Emkay Morning Meeting Notes

Private Client Research

26th December, 2006

Contents

- From Our Research Desk
 - Tech Mahindra
- From Our Dealing Desk
- Trade Details of Bulk Deals
- Forthcoming Events

Market Statistics						
Index	Closing	1 Day (%)	3 M (%)	6 M (%)		
Sensex	13472	0.6	10.1	31.1		
Nifty	3871	1.0	9.2	29.3		
Sectoral Indices						
Mid-Cap	5649	0.6	12.8	27.9		
Small-Cap	6721	0.8	11.7	22.4		
Auto	5346	0.8	2.5	14.9		
Health	3746	0.9	3.5	18.7		
FMCG	1902	(0.4)	(7.7)	2.5		
Γ	5055	0.6	15.0	42.0		
PSU	5917	0.9	3.6	19.4		
Bankex	6829	0.2	20.3	52.8		
Oil & Gas	6127	1.1	5.9	23.2		
Metal	8838	1.5	7.6	9.4		
Capital Goods	8918	1.2	9.3	28.9		
World Indices	Closing	1 Day (%)	3 M (%)	6 M (%)		
NASDAQ	2401	(0.6)	6.8	13.2		
DOW	12343	(0.6)	6.6	12.3		
Nikkei	17105	0.3	9.4	13.0		
Hang Sang	19321	0.5	9.8	22.1		
Indian ADR's	(USD)	1 Day (%)	3 M (%)	6 M (%)		
VSNL	18.15	0.3	3.1	16.7		
Infosys	52.93	(1.1)	11.6	49.6		
Wipro	15.27	(8.0)	16.9	27.4		
Satyam	22.33	(8.0)	12.1	38.5		
Dr Reddy's Lab	17.83	1.2	11.4	30.6		
Value Traded (Rs C	r)	22Dec06	(%)			
Cash BSE		4210.2	(4.7)			
Cash NSE		7570.6	(4.6)			
Derivatives		31073.2	(10.3)			
Net Inflows (Rs Cr)		21Dec06	MTD	YTD		
FII		264.8	(2511.4)	20032.9		
Mutual Fund		236.2	(443.5)	10896.7		
Advances/Declines	(BSE)					
22Dec06	Α	B1	B2	Total		
Advance	142	374	465	981		
Decline	64	258	359	681		
Unchanged	5	22	34	61		
Commodity	22Dec06	1 Day (%)	3 M (%)	6 M (%)		
Crude (USD/Bbl)	61.8	0.2	4.7	(10.5)		
Gold (USD/OZ)	624.0	0.5	5.4	6.6		
Silver (USD/OZ)	12.8	1.3	11.9	23.7		
Debt/Forex Market	Closing	1 Day (%)	3 M (%)	6 M (%)		
Re/USD	44.58	0.3	2.9	3.4		
10 yr Gsec Yield	7.59	(0.1)	(0.4)	(4.7)		
Source : Bloomberg						

Corporate Snippets

- Tata Steel has won approval from the European Commission to buy Anglo-Dutch firm Corus Group, paving the way for the creation of the world's fifth-largest steel maker. –BS
- Dan River Inc, a step down subsidiary of GHCL, has acquired the assets of H W Baker Linen Company through a competitive bidding process for \$6.75mn. –BS
- Mahindra & Mahindra has decided to acquire 90.47% stake in Schoneweiss, a leading company in the forgings sector in Germany. –BS
- Rajesh Exports has bagged an export order worth Rs 276 crore of gold jewellery from Sharjah-based Excel Goldsmiths.
 BS
- Yes Bank has received equity infusion of Rs 120 crore, via private placement of 10 million equity shares, from Swiss Reinsurance Company, Zurich, Switzerland (Swiss Re). – BS
- Vodafone, in its first official comment, said the company is considering acquisition of a controlling stake in Hutch-Essar, but said the process was at an early stage. –BS
- R Systems International has signed an agreement with Aisel Company, Japan to acquire 13.51% equity stake in the company. –BS
- Kinetic Motor Company, will issue preferential shares to Kinetic Engineering Ltd (KEL), as part payment for the transfer of Supa undertaking to itself. –ET

Macro Economic & Geo-Political News

- Inflation based on the wholesale price index moved up to 5.32% for the week ended December 9, 2006 from 5.16% in the previous week, mainly due to the increase in prices of some food articles including vegetables. –BS
- The Reserve Bank of India has allowed 49% foreign investments in stock exchanges, depositories and clearing corporations in compliance with Sebi regulations. While FDI has been capped at 26%, FIIs can acquire up to 23% stake through purchases in the secondary market. –BS

Top Five Gainers (NSE)	Price	Chg (%)	Vol (Mn)
Mahanagar Telephone Nigam	139	4.9	3.9
Zee Telefilms Limited	277	4.8	1.9
Gujarat Ambuja Cements Ltd	137	3.0	4.1
Wipro Ltd	575	2.9	1.0
Hero Honda Motors Limited	750	2.8	0.2
Top Five Losers (NSE)	Price	Chg (%)	Vol (Mn)
	470		
ITC Ltd	170	(0.7)	3.8
ITC Ltd Satyam Computer Services Ltd	170 463	(0.7) (0.6)	3.8 2.5
		` '	
Satyam Computer Services Ltd	463	(0.6)	2.5
Satyam Computer Services Ltd Tata Motors Ltd	463 860	(0.6) (0.5)	2.5 0.6

Source: ET = Economic Times, BS = Business Standard, FE = Financial Express, BL = Business Line, Tol: Times of India, BSE = Bombay Stock Exchange

FROM OUR RESEARCH DESK

Event Update

Sanjeev Hota

sanjeev.hota@emkayshare.com +91 22 66121243

Largest deal wins by an Indian IT company

Tech Mahindra

(Rs 1654, FY09E - P/E 18x, HOLD with a upgraded target price of Rs. 1707)

Tech Mahindra bags 1 bn \$ dollar deal from BT

The Deal: Tech Mahindra (TML) recently a signed a \$1 bn, five-year deal with BT-Global Services, which addresses the networked IT services needs of multi-site organizations both in the UK and internationally. For this deal, TML will support BT's planned growth of managed services to business customers around the globe.

Both companies will work together on creating and operating a global delivery organisation, by leveraging and augmenting Tech Mahindra's existing delivery centres, to achieve greater flexibility and efficiencies in addressing client requirements.

BT Global Services: BT Global Services is BT's business services and solutions division, serving customers worldwide. As an information and communications technology service provider, BT Global Services provides integrated data and value-added services to meet the European needs of global multi-site corporates and the global needs of European corporates.

BT's extensive global network and strong strategic partnerships enable BT Global Services to serve customers in all key commercial centres of Europe, North America and Asia. The BT Global Services portfolio ranges from desktop and network equipment and software, transport and connectivity, IP-based e-business solutions, managed network services and systems integration to consultancy for complex global requirements.

BT Global Services supplies managed services and solutions to multi-site organisations worldwide, its core target market is 10,000 multi-site organisations including major companies with significant global requirements, together with large organisations in target local markets. In the 2006 financial year, BT Global Services revenue was £8,632 million, 15% higher than the 2005 financial year. Its global communications customers include PepsiCo, Verizon, Reuters, AstraZeneca, Unilever, CapGemini, Honeywell, Lehman Brothers, Bristol-Myers Squib, IBM and Hewlett Packard. BT-Global Services IT budget is around £8-10 bn, and has the potential to move upto £20 bn in next five years.

The Implication:

- The deal size is \$1 bn, which is spread over 5 years, the pilot project of the deal will start from January 2007, however the actual execution will start from April 2007, thus the financial impact of the deal will start accruing from FY08. The deal has potential to go up to \$1.5 bn over next five years.
- The deal is in the space of Managed Services space, which involves both the IT and BPO component. This deal is altogether a different in term of the kind of work involves, earlier TML is catering to internal IT requirement of BT, however with this deal TML now also going to service the customers of BT-Global Services across the globe.
- As per the deal, TML need to cater BT-Global Services clients across the globe, TML intend to open GDC (Global Delivery Centers) in China, Latin America, Europe and India.
- In the initial year, the deal involves higher onsite component, on account of knowledge transfer, hence the margin will be lower than the blended margin of TML, however as the deal start ramping up, and more work transfer to the offshore, the margin will improve gradually over next five years. In FY08E, we factor a 200bps fall in the EBITDA margin, on account of lower margin from the deal, on the back of higher onsite component.

Deal has potential to go up to \$1.5 bn, from current \$1bn

Margin to remain under pressure, during initial deal period

Home

- TML's management has not commented on the incremental manpower addition require for this deal, currently TML has 17000 headcounts. However, TML intend to hire more fresher and company's has already made campus offers, this move of TML will definitely act as a trigger for margin improvement in the longer term as employee ratio tilt more toward fresher.
- With this deal, BT's contribution to total revenue of TML will increase in the medium term, in FY06 BT's contribution was 68.6% and for Q2FY07 it was 64%. However, going forward with a 5-year perspective, BT's contribution will decline gradually with faster ramp up in the other client's accounts like AT&T and Alcatel etc.

Valuation and Outlook:

TML, with the current deal wins of \$1 bn from BT-Global Services, has further cemented its long-standing relationship with global telecom giant BT group. With this deal wins TML now also become a preferred partner for BT-global Services, as TML is already a preferred partner for BT. One positive outcome of this deal is that, with TML proven and successful execution for BT's internal IT requirement over last two decades, has benefits TML in winning the confidence of BT group, which is clearly shown in awarding deal of \$1bn magnitude.

Net profit growth revised upward to 97% and 89% for FY07-08E

Going forward, we believe this development is fruitful for TML not only in medium term as well as in a longer term perspective, as the current deal is only a minuscule percentage of total IT spending of BT-Global Services, which hover around £8-10 bn, and has the potential to move upto £20 bn in next five years, so with successful execution of current deal would potentially open the gate for further big deals win from BT-global Services.

The current deal wins has also cemented our prior impression of company's robust business prospects, hence we upgraded our revenue and net profit estimates for FY08, and maintained our earlier estimate for FY07, as current deal has no material impact on the FY07 numbers.

We expect TML's revenue and net profit to grow at a CAGR of 97% and 89% over FY06A-08E to Rs 29698 mn and 48192 mn and Rs 5892 mn and Rs 8397 mn respectively. Our earlier estimated CAGR growth for revenue and net profit was 80% and 83% respectively over FY06A-08E.

Further, We expect TML's revenue and net profit to grow at a CAGR of 52% and 43% over FY07E-09E to Rs 48192 mn and 68340 mn and Rs 8397 mn and Rs mn 11970 respectively.

Revised Estimates change

	(Old	Revised		
Year Ended	FY07E	FY08E	FY07E	FY08E	FY09E
Revenue (Rs Mn)	29697.6	40091.8	29,697.65	48,191.82	68339.8
EBITDA (%)	23.2	23.4	23.21	21.50	22.3
EBITDA (Rs Mn)	6891.9	9370.4	6,891.90	10,361.24	15239.8
Net Profit (Rs Mn)	5891.7	7844.3	5,891.67	8,397.05	11970.3
EPS (Rs)	46.4	59.4	46.38	63.61	90.7
P/E (x) at Rs 1654	35.6	27.8	35.7	26.0	18.2

Source: Emkay Private Client Research

Home

Inorganic growth and Q3FY07 earning expectation, can act as a near term triggers

The TML stock trades at a P/E of 26x FY08E and 18x FY09E with an EPS (On fully diluted equity of Rs 1320 m of FV of Rs 10) CAGR of 40% estimated over FY07-09.

With strong business momentum in across the client's space coupled with robust industry environment, we expect TML to grow stronger and stronger in the coming years. With our revised earning estimates, the fair value for TML works ou to Rs 1707 as per our DCF approach. Thus, we upgrade our target price to 1707, from our earlier target price of Rs 1099.

The stock has gone up more than 79% from our last target price of Rs 919 and 167% from the initial recommended price of Rs 619. Offlate the TML stock has run up sharply on account of the positive newsflow arising from the BT deal. Looking at the current valuation, TML looks fairly valued at a around multiple of 18X on FY09E, same as the Industry bellwether Infosys.

Thus, with our upgraded target price of 1707 based on DCF approach, we recommend a HOLD on TML. However TML's potential inorganic growth coupled with strong Q3FY07 earning expectations, can act a near term trigger for the stock..

Home

FROM OUR DEALING DESK

Dealing News

Market News & Gossip

Market View: Positive

We have a positive view on the market .We have seen a lot of buzz in IT mid caps. We like stocks like Paradyne Info, NIIT Tech and Tata Elxsi. On Friday we saw that market were not at ready to fall at the same time our short term support of 3800-3810 was not broken on closing basis since last few trading days. Mid caps and small caps have also done well. We still emphasis that mid caps and small caps should do well and have great potential going ahead.

We continue on our previous recommendation like: Global Vectra, Ratnamani Metals and Ahmednagar Forging

Investment idea for the Day:

3i InfoTech Limited: CMP 185

- Co. is a global provider of IT products and services to over 500 customers in more than 45 countries across 5 continents.
- Expected the Co. to post a 49% CAGR revenue growth over FY06-08 E.
- Ebita currently stands at 22%.
- Major trigger are acquisitions and divestment of stake by ICICI Bank in 3i InfoTech to strategic investor making it an attractive investment proposition.
- Our EPS for 07 is Rs 14 and for 08 is Rs 19.8. While the cash EPS for 07 is Rs 24 and for 08 is Rs 35
- We maintain a buy on the stock with a target price of Rs 232

Active F&O Calls

F&O Observation

Friday, overall RO was of around Rs.2781 cr.

NF = RO was of around Rs.831 cr. (23 lc NF RO)

SF = RO was of around Rs.1950 cr.

Post RO net Open Intrest has gone Up by Rs.1113 cr.

NF = PRO OI up by Rs.600 cr. (added 13 lc NF in Next Month)

SF = PRO OI Up by Rs.513 cr.

Overall OI is @ Rs 38252 cr. (NF 13861 cr + SF 24391 cr)

FII's OI (only Futures) as on 21st Dec stood at Rs.27511 cr. (ie 36%)

TRADE DETAILS OF BULK DEALS

Bulk Deals

Deal Date	Scrip Name	Client Name	Deal Type *	Quantity	Price **
22-Dec-06	Arow Coat Pr	Arrow Convertors Pvt Ltd	S	25000	28.19
22-Dec-06	Commit Cap S	Padmaja Pinnamaneni	В	24500	14
22-Dec-06	Commit Cap S	Nagendra Prasad Pvs	В	25500	14
22-Dec-06	Crew Bos	Volga International Ltd	В	144628	253.41
22-Dec-06	Crew Bos	V And U Caplease Pvt Ltd	S	175000	248.64
22-Dec-06	Dazzel Confi	Rajendra Singh Sirowa	В	25000	5.83
22-Dec-06	Dazzel Confi	Rajendra Singh Sirowa	S	23935	6.39
22-Dec-06	Dazzel Confi	Rapid Commercial And Finl	S	28990	5.79
22-Dec-06	Dynamic Indu	Rajul Shah	S	16029	43.01
22-Dec-06	Garnet Const	Hitesh Jhaveri	В	36586	71.6
22-Dec-06	Gemstone Inv	Kishor Balubhai Chauhan	В	25000	10.74
22-Dec-06	Gemstone Inv	Bhavesh Prakash Pabari	В	25000	10.74
22-Dec-06	Gemstone Inv	Amritlal Versi Malde	S	50000	10.74
22-Dec-06	Ghcl Ltd	Divya Shakti Trading Serv	В	2385599	160
22-Dec-06	Goldstn Tele	Jmp Securities Pvt. Ltd.	В	194892	25
22-Dec-06	Goldstn Tele	Jmp Securities Pvt. Ltd.	S	132242	25.5
22-Dec-06	Goldston Tec	Jmp Securities Pvt. Ltd.	В	109558	65.2
22-Dec-06	Goldston Tec	Jmp Securities Pvt. Ltd.	S	113858	66
22-Dec-06	Great Offsh	H.J.Securities Pvt.Ltd.	В	258596	803.05
22-Dec-06	Great Offsh	H.J.Securities Pvt.Ltd.	S	257596	804.72
22-Dec-06	Guj Hotels L	Brijal Yogesh Parikh	В	27000	67.28
22-Dec-06	Innocorp L	Gorla Shashidhar	В	29290	21.45
22-Dec-06	Kotawala(I)	Hitesh Jhaveri	В	61138	71.75
22-Dec-06	Kotawala(I)	Hitesh Jhaveri	S	43918	71.7
22-Dec-06	Mahar Polybu	Upsurge Investment And Fi	S	125000	13.96
22-Dec-06	Mefcom Agr I	Cosmo Corporate Services	В	95639	126.86
22-Dec-06	Mefcom Agr I	Master Finlease Ltd	S	68630	127.05
22-Dec-06	Mefcom Agr I	Jmp Securities Pvt. Ltd.	S	30000	126.3
22-Dec-06	Nandan Exim	Pilot Consultants Ltd	S	1294706	6.13
22-Dec-06	Osian Lpg Bo	S.P.J. Stock Brokers Pvt	S	87010	14.45
22-Dec-06	Pace Elec(P)	Pilot Consultants Ltd	В	100000	41.22
22-Dec-06	Pace Elec(P)	Shree Thirumalai Marketi	S	249350	41.13
22-Dec-06	Phoenix Mill	Ashok Apparels Pvt Ltd	В	176000	1200
22-Dec-06	Phoenix Mill	Nandita M.Mehta	S	176000	1200
22-Dec-06	Pioner Embro	Admix Vinimay Pvt Ltd	S	117521	237.74
22-Dec-06	Pioner Embro	Search Finvest Private Lt	S	83826	240.42
22-Dec-06	Speciality	Honeyvick Enterprises P L	В	34584	33.3
22-Dec-06	Speciality	Enca Finlease Ltd.	В	23039	35.75
22-Dec-06	Speciality	Honeyvick Enterprises P L	S	34584	35.33
22-Dec-06	Sujana Metal	Morgan Stanley Dean Witte	В	235000	97.92
22-Dec-06	Sumeet Indus	Master Finlease Ltd	В	100000	14.29
22-Dec-06	Trf Limited	Birla Mutual Fund Ac Midc	В	80000	405
22-Dec-06	Trf Limited	Goldman Sachs And Compar	ny S	80000	405
22-Dec-06	Tricom India	Sanjula S Kothari	В	75000	143
22-Dec-06	Tricom India	Kanta Ganpat Kothari	В	75000	143
22-Dec-06	Tricom India	Volga International Ltd	S	271040	142.79
22-Dec-06	Uniro Text I	Ashwani Kumar	В	39734	8.58
22-Dec-06	Vybra Auto(P	Dhananjaya Money Managem	ne B	100248	78.37
22-Dec-06	Vybra Auto(P	Dhananjaya Money Managem	ne S	112954	79.32
22-Dec-06	Vybra Auto(P	Amu Properties And Fin Pv	S	51521	78.73
22-Dec-06	Zenith Birla	Sejal Gopalbhai Shah	В	300000	37.15
22-Dec-06	Zenith Birla	Mit Gopalbhai Shah	S	300000	37.15
21-Dec-06	Mefcom Agr I	Jmp Securities Pvt. Ltd.	В	30000	121
21-Dec-06	Mohit Indust	Shri Parshwa Finance	В	34310	61.75
21-Dec-06	Sumeet Indus	Shailesh M. Nissar	В	110445	13.53
21-Dec-06	Sumeet Indus	Shailesh M. Nissar	S	110445	13.71
19-Dec-06	Mazda Ltd	Shailesh M. Nissar	В	20164	188.8
19-Dec-06	Mazda Ltd	Shailesh M. Nissar	S	20164	189.21
19-Dec-06	Sumeet Indus	Shailesh M. Nissar	В	100244	11.82
19-Dec-06	Sumeet Indus	Shailesh M. Nissar	S	100244	11.77
Source: BSE					

Home

COMPANY / MARKET

Forthcoming Events

Effective Date	Summary	Action Type
26-Dec-06	Amtek Auto Ltd	Corporate Meeting
26-Dec-06	Apar Industries Ltd	Corporate Meeting
26-Dec-06	Arihant Foundations & Housing Ltd	Listing
26-Dec-06	Banaras Beads Ltd	Corporate Meeting
26-Dec-06	Coimbatore Lakshmi Inv & Fin	Corporate Meeting
26-Dec-06	Design Auto Systems Ltd	Corporate Meeting
26-Dec-06	Fedders Lloyd Corp	Cash Dividend
26-Dec-06	Fedders Lloyd Corp	Cash Dividend
26-Dec-06	Gujarat Investa Ltd	Corporate Meeting
26-Dec-06	Hind Rectifiers Ltd	Listing
26-Dec-06	Indian Oil Corp Ltd	Cash Dividend
26-Dec-06	Indian Oil Corp Ltd	Cash Dividend
26-Dec-06	Jaybharat Textiles & Real Estate Ltd	Corporate Meeting
26-Dec-06	KPIT Cummins Infosystems Ltd	Corporate Meeting
26-Dec-06	Media Video Ltd	Corporate Meeting
26-Dec-06	PAE Ltd	Corporate Meeting
26-Dec-06	Powersoft Global Solution Ltd	Corporate Meeting
26-Dec-06	Sakthi Sugars Ltd	Corporate Meeting
26-Dec-06	Thomas Cook India Ltd	Corporate Meeting
26-Dec-06	Zandu Pharmaceutical Works	Corporate Meeting

Source: Bloomberg

Home

Emkay's Network

26 December, 2006 **AHMEDABAD** 079-26448727/29 **ALLAHABAD** 0532-2452388 9414454123 **AURANGABAD** 09860498897 **BANGALORE Cunninghum Road** 080-41220915 Malleswaram 080-23464173 Vijaynagar 9341327222 **BHOPAL** 09301189603 BARODA **Alkapuri** 0265 6640551 **Sayaji Gung** 0265-3918069 - 74 Karelibaug 0265-3918021 - 24 Manjalpur 0265-3206663 **BHAVNAGAR** 9898001945 **CHENNAI** Advar 044-42300788 Anna Nagar 044-42127298 Ramarao Street 044- 42605604 T Nagar 044- 42605604 044-42024672 Gandhi Nagar 044-42607611 Thiruvanmiyur 044-42178646 Nanganallur 044-42056685 North Usman Road 044-45502496 Sowcarpet 044-30966268 **CHANDIGARH** 0172-5052424 0172-5072123 COCHIN 0484-3949749

Chandigarh - Sec47

100 Feet Rd 0422-2493536 **R.S Puram** 0422-4370489 **DELHI** Nehru Place

COIMBATORE

011-32474709 SSK 011 42267259 Dehradun 9219698600

DIBRUGARH 0373-2322607 DIMAPUR 03862-225832 **DINDORI** 07644-234261

0424-22212823 **Brough Road** 09894719071 **FARIDABAD** 0129-4068303 **GANGANAGAR** 9351793000

0832 - 6650770

GULBARGA 08472 321850 **GUWAHATI** 9954070377 Old Railway Rd.

0124-3250629 Sheetla Mata Rd. 0124-4081346

HARYANA Rohtak 01262-268701 **HOSHIARPUR**

01882-326767 **HYDERABAD** Ameerpet 09346939076

Banjara Hill 040 6553 4261 **HARIDWAR** 01334-329563

INDORE 0731-3918624 9893894415 **JABALPUR**

Agga Chowk 0761-4067239 Vikas Bazaar 0761-4031955 JAIPUR

Bhawani Singh Lane 0141-2361438 **JAIPUR**

0141-2378661 Modi Nagar

0141-2811118, 2810501 Sardar Patel Marg

0141 2376886 **JAMNAGAR** 0288-2561522 **JAMMU** 0191-2454764 **JHARIA**

0326-2361720 JHARKHAND DHANBAD

0326 2361720 **JODHPUR** 0291-5101900

Jalori Gate 0291-2627749 **Paota**

0291-3209090 Mandore Mandi 0291-5121134 Mandore Mandi 0291-5100995

MORADABAD 05912424090 **JUNAGADH** 0285-2629489

KARNAL 9255248404 **KOTTAYAM** 04812563033/44

KARAIKUDI 04565-224221 **KAYAMKULAM** 0479-3953222

KOLKATA 033-39511666 C.B. Street 033-22428734 **Weston Street**

033-22118369 **Tagore Street** 033 - 22597938

Tarachand Dutta Street, 033- 26501114

Grant Lane

09830667686 Mukherjee Road

033 24668300

0744-2502877 **LUCKNOW** 9839552211 MADURAI

0452-3018691/92/93/94/

0452- 4379688 **MYSORE** 0821 4250696 **MUMBAI** Borivali

022-28334629 Borivali 022-56610312 Borivali 9867697105 Borivali 9867129422

Dadar 022-32605528 Dhobi Talao 022-56023723

Fort

022-22653471/22875805

Fort 022-22704710 Ghatkopar 022-25122448 Goregaon 022-28770991 J B Nagar 9892343344

Khar 022-26049302 Lokhandwala 022-56778638/39 Malad (E)

022-28820352 Malad (W) 022-28891770 Malad (W) 022-28777679 Masjid Bunder

022-56357597 Masjid Bunder 9224575600 Mulund 022-25614154 Mumbadevi

23460060 / 61 /62 Oshiwara 9821233777 Powai 022-28573098 Santacruz

9869102930 Santacruz (w) 26616085 / 7075 Ulhasnagar 95251-3952746 Versova

022-26360617-18 Vile Parle 022-26714805 0712-2538191 **NELLORI** 0861-2330841 Sitabuldi 0712-2558455

NASHIK 0253-5607814/15 Gangapur Rd

9326173938 Raviwar Peth 0253-3203888 Home

60 ft. Rd 0253-2598310 **PANIPAT** 0180-6451645

PERUMBAVOOR 0484-2640046

D.P. Road 9850818986

Karve Road 9325505031 Rasta Peth

020-26123351 Satara Rd. 9520-24220031 Sadashiv Peth 9520-30947224 Shaniwar peth 020- 255303387

RAJAHMUNDRY 9396456406 Dr. Yagnik Rd 0281 - 2464535 Phulchab Chowk

0281-2452875 Rampur 9897537945 **RATLAM** 07412-329878

SRINAGAR 9419074424/ 9906679327

SALEM 0427-2336881 0758-2401647 **SANGLI** 0233- 6616010/11 SARDARSHAHAR 01564-512108

9812059933 **SIRSSA** 09888333639

SURAT 0261-2369996 **Ghod Dod Road** 0261- 3993010 **THENI** 9362773579

TRICHY 0431- 4220713/14/15 Srirangam 0431-6454377/88/99

Thiruverumbur 0431-2511787 / 6453898

TIRUPUR 0421-4336995 Kokalai 0487 2428793 Patturakkal

0487 6450233 **UDAIPUR** 0294-2415405 **VISAKHAPATNAM** 0891 2730730 VARANASI 0542-5521383 **VIJAYAWADA**

0866-2579266 WARANGAL 0870-6450793/94/95 YAVATMAL

09422892827

Home

Name	Sector	Tel No	E-mail id
Avinash Gorakshakar	Head of Research	+91 22 6612 1206	avinash@emkayshare.com
Umesh Karne,CFA	Auto, Auto Ancillary, Capital Goods, Power Equipment	+91 22 6612 1281	umesh.karne@emkayshare.com
Manish Balwani	Cement, Construction	+91 22 6612 1278	manish.balwani@emkayshare.com
Sanjeev Hota	IT, Telecom, Media	+91 22 6612 1243	sanjeev.hota@emkayshare.com
Pratik Dalal	Hotels, Packaging, Retail	+91 22 6612 1280	pratik.dalal@emkayshare.com
Suman Memani	Mid-caps, Construction	+91 22 6612 1279	suman.memani@emkayshare.com
Sunita Karwa	Research Associate	+91 22 6612 1282	sunita.karwa@emkayshare.com
Manas Jaiswal	Technical analyst	+91 22 6612 1274	manas.jaiswal@emkayshare.com
Rajesh Manial	Associate Technical analyst	+91 22 6612 1275	rajesh.manial@emkayshare.com
Zeal Mehta	Derivative Analyst	+91 22 6612 1276	zeal.mehta@emkayshare.com

DISCLAIMER

Emkay Share & Stock Brokers Limited (Emkay) has two separate independent equity research groups: Institutional Equities and Private Client Group. This document has been prepared by Emkay – Private Client Group (Emkay -PCG). Affiliates of Emkay Institutional Group may have issued other reports that are inconsistent with and reach different conclusions from the information presented in this report. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating and target price of the Institutional Equities Research Group of Emkay Share & Stock Brokers Limited. This document is not for public distribution and has been furnished to you solely for your information and any review, re-transmission, circulation or any other use is strictly prohibited. Persons into whose possession this document may come are required to observe these restrictions. This document is subject to changes without prior notice and is intended only for the person or entity to which it is addressed to and may contain confidential information and/or privileged material. We are not soliciting any action based upon this material. This report is not to be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It is for the general information of clients of Emkay -PCG. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. Emkay-PCG will not treat recipients as customers by virtue of their receiving this report. We have reviewed the report, and in so far as it includes current or historical information, it is believed to be reliable. It should be noted that the information contained herein is from publicly available data or other sources believed to be reliable. Neither Emkay, nor any person connected with it, accepts any liability arising from the use of this document. This document is prepared for assistance only and is not intended to be and must not alone be taken as the basis for any investment decision. The recipients of this material should rely on their own investigations and take their own professional advice. Price and value of the investments referred to in this material may go up or down. Past performance is not a guide for future performance. Opinions expressed are our current opinions as of the date appearing on this material only. We do not undertake to advise you as to any change of our views expressed in this document. While we would endeavor to update the information herein on a reasonable basis. Emkay, its subsidiaries and associated companies, their directors and employees are under no obligation to update or keep the information current. Also there may be regulatory, compliance, or other reasons that may prevent Emkay and its affiliates from doing so. Prospective investors and others are cautioned that any forward-looking statements are not predictions and may be subject to change without notice. Emkay and its affiliates, officers, directors, and employees may: (a) from time to time, have long or short positions in, and buy or sell the securities thereof, of company (ies) mentioned herein or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company (ies) discussed herein or act as advisor or lender / borrower to such company (ies) or have other potential conflict of interest with respect to any recommendation and related information and opinions. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report. Analyst's holding in the stocks mentioned in the report: NIL

Emkay Share and Stock Brokers Ltd.

Member: The Stock Exchange, Mumbai (BSE) and The National Stock Exchange (NSE).

C-6, Ground Floor, Paragon Center, Pandurang Budhkar Marg, Worli, Mumbai – 400 013.

Tel No. 66121212. Fax: 66121299; e-mail: marketing@emkayshare.com;

Regn.Nos.PMS-INP 000000779; BSE (Cash) INB 010901838; BSE (Derivative) INF 010901838;

NSE (Cash) INB 230901838; NSE (Derivative) INF 230901838; DP CDSL IN-DP-CDSL-58-2000

Call (Tollfree) 1-600-223-434 / 1-800-223-434