Metals & Mining | India Sterlite Industries India Ltd STLT IN

BUY

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RESULTS FIRST LOOK

Sterlite Industries reported largely in-line Q1FY12 results, with zinc remaining the dominant business. There is still no clarity on coal availability for power plants and bauxite mines for aluminium operations. The company is still awaiting approval for expansion at Vedanta Aluminium. Zinc mines acquired from Anglo American have ramped up well and reported strong numbers in Q1FY12. We maintain our BUY on Sterlite as we believe most of the negatives discussed are already priced in the current stock price.

Price target: 196.0 INR Research analyst: Alok Kumar Nemani Publish Date: 25 Jul 2011 Price (25 Jul 2011): 172.8 INR +91 22 4037 4193 alokkumar.nemani@nomura.com

In-line quarter – no clarity on lingering issues

• Earnings vs. our Forecast:	IN LINE		
Likely Impact:			
Earnings Estimates:	NO CHANGE		
Dividend Estimates:	NO CHANGE		
Price Target:	NO CHANGE		
Long-term View:	CONFIRMED		

Sterlite Q1FY12 results were largely in line with our and consensus estimates. Zinc business continues to perform well, while the copper business also reported strong numbers driven by higher treatment charges and acid prices. However, the aluminium business remains a laggard and even the power business has seen slower ramp up. Overall, there is little clarity on approval of bauxite mines and availability of coal for power plants.

Zinc business

The zinc business contributed close to 60% of the PBIT with both the Indian and international zinc businesses reporting strong numbers. Production has picked up at international operations, with total mined metal of 119k tonnes. Even at Hindustan Zinc, the lead smelter of 110kt has been commissioned and should start commercial production from mid-Q2FY12. Silver volumes should also improve correspondingly with ramp up of the Khurd mine.

Copper business

The copper business reported strong numbers boosted by higher treatment and refinery charges (13.9cents/lb from 11.9cents/lb in Q4FY11) and higher acid prices. The company has also indicated that a hearing on the environmental issues is slated for Aug-2011.

Aluminium operations

Aluminium operations remain a laggard on account of the high cost of production and issues associated with expansion and mining operations.

Balco - The cost of production remains high at USD1981/t primarily on account of high alumina and power costs. The company continues to guide for Q2FY12 commissioning of the first 300MW power plant. Aluminium expansion of 325kt is expected to be commissioned by Q4FY12. On coal mining, the company has said that the approval processes are underway and they expect mining to start by the end of FY12.

Vedanta Aluminium

VAL operations during the quarter were impacted not only by high alumina and coal cost, but also by power outage in 170 pots which resulted in the cost of production increasing to USD2,344/t from close to USD2000/t last quarter.

Q2 and Q3 operations will also likely be affected by the outage of pots, and normal production should start by end of Q3FY12. VAL reported a total loss of INR3.6bn.

Power business

E

Sterlite Energy has commissioned two units of 600MW and they were fuelled by 40% linkage coal in Q1FY12. Coal issues still remain and the company is hopeful of improvement in coal availability but there is no clarity at the moment on the improvement in coal supply.

Please see the table below for more details:

Consolidated Q1FY12 Results for Sterlite						
(INR mn)	Q1FY12	Q1FY11	Q4FY11	Y-o- Y	Q- o-Q	Q1FY12E
Net sales	98,607	59,245	100,561	66.4	-1.9	94,703
Total raw						
material cost	45,954	29,253	43,254	57.1	6.2	47,054
Employee	0.050	0.007	0.075	05 7		0.575
cost Power and	3,850	2,837	3,675	35.7	4.8	2,575
fuel costs	7,640	5,584	6,849	36.8	11.6	5,370
Other	7,040	0,004	0,040	00.0	11.0	0,070
expenditure	14,277	9,518	14,142	50.0	1.0	12,987
Total						
expenditure	71,024	44,729	69,976	58.8	1.5	67,986
EBITDA	27,583	14,516	30,585	90.0	-9.8	26,717
EBITDA						
margin (%)	28.0	24.5	30.4			28.2
Other income	8,416	7,372	7,254	14.2	16.0	5,500
Interest	1,740	1,409	1,041	23.5	67.1	1,200
Depreciation	4,200	2,170	3,520	93.5	19.3	3,500
·						
PBT	30,059	18,310	33,278	64.2	-9.7	27,517
Provision for tax	6,137	3,685	5,663			6,054
Tax rate (%)	20.4	20.1	17.0			22.0
PAT	23,922	14,625	27,616	63.6	- 13.4	21,463
PAT margin	- , -	,	,			,
(%)	22.4	22.0	25.6			21.4
Extraordinary items	-44	0	-316			0
Net profit	23,878	14,625	27,300	63.3	- 12.5	21,463
Minority	23,070	14,023	27,500	00.0	12.5	21,403
interest	6,420	3,756	7,255			4,585
Share in Associates	-1,061	-785	-795			-800
Consolidated					-	
net profit	16,397	10,084	19,250	62.6	14.8	16,078
EPS* (INR)	4.9	3.0	5.7	62.7	- 14.8	4.8
Source: Company data, Nomura estimates						

Segmental results					
Revenues (INR mn)	Q1FY12	Q1FY11	Q4FY11	YoY	QoQ
Copper	45,039	29,059	48,156	55.0%	-6.5%
Aluminium	7,567	6,659	8,382	13.6%	-9.7%
Zinc & lead	27,846	19,277	40,235	44.5%	-30.8%
Power	6,146	2,587	2,231	137.6%	175.5%
Others	1,629	2,208	1,325	-26.2%	22.9%
Less: Intersegment sales	588	545	326		
Total sales	87,640	59,245	100,003	47.9%	-12.4%
PBIT (INR mn)					
Copper	2,911	1,878	2,980	55.0%	-2.3%
Aluminium	1,594	497	1,953	221.0%	-18.4%
Zinc & lead	18,126	9,051	21,851	100.3%	-17.0%

Power	866	1,175	476	-26.3%	81.9%	
Others	162	427	92			
Unallocable	8,185	6,692	0			
Net PBIT	31,843	19,718	27,352	61.5%	16.4%	
PBIT Margin (%)						
Copper	6.5%	6.5%	6.2%			
Aluminium	21.1%	7.5%	23.3%			
Zinc & lead	65.1%	46.9%	54.3%			
Power	14.1%	45.4%	21.3%			
Net PBIT	36.3%	33.3%	27.4%			
Source: Company data, Nomura research						

Valuation Methodology and Investment Risks: We value Sterlite at INR196 per share based on a sum-of-the-parts valuation. We value Hindustan Zinc at 10x FY13F earnings of INR54.8bn. Sterlite's 64.9% stake is valued at INR355.8bn, contributing INR106/share. We have valued Sterlite's copper business at 8x core earnings at INR28.7bn. It contributes INR8.6 to our target price. Sterlite's standalone has total cash and equivalent of INR98bn, contributing INR29 to our target price. We value overseas zinc assets at INR70.2bn based on DCF and it contributes INR21 to our target price. We value Sterlite Energy on DCF at INR86bn. Sterlite Energy contributes INR26 to our target price. We have valued Balco at INR32bn at 6x FY13E EV/EBITDA, contributing INR4.8 to our target price. We have valued Vedanta Aluminium at 5x FY13E EV/EBITDA. We value VAL at INR8.7bn and it contributes INR0.6 to our target price.Key risks: 1) Weak metal prices and 2) Delay in expansion plans

Note: Ratings and Price Targets are as of the date of the most recently published report (<u>http://go.nomuranow.com/research/globalresearchportal</u>) rather than the date of this email.

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Sterlite Industries India Ltd	STLT IN	172.8 INR	25 Jul 2011	Buy	

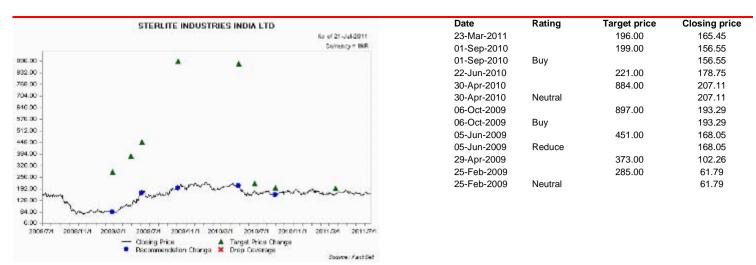
Previous Rating

Issuer name	Previous Rating	Date of change
Sterlite Industries India Ltd	Neutral	01 Sep 2010

Sterlite Industries India Ltd (STLT IN)

Rating and target price chart (three year history)

172.8 INR (25 Jul 2011) Buy



For explanation of ratings refer to the stock rating keys located after chart(s)

Valuation Methodology We value Sterlite at INR196 per share based on a sum-of-the-parts valuation We value Hindustan Zinc at 10x FY13F earnings of INR 54.8bn. Sterlite's 64.9% stake is valued at INR355.8bn, contributing INR 106/share. We have valued Sterlite's copper business at 8x core earnings at INR28.7bn. It contributes INR8.6 to our target price. Sterlite's standalone has total cash and equivalent of INR98bn, contributing INR29 to our target price. We value overseas zinc assets at INR 70.2bn based on DCF and it contributes INR 21 to our target price. We value Sterlite Energy on DCF at INR 86bn. Sterlite Energy contributes INR 26 to our target price. We have valued Balco at INR 32bn at 6x FY13E EV/EBITDA, contributing INR4.8 to our target price. We have valued Vedanta Aluminium at 5x FY13E EV/EBITDA. We value VAL at INR 8.7bn and it contributes INR0.6 to our target price.

Risks that may impede the achievement of the target price Key risks: 1) Weak metal prices and 2) Delay in expansion plans

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