

# Strategy In-Depth

29 November 2006 | 8 pages

# **India Investment Daily**

# Wednesday, 29 November 2006

■ National Thermal Power (NTPC.BO): Buy: Revisiting the Power Behemoth; New Target Price of Rs 181 – We raise our target price on NTPC to factor in higher capacity additions and better-than-expected working capital. Our new valuation methodology is based on setting a floor price using replacement cost of assets (Rs141) and setting our target price using DCF (Rs181) to capture the value of future growth opportunities. NTPC is our top pick in the Indian Electric Utility space for its defensiveness (particularly for investors who are benchmarked against broad market indices), large market capitalization, regulated earnings stream and secular growth. Venkatesh Balasubramaniam, +91 22 6631 9864

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			Major Gainers and	Losers*
			ΙΡCΔ Ι ΔΡ Ι ΤΠ	4.9 HIND.ZINC
Close	1 Dav	YTD	RAMCO SYSTEM	4.5 UNITED PHOSP
13,602	-1.25	44.7	IGATE GLOBAL	3.4 PIDILITE IND
6,899	-1.21	39.3	GIII MIN DEVI	2.9 GTL LIMITED
3,922	-1.19	38.3		2.7 CROMPTON GREA'
5,197	-1.18	36.9		
44.70	-0.09	0.8		2.6 ESCORTS LTD.
			ASAHI INDIA	2.4 GEOMET SOFSO
			JINDAL STEEL	2.2 HCL TECHNO
24-Nov	MTD	YTD	ADANI FNTFR	2.0 BANK OF BARODA
#0.c.4	0.000.6			2.0 HEXAWARE LTD
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	,			
222.5	2,016./	8,804.0		
65.2	2 227 6	26 490 6		
(47.6)	110.1	3,214.8		
(47.0)	2,126.8	12,018.8		
	13,602 6,899 3,922 5,197 44.70 24-Nov 796.4 574.0 222.5 65.3 113.0	13,602 -1.25 6,899 -1.21 3,922 -1.19 5,197 -1.18 44.70 -0.09 24-Nov MTD 796.4 9,790.6 574.0 7,773.9 222.5 2,016.7 65.3 2,327.6 113.0 2,217.5	13,602 -1.25 44.7 6,899 -1.21 39.3 3,922 -1.19 38.3 5,197 -1.18 36.9 44.70 -0.09 0.8  24-Nov MTD YTD  796.4 9,790.6 93,758.1 574.0 7,773.9 84,954.1 222.5 2,016.7 8,804.0  65.3 2,327.6 26,489.6 113.0 2,217.5 23,274.8	Close   1 Day   YTD   RAMCO SYSTEM   IGATE GLOBAL   GUJ MIN DEVL   HCL INFOSYS   STR OPTICAL   ASAHI INDIA   JINDAL STEEL   ADANI ENTER   SUN PHARMACE   ASAHI INDIA   STEEL   ADANI ENTER   SUN PHARMACE   C65.3   2,327.6   26,489.6   113.0   2,217.5   23,274.8   STR OPTICAL   ASAHI INDIA   STEEL   ADANI ENTER   SUN PHARMACE   C65.3   2,327.6   26,489.6   C65.3   2,327.6   26,489.6   C65.3   2,217.5   23,274.8   C7.2   C7.2

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See page 6 for Analyst Certification and important disclosures.

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Hitesh Shah1\*\*

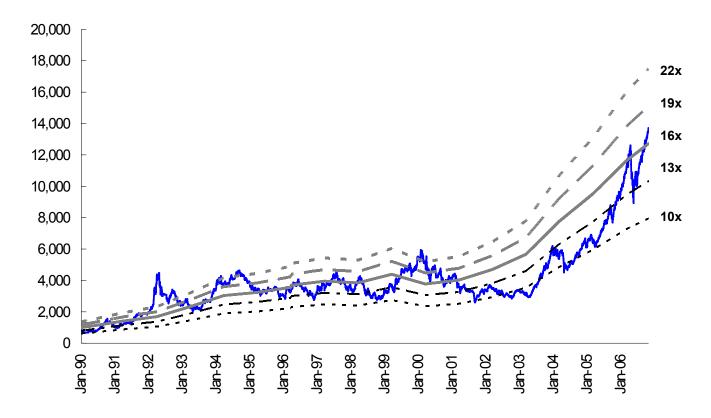
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#### BSE- Sensex 12-Month Forward PE Band Chart



Source: Bloomberg, Citigroup Investment Research estimates

# **Economy**

- The government is likely to announce its decision on petrol and diesel price cuts today. The prices of petrol and diesel were last increased in June by Rs4 per litre and Rs 2 per litre, respectively (*The Hindu Business Line*)
- FII's net investment in India has surged past US\$50 billion; US\$49.98 billion in equities till date and US\$1.08 billion in the debt market (*Business Standard*)
- India's trade deficit increased to US\$6.20 billion in October 2006, up sharply from US\$2.93 billion in October 2005 (*Business Standard*)

## **Industry**

- The government has permitted private investment in the coal sector by allowing domestic and overseas mining companies to directly access captive coal blocks (*The Economic Times*)
- Steel Authority of India has ruled out the possibility of sharing Chiria Mines with any other player. This is significant as Mittal Steel has ruled out setting up a plant in Jharkand without Chiria (*Business Standard*)

# **Company News**

- The AV Birla Group will rollout its retail business in the next seven to eight months
  and is likely to develop the business on its own without a foreign player, according
  to a senior executive (*The Economic Times*)
- CSN has started discussions with Pension Fund Trustees of Corus (*The Economic Times*)

### National Thermal Power (NTPC.BO)

### Buy: Revisiting the Power Behemoth; New Target Price of Rs181

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Buy/Low Risk			1L	
Price (27 Nov 06)		Rs153.95		
Target price		Rs181.00		
Expected share pric		17.6%		
Expected dividend y		2.1%		
<b>Expected total retur</b>		19.6%		
Market Cap	Rs1,269,389M			
	US\$28,478M			
	2006	2007E	2008E	
EPS new	6.76	8.40	9.51	
EPS Growth	10.1	24.4	13.2	
P/E	22.8	18.3	16.2	
EV/EBITDA	19.1	14.2	12.6	
Consensus Data	7.08	7.94	8.89	

Raising target price to Rs181 — We raise our target price on NTPC to factor in higher capacity additions and better-than-expected working capital. Our new valuation methodology is based on setting a floor price using replacement cost of assets (Rs141) and setting our target price using DCF (Rs181) to capture the value of future growth opportunities (VGO). We also raise our estimates slightly.

Capacity increasing 2x in five years and 3x in 10 years — NTPC aims to double its capacity to 48GW and effectively control 51GW by FY12E. The company has plans to triple capacity to 76GW by FY17E. Its capex is well funded with low current gearing of 0.45x, high current cash levels of Rs84.7bn, a strong credit rating and a high annual cash flow from operations of Rs175bn for FY07E-15E.

**RoE expansion** — Execution of this unprecedented capacity expansion plan would convert cash (max. 5% returns) and bonds (max. 8.5% tax-free returns) to power assets (17- 20% returns), thereby resulting in RoE expansion.

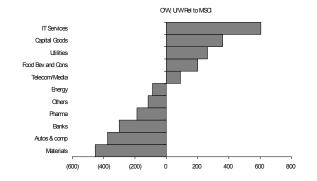
Coal blocks mitigate fuel supply risks — NTPC has been allocated eight coal blocks with total reserves of 5902 MT of which two would be developed in a joint venture with Coal India. The company expects to have a total production capacity of 50MTPA by year 2017 with initial production beginning in 2008. This should mitigate fuel supply risk to a large extent, in our view.

Our top pick among the Indian electric utilities — NTPC is our top pick in the Indian Electric Utility space for its defensiveness (particularly for investors who are benchmarked against broad market indices), large market capitalization, regulated earnings stream and secular growth.

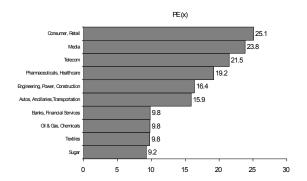
#### Price Performance (RIC: NTPC.BO, BB: NATP IN)



#### Key Overweights/ Underweights



#### CIR Universe P/E FY07E (x)



Source: Citigroup Investment Research

Source: Citigroup Investment Research

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Performance (%)	1-Day	1-Week	1-Month	3-Month	6-Month	12-Month	YTD	Mkt Volume
Absolute								BSE
BSE Sensex	(1.2)	(0.1)	5.4	17.1	26.1	51.2	44.7	NSE
CIR	(0.9)	0.2	4.2	5.6	11.2	25.4	20.4	Top Volume*
Aluminum	(1.4)	0.8	(4.8)	2.6	(6.2)	23.7	10.3	JAIPRAK ASSO
Auto	(1.0)	0.6	(3.3)	2.9	2.1	26.0	23.0	
Banks	(8.0)	1.3	11.4	32.5	42.2	40.8	38.7	NTPC LTD
Capital Goods	(0.7)	2.5	1.8	13.4	24.0	67.5	69.0	LANCO INFRA
Cement	(0.5)	3.7	11.4	20.0	41.4	109.5	106.7	REL COM LTD
Consumer	(0.6)	(2.3)	1.9	0.1	(1.9)	15.4	10.9	ADANI ENTER
Hotels	(0.6)	(0.6)	1.0	11.2	16.7	53.7	41.8	ZEE TELEF LT
IT Services	(2.6)	(1.6)	2.9	16.1	30.0	39.2	30.0	INDIA CEMENT
Media	0.4	5.4	19.7	26.5	52.3	133.9	130.8	STR OPTICAL
Oil & Gas	(0.7)	0.4	5.1	6.4	7.4	12.2	3.1	INDIAN HOTELS COM
Petrochemical	(0.1)	(1.8)	2.0	10.7	30.3	46.4	39.6	
Pharmaceutical	(0.4)	0.9	0.5	(4.1)	(2.8)	15.0	12.7	ASHOK LEYLND
Power	(2.2)	2.9	9.7	11.0	8.5	10.4	10.8	Top Gainers*
Steel	(2.4)	0.1	(5.5)	2.7	(3.3)	57.1	46.0	IPCA LAB LTD.
Telecom Equipment	8.0	2.1	17.3	27.3	26.9	37.9	33.8	RAMCO SYSTEM
Telecom	(0.5)	0.6	14.7	38.8	50.9	57.4	63.5	IGATE GLOBAL
Relative to BSE-30 Sensex								GUJ MIN DEVL
CIR India Index	0.4	0.3	(1.2)	(11.4)	(14.9)	(25.8)	(24.3)	HCL INFOSYS
Aluminum	(0.2)	0.9	(10.2)	(14.4)	(32.3)	(27.5)	(34.5)	
Auto	0.2	0.7	(8.7)	(14.2)	(24.0)	(25.2)	(21.7)	STR OPTICAL
Banks	0.4	1.4	6.0	15.4	16.1	(10.4)	(6.0)	ASAHI INDIA
Capital Goods	0.5	2.6	(3.5)	(3.7)	(2.1)	16.3	24.2	JINDAL STEEL
Cement	0.8	3.8	6.0	3.0	15.3	58.3	61.9	adani enter
Consumer	0.7	(2.2)	(3.4)	(16.9)	(28.0)	(35.8)	(33.8)	SUN PHARMACEUTI
Hotels	0.6	(0.5)	(4.4)	(5.9)	(9.4)	2.5	(3.0)	Top Losers*
IT Services	(1.3)	(1.5)	(2.5)	(0.9)	3.9	(12.0)	(14.8)	HIND.ZINC
Media	1.6	5.5	14.4	9.4	26.2	82.7	86.1	UNITED PHOSP
Oil & Gas	0.5	0.5	(0.3)	(10.6)	(18.7)	(39.0)	(41.6)	
Petrochemical	1.1	(1.7)	(3.4)	(6.4)	4.2	(4.9)	(5.1)	PIDILITE IND
Pharmaceutical	0.9	1.0	(4.9)	(21.1)	(28.9)	(36.2)	(32.0)	GTL LIMITED
Power	(1.0)	3.0	4.3	(6.1)	(17.6)	(40.8)	(33.9)	CROMPTON GREAVE
Steel	(1.1)	0.2	(10.9)	(14.3)	(29.4)	5.9	1.3	ESCORTS LTD.
Telecom Equipment	2.1	2.2	11.9	10.3	0.8	(13.4)	(11.0)	GEOMET SOFSO
Telecom	0.7	0.7	9.4	21.8	24.8	6.2	18.8	HCL TECHNO

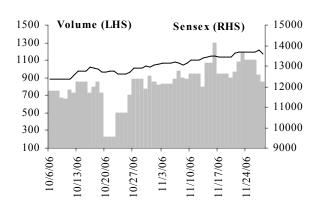
Source: Citigroup Investment Research estimates

(Rs Mils.) 41,611 82,580 (Rs Mils.) 854.6 719.2 632.9 573.1 500.5 491.4 406.8 374.0 OMPANY LTD. 189.9 65.4 Close (Rs) Chg (%) 4.9 199 4.5 246 3.4 360 2.9 2.7 170 2.6 226 127 2.4 2,115 2.2 207 2.0 TICALS LTD. 1,011 2.0 Close (Rs) Chg (-%) 927 4.7 316 4.5 133 4.1 123 3.7 VES LTD. 265 3.6 111 3.4 115 3.3 620 3.3 BANK OF BARODA-PARI PASSU 262 3.2 **HEXAWARE LTD** 180 3.2

\*BSE-Group A

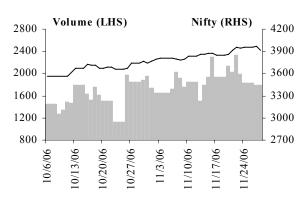
Source: The Economic Times, www.bseindia.com.

### BSE-30 — Performance & Volume (US\$ Mils.)



Source: Bloomberg, Citigroup Investment Research estimates

### NIFTY — Performance & Volume (US\$ Mils.)



Source: Bloomberg, Citigroup Investment Research estimates

# Analyst Certification Appendix A-1

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% of companies in each rating category that are investment banking clients	44%	43%	32%
India Asia Pacific (105)	59%	16%	25%
% of companies in each rating category that are investment banking clients	52%	65%	38%

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Low-Risk stocks, 10%-20% for Medium-Risk stocks, 15%-30% for High-Risk stocks, and 20%-40% for Speculative stocks); and Sell (3) (5% or less for Low-Risk stocks, 10% or less for Medium-Risk stocks, 15% or less for High-Risk stocks, and 20% or less for Speculative stocks).

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#### **India Investment Daily**

29 November 2006

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