MORGAN STANLEY RESEARCH ASIA/PACIFIC

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Key Ratios and Statistics

Reuters: RLCP.BO Bloomberg: RCFT IN

India Financial Services	
Shr price, close (Dec 12, 2007)	Rs2,511.50
Mkt cap, curr (bn)	US\$15.7
52-Week Range	Rs2,525.00-530.00
Sh out, basic, curr (mn)	246.2

December 12, 2007

Stock Rating Overweight Industry View In-Line

Reliance Capital Value Unlocking Begins – 5%

Stake Sold in AMC Business

RCAP has announced that Eton Park has invested

Rs5 bn for a 5% stake in Reliance Capital Asset Management (RCAM), implying a value of Rs100bn (US\$ 2.5 bn). This values RCAM at approx. 12% of its total assets under management (AUM) including offshore & assets for Portfolio Management services. On a per share basis, the AMC business value translates into about Rs 406 for RCAP. RCAP has > 40% of its AUM in equity and remaining in debt. As per the company, the proceeds of the transaction will be used by the company for its domestic and international expansion.

What does it mean for other AMC businesses? We have been valuing AMC businesses at about 6-8% of prospective AUM (based on a split of equity & debt assets). If we benchmark the value of AMC businesses of various players to RCAM's valuation, i.e. if we apply a multiple of 12% of current AUM, it would result in the following value per share for these players.

Value of MF Business

Per Share Value (Rs)	As per our estimates	@12% of current AUM
HDFC	87	116
Kotak	46	88
SBI	20	39
ICICI	20	30

Source: Morgan Stanley Research

Value unlocking may continue: RCAP has 100% economic interest in all its businesses (except the MF business now). Going ahead, we believe that it may continue to hive off small stakes in various businesses, particularly those in which the company has achieved some critical mass in terms of volumes and market share.

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MORGAN STANLEY MODEIWare

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(as of November 30, 2007)

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	Coverage Universe		Investment Banking Clients (IBC)		
-				% of Total %	6 of Rating
Stock Rating Category	Count	% of Total	Count	IBC	Category
Overweight/Buy	987	43%	324	45%	33%
Equal-weight/Hold	981	42%	311	43%	32%
Underweight/Sell	348	15%	88	12%	25%
Total	2,316		723		

Data include common stock and ADRs currently assigned ratings. An investor's decision to buy or sell a stock should depend on individual circumstances (such as the investor's existing holdings) and other considerations. Investment Banking Clients are companies from whom Morgan Stanley or an affiliate received investment banking compensation in the last 12 months.

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Overweight (O or Over) - The stock's total return is expected to exceed the total return of the relevant country MSCI Index, on a risk-adjusted basis over the next 12-18 months.

Equal-weight (E or Equal) - The stock's total return is expected to be in line with the total return of the relevant country MSCI Index, on a risk-adjusted basis over the next 12-18 months.

Underweight (U or Under) - The stock's total return is expected to be below the total return of the relevant country MSCI Index, on a risk-adjusted basis, over the next 12-18 months.

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Industry Coverage:India Financial Services

Company (Ticker)	Rating (as of)	Price (12/12/2007)
Anil Agarwal		
AXIS Bank (AXBK.BO)	E (07/15/2005)	Rs942.6
HDFC (HDFC.BO)	O (07/13/2007)	Rs3,103.95
HDFC Bank (HDBK.BO)	E (10/18/2006)	Rs1,784
ICICI Bank (ICBK.BO)	O (10/16/2007)	Rs1,290.3
IDFC (IDFC.BO)	O (09/16/2005)	Rs224.75
Kotak Mahindra Bank (KTKM.BO)	U (08/21/2006)	Rs1,311.1
Punjab National Bank (PNBK.BO)	O (03/23/2007)	Rs669.95
State Bank of India (SBI.BO)	O (05/09/2007)	Rs2,440.4
Anil Bang		
Bank of Baroda (BOB.BO)	O (10/06/2006)	Rs424.6
Bank of India (BOI.BO)	O (11/30/2006)	Rs370.55
Canara Bank (CNBK.BO)	O (05/25/2006)	Rs317.95
Corporation Bank (CRBK.BO)	O (08/10/2006)	Rs446.8
IDBI (IDBI.BO)	U (10/21/2005)	Rs170.2
Oriental Bank of Commerce (ORBC.BO)	O (03/23/2007)	Rs281.75
Reliance Capital (RLCP.BO)	O (09/12/2007)	Rs2,511.5
Union Bank of India (UNBK.BO)	O (05/15/2006)	Rs208.8

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