Still Bullish, Just Less So

- Strong Start To Year Global equities rose 11% in 1Q12 as fears of a global double-dip receded. Economists and analysts turned from net GDP/EPS downgraders to upgraders over the quarter.
- Consolidation Appropriate After such a strong start to the year, Citi strategists anticipate some profit taking, perhaps triggered by further EMU concerns. This would represent a buying opportunity, in our view.
- Still Good Value Global equities trade on just 12x 2012's increasingly robust EPS forecast, 25% below the long-run average of 16x. We target 360 for end 2012 on the MSCI AC World benchmark (ended 1Q at 333).
- Regions We favour Japan and Global Emerging Markets, especially in Asia. These markets look reasonably valued and should benefit from easing monetary conditions. We are now Neutral on European equities. We cut Australia to Underweight given relatively sluggish EPS trends. Relatively expensive valuation means US equities remain Underweight.
- Global Sectors We raise global Industrials to Overweight and cut Financials to Neutral. This dials down our beta, but not too much. Cheap Utilities replaces expensive Consumer Staples as our preferred defensive sector. We cut Telecoms to Underweight. Overall, our sector strategy retains a pro-cyclical bias.
- Global Favoured Stock List Agricultural Bank of China, Apache, BHP Billiton, Canon, Charles Schwab, Daimler, Endesa Chile, Fanuc, Fedex, GlaxoSmithKline, Goldman Sachs, Lam Research, LVMH, Pernod-Ricard, Qualcomm, Rolls-Royce, Samsung Electronics, Surgetneftegaz, AES Corp, Wipro

Figure 1. Regional And Global Sector Recommendations (Arrows show latest changes)

Overweight Global Emerging Markets Asia Pac ex-Japan Japan	Neutral Europe ex-UK UK ↓	Underweight US Australia ↓	
Overweight Industrials ↑ IT Utilities ↑	Neutral Consumer Staples ↓ Energy Financials ↓ Materials	Underweight Consumer Disc Health Care Telecoms ↓	
Source: CIRA			

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See Appendix A-1 for Analyst Certification, Important Disclosures and non-US research analyst disclosures.

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Food Beverage & Tobacco	
Household & Personal	

Health Care Equipment & Services
Pharma & Biotech
Banks
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Still Bullish, Just Less So

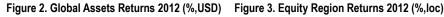
Attractive valuations and healthy corporate performance mean that Citi strategists remain bullish on the longer-term prospects for global equities. However, some shorter-term consolidation may be appropriate after such a strong start to the year. Ongoing EMU concerns may trigger profit taking. We would be buyers into weakness. For end-2012, we target 360 on the MSCI ACWI benchmark (ended 1Q at 333).

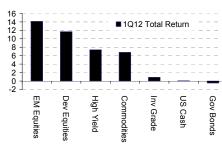
We are now Overweight Japan and Emerging Markets. Both look reasonable value and should benefit from easier monetary conditions over the rest of the year. We are Neutral on Europe. Weaker relative EPS trends mean we cut Australia to Underweight. It joins the US, where valuations continue to look expensive.

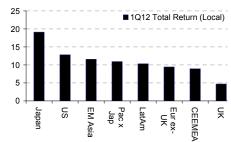
We raise global Industrials to Overweight and cut Financials to Neutral. This dials down our sector beta, but not too much. Cheap Utilities replaces expensive Consumer Staples as our preferred defensive sector. We cut Telecoms to Underweight. Overall, our sector strategy retains a pro-cyclical bias.

1Q12: Up 11%

The MSCI AC World benchmark rose by 11% in 2011, the best quarter since 3Q10. The index is still down 7% from its recent May 2011 high and 22% from its October 2007 all-time peak.







Source: CIRA, Datastream

Source: CIRA, Datastream

Equities outperformed over the quarter (Figure 2). Cash and government bonds underperformed. EM equities (14% return in USD) beat DM equities (12%). Japan (19%) was the best-performing major country/region in local terms. The UK (5%) was the worst. The risk-on trade was evident at the global sector level. The best three were IT (20% return), Financials (18%) and Consumer Discretionary (17%). The three worst performers were Telecoms (3% return), Utilities (3%) and Energy (5%).

Global Economic Outlook

Citi's key economic forecasts are outlined in Figure 4. These suggest 2.5% global real GDP growth in 2012, down from 3.0% in 2011. This would represent a meaningful slowdown, if not a double-dip (a global recession is usually defined as 2% growth or below). Our 2012 growth forecast is still well ahead of the -1.9% outcome seen in 2009. We currently forecast acceleration back to 3.0% global growth in 2013.

Risk-on

Figure 4. CIRA Economic Forecasts

	Real G	DP Growth	CPI	CPI Inflation (%)				
Region	2011F	2012F	2013F	2011F	2012F	2013F		
Global	3.0	2.5	3.0	3.7	3.1	3.0		
Industrial Countries	1.3	0.8	1.2	2.3	1.9	1.6		
Emerging Markets	6.1	5.3	5.9	6.1	5.1	5.2		
US	1.7	2.1	2.0	2.5	2.1	1.8		
Japan	-0.7	1.5	1.4	-0.3	0.0	0.2		
Euro Zone	1.5	-1.2	-0.2	2.7	2.5	1.9		
Germany	3.1	0.9	1.6	2.3	2.2	2.2		
France	1.7	-0.3	0.5	2.3	2.8	1.6		
Italy	0.4	-2.3	-0.4	2.9	3.1	1.7		
Spain	0.7	-2.7	-1.2	3.1	2.3	1.8		
UK	0.9	0.2	0.9	4.5	2.4	1.9		
Sweden	4.0	0.7	1.9	2.9	1.2	1.9		
Asia	7.2	6.9	7.3	5.7	4.1	4.2		
Latin America	4.2	3.6	4.4	7.0	6.6	6.8		
Central/Eastern Europe	4.9	2.9	3.7	6.7	5.8	5.7		
Australia	2.0	3.4	3.9	3.4	2.6	3.4		
China	9.2	8.4	8.6	5.4	3.3	3.7		
Source: CIRA								

EMU recession

China resilience

Outside Germany, all the major Eurozone economies are expected to fall back into recession in 2012. The EMU sovereign debt crisis is probably not over and further rating downgrades seem likely over the rest of the year. Weak Eurozone economies and ongoing austerity measures should remain significant drags on the UK economy over the next 12 months.

Recent US data have been more encouraging. Recovery is on a modest track, supported by pent-up demand, rising employment and accommodative policies. We forecast similar US economic growth in 2012 to 2011. We expect 5.3% EM growth in 2012, down from 6.1% in 2011. This represents reasonable headline performance, but EM are not immune to problems in the developed world. We have never really believed in the China hard-landing story. We forecast a mild slowdown, from 9.2% growth in 2011 to 8.4% in 2012.

Figure 5. Global GDP Growth Forecasts (%)

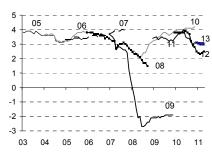
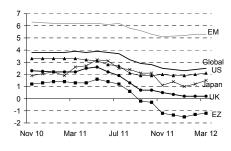


Figure 6. 2012 Global GDP Growth F'casts (%)



Source: CIRA Source: CIRA

Our 2012 global GDP growth forecast was 3.8% a year ago. It is now 2.5%. But it is still a long way from the -1.9% outcome seen in 2009 and, importantly, the downgrades appear to have stopped (Figure 5). Fears of another wholesale global recession have receded over the past quarter. Global equities have rerated accordingly. Forecast stabilisation has been evident across the world (Figure 6).

Slowing growth should help to ease inflationary pressures. Citi economists expect global inflation to fall from 3.7% in 2011 to 3.1% in 2012. DM inflation is expected to fall from 2.3% to 1.9%. EM inflation is forecast to drop from 6.1% in 2011 to a more manageable 5.1% in 2012. This should provide further relief to EM equities, which were weighed down by inflation concerns in 2011.

Rates, FX and Credit

Slowing growth and lower inflation forecasts mean that we expect a long period of ultra-low interest rates in the major industrial countries, with the first rate hike forecast for 2014 in the US, 2015 in the UK and 2016 in the Euro Area. Indeed, all are likely to use unconventional methods to ease monetary conditions further. These are partly intended to provide support for risk assets such as equities. Elsewhere, 2011 rate hikes are being reversed as inflationary pressures abate. We expect Australian rates (currently 4.25%) to be 4.0% by year-end. Brazilian rates are forecast to fall from 9.75% to 9.0%, Russian rates from 8.0% to 7.75% and Indian rates from 8.5% to 7.75%. We expect more China RRR cuts over 2012. Higher rates were a clear headwind for EM equities in 2011, but have become a tailwind in 2012.

Away from areas of sovereign distress, easy monetary policy is likely to keep government bond yields low. Citi rate strategists forecast 10-year bund yields (currently 1.7%) of 2.0% at the end of 2012. US treasury yields (now 2.0%) are expected to rise to 2.45%. JGB yields (currently 1.0%) are predicted to reach 1.2%. Gilt yields are forecast to rise from 2.1% to 2.3%. Within the Eurozone, French bonds (now 3.0%) are forecast at 3.2%, Italian bonds (now 5.5%) at 5.2% and Spanish bonds (now 5.9%) at 5.3% for end-2012. This suggests that the EMU sovereign fears will not end the year much higher but they will not be much lower either. And it will probably be a volatile journey along the way.

Citi FX strategists remain optimistic on the US\$. They expect the US\$/euro cross (currently \$1.31) to hit \$1.26 by the end of the year. They forecast US\$ appreciation against the G10 commodity currencies. The yen is expected to move sideways against this strong US\$ profile. Sterling is forecast to rise against the euro but fall against the US\$. Lower inflation has given EM policymakers the opportunities to ease policy and this is likely to prove a drag on their collective currencies. Citi FX strategists now expect the best performance from LatAm, the worst from CEEMEA, and from Asia somewhere in between.

Citi credit strategists have been heartened by signs of improvement in the macro data. They also estimate that credit markets have benefited from as much as \$600bn of surplus liquidity in the financial system as a result of various central banks' stimulatory measures. However, they remain concerned about the impact of the deleveraging process, especially amongst sovereigns. Markets are likely to hit more speed-bumps along the way but our credit strategists expect liquidity to win out and forecast reasonable returns from their asset class over the rest of the year.

Ultra-low rates here to stay

Strong US\$

Global Equity Valuations

Despite the rebound in global share prices, the MSCI AC World trailing PE is still only 14x, below the 17x long-run average. But valuations are no longer near extremes. This measure fell to 10x in November 2008 low and 8x in the 1970s bear market (Figure 7). Rising share prices and earthquake-weakened EPS mean that Japan currently trades on the highest trailing multiple (32x) of the major regions. Elsewhere, the US trades on 15x. Europe and EM trade on 12x.



Source: CIRA, Datastream. Grey bars are EPS contractions

Citi strategists bullish, just less bullish

Cheap valuation was key to Citi strategists' bullishness at the start of the year. It seemed to us all that the market was pricing in an overly bearish outlook for corporate profits. From here, Tobias Levkovich sticks with his long-term "Raging Bull" thesis for US equities but thinks that there could be some turbulence over the summer (Equity Strategy - Three-to-Five). Jonathan Stubbs and Adrian Cattley recently toned down their European sector strategy by upgrading Telecoms and downgrading Basic Resources. They have never been convinced by the rally in EMU periphery markets (European Equity Strategy - Stay North, Not South).

Tony Brennan notes that Australian equities have lagged the global rally but suggests that market concerns about EPS performance are overdone (<u>Australia Equity Strategy - FY13 Earnings Growth Could Be Better Than Some Think</u>). Markus Rosgen thinks that the short-term prospects for Asia Pac equities have probably moved to neutral from overtly bullish. But valuations still look cheap and he would buy into any setback (<u>Pan Asia Strategy - Outlook More Finely Balanced Than in October or January</u>). Kenji Abe highlights that Japan lagged the rally in January but has performed strongly since then. If anything he is becoming more positive on the prospects for his market (<u>Japan Equity Strategy - The Big Long:</u> Raising our March 2013 TOPIX forecast to 990).

Geoffrey Dennis notes that, since the start of the year, GEM equities are already halfway to his end-year target. Progress may be slower from here, but he remains long-term bullish (Global Emerging Markets Strategist - EM Quarterly: The Next Leg).

Valuation supportive

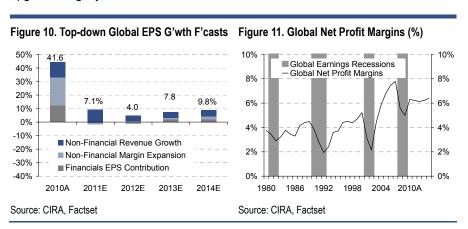
Valuation remains the key reason for Citi strategists to be positive on equities. But, with the economic outlook so unclear, investors are understandably wary of trailing/forecast EPS-based valuations metrics. So we are increasingly looking at more stable valuation metrics such as P/BV or cyclically adjusted PE (CAPE). These have been good predictors of equity market returns over the longer term (Global Equity Strategist - Around The CAPE). Figure 8 shows global equities trading at 1.8x P/BV, 15% below the long-run average. On a P/BV basis, Japan (1.1x) and Europe (1.5x) look especially cheap. The US is more highly rated, although hardly expensive, at 2.3x. Since 1975, the US has traded on an average P/BV of 2.4x.



Figure 9 shows a global cyclically adjusted PE based on the current level of share prices, but using a ten-year average EPS trend. The CAPE helps to smooth out cyclical extremes. It is a favourite of our Japan strategist, Kenji Abe, and gives a similar global profile to P/BV. Global equities trade on a CAPE of 18x compared to 13x at the 2009 low and a long-run average of 25x. Japan (20x) and the US (22x) are most highly rated. GEMs (19x) and Europe (14x) look cheaper.

Global EPS

We think that global EPS growth will slow, not reverse, in 2012. Figure 10 factors our economists' latest forecasts into our global EPS model. This produces 4% EPS growth for 2012E, followed by a predicted 8% increase in 2013E. It compares to our previous top-down forecasts of 0% for 2012E and +10% for 2013E, so we have upgraded slightly.



Top-down we forecast 4% global EPS growth in 2012

Analysts stop net downgrading

Our forecasts suggest that global profit margins level out over the next two years (Figure 11). In a full-blown global recession, we would expect recent margin gains to reverse sharply, so magnifying the impact upon EPS. But a mid-cycle slowdown should be less damaging. And while economic theory might suggest that profitability is mean-reverting over time (excess profits attract capital that eventually drive down those profits), the changing shape of global business models and continued capex/cost discipline mean that a significant profit margin reversal is not imminent, in our view (see Global Equity Strategist - Margins Migrate West, Sales Migrate East).

At the start of the year, we were more optimistic than the market on the global EPS outlook, but more pessimistic than the analysts. This remains the case. Our global EPS growth forecast of 4% for 2012 is still below the analyst consensus of 10%. While this suggests more analyst downgrades to come, we would highlight that our global Earnings Revision Index (ERI) has recently turned positive (Figure 12). On a net basis, analysts have stopped downgrading. Perhaps company analysts will end up being better forecasters of 2012 EPS than their more bearish macro counterparts. It certainly supports our view that macro-driven fears of a global EPS double-dip are overdone.

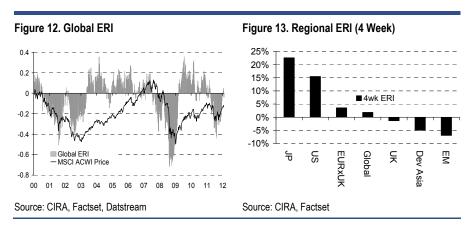


Figure 13 breaks ERI down into its regional constituents. The US and Japan have seen meaningful upgrades over the past month. Other regions have seen an end to the downgrades. Of course, ERI just looks at the number rather than magnitude of upgrades/downgrades and is perhaps less valid as companies enter into end-quarter close season. But the general direction of forecasts has been undeniably better in recent weeks. And it seems unlikely that the 1Q12 reporting season will reverse this trend.

MSCI AC World Forecast

We started this year forecasting a 20% gain for the MSCI AC World benchmark in 2012. By the end of 1Q, it was already halfway there.

260 Bottom up MSCI AC World **EPS** 240 Forecast MSCI AC World 220 Trailing EPS Top Down Lagged 9m **EPS** 200 Forecast Citi 180 Mkt Target 160 Global equities 140 now suggesting 10% drop in 120 EPS in 2012

Mar-09

Mar-11

Mar-13

Figure 14. MSCI AC World Price Vs EPS (9m Lagged) Indices

Source: CIRA, Factset

Mar-05

Mar-07

100

80 ↓ Mar-03

MSCI AC World (ended 1Q at 330) target 360 for end-12

The close lead/lag relationship between global share prices and trailing EPS (Figure 14) suggests that the market was pricing in something near a 30% contraction in global EPS towards the end of last year; so a full-blown global recession rather than a mid-cycle slowdown. This relationship suggests that the market is still expecting EPS to be down around 10% in 2012, which is now looking increasingly unlikely. We expect global EPS to rise 0-5% this year and 5-10% next. So we are still more bearish than the analyst consensus, but more bullish than the market. We stick with our end-2012 MSCI AC World target of 360, up 8% from end 1Q. This implies a partial re-coupling of global share prices and EPS over the year, but more through rising prices than falling EPS. We suspect that some consolidation may be appropriate as we head into the summer, with further European woes proving the obvious catalyst for investors to take off some risk (see Global Equity Strategist - The Best RoRo Trades In Global Equities). But, Figure 14 suggests that our market targets remain conservative.

Less bullish

Understandably, Citi equity strategists are not predicting such strong performance for the rest of 2012 (Figure 15). Geoffrey Dennis still expects 18% gains from GEMS to the end of the year. Within EM, Jason Press, our LatAm strategist, is most bullish (EM - Latin America Equity Strategy - Rally Reaches Adolescence: Looking for 15-20% to Year-end). Next is Markus Rosgen on Asia. Andrew Howell, our CEEMEA strategist, is expecting flat markets over the rest of the year. Australia, Europe and Japan are all expected to rise by around 10%. Tobias Levkovich expects the S&P to end 1% above its end-1Q level, consistent with his view that better buying opportunities may emerge over the summer.

Figure 15. Citi Strategists' Equity Index Targets For End-2012

Region	Index	Current (30-Mar-12)	End 2012 Target	Expected Gain (%)
US	S&P 500	1408	1425	1
Pan Euro	DJ Stoxx600	263	285	8
UK	FTSE 100	5768	6200	7
Japan	Topix	854	960	12
Asia x Japan	MSCI Asia x J	520	585	12
Australia	S&P/ASX 200	4335	4750	10
GEMs	MSCI EM	1041	1225	18
LATAM	MSCI Latam	4108	4900	19
CEEMEA	MSCI EM EMEA	350	350	0
World	MSCI AC World	333	360	9
Source: CIRA				

Buy the dips

The general message is that Citi equity strategists see further long-term value in global equities. But, after a strong start to the year, some consolidation in share prices may be appropriate. They would see any future weakness as a buying opportunity.

Regional and Global Sector Allocation

Our regional and global sector views incorporate top-down thoughts from our regional strategists, bottom-up from our sector analysts, and the results of our more quantitative global allocation models. Our latest recommendations are summarised in Figure 16. Our regional recommendations are made in local currency terms. An explanation of our more quantitative model is provided further below.

Figure 16. Regional And Global Sector Recommendations (Arrows show latest changes)

Overweight Global Emerging Markets Asia Pac ex-Japan Japan	Neutral Europe ex-UK UK ↓	Underweight US Australia ↓	
Overweight Industrials ↑ IT Utilities ↑	Neutral Consumer Staples ↓ Energy Financials ↓ Materials	Underweight Consumer Disc Health Care Telecoms ↓	
Source: CIRA			

Regions

We started 2012 with an allocation towards those regions with a combination of strong earnings and GDP trends, cheap valuation, and easy monetary policy (real rates vs GDP). We still look for regions with these qualities, which is why we are becoming marginally more cautious on European equities. We downgrade the UK to Neutral from Overweight. While it stands out as one of the cheapest markets in the world, and our strategists believe stock prices could double over the next decade, the UK is suffering weakening EPS and GDP trends in the short-term. In addition, the UK had the easiest monetary policy conditions in 2011 and no doubt this was a reason the equity market outperformed last year. However, with slowing inflation/economic growth and easier policy elsewhere, this is no longer the case.

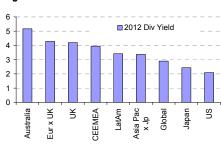
Downgrade UK

Now we are Neutral on both the UK and Continental Europe. Jonathan Stubbs and Adrian Cattley caution that the sovereign/banking crisis has not been resolved. Within Europe, they remain underweight stocks in Southern Europe and suggest investors look to buy into those companies that they consider "World Champions" and happen to be listed on European bourses (Figure 17). They also note that European equities have amongst the highest dividend yields in the world (Figure 18), and income strategies should focus on growth or risk-adjusted dividends.

Figure 17. European World Champions



Figure 18. 2012 Dividend Yield



Source: CIRA, Datastream

Source: CIRA, Factset Consensus

Remain Overweight EM

Our allocation remains Overweight Emerging Markets. Geoffrey Dennis notes that in addition to further liquidity provisions, EM equities also should benefit from cheaper valuations when compared to DM. Global GDP upgrades are typically supportive of EM equities (Figure 19). The forward dividend yield for the asset class is now higher than in developed markets.

Figure 19. Citi Global GDP F'cast & EM Equities

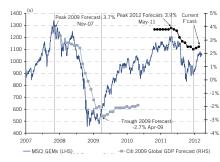


Figure 20. Asia CB Balance Sheet & Stock Mkts



Source: CIRA, MSCI, Datastream

Source: CIRA, Haver, CEIC

Within Emerging Markets, we are most positive on Asia. Markus Rosgen thinks that valuations are cheap and earnings revisions have turned positive, but investor sentiment in the region is no longer consistent with big gains in the near term. Markus also notes that his region almost always re-rates when local central banks accelerate the expansion of their balance sheet (Figure 20). This is not happening right now. Nevertheless, Markus is a buyer into weakness.

In LatAm, Jason Press, is positive on Brazil, which has the most attractive valuations. In CEEMEA, Andrew Howell is less optimistic given the vulnerability of the region to a further escalation of the Euro crisis. Turkey, with a current account deficit of 10% of GDP, may be particularly exposed to a seizing-up of international capital flows.

Prefer Asia

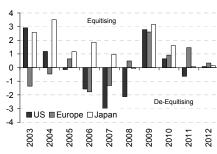
Overweight Japan

Joining EM at the top of our allocation is Japan. Kenji Abe notes that Japan was helped by a weaker Yen and a recovery of the supply chain after the Thai floods in 1Q. But we believe gains will slow in 2Q as the tailwinds of 1Q wane. In the medium term, we believe earnings growth in Japan will remain robust, so supporting our Overweight. After a contraction last year, consensus expectations are for a 40% increase in EPS for 2012 followed by a 25% increase in 2013. These forecasts seem robust given that consensus EPS revisions for the market are amongst the strongest in the world (Figure 21).









Source: CIRA, Factset Consensus

Source: CIRA. Datastream

Underweight US, Australia

US equities has started 2012 well. However, Tobias Levkovich recommends not chasing the market higher and to wait for pull-backs before buying. The team's view on 1Q earnings is positive, at least relative to bottom-up consensus expectations. They note that 1Q EPS surprises have been stronger than those in 4Q in almost every year for the past decade. While solid earnings should support US equities, we believe regions offering cheaper valuations will outperform. An area where the US stands out relative to all other regions is de-equitisation. US companies have shrunk their net share count by 0.6% in 2011 and we expect more in 2012. By comparison, European companies grew net share count by 1.5% in 2011 (Figure 22).

Joining the US amongst our Underweights is Australia, which we downgrade from Neutral. The Australian market underperformed, in local currency, in 1Q and we expect more as global equity indices rise, albeit at a slower pace. We found Australia has tended to underperform a rising global equity benchmark. Tony Brennan believes earnings revisions should improve as the central bank eases policy further, perhaps in May. He also notes that many of his companies are restructuring and cutting costs, increasing operational leverage to any potential upside in GDP and revenue growth.

Global Sectors

In line with our view of slower gains in markets, we have tempered our global sector allocation by lowering its inherent beta. We have taken profits on our Overweight position on Financials and downgrade to Neutral. The sector outperformed at the start of the year, which has been the typical period of contrarian outperformance. However, Financials no longer look as stunningly cheap as they did. Also, deleveraging and weak demand in Europe is likely to keep a lid on performance. Our Global Financials team are buyers of US money centre banks and brokers, which they think offer good value and are potential beneficiaries of improving capital markets. Also they like the Chinese banks as policy is eased further and the earnings outlook remains solid.

Lowering Financials...

...But Raising Industrials

Contrarian Call: Raising Utilities

Consumers: Prefer Staples To Discretionary

How our model works

In place of Financials, we have upgraded Global Industrials. This keeps our cyclical bias, but lowers our exposure to financial leverage and beta. Deane Dray, our Global Industrials pod leader, notes that companies in his sector have successfully de-leveraged and aggregate cash balances are at record levels. In contrast to Financials, Industrial companies benefit from solid earnings trends.

Perhaps our most contrarian call this quarter is to upgrade global Utilities to Overweight in place of Consumer Staples, which we downgrade to Neutral. The global Utilities sector has been a serial underperformer. But it now seems to be enjoying stabilising earnings momentum along with cheap valuations. Our analysts note that political risks remain in Europe, while the US sector, which is a much larger component of the global benchmark, looks to be an attractive allocation position for investors. The sector has a dividend yield of 4.5%. The earnings outlook for Consumer Staples remains sound and is supported by considerable barriers to entry and growing EM exposure. But it stands out as being amongst the most expensive across the world.

Still, amongst the consumer sectors we prefer Staples to Discretionary (which includes Autos, Media and Retailers). Consumer Discretionary remains our least favoured cyclical in part because valuations are high and earnings revisions could be weakening. Our colleagues around the world seem to agree. In Figure 23, we highlight the sector allocations for each of our regional strategists.

Figure 23. CIRA Regional Strategists Sector Recommendations

Sector Allocations	Global	US	Pan-Europe	UK	Japan	Asia ex Japan A	Australia	GEMs
Energy	N	Ν	N	N	N	0	N	0
Materials	N	U	N	N	N	U	0	N
Industrials	0	U	N	0	N	0	N	N
Consumer Disc.	U	U	0	U	0	U	0	0
Consumer Staples	N	0	0	0	U	U	U	U
Health Care	U	U	0	0	U	n.a	N	U
Financials	N	0	0	0	0	0	N	0
IT	0	0	N	U	N	0	N	N
Telecoms	U	0	N	N	U	N	U	U
Utilities	0	0	U	U	U	U	N	U
Source: CIRA								

Regional and Sector Allocation Model

In Figure 24, we highlight our Global Regional and Sector allocation model. This ranks regions/sectors based on factors we believe will be important drivers of equities in the next 1-4 quarters. This is just one input into our regional and global sector recommendations. We also consider the inputs of CIRA strategists and analysts. Below we describe the factors currently in the model.

EPS Momentum — This is a measure of the change in 12-month forward earnings estimates. Those regions and sectors with rising estimates rank highly on this factor.

ERI — This is a high frequency measure of analyst earnings revisions. We find that analyst revisions (the net number of upgrades) tend to lead EPS momentum. However ERI is much more volatile. Those regions with low but improving analyst earnings revisions rank highest on this factor.

Figure 24. Regional and Sector Allocation Model (1 is Best)

	Earnin	gs	Momer	itum	Valu	ation	De-eq		Macro		Result
	E Mom	ERI	P Mom	RoRo	DY	CAPE	De-eq	GDP	Real IR	CESI	
Region Weight (%)	10	15	10	5	10	10	5	10	15	10	100
Sector Weight (%)	20	20	5	5	10	20	20				100
Regions Canada	7	2	3	3	4	6	4	3	3	2	1
Japan	1	1	7	6	6	5	2	5	4	3	2
US	2	6	2	4	7	7	1	4	1	6	3
Dev Asia	3	3	6	7	2	3	5	2	7	1	4
Eur ex UK	4	5	4	1	1	1	3	6	6	5	5
GEM	5	7	5	2	5	4	7	1	2	4	6
UK	6	4	1	5	3	2	6	7	5	7	7
Sectors											
Utilities	6	1	5	8	2	2	10				1
Industrials	4	8	8	2	8	6	2				2
Energy	8	2	4	4	6	3	5				3
Telecoms	9	6	3	7	1	4	6				4
Financials	7	3	10	1	3	1	9				5
Health Care	5	10	1	9	5	7	1				6
IT	1	4	7	5	10	10	3				7
Consumer Staples	3	5	2	10	7	8	4				8
Consumer Disc.	2	9	6	6	9	9	8				9
Materials	10	7	9	2	4	5	7				10
Source: CIRA											

Dividend Yield and CAPE — We have simplified the valuation measures we use to two. Over the long term, we have found that dividend yields and cyclically adjusted PE ratios have provided the best signal on future performance.

Price Momentum — Our price momentum factor helps identify contrarian opportunities, which tend to work earlier in the year. It simply measures the performance of regions/sectors over the last 12 months. Those areas of the market that rank highly here have performed poorly in 2011, and vice versa.

RoRo — Sectors and Regions that rank highly on RoRo are those that have consistently outperformed during previous risk on phases. Those that rank low have consistently underperformed. The RoRo score is different from beta as it measures the consistency of relative performance, not the magnitude.

De-equitisation — Here we measure the change in share count over the last 12 months. Those regions and sectors that have shrunk their share count via buybacks or cash financed M&A rate highly.

GDP — This is a macro factor only relevant for regions. Those that rank highly here are forecast to benefit from the fastest GDP growth over the next 4 quarters and the strongest GDP revisions over the last three months.

CESI — Here we use the Citigroup Economic Surprise Index, as developed by our FX team, for each region. We use this as a contrarian indicator as we find that a low CESI tends to lead stronger returns in the quarter ahead.

Real Rates — This is a macro factor that measures the easiness of monetary policy conditions and is only relevant for regions. The regions that rank highly here have benefitted from declining real rates and have the lowest real rates when compared to expected GDP growth.

20 Global Favoured Stocks

Global Favoured Stock List

Finally, with the help of our regional strategists, we draw together a global stock list in Figure 25. These are important Buy recommendations from Citi Research analysts around the world. The list broadly reflects our region and sector preferences.

Figure 25. Most Favoured Stocks From Our Regional Strategists

<u>Stock</u>	<u>Sector</u>	Price	Rating	Currency		Analyst Comment
Agricultural Bank of China	Banks	3.31	1	HKD	China	 Well positioned for rural growth in China 12th 5YP targets consumption growth in rural areas +5% dividend yield and <6x Fwd PE
Apache	Energy	93.5	1	USD	US	Below average sensitivity to falling gas prices Sound balance sheet with 30x interest cover Sub 7x PE
BHP Billiton	Materials	33.59	1	AUD	Australia/UK	Potential for further capital returns Able to deliver alpha in a declining beta sector Outlook for China growth is for a slowdown, not collapse
Canon	Technology Hardware	3735	1	JPY	Japan	 Buying back shares Beneficiary of a weaker Yen +3% dividend yield
Charles Schwab	Diversified Financials	13.75	1	USD	US	 Underappreciated earnings stream Significant leverage to rising cash rates Consistent grower of BV per share
Daimler	Automobiles & Components	40.815	1	EUR	Germany	Cheapest of the German Auto's +5% dividend yield Handicaps beginning to subside
Endesa Chile	Utilities	54.55	1	USD	Chile	Trading at a discount to replacement cost Normalising hydro outlook Spanish uncertainty already discounted
Fanuc	Capital Goods	14220	1	JPY	Japan	Leveraged to strong demand from rest of Asia Continuous focus on cost cutting Net cash on balance sheet
Fedex Corp	Transportation	86.63	1	USD	US	 Leader in a consolidating industry Solid pricing power Sound balance sheet
GlaxoSmithKline	Pharmaceuticals, Biotechnology & Life Sciences	14.155	1	GBP	UK	Premium EPS Growth Under-appreciated operating leverage Aggressive capital distributor
Goldman Sachs	Diversified Financials	114.56	1	USD	US	 Attractively priced Well positioned Relatively clean balance sheet
Lam Research	Semiconductors & Semiconductor Equipment	41.41	1	USD	US	Orders likely to trough in 2H Outsourcing has allowed for a rise in FCF Most undervalued stock in US Semi sector
LVMH	Consumer Durables & Apparel	125.4	1	EUR	France	Less cyclical than commonly perceived Strong balance sheet Providing the highest returns in the industry
Pernod-Ricard	Food Beverage & Tobacco	75.46	1	EUR	France	Balance sheet risk has receded Large EM exposure Strong EBIT growth, despite weak European demand
Qualcomm Inc	Technology Hardware & Equipment	66.22	1	USD	US	Beneficiary of Smartphone adoption High margins are sustainable Large cash pile
Rolls-Royce	Capital Goods	8.01325	1	GBP	UK	 Increasing proportion of aftermarket revenues Lower cyclicality warrants higher valuation ratios Strong balance sheet, pension issues resolved
Samsung Electronics	Semiconductors & Semiconductor Equipment	1311000	1	KRW	South Korea	Diversified revenue stream Better than industry margins Sub 10x PE
Surgutneftegaz(pref)	Energy	19.4	1	RUB	Russia	Double digit dividend yield Downstream upgrade project will improve profitability Dollar denominated cash pile
The AES Corp	Utilities	12.5	1	USD	US	EM Focus Beneficiary of credit spread tightening Cash flows returned to shareholders
Wipro	Software and Services	443	1	INR	India	Full service model Well positioned for growing demand for IT outsourcing 10-20% EPS growth expected for both 2013-14

Source: Citi Investment Research and Analysis. *Prices as of 10 April 2012

Regions

Please refer to pages 98 and 99 for how to read this section

Data in Charts and Tables as of 30th of March 2012

Stock recommendations as of 10th of April 2012

AC World

Market Cap (US\$)	28,584 Bn
Region Weight Breakdown	
USA	46.2%
Europe ex UK	15.4%
Emerging World	12.9%
United Kingdom	8.2%
Japan	7.9%
Pacific ex Jp	4.8%

Global equities were up 11% in 1Q12 and 23% from their October lows. It was the best quarter since 3Q09. There was little to differentiate between EM and DM performance. The best region was Japan (+18%), outperforming by 7%, the largest since mid 2008, followed by the US (+12% abs & +1% rel). UK and Australia lagged. Risk-on was clear at a global sector level with cyclicals outperforming defensives by 10% (usd). The best performing sectors were IT, Cons. Discr. and Financials. The laggards included all defensive sectors and Energy. While stock indices might be due for a period of consolidation, we expect more upside by year-end. Current valuations imply equity investors are still pricing in a decline in global EPS. Stabilising earnings revisions and economic expectations suggest this is less likely. Our MSCI AC World year end target is 360, suggesting 8% upside from end 1Q levels. In addition to cheap valuations, the continuation of very accommodative monetary policy should provide further support. This implies a recoupling of global share prices and EPS over the year. The main risks to our outlook are sharply rising core government bond yields and a further escalation of the EMU crisis. (Strategists: Robert Buckland, Hasan Tevfik)

Strategists' Views		Overweight	Neutral	Underweight
MSCI ACWI(\$) Target end 2012:	360	Industrials IT Utilities	Energy Materials Consumer Staples	Consumer Disc. Health Care Telecoms
Level at end of 1Q12:	333		Financials	
Expected Gain:	8%			
		GEM	UK	US
		Japan Asia Pac ex Japan	Eur ex UK	Australia





Key Metrics		11E	PE 12E	13E		PS Yo\ 12E		EV / Ebitda	EV / Sales	Fwd DY	
	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7	
		U: 3m	S\$ Per 6m	f. 12m	Lo 3m	c. Per 6m	f. 12m	ROE	P/BV	Trail DY	
	MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7	
	Source: CIRA, Worldscop	oe, MSCI, F	actset (Consensu	s						

PBV and RoE **Return on Equity** Price to Book 18% 14% 12% 2.0 RoE below 2007 highs 10% 1.5 6% 1.0 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 Abs (LHS) Abs (LHS) Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset

Earnings Growth Forecast Trends Earnings/Price Momentum 120 25% 110 100 90 2012 EPS growth forecasts 15% 80 70 stabilizing recently 60 50 5% 40 Mar 10 Mar 11 Mar 12 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 -----cy11 - cy12 cy13 Price abs loc ----- Earn Abs

	Source: CIRA, Factset Conse	nsus					Source: CIRA, MSCI, Factset					
Largest Companies	Top 1 - 10	Cntry	Rtg	Wgt	MC	PE	Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
	Apple Inc	US	1	1.9	557	12.8	JP Morgan Chase	US	1	0.6	175	9.3
	ExxonMobil	US	1	1.5	416	10.3	Pfizer Inc	US	2	0.6	174	9.9
	IBM	US	1	0.9	246	13.6	Wells Fargo	US	2	0.6	171	10.3
	Microsoft	US	1	0.9	244	11.0	Google	US	1	0.6	164	14.4
	Chevron	US	1	0.7	214	8.2	HSBC	GB	1	0.6	158	9.3
	General Electric	US	1	0.7	212	12.6	Philip Morris	US	2	0.5	154	16.2
	Nestle	CH	2	0.7	207	16.8	Coca-Cola Co	US	1	0.5	151	17.7
	AT&T	US	1	0.6	185	13.0	Intel	US	1	0.5	143	11.4
	Procter & Gamble	US	1	0.6	185	15.6	BP	GB	2	0.5	140	6.5
	Johnson&Johnson	US	1	0.6	180	12.7	Restricted	GB		0.5	138	10.3
	Source: CIRA, MSCI, IBES						Source: CIRA, MSCI, IBES					

USA

Underweight

Weight in MSCI AC World	46.2%
Market Cap (US\$)	13,200 Bn

Country Weight Breakdown

United States 100.0%

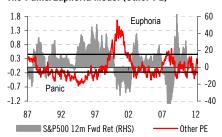
We believe a more tempered view through to year-end is warranted, given the 12% 1Q12 rally getting the S&P 500 within a few percent of our year-end target. Investor sentiment and valuations no longer suggest strong gains ahead. The Citi Economic Surprise Index has slipped from extended levels and profit margins are likely to come under some near-term pressure. Moreover, election uncertainty and a \$500 billion fiscal cliff starting next January may weigh on business sentiment this summer, as might some payback from a mild winter pulling numbers forward and higher gasoline prices. The combined impact may cause investor risk tolerance to ease back at which point a better buying opportunity should emerge. Yet, a major downdraft is unlikely given that an implied earnings growth model shows that equities are discounting EPS well below current expectations and credit conditions in the US are still relatively benign. Thus, the overall US economic environment appears to be gathering some steam, especially as capital spending intentions are rising alongside improved hiring plans. Investors need to be a bit more selective with a more balanced barbell of Diversified Financials and Semis, for example, offset by Overweight positions in Utilities and Telecom Services. (Strategist: Tobias Levkovich)

Strategists' Views		Overweight	Neutral	Underweight
		Consumer Staples Financials	Energy	Materials Industrials
S&P 500 Target end 2012:	1425	IT		Consumer Disc.
Level at end of 1Q12:	1408	Telecoms		Health Care
Expected Gain:	1%	Utilities		

Strategists' Favourite Chart

Sentiment readings suggest investors are complacent

The Panic/Euphoria Model (Other PE)



Source: CIRA, Haver Analytics

Price Performance Abs & Relative (Loc)



Source: CIRA, MSCI, Factset

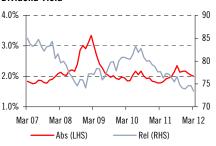
Valuation

Premium valuations

12Mth Forward PE



Dividend Yield



Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset

Key Metrics	11E 12E 13E					11E	PS YOY 12E	13E	EBITDA	Sales		DY	
	Region MSCI AC World		13.4 12.3			14.5 7.2	9.6 10.3	12.7 13.2	7.9 7.4	1.7 1.5		1.9 2.7	
		U: 3m	S\$ Per 6m	f. 12m		Lo 3m	c. Perf 6m	12m	ROE	P/BV		Trail DY	
	Region MSCI AC World	12.2 11.3	24.7 18.8	6.3 -3.0		12.2 10.5	24.7 18.2	6.3 -1.6	15.1 12.4	2.3 1.8		2.0 2.7	
	Source: CIRA, Worldsco	pe, MSCI, I	Factset (Consensu	S								
PBV and RoE	RoE and PBV - I	Absolute)					RoE an	d PBV - Relative				
c30% P/BV premium		r 08 Ma	ir 09	Mar 10	Mar 1		- 3.5 - 3.0 - 2.5 - 2.0 - 1.5 - 1.0	140 — — — — — — — — — — — — — — — — — — —	Mar 08 Mar 09 Ma RoE (LHS)	ar 10 Mar 11 — PBV (RHS)	L Mar	- 140 - 130 - 120 - 110 - 100 - 90 12	
	Source: CIRA, MSCI,	actset						Source: C	IRA, MSCI, Factset				
Earnings Relative earnings momentum strong	25% 20% 15% 10% Mar 10 cy11 Source: CIRA, Factse	>>	Mar	11 cy12	<u></u>	M;	ar 12	120 — — — — — — — — — — — — — — — — — — —	Mar 08 Mar 09 N Price Rel	Momentun Aar 10 Mar Earnin	11 Ma	J J 	
Largest Companies	Top 1 - 10 Apple Inc			Rtg 1	Wgt 4.2 3.1	MC 557 416	PE 12.8 10.3	Top 11 - Pfizer In Wells Fa	С	Rtg 2 2	Wgt 1.3 1.3	MC 174 171	PE 9.9 10.3

PE

EPS YoY

Source: CIRA, MSCI, IBES

EV/

EV/

Fwd

Source: CIRA, MSCI, IBES

Europe ex UK

Neutral

Weight in MSCI AC World Market Cap (US\$)	15.4% 4,399 Bn
Country Weight Breakdown	
France	22.0%
Germany	20.4%
Switzerland	20.3%
Sweden	7.6%
Spain	6.9%
Netherlands	5.8%
Italy	5.5%
Denmark	2.7%
Belgium	2.4%
Norway	2.3%

As global markets have rallied, Europe ex UK has been one of the main beneficiaries of the improved liquidity backdrop. The two LTROs coupled with the ECB cutting rates has reduced the fear of a disorderly Euro breakup. This has seen a survivors' party trade play out and Euro Financials have been front and centre. However, we view much of the risk rally as having occurred and market performance is set to broaden out from here. Furthermore, Citi's economists remain sceptical of peripheral European economies. The problems in the Eurozone have not gone away, which drives our ongoing preference for growth and income. On the growth side we look for either defensive growth that gives an effective earnings call option for investors, or world champion businesses that in general have greater exposure to the faster growth areas of the world. On the income side, we prefer strategies that look for either growth or risk adjusted dividends. Finally, a consequence of the low growth world and fragile banking system is that interest rates will stay low and liquidity plentiful. This is likely to encourage corporates to buy equity, either their own or someone else's. Getting in front of these de-equitisation flows will be another performance defining theme for the rest of 2012 and 2013. (Strategists: Jonathan Stubbs, Adrian Cattley)

Strategists' Views		Overweight	Neutral	Underweight
		Consumer Disc.	Energy	Utilities
		Consumer Staples	Materials	
STOXX 600 Target end 2012:	285	Health Care	Industrials	
Level at end of 1Q12:	263	Financials	IT	
Expected Gain:	8%		Telecoms	

Strategists' Favourite Chart European World Champions Relative Performance Price Performance Abs & Relative (Loc) 170 120 160 110 150 100 140 90 Quality outperformed and 130 80 remains one of our favourite 120 70 themes 110 60 100 50 90 40 80 Mar 08 Mar 10 Mar 11 08 10 11 12

Source: CIRA, Datastream Source: CIRA, MSCI, Factset **Valuation** 12Mth Forward PE **Dividend Yield** 160 100 150 14 95 140 5.0% 130 90 Cheap relative valuations 4.0% 10 120 3.0% 110 2.0% 100 Mar 08 Mar 10 Mar 11 Mar 09 Mar 08 Mar 11 Ahs (LHS) Rel (RHS)

Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Key Metrics		13E			12E	13E	EBITD	A	Sales		DY			
	Region MSCI AC World		11.2 12.3	9.9 10.9		-8.7 7.2	9.6 10.3	12.8 13.2	6.6 1.3 7.4 1.5			4.0 2.7		
		U: 3m	S\$ Perf 6m	f. 12m		Lo 3m	c. Perf 6m	f. 12m	ROE	I	P/BV		Trail DY	
	Region MSCI AC World		15.3 18.8			8.7 10.5	15.4 18.2	-9.9 -1.6	10.5 12.4		1.4 1.8		4.1 2.7	
	Source: CIRA, Worldsco	pe, MSCI, I	Factset C	Consensu	S									
PBV and RoE	RoE and PBV - I	Absolute)					Ro	E and PBV - Relativ	ve				
20% discount on P/BV		r 08 Ma	ir 09	Mar 10	Mar 1	1 Mar	- 2.5 - 2.0 - 1.5 - 1.0	110	07 Mar 08 Mar 09 —— RoE (LHS)	Mar 10	Mar 11	Mar S)	110 105 100 95 90 85 80 75 70	
Faminas	Source: CIRA, MSCI,								rce: CIRA, MSCI, Factset					
Earnings Performance in-line with rel earnings momentum	25% 20% 15% 10% 		Mar	11 cy12		M cy:	ar 12	110 - 105 - 100 - 95 - 90 - 85 - 75 - 70 - Mar	07 Mar 08 Mar 09 Price Rel	Mar 10		11 Ma	Trar 12	
	Source: CIRA, Factse		us					Sou	rce: CIRA, MSCI, Factset					
Largest Companies		t Consens	us Cntry	Rtg	Wgt	MC	PE		rce: CIRA, MSCI, Factset	Cntry	Rtg	Wgt	MC	PE

PE

EPS YoY

1 1.0

46

6.3

FR

BNP Paribas

Source: CIRA, MSCI, IBES

EV/

EV/

Fwd

Source: CIRA, MSCI, IBES

DE

1 1.5

64 16.5

SAP AG

United Kingdom

Neutral

Weight in MSCI AC World	8.2%
Market Cap (US\$)	2,345 Bn

Country Weight Breakdown United Kingdom

100.0%

Having been a relative outperformer last year, the UK underperformed in 2012, although has still risen by 5% in Q1. This was down to a combination of the defensive sectors lagging in the risk rally and ongoing underperformance in the Mining sector. Looking out for rest of the year we continue to expect reasonable returns with a FTSE100 year-end target of 6200, implying 7% upside. Valuations remain supportive with the PE below the long-term average. Historic returns from current cyclically adjusted PE and DY levels suggest that compound annual returns from here could be double digit over the next decade. Earnings have also been more resilient than we expected in part because of the higher oil price. Overall in a world that is deleveraging with a consequent depressing effect on growth we expect companies that can grow faster than the market to outperform. Companies that qualify as leaders in their markets are another way of trying to get exposure to structural growth. Alongside growth we also believe that income will continue to be a key part of total returns so look for resilient and risk adjusted dividends. Finally, the UK market is more open to both M&A and buybacks so should be a beneficiary of the deequitisation trade. (Strategists: Jonathan Stubbs, Adrian Cattley)

Strategists' Views		Overweight	Neutral	Underweight
		Industrials Consumer Staples	Energy Materials	Consumer Disc. IT
FTSE100 Target end 2012:	6200	Health Care	Telecoms	Utilities
Level at end of 1Q12:	5768	Financials		
Expected Gain:	7%			

Strategists' Favourite Chart

Dividend vs. Gilt yields at all time highs

UK Dividend Yield / Gilt Yield



Price Performance Abs & Relative (Loc)

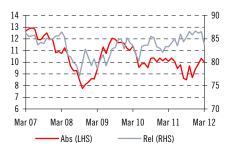


Source: CIRA, MSCI, Factset

Valuation

15% discount on 12m Fwd PE

12Mth Forward PE



Dividend Yield



Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset

Key Metrics		11E	12E	13E			12E		EBITDA	Sales			
	Region MSCI AC World	10.7 13.5	10.3 12.3	9.3 10.9		12.5 7.2	4.3 10.3		7.6 7.4	1.3 1.5		3.9 2.7	
		U: 3m	S\$ Peri 6m	f. 12m		Lo 3m	c. Perf 6m	f. 12m	ROE P/BV			Trail DY	
	Region MSCI AC World		15.2 18.8			3.5 10.5	12.3 18.2	-2.5 -1.6	16.0 12.4	1.7 1.8		3.7 2.7	
	Source: CIRA, Worldsco			Consensu	S								
PBV and RoE	RoE and PBV - I	Absolute	•					RoE and	d PBV - Relative				
RoE has been improving		ur 08 Ma	ir 09	Mar 10	Mar 1 (RHS)	1 Mar	- 3.0 - 2.5 - 2.0 - 1.5 - 1.0	250 ————————————————————————————————————	Mar 08 Mar 09 Mar RoE (LHS)	10 Mar 11 PBV (R	L Mar 1	110 105 100 95 90 85 80 2	
	Source: CIRA, MSCI,	Factset						Source: Cl	RA, MSCI, Factset				
Earnings Rel earnings momentum weakening recently	25% 20% 15% 10% 5% 0% Mar 10 cy11		Mar	11 cy12	~	Ma cyl	 3	125 — — — — — — — — — — — — — — — — — — —		ar 10 Mar Earnings Re	11 Ma	- - - - - r 12	
Largest Companies	<u>Top 1 - 10</u> HSBC			Rtg	Wgt	MC 158	PE 9.3	Top 11 - Diageo		Rtg 2	Wgt 2.6	MC 60	PE 15.2
	BP			2	6.0	140 138	6.5 10.3	Standard	eca	1 2	2.5 2.5	59 58	11.2 7.2

PE

EPS YoY

Source: CIRA, MSCI, IBES

EV/

EV/

Fwd

Source: CIRA, MSCI, IBES

Japan

Overweight

Weight in MSCI AC World	7.9%
Market Cap (US\$)	2,259 Bn

Country Weight Breakdown Japan

100.0%

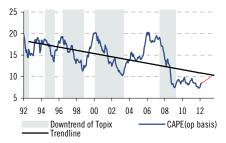
Japan was the best performing region in 1Q12, rising by 18% (loc). We believe this is attributable to three factors: a weaker yen against both the USD and the Euro, receding concerns over Eurozone sovereign risks, and recovery from the supply chain disruption caused by Thai floods. The yen depreciated against the USD and the Euro by 6% and 9% respectively as the market outlook for US monetary policy stopped its long-lasting shift towards easing, the BOJ eased monetary conditions and adopted "the price stability goal in the medium to long-term" of 1%. The ECB's LTRO eased tensions in the sovereign markets and lifted the risk appetite of foreign investors who were net buyers of Japanese equities for three consecutive months. Japanese exports and production showed a strong recovery after a decrease caused by Thai floods. Given the strong performance in Q1 2012, for a number of reasons we expect weaker performance in 2Q12. First, the room for further yen depreciation is likely to be limited. Second, momentum in production would weaken as the recovery from Thai floods runs its course. Thirdly, concerns over the Spanish sovereign problem might intensify. Despite the outlook of slower gains, our sector allocation remains pro-cyclical. (Strategist: Kenji Abe)

Strategists' Views		Overweight	Neutral	Underweight
		Consumer Disc. Financials	Energy Materials	Consumer Staples Health Care
TOPIX Target end 2012:	960		Industrials	Telecoms
Level at end of 1Q12:	854		IT	Utilities
Expected Gain:	12%			

Strategists' Favourite Chart

Return to trendline CAPE suggests upside of c20%

The TOPIX CAPE



Price Performance Abs & Relative (Loc)



Source: CIRA

Source: CIRA, MSCI, Factset

Valuation

Fwd PE in-line with the market

12Mth Forward PE



Dividend Yield



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Key Metrics		11E	12E	13E		11E	12E	13E	EBITDA	Sales		DY	
	Region MSCI AC World		14.4 12.3			-12.2 7.2		25.5 13.2	7.1 7.4	1.0 1.5		2.2 2.7	
		U: 3m	S\$ Per 6m	f. 12m		Lo 3m	c. Perl 6m	f. 12m	ROE	P/BV		Trail DY	
	Region MSCI AC World	10.2 11.3	5.7 18.8	-1.9 -3.0		17.8 10.5	12.9 18.2	-2.6 -1.6	3.4 12.4	1.1 1.8		2.3 2.7	
	Source: CIRA, Worldsco	pe, MSCI,	Factset (Consensu	S								
PBV and RoE	RoE and PBV - I	Absolute)						RoE and PBV - Relative				
Deep discount on P/BV	15% — — — — — — — — — — — — — — — — — — —		ar 09	Mar 10	Mar 1	 1 Mar	- 2.5 - 2.0 - 1.5 - 1.0 - 0.5 - 0.0	-2 -4 -6	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10 Mar 1 PBV (RHS)	1 Mar	90 90 80 70 60 50 40	
	Source: CIRA, MSCI, I								Source: CIRA, MSCI, Factset				
Earnings Solid EPS growth expected in 2012 and 2013	50% 40% 30% 20% 10%		Mar	11 cy12		N cy		11 10 9 8 7 6	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Aomentui ar 10 Mar Earnin	11 Ma	ar 12	
Largest Companies	<u>Top 1 - 10</u>			Rtg	Wgt	MC	PE		Top 11 - 20	Rtg	Wgt	MC	PE
	Toyota Motor Mitsubishi UFJ FG Honda Motor Canon Inc SMFG Mizuho Financial Takeda Chem			2 1 2 1 1 1	5.3 2.8 2.8 2.4 2.0 1.7 1.5	120 64 62 54 44 37 35	14.9 9.3 11.1 15.3 8.5 8.6 19.6		Mitsui & Co Ltd Komatsu Nissan Motor SoftBank NTT DoCoMo Japan Tobacco Shin Etsu Chemical	2 1 2H 2 1	1.3 1.2 1.2 1.2 1.1 1.1	29 27 27 26 26 25 24	5.6 11.4 9.2 8.7 10.4 19.7 17.0

1 1.3 29 10.6

East Japan Rail

Source: CIRA, MSCI, IBES

PE

EPS YoY

1 1.0 22

11.4

EV/

EV/

Fwd

Source: CIRA, MSCI, IBES

Hitachi Ltd

Australia

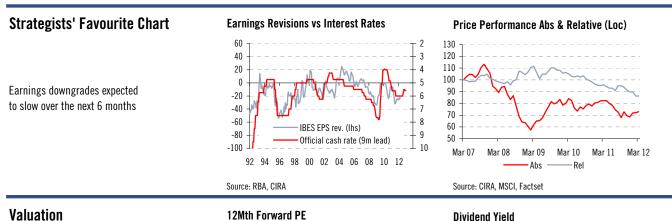
Underweight

3.1%
881 Bn

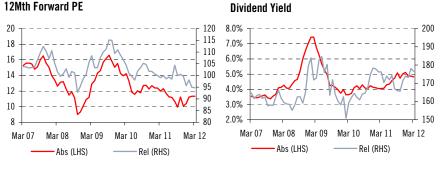
Country Weight Breakdown
Australia 100.0%

The Australian market rose by 6% in 1Q12, underperforming global equities. This reflects recent reporting season weakness, confirming continued tough conditions for many companies in fiscal 2012 (June year-end). Expectations are for little eps growth for the market. But investors also appear sceptical about eps growth in future years, given the expansion of the resource sector underway and growth being constrained in the rest of the economy, as well as doubts about further commodity price rises. However, we see several reasons for improved earnings growth in FY2013. A number of sectors appear to have been "under-earning" due to likely passing factors, including insurers, engineering and construction contractors, food retailers, rail companies, building materials manufacturers. Further, more companies appear to be restructuring and cutting costs, which should help margins. We can see these developments enabling 5-10% earnings growth in fiscal 2013, after flat earnings in FY2012, and we see potential for the market to recover further as this becomes evident. We forecast ASX200 Index at 4750 by end 2012. Reflecting the scepticism about earnings growth, the market is trading on a modest PE multiple of 11.5x 12m fwd earnings, from which there is room for re-rating up to around 12.5x on our forecasts. (Strategist: Tony Brennan)

Strategists' Views		Overweight	Neutral	Underweight
		Materials	Energy	Consumer Staples
		Consumer Disc.	Industrials	Telecoms
ASX200 Target end 2012:	4750		Health Care	
Level at end of 1Q12:	4335		Financials	
Expected Gain:	10%		IT	
			Utilities	



Fwd PE rel at 5 year low



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

	11E	PE 12E	13E	E 11E	PS YoY 12E	13E	EV / Ebitda	EV / Sales	Fwd DY
Region	12.8	11.7	10.6	9.0	9.6	10.1	8.2	2.0	4.9
MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
	U:	S\$ Per	f.	Lo	c. Perf				Trail
	3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Region	7.5	1//	-11.3	6.4	7.4	-11.5	13.3	1.8	4.8
Region	7.5	14.4	-11.5						

PBV and RoE

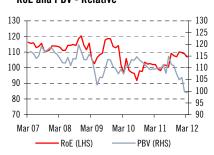
No P/BV premium anymore

RoE and PBV - Absolute



Source: CIRA, MSCI, Factset

RoE and PBV - Relative

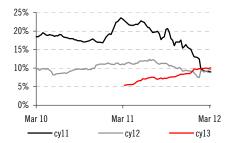


Source: CIRA, MSCI, Factset

Earnings

Weakening earnings momentum

Growth Forecast Trends



Source: CIRA, Factset Consensus

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
BHP Billiton	AU	1	13.1	115	8.8
Comm Bk of Aus	AU	2	9.3	82	11.0
Westpac	AU	2	7.8	69	10.5
ANZ Banking Grp	AU	2	7.2	63	10.3
NAB	AU	2	6.4	56	9.2
Woolworths Ltd	AU	1	3.7	33	13.7
Wesfarmers Ltd	AU	2	3.5	31	14.4
Rio Tinto	AU	1	3.3	30	8.3
Newcrest Mining	AU	1	2.7	24	12.8
Woodside	AU	1	2.6	23	14.1

Source: CIRA, MSCI, IBES

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Westfield Group	AU	1	2.3	20	13.3
CSL Ltd	AU	1	2.2	19	17.2
QBE Insurance	AU	2	1.9	16	11.2
Origin Energy	AU	1	1.7	15	15.7
Telstra Corp	AU	2	1.7	15	11.2
Santos	AU	1	1.6	14	21.4
AMP Ltd	AU	2	1.4	13	13.1
Suncorp Metway	AU	1	1.3	11	10.4
Brambles	AU		1.2	11	15.3
Orica	AU	1	1.2	11	13.9

Source: CIRA, MSCI, IBES

Waterlatin MCCL AC Ward

Malaysia

Indonesia

Emerging Markets

Overweight

3,690 Bn
17.2%
15.1%
14.8%
11.0%
7.6%
6.8%
6.5%
4.7%

10 00/

3.4%

2.7%

After the best Q1 for Emerging Market Equities for 20 years, we are almost halfway to our year-end target of 1,225 on MSCI GEMs. We see a further 15-20% upside and remain bullish on the asset class for 2012. Doubts have begun to creep in during March, particularly with respect to China, where we expect GDP growth to bottom at around 8% in Q1/Q2 with a strong acceleration after mid-year. As the macro data turn and monetary policy is eased further (via RRR cuts), we expect investors to feel much better about China by mid-year. Also, supporting further gains in EM equities are: i) the end of the broader global growth downgrade process; ii) signs of an upturn in earnings momentum; iii) ample liquidity provision, including from many large EM central banks, which continue to ease monetary policy; and iv) attractive valuations at 11.8x trailing earnings (vs. a recent average of 14.8x). We remain Overweight in Asia, the growth attributes of which should be attractive in Q2 as the global economy begins to rebound, and Neutral in Latin America. Our Overweight markets are Korea (top pick), Peru, South Africa, Brazil and China. Our favoured sectors are Financials (top pick), Consumer Discretionary and Energy, which we now prefer to Materials. (Strategist: Geoffrey Dennis)

Strategists' Views		Overweight	Neutral	Underweight
		Energy	Materials	Consumer Staples
		Consumer Disc.	Industrials	Health Care
MSCI EM(\$) Target end 2012:	1225	Financials	IT	Telecoms
Level at end of 1Q12:	1041			Utilities
Expected Gain:	18%			
		Asia	Latin America	CEEMEA

Strategists' Favourite Chart Citi Global GDP Forecasts and EM Equities Price Performance Abs & Relative (Loc) 160 1400 2012 Global GDP Fcast 6% 140 1200 4% 120 Upturn in Citi Global GDP 1000 100 Forecasts for 2012 800 0% 80 2009 Global 600 60 GDP Fcast 400 Mar 08 Mar 12 Mar 07 Mar 09 Mar 10 Mar 11 07 08 10 12 11 Source: CIRA, MSCI, Datastream Source: CIRA, MSCI, Factset **Global Context** 12Mth Forward PE **Dividend Yield** 5.0% 120 20 110 105 18 4.0% 100 100 16 3.0% Fwd PE at 10% discount 95 14 2 0% 90

85 80

Mar 12

Mar 11

Mar 10

Rel (RHS)

Mar 08

Abs (LHS)

Source: CIRA, MSCI, Factset

Rel (RHS)

Mar 10 Mar 11 Mar 12

Mar 07

Mar 08

Abs (LHS)

Source: CIRA MSCI Factset

RoE (LHS) PBV (RHS) Source: CIRA, MSCI, Factset Farnings Growth Forecast Trends Relative Earnings/Price Momentum 20% 18% 16% 14% 10% 10% 10% 100 110 110 110	2.8 2.7 Trail DY 2.7 2.7
Region 13.6 18.3 -11.1 10.3 15.2 -6.4 14.5 1.7	DY 2.7
Source: CIRA, Worldscope, MSCI, Factset Consensus	
P/BV rel close to 2008-09 low	
P/BV rel close to 2008-09 low 18%	
P/BV rel close to 2008-09 low 16% 14% 12% 10% 10% 10% 10% 10% 10% 10% 10% 10% 10	
Relative earnings momentum weakening recently Growth Forecast Trends Relative Earnings/Price Momentum 150 140 130 120 110 110 110 110	150 140 130 120 110 100 90 80 Mar 12
Relative earnings momentum weakening recently 150 140 130 120 110 8%	
6% + 90 + 90 + 90 Mar 10 Mar 10 Mar 11 Mar 12 Mar 07 Mar 08 Mar 09 Mar 10 Mar 09 Mar 1	
Largest Companies Top 1 - 10 Cntry Rtg Wgt MC PE Top 11 - 20 Cntry Rtg	Wgt MC F
Samsung Elec KR 1 3.4 124 9.7 ICBC CN 1 TSMC TW 1 1.9 71 14.6 CN00C CN 1 China Mobile CN 1 1.8 66 10.8 Hon Hai Precision TW 1 Gazprom RU 2 1.8 66 3.2 Bradesco BR 1 Petrobras-A BR 1 1.5 54 8.2 Hyundai Motor KR 1 America Movil MX 1 1.3 49 11.0 AmBev BR CCB CN 1 1.3 46 6.2 Lukoil RU 1 Vale (Pref) BR 1 1.2 46 5.5 Vale BR 1 Restricted BR 1.2 44 9.4 MTN Group Ltd ZA 1	1.1 39 6 1.0 37 8 1.0 35 11

1 1.1 40 8.5

PetroChina

Source: CIRA, MSCI, IBES

PE

EPS YoY

1 0.8 30

10.0

CN

EV/

EV/

Fwd

Source: CIRA, MSCI, IBES

Petrobras

Asia Pacific ex Japan

Overweight

Weight in MSCI AC World Market Cap (US\$)	12.4% 3,548 Bn
Country Weight Breakdown	
China	17.9%
Korea	15.7%
Taiwan	11.5%
Hong Kong	8.4%
India	6.7%
Singapore	5.3%
Malaysia	3.5%
Indonesia	2.8%
Thailand	2.1%
Philippines	0.8%

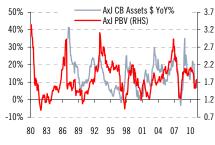
The region was up 12% in 1Q12, outperforming global equities. Near term the outlook is more neutral than overtly bullish. Based on the 5 indicators which drive our markets, things are more finely balanced now than they were in either October or January. Yes, valuations remain very attractive, yes earnings revisions are positive. Sentiment is now neutral in Asia ex towards equities. Liquidity is plenty but not shifting. There is money (neutral), however central banks balance sheets are showing decelerating growth (negative). We've never seen a bull market in Asia ex without CB balance sheet expansion. The final negative is the economic surprise index, where the degree of positive surprises has slowed. On the back of this we expect market progression to slow compared to what we've seen since October. A stronger US\$ would be negative for Asia ex, but very bullish for Japan, which is the cheapest market in Asia on P/BV by a wide margin. If EPS revisions roll over again this would add to the cap in markets now placed by CBs' lack of balance sheet expansion. Our year-end target (set in November) remains at 585 for MXASJ, which suggests 12% upside from current levels. We remain overweight Hong Kong vs. China, Korea and Taiwan. Most attractive market in ASEAN is Singapore. (Strategist: Markus Rosgen)

Strategists' Views		Overweight	Neutral	Underweight
		Energy	Telecoms	Materials
		Industrials		Consumer Disc.
MSCI AC AsiaxJP(\$) Target end 2012:	585	Financials		Consumer Staples
Level at end of 1Q12:	520	IT		Utilities
Expected Gain:	12%			
		Hong Kong		China, Philippines
		South Korea		India, Singapore
		Taiwan		Indonesia, Thailand
				Malaysia

Strategists' Favourite Chart

Rate of Central Banks' balance sheet expansion hasn't picked up

Central Bank Assets vs Valuation



Source: CIRA, Haver, CEIC Source: CIRA, MSCI, Factset

Price Performance Abs & Relative (Loc)



Valuation

5% discount on Fwd PE

12Mth Forward PE



Dividend Yield



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Key Metrics		11E	PE 12E	13E	E 11E	PS YoY 12E	13E	EV / Ebitda	EV / Sales	Fwd DY
,	Region MSCI AC World	12.9	11.7 12.3		4.3 7.2	11.0 10.3		7.5 7.4	1.6 1.5	3.2 2.7
	561716 116114		S\$ Per			c. Peri		ROE	P/BV	Trail DY
	Region MSCI AC World	11.9 11.3	16.3 18.8	-9.6 -3.0	10.3 10.5	13.2 18.2	-8.3 -1.6	13.3 12.4	1.7 1.8	3.2 2.7
DPV and DoE	Source: CIRA, Worldsco			Consensus			P.F.	J. D. D. J. J.		
PBV and RoE Discount on P/BV, premium on RoE	RoE and PBV - 1	ADSOIUTE	; }	 	~~~	3.5 - 3.0 - 2.5 - 2.0	130 — — — — — — — — — — — — — — — — — — —	d PBV - Relative	M	120 - 115 - 110 - 105 - 100 - 95 - 90

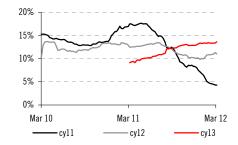
Earnings

Relative earnings momentum stable

Growth Forecast Trends

Source: CIRA, MSCI, Factset

RoE (LHS)



Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12

- PBV (RHS)

Source: CIRA, Factset Consensus

Source: CIRA, MSCI, Factset

RoE (LHS)

Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12

- PBV (RHS)



Source: CIRA, MSCI, Factset

Largest Companies	Top 1 - 10	Cntry	Rtg	Wgt	MC	PE	Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
	Samsung Elec	KR	1	3.5	124	9.7	Tencent	CN	1	0.8	28	23.2
	TSMC	TW	1	2.0	71	14.6	BoC	CN	2	0.8	27	5.4
	China Mobile	CN	1	1.9	66	10.8	Infosys Tech	IN	2	0.7	24	16.9
	CCB	CN	1	1.3	46	6.2	POSCO	KR	1	0.6	22	8.2
	ICBC	CN	1	1.1	39	6.0	Hutchison Wham	HK	2	0.6	21	13.6
	CNOOC	CN	1	1.0	37	8.3	SingTel	SG	2	0.6	20	12.4
	Hon Hai Precision	TW	1	1.0	35	11.4	Restricted	SG		0.6	20	11.3
	Hyundai Motor	KR	1	0.9	32	6.8	China Life	CN	2	0.5	19	13.3
	AIA Group	HK	1	0.9	31	16.7	Reliance Industries	IN	1	0.5	19	10.8
	PetroChina	CN	1	8.0	30	10.0	UOB	SG	3	0.5	18	11.9
	Source: CIRA, MSCI, IBES						Source: CIRA, MSCI, IBES					

Latin America

Neutral

Weight in MSCI AC World Market Cap (US\$)	3.0 % 855 Bn
Country Weight Breakdown	
Brazil	64.1%
Mexico	20.5%
Chile	7.9%
Colombia	4.7%
Peru	2.8%

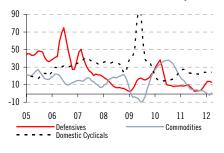
The external environment has proved less onerous to Latam's macro outlook than feared. If anything, rising inflation expectations and bond yields would be a bigger source of concern than slower growth. The much discussed Latam equity market decline in March (-3.5%) is entirely attributable to currency depreciation and Brazil's FX policy, in particular. Nonetheless, the rising tide is no longer lifting all boats. This new lack of breadth, and a modest rise in yields, suggests that the rally, now into its sixth month, has reached adolescence. The liquidity argument and the decision to be risk-on or risk-off remain paramount still. And to be clear, we are constructive, expecting 15-20% returns to year end. However, we recently moved sector allocations more defensively, raising Telecoms to Overweight (alongside Financials) and lowering Materials to Underweight. In addition, at this stage of the cycle, bottom-up analysis and alpha become increasingly relevant. Earnings growth forecasts have turned up in recent weeks, particularly for select domestic sectors. Look for pockets of value. Among countries, Brazil remains most attractive on a cyclically adjusted PE (CAPE), PB and DY. Reform in Mexico ahead of the July 1 election is anything but a done deal. Further protectionism within the region, including competitive devaluations, is a potential problem. (Strategist: Jason Press)

Strategists' Views		Overweight	Neutral	Underweight
		Financials	Energy	Materials
		Telecoms	Consumer Disc.	Industrials
MSCI EM LATAM(\$) Target end 2012:	4900		Consumer Staples	Health Care
Level at end of 1Q12:	4108		IT	
Expected Gain:	19%		Utilities	
		Brazil		Colombia
		Peru	Chile	Mexico

Strategists' Favourite Chart

Domestic cyclicals with highest expected EPS growth

Latam 12M Forward Consensus Growth by Sectors Price Performance Abs & Relative (Loc)



Source: CIRA, MSCI, Datastream, IBES

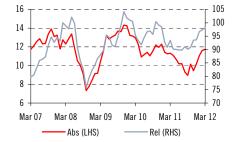


Source: CIRA, MSCI, Factset

Valuation

Fwd PE discount has been narrowing

12Mth Forward PE



Dividend Yield



Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset

Key N	Netrics
-------	----------------

	11E	PE 12E	13E	11E	PS YoY 12E	13E	EV / Ebitda	EV / Sales	Fwd DY	
Region	12.7	12.1	10.7	8.6	5.4	12.2	6.7	1.9	3.1	
MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7	
	U	S\$ Per	f.	Lo	c. Peri	i.			Trail	
	3m	6m	12m	3m	6m	12m	ROE	P/BV	DY	
Region	14.0	22.9	-11.3	9.7	18.8	-3.0	13.6	1.8	2.9	
MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7	

Source: CIRA, Worldscope, MSCI, Factset Consensus

PBV and RoE

Premium on P/BV and RoE

RoE and PBV - Absolute



RoE and PBV - Relative



Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset

Earnings

Relative earnings momentum weakening

Growth Forecast Trends



Source: CIRA, Factset Consensus

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
Petrobras-A	BR	1	6.3	54	8.2
America Movil	MX	1	5.8	49	11.0
Vale (Pref)	BR	1	5.3	46	5.5
Restricted	BR		5.1	44	9.4
Petrobras	BR	1	4.6	40	8.5
Bradesco	BR	1	3.9	33	9.7
AmBev	BR		3.6	31	22.3
Vale	BR	1	3.6	31	6.0
Wal-Mart Mexico	MX		2.4	21	27.5
FEMSA	MX		1.9	16	20.6
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Ecopetrol	CO	2	1.7	15	10.8
Itausa Inv Itau	BR		1.7	14	8.1
Perdigao SA	BR	2	1.5	13	14.8
Grupo Mexico	MX	2	1.4	12	9.8
BMF Bovespa	BR		1.4	12	12.6
Grupo Televisa	MX	1	1.3	11	18.1
OGX	BR	1H	1.3	11	74.6
Telefonica	BR	2	1.1	9	12.2
CEMIG	BR	1	1.1	9	11.6
Credicorp	PE	1	1.0	9	13.1

CEEMEA

Underweight

Weight in MSCI AC World Market Cap (US\$)	2.3% 669 Bn
Country Weight Breakdown	
South Africa	41.4%
Russia	37.1%
Poland	7.7%
Turkey	7.6%
Egypt	1.9%
Czech Republic	1.8%
Hungary	1.7%
Morocco	0.8%

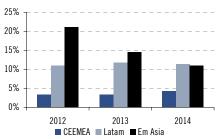
CEEMEA has delivered solid USD returns of 15% in 1Q12, driven by Egypt, Turkey, Hungary and Russia. Russia's outperformance was largely a function of the oil price and a lack of new political surprises, following an uneventful presidential election. By contrast, the Turkey/Hungary rally was driven more by improved risk appetite and liquidity conditions from the LTRO boost. Volatile Egypt saw a rebound in sentiment from depressed levels, although big political hurdles remain there. Looking forward, there is reason to be cautious on the outlook across CEEMEA. Weaker GDP growth prospects compared with EM, higher exposure to the Eurozone, and weaker earnings growth could all weigh on the outlook. Balancing this is valuation: the region remains attractively valued relative to other EM regions as well as to its own history, with the dividend yield looking particularly appealing. Key will be commodity price trends and risk appetite towards peripheral European markets. Our preferred market is South Africa thanks largely to its strong and resilient earnings growth outlook. We have a Neutral view on Russia due to oil price risks. We are also Neutral on Egypt; and we are Underweight CE3 markets Hungary, Poland and Czech Republic, as well as Turkey. (Strategist: Andrew Howell)

Strategists' Views		Overweight	Neutral	Underweight
		Energy	Industrials	Materials
		Consumer Disc.	Financials	Health Care
MSCI EM EMEA(\$) Target end 2012:	350	Consumer Staples	IT	Utilities
Level at end of 1Q12:	350	Telecoms		
Expected Gain:	0%			
		South Africa	Russia	Turkey
			Egypt	Poland
				Czech Rep., Hungary

Strategists' Favourite Chart

Uninspiring EPS growth forecasts for CEEMEA

Consensus EPS Growth for EM Regions



Source: CIRA, Datastream, IBES

Price Performance Abs & Relative (Loc)



Source: CIRA, MSCI, Factset

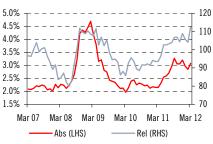
Valuation

Dividend yield rel at 5-yr high

12Mth Forward PE



Dividend Yield



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Key	Metrics

	11E	PE 12E	13E	E 11E	PS YoY 12E	13E	EV / Ebitda	EV / Sales	Fwd DY
Region	8.0	8.1	7.5	32.5	-2.2	6.9	5.7	1.4	3.5
MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
	U	S\$ Per	f.	Lo	c. Peri				Trail
	3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Region	15.4	18.2	-14.7	8.3	12.0	-6.9	16.4	1.4	3.1
MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

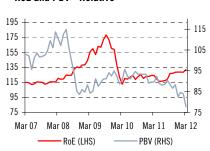
PBV and RoE

Large discount on P/BV

RoE and PBV - Absolute



RoE and PBV - Relative



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Earnings

Uninspiring growth prospects for 2012 and 2013

Growth Forecast Trends



Source: CIRA, Factset Consensus

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
Gazprom	RU	2	9.8	66	3.2
Lukoil	RU	1	4.6	31	4.3
MTN Group Ltd	ZA	1	4.5	30	10.6
Sberbank	RU	1	4.2	28	6.9
Sasol	ZA	1	3.9	26	7.7
Naspers	ZA	1	3.2	22	19.3
Standard Bank	ZA	2	2.6	17	10.9
AngloGold Ashnti	ZA	2	2.1	14	7.2
Novatek	RU	2	1.8	12	16.2
Rosneft	RU	2	1.7	11	6.5
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Uralkali	RU	2	1.6	11	11.6
Impala Platinum	ZA	1	1.5	10	13.0
Gold Fields	ZA	3	1.5	10	6.2
Mobile Telesystems	RU	1	1.4	9	10.5
Tatneft	RU	2	1.4	9	7.0
Norilsk	RU	2	1.3	9	7.0
FirstRand	ZA	2	1.3	9	10.1
Garanti Bankasi	TR	1	1.2	8	9.3
Sanlam	ZA		1.2	8	11.8
Magnit	RU	1	1.1	8	25.7

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Sectors – Level 1

Please refer to pages 98 and 99 for how to read this section

Data in Charts and Tables as of 30th of March 2012

Stock recommendations as of 10th of April 2012

Energy Neutral

Weight in MSCI AC World	11.4%
Market Cap (US\$)	3,244 Bn
Regional Weight Breakdown	
US	46.4%
Emerging Markets	16.0%
UK	14.6%
Europe x UK	9.8%
Dev Asia	1.8%
Japan	1.2%
Industry Group Weight Breakdown	
Energy	100.0%

The global Energy sector was up 5% through 1Q12, underperforming the global benchmark by 7%, which is a little surprising against a backdrop of rising oil prices (+14% for Brent), but can be partly attributed to weak 4Q reporting and the continued decline in US gas (-36% YTD). Valuations now look to offer some support. P/B is at c10% discount to the market, while ROE is at c10% premium. Our expectation is for a generally robust 1Q reporting season, particularly for developed market companies. We think the best value lies within Europe (ex-UK), US large-cap and Russia (as has been for some time). We also continue to highlight the potential of Oilfield Services, particularly outside of North America, where rising broader industry capital investment seems like a necessary requirement for the global economy as the world needs access to affordable energy. Consolidation is expected to be a key element of investment performance in 2012; for that reason our long-bias sits with many of the companies that look well-positioned on the cost-curve. We see Apache, BG, Anadarko, Inpex, Gazprom and Santos as key Buys. (Sector Analyst: Alastair Syme)

Performance Price Performance (US\$) Relative Price Performance (US\$) 150 150 140 130 130 110 120 Worst cyclical sector in 1Q12 90 110 70 100 50 90 Mar 07 Mar 08 Mar 11 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset **Valuation** 12Mth Forward PE Dividend Yield 110 4.0% 140 130 3.5% 100 120 3.0% 90 110 2.5% 100 c15% discount on Fwd PE 90 2.0% 80

Regional Breakdown

GEM the cheapest

12Mth Performance (Loc)

Source: CIRA, Factset Consensus

Mar 08

Abs (LHS)

Mar 09

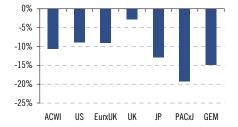
Mar 10

Mar 11

Rel (RHS)

6

Mar 07



2012 Forward PE

Source: CIRA, MSCI, Factset

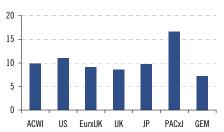
Mar 08

Abs (LHS)

1.5%

1.0%

Mar 12



Mar 10

Mar 11

Rel (RHS)

70

Source: CIRA, MSCI, Factset

cs		11E	PE 12E	13E	11E	PS YoY 12E	13E	EV / Ebitda	EV / Sales	Fwd DY
	Sector	10.1	9.9	9.0	26.4	1.9	9.9	5.8	1.2	2.7
	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
		U	S\$ Per	f.	Lo	c. Perf	<u>-</u>			Trail
		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
	Sector	4.5	19.5	-12.2	3.1	18.0	-10.6	16.0	1.6	2.7
	000001							12.4	1.8	2.7

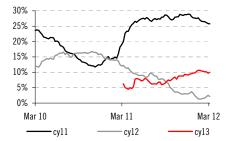
Source: CIRA, Worldscope, MSCI, Factset Consensus

PBV and RoE **RoE and PBV - Absolute RoE and PBV - Relative** 30% 250 140 130 3.0 25% 200 120 20% 2.5 Relative RoE going up, P/BV 150 110 15% 2.0 coming down 100 100 10% 90 1.0 50 80 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 PBV (RHS) - PBV (RHS) RoE (LHS) RoE (LHS) Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset

Earnings

Only 2% EPS growth expected for 2012

Growth Forecast Trends



Source: CIRA, Factset Consensus

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
ExxonMobil	US	1	12.8	416	10.3
Chevron	US	1	6.6	214	8.2
BP	GB	2	4.3	140	6.5
RD Shell Class A	GB	2	3.9	127	7.4
Total	FR	3	3.3	108	7.0
ConocoPhillips	US	2H	3.0	96	8.9
Schlumberger Ltd	US	1	2.9	94	14.1
RD Shell Class B	GB	2	2.9	94	7.6
BG	GB	1	2.4	79	14.9
Occidental	US	2	2.4	77	10.8
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Gazprom	RU	2	2.0	66	3.2
ENI	IT	1	1.7	56	7.8
Petrobras-A	BR	1	1.7	54	8.2
Suncor Energy	CA		1.6	51	9.4
Petrobras	BR	1	1.2	40	8.5
Anadarko Petro	US	1	1.2	39	18.7
Apache	US	1	1.2	39	7.7
CNOOC	CN	1	1.1	37	8.3
Canadian Nat'l	CA	1	1.1	36	10.4
National Oilwell Varco	US	1	1.0	34	12.9

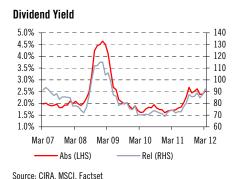
Materials Neutral

Weight in MSCI AC World Market Cap (US\$)	7.9% 2,257 Bn
Regional Weight Breakdown	
Emerging Markets	21.2%
US	21.0%
Europe x UK	17.1%
UK	12.3%
Dev Asia	10.2%
Japan	7.2%
Industry Group Weight Breakdown	
Materials	100.0%

The global Materials sector is made up of Mining and Chemical companies. Mining companies were only up by 5% in 1Q12 and continued to be the worse performer. Margins and returns of the mining sector have peaked and the sector now faces headwinds of higher inflation, oil prices, operating costs, taxation, royalties and capex. We don't see scope for the sector to re-rate on a PE basis as capex/depreciation is now 4x while current D&A is based on old book values - negative earnings revisions are to come. Based on value in use, copper intensity in China is already ahead of most of the developed world; prices should come down for consumption to increase further. Meanwhile Chemical producers are pushing for higher prices on the back of elevated oil prices and have mostly been successful. Following a period of modest restocking, however, some buyers in select product chains appear more cautious. Regional margins are mixed, as European and Asian producers are coping with higher oil prices, while US petrochemical profitability remains advantaged due to cheap natural gas. Our top picks include BHP Billiton, Rio Tinto, ArcelorMittal, ENRC, DOW, ALB, Arkema, DSM, China BlueChemicals. (Sector Analysts: PJ Juvekar, Heath Jansen)

Performance Price Performance (US\$) Relative Price Performance (US\$) 150 140 130 130 110 120 Underperformer in 1Q12 90 110 70 100 50 Mar 08 Mar 11 Mar 08 Mar 10 Mar 11 Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset

140 130 120 110 100 90 80 70 0 60 Mar 07 Mar 08 Mar 12 Mar 09 Mar 10 Mar 11 Abs (LHS) Rel (RHS) Source: CIRA. Factset Consensus



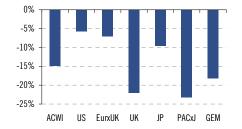
Mar 12

Regional Breakdown

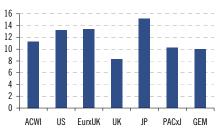
10% discount on Fwd PE

UK the cheapest

12Mth Performance (Loc)



2012 Forward PE



Source: CIRA, MSCI, Factset

Key Metrics		11E	PE 12E	13E	11E	PS YoY 12E	13E	EV / Ebitda	EV / Sales	Fwd DY	
	Sector MSCI AC World		11.3 12.3		18.0 7.2		16.9 13.2	7.1 7.4	1.5 1.5	2.5 2.7	
			S\$ Per 6m		Lo 3m	c. Perf 6m	12m	ROE	P/BV	Trail DY	
	Sector MSCI AC World		14.8 18.8			12.9 18.2		14.0 12.4	1.8 1.8	2.5 2.7	

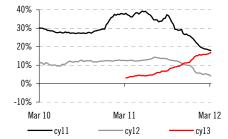
Source: CIRA, Worldscope, MSCI, Factset Consensus

PBV and RoE **RoE and PBV - Absolute RoE and PBV - Relative** 160 140 17% 130 3.0 140 15% 120 2.5 120 13% 110 Higher RoE, in-line P/BV 2.0 100 100 1.5 80 90 7% 1.0 60 80 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 RoE (LHS) PBV (RHS) RoE (LHS) - PBV (RHS) Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset

Earnings

Weak relative earnings momentum

Growth Forecast Trends



Source: CIRA, Factset Consensus

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
BHP Billiton	AU	1	5.1	115	8.8
BASF	DE	2	3.6	80	11.0
Rio Tinto	GB	1	3.3	76	6.9
BHP Billiton	GB	1	2.9	64	7.3
Anglo American	GB	2	2.2	49	7.3
DuPont	US	2	2.2	49	12.1
Vale (Pref)	BR	1	2.0	46	5.5
Barrick Gold	CA	1	1.9	43	8.3
Monsanto	US	1	1.9	43	20.8
Dow Chemical	US	1	1.8	41	12.1

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Potash Saskatchewan	CA	1	1.7	39	12.3
Air Liquide	FR	2	1.7	38	17.0
Goldcorp	CA		1.6	36	16.3
Freeport McMoran	US	2	1.6	36	8.4
Restricted	GB		1.6	35	8.6
Praxair	US	1	1.5	34	19.0
Syngenta	CH	2	1.4	33	15.6
Vale	BR	1	1.4	31	6.0
Linde	DE	1	1.4	31	16.3
Rio Tinto	AU	1	1.3	30	8.3

Source: CIRA, MSCI, IBES

Industrials

Overweight

Weight in MSCI AC World Market Cap (US\$)	10.5% 3,000 Bn
Regional Weight Breakdown	
US	45.2%
Europe x UK	19.9%
Japan	15.4%
Emerging Markets	8.2%
UK	4.6%
Dev Asia	4.3%
Industry Group Weight Breakdown	
Capital Goods	74.4%
Commercial Services	7.0%
Transportation	18.7%

Industrials has performed roughly in-line with the global benchmark in 1Q12, increasing 12% and extending the 9% gain from 4Q11. The increase in 1Q12 was solid across nearly all regions with double-digit increases for the US, Europe, Asia-Pacific and Latin America. The outperformers were led by Capital Goods, which was up 13.0% while Commercials and Transportation underperformed in 1Q12. In our view, strong performance was driven by moderating negative tail risk as European markets appear to have stabilized, even if the growth outlook remains tepid. US economic data have been supportive of expectations for a sustainable recovery. The earnings growth outlook for the sector is still above the global benchmark's with expectations for an 11% increase in 2012E and 14% growth in 2013E. The sector trades on a 15% premium to global price to book and 5% premium to global 2012E PE. Balance sheets remain strong across the sector and aggregate cash balances are at record levels, a differentiator from the prior recession and a potential offset to any downside risk; M&A is still a large untapped catalyst. Our analysts like General Electric, Siemens, Cummins Inc., Eaton Corp, Ford, Fanuc, THK, Boeing, and EADS. (Sector Analyst: Deane Dray)

Performance

In-line performance in 1Q12

Price Performance (US\$)



Relative Price Performance (US\$)



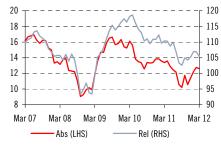
Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

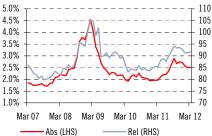
Valuation

5% premium on Fwd PE

12Mth Forward PE



Dividend Yield



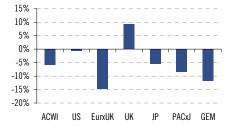
Source: CIRA, Factset Consensus

Source: CIRA, MSCI, Factset

Regional Breakdown

Japan the cheapest

12Mth Performance (Loc)

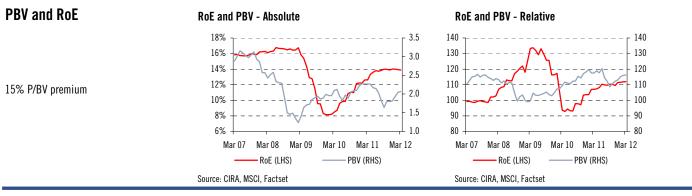


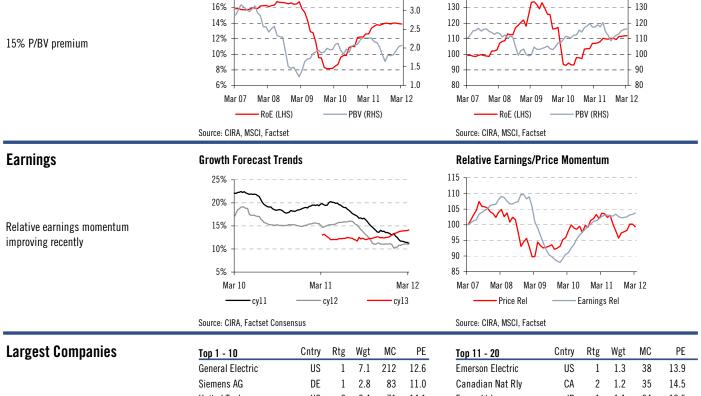
2012 Forward PE



Source: CIRA, MSCI, Factset

Kay Matrice		115	PE	13E		PS YoY	13E	EV /	EV /	Fwd
ey Metrics		11E	12E	ISE	11E	12E	130	EBITDA	Sales	2.5 2.7
	Sector	14.5	13.1	11.4	11.2	11.0	14.1	8.4	1.3	2.5
	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
		U	S\$ Per	f.	Lo	c. Perf	i.			Trail
		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
	Sector	11.8	22.2	-6.9	11.8	22.7	-5.7	13.9	2.1	2.5
	MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7
	Source: CIRA, Worldsc	ope, MSCI,	Factset	Consensus						
PBV and RoE	RoE and PBV -	Absolut	е				RoE and	l PBV - Relative		
	18%					3.5	140 —			- г 140





	Source: CIRA, Factset Cons	ensus					Source: CIRA, MSCI, Factse	!						
Largest Companies	Top 1 - 10	Cntry	Rtg	Wgt	MC	PE	Top 11 - 20	Cntry	Rtg	Wgt	MC	PE		
	General Electric	US	1	7.1	212	12.6	Emerson Electric	US	1	1.3	38	13.9		
	Siemens AG	DE	1	2.8	83	11.0	Canadian Nat Rly	CA	2	1.2	35	14.5		
	United Tech	US	2	2.4	71	14.1	Fanuc Ltd	JP	1	1.1	34	18.5		
	Caterpillar Inc	US	2	2.3	69	10.7	Deere and Co	US	1	1.1	33	9.8		
	3M Co	US	2	2.0	59	13.8	Mitsubishi Corp	JP		1.1	33	6.6		
	United Parcel	US	1	1.9	58	16.0	Danaher Corp	US	1	1.1	33	16.5		
	The Boeing Co	US	1	1.8	53	15.6	Schneider Elec	FR	3	1.1	32	12.0		
	Union Pacific	US	1	1.7	52	12.8	Mitsui & Co Ltd	JP		1.0	29	5.6		
	ABB	CH	1	1.5	45	13.1	Fedex Corp	US	1	0.9	28	12.6		
	Honeywell Intl	US	1	1.5	45	13.4	Komatsu	JP	2	0.9	27	11.4		
	Source: CIRA, MSCI, IBES						Source: CIRA, MSCI, IBES							

Consumer Disc.

Underweight

Weight in MSCI AC World Market Cap (US\$)	10.5% 2,989 Bn
Regional Weight Breakdown	
US	50.8%
Japan	15.5%
Europe x UK	15.0%
Emerging Markets	9.8%
UK	4.8%
Dev Asia	2.5%
Industry Group Weight Breakdown	
Autos & Components	25.0%
Consumer Durables	14.1%
Consumer Services	14.1%
Media	21.2%
Retailing	25.6%

Consumer Discretionary was the second best performing sector in 1Q12 (+17%), outperforming the global benchmark by 6%. Continental Europe and Japan outperformed the broad sector. Autos and Consumer Durables were the best performing industries. Consumer Discretionary EPS is expected to grow by 20% this and next year. However, strong performance (sector outperformed in 11 out of last 13 quarters), has made the sector the most expensive among the cyclicals. We have a cautiously optimistic outlook for the broadline retailers for the rest of the year. We expect the "Consumer Hourglass" to play out as the high-end consumer continues to improve and the low-income consumer stabilizes. As such, luxury goods companies should continue to outperform in 2012. Media stocks are facing two years of negative EPS growth due to challenging ad market and tepid consumer spending. We are cautiously positive on Autos. Despite its sensitivity to economic uncertainty, 70% of the market cap in big German names generate more than 50% of their sales outside of Europe. We remain focused on structural growth in EMs/recovery from a very low base of US demand. We are also positive on aftermarket orientated tire stocks with raw material tailwinds. (Sector Analyst: Deborah Weinswig)

Performance

Outperformer in 1Q12

Price Performance (US\$)



Relative Price Performance (US\$)



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Valuation

Relative dividend yield at 5-yr low

12Mth Forward PE



Dividend Yield



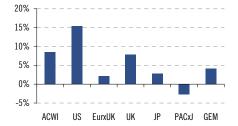
Source: CIRA. Factset Consensus

Source: CIRA, MSCI, Factset

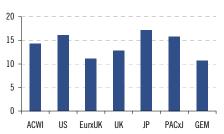
Regional Breakdown

Europe & GEMs the cheapest on fwd PE

12Mth Performance (Loc)



2012 Forward PE



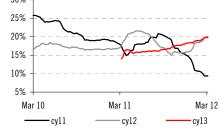
Source: CIRA, MSCI, Factset

ics		11E	PE 12E	13E		PS YoY 12E		EV / Ebitda	EV / Sales	Fwd Dy
	Sector	17.2	14.3	12.0	9.6	20.1	19.8	7.2	1.3	1.7
	MSCI AC World	13.5	12.3	10.9		10.3		7.4	1.5	2.7
		U	S\$ Per	f.	Lo	c. Perf				Trail
		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
	Sector	16.8	24.1	7.3	17.0	24.6	8.5	13.3	2.2	1.8
	MSCI AC World	11.3	18 8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

PBV and RoE **RoE and PBV - Relative RoE and PBV - Absolute** 14% 110 100 12% 120 2.5 90 10% 110 80 2.0 P/BV premium keeps widening 70 100 6% 60 1.5 90 4% 50 2% 1.0 40 80 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 RoE (LHS) PBV (RHS) RoE (LHS) -PBV (RHS) Source: CIRA, MSCI, Factset Source: CIRA, MSCI, Factset **Earnings Growth Forecast Trends Relative Earnings/Price Momentum**

30% 25% 20% Strong earnings momentum 10%



120 110 100 90 80 70 60 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 -Earnings Rel

Source: CIRA	Factset Consensus	

	Source: CIRA, MSCI, Factset					
PE	Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
14.9	Starbucks	US	1	1.4	42	27.0
16.7	Lowe's	US	2	1.3	40	16.5
17.2	Nike Inc	US	1	1.3	38	19.1
13.7	Time Warner	US	1	1.3	38	11.4
124.0	Target Corp	US	1	1.2	37	13.5
15.5	Hennes & Mauritz	SE	1	1.2	37	21.2
11.1	Priceline.Com	US	1	1.2	36	21.8
8.3	DirecTV	US	1	1.2	35	10.7
8.2	News Corp	US	1	1.1	34	12.2
17.6	YUM! BRANDS	US	2	1.1	33	21.0
	Source: CIRA, MSCI, IBES					

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
Toyota Motor	JP	2	4.0	120	14.9
McDonald's	US	2	3.4	100	16.7
Home Depot Inc	US	1	2.6	78	17.2
Walt Disney Co	US	1	2.5	75	13.7
Amazon.com Inc	US	1	2.5	74	124.0
Comcast A	US	1	2.1	63	15.5
Honda Motor	JP	2	2.1	62	11.1
Daimler	DE	1	1.8	55	8.3
Ford Motor	US	1H	1.5	44	8.2
LVMH	FR	1	1.5	44	17.6
Source: CIRA, MSCI, IBES					

Consumer Staples

Neutral

Weight in MSCI AC World Market Cap (US\$)	10.2% 2,916 Bn
Regional Weight Breakdown	
US	48.3%
Europe x UK	19.2%
UK	13.2%
Emerging Markets	10.1%
Japan	4.7%
Dev Asia	3.1%
Industry Group Weight Breakdown	
Food & Staples Retailing	21.5%
Food Beverage & Tobacco	62.5%
Household & Personal	16.0%

The global Consumer Staples group has appreciated by 7% in 1Q12, underperforming the broader market by 5%. Stocks in the Emerging Markets have performed better than the Developed Market stocks. Within Developed Markets, Continental European names have been relatively stronger. Overall, we attribute the weakness in the sector to several factors. First, the Consumer Staples group performed very well in 2011 relative to the market, such that the group entered the year with relatively high valuations. As investors rotated into less defensive areas of the market, the Consumer Staples sector served as a source of funds. Second, given the strengthening U.S. dollar, investors have been concerned that reported earnings growth for many of the U.S. companies would be pressured by unfavourable currency translation. Third, there continues to be a heightened level of competitive activity, both in developed and emerging markets (most notably, Brazil, China and India), as more companies fight for market share in those regions. Notwithstanding these issues, strong balance sheets and share repurchases and/or healthy dividend payments should continue to help returns over the long-term. (Sector **Analysts: Deborah Weinswig, Wendy Nicholson)**

Performance

Underperformer in 1Q12

Price Performance (US\$)



Relative Price Performance (US\$)



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Valuation

Fwd PE premium has narrowed, but still at c30%

12Mth Forward PE



Dividend Yield



Source: CIRA. Factset Consensus

Source: CIRA, MSCI, Factset

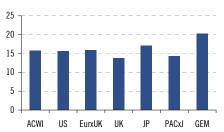
Regional Breakdown

UK the cheapest

12Mth Performance (Loc)



2012 Forward PE



Source: CIRA, MSCI, Factset

			10-	40=			. 101						- Wu	
Key Metrics		111	12E	13E		11E	12E	13E	EBITDA		Sales		DY	
	Sector	17.2	15.7	14 3		6.4	9.3	10.2	9.9		1.5		2.8	
	MSCI AC World		12.3			7.2		13.2	7.4		1.5		2.7	
		II.	S\$ Per	f		1,	oc. Perf	;					Troil	
		3m		12m		3m		12m	ROE	!	P/BV		Trail DY	
	Sector	6.6	14.6	11.6		5.6	14.0	13.0	17.8		3.2		2.8	
	MSCI AC World	11.3	18.8	-3.0		10.5	18.2	-1.6	12.4		1.8		2.7	
	Source: CIRA, Worldsco	ope, MSCI,	Factset (Consensu	ıs									
PBV and RoE	RoE and PBV - A	Absolute	•					RoE and	PBV - Relative	е				
RoE has been stable	22% 21% 20%	\/_	1		 - -	 	- 3.5 - 3.0	300 — — — — 250 — — — — 200 — — — —		 \		M-	200 190 180 170 160 150	
		nr 08 Ma	ar 09	Mar 10	Mar 1		2.0	150 100 Mar 07 M	ar 08 Mar 09 I	Mar 10	Mar 11 BV (RHS		140 130 120	
	Source: CIRA, MSCI,	Factset						Source: CIR/	A, MSCI, Factset					
Earnings	Growth Forecast Trends Relative Earnings/Price Momentum													
	12%	11%						180						
Relative earnings momentum flattening out recently	9%	 			λ		- - -	120 100 80					- - Т	
	Mar 10 cy11			11 cy12	_	M —— cy	ar 12 13	Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 ———————————————————————————————————						
	Source: CIRA, Factse								A, MSCI, Factset					
Largest Companies	Top 1 - 10 Nestle		Cntry CH	Rtg 2	Wgt 7.1	MC 207	PE 16.8	<u>Top 11 - 2</u> InBev	0	Cntry BE	Rtg 1	Wgt 2.0	MC 59	PE 16.2
	Procter & Gamble		US	1	6.3	185	15.6	CVS		US	1	2.0	58	13.3
	Philip Morris		US	2	5.3	154	16.2	Unilever N	٧	NL	2	1.9	55	15.2
	Coca-Cola Co		US	1	5.2	151	17.7	Colgate		US	2	1.6	47	17.7
	Wal Mart		US	1	4.0	116	12.4	Unilever		GB	2	1.5	42	15.1
	Pepsico Inc		US	2	3.6	104	15.9	Tesco		GB	3	1.4	42	9.3
	Brit Am Tobacco		GB	2	3.4	99	14.4	Imperial To	obacco	GB	1	1.4	41	11.9
	Kraft Foods Inc		US	1	2.2	64	14.7	Danone		FR	2	1.4	41	15.9
	Altria Group Inc		US	2	2.2	63	13.8	Costco		US	2	1.3	39	21.9
	Diageo		GB	2		60	15.2	SABMiller		GB	1	1.3	38	16.9

PE

EPS YoY

Source: CIRA, MSCI, IBES

EV/

EV/

Fwd

Health Care

Underweight

Weight in MSCI AC World Market Cap (US\$)	8.9 % 2,538 Bn
Regional Weight Breakdown	
US	59.5%
Europe x UK	22.3%
UK	7.8%
Japan	5.4%
Emerging Markets	1.5%
Dev Asia	1.2%
Industry Group Weight Breakdown	
Health Care Equipment & Services	26.0%
Pharma & Biotech	74.0%

The outlook for Global Health Care continues to be a mixed bag for 2012 and has changed little since the start of the year. We are positive on Biotechnology and increasingly optimistic for Pharmaceuticals but hold a more cautious view for Medical Tech and Life Science Tools and Diagnostics. For US focused industries, we remain bullish on Managed Care, CROs, and HCIT in the US and cautious on Facilities. Our optimism for Biotechnology and Pharmaceuticals in the face of rising reimbursement pressure is driven by the dual forces of much improved capital allocation in R&D coupled with increased cash distribution and a more predictable FDA. This change should be enough to offset further downward pressure on reimbursement levels for novel drugs in the EU and the possible overturn of Obamacare by the Supreme Court. For Medical Tech and Life Science Tools & Diagnostics, economic pressures and tighter government spending in developed markets (especially the EU) are the primary headwinds. US trends for managed care (lower utilization) and HCIT (technology capex) are expected to remain positive drivers. Globally, our favoured names are AET, BAY, BMY, CERN, MDT, CSL, HOLX, MD and Astellas. (Sector Analyst: Andrew Baum)

Performance

Best defensive sector in 1Q12

Price Performance (US\$)



Relative Price Performance (US\$)



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Valuation

Premium on Fwd PE has narrowed

12Mth Forward PE



Source: CIRA, Factset Consensus

Dividend Yield

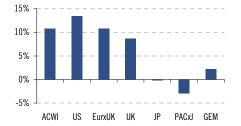


Source: CIRA, MSCI, Factset

Regional Breakdown

UK the cheapest

12Mth Performance (Loc)



2012 Forward PE



Source: CIRA, MSCI, Factset

			PŁ			E	PS YOY		EV/	EV /		гwu	
Key Metrics		11E	12E	13E		11E	12E	13E	EBITDA	Sale	s	DY	
	Sector	12.8 1	12.5	11.5		9.1	2.9	8.1	8.7	1.9		2.6	
	MSCI AC World	13.5 1	12.3	10.9		7.2	10.3	13.2	7.4	1.5		2.7	
			Perf				c. Perf					Trail	
		3m	6m	12m		3m	6m	12m	ROE	P / B	V	DY	
	Sector	6.7 1		9.8		6.0		10.8	17.2	2.7		2.7	
	MSCI AC World	11.3 1	18.8	-3.0		10.5	18.2	-1.6	12.4	1.8		2.7	
	Source: CIRA, Worldscop	oe, MSCI, Fac	ctset C	onsensu	s								
PBV and RoE	RoE and PBV - A	bsolute						RoE and PB\	/ - Relative				
RoE has been improving	20%		~~ /~	,~ /		 <u></u> <u></u> -	- 4.0 - 3.5 - 3.0 - 2.5 - 2.0	300	3 Mar 09 Mar	 \	 	200 - 190 - 180 - 170 - 160 - 150 - 140 - 130 120	
	Ro	Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 ———— RoE (LHS) ———— PBV (RHS) Source: CIRA, MSCI, Factset								10 Mar — PBV (F		r 12	
Earnings									SCI, Factset	lomont	um		
Uninspiring EPS growth for 2012	## Company						Relative Earnings/Price Momentum 180 160 140 120 100 80 12 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 Price Rel Earnings Rel Source: CIRA, MSCI, Factset						
Largest Companies	Top 1 - 10	С	ntry	Rtg	Wgt	MC	PE	Top 11 - 20	Cn	try Rt	g Wgt	MC	PE
	Johnson&Johnson Pfizer Inc Novartis Roche Merck GlaxoSmithKline Abbott Labs Sanofi-Aventis		US US CH CH US GB US FR	1 2 2 2 2 2 1 3 1	7.1 6.9 5.1 4.8 4.6 4.4 3.8 3.5	180 174 129 122 117 113 95 88	12.7 9.9 10.1 11.3 10.2 11.2 12.0 9.8	Bayer AstraZeneca Bristol Myers Amgen Inc Eli Lilly and Co Teva Medtronic Inc Gilead Science)	DE GB US US US IL US	1 2.3 2 2.3 1 2.3 1 2.1 2 1.7 1 1.6 1 1.6 1 1.4	58 58 57 54 42 42 41 37	10.4 7.2 17.2 10.9 12.2 7.8 10.7 12.3
	UnitedHealth Grp Novo-Nordisk		US DK	1 1	2.5 2.3	63 59	11.8 20.9	Takeda Chem Celgene Corp			1 1.4 1 1.4		19.6 15.4

PE

EPS YoY

Source: CIRA, MSCI, IBES

EV/

EV/

Fwd

Source: CIRA, MSCI, IBES

Financials

Neutral

Weight in MSCI AC World Market Cap (US\$)	19.5% 5,580 Bn
Regional Weight Breakdown	
US	34.3%
Emerging Markets	15.7%
Europe x UK	15.3%
Dev Asia	11.9%
UK	7.8%
Japan	7.2%
Industry Group Weight Breakdown	
Banks	45.4%
Diversified Financials	22.2%
Insurance	19.3%
Real Estate	13.1%

Sovereign indebtedness and European banks recapitalisation efforts will likely remain the focus of investor attention in 2Q12. European banks will need to meet the 9% minimum capital threshold set as part of the bank stress tests by June 30th. Against this background, we expect topline growth to be held back by deleveraging and weak demand. While the recent ECB liquidity operations have added more than €1th of liquidity to the system, we believe most of it will be used to meet 2012 maturing obligations and for carry-trades rather than for lending to the real economy. We like the French banks as main beneficiaries of the liquidity driven pricing. While liquidity favours Euro area banks, fundamentals favour UK, US and EM banks. In the US, we believe the risk/reward for regional banks is unattractive at current levels due to earnings pressures from prolonged low rate environment and full valuations, and believe the money centre banks and brokers offer better value plus a potential play on improving capital markets activity. In Asia, we like Chinese banks because of further policy easing, cheap valuations and a solid earnings outlook. Despite recent rhetoric, we do not believe RoEs will fall substantially. Investment banks globally are unlikely to carry the 1Q12 earnings momentum into 2Q12 as credit spread tightening reaches its limits. (Sector Analyst: Ronit Ghose)

Performance

Outperformer in 1Q12 after 7 consecutive quarters of underperformance

Price Performance (US\$)



Relative Price Performance (US\$)



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Valuation

Fwd PE discount has been narrowing

12Mth Forward PE



Dividend Yield



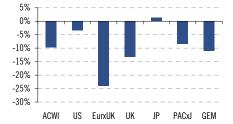
Source: CIRA, Factset Consensus

set Consensus Source: CIRA, MSCI, Factset

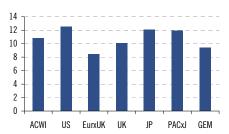
Regional Breakdown

Continental Europe the cheapest

12Mth Performance (Loc)



2012 Forward PE



Source: CIRA, MSCI, Factset

Key Metrics

ncy metrics														
	Sector MSCI AC World	12.6 13.5	10.8 12.3	9.5 10.9		-4.0 7.2	16.9 10.3		7.4		1.5		3.1 2.7	
			S\$ Per				oc. Perf						Trail	
		3m		 12m		3m		12m	ROE	I	P / BV		DY	
	Sector MSCI AC World		20.9			15.7	19.7		8.2 12.4		1.0 1.8		3.3 2.7	
	MSGI AG WOITU	11.3	18.8	-3.0		10.5	18.2	-1.0	12.4		1.0		2.7	
	Source: CIRA, Worldsco	ope, MSCI,	Factset (Consensu	s									
PBV and RoE	RoE and PBV - I	Absolut	е					RoE a	nd PBV - Relativ	/e				
	20%						ر 2.5 آ	100				<u>[</u>	100	
	15%	<u> </u>					- 2.0	80 + -					- 80	
	10%	·- <i>F</i> 7~			ـ		- 1.5	60 + -			-		60	
Large P/BV discount	5%	~ <i>`</i> /\	\ <u>/</u>	~~~		\	- 1.0	40 + -		-1			40	
	0%	7	بلام				- 0.5	20 + -					20	
				1	7		0.5	0		,	-		. 0	
	-5% ⊥ Mar 07 Ma	r 08 M	 ar 09	· Mar 10	 Mar 1			-20 ⊥ – Mar 07	Mar 08 Mar 09	 Mar 10	 Mar 11	∟ L Mar∶	-	
		oE (LHS)	u: 0J		ıvıaı 1 PBV (RH		12	wai U/	RoE (LHS)		BV (RHS			
	Source: CIRA, MSCI,				2. (141			Source:	CIRA, MSCI, Factset		,,,,,,	-,		
Earnings	Growth Forecas	Growth Forecast Trends							Relative Earnings/Price Momentum					
	35% 30% 25% 20%					 	_ _ _	110 100 90		 		 		
c15% EPS growth expected for 2012	15%				\leq	~~	<u>-</u>	80 70 60		<u>~</u>	<u>~</u>		 -	
	-5% ⊥ = Mar 10		Mar	 11		 M	~ ar 12	50 ↓ Mar 07	Mar 08 Mar 09	Mar 10	Mar	11 Ma	→ ar 12	
	—— cy11			cy12	_	су		_	Price Rel		Earning:		-	
	Source: CIRA, Factse					Í		Source:	CIRA, MSCI, Factset		J			
Largest Companies	<u> Top 1 - 10</u>		Cntry	Rtg	Wgt	MC	PE	<u>Top 11</u>		Cntry	Rtg	Wgt	MC	PE
	JP Morgan Chase		US	1	3.1	175	9.3	Santai		ES	2H	1.2	66	7.2
	Wells Fargo		US	2	3.1	171	10.3		oishi UFJ FG	JP	1	1.1	64	9.3
	HSBC		GB	1	2.8	158	9.3		anking Grp	AU	2	1.1	63	10.3
	Restricted		US		1.9	107	8.7		Nova Scotia	CA		1.1	61	11.5
	Bank of America		US	2	1.7	97	12.2		can Express	US	1	1.1	60	13.2
	Royal Bk Canada		CA		1.5	83	11.6	US Ba	•	US	2	1.1	60	11.5
	Comm Bk of Aus		AU	2	1.5	82	11.0	Standa	ard Chart	GB	1	1.1	59	11.2
	Toronto Dominion		CA		1.4	76	11.2	Goldm	an Sachs	US	1	1.0	58	10.4
	Berkshire Hathaw		US		1.3	74	15.5	NAB		AU	2	1.0	56	9.2
	144			_	1.0		10.5	A 11.		D.E.		1.0		7.0

2 1.2

ΑU

69 10.5

Allianz

Source: CIRA, MSCI, IBES

PE

11E 12E 13E

EPS YoY

11E 12E 13E

DE

1 1.0

54

7.8

EV/

EBITDA

EV/

Sales

Fwd

DY

Source: CIRA, MSCI, IBES

Westpac

IT

Overweight

Weight in MSCI AC World Market Cap (US\$)	13.1% 3,740 Bn
Regional Weight Breakdown	
US	72.4%
Emerging Markets	13.7%
Japan	7.6%
Europe x UK	5.1%
UK	0.5%
Dev Asia	0.2%
Industry Group Weight Breakdown	
Software & Services	40.7%
Tech Hardware	41.2%
Semiconductors	18.1%

Information Technology has been the best performing sector in 1Q12 with a 20% gain. Within IT, Hardware has performed best with a c25% gain thanks largely to Apple and EMC, but Semis and Software & Services have also outperformed the market, up 18% and 15% respectively. While our U.S. Equity Strategist, Tobias Levkovich, maintains a modest overweight on the US IT Sector as a whole, he is underweight Software & Services due to valuation and relative lack of EPS revision momentum. Our analysts share the view that strong year-to-date performance warrants more focus on individual stock selection. Generally, we like the wireless device & components, enterprise storage, software-as-a-service, network security, desktop virtualization, offshore outsourcing and data analytics & business intelligence themes. We would avoid the Imaging & Printing, PC and Server supply chains over a 2-3 year period, but believe that the current valuations of certain stocks in these sectors more than adequately reflect secular pressures. Our analysts' top picks are Apple, NetApp, Lenovo, Catcher, Foxconn, Ibiden, TE Connectivity, Amphenol, Samsung Electronics, Arm Holdings, AMD, Infineon, Broadcom, SAP, Citrix, VeriSign, Cognizant, Towers Watson, Cap Gemini and Atos. (Sector Analysts: Glen Yeung, Richard Gardner)

Performance

Best performing sector in 1Q12

Price Performance (US\$)



Relative Price Performance (US\$)



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Valuation

10% premium on Fwd PE

12Mth Forward PE



Dividend Yield



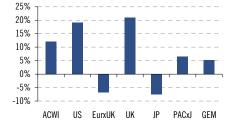
Source: CIRA. Factset Consensus

Source: CIRA, MSCI, Factset

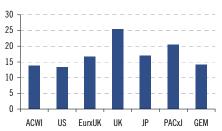
Regional Breakdown

US the cheapest

12Mth Performance (Loc)



2012 Forward PE



Source: CIRA, MSCI, Factset

Sector 15.7 13.8 12.0 7.1 14.9 15.4 MSCI AC World 13.5 12.3 10.9 7.2 10.3 13.2 US\$ Perf. Loc. Perf. 3m 6m 12m 3m 6m 12m Sector 19.9 27.9 11.6 19.9 28.0 12.2 MSCI AC World 11.3 18.8 -3.0 10.5 18.2 -1.6 PBV and RoE RoE and PBV - Absolute R RoE has been stable 2%	~ ~					
MSCI AC World 13.5 12.3 10.9 7.2 10.3 13.2	7.4 1.5 2.7 Trail ROE P/BV DY 17.8 3.0 1.4 12.4 1.8 2.7 ROE and PBV - Relative					
Sector 19.9 27.9 11.6 19.9 28.0 12.2	ROE P/BV DY 17.8 3.0 1.4 12.4 1.8 2.7 ROE and PBV - Relative					
Sector 19.9 27.9 11.6 19.9 28.0 12.2	ROE P/BV DY 17.8 3.0 1.4 12.4 1.8 2.7 ROE and PBV - Relative					
Sector 19.9 27.9 11.6 19.9 28.0 12.2 MSCI AC World 11.3 18.8 -3.0 10.5 18.2 -1.6 Source: CIRA, Worldscope, MSCI, Factset Consensus PBV and RoE RoE and PBV - Absolute RoE and PBV - Absolute 20% 4.5 150 4.0 140 4.5 150 4.0 140 14% 14% 14% 188 3.0 120	17.8 3.0 1.4 12.4 1.8 2.7 RoE and PBV - Relative					
MSCI AC World 11.3 18.8 -3.0 10.5 18.2 -1.6 Source: CIRA, Worldscope, MSCI, Factset Consensus PBV and RoE RoE and PBV - Absolute 20%	12.4 1.8 2.7 RoE and PBV - Relative					
Source: CIRA, Worldscope, MSCI, Factset Consensus PBV and RoE RoE and PBV - Absolute 20% 18%	RoE and PBV - Relative					
PBV and RoE RoE and PBV - Absolute R 20%	T 180					
20%	T 180					
18% 4.5 150 16%	~ ~					
10% 2.0 100 8% 1.5 90 6% 1.0 80						
Source: CIRA, MSCI, Factset So	ource: CIRA, MSCI, Factset					
Earnings Growth Forecast Trends R	Relative Earnings/Price Momentum					
15%	140					
Relative earnings momentum 10% 120 110 110 100						
0%	_ 					
cy11cy12cy13	mar 07 mar 08 mar 09 mar 10 mar 11 mar 12 ——Price Rel ——Earnings Rel					
Source: CIRA, Factset Consensus So	ource: CIRA, MSCI, Factset					
outro. Ontri, ractace consumas	op 11 - 20 Cntry Rtg Wgt MC Pl					
Largest Companies Top 1 - 10 Cntry Rtg Wgt MC PE To						
Largest Companies Top 1 - 10 Cntry Rtg Wgt MC PE Top 1 - 10 Apple Inc US 1 14.9 557 12.8 So	AP AG DE 1 1.7 64 16.5					
Top 1 - 10 Cntry Rtg Wgt MC PE Top 1 - 10 US 1 14.9 557 12.8 SI 18M US 1 6.6 246 13.6 Vi	DE 1 1.7 64 16. Visa US 2 1.6 62 18.					
Top 1 - 10 Cntry Rtg Wgt MC PE Top 1 - 10 US 1 14.9 557 12.8 State 12.8 State 13.6 William 14.9 1	AP AG DE 1 1.7 64 16. Visa US 2 1.6 62 18. MC Corp US 1 1.6 61 16.					
Top 1 - 10 Cntry Rtg Wgt MC PE Top 1 - 10 Rtg Wgt MC PE Top 1 - 10 Rtg Rtg	AP AG DE 1 1.7 64 16. Isa US 2 1.6 62 18. MC Corp US 1 1.6 61 16. Canon Inc JP 1 1.4 54 15.					
Top 1 - 10	AP AG DE 1 1.7 64 16. Visa US 2 1.6 62 18. MC Corp US 1 1.6 61 16. Canon Inc JP 1 1.4 54 15. lewlett-Packard US 1 1.3 47 5.					
Top 1 - 10 Cntry Rtg Wgt MC PE Top 1 - 10 Rtg Wgt MC PE Top 1 - 10 Rtg Rtg	AP AG DE 1 1.7 64 16. Visa US 2 1.6 62 18. MC Corp US 1 1.6 61 16. Canon Inc JP 1 1.4 54 15. lewlett-Packard US 1 1.3 47 5.					
Top 1 - 10 Cntry Rtg Wgt MC PE To	AP AG DE 1 1.7 64 16. Isa US 2 1.6 62 18. MC Corp US 1 1.6 61 16. Sanon Inc JP 1 1.4 54 15. lewlett-Packard US 1 1.3 47 5. MasterCard US 2 1.2 46 18.					
Top 1 - 10 Cntry Rtg Wgt MC PE Top 1 - 10 Rtg	AP AG DE 1 1.7 64 16. Isa US 2 1.6 62 18. MC Corp US 1 1.6 61 16. Sanon Inc JP 1 1.4 54 15. lewlett-Packard US 1 1.3 47 5. MasterCard US 2 1.2 46 18. Bay Inc US 2 1.1 43 15.					
Top 1 - 10 Cntry Rtg Wgt MC PE Top 1 - 10 Rtg Wgt MC PE Top 1 - 10 Rtg Wgt MC PE Top 1 - 10 Rtg Rtg Wgt MC PE Top 1 - 10 Rtg	AP AG DE 1 1.7 64 16. Isa US 2 1.6 62 18. MC Corp US 1 1.6 61 16. Sanon Inc JP 1 1.4 54 15. lewlett-Packard US 1 1.3 47 5. MasterCard US 2 1.2 46 18. Bay Inc US 2 1.1 43 15.					

Source: CIRA, MSCI, IBES

PE

EPS YoY

EV/

EV/

Fwd

Telecom Services

Underweight

Weight in MSCI AC World Market Cap (US\$)	4.4% 1,272 Bn
Regional Weight Breakdown	
US	28.9%
Emerging Markets	23.3%
Europe x UK	20.6%
UK	13.3%
Japan	7.1%
Dev Asia	3.3%
Industry Group Weight Breakdown	
Telecom Services	100.0%

Telecoms have underperformed by 9% in 1Q12, with EM outperforming DM stocks. The Eurozone was the weakest region, with CEEMEA comparatively strong. Themes for 2012 include smartphones and tablets, faster broadband, LTE deployment and cannibalisation risks. Sub US\$100 smartphones should boost take-up in Emerging Asia and we may see increased data contributions materializing. The main risk lies with voice substitution given smaller wallets in these markets. Price wars in some parts may evolve more positively, notably in the Philippines and Indonesia, while we expect European operators to seek to push down handset subsidies, such as recently in Spain, to ease the vigorous and expensive replacement cycle. We expect US telecoms growth to slow and attribute the recent decline in TV ratings partly to growth in on-line Subscription Video on Demand. 3G is likely to remain the main driver of mobile growth outside the US with many operators, notably in Japan, racing to keep up with demand. Over the next 24 months we expect deployment of LTE (4G) to start in more countries with China Mobile, our top pick of the Chinese names, set to bring its 9 city field trial of TD-LTE to pre-commercial standard by end-2012. We also think that China Mobile will get the LTE iPhone (probably early in 2013) after Qualcomm adds TD-LTE to its chipsets in September. (Sector Analyst: Simon Weeden)

Performance

Worst performing sector in 1Q12

Price Performance (US\$)



Relative Price Performance (US\$)



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Valuation

Fwd PE premium disappeared in 1012

12Mth Forward PE



Dividend Yield



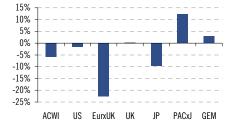
Source: CIRA. Factset Consensus

Source: CIRA, MSCI, Factset

Regional Breakdown

US most expensive

12Mth Performance (Loc)



2012 Forward PE



Source: CIRA, MSCI, Factset

Key Metrics		11E	12E	13E		11E	12E	13E	EBITDA	;	Sales		DY			
	Sector MSCI AC World		11.7 12.3			-1.9 7.2	4.4 10.3	9.1 13.2	5.8 7.4		1.8 1.5		5.7 2.7			
		US\$ Perf. 3m 6m 12m						. 12m ROE		P / BV			Trail DY			
	Sector MSCI AC World	1.8		-7.9		0.5 10.5	3.6	-5.8	11.9 12.4	•	1.7 1.8		5.5 2.7			
	Source: CIRA, Worldsco	pe, MSCI,	Factset (Consensu	s											
PBV and RoE	RoE and PBV - A	bsolute)					RoE and PBV - Relative								
RoE has been coming down	ROE (LHS) ——PBV (R				2.5 190											
Earnings	Source: CIRA, MSCI, Factset							Source: CIRA, MSCI, Factset Relative Earnings/Price Momentum								
Downgrades for 2012 EPS growth continuing	Company Continue				Mar 12 Mar 07 Mar 08 Mar 09 Mar 10 Mar 11 Mar 12 — Cy13 — Price Rel — Earnings Rel											
	Source: CIRA, Factset	Consens	us					Source:	CIRA, MSCI, Factset							
Largest Companies	Top 1 - 10 AT&T Restricted Verizon Comms Telefonica China Mobile		US GB US ES CN		14.6 10.9	MC 185 138 108 67 66	PE 13.0 10.3 14.9 8.3 10.8	Top 11 SoftBa NTT Do Centur Restric SingTe	nk CoMo yLink cted	JP JP US FR SG	Rtg 2H 2 1H	Wgt 2.1 2.0 1.9 1.8 1.6	MC 26 26 24 23 20	PE 8.7 10.4 16.1 6.4 12.4		

34 12.7

9.4

8.1

30 10.6

28

27

1 2.7

2.2

1 2.3

1

3 2.2

ZA

GB

FR

KDDI

KPN

Rogers Coms

Crown Castle

Source: CIRA, MSCI, IBES

NL

CA

US

1 1.5

3 1.3

2 1.2

1.2

8.0

8.3

11.9

59.7

19

16

16

15

EV/

EPS YoY

PE 11E 12E 13E EV/

Fwd

Source: CIRA, MSCI, IBES

Deutsche Tele

MTN Group Ltd

France Telecom

BT Group

Utilities

Overweight

Weight in MSCI AC World Market Cap (US\$)	3.6% 1,042 Bn
Regional Weight Breakdown	
US	41.9%
Europe x UK	20.5%
Emerging Markets	13.1%
UK	10.0%
Japan	7.7%
Dev Asia	5.3%
Industry Group Weight Breakdown	
Utilities	100.0%

Utilities stocks were up 2% in 1Q12 underperforming a rising global stock market. Emerging Markets and Continental European stocks were up 12% and 4% respectively while US utilities were down 2%. Heavy regional variation matched our 2012 Road Ahead outlook, in which we signalled the outlook will vary considerably around the world. We continue to expect US regulated names to perform better than their commodity-sensitive peers due to falling natural gas prices. Overall, US Utilities remain the most out-of-favour equities sector and we believe this sets the stage for an attractive contrarian position for investors. For Pan-Europe, ongoing political risk remains high and the outlook for defensive names should continue to be more resilient than Energy oriented names. In East Asia, we continue to favour Utilities benefitting from tariff hikes and lower fuel costs amid slower economic growth, while in Japan we now hold a more cautious view that dividend outlooks may not be updated until early 2013. India now faces the need to reset rates considerably higher given needs for infrastructure. In Latin America, we favour Brazilian water and Chilean Electric Utilities. Globally, our favourite Electric Utilities and power generators include PG&E Corporation, Jindal Steel and Power, and Tractebel. (Sector Analyst: **Brian Chin)**

Performance

Underperformer in 1Q12

Price Performance (US\$)



Relative Price Performance (US\$)



Source: CIRA, MSCI, Factset

Source: CIRA, MSCI, Factset

Valuation

10% premium on Fwd PE

12Mth Forward PE



Dividend Yield

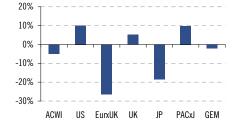


Source: CIRA. Factset Consensus

Regional Breakdown

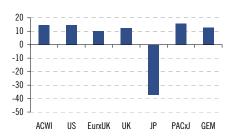
Continental Europe the worst performer over 12M

12Mth Performance (Loc)



2012 Forward PE

Source: CIRA, MSCI, Factset



Source: CIRA, MSCI, Factset

			PE			E	PS YoY	,	EV /	/	EV/		Fwd	
Key Metrics		11E	12E	13E		11E	12E	13E	EBITI	DA	Sales		DY	
	Sector	15.1	14.4	12.9	-	18.9	14.1	18.3	8.2		1.6		4.5	
	MSCI AC World	13.5	12.3	10.9		7.2	10.3	13.2	7.4		1.5		2.7	
		U 3m	S\$ Per 6m	f. 12m		Lo 3m	c. Perl	f. 12m	ROI	: 1	P/BV		Trail DY	
	Sector	2.3	3.8	-6.7		1.5	3.7		5.3		1.3		4.7	
	MSCI AC World		18.8			10.5		-1.6	12.4		1.8		2.7	
	Source: CIRA, Worldsco	pe, MSCI,	Factset (Consensu	ıs									
PBV and RoE	RoE and PBV - A	bsolut	9						RoE and PBV - Relat	ive				
RoE discount has been widening	14%	E (LHS)	ar 09	Mar 10	Mar 11		- 2.4 - 2.2 - 2.0 - 1.8 - 1.6 - 1.4 - 1.2 - 1.0		0		Mar 11		120 110 100 90 80 70 60	
Earnings	Growth Forecas	t Trend	s						Relative Earnings/Pr	ice Mon	nentur	n		
c15% EPS growth expected for 2012 and 2013	20%			11 cy12		M — cyl	ar 12		Mar 07 Mar 08 Mar 09 Price Rel		Mar		ar 12	
	Source: CIRA, Factset	Consens	us						Source: CIRA, MSCI, Factse	t				
Largest Companies	Top 1 - 10 E.ON Southern Co National Grid Exelon Corp GDF Suez Dominion Rsc Duke Energy Centrica		Cntry DE US GB US FR US US GB	Rtg 2 1 2 2 1 2 2 1 2 2 2 2 2	Wgt 4.1 3.7 3.4 3.2 3.1 2.8 2.7 2.5	MC 43 39 36 33 32 29 28 26	PE 11.3 16.6 11.6 12.8 11.3 15.6 14.6 11.3		Top 11 - 20 RWE Iberdrola Scot & Sth Enrgy FirstEnergy Corp Amer Elec Pwr PG&E Consol Edison CLP Holdings	Cntry DE ES GB US US US US HK	Rtg 3 2 2 2 2 1 2 2	Wgt 2.2 2.1 1.9 1.8 1.8 1.7 1.6 1.6	MC 23 22 20 19 19 18 17 17	PE 8.8 8.6 11.0 13.5 12.3 13.7 15.5 14.2
	NextEra Energy Inc Enel		US IT	2	2.4 2.3	25 24	13.2 7.0		PPL Corp Progress Energy	US US	2	1.6 1.5	16 16	11.9 16.5
	LIIVI		- 11	_	2.0	47	7.0		i iobiooo Eiioigy	00	_	1.0	10	10.0

EV/

EV/

Fwd

Source: CIRA, MSCI, IBES

Source: CIRA, MSCI, IBES

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Sectors – Level 2

Please refer to pages 98 and 99 for how to read this section

Data in Charts and Tables as of 30th of March 2012

Stock recommendations as of 10th of April 2012

Energy

Weight in MSCI AC World	11.4%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	3,244 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	10.1	9.9	9.0	26.4	1.9	9.9	5.8	1.2	2.7
US	46.4%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Emerging Markets	16.0%										
UK	14.6%		US	\$ Perf.		Lo	oc. Perf				Trail
Europe x UK	9.8%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Dev Asia	1.8%										
Japan	1.2%	Sector	4.5	19.5	-12.2	3.1	18.0	-10.6	16.0	1.6	2.7
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

15% Fwd PE discount

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Relative earnings momentum flattening

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

<u>Top 1 - 10</u>	Cntry	Rtg	Wgt	MC	PE
ExxonMobil	US	1	12.8	416	10.3
Chevron	US	1	6.6	214	8.2
BP	GB	2	4.3	140	6.5
RD Shell Class A	GB	2	3.9	127	7.4
Total	FR	3	3.3	108	7.0
ConocoPhillips	US	2H	3.0	96	8.9
Schlumberger Ltd	US	1	2.9	94	14.1
RD Shell Class B	GB	2	2.9	94	7.6
BG	GB	1	2.4	79	14.9
Occidental	US	2	2.4	77	10.8
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Gazprom	RU	2	2.0	66	3.2
ENI	IT	1	1.7	56	7.8
Petrobras-A	BR	1	1.7	54	8.2
Suncor Energy	CA		1.6	51	9.4
Petrobras	BR	1	1.2	40	8.5
Anadarko Petro	US	1	1.2	39	18.7
Apache	US	1	1.2	39	7.7
CNOOC	CN	1	1.1	37	8.3
Canadian Nat'l	CA	1	1.1	36	10.4
National Oilwell Varc	US	1	1.0	34	12.9

Materials

Weight in MSCI AC World	7.9%	Key Metrics		PE		E	PS YoY		EV/	EV/	Fwd
Market Cap (US\$)	2,257 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	11.8	11.3	9.7	18.0	4.1	16.9	7.1	1.5	2.5
Emerging Markets	21.2%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
US	21.0%										
Europe x UK	17.1%		US	\$ Perf.		Lo	oc. Perf				Trail
UK	12.3%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Dev Asia	10.2%										
Japan	7.2%	Sector	9.8	14.8	-17.1	8.3	12.9	-14.9	14.0	1.8	2.5
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

10% discount on Fwd PE

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Relative earnings momentum weakening

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

<u>Top 1 - 10</u>	Cntry	Rtg	Wgt	MC	PE
BHP Billiton	AU	1	5.1	115	8.8
BASF	DE	2	3.6	80	11.0
Rio Tinto	GB	1	3.3	76	6.9
BHP Billiton	GB	1	2.9	64	7.3
Anglo American	GB	2	2.2	49	7.3
DuPont	US	2	2.2	49	12.1
Vale (Pref)	BR	1	2.0	46	5.5
Barrick Gold	CA	1	1.9	43	8.3
Monsanto	US	1	1.9	43	20.8
Dow Chemical	US	1	1.8	41	12.1
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Potash Saskatchewa	a CA	1	1.7	39	12.3
Air Liquide	FR	2	1.7	38	17.0
Goldcorp	CA		1.6	36	16.3
Freeport McMoran	US	2	1.6	36	8.4
Restricted	GB		1.6	35	8.6
Praxair	US	1	1.5	34	19.0
Syngenta	CH	2	1.4	33	15.6
Vale	BR	1	1.4	31	6.0
Linde	DE	1	1.4	31	16.3
Rio Tinto	AU	1	1.3	30	8.3
Source: CIRA, MSCI, IBE	S				

Capital Goods

Weight in MSCI AC World	7.8%	Key Metrics		PE		E	PS YoY		EV/	EV/	Fwd
Market Cap (US\$)	2,230 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	13.4	12.3	10.9	17.1	9.2	12.9	8.5	1.2	2.5
US	47.1%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	21.6%										
Japan	15.3%		US	\$ Perf.		Lo	oc. Perf.				Trail
Emerging Markets UK	8.5% 3.7%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Dev Asia	2.8%	Sector	13.0	23.8	-8.5	13.0	24.3	-7.3	15.0	2.1	2.6
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

No Fwd PE discount anymore

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Improving RoE

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
General Electric	US	1	9.5	212	12.6
Siemens AG	DE	1	3.7	83	11.0
United Tech	US	2	3.2	71	14.1
Caterpillar Inc	US	2	3.1	69	10.7
3M Co	US	2	2.7	59	13.8
The Boeing Co	US	1	2.4	53	15.6
ABB	CH	1	2.0	45	13.1
Honeywell Intl	US	1	2.0	45	13.4
Emerson Electric	US	1	1.7	38	13.9
Fanuc Ltd	JP	1	1.5	34	18.5
Source: CIRA MSCL IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Deere and Co	US	1	1.5	33	9.8
Mitsubishi Corp	JP		1.5	33	6.6
Danaher Corp	US	1	1.5	33	16.5
Schneider Elec	FR	3	1.4	32	12.0
Mitsui & Co Ltd	JP		1.3	29	5.6
Komatsu	JP	2	1.2	27	11.4
Tyco Intl	US	2	1.2	26	14.4
Precision Cast	US	1	1.1	25	17.2
Illinois Tool	US	2	1.1	25	13.4
Lockheed Martin	US	1	1.1	25	11.2

Commercial Services

Weight in MSCI AC World	0.7%	Key Metrics		PE		Е	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	209 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	18.3	16.7	14.8	8.3	9.4	13.1	9.0	1.6	2.6
US	37.4%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
UK	25.8%										
Europe x UK	18.0%		US	\$ Perf.		Lo	oc. Perf.				Trail
Japan	9.8%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Dev Asia	7.5%										
Emerging Markets	0.4%	Sector	11.6	18.5	1.2	10.9	18.0	1.5	14.7	2.8	2.4
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

35% Fwd PE premium

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Relative earnings momentum has weakened recently

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Untry	Rig	wgt	IVIU	PE_
Experian Group	GB	1	7.5	16	17.5
Waste Management	US		7.3	15	15.2
Brambles	AU		5.2	11	15.3
SGS	CH	2	5.1	11	20.2
Secom	JP		5.0	10	14.3
Aggreko	GB	1	4.6	10	21.6
Republic Svcs	US		4.3	9	14.8
Capita Group	GB	1	3.4	7	13.7
Adecco	CH	2	3.3	7	13.3
Stericycle	US		3.2	7	25.8
Source: CIRA, MSCI, IBES					

Dta Wat

MC

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Verisk Analytics	US		3.1	7	23.1
Intertek Group	GB	1	3.1	6	19.7
Group 4 Securicor	GB	1	2.9	6	10.6
Dai Nippon Print	JP		2.8	6	24.1
Equifax	US		2.6	5	15.3
Bureau Veritas	FR	2	2.3	5	18.1
Edenred	FR	1	2.3	5	22.8
Campbell	AU		2.3	5	17.8
Babcock	GB	1	2.2	5	11.8
Cintas Corp	US	1	2.2	5	15.7

Transportation

Weight in MSCI AC World	2.0%	Key Metrics		PE		i	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	561 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	19.0	15.6	12.9	-12.4	21.8	20.8	7.8	1.6	2.2
US	40.5%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Japan	18.1%										
Europe x UK	14.1%		US	\$ Perf.		L	oc. Perf.				Trail
Emerging Markets	10.0%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Dev Asia	8.8%										
UK	0.0%	Sector	7.3	17.8	-3.0	7.8	18.2	-1.6	9.5	1.9	2.2
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

PE premium

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Strong relative earnings momentum

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg Wgt	MC	PE
United Parcel	US	1 10.4	58	16.0
Union Pacific	US	1 9.3	52	12.8
Canadian Nat Rly	CA	2 6.3	35	14.5
Fedex Corp	US	1 4.9	28	12.6
Norfolk Southern	US	1 4.2	23	11.0
CSX	US	1 4.0	23	11.4
East Japan Rail	JP	1 3.8	22	11.4
Deutsche Post	DE	2 2.9	16	11.5
Can Pacfic Rly	CA	2 2.3	13	16.8
Central Japan Rail	JP	2 2.2	12	7.9
Source: CIRA, MSCI, IBES				

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
CH Robinson WW	US	2	1.9	11	21.5
APM Maersk	DK	2	1.8	10	11.9
Expeditors	US		1.8	10	22.9
Kansas City Sthn	US	1	1.4	8	19.8
Transurban Group	AU	2	1.4	8	37.0
Kuehne & Nagel	CH	1	1.3	7	21.2
Comp Conc Rodo	BR	2	1.3	7	19.9
West Japan Ry	JP	1	1.2	7	11.7
Qr National	AU		1.2	7	17.6
Abertis	ES		1.2	7	13.2

Autos & Components

Weight in MSCI AC World	2.6%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	747 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	11.2	9.9	8.4	16.1	13.8	20.4	5.8	0.9	1.8
Japan	40.7%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	23.3%										
Emerging Markets	17.8%		US	\$ Perf.		Lo	oc. Perf.				Trail
US	16.2%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
UK	0.7%										
Dev Asia	0.0%	Sector	21.3	21.8	-0.8	23.3	24.5	0.9	14.4	1.4	1.8
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

Strong outperformance in 1Q12

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

RoE has stabilized

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
Toyota Motor	JP	2	16.0	120	14.9
Honda Motor	JP	2	8.3	62	11.1
Daimler	DE	1	7.3	55	8.3
Ford Motor	US	1H	5.9	44	8.2
Hyundai Motor	KR	1	4.2	32	6.8
BMW	DE	1	4.0	30	8.7
Nissan Motor	JP	1	3.6	27	9.2
Volkswagen	DE	2	3.4	25	6.0
Johnson Controls	US	2	3.0	22	10.6
General Motors Co	US	1H	2.7	20	6.6
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Hyundai Mobis	KR	2	2.3	17	7.7
Astra Intl	ID	2	2.2	16	14.7
Denso Corp	JP	1	2.2	16	13.6
Bridgestone Corp	JP	2	2.1	16	9.3
Kia Motors	KR	1	2.1	16	6.9
Michelin	FR	1	1.8	13	7.5
Harley Davidson	US	2	1.5	11	17.1
Magna Intl	CA	3H	1.4	10	9.9
Renault	FR	1	1.4	10	5.0
Borg Warner	US	2	1.2	9	14.7
Source: CIRA, MSCI, IE	BES				

Consumer Durables

Weight in MSCI AC World	1.5%	Key Metrics		PE			EPS YoY		EV /	EV/	Fwd
Market Cap (US\$)	421 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	48.5	19.4	13.9	-46.7	149.7	41.6	7.4	1.8	1.7
US	34.8%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	31.0%										
Japan	21.5%		US	\$ Perf.		L	.oc. Perf.				Trail
Emerging Markets	8.9%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
UK	2.5%										
Dev Asia	0.6%	Sector	18.9	24.5	3.8	19.0	25.6	5.0	2.6	2.0	1.7
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation 12Mth Forward PE Price Performance (US\$) 30 120 25 100 80 20 Outperformer in 1Q12 15 40

Source: CIRA, MSCI, Factset



Profitability/Earnings

Strong relative earnings momentum

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

<u>Top 1 - 10</u>	Cntry	Rtg Wgt	MC	PE
LVMH	FR	1 10.4	44	17.6
Nike Inc	US	1 9.1	38	19.1
Richemont	CH	1 7.8	33	16.2
Coach	US	1 5.4	23	19.5
Restricted	JP	4.9	21	24.3
Panasonic	JP	2 4.9	20	16.4
Adidas-Salomon	DE	1 3.9	16	15.0
Swatch Group	CH	1 3.4	14	15.1
VF	US	1 3.1	13	15.0
Mattel	US	1 2.7	11	13.6
Source: CIRA, MSCI, IBES				

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Ralph Lauren	US	1	2.5	11	20.9
Burberry Group	GB	2	2.5	10	20.9
Nikon Corp	JP	2	2.5	10	16.5
Christian Dior	FR		2.0	8	13.8
LGE	KR	1	1.8	8	14.4
lululemon	US		1.8	8	44.6
Sharp Corp	JP	3	1.7	7	1006.7
Fossil	US	2	1.7	7	22.7
Whirlpool Corp	US		1.4	6	11.7
Sekisui House	JP	2	1.3	6	12.2

Consumer Services

Weight in MSCI AC World	1.5%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	423 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	19.8	18.5	16.1	16.7	7.0	14.9	9.8	2.1	2.0
US	67.3%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Dev Asia	10.9%										
UK	9.3%		US	\$ Perf.		Lo	oc. Perf.				Trail
Emerging Markets	4.1%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Europe x UK	3.9%										
Japan	2.5%	Sector	10.6	24.2	14.8	10.1	23.5	15.3	20.4	3.8	2.1
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

Large premium on Fwd PE

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

High RoE

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg Wgt	MC	PE
McDonald's	US	2 23.7	100	16.7
Starbucks	US	1 9.9	42	27.0
YUM! BRANDS	US	2 7.8	33	21.0
Las Vegas Snds	US	1 5.0	21	21.3
Compass Group	GB	1 4.7	20	14.7
Carnival Corp	US	1 3.4	14	17.5
Chipotle Mexican	US	2 3.1	13	45.2
Starwood Hotels	US	1 2.6	11	23.5
Marriott Intl	US	1 2.4	10	22.5
Wynn Resorts LTD	US	2 2.4	10	20.5
Source: CIRA, MSCI, IBES				

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Sands China	HK	1	2.2	9	18.9
Tim Hortons	CA		2.0	8	18.9
Genting Intl	SG	3	2.0	8	17.5
Sodexho	FR	2	1.8	8	17.7
Genting	MY	3	1.7	7	12.9
Darden Restaurnt	US	1	1.6	7	12.7
Intercont Hotels	GB	1	1.6	7	17.5
Carnival Plc	GB		1.4	6	16.8
Oriental Land	JP		1.3	5	17.8
Accor SA	FR	3	1.2	5	20.1

Media

Weight in MSCI AC World	2.2%	Key Metrics		PE		E	PS YoY		EV/	EV/	Fwd
Market Cap (US\$)	633 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	16.5	14.1	12.2	18.7	17.0	15.6	7.5	2.0	1.8
US	69.9%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
UK	9.6%										
Europe x UK	9.0%		US	\$ Perf.		Lo	oc. Perf.				Trail
Emerging Markets	5.8%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Japan	1.8%										
Dev Asia	1.0%	Sector	14.8	27.4	3.8	13.9	26.7	5.2	13.7	2.4	1.9
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

c10% Fwd PE premium

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Strong relative earnings momentum

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

<u>Top 1 - 10</u>	Cntry	Rtg Wgt	MC	PE
Walt Disney Co	US	1 11.8	75	13.7
Comcast A	US	1 9.9	63	15.5
Time Warner	US	1 6.0	38	11.4
DirecTV	US	1 5.5	35	10.7
News Corp	US	1 5.4	34	12.2
Restricted	US	4.1	26	14.1
Viacom	US	1 3.8	24	10.2
Naspers	ZA	1 3.4	22	19.3
CBS	US	1 3.3	21	13.9
Comcast A Spec	US	1 3.0	19	15.5
Source: CIRA, MSCI, IBES				

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
WPP	GB	2	2.7	17	11.3
Pearson	GB	1	2.4	15	13.3
McGraw-Hill Inc	US		2.2	14	14.2
Omnicom Group	US	1	2.2	14	13.4
B Sky B	GB	2	1.9	12	12.6
Grupo Televisa	MX	1	1.7	11	18.1
Reed Elsevier	GB	2	1.7	11	11.1
Thomson Corp	CA	2	1.7	11	13.9
Liberty Media	US	2	1.5	10	29.8
News Corp	US	1	1.4	9	12.2

Retailing

Weight in MSCI AC World	2.7%	Key Metrics		PE		E	PS YoY		EV/	EV/	Fwd
Market Cap (US\$)	766 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	19.7	17.6	15.2	13.1	12.0	14.9	8.9	1.1	1.5
US	68.6%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	9.3%										
Emerging Markets	9.0%		US	\$ Perf.		Lo	oc. Perf.				Trail
Japan	6.1%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
UK	3.8%										
Dev Asia	2.6%	Sector	17.0	23.4	17.9	16.7	23.2	19.1	16.9	3.5	1.5
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

Outperformer

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Strong relative earnings momentum

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

<u>Top 1 - 10</u>	Cntry	Rtg	Wgt	MC	PE
Home Depot Inc	US	1	10.1	78	17.2
Amazon.com Inc	US	1	9.6	74	124.0
Lowe's	US	2	5.2	40	16.5
Target Corp	US	1	4.9	37	13.5
Hennes & Mauritz	SE	1	4.8	37	21.2
Priceline.Com	US	1	4.7	36	21.8
TJX Cos Inc	US	2	3.9	30	16.8
Inditex	ES	1	2.7	21	20.1
Macys	US	1	2.2	17	11.7
Bed Bath Bynd	US	2	2.1	16	14.6
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Ross Stores Inc	US	2	1.8	13	17.3
PPR	FR	1	1.7	13	13.3
Li & Fung	HK	1	1.7	13	20.8
Limited Brands	US	2	1.6	12	16.6
Fast Retailing	JP	3	1.6	12	24.5
Kohls	US	1	1.6	12	10.3
O'Reilly Auto	US	2	1.5	12	19.6
Kingfisher	GB	2	1.5	12	11.3
Staples Inc	US	2	1.5	11	10.6
Dollar Tree	US		1.5	11	18.8
Source: CIRA, MSCI, I	BES				

Food & Staples Retailing

Weight in MSCI AC World	2.2%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	627 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	15.3	13.9	12.6	5.5	10.5	10.4	7.7	0.7	2.6
US	46.9%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Emerging Markets	13.0%										
Dev Asia	11.2%		US	\$ Perf.		Lo	oc. Perf.				Trail
UK	9.4%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Europe x UK	9.3%										
Japan	5.9%	Sector	3.9	12.5	3.7	3.1	11.2	5.1	12.7	2.2	2.7
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

Underperformer in 1Q12

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

EPS momentum flattening out

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

<u>Top 1 - 10</u>	Cntry	Rtg	Wgt	MC	PE
Wal Mart	US	1	18.5	116	12.4
CVS	US	1	9.3	58	13.3
Tesco	GB	3	6.7	42	9.3
Costco	US	2	6.3	39	21.9
Woolworths Ltd	AU	1	5.3	33	13.7
Wesfarmers Ltd	AU	2	5.0	31	14.4
Walgreen	US	3	4.7	29	12.0
Seven & I Hldgs	JP	1	3.6	23	14.3
Wal-Mart Mexico	MX		3.3	21	27.5
Sysco	US	2	2.8	18	14.6
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Ahold	NL	1	2.6	16	10.4
Carrefour	FR	3	2.2	14	11.8
Kroger	US	1	2.2	14	10.3
Whole Foods	US	2	2.0	13	33.1
Morrison Supermkts	GB	2	1.6	10	10.3
Shoppers Drug	CA		1.5	9	14.4
Aeon Co Ltd	JP	2	1.3	8	11.0
Magnit	RU	1	1.2	8	25.7
Shoprite Hldgs	ZA	1	1.2	8	19.1
Safeway	US	2	1.1	7	10.1
Source: CIRA, MSCI, IBE	ES				

Food Beverage & Tobacco

Weight in MSCI AC World	6.4%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	1,821 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	17.6	16.2	14.6	7.8	9.2	10.6	10.7	2.2	2.9
US	44.0%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	24.4%										
UK	16.1%		US	\$ Perf.		Lo	oc. Perf.				Trail
Emerging Markets	9.8%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Japan	4.0%										
Dev Asia	1.0%	Sector	7.7	16.3	14.9	6.4	15.8	16.4	20.1	3.7	2.9
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

30% Fwd PE premium

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

High RoE

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
Nestle	СН	2	11.4	207	16.8
Philip Morris	US	2	8.5	154	16.2
Coca-Cola Co	US	1	8.3	151	17.7
Pepsico Inc	US	2	5.7	104	15.9
Brit Am Tobacco	GB	2	5.4	99	14.4
Kraft Foods Inc	US	1	3.5	64	14.7
Altria Group Inc	US	2	3.5	63	13.8
Diageo	GB	2	3.3	60	15.2
InBev	BE	1	3.2	59	16.2
Unilever NV	NL	2	3.0	55	15.2
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Unilever	GB	2	2.3	42	15.1
Imperial Tobacco	GB	1	2.2	41	11.9
Danone	FR	2	2.2	41	15.9
SABMiller	GB	1	2.1	38	16.9
AmBev	BR		1.7	31	22.3
Japan Tobacco	JP	1	1.4	25	19.7
General Mills	US	1	1.4	25	14.4
Archer Daniels	US	1	1.2	21	10.6
Pernod-Ricard SA	FR	1	1.1	21	15.7
Lorillard	US	1	1.0	17	14.2
Source: CIRA, MSCI, IE	BES				

Citigroup Global Markets

Household & Personal

Weight in MSCI AC World	1.6%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	468 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	18.4	17.0	15.7	2.7	8.0	8.6	10.9	2.1	2.6
US	67.0%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	12.3%										
Emerging Markets	7.7%		US	\$ Perf.		Lo	oc. Perf.				Trail
UK	7.5%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Japan	5.6%										
Dev Asia	0.0%	Sector	6.1	10.7	10.5	5.8	10.9	11.7	20.5	3.9	2.7
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

Underperformer in 1Q12

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

RoE over 20%

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

<u>Top 1 - 10</u>	Cntry	Rtg Wgt	MC	PE
Procter & Gamble	US	1 39.5	185	15.6
Colgate	US	2 10.1	47	17.7
Reckitt Benckiser	GB	1 7.5	35	14.2
L'Oreal	FR	2 6.3	30	19.6
Kimberly Clark	US	2 6.2	29	14.2
Estee Lauder Inc	US	2 3.1	14	24.9
Kao Corp	JP	1 3.0	14	19.0
Henkel	DE	2 2.8	13	15.0
Clorox Co	US	2 1.9	9	16.0
Avon Prods	US	1 1.8	8	12.3
Source: CIRA, MSCI, IBES				

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Henkel	DE	2	1.7	8	15.0
Herbalife	US		1.7	8	18.3
Hengan Intl	CN	1	1.6	7	25.6
Church Dwight Co	US	2	1.5	7	19.9
Hindustan Unilev	IN	3	1.5	7	29.9
Beiersdorf	DE	3	1.4	7	23.8
Shiseido Co Ltd	JP	3	1.3	6	23.7
Uni-Charm Corp	JP		1.3	6	24.3
Energizer Hldgs	US	1	1.1	5	11.6
LG Household	KR	2	1.1	5	25.3
Source: CIRA, MSCI, IB	ES				

Health Care Equipment & Services

Weight in MSCI AC World	2.3%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	660 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	15.0	13.8	12.4	11.1	8.6	11.0	8.3	1.2	1.0
US	80.0%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	11.5%										
Japan	3.5%		US	\$ Perf.		Lo	oc. Perf.				Trail
Emerging Markets	2.0%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Dev Asia	1.7%										
UK	1.4%	Sector	13.3	19.2	7.5	13.1	19.3	8.3	16.6	2.6	1.2
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

10% Fwd PE premium

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Strong relative earnings momentum

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

<u>Top 1 - 10</u>	Untry	Ktg	wgt	IVIC	PE
UnitedHealth Grp	US	1	9.5	63	11.8
Medtronic Inc	US	1	6.3	41	10.7
Baxter Intl	US	2	5.1	34	12.9
Restricted	US		4.1	27	15.5
Covidien	US	1	4.0	26	12.3
WellPoint	US	1	3.9	26	9.3
Restricted	US		3.8	25	14.7
McKesson	US	1	3.3	22	12.2
Intuitive Srgcal	US		3.2	21	35.8
Aetna	US	1	2.8	18	9.5
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Essilor	FR	3	2.7	18	23.2
Becton Dickinson	US	2	2.5	17	13.0
Stryker Corp	US	2	2.4	16	13.2
Humana Inc	US	1	2.3	15	11.3
Cardinal Health	US	1	2.3	15	12.4
Fresenius Med	DE	2	2.2	15	18.0
St Jude Medical	US	3	2.1	14	12.6
CIGNA Corp	US	1	2.1	14	8.8
Fresenius SE	DE	1	1.8	12	14.1
Zimmer Hldgs	US	3	1.7	12	12.0
Source: CIRA, MSCI, IB	ES				

Pharma & Biotech

Weight in MSCI AC World	6.6%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	1,878 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	12.2	12.1	11.3	8.6	1.3	7.2	8.8	2.6	3.1
US	52.4%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	26.1%										
UK	10.0%		US	\$ Perf.		Lo	oc. Perf.				Trail
Japan	6.1%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Emerging Markets	1.3%										
Dev Asia	1.0%	Sector	4.6	13.1	10.6	3.8	13.2	11.6	17.4	2.8	3.2
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

PE in-line with the market

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

RoE has picked up recently

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
Johnson&Johnson	US	1	9.6	180	12.7
Pfizer Inc	US	2	9.3	174	9.9
Novartis	CH	2	6.9	129	10.1
Roche	CH	2	6.5	122	11.3
Merck	US	2	6.2	117	10.2
GlaxoSmithKline	GB	1	6.0	113	11.2
Abbott Labs	US	3	5.1	95	12.0
Sanofi-Aventis	FR	1	4.7	88	9.8
Novo-Nordisk	DK	1	3.1	59	20.9
Bayer	DE	1	3.1	58	10.4
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntrv	Rtg	Wgt	MC	PE
•	,		0 -		
AstraZeneca	GB	2	3.1	58	7.2
Bristol Myers	US	1	3.0	57	17.2
Amgen Inc	US	1	2.9	54	10.9
Eli Lilly and Co	US	2	2.2	42	12.2
Teva	IL	1	2.2	42	7.8
Gilead Sciences	US	1	2.0	37	12.3
Takeda Chem	JP	1	1.9	35	19.6
Celgene Corp	US	1	1.8	34	15.4
Allergan	US	1	1.6	29	22.0
Biogen Idec	US	2	1.5	29	19.7

Source: CIRA, MSCI, IBES

Banks

Weight in MSCI AC World	8.9%	Key Metrics		PE		E	PS YoY		EV/	EV/	Fwd
Market Cap (US\$)	2,532 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	10.5	9.7	8.6	4.8	8.8	12.4			3.7
Emerging Markets	25.1%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
US	14.6%										
Dev Asia	14.1%		US	S\$ Perf.		Lo	oc. Perf				Trail
Europe x UK	13.9%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
UK	11.5%										
Japan	8.5%	Sector	14.1	16.9	-13.9	12.6	15.1	-11.7	9.8	1.1	4.0
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

20% Fwd PE discount

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Weak relative earnings momentum

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
Wells Fargo	US	2	6.8	171	10.3
HSBC	GB	1	6.3	158	9.3
Royal Bk Canada	CA		3.3	83	11.6
Comm Bk of Aus	AU	2	3.2	82	11.0
Toronto Dominion	CA		3.0	76	11.2
Westpac	AU	2	2.7	69	10.5
Santander	ES	2H	2.6	66	7.2
Mitsubishi UFJ FG	JP	1	2.5	64	9.3
ANZ Banking Grp	AU	2	2.5	63	10.3
Bank Nova Scotia	CA		2.4	61	11.5
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
US Bancorp	US	2	2.4	60	11.5
Standard Chart	GB	1	2.3	59	11.2
NAB	AU	2	2.2	56	9.2
CCB	CN	1	1.8	46	6.2
BNP Paribas	FR	1	1.8	46	6.3
SMFG	JP	1	1.8	44	8.5
Restricted	BR		1.7	44	9.4
Barclays	GB	1	1.7	44	7.4
ICBC	CN	1	1.5	39	6.0
Bank of Montreal	CA		1.5	38	10.2

Source: CIRA, MSCI, IBES

Diversified Financials

Weight in MSCI AC World	4.3%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	1,239 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	13.6	11.0	9.4	-17.2	23.4	17.6			1.8
US	65.1%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	18.0%										
Emerging Markets	7.3%		US	\$ Perf.		Lo	oc. Perf				Trail
Japan	3.4%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Dev Asia	3.3%										
UK	1.6%	Sector	27.9	32.0	-13.0	27.0	31.6	-12.1	6.8	0.9	1.9
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

The best performing industry in 1Q12

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Uninspiring earnings

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

<u>Top 1 - 10</u>	Cntry	Ktg	Wgt	MC	PE
JP Morgan Chase	US	1	14.1	175	9.3
Restricted	US		8.6	107	8.7
Bank of America	US	2	7.8	97	12.2
American Express	US	1	4.9	60	13.2
Goldman Sachs	US	1	4.7	58	10.4
UBS	CH	1	4.1	51	9.0
Deutsche Bank	DE	2	3.7	46	7.3
Credit Suisse	CH	1	2.6	32	8.7
ING	NL	2H	2.6	32	4.8
Bank of NY Melln	US		2.4	29	10.4
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Morgan Stanley	US	2	2.3	28	9.7
Capital One Fncl	US	1	2.2	28	9.1
State Street	US		1.8	22	11.2
BlackRock	US	2	1.7	21	15.0
Franklin Rsc	US	2	1.5	19	13.3
Discover Fincl	US	2	1.5	18	8.7
CME Group Inc	US	1	1.5	18	15.7
HK Exch.	HK	1	1.4	17	25.1
T Rowe Price Gp	US	3	1.3	16	19.4
Nomura Holdings	JP	1	1.3	16	16.5
Source: CIRA, MSCI, IE	BES				

Insurance

Weight in MSCI AC World	3.8%	Key Metrics		PE			PS YoY		EV/	EV/	Fwd
Market Cap (US\$)	1,077 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	15.0	10.3	9.3	-16.8	45.8	10.7			3.2
US	39.2%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	22.7%										
UK	8.9%		US	\$ Perf.		Lo	oc. Perf.				Trail
Emerging Markets	8.6%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Dev Asia	7.3%										
Japan	5.8%	Sector	14.6	20.4	-8.2	13.6	19.7	-7.0	6.9	1.0	3.3
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

Outperformer in 1Q12

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE

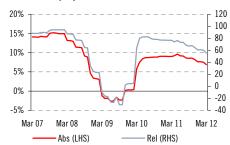


Source: CIRA, Factset Consensus

Profitability/Earnings

Relative earnings momentum has started to improve

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

<u>Top 1 - 10</u>	Cntry	Rtg	Wgt	MC	PE
Berkshire Hathaw	US		6.8	74	15.5
Allianz	DE	1	5.0	54	7.8
Zurich	CH	1	3.7	40	9.2
MetLife Inc	US		3.7	40	7.2
AIA Group	HK	1	2.9	31	16.7
Prudential	GB	1	2.8	30	10.9
Prudential Finl	US		2.8	30	8.7
Axa SA	FR	2H	2.7	29	6.5
Munich Re	DE	2	2.5	27	7.8
Ace Ltd	US	1	2.3	25	9.7
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Travirs	US	2	2.3	24	10.2
Manulife Finl	CA		2.3	24	9.7
Swiss Re	CH	1	2.0	22	9.2
AFLAC Inc	US		2.0	21	6.8
Tokio Marine	JP	1	1.9	20	12.9
China Life	CN	2	1.8	19	13.3
Chubb Corp	US	2	1.8	19	11.9
Generali SpA	IT	3	1.7	18	8.3
Marsh & Mclennan	US	1	1.6	18	14.8
Allstate Corp	US	2	1.5	17	8.7

Source: CIRA, MSCI, IBES

Real Estate

Weight in MSCI AC World	2.6%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	733 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	18.7	19.0	17.2	10.5	-1.1	10.5			3.6
US	42.9%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Dev Asia	25.4%										
Japan	11.4%		US	\$ Perf.		Lo	oc. Perf.				Trail
Emerging Markets	8.1%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Europe x UK	4.8%										
UK	3.5%	Sector	12.3	18.7	-2.4	12.5	18.3	-1.7	7.0	1.3	3.5
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

In-line performance

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Stable relative earnings momentum

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
Simon Prop Grp	US	2	5.8	43	41.7
American Tower	US	1	3.4	25	35.8
Mitsubishi Est	JP	1	3.1	22	34.7
Public Storage	US	2	2.7	20	33.7
Westfield Group	AU	1	2.7	20	13.3
Equity Resident	US	2	2.5	19	57.5
Unibail	FR		2.5	18	15.8
Cheung Kong	HK	1	2.4	18	9.9
Brookfield Asst	CA		2.4	18	33.5
SHK Props	HK	2	2.4	18	11.8
Source: CIRA, MSCI, IBES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Prologis	US	2	2.3	17	-423.8
Ventas	US	1	2.2	16	42.0
Mitsui Fudosan	JP	1	2.2	16	22.6
HCP	US	2	2.2	16	21.1
Boston Ppty	US	2	2.1	15	54.0
Annaly Capital	US	2	2.1	15	8.0
Vornado Realty	US	2	1.9	14	45.8
AvalonBay Comm	US	3	1.8	13	44.1
Weyerhaeuser Co	US	2	1.6	12	45.0
Host Hotels	US	2	1.6	12	84.6
Source: CIRA, MSCI, IB	ES				

Software & Services

Weight in MSCI AC World	5.3%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	1,523 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	16.6	14.8	13.1	14.0	11.9	12.8	9.5	2.8	1.1
US	83.1%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Emerging Markets	6.8%										
Europe x UK	5.8%		US	\$ Perf.		Lo	oc. Perf.				Trail
Japan	2.8%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
UK	0.4%										
Dev Asia	0.3%	Sector	15.4	22.3	12.6	15.2	22.6	13.7	24.1	4.3	1.2
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation 12Mth Forward PE Price Performance (US\$) 22 160 160 150 20 140 140 18 130 120 16 120 Outperformer - 110 - 100 100 14 80 12 90 80 10 Mar 10 Mar 11 Mar 08 Mar 09 Rel (RHS) Abs (LHS) Source: CIRA, MSCI, Factset Source: CIRA, Factset Consensus

	Abs (LHS)	r 09 Mar	10 Mar 11 — Rel (RHS)	Mar 12		Price Rel		r 10 arnings	Mar 11 Rel	Mar 12	
	Source: CIRA, MSCI, Factset				Soi	ırce: CIRA, MSCI, Factset					
Largest Companies	<u>Top 1 - 10</u>	Cntry	Rtg Wgt	MC	PE	Top 11 - 20	Cntry	Rtg	Wgt	MC	PI
	IBM	US	1 16.1	246	13.6	Automatic Data	US	2	1.8	27	18.7
	Microsoft	US	1 16.0	244	11.0	Infosys Tech	IN	2	1.6	24	16.9
	Google	US	1 10.8	164	14.4	Cognizant Tech	US	1	1.5	23	21.3
	Oracle Corp	US	1 7.7	118	11.2	salesforce com	US	1	1.3	20	91.
	SAP AG	DE	1 4.2	64	16.5	Yahoo	US	2	1.2	18	17.9
	Visa	US	2 4.0	62	18.3	Intuit Inc	US	1	1.1	17	18.7
	MasterCard	US	2 3.0	46	18.4	Adobe Sys	US	1	1.1	17	13.6
	eBay Inc	US	2 2.8	43	15.4	Nintendo Co Ltd	JP	2	1.0	15	55.7
	Accenture	US	1 2.7	41	15.7	Citrix Sy	US	1	1.0	15	27.8
	Tencent	CN	1 1.9	28	23.2	Symantec	US	1	0.9	14	10.4
	Source: CIRA, MSCI, IBES					Source: CIRA, MSCI, I	BES				

Tech Hardware

Weight in MSCI AC World	5.4%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	1,542 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	15.3	12.9	11.1	11.3	20.8	15.3	6.8	1.2	1.0
US	71.5%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Japan	14.5%										
Emerging Markets	9.3%		US	\$ Perf.		Lo	oc. Perf.				Trail
Europe x UK	4.1%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Dev Asia	0.1%										
UK	0.0%	Sector	25.7	32.7	11.8	26.5	33.4	11.9	14.8	2.4	1.2
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

Strong outperformance in 1Q12

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

Strong relative performance in-line with earnings momentum

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Untry	Rig	wgt	IVIU	PE
Apple Inc	US	1 3	36.1	557	12.8
Qualcomm Inc	US	1	7.4	114	17.2
Cisco Systems	US		7.4	114	10.9
EMC Corp	US	1	4.0	61	16.6
Canon Inc	JP	1	3.5	54	15.3
Hewlett-Packard	US	1	3.1	47	5.7
Hon Hai Precision	TW	1	2.3	35	11.4
Ericsson	SE	1	2.0	31	13.5
Hitachi Ltd	JP	1	1.9	29	10.6
Dell Inc	US	2	1.7	27	7.8
Source: CIRA, MSCI, IBES					

Dta Wat

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Corning Inc	US	2	1.4	22	10.1
Nokia	FI	3	1.3	20	23.7
Toshiba	JP	1	1.2	18	11.4
Netwk Appliance	US	1	1.1	16	16.6
TE Connectivity	US	1	1.0	16	11.2
High Tech Comp	TW	3	1.0	15	10.9
Kyocera	JP	2	0.9	14	17.1
Motorola Solutions II	US	2	0.9	14	16.2
Murata	JP	1	0.8	12	21.5
Juniper Netwrks	US		8.0	12	22.5
Source: CIRA, MSCI, IBE	S				

Semiconductors

Weight in MSCI AC World	2.4%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	675 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	15.0	14.0	11.5	-11.3	8.2	21.0	6.1	2.0	1.9
US	49.9%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Emerging Markets	39.5%										
Europe x UK	5.6%		US	\$ Perf.		Lo	oc. Perf.				Trail
Japan	2.7%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
UK	1.9%										
Dev Asia	0.4%	Sector	17.9	30.3	8.7	16.9	28.9	9.7	16.7	2.4	2.1
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

10% Fwd PE premium

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

EPS momentum has improved recently

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Largest Companies

Top 1 - 10	Cntry	Rtg Wgt	MC	PE
Intel	US	1 21.2	143	11.4
Samsung Elec	KR	1 18.4	124	9.7
TSMC	TW	1 10.5	71	14.6
Texas Instrument	US	1 5.7	38	17.6
ASML Holding	NL	2 3.2	22	14.5
Broadcom Corp	US	1 2.8	19	13.2
Applied Material	US	2 2.4	16	12.1
Samsung Elec P	KR	1 2.1	14	9.7
Hynix	KR	1 2.0	13	15.4
ARM Holdings	GB	1 1.9	13	39.9
Source: CIRA, MSCI, IBES				

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
Altera Corp	US	1	1.9	13	21.1
Analog Devices	US		1.8	12	16.8
Infineon	DE	1	1.6	11	15.8
MediaTek	TW	3	1.5	10	19.4
Tokyo Electron	JP	2	1.5	10	21.2
Xilinx Inc	US	2	1.4	10	18.5
NVIDIA	US	2H	1.4	9	20.9
KLA Tencor	US	1	1.3	9	12.1
Avago Tech	US	1	1.3	9	14.5
Maxim Integrated	US	1	1.2	8	17.4

Source: CIRA, MSCI, IBES

Telecom Services

Weight in MSCI AC World	4.4%	Key Metrics		PE		E	PS YoY		EV /	EV/	Fwd
Market Cap (US\$)	1,272 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	12.7	11.7	11.2	-1.9	4.4	9.1	5.8	1.8	5.7
US	28.9%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Emerging Markets	23.3%										
Europe x UK	20.6%		US	\$ Perf.		Lo	oc. Perf.				Trail
UK	13.3%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Japan	7.1%										
Dev Asia	3.3%	Sector	1.8	4.4	-7.9	0.5	3.6	-5.8	11.9	1.7	5.5
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation 12Mth Forward PE Price Performance (US\$) 18 120 140 110 100 14 Worst performer in 1Q12 100 12 80 10 70 8 Mar 08 Mar 09 Mar 10 Mar 11 Rel (RHS) Abs (LHS)



Largest Companies	Top 1 - 10	Cntry	Rtg Wgt	MC	PE	Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
g	AT&T	US	1 14.6	185	13.0	SoftBank	JP	2H	2.1	26	8.7
	Restricted	GB	10.9	138	10.3	NTT DoCoMo	JP	2	2.0	26	10.4
	Verizon Comms	US	2 8.5	108	14.9	CenturyLink	US	1H	1.9	24	16.1
	Telefonica	ES	2 5.3	67	8.3	Restricted	FR		1.8	23	6.4
	China Mobile	CN	1 5.2	66	10.8	SingTel	SG	2	1.6	20	12.4
	America Movil	MX	1 3.9	49	11.0	NTT	JP	1	1.6	20	7.9
	Deutsche Tele	DE	1 2.7	34	12.7	KDDI	JP	1	1.5	19	8.0
	MTN Group Ltd	ZA	1 2.3	30	10.6	KPN	NL	3	1.3	16	8.3
	BT Group	GB	1 2.2	28	9.4	Rogers Coms	CA		1.2	16	11.9
	France Telecom	FR	3 2.2	27	8.1	Crown Castle	US	2	1.2	15	59.7
	Source: CIRA, MSCI, IBES					Source: CIRA, MSCI, IBE	S				

Utilities

Weight in MSCI AC World	3.6%	Key Metrics		PE		E	PS YoY		EV/	EV/	Fwd
Market Cap (US\$)	1,042 Bn		11E	12E	13E	11E	12E	13E	EBITDA	Sales	DY
Regional Weight Breakdown		Sector	15.1	14.4	12.9	-18.9	14.1	18.3	8.2	1.6	4.5
US	41.9%	MSCI AC World	13.5	12.3	10.9	7.2	10.3	13.2	7.4	1.5	2.7
Europe x UK	20.5%										
Emerging Markets	13.1%		US	\$ Perf.		Lo	oc. Perf.				Trail
UK	10.0%		3m	6m	12m	3m	6m	12m	ROE	P/BV	DY
Japan	7.7%										
Dev Asia	5.3%	Sector	2.3	3.8	-6.7	1.5	3.7	-4.9	5.3	1.3	4.7
		MSCI AC World	11.3	18.8	-3.0	10.5	18.2	-1.6	12.4	1.8	2.7

Source: CIRA, Worldscope, MSCI, Factset Consensus

Performance/Valuation

10% PE premium

Price Performance (US\$)



Source: CIRA, MSCI, Factset

12Mth Forward PE



Source: CIRA, Factset Consensus

Profitability/Earnings

RoE has been decreasing

Return on Equity



Source: CIRA, MSCI, Factset

Relative Earnings/Price Momentum



Source: CIRA, MSCI, Factset

Top 1 - 10	Cntry	Rtg	Wgt	MC	PE
E.ON	DE	2	4.1	43	11.3
Southern Co	US	1	3.7	39	16.6
National Grid	GB	2	3.4	36	11.6
Exelon Corp	US	2	3.2	33	12.8
GDF Suez	FR	1	3.1	32	11.3
Dominion Rsc	US	2	2.8	29	15.6
Duke Energy	US	2	2.7	28	14.6
Centrica	GB	2	2.5	26	11.3
NextEra Energy Inc	US	2	2.4	25	13.2
Enel	IT	2	2.3	24	7.0
Source: CIRA MSCL IRES					

Top 11 - 20	Cntry	Rtg	Wgt	MC	PE
RWE	DE	3	2.2	23	8.8
Iberdrola	ES	2	2.1	22	8.6
Scot & Sth Enrgy	GB	2	1.9	20	11.0
FirstEnergy Corp	US	2	1.8	19	13.5
Amer Elec Pwr	US	2	1.8	19	12.3
PG&E	US	1	1.7	18	13.7
Consol Edison	US	2	1.6	17	15.5
CLP Holdings	HK	2	1.6	17	14.2
PPL Corp	US	2	1.6	16	11.9
Progress Energy	US	2	1.5	16	16.5
Source: CIRA, MSCI, IE	BES				

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Global Market Intelligence

Figure 26. Global Market Intelligence by Region

30 Mar 12	Free MC	Wgt		P/E		EP	S YoY %		P/B	ROE	Div Yld	EV/ Sales	EV/ EBITDA	Perf % (I	ocal)
	US\$bn	%	11E	12E	13E	11E	12E	13E	12E	12E	12E	11	11	Weekly	YTD
Global	28,584	100	13.5	12.3	10.9	7.2	10.3	13.2	1.6	13.3	2.9	1.5	7.4	0.1	10.5
Developed World	24,887	87.1	13.9	12.6	11.1	6.7	10.6	13.3	1.7	13.1	2.8	1.5	7.5	0.2	10.6
Emerging World	3,696	12.9	11.6	10.6	9.5	10.2	8.6	12.6	1.5	14.3	3.0	1.5	6.8	-0.1	10.3
North America	14,437	50.5	14.7	13.3	11.9	15.0	9.7	12.8	2.0	15.4	2.1	1.7	7.9	0.7	11.5
USA	13,200	46.2	14.7	13.4	11.9	14.5	9.6	12.7	2.1	15.6	2.1	1.7	7.9	8.0	12.2
Canada	1,238	4.3	14.1	12.8	11.2	20.1	10.4	13.7	1.7	13.1	2.9	2.4	7.8	-0.6	3.9
Europe	6,744	23.6	11.7	10.9	9.7	-1.7	7.6	11.8	1.4	12.8	4.2	1.3	6.9	-1.1	6.8
United Kingdom	2,345	8.2	10.7	10.3	9.3	12.5	4.3	10.2	1.5	15.1	4.1	1.3	7.6	-1.4	3.5
Europe ex UK	4,399	15.4	12.3	11.2	9.9	-8.7	9.6	12.8	1.3	11.7	4.2	1.3	6.6	-0.9	8.7
France	967	3.4	10.8	10.4	9.3	-2.0	4.0	11.4	1.1	10.5	4.3	1.1	6.0	-1.3	9.2
Germany	900	3.1	11.9	10.6	9.5	-4.4	11.6	12.0	1.3	12.5	3.6	1.0	6.3	-0.7	17.5
Switzerland	894	3.1	14.5	12.9	11.6	-10.6	12.5	11.3	2.0	15.4	3.6	2.3	10.5	0.0	5.4
Sweden	333	1.2	14.1	13.0	11.8	-11.0	7.9	10.8	1.8	14.0	4.1	1.5	7.9	-0.6	9.9
Spain	302	1.1	9.4	9.5	8.2	-15.4	-1.4	15.9	1.0	10.8	7.7	1.6	5.9	-3.4	-6.7
Netherlands	257	0.9	11.5	10.6	9.5	-5.5	9.3	11.8	1.4	12.8	3.8	1.3	8.2	-0.4	5.8
Italy	243	0.8	11.2	9.0	7.8	-22.8	23.7	15.8	0.7	8.1	4.6	1.4	4.8	-2.8	6.2
Denmark	117 107	0.4	22.1 17.5	17.4 13.3	13.7	-16.8 -12.2	27.0 31.1	27.5 12.0	2.1 1.5	12.0 11.2	2.1 3.4	1.6 2.7	6.7	-0.6	13.9
Belgium		0.4		10.6	11.9	13.0	8.1	10.9	1.5 1.5			1.1	7.7	-0.1 -0.5	15.9
Norway Finland	101 92	0.4 0.3	11.4 13.2	14.6	9.5 11.9	-18.5	-9.5	22.6	1.5 1.5	13.9 10.1	4.6 4.8	1.1	4.6 7.7	-0.5 0.8	9.7 12.8
	30	0.3	22.6	20.7	17.0	-16.5 31.0	-9.5 9.2	21.7	1.5 1.7	8.0	4.0 2.4	1.5	11.5	-0.9	5.4
Ireland Austria	30 27	0.1	16.6	8.9	7.5	-44.8	9.2 87.3	18.0	0.8	9.1	4.0	0.8	5.5	-0.9 -1.9	13.5
Portugal	21	0.1	13.6	0.9 12.0	10.5	-44.6 -16.4	67.3 12.8	14.9	1.2	9.1	6.0	1.7	5.5 8.3	-1.9 -0.5	-0.9
Greece	9	0.0	19.2	9.7	7.4	-10.4 -72.0	97.3	32.2	0.7	7.6	3.2	0.9	4.0	-0.5 -6.3	10.7
	2,259	7.9	19.4	14.4	11.8	-12.0 -12.2	41.8	25.5	1.0	6.9	2.3	1.0	7.1	0.2	17.8
Japan Asia Pac ex Jp	3,548	12.4	12.9	11.7	10.4	4.3	11.0	13.6	1.6	13.3	3.4	1.6	7.1	0.2	10.3
Pacific ex Jp	1,381	4.8	13.0	12.6	11.3	7.8	3.9	10.7	1.5	11.9	4.5	1.9	8.7	1.0	8.9
Australia	1, 361 881	3.1	12.8	11.7	10.6	9.0	9.6	10.7	1.6	14.0	4.3 5.1	2.0	8.2	1.6	6.4
Hong Kong	299	1.0	13.3	15.0	13.3	7.9	-11.3	12.5	1.0	8.2	3.1	2.3	13.5	-0.5	13.0
Singapore	188	0.7	13.9	13.8	12.5	2.4	0.3	10.9	1.4	10.4	3.5	1.6	8.3	0.6	15.5
New Zealand	13	0.0	15.1	14.8	13.0	-2.2	1.7	14.2	1.5	10.4	5.6	1.5	7.7	1.3	8.2
Em Asia	2,167	7.6	12.9	11.2	9.8	2.2	15.5	15.3	1.6	14.2	2.7	1.4	7.1	-0.1	11.2
China	635	2.2	10.4	9.4	8.3	15.0	10.6	12.6	1.5	15.8	3.4	1.6	6.9	0.0	9.9
Korea	557	1.9	11.6	9.6	8.6	-1.6	20.7	15.3	1.2	12.8	1.3	0.9	5.5	-0.3	12.5
Taiwan	406	1.4	17.3	15.5	12.5	-26.5	19.9	24.8	1.8	11.3	3.7	1.3	7.5	-1.3	11.6
India	239	0.8	16.2	14.1	12.2	12.6	15.2	14.8	2.3	16.2	1.6	2.2	10.4	0.5	14.9
Malaysia	124	0.4	17.0	14.9	13.4	8.1	14.3	10.7	2.1	13.9	3.5	2.3	9.6	0.6	4.3
Indonesia	101	0.4	15.3	13.8	12.1	22.4	11.1	14.2	3.2	23.1	2.8	2.5	8.1	1.9	4.9
Thailand	76	0.3	13.8	11.8	10.3	17.8	16.7	15.4	2.1	17.8	3.6	1.2	7.3	-0.1	17.7
Philippines	29	0.1	18.7	17.0	15.2	1.0	10.1	11.5	2.6	15.1	2.3	2.8	10.4	1.1	17.6
Latin America	854	3.0	12.7	12.1	10.7	8.6	5.4	12.2	1.7	14.0	3.3	1.9	6.7	0.2	9.7
Brazil	547	1.9	10.8	10.6	9.5	8.5	1.9	11.0	1.4	13.6	3.8	1.7	6.1	-0.9	10.6
Mexico	175	0.6	20.5	17.0	13.9	7.6	20.3	18.6	2.5	14.7	1.9	2.1	7.9	3.2	5.9
Chile	68	0.2	19.0	17.2	15.4	-1.2	10.5	12.0	2.4	14.0	2.5	2.2	10.3	1.0	10.1
Colombia	40	0.1	18.6	16.2	14.6	26.7	14.7	11.5	2.5	17.6	3.2	2.9	12.1	1.2	9.2
Peru	24	0.1	13.0	11.6	10.3	22.7	12.0	12.5	3.0	24.7	2.9	4.7	8.8	3.0	12.2
CEEMEA	675	2.4	8.0	8.1	7.5	32.5	-2.2	6.9	1.2	14.8	3.9	1.4	5.7	-0.4	8.3
South Africa	280	1.0	13.5	11.2	9.8	20.6	19.8	14.5	2.0	17.8	4.0	1.6	7.6	0.2	4.5
Russia	251	0.9	5.2	5.6	5.5	46.6	-11.4	2.4	0.8	14.0	3.3	1.2	4.6	-1.4	10.0
Poland	52	0.2	8.1	10.1	10.0	40.5	-20.1	1.1	1.2	11.5	5.5	1.3	3.9	0.1	6.7
Turkey	51	0.2	11.0	9.9	8.8	-3.4	10.4	12.9	1.5	15.3	3.2	1.3	7.9	1.6	20.0
Egypt	13	0.0	11.1	9.4	8.9	0.8	18.3	9.5	1.3	13.4	3.9	2.3	7.5	-2.1	40.7
Czech Republic	12	0.0	11.8	10.8	10.5	-16.7	8.8	3.5	1.8	16.2	6.6	2.6	5.6	-0.7	3.8
Hungary	11	0.0	10.5	8.9	7.6	-10.5	18.2	17.1	0.9	10.0	4.0	0.8	5.2	-2.7	12.1
Morocco	5	0.0	14.2	12.9	14.4	-4.0	10.0	2.1	4.0	26.9	5.5	4.2	6.8	0.5	1.7
Israel	66	0.2	8.8	8.4	7.7	7.8	4.8	8.9	1.4	16.9	3.2	2.6	10.4	1.2	5.0

Source: Citi Investment Research and Analysis, MSCI, Worldscope, Factset Consensus Estimates

Figure 27. Global Market Intelligence by Sector 30 Mar 12 Free MC P/E **EPS YoY %** P/B ROE Div Yld EV/ EV/ Perf % (local) Wgt Sales **EBITDA** US\$bn % 11E 12E 13E 11E 12E 13E 12E 12E 12E 11 11 Weekly YTD Global 28,584 100 13.5 12.3 10.9 7.2 10.3 13.2 1.6 13.3 2.9 1.5 7.4 0.1 10.5 Sectors-Level 1 Energy 3.251 11.4 10.1 9.9 9.0 26.4 1.9 9.9 1.4 14.4 2.9 1.2 5.8 -1.2 3.1 2,257 7.9 11.8 11.3 9.7 18.0 4.1 16.9 1.6 13.9 2.7 7.1 0.0 8.3 Materials 1.5 Industrials 3.000 10.5 14.5 13.1 11.4 11.2 11.0 14.1 1.9 14.4 2.6 1.3 8.4 0.2 11.8 2,989 10.5 17.2 9.6 20.1 2.0 7.2 Consumer Disc. 14.3 12.0 19.8 14.2 2.0 1.3 0.6 17.0 2,916 10.2 15.7 9.3 10.2 2.9 18.6 1.5 9.9 5.6 Consumer Staples 17.2 14.3 6.4 3.1 1.0 Health Care 2.538 8.9 12.8 12.5 11.5 9.1 2.9 8 1 2.4 19.3 2.8 1.9 8.7 1.4 6.0 Financials 5,580 19.5 12.6 10.8 9.5 -4.0 16.9 13.0 1.0 9.3 3.5 NA NA -0.7 15.7 IT 3,740 13.1 15.7 13.8 12.0 7.1 14.9 15.4 2.6 18.7 1.4 1.7 7.6 0.8 19.9 1,272 5.9 -0.6 0.5 Telecoms 4.4 12.7 11.7 11.2 -1.9 4.4 9.1 1.6 13.5 1.8 5.8 Utilities 1,042 3.6 14.4 12.9 -18.9 14.1 18.3 1.2 8.0 1.6 8.2 0.3 1.5 15 1 46 Sectors-Level 2 3,251 11.4 10.1 9.9 9.0 26.4 1.9 9.9 1.4 14.4 2.9 1.2 -1.2 3.1 Energy 5.8 Materials 2,257 7.9 11.8 11.3 9.7 18.0 4.1 16.9 1.6 13.9 2.7 1.5 7.1 0.0 8.3 2,230 12.3 9.2 12.9 15.2 2.7 1.2 0.2 Capital Goods 7.8 13.4 10.9 17.1 1.9 8.5 13.0 8.3 209 0.7 16.7 14.8 9.4 13.1 2.5 14.9 2.7 1.6 9.0 0.8 10.9 Comm Svc & Supp 18.3 561 2.0 19.0 15.6 12.9 -12.4 21.8 20.8 1.8 11.2 2.3 1.6 7.8 0.1 7.8 Transport Autos 747 2.6 11.2 9.9 8.4 16.1 13.8 20.4 1.2 12.4 2.1 0.9 5.8 1.0 23.3 **Consumer Durables** 421 1.5 48.5 19.4 13.9 -46.7 149.7 41.6 1.9 9.7 1.9 1.8 7.4 0.5 19.0 423 1.5 18.5 14.9 3.5 18.9 2.3 9.8 0.8 Consumer Services 19.8 16.1 16.7 7.0 21 10.1 Media 633 2.2 16.5 14.1 122 18.7 17.0 15.6 2.2 16.3 2.1 2.0 7.5 0.6 139 Retailing 766 2.7 19.7 17.6 15.2 13.1 12.0 14.9 3.2 18.1 1.7 1.1 8.9 0.3 16.7 Food & Staples 627 2.2 15.3 13.9 5.5 10.5 10.4 2.0 14.2 2.9 0.7 7.7 0.7 3.1 12.6 Food Bev & Tobac. 1,821 6.4 17.6 16.2 14.6 7.8 9.2 10.6 3.3 20.5 3.2 22 10.7 1.1 6.4 0.8 Household Products 467 1.6 18.4 17.0 15.7 2.7 8.0 8.6 3.6 21.2 2.9 2.1 10.9 5.8 8.6 Health Care 660 2.3 11.0 2.2 16.5 1.2 1.2 3.2 150 138 12.4 111 83 13 1 Pharma & Biotech 1,878 6.6 12.2 12.1 11.3 8.6 1.3 7.2 2.5 20.3 3.3 2.6 8.8 0.8 3.8 Banks 2,532 8.9 10.5 9.7 4.8 8.8 12.4 1.0 10.5 4.0 NA NA -1.2 12.6 8.6 Div Financials 1,239 4.3 13.6 11.0 9.4 -17.2 23.4 17.6 0.9 7.9 2.1 NA NA -0.8 27.0 1.077 38 103 -16.8 45.8 1.0 96 NA -04 Insurance 150 93 10.7 35 NA 136 Real Estate 733 2.6 18.7 19.0 17.2 10.5 10.5 1.3 6.7 3.7 NA NA 0.6 12.5 -1.1 1,523 2.8 Software & Services 5.3 16.6 14.8 13.1 14.0 11.9 12.8 3.6 24.4 1.2 9.5 0.7 15.2 Tech 1,542 5.4 15.3 12.9 11.1 11.3 20.8 15.3 2.1 16.5 1.2 1.2 6.8 1.1 26.5 2.2 0.5 Semi & Semi Equip 675 2.4 15.0 14.0 11.5 -11.3 8.2 21.0 15.8 2.0 2.0 6.1 16.9 11.2 Telecom 1,272 44 12.7 117 -1.9 44 9.1 1.6 13.5 5.9 1.8 5.8 -0.6 0.5 Utilities 1.042 3.6 15.1 14.4 12.9 -18.9 14.1 18.3 1.2 8.0 4.6 1.6 8.2 0.3 1.5 Source: Citi Investment Research and Analysis, MSCI, Worldscope, Factset Consensus Estimates

30 Mar 12											
P/E 12E	Global	DM	GEM	US	Eur ex UK	UK	Jap	Dev Asia	Em Asia	Lat Am	CEEME
Region	12.3	12.6	10.6	13.4	11.2	10.3	14.4	12.6	11.2	12.1	8.1
Sectors- Level 1											
Energy	9.9	10.6	7.2	11.0	9.1	8.5	9.8	16.6	9.4	10.1	5.1
Materials	11.3	11.7	10.0	13.2	13.4	8.3	15.2	10.2	10.9	9.6	9.1
Industrials	13.1	13.1	12.8	13.7	13.0	12.5	11.2	15.6	12.2	18.0	11.0
Consumer Disc.	14.3	14.9	10.7	16.1	11.1	12.8	17.2	15.8	9.5	14.8	15.0
Consumer Staples	15.7	15.3	20.2	15.6	15.9	13.8	17.1	14.2	19.2	21.6	19.5
Health Care	12.5	12.4	18.1	12.7	12.3	10.0	17.6	17.4	19.5	19.9	15.2
Financials	10.8	11.1	9.4	12.5	8.5	10.1	12.1	11.9	9.1	10.9	9.2
IT	13.8	13.8	14.1	13.3	16.6	25.5	17.0	20.5	14.0	16.4	11.0
Telecom Services	11.7	11.5	12.6	15.7	9.3	10.3	9.1	12.3	13.3	12.5	11.4
Utilities	14.4	14.8	12.7	14.7	10.3	12.3	-37.5	15.6	14.2	12.8	10.1
Sectors- Level 2											
Energy	9.9	10.6	7.2	11.0	9.1	8.5	9.8	16.6	9.4	10.1	5.1
Materials	11.3	11.7	10.0	13.2	13.4	8.3	15.2	10.2	10.9	9.6	9.1
Capital Goods	12.3	12.4	11.6	13.4	12.5	11.1	10.0	13.3	11.4	15.7	11.0
Comm Svc & Supp	16.7	16.7	13.3	16.7	16.3	15.8	19.9	16.7	13.3		
Transport	15.6	15.3	18.8	13.9	15.6		17.0	19.7	18.4	20.6	10.9
Autos & Components	9.9	10.3	8.2	9.2	7.5	8.2	14.0		8.2		9.4
Consumer Durables	19.4	21.6	9.5	18.6	16.4	21.6	88.3	10.4	12.4	6.8	8.6
Consumer Services	18.5	18.7	14.6	20.3	14.3	15.0	18.0	16.4	14.5	16.2	
Media	14.1	13.8	20.0	14.3	12.3	12.2	19.4	12.4	21.2	18.6	20.5
Retailing	17.6	17.7	16.2	18.5	19.6	11.3	15.0	17.3	13.6	27.3	13.6
Food & Staples Retailing	13.9	13.1	23.1	14.0	11.6	10.0	13.8	14.1	19.9	25.6	22.9
Food Bev & Tobacco	16.2	16.0	18.4	16.0	16.4	14.8	18.6	14.5	17.2	20.4	14.3
Household Products	17.0	16.5	25.6	16.4	17.9	14.5	19.2		28.1	20.1	
Health Care Equip & Svc	13.8	13.7	18.0	13.0	18.5	13.1	20.0	16.7	20.9	19.9	14.0
Pharma & Biotech	12.1	12.0	18.2	12.5	11.7	9.9	17.2	17.8	19.2		16.0
Banks	9.7	10.0	8.8	11.5	8.3	9.8	8.9	10.8	8.4	10.1	8.5
Div Financials	11.0	10.9	12.2	11.3	8.5	13.8	17.2	16.6	12.0	18.1	10.0
Insurance	10.3	10.1	12.8	10.3	8.1	9.2	24.8	13.4	13.6	10.1	10.9
Real Estate	19.0	20.8	9.4	37.1	14.3	17.9	19.7	13.1	8.1	23.0	12.4
Software & Services	14.8	14.6	19.2	14.4	15.9	14.1	20.5	16.9	20.0	16.4	11.0
Tech Hardware & Equip	12.9	12.7	15.1	12.1	17.6	1 7.1	15.8	36.2	15.1	13.7	11.0
Semi & Semi Equip	14.0	15.2	12.4	14.3	16.6	42.3	31.9	22.0	12.4		
Telecom	11.7	11.5	12.4	15.7	9.3	10.3	9.1	12.3	13.3	12.5	11.4
LOIGOGIII	11.7	11.0	12.7	14.7	10.3	12.3	-37.5	15.6	14.2	12.8	10.1

Figure 29. Current Prices & Ratings For Stocks Mentioned In This Report*

RIC	Stock Name		Rating		RIC Stock Name			Currency
MMM.N	3M Company	84.58	2	USD	JNSP.BO Jindal Steel and Power	486.55	1	INR
ABBN.VX ABT.N	ABB Ltd Abbott Laboratories	18.02 60.14	1 3	CHF	JNJ.N Johnson & Johnson Inc JCI.N Johnson Controls Inc	64.2 30.65	1 2	USD USD
1288.HK	ABC	3.31	3 1	HKD	JPM.N JP Morgan Chase & Co	42.96	1	USD
ABE.MC	Abertis Infraestructuras SA	12.25	'	EUR	JNPR.N Juniper Networks, Inc.	20.88	'	USD
ABI.BR	AB-InBev	53.94	1	EUR	KSU.N Kansas City Southern	69.21	1	USD
ACN.N	Accenture Ltd	63.15	1	USD	4452.T Kao	2142	1	JPY
ACCP.PA	Accor SA	25.125	3	EUR	9433.T KDDI	520000	1	JPY
ACE.N	ACE Ltd	71.56	1	USD	000270.KS Kia Motors	77800	1	KRW
ADEN.VX	Adecco	44.79	2	CHF	KMB.N Kimberly-Clark	73.53	2	USD
ADSGn.DE	adidas Group	58.42	1	EUR	KGF.L Kingfisher PLC	3.025	2	GBP
ADBE.O	Adobe Systems Inc.	32.61	1	USD	KLAC.O KLA Tencor Corp	52.06	1	USD
AMD.N	Advanced Micro Devices	7.53	1H	USD	KSS.N Kohl's Corp	48.95	1	USD
8267.T	Aeon	1093	2	JPY	6301.T Komatsu	2294	2	JPY
AET.N	Aetna	47.67	1	USD	KPN.AS KPN NV	7.911	3	EUR
AFL.N	AFLAC Inc	42.22		USD	KFT.N Kraft Foods Inc	37.02	1	USD
AGGK.L	Aggreko PLC	21.29817	1	GBP	KR.N Kroger Co	23.27	1	USD
1288.HK	Agricultural Bank of China Ahold	3.31	1 1	HKD EUR	KNIN.VX Kuehne & Nagel International	118.6	1	CHF JPY
AHLN.AS 1299.HK	AIA Group	10.23 27.5	1	HKD	6971.T Kyocera AIRP.PA L'Air Liquide SA	7200 97.59	2	EUR
ALB.N	Albemarle Corp	61.31	1	USD	LRCX.O Lam Research Corp	41.41	1	USD
AGN.N	Allergan Inc	92.48	1	USD	LVS.N Las Vegas Sands	58.4	1	USD
ALVG.DE	Allianz SE	84.85	1	EUR	0992.HK Lenovo Group	7.35	1	HKD
ALL.N	Allstate Corp	31.97	2	USD	066570.KS LG Electronics	78300	1	KRW
ALTR.O	Altera Corp	36.86	1	USD	051900.KS LG Household & Health Care	590000	2	KRW
MO.N	Altria Group Inc	30.95	2	USD	0494.HK Li&Fung	16.44	1	HKD
AMZN.O	Amazon.com Inc	186.98	1	USD	LMCA.O Liberty Media	84.15	2	USD
ABV.N	AmBev	40.93		USD	LTD.N Limited Brands, Inc.	46.53	2	USD
AMX.N	América Móvil SA de CV	23.38	1	USD	LING.DE Linde AG	129.65	1	EUR
AEP.N	American Electric Power Co Inc	37.22	2	USD	LMT.N Lockheed Martin Corp.	87.67	1	USD
AXP.N	American Express Co.	56.2	1	USD	OREP.PA L'Oréal	90.18	2	EUR
AMT.N	American Tower Corp	61.62	1	USD	LO.N Lorillard Inc.	134.55	1	USD
AMGN.O	Amgen Inc	66.19	1	USD	LOW.N Lowe's Cos Inc	30.33	2	USD
AMP.AX	AMP Ltd	4.19	2	AUD	LKOH.MM Lukoil	1814.4	1	RUB
APH.N	Amphenol Corp	57.15	1	USD	LLL.TO lululemon Athletica Inc	71.7	4	CAD
APC.N ADI.O	Anadarko Petroleum Corp	74.63 37.61	1 1	USD USD	LVMH.PA LVMH M.N Macys Inc	126.9 38.56	1 1	EUR USD
ADI.O AAL.L	Analog Devices Anglo American PLC	22.49	2	GBP	MGA.N Magna International Inc	44.52	3H	USD
NLY.N	Annaly Capital Management	15.63	2	USD	MGNTq.L Magnit	28.34	1	USD
	AP Moller Maersk A/S	41640	2	DKK	MFC.TO Manulife Financial Corp	12.36		CAD
APA.N	Apache Corp	93.5	1	USD	MAR.N Marriott International	36.47	1	USD
AAPL.O	Apple Inc	628.44	1	USD	MMC.N Marsh & McLennan Companies Inc	31.41	1	USD
AMAT.O	Applied Materials Inc	11.75	2	USD	MA.N MasterCard Inc.	424.73	2	USD
ISPA.AS	ArcelorMittal	13.475	1	EUR	MAT.O Mattel Inc	33	1	USD
ADM.N	Archer-Daniels-Midland Company	30.82	1	USD	MXIM.O Maxim Integrated	27.19	1	USD
AKE.PA	Arkema	66.03	1	EUR	MCD.N McDonald's Corp	97.63	2	USD
ARM.L	ARM Holdings PLC	5.805	1	GBP	MHP.N McGraw-Hill Companies Inc	47.85		USD
ASML.AS	ASML Holding NV	36.04	2	EUR	MCK.N McKesson Corp	86.76	1	USD
GASI.MI	Assicurazioni Generali SpA	10.77	3	EUR	2454.TW MediaTek	277	3	TWD
4503.T ASII.JK	Astellas Pharma	3245	1	JPY	MD.N MEDNAX Inc	70.45	1	USD
ASII.JK AZN.L	Astra International AstraZeneca PLC	73300 27.72	2 2	IDR GBP	MDT.N Medtronic Inc MRK.N Merck	37.36 38.45	1 2	USD USD
T.N	AT&T Inc	30.13	1	USD	MET.N MetLife Inc	34.86	2	USD
ATOS.PA	ATOS	41.635	1	EUR	MICP.PA Michelin	54.08	1	EUR
ANZ.AX	Australia and NZ Banking Group Ltd	22.77	2	AUD	MSFT.O Microsoft Corp.	30.47	1	USD
ASX.AX	Australian Securities Exchange	31.33	1	AUD	8058.T Mitsubishi	1788	'	JPY
ADP.O	Automatic Data Processing Inc	53.92	2	USD	8802.T Mitsubishi Estate	1377	1	JPY
AVGO.O	Avago Technologies	36.8	1	USD	8306.T Mitsubishi UFJ Financial Group	390	1	JPY
AVB.N	AvalonBay Communities, Inc	136.39	3	USD	8031.T Mitsui	1261		JPY
AVP.N	Avon Products Inc	22.22	1	USD	8801.T Mitsui Fudosan	1458	1	JPY
AXAF.PA	AXA SA	11.415	2H	EUR	8411.T Mizuho Financial Group	126	1	JPY
BAB.L	Babcock	8.115	1	GBP	MON.N Monsanto Co	74.42	1	USD
BBAS3.SA	Banco do Brasil	24.23	1	BRL	MS.N Morgan Stanley	17.31	2	USD

SAN.MC	Banco Santander	5.344	2H	EUR	MRW.L Morrison (Wm)	2.866	2	GBP
BAC.N	Bank of America Corp	8.54	2	USD	MSI.N Motorola Solutions Inc	48.4	2	USD
3988.HK	Bank of China	3.12	2	HKD	MTNJ.J MTN Group Limited	131.84	1	ZAR
BMO.TO	Bank of Montreal	58.11	-	CAD	MUVGn.DE Munich Re	110.65	2	EUR
BK.N	Bank of New York Mellon Corp	23.11		USD	6981.OS Murata	4675	1	JPY
BNS.TO	Bank of Nova Scotia	54.38		CAD	NPNJn.J Naspers Limited	443.99	1	ZAR
BARC.L			4	GBP	NAB.AX National Australia Bank Ltd			AUD
	Barclays PLC	2.172	1			24.3	2	
ABX.N	Barrick Gold	41.48	1	USD	NG.L National Grid PLC	6.35	2	GBP
BASFn.DE	BASF SE	63	2	EUR	NOV.N National Oilwell Varco Inc	76	1	USD
BAX.N	Baxter International Inc	57.67	2	USD	NESN.VX Nestle	55.6	2	CHF
BAYGn.DE	Bayer AG	51.34	1	EUR	NTAP.O NetApp, Inc.	42.02	1	USD
BDX.N	Becton, Dickinson and Company	76.01	2	USD	0017.HK New World Development	9.1	1	HKD
BBBY.O	Bed Bath & Beyond Inc	69.31	2	USD	NCM.AX Newcrest Mining Ltd	28.86	1	AUD
BEIG.DE	Beiersdorf	48.185	3	EUR	NWSA.O News Corp	18.66	2	USD
BRKa.N	Berkshire Hathaway Inc	118195		USD	NEE.N NextEra Energy Inc	62.25	2	USD
BG.L	BG Group	13.918715	1	GBP	NKE.N Nike Inc	106.46	1	USD
BHP.AX	BHP Billiton Ltd	33.59	1	AUD	7731.T Nikon	2403	2	JPY
BLT.L	BHP Billiton PLC	18.675	1	GBP	7974.OS Nintendo	11900	2	JPY
BIIB.O	Biogen Idec Inc	125.02	2	USD	9432.T Nippon Telegraph and Telephone	3630	1	JPY
BIZIM.IS	Bizim	25	1	TRY	7201.T Nissan Motor	833	1	JPY
BLK.N	BlackRock Inc	198.6	2	USD	6988.T Nitto Denko	3325	1	JPY
BMWG.DE	BMW AG	66.98	1	EUR	NOK1V.HE Nokia Oyj	3.824	3	EUR
			1		**		1	
BNPP.PA	BNP Paribas SA	32.29		EUR	8604.T Nomura Holdings	342		JPY
BA.N	Boeing Co.	70.6	1	USD	NSC.N Norfolk Southern Corp.	65.32	1	USD
BWA.N	Borg Warner Inc	79.58	2	USD	NOVN.VX Novartis AG	49.64	2	CHF
BXP.N	Boston Properties Inc	99.03	2	USD	NOVOb.CO Novo Nordisk A/S	822	1	DKK
BP.L	BP	4.4835	2	GBP	9437.T NTT DoCoMo	135000	2	JPY
BBDC4.SA	Bradesco	30.49	1	BRL	NVDA.O NVIDIA Corp	14.16	2H	USD
BXB.AX	Brambles Ltd	7.14		AUD	OXY.N Occidental Petroleum Corp	89.61	2	USD
5108.T	Bridgestone	1875	2	JPY	OMC.N Omnicom	47.51	1	USD
BMY.N	Bristol-Myers Squibb	32.47	1	USD	ORCL.O Oracle Corporation	28.35	1	USD
BATS.L	British American Tobacco PLC	31.11875	2	GBP	ORLY O O'Reilly Automotive Inc	91.47	2	USD
BSY.L	British Sky Broadcasting Group PLC	6.46	2	GBP	ORI.AX Orica Limited	26.8	1	AUD
BRCM.O	Broadcom Corporation	35.93	1	USD	4661.T Oriental Land Co Ltd	8800		JPY
BAMa.TO	Brookfield Asset Management Inc	30.26		CAD	ORG.AX Origin Energy Ltd	13.09	1	AUD
BT.L	BT Group PLC	2.137	1	GBP	6752.T Panasonic	656	2	JPY
BRBY.L	Burberry Group PLC	15.28	2	GBP	PSON.L Pearson PLC	11.27	1	GBP
BVI.PA	Bureau Veritas	65.69	2	EUR	PEP.N PepsiCo	64.85	2	USD
CHRW.O	C.H. Robinson Worldwide Inc.	63.34	2	USD	PERP.PA Pernod-Ricard	76	1	EUR
	Campbell Brothers Ltd		2		PBR.N Petrobras		1	USD
CPB.AX		64.67	0	AUD		24.28		
CNI.N	Canadian National Railway Company	75.79	2	USD	0857.HK PetroChina	10.7	1	HKD
CNQ.N	Canadian Natural Resources Ltd	31.16	1	USD	PFE.N Pfizer	21.98	2	USD
CP.N	Canadian Pacific Railway Limited	72.95	2	USD	PCG.N PG&E Corp	42.04	1	USD
7751.T	Canon	3735	1	JPY	PM.N Philip Morris International	87.05	2	USD
CAPP.PA	Capgemini SA	30.62	1	EUR	005490.KS POSCO	371500	1	KRW
CPI.L	Capita Group PLC	7.285	1	GBP	POT.N Potash Corp of Saskatchewan Inc	42.85	1	USD
COF.N	Capital One Financial Corp.	52.69	1	USD	PPL.N PPL Corp	27.06	2	USD
CAH.N	Cardinal Health Inc	40.99	1	USD	PRTP.PA PPR	126.35	1	EUR
CCL.N	Carnival Corp.	30.48	1	USD	PX.N Praxair Inc	109.65	1	USD
CCL.L	Carnival PLC	19.25		GBP	PCP.N Precision Castparts Corp.	163.47	1	USD
CARR.PA	Carrefour	16.485	3	EUR	PCLN.O Priceline.Com Inc	741.26	1	USD
2474.TW	Catcher Technology	204	1H	TWD	PG.N Procter & Gamble Co	66.35	1	USD
CAT.N	Caterpillar Inc.	100.43	2	USD	PGN.N Progress Energy Inc	51.47	2	USD
CBS.N	CBS Corp	31.3	2	USD	PLD.N Prologis Inc	33.15	2	USD
CCRO3.SA	CCR	15	2	BRL	PRU.N Prudential Financial Inc	59.33	_	USD
CELG.O	Celgene Corp	79.2	1	USD	PRU.L Prudential Plc	7.26	1	GBP
9022.T	Central Japan Railway	655000	2	JPY	PSA.N Public Storage Inc	134.33	2	USD
CNA.L	Centrica PLC	3.141	2	GBP	PZU.WA PZU	315.4	1	PLN
CTL.N	CenturyLink	37.93	1H	USD	QBE.AX QBE Insurance Group Ltd	13.45	2	AUD
CERN.O	Cerner Corporation	72.81	1	USD	QRN.AX QR National Limited	3.57		AUD
SCHW.N	Charles Schwab	13.75	1	USD	QCOM.O Qualcomm Inc	66.22	1	USD
0001.HK	Cheung Kong	97.05	1	HKD	RL.N Ralph Lauren Corporation	169.8	1	USD
CVX.N	Chevron	101.45	1	USD	RB.L Reckitt Benckiser	34.825	1	GBP
3983.HK	China BlueChemical	5.73	1	HKD	REL.L Reed Elsevier PLC	5.325	2	GBP
0939.HK	China Construction Bank	5.93	1	HKD	RELI.BO Reliance Industries	732.9	1	INR
2628.HK	China Life Insurance	19.8	2	HKD	RENA.PA Renault SA	36.705	1	EUR
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0941.HK	China Mobile	83.35	1	HKD	RSG.N Republic Services Inc	30.1		USD
CMG.N	Chipotle Mexican Grill, Inc.	416.62	2	USD	CFR.VX Richemont	56.2	1	CHF
DIOR.PA	Christian Dior SA	113.95		EUR	RIO.AX Rio Tinto Ltd	63.52	1	AUD
CB.N	Chubb Corp	68.8	2	USD	RIO.L Rio Tinto PLC	33.89	1	GBP
CHD.N	Church & Dwight Co Inc	49.21	2	USD	ROG.VX Roche Holding AG	154.2	2	CHF
CI.N	CIGNA	47.39	1	USD	RCIb.TO Rogers Communications Inc	38.82		CAD
CTAS.O	Cintas Corp	37.75	1	USD	RR.L Rolls Royce	8.03888	1	GBP
CSCO.O	Cisco Systems Inc.	19.55		USD	ROST.O Ross Stores Inc.	57.19	2	USD
CTXS.O	Citrix Systems, Inc.	73.71	1	USD	RY.TO Royal Bank of Canada	55.95	_	CAD
0002.HK	CLP Holdings	65.45	2	HKD	RDSa.L Royal Dutch Shell	21.44	2	GBP
CME.O	CME Group Inc	282.09	1	USD	RDSb.L Royal Dutch Shell(CL B)	21.8	2	GBP
0883.HK	CNOOC	15.28	1	HKD	RWEG.DE RWE AG	34.575	3	EUR
COH.N	Coach, Inc.	72.9	1	USD	SAB.L SABMiller	24.905	1	GBP
CTSH.O	Cognizant	74.82	1	USD	SWY.N Safeway Inc	19.9	2	USD
CL.N	Colgate-Palmolive Co	96.17	2	USD	CRM.N salesforce.com, inc.	153.73	1	USD
CMCSA.O	Comcast Corp	28.65	1	USD	005930.KS Samsung Electronics	1311000	1	KRW
CBA.AX	Commonwealth Bank of Australia	49.6	2	AUD	1928.HK Sands China	29.5	1	HKD
CPG.L	Compass Group	6.295	1	GBP	SASY.PA Sanofi SA	55.59	1	EUR
CPG.L COP.N	•			USD		13.82	1	AUD
	ConocoPhillips	73.69	2H		STO.AX Santos Ltd			
ED.N	Consolidated Edison Inc	57.14	2	USD	SAPG.DE SAP AG	50.18	1	EUR
GLW.N	Corning Incorporated	13.39	2	USD	SOLJ.J Sasol Ltd	365.93	1	ZAR
COST.O	Costco Wholesale Corp	86.89	2	USD	SBER.MM Sberbank RF	96.3	1	RUB
COV.N	Covidien Ltd	52.28	1	USD	SLB.N Schlumberger Ltd	67.26	1	USD
BAP.N	Credicorp	133.8	1	USD	SCHN.PA Schneider Electric SA	46.935	3	EUR
CSGN.VX	Credit Suisse	24.07	1	CHF	9735.T Secom	3855		JPY
CCI.N	Crown Castle International Corp	52.6	2	USD	1928.T Sekisui House	763	2	JPY
CSL.AX	CSL Ltd	35.39	1	AUD	3382.T Seven & i Holdings	2372	1	JPY
CSX.N	CSX Corp.	21.06	1	USD	SGSN.VX SGS	1732	2	CHF
CMI.N	Cummins Inc.	111.76	1	USD	6753.T Sharp	513	3	JPY
CVS.N	CVS Caremark Corp	43.53	1	USD	4063.T Shin-Etsu Chemical	4505	1	JPY
7912.T	Dai Nippon Printing Co Ltd	757		JPY	4911.T Shiseido	1410	3	JPY
DAIGn.DE	Daimler AG	41.755	1	EUR	0016.HK SHK Props	95.35	2	HKD
DHR.N	Danaher Corporation	52.83	1	USD	SC.TO Shoppers Drug Mart Corp	43.19		CAD
DANO.PA	Danone	50.43	2	EUR	SHPJ.J Shoprite Holdings	134.75	1	ZAR
DRI.N	Darden Restaurants Inc.	48.76	1	USD	SIEGn.DE Siemens AG	73.34	1	EUR
DE.N	Deere & Company	76.52	1	USD	SPG.N Simon Property Group Inc	141.73	2	USD
DELL.O	Dell Inc	16.25	2	USD	STEL.SI SingTel	3.08	2	SGD
6902.T	Denso	2504	1	JPY	000660.KS SK Hynix	27750	1	KRW
4324.T	Dentsu	2490	1	JPY	EXHO.PA Sodexo	58.68	2	EUR
DBKGn.DE	Deutsche Bank	34.875	2	EUR	9984.T SoftBank	2257	2H	JPY
DPWGn.DE	Deutsche Post	14.175	2	EUR	SO.N Southern Company Inc	44.36	1	USD
DTEGn.DE	Deutsche Telekom AG	8.735	1	EUR	SQM.N SQM - Soc. Quimica y Minera de Chile	57.4	1	USD
DGE.L	Diageo	14.96125	2	GBP	SSE.L SSE PLC	13.15	2	GBP
DTV.O	DIRECTV Group Inc	48.41	1	USD	STJ.N St Jude Medical Inc	38.53	3	USD
DFS.N	Discover Financial Services	32.18	2	USD	STAN.L Standard Chartered PLC	15.03	1	GBP
DLTR.OQ	Dollar Tree Inc	93.39		USD	SPLS.O Staples Inc	15.48	2	USD
D.N	Dominion Resources Inc	50.2	2	USD	SBUX.O Starbucks Corp	56.78	1	USD
DOW.N	Dow Chemical Co	31.7	1	USD	HOT.N Starwood Hotels & Resorts	53.19	1	USD
DSMN.AS	DSM NV	41.605	1	EUR	STT.N State Street Corp	43		USD
DUK.N	Duke Energy Corp	20.37	2	USD	SRCL.O Stericycle Inc	84.44		USD
DD.N	E I du Pont de Nemours and Co	51.05	2	USD	SYK.N Stryker Corp	53.11	2	USD
EONGn.DE	E.ON AG	17.25	2	EUR	8316.T Sumitomo Mitsui Financial Group	2603	1	JPY
EAD.PA	EADS	30.62	1	EUR	SU.N Suncor Energy Inc	29.52	•	USD
9020.T	East Japan Railway	5030	1	JPY	SUN.AX Suncorp Group Ltd	8.09	1	AUD
ETN.N	Eaton Corp	46.45	1	USD	SNGS_p.MM Surgutneftegaz(pref)	19.485	1	RUB
EBAY.O	eBay Inc	35.47	2	USD	UHR.VX Swatch Group AG	413.8	1	CHF
EDEN.PA	Edenred	22.61	1	EUR	SRENH.VX Swiss Re	56.5	1	CHF
LLY.N	Eli Lilly	39.42	2	USD	SYMC.O Symantec Corp.	17.56	1	USD
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EMC.N EMR.N	EMC Corporation Emerson Electric Co.	28.25 49.64	1	USD USD	SYNN.VX Syngenta AG	310.1 28.99	2	CHF USD
EOC.N	Endesa Chile	49.64 54.55	1	USD	SYY.N Sysco Corp TROW.O T Rowe Price Group Inc	61.85	3	USD
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ENEI.MI	ENEL SpA	2.532	2	EUR	4502.T Takeda Pharmaceutical	3450	1	JPY
ENR.N	Energizer Holdings Inc	71.36	1	USD	TGT.N Target Corp	56.38	1	USD
ENI.MI	Eni Facilitate Inc	16.55	1	EUR	TEL.N TE Connectivity Ltd.	34.39	1	USD
EFX.N	Equifax Inc	42.5	^	USD	TEF.MC Telefonica SA	11.735	2	EUR
EQR.N	Equity Residential	59.28	2	USD	TLS.AX Telstra Corp Ltd	3.33	2	AUD

ERICb.ST	Ericsson LM	66.55	1	SEK	0700.HK Tencent Holdings	219.4	1	HKD
ESSI.PA	Essilor	66.1	3	EUR	TSCO.L Tesco	3.17172	3	GBP
EL.N	Estee Lauder Inc	60.79	2	USD	TEVA.O Teva Pharmaceutical Industries Ltd.	43.86	1	USD
ENRC.L	Eurasian Natural Resources Corporation PLC (ENRC)	5.79	1	GBP	TXN.O Texas Instruments Inc	31.69	1	USD
EXC.N	Exelon Corp	38.01	2	USD	AES.N The AES Corp	12.5	1	USD
EXPD.O	Expeditors Int of Washington Inc	45.06		USD	SCHW.N The Charles Schwab Corporation	13.75	1	USD
EXPN.L	Experian	9.64	1	GBP	CLX.N The Clorox Co	68.88	2	USD
ESRX.O	Express Scripts Inc	55.72	2	USD	KO.N The Coca-Cola Company	72.02	1	USD
XOM.N	Exxon Mobil Corp	82.15	1	USD	0823.HK The Link REIT	29.35	1	HKD
6954.T	Fanuc	14220	1	JPY	TJX.N The TJX Companies, Inc.	38.67	2	USD
9983.T	Fast Retailing	17210	3	JPY	6481.T THK	1574	1	JPY
FDX.N	FedEx Corp.	86.63	1	USD	TRI.N Thomson Reuters Corp	27.59	2	USD
FE.N	FirstEnergy Corp	44.92	2	USD	THI.TO Tim Hortons Inc	52.86		CAD
F.N	Ford Motor Co	11.79	1H	USD	TIMP3.SA TIM Participações SA	11.61	1	BRL
FOSL.O 2038.HK	Fossil Inc	134.16	2	USD HKD	TWX.N Time Warner Inc 8766.T Tokio Marine Holdings	35.41 2048	1	USD JPY
FTE.PA	Foxconn International Holdings France Telecom	5.43 10.53	3	EUR	8035.T Tokyo Electron	4570	1 2	JP Y JPY
BEN.N	Franklin Resources Inc	121.77	2	USD	TD.TO Toronto Dominion Bank	82.76	2	CAD
FCX.N	Freeport-McMoRan Copper & Gold	36.62	2	USD	6502.T Toshiba	338	1	JPY
FMEG.DE	Fresenius Medical Care	51.87	2	EUR	TOTF.PA Total	37.38	3	EUR
FREG.DE	Fresenius SE	74.22	1	EUR	TW.N Towers Watson and Co	63.24	1	USD
GFS.L	G4S	2.807	1	GBP	7203.T Toyota Motor	3320	2	JPY
GAZP.MM	Gazprom	176.35	2	RUB	TBLE3.SA TRACTEBEL	32.56	1	BRL
GSZ.PA	GDF Suez	18.535	1	EUR	TCL.AX Transurban	5.58	2	AUD
GE.N	General Electric Company	18.74	1	USD	TRV.N Travelers Companies, Inc	57.75	2	USD
GIS.N	General Mills Inc	38.51	1	USD	2330.TW TSMC	82.4	1	TWD
GM.N	General Motors Company	23.71	1H	USD	TYC.N Tyco International Ltd.	53.12	2	USD
GENT.KL	Genting	11.08	3	MYR	UBSN.VX UBS	11.71	1	CHF
GENS.SI	Genting Singapore	1.68	3	SGD	UGL.AX UGL Ltd	12.65	1	AUD
GILD.O	Gilead Sciences Inc	45.77	1	USD	UNBP.PA Unibail Rodamco	142.6		EUR
GSK.L	GlaxoSmithKline PLC	13.96	1	GBP	8113.T Unicharm Corp	4320		JPY
GG.N	Goldcorp Inc	41.44	2	USD	UNc.AS Unilever NV	24.925	2	EUR
GS.N	Goldman Sachs Group, Inc.	114.56	1	USD	ULVR.L Unilever PLC	20.10825	2	GBP
GOOG.O	Google Inc	626.86	1	USD	UNP.N Union Pacific Corp.	104.98	1	USD
TV.N	Grupo Televisa	20.41	1	USD	UPS.N United Parcel Service Inc.	78.33	1	USD
HOG.N	Harley-Davidson Inc	46.88	1	USD	UTX.N United Technologies Corporation	78.48	2	USD
HCP.N	HCP Inc	37.87	2	USD	UNH.N UnitedHealth	57.56	1	USD
1044.HK	Hengan International	78.95	1	HKD	UOBH.SI UOB	18.25	3	SGD
HNKG_p.DE	Henkel Hennes & Mauritz AB	53.38 228.3	2 1	EUR SEK	USB.N US Bancorp	30.34	2	USD USD
HMb.ST HLF.N	Herbalife Ltd		- 1		VALE.N Vale	22.34	1	USD
HPQ.N	Hewlett-Packard Co	67.88 23.26	1	USD USD	VALEp.N Vale (Preferred) VTR.N Ventas Inc	21.9 54.06	1	USD
HLL.BO	Hindustan Unilever	415.3	3	INR	VRSN.O Verisign, Inc.	34.00	1	USD
6501.T	Hitachi	515	1	JPY	VRSK.OQ Verisk Analytics Inc	46.34		USD
HOLX.O	Hologic Inc	20.56	1	USD	VZ.N Verizon Communications Inc	36.8	2	USD
HD.N	Home Depot Inc	49.36	1	USD	VFC.N VF Corp	144.52	1	USD
2317.TW	Hon Hai Precision	113.5	1	TWD	VIAB.O Viacom Inc	46.24	1	USD
7267.T	Honda Motor	2899	2	JPY	V.N Visa Inc.	116.74	2	USD
HON.N	Honeywell International Inc.	56.58	1	USD	VOWG.DE Volkswagen AG	118.05	2	EUR
0388.HK	Hong Kong Exchanges & Clearing	128.2	1	HKD	VNO.N Vornado Realty Trust	79.33	2	USD
HST.N	Host Hotels & Resorts	15.57	2	USD	WAG.N Walgreen Co	32.21	3	USD
HSBA.L	HSBC Holdings PLC	5.427	1	GBP	WMT.N Wal-Mart Stores Inc	59.93	1	USD
2498.TW	HTC Corporation	520	3	TWD	WALMEXV.MX Walmex	44.82		MXN
HUM.N	Humana	87.84	1	USD	DIS.N Walt Disney Co	40.98	2	USD
0013.HK	Hutchison Whampoa	73.95	2	HKD	WM.N Waste Management Inc	34.49		USD
012330.KS	Hyundai Mobis	301500	2	KRW	WLP.N WellPoint	69.27	1	USD
005380.KS	Hyundai Motor	261000	1	KRW	WFC.N Wells Fargo & Co	32.94	2	USD
IBE.MC	Iberdrola SA	3.959	2	EUR	WES.AX Wesfarmers Ltd	29.22	2	AUD
4062.T	Ibiden	1887	1	JPY	9021.T West Japan Railway	3265	1	JPY
ITW.N	Illinois Tool Works Inc.	54.75	2	USD	WDC.AX Westfield Group	8.76	1	AUD
IMI.L	IMI PLC	9.21	1	GBP	WBC.AX Westpac Banking Corp	21.9	2	AUD
IMT.L	Imperial Tobacco Group PLC	24.53225	1	GBP	WY.N Weyerhaeuser Co	20.37	2	USD
ITX.MC	Inditex	69.88	1	EUR	WHR.N Whirlpool Corp	70.46	^	USD
1398.HK	Industrial & Commercial Bank of China	4.96	1	HKD	WFM.O Whole Foods Market Inc	81.69	2	USD
	Onitia							

IFXGn.DE	Infineon Technologies	7.135	1	EUR	WIN.O Windstream Communications	11.205	1H	USD
INFY.BO	Infosys Ltd	2802.35	2	INR	WIPR.BO Wipro	444.6	1	INR
ING.AS	ING Groep NV	5.607	2H	EUR	WPL.AX Woodside Petroleum Ltd	34.04	1	AUD
1605.T	Inpex	519000	1	JPY	WOW.AX Woolworths Ltd	25.5	1	AUD
INTC.O	Intel Corp	27.45	1	USD	WPP.L WPP PLC	8.305	2	GBP
IHG.L	Intercontinental Hotels Group Plc	14.15	1	GBP	WYNN.O Wynn Resorts	122.1	2	USD
IBM.N	IBM Corp	202.33	1	USD	XLNX.O Xilinx Inc	34.85	2	USD
ITRK.L	Intertek	24.49	1	GBP	YHOO.O Yahoo! Inc	14.99	2	USD
INTU.O	Intuit Inc.	58.59	1	USD	YUM.N YUM! Brands Inc.	68.48	2	USD
ISRG.OQ	Intuitive Surgical Inc	535.24		USD	ZMH.N Zimmer Holdings Inc	63.15	3	USD
2914.T	Japan Tobacco	454500	1	JPY	ZURN.VX Zurich Insurance Group	217.9	1	CHF

Source: Citi Investment Research and Analysis, *Prices sourced from DataCentral as of 10th April 2012

How to read

This page does not necessarily represent the current view nor Citi Ratings are driven by freshest market data. our regional and sectoral allocation model. MSCI All Country World Region or Sector Index USA **Underweight** Weight in MSCI AC World The US equity market has been buffeted primarily by news out of Europe and most recently from China on manufacturing trends, though the impact also has been seen in commodities and 10,715 Bn Market Cap (US\$) currencies, with feedback effects on specific stocks. The good news for investors is that Country Weight Breakdown sentiment is in "panic" territory on our proprietary metrics which provides high probabilities for United States equity market gains over the next 6 and 12 months. EPS revision momentum has tumbled with roughly 65% of all estimate changes to the downside, versus 60% to the upside seven weeks ago. In addition, valuation is signalling opportunity, with the (trailing) earnings yield gap at more than two standard deviations below its 40-year average – a condition that has generated one-year stock index appreciation in every one of the 59 weekly instances since 1970. Due to volatility, group trading trends are sometimes swinging wildly, but we continue to like the Div. Financials, Insurance, Food, Beverage & Tobacco, Semiconductor and Tech Hardware groups as well as Telecom Services, while avoiding, Materials, Capital Goods, Autos, Health Care, Media and Retailing. Catalysts for market strength could include funding to smooth over European sovereign credit woes at least for the near term, a bipartisan jobs program in the US, better earnings and the lack of an American recession. (Strategist: Tobias Levkovich) Strategist's Views Overweight Neutral Underweight Regional Strategists' index target & sector recommendation Consumer Staples Materials Energy S&P 500 Target end 2011: 1325 Financials Utilities Industrials S&P 500 Target end 2012: Consumer Disc. 1375 ΙT Level at end of 3Q11: Telecoms Health Care 1131 Strategist's Favourite Chart LHS: Regional Strategists' Favourite CESI US vs S&P 500 Upward Revisions as % Total Price Performance Abs & Relative (Loc) chart EPS revision momentum has RHS:Price performance shown in tumbled against recovering CESI US\$ for sectors and local currency for regions. Source: CIRA, Bloomberg, Factse Source: CIRA, MSCI, Factset **Valuation** 12Mth Forward PE LHS: Factset Consensus 12m forward PE (left axis) and relative to 110 world (right axis). 105 Premium valuations RHS: Trailing dividend yield (left axis) and relative to world (right Sep 07 Sep 08 Sep 09 Sep 10 Sep 11 - Abs (LHS) -Abs (LHS) - Rel (RHS) axis). Source: CIRA, MSCI, Factsel Source: CIRA, MSCI, Factset

Key Metrics

Compiled based on constituents of the MSCI AC World Index. PE, EPS Growth, Forward DY are aggregated from FactSet consensus estimates (calendarized to December year end) with current prices. ROE is calculated using trailing book value and trailing earnings. Trailing DY is calculated using current price. The last full EV/Sales and EV/EBITDA are aggregated from Worldscope data (EV uses current market capitalisation, EBITDA and Sales use last reported year.

					1								
Key Metrics		11E	PE 12E	13E	EPS Yo 11E 12E		PS YoY 12E		EV/ Ebitda	EV / Sales		Fwd DY	
		11.7 10.8	10.3 9.6	9.3 8.7		15.7 13.9	13.5 12.8	10.7 10.5	8.4 7.7	1.8 1.5		2.3 3.2	
		U: 3m	S\$ Per 6m	f. 12m		Lo 3m	c. Perf 6m	12m	ROE	P/BV		Trail DY	
			-14.7 -18.3	-0.7 -8.0			-14.7 -16.7	-0.7 -8.0	14.6 12.7	1.9 1.5		2.3 3.1	
	Source: CIRA, Worldscope,	MSCI, I	Factset (Consensus									/
PBV and RoE	RoE and PBV - Abs	solute	:				RoE and PBV - Relative						
25% P/BV premium	20%	IS)	D 08	Sep 09	Sep 10	D Sep	3.5 - 3.0 - 2.5 - 2.0 - 1.5 - 1.0	130 125 120 115 110 105 100 95 90 Sep 06	RoE (LHS)	09 Sep 11		- 130 - 125 - 120 - 115 - 110 - 105 - 100 - 95 - 90 11	
Earnings	Source: CIRA, MSCI, Factset arnings Growth Forecast Trends								CIRA, MSCI, Factset ve Earnings/Price N	Iomentur	n		\dashv
Rel earnings momentum mproving	25% 20% 15% 10% 5% 0% Sep 09 oyl11 Source CIRA, Factset Co.	onsens:		10 cyl2		S cy	ep 11	115 110 105 100 95 90 Sep 06	Sep 07 Sep 08 Se Price Rel CIRA, MSCI, Factset	09 Sep		- - - - -	¥
Largest Companies	Top 1 - 10	, iio ciio		Rtg	Wgt	MC	PE	Top 11		Rtg	Wgt	MC	PE
	ExonMobil Apple Inc IBM Microsoft Chevron Procter & Gamble Johnson&Johnson AT&T			1 1 1 1 1 1 1 1 1	3.3 3.3 2.0 1.8 1.7 1.6 1.6	358 352 212 189 186 176 175 169	8.2 11.7 12.1 8.5 6.9 14.6 12.2 11.4	Coca-C Google Wells F JP Morg Oracle Intel Philip I	Cola Co Fargo gan Chase Corp	1 2 2 1 1 1 2 2	1.3 1.2 1.1 1.1 1.1 1.1 1.0	139 130 121 120 116 113 111 104	16.1 12.7 7.5 5.8 11.5 8.8 12.2 14.7
	General Electric Pfizer Inc			1 2	1.5	162 140	9.9	Merck Wal Ma		2	0.9	101	8.6 10.9

Source: CIRA, MSCI, IBES

LHS: Trailing Return on Equity (left axis) and trailing PBV (right axis).

RHS: Relative trailing Return on Equity (left axis) and relative trailing PBV (right axis).

LHS: Revisions to calendarized year-on-year EPS growth. Based on Facset Estimates. RHS: Relative 12 month forward earnings and relative price performance.

Key Companies

The top 20 companies by market cap.

Rtg - Citi investment rating: 1 is Buy, 2 is Hold, 3 is Sell. When no data shows, data is restricted or company is not covered by Citi.

Wgt - Company weighting in region/sector index shown in percent.

MC - Index market capitalization. Index market capitalizations represent the value of the company that is included in the index and are displayed in billions of US\$. The market capitalization are free-float foreign-investable adjusted.

PE - 12 month forward IBES consensus PE. When no data shows, data is restricted or company's not covered by IBES.

Cntry - Country code of inclusion in MSCI index.

Source: CIRA, MSCI, IBES

Notes

Appendix A-1

Analyst Certification

The research analyst(s) primarily responsible for the preparation and content of this research report are named in bold text in the author block at the front of the product except for those sections where an analyst's name appears in bold alongside content which is attributable to that analyst. Each of these analyst(s) certify, with respect to the section(s) of the report for which they are responsible, that the views expressed therein accurately reflect their personal views about each issuer and security referenced and were prepared in an independent manner, including with respect to Citigroup Global Markets Inc and its affiliates. No part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) expressed by that research analyst in this report.

IMPORTANT DISCLOSURES

Citigroup Global Markets Korea Securities Limited (CGMK) performs the role of liquidity provider on the warrants of which the underlying asset is Kia Motors. As at 10 Apr 12,CGMK holds 3,596,100 Citi ELW 1578 Call warrants & 289 shares of Kia Motors.

Citigroup Global Markets Korea Securities Limited (CGMK) performs the role of liquidity provider on the warrants of which the underlying asset is Hynix Semiconductor. As at 10 Apr 12 CGMK holds 3,399,990 Citi ELW 2004 Call warrants & 15 shares of Hynix Semiconductor.

Citigroup Global Markets Korea Securities Limited (CGMK) performs the role of liquidity provider on the warrants of which the underlying asset is Hyundai Motor. As at 10 Apr 12, CGMK holds 3,399,600 Citi ELW 1630,3,356,160 Citi ELW 2005 Call warrants & 119 shares of Hyundai Motor.

Citigroup Global Markets Korea Securities Limited (CGMK) performs the role of liquidity provider on the warrants of which the underlying asset is POSCO. As at 10 Apr 12, CGMK holds 3,590,000 Citi ELW 2007,3,397,670 Citi ELW 2008 Call warrants & 92 shares of POSCO.

Citigroup Global Markets Korea Securities Limited (CGMK) performs the role of liquidity provider on the warrants of which the underlying asset is Samsung Elec. As at 10 Apr 12,CGMK holds 3,500,000 Citi ELW 2011 Call warrants of Samsung Elec.

Citigroup Global Markets Korea Securities Limited (CGMK) performs the role of liquidity provider on the warrants of which the underlying asset is Hyundai Mobis. As at 10 Apr 12, CGMK holds 3,266,140 Citi ELW 2022 Call warrants & 4 shares of Hyundai Mobis.

Citigroup Global Markets Korea Securities Limited (CGMK) performs the role of liquidity provider on the warrants of which the underlying asset is LG Elec. As at 10 Apr 12, CGMK holds 3,398,900 Citi ELW 2036,3,489,990 Citi ELW 2037,3,599,100 Citi ELW 2038 Call warrants & 796 shares of LG Elec.

An employee of Citigroup Global Markets or its affiliates is a non - executive director of Anglo American Plc.

A director of America Movil S.A.B de C.V. is a member of the board of directors of an affiliate of Citigroup Global Markets Inc.

A director of Citi serves on the board of Comcast Corporation.

Citigroup Global Markets Inc. is a book-running manager on the announced equity offering for Capital One Financial Corp.

Thelma M Bardouille, Research Assistant, holds a long position in the shares of Chevron Corp.

The Chairman of Citi serves as a director of Estee Lauder Companies Inc.

A director of Citi serves on the board of General Mills Inc.

A director of Citi serves on the board of IBM Corporation.

Citigroup Global Markets Inc. is acting as an advisor to Bain Capital in its acquisition of Physio-Control from Medtronic,Inc.

Morgan Stanley may be deemed to control Morgan Stanley Smith Barney LLC due to ownership, board membership, or other relationships. Morgan Stanley Smith Barney LLC may participate in, or otherwise have a financial interest in, the primary or secondary distribution of securities issued by Morgan Stanley or an affiliate of Morgan Stanley that is controlled by or under common control with Morgan Stanley Smith Barney LLC. An officer of Citi serves on the board of Morgan Stanley Smith Barney Holdings LLC, subsidiary of Morgan Stanley.

Citigroup Global Markets,Inc. is a sales agent in PG&E Corporation's continuous offering program.

A director of Citi serves on the board of Procter & Gamble Company.

DMBH is a market maker in the publicly traded equity securities of PZU. DMBH rating distribution versus Investment Banking service provision in the past 12 months as at 30th March 2012 is as follows: Buy (1) representing 54% of the DMBH coverage 0% of which are IB clients, Hold (2) representing 33% of the DMBH coverage 0% of which are IB clients. Michal Fidelus, Assistant, holds a long position in the shares of Powszechny Zaklad Ubezpieczen SA.

A director of Citi serves on the board of Renault SA.

Citigroup Global Markets Limited is currently mandated as joint-financial advisor to Banco Santander, S.A. in relation to the announced merger between Banco Santander's and KBC Group NV's Polish subsidiaries Bank Zachodni WBK S.A. and Kredyt Bank S.A.

Citigroup Global Markets, Inc. is acting as a Sales Agent on the announced equity shares dribble program of Southern Company.

Citigroup Global Markets, Inc. is acting as a joint book-runner for Simon Property Group, Inc's. announced follow-on offering

An employee of Citigroup Global Markets or its affiliates is a trustee of Target Corp.

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Due to Citi's involvement as an advisor to Goodrich Corp. on the announced pending sale to United Technologies Corp, CIRA suspended its rating and target price on United Technologies Corp. on September 21,2011 (the 'Suspension Date'). Please note that the Company price chart that appears in this report and available on CIRA's disclosure website does not reflect that CIRA did not have a rating or target price between the Suspension Date and March 18,2012 when CIRA resumed full coverage.

An employee of Citi serves on the board of WPP Group PLC.

Graeme McDonald, Analyst, holds a long position in the securities of HSBC Holdings PLC.

Guy Robinson, Analyst, holds a long position in the securities of Orica Limited.

Josh Levin, CFA, Analyst, holds a long position in the securities of Time Warner Inc.

Adrian Cattley, Strategist, holds a long position in the securities of Prudential Plc.

Tobias M Levkovich, Strategist, holds a long position in the securities of Travelers Companies, Inc.

Peter Atherton, Analyst, holds a long position in the securities of National Grid PLC.

Craig Williams, Analyst, holds a long position in the securities of Australia and New Zealand Banking Group Ltd.

Tony Brennan, Strategist, holds a long position in the securities of Deutsche Bank.

Leo Kulp, CFA, Analyst, holds a long position in the securities of Wal-Mart Stores Inc, The Coca-Cola Company, Morgan Stanley.

Dominik Frauendienst, Analyst, holds a long position in the securities of Infineon Technologies, Apple Inc.

Nigel Pittaway, Analyst, holds a long position in the securities of AMP Ltd.

Robert S Morris, Analyst, holds a long position in the securities of Canadian Natural Resources Ltd.

A member of the household of Keith Horowitz, CFA, Analyst, holds a long position in the securities of Bank of New York Mellon Corp, JP Morgan Chase & Co.

A member of the household of Tobias M Levkovich, Strategist, holds a long position in the securities of CBS Corp, Walt Disney Co, Intel Corp, Motorola Solutions Inc, Microsoft Corp., Travelers Companies, Inc.

Tony Brennan, Strategist, received compensation from Deutsche Bank in the past 12 months.

Citigroup Global Markets Inc. or its affiliates beneficially owns 1% or more of any class of common equity securities of POSCO, Agricultural Bank of China, Hon Hai Precision, Catcher Technology, China Life Insurance, West Japan Railway, Apple Inc, Archer-Daniels-Midland Company, American Electric Power Co Inc, Allianz SE, América Móvil SA de CV, Amazon.com Inc, AXA SA, American Express Co., Bank of America Corp, Biogen Idec Inc, BHP Billiton PLC, Bristol-Myers Squibb, BP, Broadcom Corporation, Cardinal Health Inc, Capgemini SA, Caterpillar Inc., Carnival Corp., Comcast Corp, Chipotle Mexican Grill, Inc., CSX Corp., CenturyLink, Dominion Resources Inc, E I du Pont de Nemours and Co, Dell Inc, Danaher Corporation, Dow Chemical Co, eBay Inc, Estee Lauder Inc, Energizer Holdings Inc, Eaton Corp, Freeport-McMoRan Copper & Gold Inc., France Telecom, General Mills Inc, Goldman Sachs Group, Inc., HCP Inc, Honeywell International Inc., Infineon Technologies, ING Groep NV, ArcelorMittal, Johnson & Johnson Inc, JP Morgan Chase & Co, Kimberly-Clark, Liberty Media, Lam Research Corp, Morgan Stanley, Annaly Capital Management, Petrobras, Progress Energy Inc, Potash Corp of Saskatchewan Inc, Prudential Plc, Public Storage Inc, Qualcomm Inc, Renault SA, SAP AG, Starbucks Corp, Schneider Electric SA, Schlumberger Ltd, Simon Property Group Inc, Symantec Corp., Target Corp, Tesco, Grupo Televisa, Vornado Realty Trust, Windstream Communications, Weyerhaeuser Co, Yahoo! Inc, YUM! Brands Inc.. This position reflects information available as of the prior business day.

Within the past 12 months, Citigroup Global Markets Inc. or its affiliates has acted as manager or co-manager of an offering of securities of Kia Motors, Hutchison Whampoa, SHK Props, New World Development, Hyundai Motor, POSCO, Samsung Electronics, Tencent Holdings, PetroChina, China Construction Bank, AIA Group, Nissan Motor, Toyota Motor, Honda Motor, Mitsubishi, Sumitomo Mitsui Financial Group, Mizuho Financial Group, SoftBank, ABB Ltd, Barrick Gold, adidas Group, American Electric Power Co Inc, The AES Corp, Aetna, Aggreko PLC, Allstate Corp, Applied Materials Inc, Amgen Inc, American Tower Corp, América Móvil SA de CV, Australia and New Zealand Banking Group Ltd, Apache Corp, Anadarko Petroleum Corp, Amphenol Corp, Avago Technologies, American Express Co., Boeing Co., Barclays PLC, BASF SE, British American Tobacco PLC, Baxter International Inc, Banco do Brasil, Bradesco, Becton, Dickinson and Company, BG Group, Bank of New York Mellon Corp, BlackRock Inc, BMW AG, BP, Broadcom Corporation, Caterpillar Inc., Commonwealth Bank of Australia, CIGNA, Colgate-Palmolive Co, The Clorox Co, Centrica PLC, Canadian National Railway Company, Capital One Financial Corp., ConocoPhillips, Compass Group, CSL Ltd, CSX Corp., Chevron, Daimler AG, Deere & Company, Danaher Corporation, Walt Disney Co, Dow Chemical Co, Deutsche Telekom AG, DIRECTV Group Inc, Duke Energy Corp, Consolidated Edison Inc, Eaton Corp, Ford Motor Co, Freeport-McMoRan Copper & Gold Inc., France Telecom, Gazprom, General Electric Company, General Mills Inc, Corning Incorporated, Google Inc, Goldman Sachs Group, Inc., HCP Inc, Harley-Davidson Inc, Hewlett-Packard Co, HSBC Holdings PLC, Host Hotels & Resorts, Iberdrola SA, International Business Machines Corp, Imperial Tobacco Group PLC, ING Groep NV, Intel Corp, ArcelorMittal, Illinois Tool Works Inc., Johnson Controls Inc, Johnson & Johnson Inc, Kraft Foods Inc, Kimberly-Clark, The Coca-Cola Company, KPN NV, Kroger Co, Lockheed Martin Corp., Limited Brands, Inc., Marriott International, Mattel Inc, McDonald's Corp, Medtronic Inc, Marsh & McLennan Companies Inc, 3M Company, Altria Group Inc, Monsanto Co, Morgan Stanley, National Australia Bank Ltd, NextEra Energy Inc, National Grid PLC, Norfolk Southern Corp., Occidental Petroleum Corp, Petrobras, PG&E Corp, PepsiCo, Procter & Gamble Co, Progress Energy Inc, Prologis Inc, Philip Morris International, PPL Corp, Praxair Inc, Reliance Industries, Renault SA, Rio Tinto PLC, RWE AG, SABMiller, Banco Santander, SAP AG, Sanofi SA, Sberbank RF, The Charles Schwab Corporation, Southern Company Inc, Simon Property Group Inc, SingTel, Santos Ltd, Stryker Corp, Syngenta AG, AT&T Inc, Telefonica SA, Teva Pharmaceutical Industries Ltd., Target Corp, TIM Participações SA, Telstra Corp Ltd, Total, Thomson Reuters Corp, Tesco, Time Warner Inc, Texas Instruments Inc, Tyco International Ltd., UBS, UnitedHealth, Union Pacific Corp., Vale, VF Corp, Viacom Inc, Vornado Realty Trust, Volkswagen AG, Ventas Inc, Verizon Communications Inc, Westpac Banking Corp, Westfield Group, Wells Fargo & Co, Windstream Communications, Wipro, WellPoint, Wal-Mart Stores Inc, Woodside Petroleum Ltd, WPP PLC, YUM! Brands Inc., Zurich Insurance Group.

Citigroup Global Markets Inc. or its affiliates has received compensation for investment banking services provided within the past 12 months from Cheung Kong, Kia Motors, Hutchison Whampoa, SHK Props, New World Development, Hyundai Motor, POSCO, Samsung Electronics, Li&Fung, PetroChina, CNOOC, China Construction Bank, China Mobile, Agricultural Bank of China, AlA Group, Industrial & Commercial Bank of China, Sands China, Foxconn International Holdings, Hon Hai Precision, China Life Insurance, Seven & i Holdings, China BlueChemical, Bank of China, Astellas Pharma, Bridgestone, Hitachi, Panasonic, Nissan Motor, Toyota Motor, Honda Motor, Mitsui, Mitsubishi, Aeon, Mitsubishi UFJ Financial Group, Sumitomo Mitsui Financial Group, Mizuho Financial Group, Nomura Holdings, Tokio Marine Holdings, Mitsubishi Estate, Nippon Telegraph and Telephone, NTT DoCoMo, SoftBank, Apple Inc, ABB Ltd, Barrick Gold, Archer-Daniels-Midland Company, Automatic Data Processing Inc, adidas Group, American Electric Power Co Inc, The AES Corp, Aetna, Aggreko PLC, Allergan Inc, L'Air Liquide SA, Arkema, Allstate Corp, Allianz SE, Applied Materials Inc, Advanced Micro Devices, Amgen Inc, AMP Ltd. American Tower Corp, América Móvil SA de CV, Australia and New Zealand Banking Group Ltd, Apache Corp, Anadarko Petroleum Corp, Avago Technologies, AXA SA, American Express Co., Boeing Co., Bank of America Corp, Credicorp, Barclays PLC, British American Tobacco PLC, Baxter International Inc, Bayer AG, Banco do Brasil, Bradesco, Becton, Dickinson and Company, Franklin Resources Inc, BG Group, BHP Billiton Ltd, Bank of New York Mellon Corp, BlackRock Inc, BHP Billiton PLC, BMW AG, Bristol-Myers Squibb, BNP Paribas SA, BP, Broadcom Corporation, BT Group PLC, Borg Warner Inc, Carrefour, Caterpillar Inc., Chubb Corp, Commonwealth Bank of Australia, CBS Corp, Crown Castle International Corp, Carnival Corp., Ceigene Corp, CIGNA, Colgate-Palmolive Co, The Clorox Co, Comcast Corp, Chipotle Mexican Grill, Inc., Centrica PLC, Canadian National Railway Company, Canadian Natural Resources Ltd, Capital One Financial Corp., ConocoPhillips, Covidien Ltd, Canadian Pacific Railway Limited, Compass Group, Cisco Systems Inc., Credit Suisse, CSL Ltd, CSX Corp., CenturyLink, Dominion Resources Inc, Daimler AG, Danone, Deutsche Bank, E I du Pont de Nemours and Co, Deere & Company, Dell Inc, Discover Financial Services, Diageo, Danaher Corporation, Walt Disney Co, Dow Chemical Co, Deutsche Post, DSM NV, Deutsche Telekom AG, DIRECTV Group Inc, Duke Energy Corp, EADS, eBay Inc, Consolidated Edison Inc, Estee Lauder Inc, ENEL SpA, Eni, Endesa Chile, Ericsson LM, Essilor, Eaton Corp, Exelon Corp, Sodexo, Ford Motor Co, Freeport-McMoRan Copper & Gold Inc., FedEx Corp., FirstEnergy Corp, France Telecom, Assicurazioni Generali SpA, Gazprom, General Electric Company, General Mills Inc. 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Brands Inc., Zimmer Holdings Inc, Zurich Insurance Group.

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KDDI, NTT DoCoMo, Secom, Fast Retailing, SoftBank, Anglo American PLC, Apple Inc, ABB Ltd, AB-InBev, Abbott Laboratories, Barrick Gold, Accor SA, ACE Ltd, Adobe Systems Inc., Adecco, Analog Devices, Archer-Daniels-Midland Company, adidas Group, American Electric Power Co Inc, The AES Corp, Aetna, Allergan Inc, Ahold, L'Air Liquide SA, Arkema, Allstate Corp, Altera Corp, Allianz SE, Applied Materials Inc, Advanced Micro Devices, Amgen Inc, American Tower Corp, América Móvil SA de CV, Amazon.com Inc, Australia and New Zealand Banking Group Ltd, Apache Corp, Anadarko Petroleum Corp, Amphenol Corp, ARM Holdings PLC, Astra International, Australian Securities Exchange, ATOS, Avago Technologies, Avon Products Inc, AXA SA, American Express Co., AstraZeneca PLC, Boeing Co., Bank of America Corp, Credicorp, Barclays PLC, BASF SE, British American Tobacco PLC, Baxter International Inc, Bayer AG, Banco do Brasil, Bradesco, Becton, Dickinson and Company, Beiersdorf, Franklin Resources Inc, BG Group, BHP Billiton Ltd, Biogen Idec Inc, Bank of New York Mellon Corp, BlackRock Inc, BHP Billiton PLC, BMW AG, Bristol-Myers Squibb, BNP Paribas SA, BP, Broadcom Corporation, British Sky Broadcasting Group PLC, BT Group PLC, Bureau Veritas, Borg Warner Inc, Boston Properties Inc, Cardinal Health Inc, Capgemini SA, Carrefour, Caterpillar Inc., Chubb Corp, Commonwealth Bank of Australia, CBS Corp, Crown Castle International Corp, Carnival Corp., Celgene Corp, Richemont, Church & Dwight Co Inc, CIGNA, Colgate-Palmolive Co, The Clorox Co, Comcast Corp, CME Group Inc, Chipotle Mexican Grill, Inc., Cummins Inc., Centrica PLC, Canadian National Railway Company, Canadian Natural Resources Ltd, Capital One Financial Corp., ConocoPhillips, Costco Wholesale Corp, Covidien Ltd, Canadian Pacific Railway Limited, Compass Group, Capita Group PLC, Cisco Systems Inc., Credit Suisse, CSL Ltd, CSX Corp., Cintas Corp, CenturyLink, Citrix Systems, Inc., CVS Caremark Corp, Chevron, Dominion Resources Inc, Daimler AG, Danone, Deutsche Bank, Deere & Company, Dell Inc, Discover Financial Services, Diageo, Danaher Corporation, Walt Disney Co, Deutsche Post, DSM NV, Deutsche Telekom AG, DIRECTV Group Inc, Duke Energy Corp, EADS, eBay Inc, Consolidated Edison Inc, Edenred, Estee Lauder Inc, EMC Corporation, Emerson Electric Co., ENEL SpA, Eni, Energizer Holdings Inc, Eurasian Natural Resources Corporation PLC (ENRC), Endesa Chile, E.ON AG, Equity Residential, Ericsson LM, Essilor, Eaton Corp, Exelon Corp, Sodexo, Experian, Ford Motor Co, Freeport-McMoRan Copper & Gold Inc., FedEx Corp., FirstEnergy Corp, Fresenius Medical Care, Fossil Inc, France Telecom, Assicurazioni Generali SpA, Gazprom, General Electric Company, Genting Singapore, Genting, G4S, Goldcorp Inc, Gilead Sciences Inc. General Mills Inc. Corning Incorporated, General Motors Company, Google Inc. Goldman Sachs Group, Inc., GlaxoSmithKline PLC, GDF Suez, HCP Inc, Home Depot Inc, Hindustan Unilever, Hennes & Mauritz AB, Henkel, Harley-Davidson Inc, Honeywell International Inc., Starwood Hotels & Resorts, Hewlett-Packard Co, HSBC Holdings PLC, Host Hotels & Resorts, Humana, Iberdrola SA, International Business Machines Corp, Infineon Technologies, Intercontinental Hotels Group Plc, IMI PLC, Imperial Tobacco Group PLC, Infosys Ltd, ING Groep NV, Intel Corp, Intuit Inc., ArcelorMittal, Intertek, Illinois Tool Works Inc., Inditex, Johnson Controls Inc, Johnson & Johnson Inc, Juniper Networks, Inc., Jindal Steel and Power, JP Morgan Chase & Co, Kraft Foods Inc, KLA Tencor Corp, Kimberly-Clark, Kuehne & Nagel International, The Coca-Cola Company, KPN NV, Kroger Co, Kohl's Corp, Kansas City Southern, Linde AG, Lukoil, Eli Lilly, Liberty Media, Lockheed Martin Corp., Lam Research Corp, Limited Brands, Inc., LVMH, Las Vegas Sands, Macys Inc, MasterCard Inc., AP Moller Maersk A/S, Marriott International, Mattel Inc, McDonald's Corp, McKesson Corp, Medtronic Inc, Magna International Inc, Michelin, Marsh & McLennan Companies Inc, 3M Company, Altria Group Inc, Merck, Morrison (Wm), Morgan Stanley, Microsoft Corp., MTN Group Limited, Munich Re, National Australia Bank Ltd, NextEra Energy Inc, Nestle, National Grid PLC, Nike Inc, Annaly Capital Management, Nokia Oyi, National Oilwell Varco Inc, Novartis AG, Novo Nordisk A/S, Naspers Limited, Norfolk Southern Corp., NetApp, Inc., NVIDIA Corp, News Corp, Omnicom, Oracle Corporation, L'Oréal, Origin Energy Ltd, Orica Limited, Occidental Petroleum Corp, Petrobras, PG&E Corp, Priceline.Com Inc, Precision Castparts Corp., PepsiCo. Pernod-Ricard, Pfizer, Procter & Gamble Co, Progress Energy Inc, Prologis Inc, Philip Morris International, Potash Corp of Saskatchewan Inc, PPL Corp, PPR, Prudential Plc, Public Storage Inc, Pearson PLC, PZU, Qualcomm Inc, Reckitt Benckiser, Royal Dutch Shell, Reed Elsevier PLC, Reliance Industries, Renault SA, Rio Tinto Ltd, Rio Tinto PLC, Ralph Lauren Corporation, Roche Holding AG, Rolls Royce, RWE AG, SABMiller, Banco Santander, SAP AG, Sanofi SA, Sberbank RF, Starbucks Corp, Schneider Electric SA, The Charles Schwab Corporation, SGS, Shoprite Holdings, Siemens AG, Schlumberger Ltd, Surgutneftegaz, Southern Company Inc, Sasol Ltd, Simon Property Group Inc, Staples Inc, SQM - Soc. Quimica y Minera de Chile, Swiss Re, SSE PLC, Standard Chartered PLC, SingTel, St Jude Medical Inc, Santos Ltd, State Street Corp, Suncor Energy Inc, Safeway Inc, Stryker Corp, Symantec Corp., Syngenta AG, AT&T Inc, TRACTEBEL, Transurban, Telefonica SA, TE Connectivity Ltd., Teva Pharmaceutical Industries Ltd., Target Corp, TIM Participações SA, Telstra Corp Ltd, Total, Thomson Reuters Corp, T Rowe Price Group Inc, Travelers Companies, Inc, Tesco, Grupo Televisa, Time Warner Inc, Texas Instruments Inc, Tyco International Ltd., UBS, Swatch Group AG, Unilever PLC, Unilever NV, UnitedHealth, Union Pacific Corp., UOB, United Parcel Service Inc., US Bancorp, United Technologies Corporation, Visa Inc., Vale, VF Corp, Viacom Inc, Vornado Realty Trust, Volkswagen AG, Verisign, Inc., Ventas Inc, Verizon Communications Inc, Walgreen Co, Westpac Banking Corp, Westfield Group, Wesfarmers Ltd, Wells Fargo & Co, Windstream Communications, Wipro, WellPoint, Wal-Mart Stores Inc, Woolworths Ltd, Woodside Petroleum Ltd, WPP PLC, Weverhaeuser Co, Xilinx Inc, Exxon Mobil Corp., Yahoo! Inc., YUM! Brands Inc., Zimmer Holdings Inc., Zurich Insurance Group in the past 12 months.

Citigroup Global Markets Inc. currently has, or had within the past 12 months, the following as investment banking client(s): BASF SE, Bayer AG, Linde AG, Australia and New Zealand Banking Group Ltd, Commonwealth Bank of Australia, CME Group Inc, Annaly Capital Management, Astellas Pharma, Amphenol Corp, Motorola Solutions Inc, TE Connectivity Ltd., American Tower Corp, AT&T Inc, Verizon Communications Inc, Windstream Communications, Japan Tobacco, E I du Pont de Nemours and Co, Dow Chemical Co, Monsanto Co, Praxair Inc, Amgen Inc, Celgene Corp, Capital One Financial Corp., Accenture Ltd, Automatic Data Processing Inc, Avago Technologies, Kraft Foods Inc, ING Groep NV, Microsoft Corp., PepsiCo, Johnson & Johnson Inc, General Motors Company, Humana, Medtronic Inc. Stryker Corp. Symantec Corp., ABB Ltd. Baxter International Inc. CIGNA, HSBC Holdings PLC. Cheung Kong. Kia Motors, Hutchison Whampoa, SHK Props, New World Development, Hyundai Motor, POSCO, Samsung Electronics, Li&Fung, PetroChina, CNOOC, China Construction Bank, China Mobile, Lenovo Group, Agricultural Bank of China, AlA Group, Industrial & Commercial Bank of China, Sands China, Foxconn International Holdings, Hon Hai Precision, China Life Insurance, Seven & i Holdings, China BlueChemical, Bank of China, Takeda Pharmaceutical, Bridgestone, Hitachi, Panasonic, Nissan Motor, Toyota Motor, Honda Motor, Mitsui, Mitsubishi, Aeon, Mitsubishi UFJ Financial Group, Sumitomo Mitsui Financial Group, Mizuho Financial Group, Nomura Holdings, Tokio Marine Holdings, Mitsubishi Estate, Nippon Telegraph and Telephone, NTT DoCoMo, SoftBank, Apple Inc, Barrick Gold, Archer-Daniels-Midland Company, adidas Group, American Electric Power Co Inc, The AES Corp, Aetna, Aggreko PLC, Allergan Inc, L'Air Liquide SA, Arkema, Allstate Corp, Allianz SE, Applied Materials Inc, Advanced Micro Devices, AMP Ltd, América Móvil SA de CV, Apache Corp, Anadarko Petroleum Corp, AXA SA, American Express Co., Boeing Co., Bank of America Corp, Credicorp, Barclays PLC, British American Tobacco PLC, Banco do Brasil, Bradesco, Becton, Dickinson and Company, Franklin Resources Inc, BG Group, BHP Billiton Ltd, Bank of New York Mellon Corp, BlackRock Inc, BHP Billiton PLC, BMW AG, Bristol-Myers Squibb, BNP Paribas SA, BP, Broadcom Corporation, BT Group PLC, Borg Warner Inc, Carrefour, Caterpillar Inc., Chubb Corp, CBS Corp, Crown Castle International Corp, Carnival Corp., Colgate-Palmolive Co, The Clorox Co, Comcast Corp, Chipotle Mexican Grill, Inc., Centrica PLC, Canadian National Railway Company, Canadian Natural Resources Ltd, ConocoPhillips, Covidien Ltd, Canadian Pacific Railway Limited, Compass Group, Cisco Systems Inc., Credit Suisse, CSL Ltd, CSX Corp., CenturyLink, Chevron, Dominion Resources Inc, Daimler AG, Danone, Deutsche Bank, Deere & Company, Dell Inc, Discover Financial Services, Diageo, Danaher Corporation, Walt Disney Co, Deutsche Post, DSM NV,

Deutsche Telekom AG, DIRECTV Group Inc, Duke Energy Corp, EADS, eBay Inc, Consolidated Edison Inc, Estee Lauder Inc, ENEL SpA, Eni, Endesa Chile, Ericsson LM, Essilor, Eaton Corp, Exelon Corp, Sodexo, Ford Motor Co, Freeport-McMoRan Copper & Gold Inc., FedEx Corp., FirstEnergy Corp, France Telecom, Assicurazioni Generali SpA, Gazprom, General Electric Company, General Mills Inc, Corning Incorporated, Google Inc, Goldman Sachs Group, Inc., GlaxoSmithKline PLC, GDF Suez, HCP Inc, Home Depot Inc, Hindustan Unilever, Henkel, Harley-Davidson Inc, Honeywell International Inc., Starwood Hotels & Resorts, Hewlett-Packard Co, Host Hotels & Resorts, Iberdrola SA, International Business Machines Corp, Intercontinental Hotels Group Plc, Imperial Tobacco Group PLC, Intel Corp, ArcelorMittal, Illinois Tool Works Inc., Johnson Controls Inc, Juniper Networks, Inc., Jindal Steel and Power, JP Morgan Chase & Co, Kimberly-Clark, The Coca-Cola Company, KPN NV, Kroger Co, Kansas City Southern, Lukoil, Lockheed Martin Corp., Limited Brands, Inc., LVMH, Las Vegas Sands, Macvs Inc, Marriott International, Mattel Inc, McDonald's Corp, Magna International Inc, Michelin, Marsh & McLennan Companies Inc. 3M Company, Altria Group Inc, Merck, Morgan Stanley, MTN Group Limited, Munich Re, National Australia Bank Ltd, NextEra Energy Inc. Nestle, National Grid PLC, Nike Inc, Nokia Oyi, Novartis AG, Novo Nordisk A/S, Naspers Limited, Norfolk Southern Corp., News Corp, Omnicom, Orica Limited, Occidental Petroleum Corp, Petrobras, PG&E Corp, Precision Castparts Corp., Pfizer, Procter & Gamble Co, Progress Energy Inc, Prologis Inc, Philip Morris International, PPL Corp, Prudential Plc, Public Storage Inc, Pearson PLC, PZU, QBE Insurance Group Ltd, Qualcomm Inc, Royal Dutch Shell, Reliance Industries, Renault SA, Rio Tinto Ltd, Rio Tinto PLC, Roche Holding AG, Rolls Royce, RWE AG, SABMiller, Banco Santander, SAP AG, Sanofi SA, Sberbank RF, Starbucks Corp, The Charles Schwab Corporation, Siemens AG, Schlumberger Ltd, Southern Company Inc, Simon Property Group Inc, Staples Inc, Swiss Re, Standard Chartered PLC, SingTel, State Street Corp, Syngenta AG, TRACTEBEL, Telefonica SA, Teva Pharmaceutical Industries Ltd., Target Corp, TIM Participações SA, Telstra Corp Ltd, Total, Thomson Reuters Corp, T Rowe Price Group Inc, Travelers Companies, Inc, Tesco, Time Warner Inc, Texas Instruments Inc, Tyco International Ltd., UBS, Unilever PLC, Unilever NV, UnitedHealth, Union Pacific Corp., UOB, United Parcel Service Inc., US Bancorp, United Technologies Corporation, Vale, VF Corp, Viacom Inc, Vornado Realty Trust, Volkswagen AG, Ventas Inc, Westpac Banking Corp, Westfield Group, Wells Fargo & Co, Wipro, WellPoint, Wal-Mart Stores Inc, Woolworths Ltd, Woodside Petroleum Ltd, WPP PLC, Weyerhaeuser Co, Exxon Mobil Corp. Yahoo! Inc. YUM! Brands Inc., Zimmer Holdings Inc. Zurich Insurance Group.

Citigroup Global Markets Inc. currently has, or had within the past 12 months, the following as clients, and the services provided were non-investmentbanking, securities-related: Towers Watson and Co, CME Group Inc, Annaly Capital Management, Takeda Pharmaceutical, Astellas Pharma, IMI PLC, E I du Pont de Nemours and Co, Dow Chemical Co, Monsanto Co, Praxair Inc, Pearson PLC, Capital One Financial Corp., American Express Co., Discover Financial Services, Accenture Ltd, Automatic Data Processing Inc, Cognizant, Motorola Solutions Inc, Japan Tobacco, AMP Ltd, Suncorp Group Ltd, QBE Insurance Group Ltd, Cheung Kong, CLP Holdings, Kia Motors, SK Hynix, Hutchison Whampoa, SHK Props, New World Development, Hyundai Motor, POSCO, Samsung Electronics, Hyundai Mobis, Hong Kong Exchanges & Clearing, Li&Fung, LG Household & Health Care, LG Electronics, PetroChina, CNOOC, China Construction Bank, China Mobile, Lenovo Group, Agricultural Bank of China, AIA Group, Industrial & Commercial Bank of China, Inpex, Sekisui House, Sands China, Hon Hai Precision, TSMC, MediaTek, Catcher Technology, HTC Corporation, China Life Insurance, Seven & i Holdings, China BlueChemical, Bank of China, Ibiden, Shin-Etsu Chemical, Dentsu, Kao, Shiseido, Bridgestone, Komatsu, Hitachi, Toshiba, Panasonic, Sharp, Denso, Fanuc, Kyocera, Murata, Nitto Denko, Nissan Motor, Toyota Motor, Honda Motor, Nikon, Canon, Nintendo, Mitsui, Mitsubishi, Aeon, Mitsubishi UFJ Financial Group, Sumitomo Mitsui Financial Group, Mizuho Financial Group, Nomura Holdings, Tokio Marine Holdings, Mitsui Fudosan, Mitsubishi Estate, West Japan Railway, Nippon Telegraph and Telephone, KDDI, NTT DoCoMo, Secom, Fast Retailing, SoftBank, Anglo American PLC, Apple Inc, ABB Ltd, AB-InBev, Abbott Laboratories, Barrick Gold, Accor SA, ACE Ltd, Adobe Systems Inc., Adecco, Analog Devices, Archer-Daniels-Midland Company, adidas Group, American Electric Power Co Inc, The AES Corp, Aetna, Aggreko PLC, Allergan Inc, Ahold, L'Air Liquide SA, Arkema, Allstate Corp, Altera Corp, Allianz SE, Applied Materials Inc, Advanced Micro Devices, Amgen Inc, American Tower Corp, América Móvil SA de CV, Amazon.com Inc, Australia and New Zealand Banking Group Ltd, Apache Corp, Anadarko Petroleum Corp, Amphenol Corp, ARM Holdings PLC, Astra International, Australian Securities Exchange, ATOS, AvalonBay Communities, Inc. Avago Technologies, Avon Products Inc, AXA SA, AstraZeneca PLC, Boeing Co., Bank of America Corp, Credicorp, Barclays PLC, BASF SE, British American Tobacco PLC, Baxter International Inc, Bayer AG, Banco do Brasil, Bradesco, Becton, Dickinson and Company, Beiersdorf, Franklin Resources Inc. BG Group, BHP Billiton Ltd. Biogen Idec Inc, Bank of New York Mellon Corp, BlackRock Inc. 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