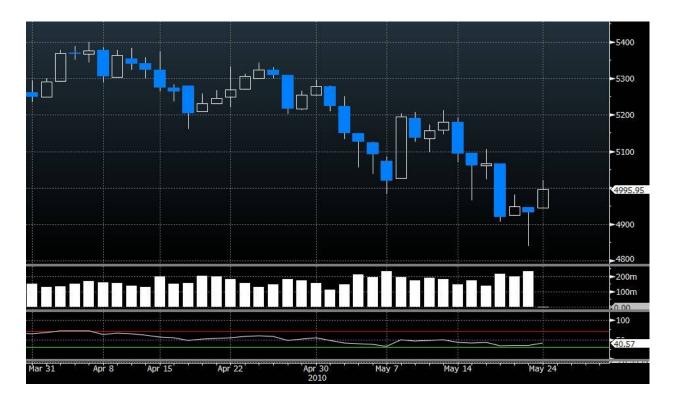


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HIDDEN TREASURES IN TROUBLED TIMES

Ever since the beginning of the new financial year, markets have had to weather one bad news after another. This downtrend started with concerns over the rising Greek fiscal deficit. The Euro Zone went into a huddle over this and announced a jumbo relief package along with the IMF, in an effort to give some respite to the tanking global markets. However, shortly after this announcement, rating agencies spelled similar fate for neighbouring countries like Portugal, Ireland and Spain. To add fuel to fire, the SEC initiated criminal proceedings against financial major Goldman Sachs for securities fraud. This again sent the global markets tumbling. In a more recent development, Germany, one of the stronger economies in the Euro Zone, banned naked short selling of securities. In the view of analysts, this was a precautionary measure taken by the country in anticipation of further downside. Putting all decoupling theories to rest, the Indian Indices have suffered on account of economic turmoil in the west. The new fiscal year started on an optimistic note, with the Nifty challenging the 5400 mark, but dipped at every bad news breaching its 200 day moving average. This is visible from the volatility seen in the Nifty since the beginning of new financial year.



WHAT SHOULD INVESTORS DO?

It is said that one should not try to catch a falling knife. Investing in High Beta stocks in uncertain times is like catching a falling knife. We advice investors to stick to low beta stocks, with low non-promoter and non-institutional holding, so as to ride the wave, as and when the markets recover. We have given a list of such stocks from various sectors. The investors can take their pick from these stocks as per their risk appetite.

1. FMCG:

NAME	CLOSING PRICE	MKT CAP (Crores)	52 WEEK HIGH	52 WEEK LOW	COMPANY DESCRIPTION
BRITANNIA INDUSTRIES LTD	1,670	3,990	2,000		Britannia Industries Limited manufactures bakery products such as biscuits, bread, cakes and rusks. The Company also manufactures and exports soybean products, cashew kernels, marine products, and general merchandise items.
GLAXOSMITHKLINE CONSUMER	1,621	6,834	1,705		Glaxo SmithKline Consumer Healthcare Limited manufactures and sells malted milk food products. The Group's products, which include energy & protein products, cereals, baby foods, ghee & butter, are sold under the "Horlicks", "Boost", "Viva", and "Brylcream",
PROCTER & GAMBLE HYGIENE	1,870	6,151	2,373		Procter & Gamble Hygiene and Healthcare Limited manufactures personal & beauty care and healthcare products. The Company's products include menthol, dementholised peppermint oil, cosmetics, personal care products, toilet preparations, soaps and detergents.

2. CHEMICALS:

NAME		MKT CAP (Crores)	52 WEEK HIGH	52 WEEK LOW	COMPANY DESCRIPTION
ASIAN PAINTS LTD	2,018	19,385	2,213		Asian Paints Limited manufactures a wide range of decorative paints, varnishes, enamels, and black & synthetic resins. The Company, through its subsidiaries, also manufactures specialty industrial chemicals and vinyl pyridine latex products.
BAYER CROPSCIENCE LTD	807	3,200	912		Bayer Cropscience Ltd. manufactures agrochemicals, rubber chemicals and other specialty chemicals. The Company's products include methyl parathion, dust-able powder and other insecticides, pesticides and weedicides
CLARIANT CHEMICALS (I) LTD	657	1,746	697		Clariant Chemicals (India) Ltd. manufactures synthetic organic dyestuffs, pigment dyestuffs, leather chemicals, synthetic resin binder materials, and auxiliaries. The Company also manufactures thickeners and other intermediates (including catalysts).

3. PHARMA:

NAME		MKT CAP (Crores)	52 WEEK HIGH	52 WEEK LOW	COMPANY DESCRIPTION
GLAXOSMITHKLINE PHARMA	2,056	17,423	2,275		Glaxosmithkline Pharmaceuticals Ltd. manufactures and distributes a wide variety of pharmaceutical drugs, veterinary products and laboratory chemicals. The Company's products include "Phexin" capsules, "Retnesol" tablets and injections. "Recorde" asthma
MERCK LTD	631	1,064	695		Merck Ltd. manufactures pharmaceutical drugs, reagents, bulk drugs, diagnostic equipment, pigments, chemicals, and pesticides. The Company's major products include neurotropic specialties such as encephabol. anti-psychotics.
PFIZER LIMITED	1,051	3,142	1,125		Pfizer Limited is a healthcare company focusing on pharmaceuticals and consumer products. The Company has three divisions in India - pharmaceuticals, animal health and research & development.

4. CAPITAL GOODS:

NAME		MKT CAP	52 WEEK	52 WEEK	COMPANY DESCRIPTION
	CLOSING PRICE	(Crores)	HIGH	LOW	
CUMMINS INDIA LTD	554	10,995	589		Cummins India Limited manufactures internal combustion engines, including diesel, reciprocating piston, gas turbine and gasoline engines. The Company also manufactures generating sets and public transport- type passenger motor vehicles, including luxury co
ESAB INDIA LTD	590	917	665		Esab India Limited manufactures welding and cutting equipment, accessories and systems, flux- cored/tubular wires, submerged arc welding fluxes, gas cylinder valves, and other related products.

5. MISCELLANEOUS:

NAME		MKT CAP	52 WEEK	52 WEEK	COMPANY DESCRIPTION
	CLOSING	(Crores)	HIGH	LOW	
	PRICE				
ALLAHABAD BANK	154	6,913	177	68	Allahabad Bank Limited provides a full range of banking services throughout India. The Company's
					activities include retail banking, commercial and personal banking, investment management, treasury and
					cash management, and depository services
HONEYWELL AUTOMATION INDIA	2,731	2,417	3,280	1,165	Honeywell Automation India Limited supplies industrial automation and control solutions to the
					petrochemicals, refining, oil and gas, mining, metal and power industries.
ICRA LTD	978	975	1,084	681	ICRA Limited provides investment information and credit rating services in India.

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1. Name of the analyst	: Praveen Kumar Dodda; Priyanka Damle
2. Qualifications of the analysts	: B.E., M.B.A.; B.Com, C.A.
3. Analysts' ownership of any stock related to the information contained	: NIL
4. TSL ownership of any stock related to the information contained	: NIL
5. Broking relationship with company covered	: NO

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