# **Federal Bank**

<b>BSE SENSEX</b> 18,396	<b>S&amp;P CNX</b> 5,512	Rs3	50									Buy
Bloomberg	FBIN	YEAR	NET INCOME	РАТ	EPS	EPS	P/E	BV	P/BV	P/ABV	ROAA	ROAE
Equity Shares (m)	171.0	END	(RS M)	(RS M)	(R\$)	GROWTH (3)	(X)	(R\$)	(X)	(X)	(*)	(*)
52-Week Range (Rs)	501/240	3/10A	19,417	4,645	27.2	-7.2	12.9	272	1.3	1.3	1.1	10.3
1,6,12 Rel.Perf.(%)	-2/-3/28	3/11E	22,621	5,656	33.1	21.8	10.6	299	1.2	1.2	1.2	11.5
M.Cap. (Rs b)	59.9	3/12E	25,123	6,504	38.0	15.0	9.2	329	1.1	1.1	1.2	12.1
M.Cap. (US\$ b)	1.3	3/13E	28,660	7,500	43.9	15.3	8.0	364	1.0	1.0	1.2	12.6

Federal Bank's 3QFY11 PAT grew 30% YoY to Rs1.43b (in line with our estimates) due to 17% YoY growth in NII (5% higher than expectations), supported by higher margins (up 26bp YoY) despite muted loan growth. While PBT declined 5% YoY to Rs2.1b, the normal tax rate (33% against 51% in 3QFY10), led to PAT growth of 30% YoY (in line with our estimates). Slippages disappointed with 9MFY11 annualized slippage ratio of ~4.5%. Key highlights:

- Loans grew 8% YoY and 2% QoQ to Rs282b and deposits grew 7% YoY and 2% QoQ to Rs369b. CD ratio was sequentially stable at 76.5%.
- Core retail deposits grew 11.4% YoY and 7.5% QoQ (forming ~80% deposits) and bulk deposits declined ~7% YoY (up 2.4% QoQ). The proportion of bulk deposits in overall deposits declined to 19.4% against 22.3% a year earlier. CASA deposits grew 22% YoY and 3% QoQ. CASA ratio remained stable sequentially at 29.6%.
- 3QFY11 margins contracted 13bp QoQ led by an increase in cost of deposits and decline in yield on loans. In the 9MFY11, the bank reported NIM of 4.28% against 3.69% a year earlier.
- The bank reported its second pension-related liability of Rs1.59b of which it provided Rs85m in 3QFY11 and Rs245m in 9MFY11. The bank plans to amortize the liability over five years.
- GNPAs in absolute terms increased 5% QoQ to Rs12b and NNPA increased 22% QoQ to Rs2.3b. Calculated PCR fell to 79% from 83% a quarter earlier and 81.4% a year earlier. Continued higher slippages of Rs3.2b in 3QFY11 (up from Rs2.6b in 2QFY11) and annualized slippage ratio of 4.8% for 3QFY11 and 4.5% for 9MFY11 is a concern.

**Valuation and view:** The bank's RoA will be strong at over 1.2% and RoE is likely to be in mid-teens as growth moderates. The stock trades at FY12E P/BV of 1.1x and P/BV of 1x FY13. Maintain **Buy** with a target price of Rs475 (1.3x FY13E BV of Rs364).

QUARTERLY PERFORMANCE									(RS	MILLION)
		EY1	0			EY1	1		FY10	FY11E
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4QE		
Interest Income	8,744	9,011	9,446	9,531	9,518	9,783	10,219	10,879	36,732	40,399
Interest Expense	5,843	5,711	5,635	5,435	5,385	5,400	5,746	6,480	22,624	23,011
Net Interest Income	2,901	3,300	3,811	4,097	4,133	4,384	4,473	4,399	14,108	17,388
% Change (Y-o-Y)	4.3	-0.6	-0.9	27.7	42.5	32.9	17.4	7.4	7.3	23.2
Other Income	1,474	1,364	1,165	1,306	1,099	1,440	1,217	1,477	5,309	5,233
Net Income	4,375	4,664	4,976	5,403	5,232	5,824	5,689	5,875	19,417	22,621
Operating Expenses	1,592	1,631	1,661	1,885	1,879	1,974	2,122	2,323	6,769	8,298
Operating Profit	2,783	3,032	3,315	3,518	3,353	3,850	3,567	3,553	12,648	14,323
% Change (Y-o-Y)	9.8	0.1	-13.8	10.3	20.5	27.0	7.6	1.0	0.4	13.2
Other Provisions	520	1,501	1,053	979	1,334	1,703	1,424	1,293	4,053	5,753
Profit before Tax	2,263	1,531	2,262	2,539	2,020	2,147	2,143	2,260	8,595	8,570
Tax Provisions	900	520	1,160	1,370	701	743	712	757	3,950	2,914
Net Profit	1,364	1,011	1,103	1,169	1,319	1,404	1,431	1,503	4,645	5,656
% Change (Y-o-Y)	100.1	-11.6	-45.9	2.3	-3.3	38.9	29.8	28.6	-7.2	21.8
Interest Exp/Interest Income (%)	66.8	63.4	59.7	57.0	56.6	55.2	56.2	59.6	61.6	57.0
Other Income/Net Income (%)	33.7	29.3	23.4	24.2	21.0	24.7	21.4	25.1	27.3	23.1
Cost/Income Ratio (%)	36.4	35.0	33.4	34.9	35.9	33.9	37.3	39.5	34.9	36.7
Provisions/Operating Profits (%)	18.7	49.5	31.8	27.8	39.8	44.2	39.9	36.4	32.0	40.2
Tax Rate (%)	39.7	34.0	51.3	54.0	34.7	34.6	33.2	33.5	46.0	34.0
E: MOSL Estimates										

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#### **RESULTS ANALYSIS (RS M)**

	3QFY11	3QFY10	YOY GR. %	2QFY11	QOQ GR. %	FY10	FY11E	FY12E
Interest Income	10,219	9,446	8.2	9,783	4.5	36,732	40,399	46,553
Interest Expense	5,746	5,635	2.0	5,400	6.4	22,624	23,011	27,491
Net Interest Income (NII)	4,473	3,811	17.4	4,384	2.0	14,108	17,388	19,062
Other Income	1,217	1,165	4.5	1,440	-15.5	5,309	5,233	6,060
- Fees (including forex)	742	747	-0.7	831	-10.8	2,955	3,281	3,833
- Treasury Income	82	166	-50.5	141	-41.8	1,077	475	600
- Recovery from w/off	393	252	56.1	468	-16.0	1,277	1,477	1,627
Net Income	5,689	4,976	14.3	5,824	-2.3	19,417	22,621	25,123
Total Operating Costs	2,122	1,661	27.8	1,974	7.5	6,769	8,298	9,512
- Staff Costs	1,198	874	37.1	1,208	-0.8	3,661	4,759	5,473
- Other Opex	924	786	17.5	766	20.6	3,108	3,539	4,039
Operating Profit	3,567	3,315	7.6	3,850	-7.3	12,648	14,323	15,611
Provisions	1,424	1,053	35.2	1,703	-16.4	4,053	5,753	5,756
PBT	2,143	2,262	-5.3	2,147	-0.2	8,595	8,570	9,855
Tax	712	1,160	-38.6	743	-4.2	3,950	2,914	3,351
Tax Rate (%)	33	51		35		46	34	34
PAT	1,431	1,103	29.8	1,404	1.9	4,645	5,656	6,504
Des sette	200 425	245.072	6.7	204 400		200 200	396.637	468.032
Deposits CACA Datio (%)	369,135 29.6	345,873	0.7	361,160	2.2	360,580		
CASA Ratio (%)		25.9	8.5	29.4		26.2	28.5	28.5
Loans	282,400	260,296	0.0	276,356	2.2	269,501	301,841	356,173
Gross NPA %	4.0	3.0		3.8		3.0	3.9	3.8
Net NPA %	0.8	0.6		0.7		0.5	0.8	0.7
Yields on Advances %*	11.1	11.4		11.2		11.6	11.1	11.1
Cost of deposits %*	6.0	6.5		5.9		6.4	5.9	6.1
NIM %*	4.3	4.1		4.4		3.7	4.1	4.0

\* Reported numbers for Quarterly, Calculated for full year

### **Other highlights**

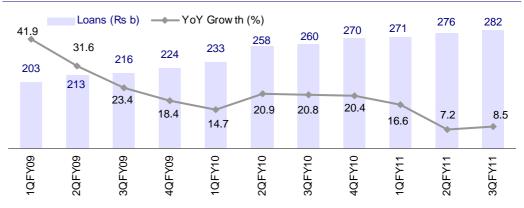
- 3QFY11 fee income grew 10% YoY and declined 3% QoQ to Rs283m. Moderation in loan growth is leading to pressure on fees. In the 9MFY11, fees grew just 5% YoY to Rs850m.
- The bank reported recoveries from written off accounts of Rs393m from Rs252m a year earlier and Rs468m a quarter earlier. Trading profits declined to Rs82m against Rs1.7b a year earlier and Rs1.4b a quarter earlier.

#### Valuation and view

- The key focus of the bank will be to improve the back-end processes to improve asset quality. Retail and SME are likely to be key growth drivers for the bank. It plans to scale up its branches to 1,000 branches in two years from 737 branches as on 3QFY11, which may result in some cost pressure.
- With a large balance sheet, capabilities and distribution strength in place, key focus will be on improving risk management systems and processes (to tackle NPA issues and ensure quality growth). In the near term, the management does not mind compromising growth for improved quality.

While the bank's RoA will stay strong at over 1.2%, RoE is likely to remain in midteens as growth moderates. We estimate EPS of Rs33 in FY11, Rs38 in FY12 and Rs44 in FY13, EPS CAGR of 17% over FY10-13. BV is expected to be Rs299 in FY11, Rs329 in FY12 and Rs364 in FY13. The stock trades at FY12E P/BV of 1.1x and P/BV of 1x FY13E. Maintain **Buy** with a target price of Rs475 (1.3x FY13E BV of Rs364).

#### Trend in Loan book



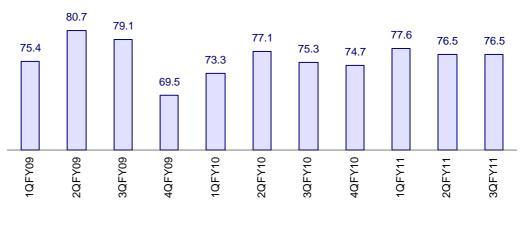
Loan growth moderates YoY but management expects growth to pick up from 4Q FY11



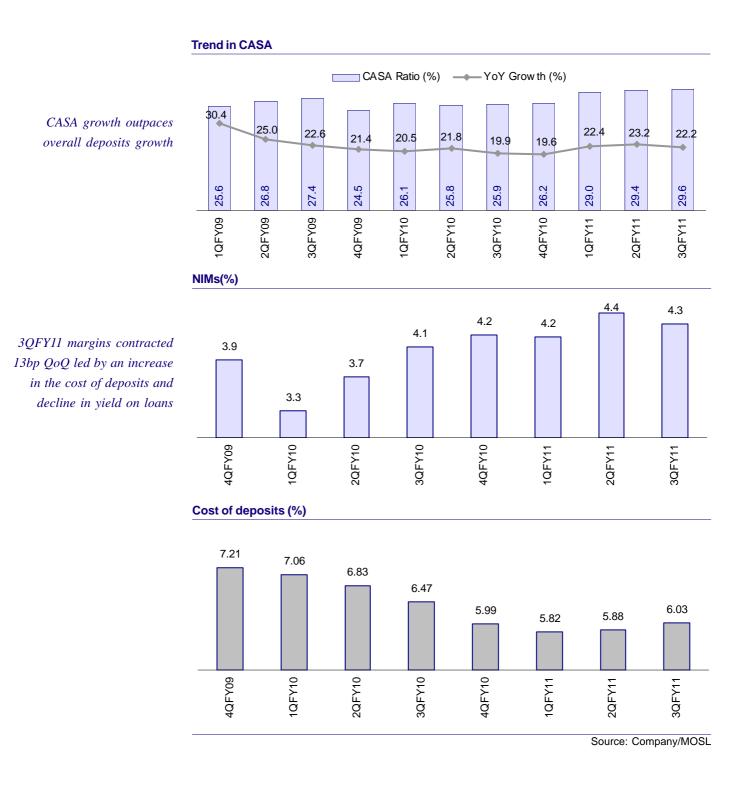


Focus is to strengthen liability franchise by increasing CASA & reducing bulk deposit



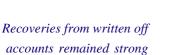


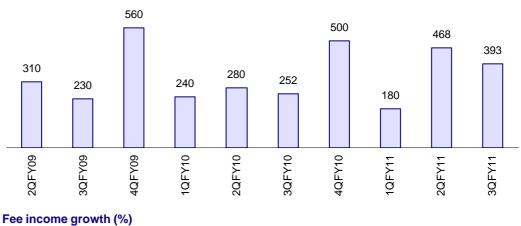
Source: Company/MOSL

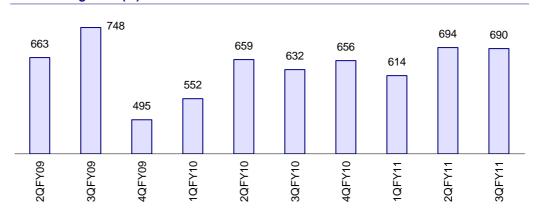


#### **Recoveries (Rs m)**

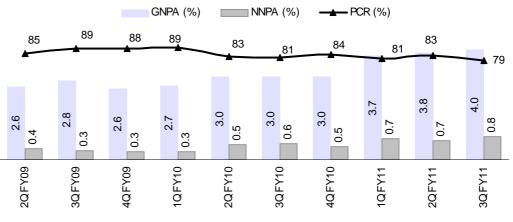








#### Trend in asset quality



Continued higher slippages remain a concern but management expects improvement from 4Q FY11

Source: Company/MOSL

## Federal Bank: an investment profile

#### **Company description**

Federal Bank is a mid-sized Kerala-based bank, with a balance sheet size of ~Rs461b. The bank, which has 737 branches and more than 760 ATMs, caters to a large number of NRIs, whose deposits constitute ~26% of its retail deposits. The bank's operations were confined to Kerala until 1972, after which it expanded operations to all metropolitan centers.

#### Key investment arguments

- A strong share of low cost deposits (29% CASA and NRI deposits) and a high share of high yielding retail and SME loans will keep margins strong at ~4%.
- With a large balance sheet, capabilities and distribution in place, the bank's key focus is to improve risk management systems and processes to tackle NPA issues and have quality growth. Lower slippages and higher upgrades and recovery could deliver a positive surprise in FY12.
- CAR above ~16% is comfortable and with higher leverage in coming years RoE could expand substantially.

#### Key investment risk

Increasing competition in Kerala with HDFC Bank acquiring CBoP and South Indian Bank becoming aggressive could lead to contraction in margins and a slow down in fee based income.

#### **Recent developments**

- The bank will infuse Rs250m fresh capital in its wholly owned subsidiary, Fedbank Financial Services Ltd.
- Federal Bank received RBI's approval to open 108 new branches in India.

#### Valuation and view

- We estimate EPS of Rs38 in FY12 and Rs44 in FY13, amounting to EPS CAGR of 17% over FY10-13. BV is expected to be Rs329 in FY12 and Rs364 in FY13.
- The stock trades at FY12E P/BV of 1.1x and P/BV of 1x FY13. Maintain **Buy** with a target price of Rs475 (1.3x FY13E BV of Rs364).

#### Sector view

- Loan growth is strong but rising inflation and increasing interest rates are near-term headwinds for the sector.
- Our economist expects the current tightness in liquidity to begin to ease in 4QFY11, allaying pressure of a significant NIM compression.
- We believe margins will compress gradually. With strong loan growth and a high CD ratio, banks have strong pricing power.
- Banks with high CASA deposits and a lower proportion of bulk deposits will be preferred bets.

#### **Comparative valuations**

		Federal Bank	SIB	J&K
P/E (x)	FY11E	10.6	8.4	5.4
	FY12E	9.2	7.0	4.6
P/BV (x)	FY11E	1.2	1.4	1.0
	FY12E	1.1	1.2	0.8
RoE (%)	FY11E	11.5	17.4	19.5
	FY12E	12.1	18.2	19.9
RoA (%)	FY11E	1.2	1.0	1.4
	FY12E	1.2	0.9	1.4

#### Shareholding pattern (%)

	Sep-10	Jun-10	Sep-09
Promoter	0.0	0.0	0.0
Domestic Inst	23.7	23.3	25.3
Foreign	43.8	43.2	43.3
Others	32.6	33.5	31.5

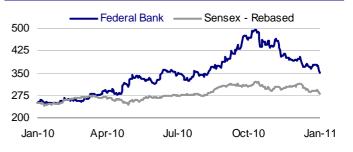
#### EPS: MOSL forecast v/s consensus (Rs)

	MOSL Forecast	Consensus Forecast	Variation (%)
FY11	33.1	34.0	-2.5
FY12	38.0	44.4	-14.5

#### **Target Price and Recommendation**

Current	Target	Upside	Reco.
Price (Rs)	Price (Rs)	(%)	
350	475	35.7	Buy

#### Stock performance (1 year)



### **Financials and valuation**

INCOME STATEMENT					(RS I	MILLION)
Y/E MARCH	2008	2009	2010	2011E	2012E	2013E
Interest Income	25,154	33,154	36,732	40,399	46,553	54,982
Interest Expense	16,474	19,999	22,624	23,011	27,491	33,280
Net Interest Income	8,680	13,155	14,108	17,388	19,062	21,702
Change (%)	21.1	51.5	7.3	23.2	9.6	13.9
Non Interest Income	3,947	5,158	5,309	5,233	6,060	6,958
Net Income	12,627	18,312	19,417	22,621	25,123	28,660
Change (%)	23.9	45.0	6.0	16.5	11.1	14.1
Operating Expenses	4,686	5,715	6,769	8,298	9,512	10,899
Pre Provision Profits	7,941	12,598	12,648	14,323	15,611	17,761
Change (%)	29.6	58.6	0.4	13.2	9.0	13.8
Provisions (excl tax)	2,940	4,668	4,053	5,753	5,756	6,397
PBT	5,002	7,930	8,595	8,570	9,855	11,364
Tax	1,321	2,925	3,950	2,914	3,351	3,864
Tax Rate (%)	26.4	36.9	46.0	34.0	34.0	34.0
PAT	3,680	5,005	4,645	5,656	6,504	7,500
Change (%)	25.7	36.0	-7.2	21.8	15.0	15.3
Equity Dividend (Incl tax)	800	1,001	997	1,201	1,301	1,501
Core PPP*	7,191	11,768	11,571	13,848	15,011	17,061
Change (%)	27.6	63.7	-1.7	19.7	8.4	13.7

\*Core PPP is (NII+Fee income-Opex)

BALANCE SHEET					(RS	MILLION)
Y/E MARCH	2008	2009	2010	2011E	2012E	2013E
Equity Share Capital	1,710	1,710	1,710	1,710	1,710	1,710
Reserves & Surplus	37,547	41,549	45,194	49,650	54,853	60,853
Net Worth	39,257	43,259	46,904	51,360	56,564	62,563
Deposits	259,134	321,982	360,580	396,637	468,032	552,278
Change (%)	20.1	24.3	12.0	10.0	18.0	18.0
of which CASA Dep	65,010	78,884	94,424	113,042	133,389	157,399
Change (%)	19.4	21.3	19.7	19.7	18.0	18.0
Borrowings	12,620	12,190	15,468	22,548	24,390	26,411
Other Liabilities & Prov.	14,054	11,078	13,804	17,256	21,570	26,962
Total Liabilities	325,064	388,509	436,756	487,801	570,555	668,214
Current Assets	27,454	34,371	27,234	36,065	41,845	49,272
Investments	100,266	121,190	130,546	137,074	157,635	181,280
Change (%)	42.6	20.9	7.7	5.0	15.0	15.0
Loans	189,047	223,919	269,501	301,841	356,173	420,284
Change (%)	26.9	18.4	20.4	12.0	18.0	18.0
Fixed Assets	2,328	2,808	2,898	2,956	3,064	3,172
Other Assets	5,969	6,221	6,577	9,865	11,838	14,206
Total Assets	325,064	388,509	436,756	487,801	570,555	668,214
ASSET QUALITY						(%)
GNPA (Rs M)	4,686	5,896	8,214	12,128	14,054	16,307
NNPA (Rs M)	432	681	1,288	2,426	2,389	2,772
GNPA Ratio	2.42	2.57	2.97	3.89	3.82	3.76
NNPA Ratio	0.23	0.30	0.48	0.80	0.67	0.66
PCR (Excl Tech. write off)	90.2	87.3	91.8	80.0	83.0	83.0

E: MOSL Estimates

### **Financials and valuation**

RATIOS						
Y/E MARCH	2008	2009	2010	2011E	2012E	2013E
Spreads Analysis (%)						
Avg. Yield-Earning Assets	9.6	10.2	9.6	9.5	9.7	9.7
Avg. Yield on loans	10.8	12.4	11.6	11.1	11.1	11.1
Avg. Yield on Investments	7.3	6.3	6.2	6.4	6.6	6.8
Avg. Cost-Int. Bear. Liab.	6.6	6.6	6.4	5.8	6.0	6.2
Avg. Cost of Deposits	6.4	6.4	6.4	5.9	6.1	6.3
Interest Spread	3.0	3.6	3.3	3.8	3.6	3.5
Net Interest Margin	3.3	4.0	3.7	4.1	4.0	3.8
Profitability Ratios (%)						
RoE	13.6	12.1	10.3	11.5	12.1	12.6
RoA	1.3	1.4	1.1	1.2	1.2	1.2
Int. Expense/Int.Income	65.5	60.3	61.6	57.0	59.1	60.5
Fee Income/Net Income	25.3	23.6	21.8	21.0	21.7	21.8
Non Int. Inc./Net Income	31.3	28.2	27.3	23.1	24.1	24.3
Efficiency Ratios (%)						
Cost/Income*	39.5	32.7	36.9	37.5	38.8	39.0
Empl. Cost/Op. Exps.	57.9	55.6	54.1	57.3	57.5	57.7
Busi. per Empl. (Rs m)	60.0	65.7	76.1	83.2	91.9	104.7
NP per Empl. (Rs lac)	5.4	6.6	6.0	7.1	7.9	8.7
* ex treasury			_			
Asset-Liability Profile (%)						
Loans/Deposit Ratio	73.0	69.5	74.7	76.1	76.1	76.1
CASA Ratio	25.1	24.5	26.2	28.5	28.5	28.5
Investment/Deposit Ratio	38.7	37.6	36.2	34.6	33.7	32.8
G-Sec/Investment Ratio	77.9	68.5	71.1	72.3	74.2	76.2
CAR	22.5	20.1	17.6	18.9	17.6	16.5
_Tier 1	19.1	17.5	17.2	16.8	15.9	15.0
VALUATION						
Book Value (Rs)	229.2	251.2	272.5	298.5	329.0	364.0
Change (%)	31.2	9.6	8.5	9.6	10.2	10.7
Price-BV (x)	1.5	1.4	1.3	1.2	1.1	1.0
Adjusted BV (Rs)	227.5	248.6	267.6	289.3	319.9	353.5
Price-ABV (x)	1.5	1.4	1.3	1.2	1.1	1.0
EPS (Rs)	21.5	29.3	27.2	33.1	38.0	43.9
Change (%)	-37.1	36.0	-7.2	21.8	15.0	15.3
Price-Earnings (x)	16.3	12.0	12.9	10.6	9.2	8.0
Dividend Per Share (Rs)	4.0	5.0	5.0	6.0	6.5	7.5
Dividend Yield (%)	1.1	1.4	1.4	1.7	1.9	2.1
E: MOSL Estimates						

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### NOTES



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1	. Analyst ownership of the stock	No
2	. Group/Directors ownership of the stock	No
3	Broking relationship with company covered	No
4	. Investment Banking relationship with company covered	No

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