

Your success is our success

January 20, 2011

| Reco | Previous Reco |
|------------------------|------------------|
| Buy | Accumulate |
| СМР | Target Price |
| Rs174 | Rs210 |
| EPS change FY11E/12 | 2E (%) +10 / -17 |
| Target Price change (9 | %) -30 |
| Nifty | 5,712 |
| Sensex | 19,047 |

Price Performance

| (%) | 1M | 3M | 6M | 12M |
|-------------------|-----|------|------|-----|
| Absolute | (4) | (34) | (16) | 7 |
| Rel. to Nifty | 1 | (31) | (20) | (3) |
| Source: Bloomberg | | | | |

Relative Price Chart



Source: Bloomberg

Stock Details

| Sector | Financial Services |
|-------------------------|--------------------|
| Bloomberg | LICHF@IN |
| Equity Capital (Rs mn) | 949 |
| Face Value(Rs) | 2 |
| No of shares o/s (mn) | 475 |
| 52 Week H/L | 299/141 |
| Market Cap (Rs bn/USD | 0 mn) 82/1,801 |
| Daily Avg Volume (No of | f sh) 14265039 |
| Daily Avg Turnover (USS | \$mn) 64.3 |

Shareholding Pattern (%)

| | D'10 | S'10 | J'10 |
|--------------|------|------|------|
| Promoters | 36.5 | 36.5 | 36.5 |
| FII/NRI | 42.3 | 41.9 | 32.3 |
| Institutions | 4.5 | 9.2 | 18.4 |
| Private Corp | 4.1 | 2.8 | 3.4 |
| Public | 12.6 | 9.6 | 9.4 |

Source: Capitaline

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LIC Housing Finance

Valuations comfortable; upgrade to BUY

- Recent increases in the lending rates to take care of NIMs atleast for next two quarters. We are already building in 20bps pressure in spreads/NIMs next year
- Developers' loan portfolio only on pause now, to start disbursing fresh loans from Q4FY11 onwards. The proportion of developers' loan to remain steady at 11% of total
- Developers' loans portfolio NPAs are minimal. The loans under investigation at Rs3.9bn which are all performing assets
- Valuations at 1.7x/1.4x FY11E/FY12E ABV valuations attractive looking at 22% avg RoEs despite higher provisions and building lower NIMs. Upgrade to BUY with TP of Rs210

We recently hosted a conference call of LIC Housing Finance. Here are few takeaways from the call

NIMs can be maintained/incremental spread to improve next quarter

As LICHF revised its benchmark lending rates by 50bps wef Oct-10, the NIMs during the quarter expanded by 22bps and overall spreads were maintained. However, incremental spreads contracted by sharp 47bps as the incremental cost of funds during the quarter rose by 40bps.

Albeit, we have already built in 20bps contraction in NIMs for FY12, we believe that the NIMs can be maintained in near term as

- LICHF has revised its benchmark lending rates by 50bps more wef Jan-11 and also revised rates for advantage-five scheme by 50-85bps,
- Roughly 55% of the liabilities are on fixed basis compared with 65% of the assets on floating basis
- Developers' loan come back to 11% of the total loans

Developers' loan portfolio to pick up from Q4FY11

LICHF had put a temporary pause on its developers' loan portfolio in December 2010 due to events which happened last month. However, the management is confident of resuming the disbursements from Q4FY11 on loans which have already been sanctioned. The developers' loan portfolio is likely to remain around 11% of total in future.

Developers' loan portfolio almost NPA free

The developers' loan portfolio was virtually NPA free as they stood at 0.08% of the portfolio or just Rs38mn. Of the loans under investigations (Rs3.9bn), the repayment is happening on schedule. Our assessment of annual reports of few real estate players suggests that LICHF's developers' loan portfolio has adequate collaterals.

Valuation table

| Y/E March 31 | Net | Net | EPS | ABV | RoA | RoE | P/E | P/ABV |
|--------------|--------|--------|------|-------|-----|------|------|-------|
| | income | profit | (Rs) | (Rs) | (%) | (%) | (x) | (x) |
| FY09 | 8,760 | 5,244 | 12.3 | 51.2 | 2.0 | 25.8 | 13.5 | 3.3 |
| FY10 | 10,749 | 6,440 | 13.6 | 70.4 | 1.9 | 22.9 | 12.3 | 2.4 |
| FY11E | 15,364 | 9,987 | 21.0 | 83.8 | 2.2 | 26.9 | 7.9 | 2.0 |
| FY12E | 18,743 | 9,510 | 20.0 | 99.6 | 1.6 | 21.6 | 8.3 | 1.7 |
| FY13E | 24,320 | 12,703 | 26.7 | 121.9 | 1.7 | 23.9 | 6.2 | 1.4 |

Source: Company, Emkay Research

RoEs to still remain strong despite additional provisions

We are **building in provisions of Rs3.1bn/Rs3.7bn** in FY12E and FY13E each for the teaser rate loans assuming that the scheme is continued. We have also **built in NIMs/spreads contraction of ~20bps in FY12E**. We are also building in lower **disbursement CAGR of 21% over FY11-13E**. Despite the same we expect LICHF's RoEs would average at 22% over FY12-13E.

Valuations and view

At the CMP, the stock is quoting at 1.7x FY12E ABV and 1.4x FY13E ABV. We find valuations attractive looking average RoEs of 22% over next two years. We upgrade the stock to BUY with target price of Rs210.

Key Financials

Profit and loss (Rs mn)

| (Y/E Mar 31) | FY09 | FY10 | FY11E | FY12E | FY13E |
|----------------------|-------|--------|--------|--------|--------|
| Net interest income | 7,401 | 8,894 | 13,191 | 16,289 | 21,523 |
| Other income | 1,358 | 1,855 | 2,173 | 2,454 | 2,797 |
| Net Income | 8,760 | 10,749 | 15,364 | 18,743 | 24,320 |
| Operating expenses | 1,491 | 1,697 | 1,953 | 2,448 | 3,011 |
| Depreciation | 50 | 62 | 68 | 76 | 85 |
| Pre-provision profit | 7,219 | 8,991 | 13,343 | 16,219 | 21,224 |
| Provisions | 54 | 137 | 202 | 3,156 | 3,774 |
| Profit before tax | 7,264 | 9,137 | 12,128 | 13,063 | 17,450 |
| Тах | 1,948 | 2,491 | 2,911 | 3,553 | 4,746 |
| Tax rate | 26.8 | 27.3 | 24.0 | 27.2 | 27.2 |
| APAT | 5,244 | 6,440 | 9,987 | 9,510 | 12,703 |

Balance sheet (Rs mn)

| (Y/E Mar 31) | FY09 | FY10 | FY11E | FY12E | FY13E |
|---------------------|---------|---------|---------|---------|---------|
| Equity | 850 | 950 | 950 | 950 | 950 |
| Reserves | 21,491 | 32,970 | 39,297 | 46,806 | 57,398 |
| Net worth | 22,341 | 33,920 | 40,247 | 47,756 | 58,348 |
| Borrowings | 261,194 | 347,582 | 475,819 | 611,824 | 765,752 |
| Deferred tax | -948 | -890 | -890 | -890 | -890 |
| Current liabilities | 10,288 | 20,960 | 10,885 | 10,996 | 11,108 |
| Total liabilities | 292,875 | 401,571 | 526,061 | 669,687 | 834,318 |
| Net block | 323 | 356 | 305 | 297 | 288 |
| Investments | 11,292 | 13,886 | 13,292 | 13,292 | 13,292 |
| Loans | 276,793 | 380,814 | 508,892 | 652,526 | 817,166 |
| Current assets | 4,488 | 6,516 | 3,572 | 3,572 | 3,572 |
| Total assets | 292,895 | 401,572 | 526,061 | 669,687 | 834,318 |

As % of assets

| (Y/E Mar 31) | FY09 | FY10 | FY11E | FY12E | FY13E |
|----------------------|------|------|-------|-------|-------|
| Yield on assets | 10.5 | 9.5 | 9.7 | 10.3 | 10.4 |
| Spreads | 2.5 | 2.2 | 2.4 | 2.3 | 2.4 |
| NIM | 2.8 | 2.6 | 2.9 | 2.7 | 2.9 |
| Other income | 0.5 | 0.5 | 0.5 | 0.4 | 0.4 |
| Net Income | 3.3 | 3.1 | 3.3 | 3.1 | 3.2 |
| Operating expenses | 0.6 | 0.5 | 0.4 | 0.4 | 0.4 |
| Pre-provision profit | 2.7 | 2.6 | 2.9 | 2.7 | 2.8 |
| Provisions | 0.0 | 0.0 | 0.0 | 0.5 | 0.5 |
| Profit before tax | 2.8 | 2.6 | 2.6 | 2.2 | 2.3 |
| RoAA | 2.0 | 1.9 | 2.2 | 1.6 | 1.7 |
| Gross NPA (%) | 1.1 | 0.7 | 0.5 | 0.4 | 0.3 |
| Net NPA (%) | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 |

| Valuations | | | | | |
|--------------------|---------|---------|---------|---------|----------|
| (Y/E Mar 31) | FY09 | FY10 | FY11E | FY12E | FY13E |
| APAT (Rs mn) | 5,243.9 | 6,439.9 | 9,987.1 | 9,509.5 | 12,703.5 |
| No of shares (mn) | 425.0 | 475.0 | 475.0 | 475.0 | 475.0 |
| FDEPS (Rs) | 12.3 | 13.6 | 21.0 | 20.0 | 26.7 |
| PER (x) | 13.5 | 12.3 | 7.9 | 8.3 | 6.2 |
| Book value (Rs) | 52.6 | 71.4 | 84.7 | 100.5 | 122.8 |
| P/BV (Rs) | 3.2 | 2.3 | 2.0 | 1.7 | 1.4 |
| ABV (Rs) | 51.2 | 70.4 | 83.8 | 99.6 | 121.9 |
| P/ABV (Rs) | 3.3 | 2.4 | 2.0 | 1.7 | 1.4 |
| P/PPP (x) | 9.8 | 8.8 | 5.9 | 4.9 | 3.7 |
| RoE (%) | 25.8 | 22.9 | 26.9 | 21.6 | 23.9 |
| Dividend yield (%) | 1.6 | 1.8 | 2.0 | 2.2 | 2.3 |

Recommendation History: LIC Housing Finance – LICHF@IN

| Date | Reports | Reco | CMP | Target |
|------------|--|------------|-------|--------|
| 19/01/2011 | LIC Housing Finance Q3FY11 Result Update | UR | 170 | UR |
| 14/10/2010 | LIC Housing Finance Q2FY11 Result Update | Accumulate | 1,458 | 1,490 |
| 15/07/2010 | LIC Housing Finance Q1FY11 Result Update | Accumulate | 1,001 | 1,100 |
| 29/04/2010 | LIC Housing Finance Q4FY10_Result Update | Accumulate | 901 | 1000 |

Recent Research Reports

| Date | Reports | Reco | CMP | Target |
|------------|--|------------|-------|--------|
| 20/01/2011 | Yes Bank Q3FY11 Result Update | Accumulate | 273 | 300 |
| 20/01/2011 | South Indian Bank Q3FY11 Result Update | Buy | 22 | 30 |
| 17/01/2011 | Axis Bank Q3FY11 Result Update | Hold | 1,227 | 1,300 |
| 28/12/2010 | Allahabad Bank Management Meet Update | Buy | 216 | 300 |

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