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Strategy In-Depth

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Asia Pacific Mini-Conference

Corporate Plays on a Cleaner Asia: Singapore, April 16, 2007



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See Appendix A-1 for Analyst Certification and important disclosures.

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¹Citigroup Global Markets Asia

Contents

Arrow Energy (AOE AU)	4
Australia's Leading Coal Seam Gas Player	4
Bajaj Hindusthan (BJH IN)	6
India's Largest Sugar Manufacturer	6
Bio Treat Technology (BIOT SP)	8
Pioneer in Managing Wastewater	8
Boustead Singapore (BOCS SP)	10
Specialist in Engineering Solutions	10
China Sun Bio-chem Technology (CSBT SP)	12
One of Largest Corn Processors in China	12
IJM Plantations (IJMP MK)	14
Producing Feedstock to Meet Biodiesel Demand	14
IOI (IOI MK)	16
One of World's Largest Integrated Palm-oil Producers	16
Kang Na Hsiung Enterprise (9919 TT)	18
Purifying the Waters	18
Midas Holdings (MIDAS SP)	20
In the Pipeline	20
Opto Tech Corporation (2340 TT)	22
World's Leading LED Manufacturer By Capacity	22
TSH Resources (TSH MK)	24
A Model of Bio-Integration	24
Appendix A-1	28
Analyst Certification	28

Corporate Plays on a Cleaner Asia

Singapore, 16 April 2007

A warm welcome to our *Corporate Plays on a Cleaner Asia* miniconference.

Cleaning up Asia's environment is fast moving up the agenda for policy-makers and concerned citizens.

Polluted rivers and contaminated soils, thick and choking air — environmental degradation is the flip-side of rising economic prosperity for many parts of the region.

More broadly, the present rate of climate change raises an alarming specter for future generations.

Smaller-cap Asian companies now offer the technologies or services — such as water treatment and waste management — that are needed to clean up the region's cities and hinterlands.

Others are at the forefront of developing alternative sources of energy or carbon-neutral industrial processes, demand for which will be driven either by regulatory fiat or enlightened corporate self-interest.

Essentially, this mini-conference is about creating "quality time" for investors with key decision-makers at some of those Asian companies.

I hope you find the presentations, discussions and meetings both enlightening and actionable, and I trust we will get a chance to meet during the day.

Best Regards

Adrian Faure

Director of Research, Asia/Pacific

our generation of business leadership" Jeffrey Immelt Chief Executive, GE

environmental solutions is going to be one of the big four or five themes of

"The opportunity to provide

Price (11 April 2007) A\$1.98 Price Target NA Rating NA Market Cap A\$1,010.3 mn 52-week range A\$0.525-2.070

Arrow Energy: Price Performance



Arrow Energy (AOE AU)

Australia's Leading Coal Seam Gas Player

- Arrow became Australia's leading Coal Seam Gas (CSG) player with the completion of a merger with CH4 Gas in August 2006. The merged company has two producing projects, two more under development and approximately 15 more under appraisal.
- Arrow is ramping up for a new growth period in which it will focus on new high margin products and extend its footprint internationally, from Queensland and Northern NSW currently.
- Arrow will target improved margin gas sales opportunities through industrial sales, environmentally advantaged power sales and new products, such as GTL (gas to liquid), small-scale liquefied natural gas (LNG) and compressed natural gas (CNG).
- With increased competition in power generation, Arrow is seeking higher margin business from gas sales to electricity generation. On 20 December 2006, the first power was generated from the Daandine Power Station and exported to the grid, meeting the company's goal of its first electricity before the end of calendar 2006.

From about 15% in 2006, Arrow's operated projects may supply up to 25%

of Queensland's gas needs next year. Overseas, the company sees

opportunities in India, China and Indonesia, where potential resources of coal seam gas are enormous.

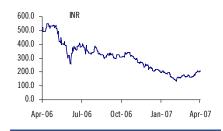
Arrow Energy	(AOE AU):	Financial	Summar	y
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Voor anding June / At millions	2002	2003	2004	2005	2006
Year ending June / A\$ millions Net Sales	2002	2003	2004	2003	0.36
	0.70	2.22	4.57	0.45	
Net Operating Expenses	0.78	0.92	1.57	3.15	5.92
Operating Profit (Loss)	-0.78	-0.92	-1.57	-3.15	-5.56
Interest expense	0.00	0.00	0.15	0.54	0.56
Foreign Exchange	0.00	0.00	0.00	0.00	0.00
Net Non-Operating	-0.08	-0.12	-1.11	-0.55	-0.82
Income Tax Expense	0.00	0.00	0.00	0.00	0.00
Profit Before XO Items	-0.70	-0.80	-0.61	-3.13	-5.30
Tax Effect on XO Items	0.00	0.00	0.00	0.00	0.00
Net Profit / Loss	-0.70	-0.80	-0.61	-3.13	-5.30
EPS before XO Items (A\$)	-0.013	-0.012	-0.007	-0.024	-0.028
Basic EPS (A\$)	-0.013	-0.012	-0.007	-0.024	-0.028

Arrow Energy: Balance Sheet					
Year ending June / A\$ millions	2002	2003	2004	2005	2006
Current Assets	1.89	0.33	11.86	9.05	30.29
Non-current Assets	0.14	0.17	0.33	1.22	2.41
Other Assets	2.92	5.49	8.24	12.44	45.39
Total Assets	4.95	5.99	20.43	22.71	78.09
Current Liabilities	0.35	0.57	1.44	6.85	18.36
Non-current Liabilities	0.00	0.00	4.58	4.62	5.94
Total Liabilities	0.35	0.57	6.02	11.47	24.31
Shareholders' Equity	4.60	5.41	14.41	11.24	53.79
Total Liabilities & Equity	4.95	5.99	20.43	22.71	78.09
Book Value/Share	0.072	0.073	0.112	0.085	0.235
Shares Outstanding	64.06	74.14	128.67	131.89	229.09
Source: Company, Bloomberg					

Price (11 April 2007) Price Target Rs300 Rating Buy/Medium Risk Market Cap Rs29,441 mn 52-week range Rs134-568

Bajaj Hindusthan: Price Performance



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Bajaj Hindusthan (BJH IN)

India's Largest Sugar Manufacturer

- BJH is the largest sugar manufacturer in India and among the 10 largest globally. The company's experience in the sugar business spans 70 years.
- BJH also manufactures industrial alcohol /ethanol, and has capacity of 320 KLPD, which will be expanded to 800KLPD by FY08E. The company plans to sell some of its surplus power from its co-generation unit. Surplus capacity is likely to be 90MW by FY07.
- We view as positives its rapidly expanding scale, access to good quality sugarcane, efficient operations in terms of conversion costs, and management record.
- BJH's manufacturing plant is located in the state of Uttar Pradesh and has cane crushing capacity of 56,300 TCD, which is likely to increase to 100,000 TCD by FY07.

²Citigroup Global Market India Private Limited

http://deadpresident.blogspot.com Bajaj Hindusthan (BJH IN): Financial Summary

Bajaj Hindusthan: Profit & Loss					
Year ending September / Rs million	2005	2006	2007E	2008E	2009E
Net sales	8462	14472	24093	36971	41942
Operating expenses	-6712	-12087	-21909	-32477	-36383
EBIT	1750	2385	2184	4494	5558
Net interest expense	-132	0	-210	-150	-150
Non-operating/exceptionals	87	417	400	400	401
Pre-tax profit	1705	2802	2374	4744	5809
Tax	-301	-893	-757	1513	-1852
Extraord./Min.Int./Pref.div.	0	0	0	0	0
Reported net income	1404	1908	1617	3232	3957
Adjusted earnings	1404	1908	1617	3232	3957
Adjusted EBITDA	2101	3109	3438	6009	7093
Source: Company, Citigroup Investment Res	search estimates				
Bajaj Hindusthan: Cash Flow					
Year ending September / Rs million	2005	2006	2007E	2008E	2009E
Operating cash flow	657	-5683	6056	4998	7357
Depreciation/amortization	351	724	1254	1514	1534
Net working capital	-58	-4775	3035	152	1766
Investing cash flow	-6917	-12298	-12525	-500	-500
Capital expenditure	-6917	-12298	-12525	-500	-500
Acquisitions/disposals	0	0	0	0	0
Financing cash flow	6310	19989	4891	-4219	-4222
Borrowings	1879	9960	5000	-4000	-4000
Dividends paid	-68	-97	-109	-219	-223
Change in cash	50	2008	-1579	279	2635
Source: Company, Citigroup Investment Res	coarch actimates				
Source: Company, Ortigioup investment hes	search estimates				
Bajaj Hindusthan: Balance Sheet					
) Year ending September / Rs million	2005	2006	2007E	2008E	2009E
Total assets	12671	33842	38159	38078	38191
Cash & cash equivalent	58	2233	10	100	500
Casii & casii equivalent Accounts receivable	1209	5961	3197	3724	1800
Net fixed assets	10797	22366	33637	32622	31588
net fixed assets Total liabilities	6529	22300 20155	22965	19871	16252
	550	20155 1820	1320	2026	2298
Accounts payable			20061	16061	12061
Total Dobt					
Total Debt Shareholders' funds	5100 6142	15061 13687	15194	18207	21940

Price (11 April 2007) Price Target Rating Market Cap 5\$0.71 Sell/Speculative S\$714 mn 52-week range \$\$0.48-1.38

Bio Treat Technology: Price Performance



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Bio Treat Technology (BIOT SP)

Pioneer in Managing Wastewater

- Bio Treat is a pioneer of biotechnology for waste and wastewater management in China. Through its R&D team, Bio Treat has developed a proprietary application of biological processes for wastewater treatment called the BMS Biological Process Technology.
- Since its first trial in 1993, the BMS Biological Process Technology has been used in over 500 wastewater treatment projects in China, covering residential, commercial and municipal projects.
- The company has also leveraged off its BMS technology to develop two waste and waste management products for commercial and residential use: the BMS mobile toilet and the BMS rubbish processor.
- In view of indiscriminate pollution in many cities across China and the need to clean up the environment before the Olympics and World Expo, China has stepped up efforts in pollution control. These efforts are expected to benefit companies engaged in pollution control. Through its unique technology and solutions, Bio Treat should stand out from the competition when it bids for large-scale municipal projects.

³Citigroup Global Markets Singapore PTE LIMITED

אלנף://deadpresident.blogspot.com Bio Treat Technology (BIOT SP): Financial Summary

Year ending June / Rmb millions	2005	2006	2007E	2008E	2009E
Net sales	1,254	1,560	1,840	2,110	2,385
Operating expenses	-874	-1,243	-1,418	-1,652	-1,903
EBIT	380	317	422	458	482
Net interest expense	0	-52	-46	-58	-60
Non-operating/exceptionals	0	0	0	0	0
Pre-tax profit	380	265	376	400	423
Tax	-52	-76	-75	-108	-114
Extraord./Min.Int./Pref.div.	0	0	0	0	0
Reported net income	328	189	301	292	309
Adjusted earnings	328	189	301	292	309
Adjusted EBITDA	427	380	551	644	706

Year ending June / Rmb millions	2005	2006	2007E	2008E	2009E
Total assets	1,711	2,762	3,409	3,690	3,962
Cash & cash equivalent	567	740	682	529	459
Accounts receivable	492	711	806	925	1,045
Net fixed assets	276	608	1,260	1,597	1,842
Total liabilities	285	1,103	1,604	1,652	1,675
Accounts payable	75	92	108	124	140
Total Debt	144	1,002	1,487	1,487	1,487
Shareholders' funds	1,426	1,659	1,805	2,037	2,287

Year ending June / Rmb millions	2005	2006	2007E	2008E	2009E
Operating cash flow	18	120	367	502	529
Depreciation/amortization	47	63	129	186	224
Net working capital	-346	-212	-154	-114	-116
Investing cash flow	-381	-759	-821	-563	-508
Capital expenditure	-231	-31	-781	-523	-468
Acquisitions/disposals	3	-409	0	0	0
Financing cash flow	424	811	396	-92	-90
Borrowings	151	878	485	0	0
Dividends paid	-72	-36	-57	-60	-58
Change in cash	61	171	-57	-153	-70

Price (11 April 2007)	\$\$1.91
Price Target	NA
Rating	NA
Market Cap	S\$486.7 mn
52-week range	S\$0.945-1.950

Boustead Singapore: Price Performance



Boustead Singapore (BOCS SP)

Specialist in Engineering Solutions

- Boustead Singapore, founded in 1828, offers an extensive range of specialised engineering services and geo-spatial solutions.
- The company's suite of engineering services is geared to fulfil the stringent demands of specialised engineering fields such as energy-related engineering (for oil & gas / petrochemicals and solid waste energy recovery), water & wastewater engineering and industrial real estate solutions.
- Under its geo-spatial technology arm, Boustead provides consulting services and exclusively distributes ESRI geo-spatial technology – the world's leading geographic information systems and geo-spatial solutions – to markets across Australia, South East Asia and South Asia.
- As the second oldest established company in Singapore, Boustead has survived wars, riots and political upheavals. Critical to its survival has been its ability to constantly reinvent itself and to adapt and innovate its suite of products and services.

http://deadpresident.blogspot.com Boustead Singapore (BOCS SP): Financial Summary

Boustead Singapore: Income Statement					
Year ending March / S\$ millions	2002	2003	2004	2005	2006
Net Sales	129.3	197.5	227.0	227.2	289.3
Other Operating Income	0.1	0.3	0.8	23.0	2.5
Cost of Goods sold	82.3	118.7	143.3	147.3	180.2
Selling, General & Admin. Expenses	41.0	59.7	57.4	57.7	57.0
Operating Profit (Loss)	6.1	19.5	27.0	45.2	54.6
Interest expense	0.6	1.5	1.8	1.6	2.5
Foreign Exchange	-0.2	-0.2	-1.9	0.6	2.7
Net Non-Operating	6.6	-1.8	-1.2	3.9	-5.2
Income Tax Expense	2.4	1.1	8.6	12.6	15.8
Profit Before XO Items	-3.3	18.9	19.7	26.4	38.7
XO Pretax	0.0	0.0	0.0	0.0	0.0
Tax Effect on XO Items	0.0	0.0	0.0	0.0	0.0
Minority Interest	2.0	10.3	6.3	11.5	13.8
Net Profit / Loss	-5.3	8.6	13.3	14.9	24.9
EPS before XO Items (S\$)	-0.29	0.044	0.063	0.062	0.099
Basic EPS (S\$)	-0.29	0.044	0.063	0.062	0.099
0 0 0 1					
Source: Company, Bloomberg					
Boustead Singapore: Balance Sheet	2002	2003	2004	2005	2006
Boustead Singapore: Balance Sheet Year ending March / S\$ millions		2003 51.7	2004 54.7	2005 57.1	2006 50.5
Boustead Singapore: Balance Sheet	23.3		54.7	57.1	
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets	23.3 23.0	51.7 40.4		57.1 33.1	50.5 16.3
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets	23.3 23.0 67.0	51.7 40.4 144.0	54.7 35.1 149.2	57.1 33.1 182.2	50.5 16.3 213.3
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities	23.3 23.0 67.0 55.6	51.7 40.4 144.0 122.2	54.7 35.1 149.2 130.0	57.1 33.1 182.2 147.2	50.5 16.3 213.3 111.2
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets	23.3 23.0 67.0 55.6 11.4	51.7 40.4 144.0 122.2 21.7	54.7 35.1 149.2	57.1 33.1 182.2	50.5 16.3 213.3 111.2 102.1
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities Net Current Assets	23.3 23.0 67.0 55.6	51.7 40.4 144.0 122.2	54.7 35.1 149.2 130.0 19.2	57.1 33.1 182.2 147.2 35.0	50.5 16.3 213.3 111.2
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities Net Current Assets Total Assets-Current Liabilities	23.3 23.0 67.0 55.6 11.4 57.7	51.7 40.4 144.0 122.2 21.7 113.9	54.7 35.1 149.2 130.0 19.2 109.0	57.1 33.1 182.2 147.2 35.0 125.3	50.5 16.3 213.3 111.2 102.1 168.9
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities Net Current Assets Total Assets Total Assets	23.3 23.0 67.0 55.6 11.4 57.7 113.4	51.7 40.4 144.0 122.2 21.7 113.9 236.1	54.7 35.1 149.2 130.0 19.2 109.0 239.0	57.1 33.1 182.2 147.2 35.0 125.3 272.5	50.5 16.3 213.3 111.2 102.1 168.9 280.1
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities Net Current Assets Total Assets-Current Liabilities Total Assets Non-current Liabilities Total Liabilities Total Liabilities Shareholders' Equity	23.3 23.0 67.0 55.6 11.4 57.7 113.4 6.5 62.1	51.7 40.4 144.0 122.2 21.7 113.9 236.1 8.7 131.0	54.7 35.1 149.2 130.0 19.2 109.0 239.0 13.4 143.4	57.1 33.1 182.2 147.2 35.0 125.3 272.5 11.3 158.5	50.5 16.3 213.3 111.2 102.1 168.9 280.1 20.2 131.4
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities Net Current Assets Total Assets-Current Liabilities Total Assets Non-current Liabilities Total Liabilities	23.3 23.0 67.0 55.6 11.4 57.7 113.4 6.5 62.1	51.7 40.4 144.0 122.2 21.7 113.9 236.1 8.7 131.0	54.7 35.1 149.2 130.0 19.2 109.0 239.0	57.1 33.1 182.2 147.2 35.0 125.3 272.5	50.5 16.3 213.3 111.2 102.1 168.9 280.1 20.2 131.4
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities Net Current Liabilities Total Assets-Current Liabilities Total Assets Non-current Liabilities Total Liabilities Shareholders' Equity Total Liabilities & Equity Net Tangible Assets / Share	23.3 23.0 67.0 55.6 11.4 57.7 113.4 6.5 62.1 51.3 113.4	51.7 40.4 144.0 122.2 21.7 113.9 236.1 8.7 131.0 105.2 236.1 0.315	54.7 35.1 149.2 130.0 19.2 109.0 239.0 13.4 143.4 95.6 239.0	57.1 33.1 182.2 147.2 35.0 125.3 272.5 11.3 158.5 14.0 272.5	50.5 16.3 213.3 111.2 102.1 168.9 280.1 20.2 131.4 148.7 280.1
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities Net Current Liabilities Total Assets-Current Liabilities Total Assets Non-current Liabilities Total Liabilities Shareholders' Equity Total Liabilities & Equity Net Tangible Assets / Share Book Value/Share	23.3 23.0 67.0 55.6 11.4 57.7 113.4 6.5 62.1 51.3 113.4	51.7 40.4 144.0 122.2 21.7 113.9 236.1 8.7 131.0 105.2 236.1 0.315 0.322	54.7 35.1 149.2 130.0 19.2 109.0 239.0 13.4 143.4 95.6 239.0 0.335 0.344	57.1 33.1 182.2 147.2 35.0 125.3 272.5 11.3 158.5 14.0 272.5	50.5 16.3 213.3 111.2 102.1 168.9 280.1 20.2 131.4 148.7 280.1 0.419 0.421
Boustead Singapore: Balance Sheet Year ending March / S\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities Net Current Assets Total Assets-Current Liabilities Total Assets Non-current Liabilities Total Liabilities Shareholders' Equity Total Liabilities & Equity	23.3 23.0 67.0 55.6 11.4 57.7 113.4 6.5 62.1 51.3 113.4	51.7 40.4 144.0 122.2 21.7 113.9 236.1 8.7 131.0 105.2 236.1 0.315	54.7 35.1 149.2 130.0 19.2 109.0 239.0 13.4 143.4 95.6 239.0	57.1 33.1 182.2 147.2 35.0 125.3 272.5 11.3 158.5 14.0 272.5	50.5 16.3 213.3 111.2 102.1 168.9 280.1 20.2 131.4 148.7 280.1

http://deadpresident.blogspot.com China Sun Bio-chem Technology (CSBT SP)

Price (11 April 2007)	\$\$0.645
Price Target	NA
Rating	NA
Market Cap	S\$521.2 mn
52-week range	\$\$0.515-1.020

China Sun Bio-chem: Price Performance



One of Largest Corn Processors in China

- China Sun is one of the biggest corn processors in China, which is the world's second-largest corn-producer. In 2005, sales contributions broke down as: 31% for corn starch, 56% for modified starch products and 13% for other corn-based products.
- China Sun has five production facilities in China and has total production capacity of 426,000 tonnes in corn starch and 172,000 tonnes in modified starch products. A new plant at Shenyang adds 100,000 tonnes production capacity in various ethanol products.
- Research and development of modified starch is carried out at the company's facilities in Suzhou and Shunde. Modified starch products are specially customised to suit the needs of industrial and commercial customers.
- Corn-based ethanol is a biochemical product and can be produced through starch saccharafication and fermentation.

As its business expands downstream, China Sun is striving to become a

fully integrated corn-based biochemical products manufacturer, achievin profitability and growth through the expansion of capacity and enhancement of its product range.
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ກ່ຽວປຸ/deadpresideກວ່າກ່ວງຮ່ວວກ China Sun Bio-chem Technology (CSBT SP): Financial Summary

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China Sun Bio-chem: Income Statement				
Year ending December / Rmb millions	2003	2004	2005	2006*
Net Sales	511.7	658.3	882.1	1377.5
Other Operating Income	1.3	0.6	5.5	-17.2
Cost of Goods sold	343.6	435.1	562.2	923.5
Selling, General & Admin. Expenses	16.8	30.6	50.0	94.8
Operating Profit (Loss)	152.6	193.2	275.4	342.0
Interest expense	3.7	3.6	3.5	24.7
Foreign Exchange	0.0	-0.1	-0.1	-6.9
Net Non-Operating	-0.1	-0.9	-2.7	-42.2
Income Tax Expense	16.0	18.9	32.8	85.2
Profit Before XO Items	133.0	171.6	241.9	281.2
XO Pretax	0.0	0.0	0.0	0.0
Tax Effect on XO Items	0.0	0.0	0.0	0.0
Minority Interest	0.0	0.0	0.0	0.0
Net Profit / Loss	133.0	171.6	241.9	281.2
EPS before XO Items (Rmb)	0.021	0.265	0.320	0.358
EPS After XO Items (Rmb)	0.021	0.265	0.320	0.358
* 2006 statements are preliminary	0.021	0.200	0.020	0.000
Source: Company, Bloomberg				
China Sun Bio-chem Technology: Balance She				
Year ending December / Rmb millions	2003	2004	2005	2006*
Tangible Fixed Assets	148.3	138.3	374.7	592.2
Other Assets	0.0	0.0	50.7	0.0
Current Assets	139.7	516.5	646.5	1725.7
Current Liabilities	79.6	113.0	102.9	354.8
Net Current Assets	60.1	403.5	543.6	1370.9
Total Assets-Current Liabilities	208.4	541.9	969.0	1963.2
Total Assets	288.0	654.8	1071.9	2318.0
Non-current Liabilities	40.8	1.0	127.0	733.5
Total Liabilities	120.4	114.0	229.9	1088.3
Shareholders' Equity	167.6	540.9	842.0	1229.7
Total Liabilities & Equity	288.0	654.8	1071.9	2318.0
Net Tangible Assets / Share	0.265	0.727	1.093	1.522
Book Value/Share	0.265	0.727	1.093	1.522
Shares Outstanding	631.3	743.8	770.6	808.0
* 2006 statements are preliminary				
Source: Company, Bloomberg				

Price (11 April 2007) RM1.91 Price Target RM2.20 Rating Buy/Low Risk Market Cap RM1,050.6 mn 52-week range RM1.32-1.93

IJM Plantations: Price Performance



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IJM Plantations (IJMP MK)

Producing Feedstock to Meet Biodiesel Demand

- IJMP is a 49%-owned associate company of IJM Corporation, a leading Malaysian construction company with interests in property, building materials and infrastructure. Other than upstream plantations, the group has complementary downstream activities such as trading of agrochemicals and fertilizers and agro-management services.
- The company commenced operations in 1985 with 4,032 hectares of plantation land in Sabah but has since grown its landbank six-fold through several strategic acquisitions. In total, IJMP has a total landbank of 29,646 hectares, of which, 24,607 hectares have been planted with oil palm. Milling capacity is 1,000,000 tonnes per annum.
- IJMP has a 60:40 joint venture to produce biodiesel in Malaysia. IJMP will provide the crude palm oil (CPO) feedstock whereas its partner will provide technology and marketing expertise. The plant is scheduled for operation in 1Q07, with initial contributions from FY09E (March year end).
- IJMP has an attractive oil palm age profile (average < 7 years). Upon more hectarage reaching peak yielding age, we project fresh fruit bunches (FFB) to rise 12-16% p.a. over the next 3 years. Management plans to double its plantation landbank to 60,000 hectares in the next 5 years, at an investment of RM200m.

⁴Citigroup Global Markets Malaysia SDN BHD

וולנף://deadpresident.blogspot.com UM Plantations (UMP MK): Financial Summary

Year ending March / RM millions	2006	2007E	2008E	2009E
Net sales	245	290	351	409
Operating expenses	-186	-219	-255	-291
EBIT	59	71	96	119
Net interest expense	-7	-10	-7	-3
Non-operating/exceptionals	1	1	1	1
Pre-tax profit	52	61	89	116
Тах	-17	-17	-25	-33
Extraord./Min.Int./Pref.div.	0	0	0	2
Reported net income	36	44	64	86
Adjusted earnings	36	44	64	86
Adjusted EBIT	59	71	96	119

IJM Plantations: Balance Sheet				
Year ending March / RM millions	2006	2007E	2008E	2009E
Total assets	823	835	864	930
Cash & cash equivalent	43	20	12	49
Net fixed assets	722	747	772	786
Total liabilities	279	258	239	194
Debt	177	152	127	77
Shareholders' funds	544	577	625	736

IJM Plantations: Cash Flow Statement				
Year ending March / RM millions	2006	2007E	2008E	2009E
Operating cash flow	49	58	78	98
Depreciation/amortization	19	20	20	21
Net working capital	-6	-5	-6	-6
Investing cash flow	-31	-45	-45	-35
Capital expenditure	-32	-45	-45	-35
Acquisitions/disposals	0	0	0	0
Financing cash flow	-26	-36	-41	-25
Borrowings	-20	-25	-25	-50
Dividends paid	-13	-11	-16	-25
Change in cash	-9	-23	-8	38
Source: Company, Citigroup Investment Research estimates				

IOI (IOI MK)

Price (11 April 2007) RM24.40 Price Target RM25.30 Rating Buy/Low Risk Market Cap RM30,216.3 mn 52-week range RM13.20-24.50

One of World's Largest Integrated Palm-oil Producers

- IOI is one of the largest integrated palm-oil producers in the world. Its palm-oil business encompasses plantations, mills, refineries, and downstream specialty fats and oleochemical operations. In 1997, the group took a major step to transform itself into a leading integrated palm-oil player with a 32.9% stake in IOI Oleochemical.
- In December 2002, the group acquired Loders Croklaan, the world's leading producer of specialty oils and fats for the health and food industry. This gave IOI Corp an instant opportunity to penetrate the specialty oils and fats markets in the US and Europe. Having a worldwide presence in key markets of choice allows the group to be closer to its customers, enhance supply-chain efficiencies and be more responsive to customer needs.
- IOI is well placed to benefit from higher demand for renewable energy in the EU given its refinery in Rotterdam. This is the largest palm oil processing facility in the EU with a 700k tonnes/annum capacity.

IOI: Price Performance



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⁴Citigroup Global Markets Malaysia SDN BHD

Financing cash flow

Source: Company, Citigroup Investment Research estimates

Borrowings

Dividends paid

http://deadpresident.plogspot.com

101	(101)	MK):	Financial	Summary
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2006 6,110 -4,896 1,214 -53 22 1,183 -211 -128 844 844 1,319 0.6 -4.4 -3.9 -8.0	2007E 7,224 -5,474 1,750 -34 27 1,744 -349 -172 1,223 1,223 1,848 18.2 44.2 40.1	2008E 7,758 -5,745 2,014 -4 30 2,040 -408 -166 1,466 1,466 2,119 7.4 15.0 14.7	20091 8,180 -6,000 2,183 -2,214 -444 -177 1,599 2,290
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	1,230 959	10,312 11,040 1,230 1,829 959 1,134 4,926 5,023 3,531 3,531 525 621 2,552 2,452	10,312 11,040 11,708 1,230 1,829 2,344 959 1,134 1,218 4,926 5,023 5,111 3,531 3,531 4,629 525 621 667 2,552 2,452 3,452

729

1,178

-345

1,281

-760

-164

-468

-580

-100

-480

-719

-100

-619

813

-854

1,000

-562

Price (11 April 2007)	NT\$16.0
Price Target	NA
Rating	NA
Market Cap	NT\$3,122.8 mn
52-week range	NT\$13.10-17.80

Kang Na Hsiung: Price Performance



Kang Na Hsiung Enterprise (9919 TT)

Purifying the Waters

- KNH, which is based in Taiwan and China, has leveraged its strength in non-woven manufacturing to offer solutions in wastewater treatment and water purification for industrial and municipal sectors.
- In 2000, KNH started to develop devices for water reclaim and reuse, particularly in relation to wastewater generated by producers of personal care consumer products and companies in the hi-tech sector.
- KNH's water treatment and process system maximize run times, reduce maintenance demands, save energy, and enhance performance quality. Separation and biomass carrier technologies maximize high quality water output and minimize sludge generation and chemical consumption.
- The group's principal activities are the manufacture and sale of sanitary products such as sanitary napkins, disposable moist napkin and perfumed facial tissues. Operations of the group are in Taiwan, Japan, Korea, Australia, New Zealand, North America and Europe.

הללף://deadpresident.blogspot.com Kang Na Hsiung Enterprise (9919 TT): Financial Summary

Kang Na Hsiung Enterprise: Income Statement				
Year ending December / NT\$ millions	2002	2003	2004	2005
Net Sales	2775.7	3356.4	3856.0	4078.6
Cost of Goods sold	1888.9	2409.1	2855.2	3115.4
Selling, General & Admin. Expenses	628.4	654.8	672.7	644.7
Operating Profit (Loss)	258.4	292.4	328.2	318.5
Interest expense	55.7	43.6	44.7	51.4
Foreign Exchange	11.9	0.0	-4.2	-1.6
Net Non-Operating	-17.6	0.8	-3.8	-3.3
Income Tax Expense	53.8	41.6	50.1	44.6
Profit Before XO Items	154.6	206.3	241.3	227.4
XO Pretax	0.0	0.0	0.0	0.0
Tax Effect on XO Items	0.0	0.0	0.0	0.0
Minority Interest	7.8	8.6	16.2	29.9
Net Profit / Loss	146.8	197.7	225.2	197.5
EPS before XO Items (NT\$)	0.75	1.01	1.15	1.01
EPS After XO Items (NT\$)	0.75	1.01	1.15	1.01
Source: Company, Bloomberg				
Kang Na Hsiung Enterprise: Balance Sheet Year ending December / NT\$ millions Tangible Fixed Assets Other Assets Current Assets Current Liabilities Net Current Assets Total Assets-Current Liabilities Total Assets	2002 2388.6 380.2 1578.4 1298.8 279.7 3048.5 4347.2	2003 2672.3 257.1 1874.6 1513.7 361.0 3290.3 4804.0	2004 2818.4 229.6 1902.9 1502.9 399.9 3448.0 4950.9	2005 2810.9 209.3 2166.5 1805.0 361.5 3381.7 5186.7
Non-current Liabilities	751.7	871.2	940.3	495.0
Total Liabilities	2050.4	2384.9	2443.2	2299.9
Shareholders' Equity	2296.8	2419.1	2507.7	2886.8
Total Liabilities & Equity	4347.2	4804.0	4950.9	5186.7
Book Value/Share	11.825	12.432	12.857	14.791
Shares Outstanding	194.2	194.6	195.0	195.2
Source: Company, Bloomberg				

Price (11 April 2007)	S\$1.67
Price Target	NA
Rating	NA
Market Cap	S\$1,409.18 mn
52-week range	\$\$0.585-1.790

Midas Holdings: Price Performance



Midas Holdings (MIDAS SP)

In the Pipeline

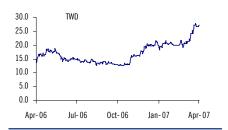
- Incorporated in November 2000, Midas was founded by Patrick Chew Hwa Kwang who, together with Mr Chen Wei Ping, sought out business opportunities in mainland China.
- The two businesses currently under the Midas Group are the aluminium alloy and the polyethylene pipe divisions. Both businesses are located in China, to reap the benefits from the vast opportunities in the mainland's infrastructure and transport sectors.
- The aluminium alloy division specialises in designing and manufacturing aluminium alloy extrusion products, which are used in the body frames of high-speed trains and in power stations for power-transmission purposes, electrical energy distribution and power transmission cables
- The polyethylene pipe division specialises in designing, manufacturing and installation of polyethylene pipes for the traditional markets of water and gas networks. In addition, Midas has begun to exploit other markets for polyethylene pipes, for example perforated polyethylene pipes used in landfill projects.

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Midas Holdings: Income Statement					
Year ending December / S\$ millions	2002	2003	2004	2005	2006
Net Sales	23.9	34.0	60.2	70.5	104.8
Other Operating Income		0.1	1.5	3.3	2.8
Cost of Goods sold	12.3	20.1	36.6	44.3	70.5
Selling, General & Admin. Expenses	3.8	3.9	5.1	6.4	8.1
Operating Profit (Loss)	7.8	10.1	20.0	23.1	28.9
Interest expense	0.7	1.1	0.8	0.6	0.8
Foreign Exchange	0.0		0.7	1.4	
Net Non-Operating	0.1		0.0	0.0	0.4
Income Tax Expense	0.0		3.2	2.8	2.2
Profit Before XO Items	7.0	9.0	15.3	18.3	25.6
XO Pretax	0.0		0.0	0.0	0.0
Tax Effect on XO Items	0.0		0.0	0.0	0.0
Minority Interest	0.0		0.0	0.0	0.0
Net Profit / Loss	7.0	9.0	15.3	18.3	25.6
EPS before XO Items (S\$)	0.013	0.016	0.023	0.24	0.032
EPS After XO Items (\$\$)	0.013	0.016	0.023	0.24	0.032
Source: Company, Bloomberg					
Midas Holdings: Balance Sheet					
Year ending December / S\$ millions	2002	2003	2004	2005	0000
Tangible Fixed Assets	40.1	38.2	34.2	42.1	
Other Assets	0.0				66.5
Current Assets		0.0	2.7	6.2	66.5 35.1
	15.7	29.2	67.7	6.2 68.4	66.5 35.1
Current Liabilities		29.2 36.2	67.7 23.7	6.2 68.4 22.2	66.5 35.1 103.2
Current Liabilities Net Current Assets	15.7 49.5 -33.8	29.2	67.7 23.7 44.0	6.2 68.4 22.2 46.2	66.5 35.1 103.2 39.0
	15.7 49.5	29.2 36.2	67.7 23.7	6.2 68.4 22.2	66.5 35.1 103.2 39.0 64.3
Net Current Assets	15.7 49.5 -33.8	29.2 36.2 -7.0	67.7 23.7 44.0	6.2 68.4 22.2 46.2	66.5 35.1 103.2 39.0 64.3 165.8
Net Current Assets Total Assets-Current Liabilities	15.7 49.5 -33.8 6.3	29.2 36.2 -7.0 31.2	67.7 23.7 44.0 80.9	6.2 68.4 22.2 46.2 94.5	2006 66.5 35.1 103.2 39.0 64.3 165.8 204.8
Net Current Assets Total Assets-Current Liabilities Total Assets	15.7 49.5 -33.8 6.3 55.8	29.2 36.2 -7.0 31.2 67.5	67.7 23.7 44.0 80.9 104.6	6.2 68.4 22.2 46.2 94.5 11.6.6	66.5 35.1 103.2 39.0 64.3 165.8 204.8
Net Current Assets Total Assets-Current Liabilities Total Assets Non-current Liabilities	15.7 49.5 -33.8 6.3 55.8	29.2 36.2 -7.0 31.2 67.5	67.7 23.7 44.0 80.9 104.6	6.2 68.4 22.2 46.2 94.5 11.6.6	66.5 35.1 103.2 39.0 64.3 165.8 204.8
Net Current Assets Total Assets-Current Liabilities Total Assets Non-current Liabilities Total Liabilities	15.7 49.5 -33.8 6.3 55.8 0.0 49.5	29.2 36.2 -7.0 31.2 67.5 23.4 59.6	67.7 23.7 44.0 80.9 104.6 2.5 26.2	6.2 68.4 22.2 46.2 94.5 11.6.6	66.5 35.1 103.2 39.0 64.3 165.8 204.8 2.9 41.9
Net Current Assets Total Assets-Current Liabilities Total Assets Non-current Liabilities Total Liabilities Shareholders' Equity	15.7 49.5 -33.8 6.3 55.8 0.0 49.5	29.2 36.2 -7.0 31.2 67.5 23.4 59.6	67.7 23.7 44.0 80.9 104.6 2.5 26.2	6.2 68.4 22.2 46.2 94.5 11.6.6 2.6 24.8	66.5 35.1 103.2 39.0 64.3 165.8 204.8 2.9 41.9 204.8
Net Current Assets Total Assets-Current Liabilities Total Assets Non-current Liabilities Total Liabilities Shareholders' Equity Total Liabilities & Equity Net Tangible Assets / Share (S\$)	15.7 49.5 -33.8 6.3 55.8 0.0 49.5	29.2 36.2 -7.0 31.2 67.5 23.4 59.6	67.7 23.7 44.0 80.9 104.6 2.5 26.2 78.4 104.6	6.2 68.4 22.2 46.2 94.5 11.6.6 2.6 24.8 91.9 116.6	66.5 35.1 103.2 39.0 64.3 165.8 204.8 2.9 41.9
Net Current Assets Total Assets-Current Liabilities Total Assets Non-current Liabilities Total Liabilities Shareholders' Equity Total Liabilities & Equity	15.7 49.5 -33.8 6.3 55.8 0.0 49.5 6.3 55.8	29.2 36.2 -7.0 31.2 67.5 23.4 59.6	67.7 23.7 44.0 80.9 104.6 2.5 26.2 78.4 104.6	6.2 68.4 22.2 46.2 94.5 11.6.6 2.6 24.8 91.9 116.6	66.5 35.1 103.2 39.0 64.3 165.8 204.8 2.9 41.9 162.9 204.8

Price (11 April 2007) NT\$26.1 Price Target NA Rating NA Market Cap NT\$20,414.7 mn 52-week range NT\$12.55-29.05

Opto Tech: Price Performance



Opto Tech Corporation (2340 TT)

World's Leading LED Manufacturer By Capacity

- Opto Tech is the world's leading LED (light emitting diode) manufacturer in terms of capacity and an innovator in LED products for purposes such as outdoor/indoor LED screens, traffic signaling, intelligent signage and LED lighting. The company also is a major supplier of optoelectronic semiconductor components.
- Opto was established in December 1983 at the Hsinchu Science-based Industrial Park in Taiwan. Listed in May 1995. the company now has 1100 employees, with over 50% holding collegiate and graduate degrees.
- Semiconductor products: LED components made by using the chips as the lights sources are the main product. The LED chips of Opto Tech are classified by visible color-red, orange, yellow, green, blue, etc. as well as invisible infrared.
- System Products Division: Main business of this division is to apply LED products to daily life. This division develops product lines such as full color display, lighting and traffic applications. LED-related products are used in buildings, public places (trade show, station, stadium, airport etc) and stage design.

Communication, Information and Electronic Products: Re-organized and re-

established in 1991, CIED has established manufacturing and repair capabilities to serve the defense industry.

Opto	Tech	(2340	TT):	Financial	Summary
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Opto Tech: Income Statement				
Year ending December / NT\$ millions	2002	2003	2004	200
Net Sales	5088.3	4960.2	5585.3	5520
Cost of Goods sold	3884.3	4017.1	5039.3	4665
Selling, General & Admin. Expenses	1134.1	1356.5	1135.3	1218
Operating Profit (Loss)	69.9	-413.5	-589.5	-364
Interest expense	162.6	166.3	173.2	172
Foreign Exchange	-53.5	53.7	174.1	-109
Net Non-Operating	94.7	357.0	226.1	850
Income Tax Expense	-194.4	-141.5	-2.6	-26
Profit Before XO Items	60.5	-849.1	-1160.3	-1251
XO Pretax	0.0	0.0	0.0	16
Tax Effect on XO Items	0.0	0.0	0.0	0
Minority Interest	-35.9	-52.8	-47.8	-43
Net Profit / Loss	96.5	-796.3	-1112.6	-1224
EPS before XO Items (NT\$)	0.23	-1.82	-1.76	-1.
EPS After XO Items (NT\$)	0.23	-1.82	-1.76	-1.8
Source: Company, Bloomberg				
Opto Technology: Balance Sheet Year ending December / NT\$ millions	2002	2003	2004	200
Tangible Fixed Assets	6132.3	7633.9	7851.6	6324.
Other Assets	979.7	1450.0	1231.8	784.
Current Assets	5337.0	5799.3	4393.1	4575.
Current Liabilities	2531.6	4032.0	4631.6	3163.
Net Current Assets	2805.3	1767.4	-238.5	1412.
Total Assets-Current Liabilities	9917.3	10851.2	8844.9	8521.
Total Assets	12448.9	14883.2	13476.5	11684.
Non-current Liabilities	3618.7	3118.8	2413.1	2377.
Total Liabilities	6150.4	7150.8	7044.7	5540.
Shareholders' Equity	6298.5	7732.4	6431.8	6144.
Total Liabilities & Equity	12448.9	14883.2	13476.5	11684
Book Value/Share (NT\$)	14.567	11.845	10.073	8.05
Shares Outstanding	417.6	639.2	626.9	752.
Source: Company, Bloomberg				

Price (11 April 2007)

Price Target
Rating
Market Cap
52-week range

RM2.78 RM2.80 Buy/Low Risk RM1,026.3 mn RM1.19-2.91

TSH Resources: Price Performance



Chi-Chang Teh, CFA⁴

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TSH Resources (TSH MK) A Model of Bio-Integration

- Perhaps best described as an agro-based industrialist, THS's main operations are palm oil milling and plantations, engineered solid hardwood flooring (or more generically, timber and wood products) and biomass power generation.
- In the pipeline are a new palm oil refinery joint-venture with leading edible oils player Wilmar, sale of carbon credits derived from the eco-friendly biomass power plant, logging potential at the 100-year sustainable forestry concession in Sabah (which covers twice the area of Singapore) and the expansion of plantation operations into Indonesia.
- A comprehensive bio-integration program offers 2 distinct advantages. First, the palm industry's wastes, namely empty fruit bunches (EFB) and palm oil mill effluent (POME), are turned into valuable products such as electricity, industrial steam and paper. Second, new revenue sources open up to the palm industry.
- TSH's integration programme consists of two phases. Under Phase 1, TSH has successfully assimilated biomass power with its Kunak Palm Oil Mill. Currently, it is developing Phase 2, which is the establishment of palm pulp and paper and biogas power.

⁴Citigroup Global Markets Malaysia SDN BHD

הללף://deadpresident.blogspot.com TSH Resources (TSH MK): Financial Summary

Year ending December / RM millions	2005	2006	2007E	2008E	2009E
Net sales	546	642	711	770	815
Operating expenses	-492	-570	-631	-670	-696
EBIT	53	71	79	99	120
Net interest expense	-4	-7	-8	-8	-6
Non-operating/exceptionals	0	1	15	15	15
Pre-tax profit	50	65	87	106	128
Тах	-14	-5	-16	-22	-31
Extraord./Min.Int./Pref.div.	-6	-9	-7	-8	-8
Reported net income	30	51	64	76	89
Adjusted earnings	30	51	64	76	89
Adjusted EBITDA	70	92	104	126	147
Growth Rates (%)					
Sales	13.8	17.5	10.7	8.3	5.9
EBIT adjusted	-23.3	33.7	11.2	25.0	20.4
EBITDA adjusted	-16.1	31.2	13.2	20.9	16.0
EPS adjusted	-45.4	60.5	20.0	13.7	17.3

Year ending December / RM millions	2005	2006	2007E	2008E	2009
Total assets	732	877	1,085	1,186	1,314
Cash & cash equivalent	25	18	28	43	108
Accounts receivable	116	166	174	181	187
Net fixed assets	430	520	695	763	811
Total liabilities	273	378	448	495	558
Accounts payable	18	34	38	40	42
Total Debt	117	186	220	250	300
Shareholders' funds	459	499	636	691	756

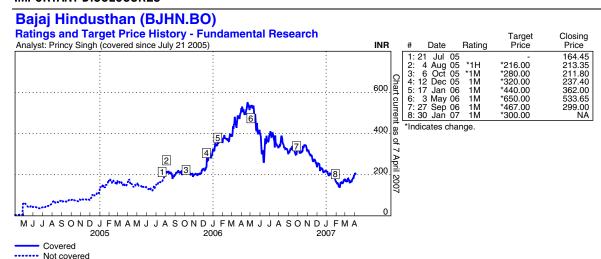
Year ending December / RM millions	2005	2006	2007E	2008E	2009E
Operating cash flow	33	84	108	101	120
Depreciation/amortization	17	21	25	27	27
Net working capital	-18	7	-19	-17	-13
Investing cash flow	-66	-143	-200	-95	-75
Capital expenditure	-77	-70	-110	-95	-75
Acquisitions/disposals	0	-78	-90	0	0
Financing cash flow	45	53	102	9	21
Borrowings	20	69	34	30	50
Dividends paid	-20	-18	-19	-21	-29
Change in cash	12	-7	10	14	65

Appendix A-1

Analyst Certification

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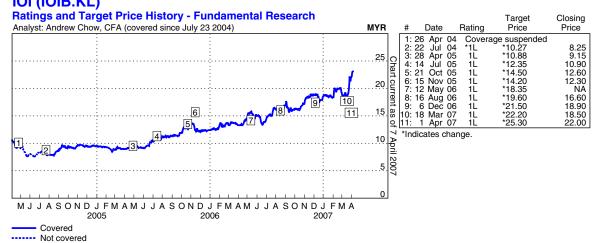
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Not covered





TSH Resources (TSHR.KL)



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1100 p 1			
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