



Equity indices		% Chg		
	23-May	1-day	1-mth	3-mth
India				
Sensex	16,650	(1.5)	(2.8)	(6.5)
Nifty	4,947	(1.6)	(3.2)	(6.1)
Global / Regio	nal markets			
Dow Jones	12,480	(1.2)	(3.2)	(1.6)
Nasdaq	2,445	(8.0)	0.9	4.3
FTSE	6,087	(1.5)	(0.1)	(0.0)
Nikkei	13,700	(2.2)	(1.2)	(0.9)
Hang Seng	24,171	(2.2)	(5.3)	1.9

Value traded (Rs bn)	BSE	NSE
Cash	53.9	127.2
Derivatives	2.3	413.2
Total	56.2	540.4

Net inflows Recent trends (days)				days)
(Rs bn)	22-May	-7d	-15d	-30d
FII	(5.5)	(2.5)	(12.2)	2.3
MF	(0.9)	(5.0)	(7.9)	(5.5)

Farmer / Omerda	% Chg			g
Forex / Crude	23-May	1-day	1-mth	3-mth
Rs/US\$	42.8	0.0	(5.9)	(6.7)
Euro/US\$	1.6	0.0	0.7	5.3
Crude (\$/bbl)	132.6	0.3	11.8	31.4

Mkt movers (Rs)	Close	Pr. Cl.	% Chg
Top gainers			
Graphite India	76.4	69.0	10.7
Tata Elxsi	203.4	185.6	9.6
Marksans Pharma	21.0	19.6	7.1
Top losers			
Cambridge Solu	50.7	55.5	(8.7)
Shree Digvijay Cem	20.7	22.6	(8.4)
Deccan Aviation	127.6	135.2	(5.7)

# In focus

HDIL – Results Update	
Sale of SRS rights shores up PAT	CMP: Rs 758 Target: Rs 1,334 BUY

# **News track**

- Petrol could soon be sold at the international market price, which would mean an increase of Rs 10–16/litre from the current price. (ET)
- The Gujarat government plans to invite private companies to invest Rs 200bn in five new power projects totaling 5,350MW. (BS)
- Apollo Tyres will invest Rs 20bn in the next three years to increase production capacity in India and overseas. (Mint)
- Shipping Corporation of India is likely to borrow US\$ 1.3bn to buy 28 new vessels. (BL)
- \* Reliance Communications is close to acquiring ailing London-based global virtual network operator Vanco. (BS)
- South Africa's MTN and Reliance Communications may shortly announce that they are in exploratory talks for an alliance. (ET)
- \* HDIL to bid for 10 NELP VII blocks. (DNA Money)
- Strides Acrolab has received ANDA approval for its Rifampicin injection used in the treatment of tuberculosis. (BS)
- \* Tonira Pharma's manufacturing plant has received USFDA approval. (ET)
- Rig shortage has compelled Reliance Industries to delay its plans to initiate drilling activities in the D9 block of the KG basin. (BL)
- The Lohia Group intends to invest up to Rs 3.5bn to develop three projects in Delhi and Uttar Pradesh by 2011. (BS)
- NDTV has announced that NBC Universal has picked up a 26% stake in NDTV Network for US\$ 150mn. (DNA Money)
- Coal India will invite preliminary bids for developing 26 closed and abandoned underground mines in the next one month. (ET)
- Ennore Port plans to raise Rs 8bn via an IPO to expand capacity by investing Rs 64bn to raise throughput from 12mn tonnes in FY05 to 58mn tonnes in FY14. (ET)

Source: BL: Business Line, BS: Business Standard, ET: Economic Times, FE: Financial Express

# Volume shockers

Company (No of shares)	23-May	2-mth avg	Chg (x)
Balaji Telefilms	1,697,538	162,737	10.4
Graphite India	5,225,648	548,663	9.5
Tata Elxsi	303,499	47,569	6.4

# **Delivery toppers**

Company	Del (%)	Tot vol	Cons days up
Great Offshore	53.2	368,290	7
Aban Offshore	24.6	419,300	(1)
ABB India	37.6	217,114	1



HDIL Results Update

CMP: Rs 758 Target: Rs 1,334 BUY

# Suman Memani

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BSE code	532873
NSE code	HDIL

#### Company data

Particulars	
Market cap (Rs bn / US\$ bn)	168.0/4.2
Outstanding equity shares (mn)	214.4
52-week high/low (Rs)	1,432/472
2-month average daily volume	464,934

#### Financial snapshot

Particulars	FY08	FY09E	FY10E
Sales (Rs mn)	24,332.9	39,735.0	53,642.3
Growth (%)	97.8	66.9	35.0
Adj net profit (Rs mn)	14,098.4	17,134.4	23,827.2
Growth (%)	160.2	21.5	39.1
FDEPS (Rs)	65.8	80.0	111.2
Growth (%)	118.6	21.5	39.1
P/E (x)	11.5	9.5	6.8
ROE (%)	64.6	38.7	37.5

#### Risk-return profile



#### Shareholding pattern

(%)	Mar-08	Dec-07
Promoters	61.5	61.5
FIIs	11.3	11.6
Banks & Fls	19.1	19.1
Public	8.1	7.8

#### Stock performance

Returns (%)	СМР	1-mth	3-mth	6-mth
HDIL	758	7.6	(8.0)	6.1
Sensex	16,650	(2.8)	(6.5)	(13.5)

# Company website www.hdil.in

# Sale of SRS rights shores up PAT

Housing Development and Infrastructure's (HDIL) Q4FY08 revenues are 23% lower than estimated, at Rs 9.8bn, as income from certain projects which are nearing completion will be booked only in Q1FY09 (based on the project completion accounting method). About 92% of the quarter's revenue has come from the sale of SRS (slum rehabilitation) development rights in Mumbai's Andheri East suburb to Mack Star for Rs 9bn. The sale realisation, which works out to ~Rs 20,000/sq ft, was 33% higher than expected and boosted the company's EBITDA margin to 90.1% as against 70.9% in the previous quarter. Consequently, despite the lower-than-expected revenues, PAT growth matched our estimates at 162% QoQ to Rs 7.1bn.

Work on the Mumbai airport SRS project began during the quarter. HDIL has acquired 53 acres of land from IL&FS for a sum of Rs 19bn. Of this, 40 acres would be utilised to rehabilitate 20,000–22,000 families, while the balance will be developed commercially. With the government introducing amendments in FSI and tenement area norms for SRS projects, we have revised our valuation for the airport project to Rs 436 from Rs 452 earlier. Also, given the current uncertainty in the real estate market, we have reduced our NAV multiple for core construction projects from 1.1x to 1x. Our target price for the stock thus reduces from Rs 1,445 to Rs 1,334. Our revised target represents a 75% upside from current levels – we reiterate a Buy.

## Actual vs estimated performance

(Rs mn)	Actual	Estimated	% Variance
Net sales	9,750.8	12,740.0	(23.4)
EBITDA	8,783.4	8,580.0	2.3
PAT	7,082.5	7,070.0	0.1
EPS (Rs)	33.1	33.0	0.1

Source: Company, Religare Research

# **Quarterly results**

			<del></del>
(Rs mn)	Q4FY08	Q3FY08	% Chg QoQ
Net sales	9,750.8	4,966.2	96.3
Other income	144.1	198.9	(27.6)
EBITDA	8,783.4	3,518.8	149.6
Operating margin (%)	90.1	70.9	-
Interest	681.5	441.1	54.5
Depreciation	8.5	3.5	142.9
PBT	8,093.4	3,074.2	163.3
Tax	1,010.9	371.9	171.8
PAT after extraordinary items	7,082.5	2,702.3	162.1
Equity capital	2,142.7	2,142.7	-
EPS (Rs)	33.1	12.6	162.1

Source: Company, Religare Research



Sold development rights for 50,000sq mt of SRS commercial space for Rs 9bn

EBITDA margin rises to 90.1% from 70.9% due to sale of land development rights

# Result highlights

#### Sale of development rights in Kaledonia project doubles revenues

HDIL has logged a 96.3% increase in net sales for Q4FY08 to Rs 9.8bn as against Rs 5bn in Q3FY08. Since the company was listed in July 2007, financial details for Q4FY07 are not available for comparison. During Q4FY08, HDIL sold development rights for ~50,000sq mt of SRS commercial space in Andheri East, Mumbai to Mack Star for a total consideration of Rs 9bn. The realisation on the slum development project thus works out to ~Rs 20,000/sq ft, which is 33% higher than our estimate and represents a strong showing in a subdued property market.

For FY08, HDIL has registered revenue growth of 97.8% to Rs 23.8bn as against Rs 12bn in FY07. The company has booked 4mn sq ft of project sales in FY08 and currently has 88mn sq ft under construction, with ~30% in the completion stage. Work in progress has increased significantly from Rs 12bn in FY07 to Rs 51bn in FY08, indicating a rapid pace of execution. However, as per the company's accounting policy, revenue booking takes place only on completion of a project.

#### Set to benefit from revised FSI norms

In FY08, HDIL held a total of 2.8mn sq ft of land in Mumbai's elite commercial district of Bandra-Kurla Complex (BKC). Of this, it recently sold 1.7mn sq ft to the Adani group, wherein the residual revenues for 0.7mn sq ft are likely to accrue in FY09. The company's remaining land bank at BKC will benefit from the revision in FSI guidelines for SRS projects. The government recently raised the FSI for high tenant density slum areas from 2.5 to 4x (in G block), which could increase the area in BKC by 20%.

Over the next couple of years, we expect HDIL's revenue flows to remain strong as several projects near completion, the Adani land sale deal is concluded, and BKC project sales as well as TDR income accrues to the company.

#### Operating margin rises significantly

The sale of land development rights in SRS projects contributed a higher share of revenue during the quarter. Since this segment offers higher margins than residential and commercial development, the company's operating margin has increased to 90.1% from 70.9% in Q3FY08. This remarkable improvement is a one-time phenomenon and we expect the company to maintain its operating margin in the range of 56–59% in the absence of SRS revenue and 65–70% if SRS revenue is involved. Any significant increase in Mumbai property prices will further add to HDIL's operating margin as its average land acquisition is low, at just Rs 200/sq ft.

## High operating profits and lower tax outgo bolster PAT

HDIL's debt position in FY08 has increased significantly by Rs 27bn, with a bulk of the debt incurred in the fourth quarter to fund the acquisition of 53 acres of land in Kurla, Mumbai. This land, which was acquired from IL&FS for Rs 19bn, is intended for the rehabilitation of airport slum families – as part of the Mumbai International Airport (MIAL) project. Despite the increase in debt burden, higher operating profits and a lower tax rate (SRS sales entitled to tax benefits U/S 80IB) led to a 162% QoQ growth in PAT to Rs 7.1bn during the quarter.

#### We revise estimates for FY09E, introduce FY10 numbers

We have raised our FY09 revenue estimates by 7% to factor in the carry-over of revenues from FY08 owing to the project completion accounting method. We have also raised our operating margin forecast and accordingly revised our PAT estimate by 10%.



#### Revision of estimates

(Rs mn)	FY09E			
	Earlier	Revised	% Chg	FY10E
Net sales	37,160.0	39,735.0	7.0	53,642.0
Adj net income	15,552.8	17134.4	10.0	23,827.2
FDEPS (Rs)	72.6	80.2	10.0	111.2

Source: Religare Research

#### Land bank break-up

Land bank		Area (sq ft)
Existing area		112,100,000
Additions post IPO		
Pune	Injyavati	600,000
Pune	Injyavati	600,000
Mumbai	Vikrohli	370,000
Bhandup	Kilburn	240,000
Cybercity	Kochi	8,000,000
Mumbai	Navi Mumbai	1,600,000
MMR	Palghar	10,000,000
Airport	Mumbai	57,000,000
Others		1,500,000
Total additions		79,910,000
Total		192,010,000
Mumbai MMR Airport Others Total additions	Navi Mumbai Palghar	1,600,000 10,000,000 57,000,000 1,500,000 <b>79,910,000</b>

# Other major developments

# Land bank increased to 192mn sq ft from 112mn sq ft in July 2007

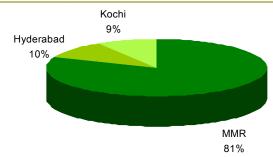
The company has increased its land bank to 192mn sq ft (including airport land) from 112.1mn sq ft at the time of its IPO in July 2007. Of this, 62.7mn sq ft falls under the SRS scheme. Over the last one year, HDIL has acquired land in various parts of the Mumbai Metropolitan Region (MMR) and also in Kochi.

The company currently has 22 ongoing projects aggregating to 88mn sq ft, of which 81% are in the MMR. The management has stated that close to 30% of these projects have been completed with 15 more in the pipeline totalling 104.2mn sq ft. The management expects to complete both planned and under-construction activity over the next six to seven years. Further, the company continues to acquire land and intends to extend its geographical reach, which would de-risk its business model.

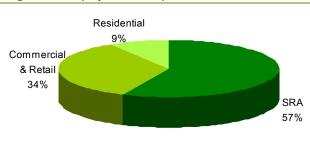
#### **ONGOING PROJECTS**

Source: Company, Religare Research

## Region-wise project break-up



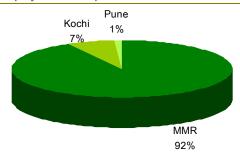
# Segment-wise project break-up



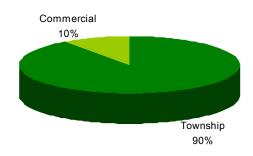
Source: Company, Religare Research

## **PLANNED PROJECTS**

## Region-wise project break-up



#### Segment-wise project break-up



Source Company, Religare Research



#### Current land bank

Land reserve	Area (mn sq ft)
Land owned by company	94.5
Land over which company has sole development rights/TDR	63
MoU/Agreements to acquire/letter of acceptance	21.2
Joint development with partners	13.5
Total	192.2

Source: Company, Religare Research

#### Mumbai airport project to generate strong revenue streams

In October 2007, HDIL won the bid to develop 276 acres of slum land near the Chhatrapati Shivaji International airport in Mumbai from the GVK group-promoted MIAL. As per the agreement with MIAL, HDIL will clear the encroached land of slum dwellers (75,000–85,000 families) and resettle the occupants at an alternative location 5km away from the airport. In return, HDIL will gain TDR rights on the cleared land as well as on construction of alternative housing. The company will also have rights to commercially develop and sell a portion of the cleared airport land

Out of the requisite resettlement area of 160–180 acres, the company has already acquired 53 acres, wherein 40 acres will be utilised for rehabilitation and the balance for commercial development. HDIL will resettle 20,000–22000 families over this 40-acre area and expects to secure an FSI of 4, being engaged in a public vitality project. In addition to the higher FSI, the government has raised the carpet area requirements of new tenements from 225sq ft to 269sq ft. Thus, the total TDR generation from the airport project will be 45mn sq ft with commercial space of 12mn sq ft.

We have considered only 10mn sq ft as commercial development for valuation purposes in order to be on the safer side. The absence of height restrictions in the airport project boosts commercial prospects.

#### Airport project valuation revised to Rs 436/share

The Maharashtra government has raised the FSI in Mumbai suburbs from 1 to 1.33, resulting in a decline in the value of TDR. We have therefore revised our TDR price realisation for the company from Rs 3,800/sq ft to Rs 2,500/sq ft. The management has said that it will utilise TDR above Rs 3,000/sq ft. We believe the company will have a stronghold over Mumbai's TDR market and have accordingly valued the TDR realisation at Rs 70/share and commercial development on cleared land at Rs 366/share. This gives us a combined valuation of Rs 436/share for the airport project.

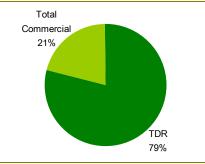
## SEZ development progressing well

HDIL is setting up an SEZ in Vashi and Virar for which it has acquired 1,800 acres of land at an average cost of ~Rs 50/sq ft. The company is in the process of acquiring a further 500 acres by December 2008, after which final notification will be applied for. It also plans to develop a 500MW power plant in the SEZ as well as a port and railway station, and has incurred Rs 1.5bn towards the same. We have not incorporated the SEZ into our valuation at present as we await declaration of the development plan and government notification. The company is also setting up an SEZ in Bhandup across 600 acres, for which 150 acres has been acquired.

#### New ventures gather steam

HDIL has acquired a 60% stake in unlisted company, Ram Jyot, for Rs 1bn, which will act as its vehicle for TDR sales and other development activities. Apart from this, its entertainment venture, HDIL Entertainment (a 100% subsidiary), has begun operations with a one-screen theatre in the MMR. The company plans to develop and operate 17 screens by FY09 at an investment of Rs 25mn–30mn each. These screens will be located in Mumbai at Kandivali, Vasai, Bhandup and Goregaon.

#### Ongoing airport project



Source: Company, Religare Research



Target reduced to Rs 1,334; several potential upsides - Buy

HDIL Entertainment will also handle food court and other entertainment-related businesses in malls built by HDIL and other developers. The company may opt for inorganic growth to ramp up its capacity in this space. In addition, it is foraying into the oil and gas sector with the set up of subsidiary company, HDIL Oil and Gas.

#### We revise target to Rs 1,334; Buy

We believe that HDIL's broad-based business model with a focus on slum rehabilitation will enable it to continue delivering high margins. However, given the current uncertainty in the real estate market, we have reduced our NAV multiple for the core construction projects from 1.1x to 1x. This gives us a target price of Rs 898 for the core business. Combined with our airport project valuation of Rs 436, our target price for the stock reduces from Rs 1,445 to Rs 1,334.

We see significant upsides from HDIL's foray into SEZs and hotels, along with the Dharavi project prospects, all of which are yet to be factored into our valuation. We thus reiterate our Buy recommendation on the stock.

#### **SOTP** valuation

Particulars	Value per share (Rs)
NAV of projects (1x)	898
Airport project TDR	70
Airport project commercial development	366
Total	1,334

Source: Religare Research

# Recommendation history

Date	Event	Reco price	Tgt price	Reco
29-Jun-07	IPO Note	430-500	NA	Subscribe
10-Sep-07	Initiating	533	694	Buy
18-Sep-07	Company Update	609	694	Buy
17-Oct-07	Company Update	699	871	Buy
31-Oct-07	Results Update	656	871	Buy
13-Dec-07	Company Update	978	1,076	Buy
7-Jan-08	Quarterly Preview	1,150	1,291	Buy
29-Jan-08	Results Update	1,002	1,445	Buy
22-Feb-08	Company Update	825	1,445	Buy
23-May-08	Results Update	758	1,334	Buy

Source: Religare Research

#### Stock performance



Source: Religare Research



# Consolidated financials

# **Profit and Loss statement**

(Rs mn)	FY07	FY08	FY09E	FY10E
Revenues	12,034.5	24,332.9	39,735.0	53,642.3
Growth (%)	185.1	97.8	66.9	35.0
EBITDA	6,487.5	16,921.3	23,962.0	32,487.1
Growth (%)	432.0	160.8	41.6	35.6
Depreciation	6.3	22.3	30.0	40.0
EBIT	6,481.3	16,899.0	23,932.0	32,447.1
Growth (%)	432.6	160.7	41.6	35.6
Interest	430.0	1,407.8	3,400.0	3,500.0
Other income	130.6	529.2	130.0	130.0
EBT	6,181.9	16,020.4	20,662.0	29,077.1
Income taxes	763.7	1,922.0	3,527.5	5,249.9
Effective tax rate (%)	12.4	12.0	17.1	18.1
Adjusted net income	5,418.1	14,098.4	17,134.4	23,827.2
Growth (%)	375.6	160.2	21.5	39.1
Reported net income	5418.1	14098.4	17134.4	23827.2
Growth (%)	375.6	160.2	21.5	39.1
Shares outstanding (mn)	1,800.0	2,142.5	2,142.5	2,142.5
Basic EPS (Rs) (adj)	30.1	65.8	80.0	111.2
FDEPS (Rs) (adj)	30.1	65.8	80.0	111.2
DPS (Rs)	-	3.0	5.0	5.0

Source: Company, Religare Research

# Cash flow statement

(Rs mn)	FY07	FY08E	FY09E	FY10E
Net income	6,181.9	16,020.4	20,662.0	29,077.1
Depreciation	6.3	22.3	30.0	40.0
Other adjustments, net	231.0	(261.8)	2,512.0	(12.5)
Changes in working capital	(7,420.4)	(53,286.9)	(23,999.3)	(27,255.3)
Cash flow from operations	(1,001.2)	(37,506.0)	(795.3)	1,849.3
Capital expenditure	(189.5)	(361.8)	(7.8)	(50.0)
Change in investments	(517.6)	(475.2)	(0.0)	-
Other investing inc/(exp)	-	-	-	1.0
Cash flow from investing	(707.1)	(837.0)	(7.8)	(49.0)
Free cash flow	(1,708.3)	(38,343.0)	(803.1)	1,800.3
Issue of equity		17,074.6	9.1	-
Issue/repay debt	1,794.5	26,120.9	4,872.6	3,000.0
Dividends paid	-	-	(823.4)	(1,248.0)
Other financing cash flow	(435.8)	(1,405.5)	(3,400.3)	(3,501.0)
Cash flow from financing	1,358.7	41,790.0	657.9	(1,749.1)
Change in cash & cash eq	(349.6)	3,446.2	(145.2)	51.2
Opening cash & cash eq	397.5	47.8	3,494.0	3,348.8
Closing cash & cash eq	47.8	3,494.0	3,348.8	3,400.0

Source: Company, Religare Research

## **Balance sheet**

(Rs mn)	FY07	FY08E	FY09E	FY10E
Cash and cash eq	47.8	3,494.0	3,348.8	3,400.0
Accounts receivable	3,102.6	558.2	9,024.3	12,299.3
Inventories	11,525.1	51,028.5	64,250.3	83,450.3
Others current assets	2,332.0	16,358.1	30,607.3	36,106.6
Current assets	17,007.5	71,438.8	107,230.7	135,256.2
Long-term investments	1,650.4	2,125.6	2,125.6	2,125.6
Net fixed assets	235.9	526.7	546.7	556.7
CWIP	3.5	52.2	10.0	10.0
Other assets	-	-	-	-
Total assets	18,897.3	74,143.2	109,913.0	137,948.5
Accounts payable	7,218.6	4,917.2	16,859.9	17,578.9
Others	645.2	1,711.4	4,764.5	6,485.9
Current liabilities	7,863.9	6,628.7	21,624.4	24,064.8
Debt funds	3,756.8	31,127.4	36,000.0	39,000.0
Other liabilities	8.3	15.1	30.1	46.1
Equity capital	1,800.0	2,142.5	2,142.5	2,142.5
Reserves	5,468.3	34,229.4	50,115.9	72,695.1
Shareholder's funds	7,268.3	36,371.9	52,258.4	74,837.6
Total liabilities	18,897.3	74,143.2	109,912.9	137,948.5
BVPS (Rs)	40.4	169.8	243.9	349.3

Source: Company, Religare Research

## Financial ratios

	FY07	FY08E	FY09E	FY10E
EBITDA margin (%)	53.9	69.5	60.3	60.6
EBIT margin (%)	53.9	69.4	60.2	60.5
Net profit margin (%)	45.0	57.9	43.1	44.4
FDEPS growth (%)	375.6	118.6	21.5	39.1
Receivables (days)	58.8	27.5	44.0	72.5
Inventory (days)	523.1	1540.3	1333.8	1274.2
Payables (days)	371.8	298.8	252.0	297.1
Current ratio (x)	2.2	10.8	5.0	5.6
Quick ratio (x)	0.7	3.1	2.0	2.2
Interest coverage ratio (x)	15.1	12.0	7.0	9.3
Debt / equity (x)	0.5	0.9	0.7	0.5
ROE (%)	118.8	64.6	38.7	37.5
ROA (%)	40.3	30.3	18.6	19.2
ROCE (%)	87.3	43.0	30.7	32.1
EV/Sales (x)	1.7	0.8	0.5	0.4
EV/EBITDA (x)	3.1	1.2	0.8	0.6
P/E (x)	25.2	11.5	9.5	6.8
P/BV (x)	18.8	4.5	3.1	2.2

Source: Company, Religare Research



# Recommendation tracker

DateCompanyReport typeStock price (Rs)Target (Rs)21-Apr-08Pyramid Saimira TheatreInitiating Coverage330557	Reco
, , ,	BUY
21-Apr-08 Wipro Results Update 459 370	SELL
22-Apr-08 Satyam Computer Results Update 459 435	HOLD
	BUY
,,,,,,	SELL
	BUY
, , , , , , , , , , , , , , , , , , , ,	BUY
,	BUY
24-Apr-08 Jubilant Organosys Results Update 360 452	BUY
25-Apr-08 Nicholas Piramal India Results Update 340 412	BUY
28-Apr-08 Cairn India Initiating Coverage 256 314	BUY
28-Apr-08 Cipla Results Update 224 209	SELL
29-Apr-08 Bharti Airtel Results Update 922 1,150	BUY
29-Apr-08 Glenmark Pharma Results Update 625 700	BUY
30-Apr-08 HCC Results Update 129 249	BUY
30-Apr-08 IT Sector Sector Update NA NA	NEUTRAL
30-Apr-08 Cairn Energy Results Update 261 314	BUY
20 April 00 Cadila Haalthaana Davilta Hadata 000	BUY
30-Apr-08 Cadila Healthcare Results Update 277 381	
30-Apr-08	BUY
,	BUY BUY
30-Apr-08 ABB Results Update 1,142 1,395	
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846	BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708	BUY BUY
30-Apr-08 ABB Results Update 1,142 1,395 2-May-08 Hindustan Zinc Results Update 641 846 5-May-08 Venus Remedies Results Update 444 708 5-May-08 Asian Oilfield Services Results Update 193 232	BUY BUY BUY
30-Apr-08 ABB Results Update 1,142 1,395 2-May-08 Hindustan Zinc Results Update 641 846 5-May-08 Venus Remedies Results Update 444 708 5-May-08 Asian Oilfield Services Results Update 193 232 5-May-08 UTV Software Results Update 804 NA	BUY BUY BUY UNDER REVIEW
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341	BUY BUY BUY UNDER REVIEW HOLD
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184	BUY BUY BUY UNDER REVIEW HOLD
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889	BUY BUY BUY UNDER REVIEW HOLD HOLD
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242	BUY BUY BUY UNDER REVIEW HOLD HOLD HOLD BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         220         376           8-May-08         State Bank of India         Results Update         1,756         2,1112	BUY BUY BUY UNDER REVIEW HOLD HOLD BUY BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         220         376           8-May-08         State Bank of India         Results Update         1,756         2,1112	BUY BUY BUY UNDER REVIEW HOLD HOLD BUY BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         220         376           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         IT Sector         Sector Update         NA         NA           8-May-08         Maruti Suzuki         Company Update         775         1,046	BUY BUY BUY UNDER REVIEW HOLD HOLD BUY BUY BUY BUY NA BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         220         376           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India         Results Update         167         230	BUY BUY BUY UNDER REVIEW HOLD HOLD BUY BUY BUY BUY NA BUY BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         1,756         2,112           8-May-08         IT Sector         Sector Update         NA         NA           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India         Results Update         167         230           13-May-08         Ashok Leyland         Resul	BUY BUY BUY UNDER REVIEW HOLD HOLD BUY BUY BUY BUY NA BUY BUY BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         220         376           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India         Results Update         167         230           13-May-08         Allahabad Bank	BUY BUY UNDER REVIEW HOLD HOLD HOLD BUY BUY BUY BUY NA BUY BUY BUY HOLD
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         220         376           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         IT Sector         Sector Update         NA         NA           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India	BUY BUY BUY UNDER REVIEW HOLD HOLD BUY BUY BUY BUY BUY HOLD BUY BUY BUY BUY BUY BUY BUY BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         220         376           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India         Results Update         39         52           13-May-08         Allahabad Bank	BUY BUY UNDER REVIEW HOLD HOLD BUY BUY BUY BUY BUY NA BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         220         376           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         IT Sector         Sector Update         NA         NA           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India	BUY BUY BUY UNDER REVIEW HOLD HOLD BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         220         376           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         IT Sector         Sector Update         NA         NA           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India	BUY BUY BUY UNDER REVIEW HOLD HOLD BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         1,756         2,112           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         IT Sector         Sector Update         NA         NA           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India	BUY BUY UNDER REVIEW HOLD HOLD HOLD BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indoco Remedies         Results Update         152         184           6-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         848         889           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         C&C Constructions         Results Update         1,756         2,112           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Maruti Suzuki	BUY BUY UNDER REVIEW HOLD HOLD BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indoco Remedies         Results Update         152         184           6-May-08         Indoco Remedies         Results Update         152         212           7-May-08         C&C Constructions         Results Update         1,756         2,112           8-May-08         State Bank of India<	BUY BUY UNDER REVIEW HOLD HOLD BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indoco Remedies         Results Update         152         184           6-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         151         242           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India <td>BUY BUY UNDER REVIEW HOLD HOLD HOLD BUY BUY BUY BUY BUY BUY BUY BUY BUY BUY</td>	BUY BUY UNDER REVIEW HOLD HOLD HOLD BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indoco Remedies         Results Update         152         184           6-May-08         Hero Honda         Results Update         152         184           6-May-08         Hero Honda         Results Update         151         242           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         Bihar Tubes         Results Upd	BUY BUY UNDER REVIEW HOLD HOLD BUY
30-Apr-08         ABB         Results Update         1,142         1,395           2-May-08         Hindustan Zinc         Results Update         641         846           5-May-08         Venus Remedies         Results Update         444         708           5-May-08         Asian Oilfield Services         Results Update         193         232           5-May-08         UTV Software         Results Update         804         NA           5-May-08         Indoco Remedies         Results Update         305         341           5-May-08         Indoco Remedies         Results Update         152         184           6-May-08         Indian Bank         Results Update         152         184           6-May-08         Hero Honda         Results Update         151         242           7-May-08         Bihar Tubes         Results Update         151         242           7-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         State Bank of India         Results Update         1,756         2,112           8-May-08         Maruti Suzuki         Company Update         775         1,046           12-May-08         Union Bank of India <td>BUY BUY UNDER REVIEW HOLD HOLD HOLD BUY BUY BUY BUY BUY BUY BUY BUY BUY BUY</td>	BUY BUY UNDER REVIEW HOLD HOLD HOLD BUY



# Market trends

# BSE sectoral indices

			% Chg		
	23-May	1-day	1-mth	3-mth	Constituent performance
Automobiles	4,620	(1.4)	0.4	(2.7)	
Banks	8,232	(1.7)	(7.2)	(19.2)	
Capital Goods	13,192	(1.1)	(5.2)	(18.2)	
Comm. & Tech.	3,455	(1.0)	1.8	2.1	
Consumer Durables	4,584	(1.0)	4.7	(5.8)	
FMCG	2,387	(2.2)	(8.0)	6.1	
Healthcare	4,229	0.0	0.6	10.9	
IT	4,341	(1.7)	6.8	6.9	
Metal	16,796	(2.1)	6.7	(0.0)	
Oil & Gas	10,975	(2.2)	(5.0)	(2.1)	
Mid-caps	6,937	(1.6)	(1.7)	(9.8)	
Small-caps	8,517	(1.7)	(2.4)	(11.7)	

**Emerging markets** 

Country			% Chg		
	23-May	1-day	1-mth	3-mth	6-mth
Brazil	71,452	(1.2)	9.6	9.6	21.0
Shanghai	3,399	(2.1)	(4.5)	(19.8)	(31.4)
Hong Kong	24,171	(2.2)	(5.3)	1.9	(12.5)
India	16,650	(1.5)	(2.8)	(6.5)	(13.5)
South Korea	1,796	(1.8)	(1.6)	5.1	(3.2)
Taiwan	8,745	(1.0)	(2.3)	5.3	2.5

# FII statistics

(US\$ mn)	1-day	WTD	MTD	YTD
India	(136.5)	(367.4)	(282.5)	(2,996.7)
South Korea	26.9	(270.5)	349.1	(17,106.8)
Taiwan	(80.8)	(825.6)	366.8	251.0
Thailand	968.2	169.7	328.8	(164.3)



# **Events calendar**

# Quarterly results

May	May 26		27		
	Elecon Engineering		Tata Coffee		Mah and Mah
	Kalpataru Power Trans		Gwalior Chemical Industries		Innovative Tech
					Emami
					Godrej Ind
29		30		31	
	Vatsa Education		Colgate	Bank Of Rajasthan	
	Adlabs Films		Rama Petrochem		JK Bank
	NTPC		Deepak Fert		
	GMR Industries				
Jun	1	2		3	
	-		Thirumalai Chemicals		Engineers India
			Adhunik Metaliks		IVP
			Pitti Laminations		GMR Industries
			Multi- Arc India		



# Trade data

# Institutional bulk deals

Scrip	Client	Buy/Sell	Quantity Avg	Price (Rs)
Geekay Finan	Cresta Fund	В	150,000	69.5
Jyothy Laboratories	Templeton Mutual Fund A/C Flexi Cap Fund	S	135,678	535.0
Kiri Dyes And Chemicals	Elara India Opportunities Fund	В	381,140	165.4
Radha Madhav	Indiastar Mauritius	S	143,861	59.6
Sita Shree Food Products	Transglobal Securities	В	157,921	49.3
Sita Shree Food Products	Transglobal Securities	S	157,951	49.3
Tribhvan Hsg	Cresta Fund	В	52,000	80.9

Source: BSE

# Disclosures under insider trading regulations

Scrip	Acquirer/Seller	Buy / Sell	Shares transacted		Post-transaction holding	
Scrip		Buy / Sell	Qty	%	Qty	%
Alchemist Realty	KDS Corporation	В	1,850,000	2.6	29,493,200	40.8
Asahi Infrastructure & Projects	L J Rathi	S	1,500,000	4.0	268,000	0.7
Asahi Infrastructure & Projects	S L Rathi	S	1,000,000	-	176,000	0.5
Axis Bank	P J Oza	В	650	-	7,462	-
Aztecsoft	V R Govindrajan	S	10,000	-	338,472	0.7
Centurion Bank Of Punjab	Stailendra Bhandari	S	3,500,000	-	5,100,100	0.3
Educomp Solutions	Abhinav Dhar	В	4,200	-	4,200	0.0
Elder Pharmaceuticals	Semit Pharmaceuticals & Chemicals	В	5,890	-	1,521,412	8.1
Housing Development Finance Corp	N M Munjee	S	2,500	-	11,780	-
i-flex solutions	Ravi Mahadevan	S	500	-	4,000	-
IOL Netcom	Kingston Softel	S	59,375	-	375,625	1.4
IOL Netcom	Bandwidth Technology India	S	240,625	-	186,875	0.7
Kotak Mahindra Bank	Venkattu Srinivasan	В	6,750	-	52,821	-
Kotak Mahindra Bank	Arvind Kathpalia	В	3,300	-	22,350	-
Lupin	Atul Janardan Gore	S	800	-	510	-
Lupin	Shrikant C Kulkarni	S	410	-		-
Lupin	Naresh Kumar Gupta	S	800	-	3,470	-
Man Industries (India)	Nikhil Mansukhani	В	575,000	-	613,900	1.2
Man Industries (India)	Ramesh Mansukhani	S	575,000	-	2,820,047	5.3
Micro Inks	Kandankoto Kapnan Unni	S	250	-		-
Mindtree	Lso Investments	S	48,000	0.1	1,884,663	5.0
Satyam Computer Services	T Hari	S	600	-		-
Satyam Computer Services	M Pawan Kumar	S	4,000	-		-
Seasons Furnishings	SBI Capital Markets	S	1,000	0.0	48,000	0.8
Welspun Syntex	Specified Undertaking of UTI	S	4,206,803	4.5		

Source: BSE



# **RELIGARE RESEARCH**

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Anisha deSa		anisha.desa@religare.in	(91-22) 6612 4729
Rajesh Mhatre		rajesh.mhatre@religare.in	(91-22) 6612 4728
R Murali		r.murali@religare.in	(91-22) 6612 4674
Administration			
Shraddha Hosalkar		shraddha.hosalkar@religare.in	(91-22) 6612 4680



#### Recommendation parameters

Large-caps*	> 10%	< - 5%	ਕ }
	В	SELL	eturi
Mid-caps**	> 25%	< 10%	ळ क्र

\*Market cap over US\$ 1bn\*\*Market cap less than US\$ 1bn

#### **Religare Securities**

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