



Focus Issue of the Month

Indian Economy: CY'2008 is expected to be another year of solid investment led growth although the momentum is likely to soften a bit. On the inflation front the RBI will have to keep a balance between the appreciating rupee and inflationary pressures and on the interest rate front our view is that although the rates have peaked we may see a cut only during the middle of the year. The rupee is expected to appreciate vis-a vis the dollar but at a slower rate and export growth is likely to slowdown due to the appreciating rupee. **Page 4**

Company Reports

ABG Shipyard Ltd.

Robust capacity expansion, proved track record of quality deliveries and a leadership position in the shipbuilding industry makes ABG a good investment for medium term horizon. With an unexecuted order book of Rs6bn executable majorly till 2011, revenue visibility is strong and with an expansion plan worth Rs12bn, ABG Shipyard by taking management control of Western India Shipyard Ltd also has a presence in the lucrative ship and rig repair business. *Page 10*

Gujarat State Petronet Ltd.

GSPL is planning to double its existing pipeline network over a period of next two years. It has tied up for long term supply agreements ensuring healthy volumes in its core transmission business. Its transmission revenue methodology seems to be aligned with regulatory tariffs and hence a limited downside risk from any potential regulations in the sector. It is planning to grow its pipeline network to other states like Maharashtra, Rajasthan and Andhra Pradesh and we expect GSPL to grow its profits and revenues at a CAGR of 66% and 39% over the next three years. *Page 13*

Micro Inks Ltd.

Largest Indian ink manufacturer and the only fully integrated ink manufacturing company globally, Micro Inks Ltd. is set to gain on account of its strong R&D and rising demand from user industries. Its marquee client base is also supporting the company to grow at a rate higher than industry rate and the stock trading at 11xCY'09E earnings is a good investment bet. *Page 16*



Some Useful and Interesting Statistics...

| Major Gainers / Losers in the Sensex during Dec'07 | | | | | | | | | |
|----------------------------------------------------|--------|--------|----------|--|--|--|--|--|--|
| Scrips | Stock | Price | % Change | | | | | | |
| | Nov-07 | Dec-07 | | | | | | | |
| Gainers | | | | | | | | | |
| Reliance Energy | 1,738 | 2,135 | 22.8 | | | | | | |
| Mahindra & Mahindra | 732 | 861 | 17.6 | | | | | | |
| Hindalco Industries | 185 | 215 | 15.9 | | | | | | |
| Cipla | 183 | 213 | 15.9 | | | | | | |
| Wipro | 460 | 526 | 14.2 | | | | | | |
| Losers | | | | | | | | | |
| ACC | 1,089 | 1,025 | -5.9 | | | | | | |
| Grasim Industries | 3,793 | 3,652 | -3.7 | | | | | | |
| BHEL | 2,680 | 2,584 | -3.6 | | | | | | |
| Bajaj Auto | 2,709 | 2,613 | -3.5 | | | | | | |
| Maruti Suzuki India | 1 012 | 990 | -2 2 | | | | | | |

| Top 10 Stocks With Significant Change in Traded Volume During Dec'07 | | | | | | | | | |
|----------------------------------------------------------------------------------------|---------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------|--|--|--|--|--|--|
| Scrips | Aggreg Nov-07 | ate Volumes Dec-07 | % Change | | | | | | |
| Financial Technologies Glaxo Smithkline Pharma BF Utilities Tata Tea Wipro | 553,322 a 221,341 275,202 849,234 3,308,635 | 1,196,813 426,304 445,605 1,366,347 5,293,529 | 116.3 92.6 61.9 60.9 60.0 | | | | | | |
| | , , | 1,162,070 361,361 1,380,094 184,174,944 171,067,200 | -84.8 -78.9 -70.6 -70.4 -70.1 | | | | | | |

For BSE 100 cos. Volumes are aggregate for the month.

FII and MF Investment Pattern along with the Turnover Numbers - on a weekly basis for the past 2 months

| | 09-Nov | 16-Nov | 23-Nov | 30-Nov | 07-Dec | 14-Dec | 20-Dec | 28-Dec |
|----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| FII Purchases | 161,221 | 236,798 | 187,606 | 181,287 | 276,382 | 222,499 | 148,818 | 175,613 |
| FII Sales | 174,976 | 229,241 | 230,048 | 195,231 | 241,202 | 201,121 | 191,153 | 145,452 |
| Net FII Buying | -13,755 | 7,557 | -42,442 | -13,944 | 35,180 | 21,378 | -42,335 | 30,161 |
| MF Purchases | 29,330 | 48,773 | 41,134 | 52,734 | 54,952 | 46,021 | 39,126 | 57,133 |
| MF Sales | 31,589 | 42,161 | 37,420 | 37,709 | 51,988 | 49,490 | 29,833 | 33,894 |
| Net MF Buying | -2,259 | 6,612 | 3,714 | 15,025 | 2,964 | -3,469 | 9,293 | 23,239 |
| BSE Turnover | 344,900 | 413,860 | 381,710 | 369,230 | 463,340 | 449,550 | 323,000 | 303,870 |
| NSE Turnover | 848,815 | 977,458 | 904,366 | 928,250 | 1,039,026 | 985,610 | 724,167 | 723,710 |
| Total | 1,193,715 | 1,391,318 | 1,286,076 | 1,297,480 | 1,502,366 | 1,435,160 | 1,047,167 | 1,027,58 |

Note: All the figures above are weekly aggregate - in Rs Mn.

Major World Indices - on a weekly basis for the past 2 months

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|----------------------|-------------|-------------|-------------|----------|--------|--------|--------|--------|
| | 09-Nov | 16-Nov | 23-Nov | 30-Nov | 07-Dec | 14-Dec | 21-Dec | 28-Dec |
| Dow Jones Industrial | 13043 | 13177 | 12981 | 13372 | 13626 | 13340 | 13451 | 13366 |
| WoW Change | | 1.0% | -1.5% | 3.0% | 1.9% | -2.1% | 0.8% | -0.6% |
| S&P -500 | 1454 | 1459 | 1441 | 1481 | 1505 | 1468 | 1484 | 1478 |
| WoW Change | | 0.3% | -1.2% | 2.8% | 1.6% | -2.5% | 1.1% | -0.4% |
| NASDAQ | 2628 | 2637 | 2597 | 2661 | 2706 | 2636 | 2692 | 2674 |
| WoW Change | | 0.4% | -1.5% | 2.5% | 1.7% | -2.6% | 2.1% | -0.7% |
| Nikkei | 15583 | 15155 | 14889 | 15681 | 15956 | 15515 | 15257 | 15308 |
| WoW Change | | -2.7% | -1.8% | 5.3% | 1.8% | -2.8% | -1.7% | 0.3% |
| Hang Seng | 28783 | 27614 | 26541 | 28644 | 28842 | 27564 | 27627 | 27371 |
| WoW Change | | -4.1% | -3.9% | 7.9% | 0.7% | -4.4% | 0.2% | -0.9% |
| FTSE | 6305 | 6291 | 6262 | 6433 | 6555 | 6397 | 6434 | 6478 |
| WoW Change | | -0.2% | -0.5% | 2.7% | 1.9% | -2.4% | 0.6% | 0.7% |
| | | | | | | | | |

Note: The values for indices are of as Friday closing.

How the Sensex have behaved vis-a-vis alternative asset class - on a weekly basis for the past 2 months

| | 09-Nov | 16-Nov | 23-Nov | 30-Nov | 07-Dec | 14-Dec | 21-Dec | 28-Dec |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|
| BSE-30 Index | 18908 | 19698 | 18853 | 19363 | 19966 | 20031 | 19163 | 20207 |
| WoW Change | | 4.2% | -4.3% | 2.7% | 3.1% | 0.3% | -4.3% | 5.4% |
| 10Gms - GOLD | 10605 | 10075 | 10380 | 10235 | 10215 | 10180 | 10260 | 10610 |
| WoW Change | | -5.0% | 3.0% | -1.4% | -0.2% | -0.3% | 0.8% | 3.4% |
| 1kg – SILVER | 20050 | 19300 | 19505 | 19100 | 19120 | 18870 | 18790 | 19365 |
| WoW Change | | -3.7% | 1.1% | -2.1% | 0.1% | -1.3% | -0.4% | 3.1% |

Note: WoW stands for Week over Week change in % terms in both the tables above.



Dear Sir / Madam,

New Year Greetings and Welcome to Smart Ideas -January 2008.

As we enter the fifth year of bull run in Indian stock markets we are quite clearly witnessing a shift towards emerging markets like India as the contribution of these markets to the growth of global GDP has increased.

This obviously raises their weightage in the investment universe of investors across the globe. With investment in infrastructure crossing \$225bn over the past five years, government spending on infrastructure and domestic consumption drives India's growth.

This in our opinion is responsible for the remarkable resilience shown by Indian markets during the recent corrections witnessed in global markets. Obviously this has led to lesser dependency on global cues, as the longer-term India growth story remains intact.

We wish you all happy investing and a very prosperous New Year.

With warm and sincere regards

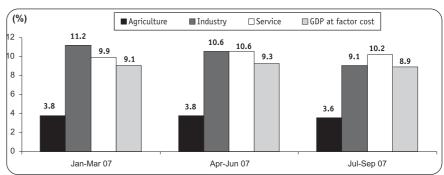
S. Ranganathan / Kaushal Shah



Indian Economy Will Pause A Bit Before Taking off Full Throttle....

Focus Issue - Indian Economy

Real GDP Growth



Source : CMIE

One can see from the above that there has been robust growth at over 9% levels in all the three quarters of CY2007. All the three sectors that contribute to GDP have done well in the year gone by as seen above - industrial growth has had double digit growth figures in two of the three quarters of CY2007 driven primarily by the manufacturing sector; the appreciation of the Indian rupee vis-à-vis the US dollar did take its toll on India's software export earnings but the strong growth in the banking sector and in transport services backed by increased business activity helped the services sector maintain its high growth; agricultural growth also accelerated from the previous dismal levels due to higher sown area and good climatic conditions in Kharif 2007.

The Year Ahead for GDP Growth....

CY2008 is likely to be another year of solid investment-led growth, but momentum will soften slightly following the past four years' above potential pace that has fuelled inflationary pressure. GDP growth averaged an unprecedented 9.2% per annum in the last two fiscal years and 6.9% so far in the current decade. However, the cumulative impact of monetary tightening, along with rupee appreciation and softer external demand (due to rupee appreciation and sub-prime defaults in the US) - is likely to moderate growth to 8% levels in 2008. The high savings-GDP ratio as well as the high investment-GDP ratio at above 30% and the healthy savings-investment balance is a strong indicator that spending on private investments and infrastructure can easily be financed and this will boost domestic demand and cushion the impact of softer external demand owing to the US-led global slowdown.

The Year Ahead for The Three Sectors Responsible for GDP Growth

The three sources of GDP growth:

Agriculture

The South-West monsoon was regular and good both in its temporal and spatial distribution. As a result, the rabi crop for CY2008 is expected to be good and the kharif crop of 2008 will depend to a large extent on the south-west monsoons in 2008. But assuming normal monsoon.

We expect agricultural growth to be about 2% to 3% in 2008 because of a high base in 2007.



Industry

Industry specially the manufacturing sector is expected to slow down in CY2008 even though it surged in October 2007 to 11.8% (latest data for IIP). Growth momentum is strong from the investment side, which has been keeping industrial output high. But expansion has been dampened in the interest-sensitive sectors like automobiles, real estate and some consumer durables and is expected to do more in CY2008 due to the hawkish stance of the RBI, rising oil prices and the appreciating rupee.

Going forward, we expect IIP to be about 7.5%-8% for most of CY2008.

Services Sector

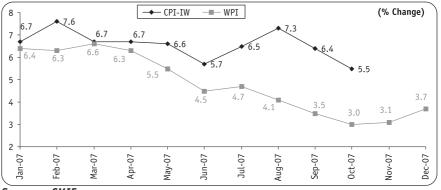
The appreciation of the Indian rupee vis-à-vis the US dollar is likely to continue to take a toll on India's software export earnings. Due to expected recessionary conditions in the US, corporates and businesses with falling profitabilities may give a boost to the outsourcing industry in the emerging markets where costs of production prove to be lower and thus from this point of view, the outsourcing industry, having a large share in the services sector is likely to do very well in CY2008.

Going forward, we can expect the services sector to clock about 9% growth over the past year.

Inflation Remains A Challenge to Reckon With.... Rising Oil Prices, Rising Foreign Capital Inflow

Inflation

A look at the graphs below shows how inflation has moved in the last 11 months. It is important to mention here that we choose the WPI and the CPI-IW as the true measures of inflation as WPI measures inflation on the producers' side with primary articles, fuel group and manufactured products being the major groups in the WPI and the CPI-IW measures inflation on the consumers' side (non-farm) with food products having the highest weightage of 43.8% in the CPI-IW.



Source : CMIE

As can be seen from the graph, inflation (WPI) hit a two-year high of 6.4% in January 2007 but has softened after the RBI tightened policy five times since June 2006 and the government cut duties on a range of items to calm prices. The appreciating rupee has also made imports cheaper and thus even if international oil prices have been rising, the POL-import bill has, to a

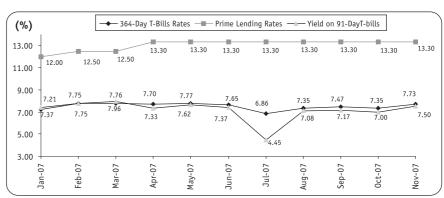


large extent, been offset by the rising rupee vis-à-vis the dollar. The other reason why inflation levels did not shoot up and did come down post-September 2007 (in spite of higher global oil prices since September 2007) was the fact that the Indian government is yet to raise retail prices of petroleum products and thus the pass-through of high global oil prices to domestic consumers has not yet taken place.

The Year Ahead For Inflation

In 2006 and 2007, there was high non-food credit growth and M3 growth to the tune of about 30% and 22% respectively in the Indian economy. This was definitely an indication of an overheated economy, with interest rates low and buoyant activity in the housing sector. But with monetary policy having tightened in the last few announcements and RBI having allowed appreciation of the rupee, overheating concerns have been declining. However, global crude oil prices and high-food inflation, pose key risks to the overall inflation outlook. Also, due to interest rate differentials between India and the US and developed economies, there has been large foreign capital inflows into India of more than \$16 billion in 2007, boosting the rupee by over 12% vis-à-vis the US dollar. Due to this interest rate differential and Indian being looked upon as a safer destination than the developed economies (due to the sub-prime crisis) - there is likely to be more foreign capital inflows in 2008 and then it will be upto RBI to keep a balance between the appreciating rupee and higher inflationary pressures in the economy. Besides, it is inflationary expectations than actual inflation itself that affects future inflation and it is likely that inflationary expectations have been built up for 2008 so the threat of inflation does loom large and we expect WPI to be about 4.5%-5% and CPI-IW to be about 6.7% in CY2008.

Interest Rates Though Facing Downward Pressure May Not Ease....



Source : CMIE

As can be seen from the graph above, market interest rates witnessed downward pressure for the earlier part of CY2007 and after August 2007, interest rates went up. Tightening measures by the RBI have lifted the mortgage and consumer borrowing rates by about 4% points from the bottom. Mortgage lending rates are now closer to peak 2001 levels. Currently, interest rates are at a cyclical peak. Slowing inflation momentum offers scope for cuts and easing, but near-term high economic growth and high oil prices argue against it.

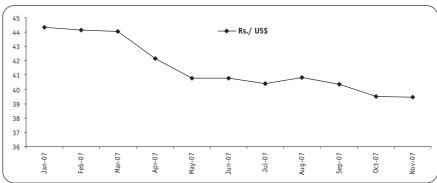


The Year Ahead for Interest Rates

We maintain the view that policy rates have peaked, but for several reasons do not expect policy rates to be cut until mid-end-CY2008. Growth momentum is still high and risks to inflation persist. The RBI remains concerned about rising global oil prices and food prices weighing on inflationary expectations. Secondly, while investment growth has picked up, a long gestation period, particularly for infrastructure, implies that effective supply (commissioning) of new capabilities will take a long time. It is believed that RBI would like to keep aggregate demand growth at current moderated levels before it reverses its monetary policy stance. Also, cutting rates now could fuel further asset appreciation, especially in the overheated property market, which is already worrying policymakers. Liquidity management will remain a key challenge for the RBI and policy will be biased towards a combination of moderate INR/USD appreciation and further hikes in the CRR, if needed.

Meanwhile, market forces will ensure that banks continue to pursue a moderate reduction in lending rates because market rates also, to some extent, follow global rates and US interest rates have been falling.

Rupee Continues to Hover Around The Sub-40 A Dollar Mark Since September... A continuous surge in capital inflows and a move towards more 'market-determined exchange rate' post 2006, sent the rupee into appreciation mode.



Source : CMIE

As can be seen above, the rupee breached the barrier of Rs. 40 a dollar on 20th September 2007. The rupee has appreciated about 11.4% vis-à-vis the US dollar since early March 2007. This appreciation has been mainly due to huge net FII inflows or foreign capital inflows. The strengthening of the rupee is being seen in the context of increase in foreign inflows across emerging economies following the sub-prime crisis, the interest rate cut by the US Fed and a good growth momentum in the economy.

The Year Ahead For The Exchange Rate of Rupee/USD

One expects rupee to continue to appreciate vis-à-vis the US dollar in the calendar year to come but at a slower rate than what we had in 2007. The reason why the appreciation will be slower is because India's export growth is being hit by the rapidly rising rupee and consequently industrial growth

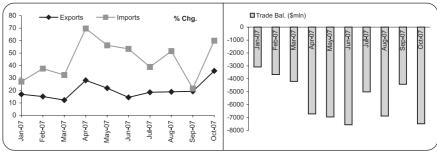


would be hit so the RBI will try to have a balanced approach between a rapidly rising rupee/USD and inflation. Secondly, if India's exports are hit and its import growth goes up due to the appreciating rupee, there will be more demand for dollars and rupee value in terms of the US dollar will go down.

Also, if the US Fed stops reducing interest rates in an effort to control inflation, foreign capital inflows into emerging markets will fall and then the rupee will not appreciate so much against the US dollar.

We expect the USD/INR to touch Rs. 37.5/dollar by end-2008.

External Sector - Exports and Imports



Source : CMIE

A look at the graph above shows that merchandise exports witnessed a hefty rise of 35.7% in dollar terms in October 2007. This came in spite of the rapidly appreciating rupee and the slower economic growth in the US and thus lower expected export demand from the US. But in general, export growth has come down for most of CY2007 from the 22% and more levels of the past three years. If one has a look at disaggregated data, one will see faster expansion in exports of petroleum and crude products, gems and jewellery and engineering goods - which contributed significantly to the overall rise in exports. All these items have a high import intensity. Sharp rupee appreciation led to lowering of import costs which facilitated in pushing up volumes of these exports.

To provide relief to export sectors which had low import intensity and hence, suffered due to the steep rupee appreciation, the central government announced relief packages.

A look at the graph above shows that import growth has been very robust for most of CY2007. This is reflective of a very buoyant economy with high industrial growth. The appreciating rupee has also made imports relatively cheaper over the year and this has spurred demand for imports to India. Though price of crude oil has been rising through most of the second half of CY2007, POL-import growth has been lower than non-POL import growth. Non-POL imports grew by 33.3% in April-October 2007 where POL imports grew by 9.2% in April-October 2007. As per the disaggregated data, capital goods imports maintained their pace of robust growth thus improving prospects of industrial growth in the economy.



The Year Ahead For Exports and Import

So far as exports go, we expect the growth to slow down a little due to the appreciating rupee as well as the sub-prime crisis which will lower growth in the US and thus lower export demand from the US for India's exports. Nevertheless, India exports to Europe, Asia (China) so it can always change its destination according to the need. Secondly, exports which have a high import-content in it and have low export elasticity may not suffer a setback at all. Thirdly, the government is giving incentives to exporters to ward off the effect of the appreciating rupee.

Going forward, we would expect exports to settle at about 20% growth in CY2008.

So far as imports go, we expect import growth specially non-POL import growth to go up because of high GDP growth (imports are a function of GDP), the appreciating rupee which makes imports relatively cheaper and higher inflationary pressures which will make us import more to increase the supply side.

Going forward, we would expect imports to settle at 24% growth in CY2008.





ABG Shipyard Ltd.

Rs 940

... company update

Buy

 Industry
 : Ship Building
 BSE / NSE code
 : 532682 / ABGSHIP

 Company P/E
 : 11 x FY'10E
 52-Week H/L (Rs)
 : Rs. 1045 / Rs.218

 Market Cap. (Rs)
 : 47, 867 mn
 Daily traded volume
 : 89,200 / 69,000

 Face Value (Rs)
 : 10
 Dividend (FY07)
 : 15%

Investment Rationale

• Robust Capacity Expansion: ABG Shipyard Ltd has embarked upon aggressive expansion plans, capitalizing on locational benefits at Surat. It has acquired Vipul Shipyard adjacent to its existing Magdalla yard. ABG plans to shift the block building as well as fabrication facilities to Vipul Shipyard in order to free up the ship building space at Magdalla. This in turn will help decrease the ship turnover time and help effect more number of deliveries from the existing yard. Further, it has acquired additional land near Vipul Shipyard to expand the block making and fabrication facilities, which will lead to increase of almost 6 more shipbuilding berths at Magdalla.

Magdalla Yard - Capex Rs.1500mn.*

- Existing: 1 slipway, 32 shpbldg berths,1 drydock,1 shiplift
- Additional 6 shipbuilding berths, Gantry cranes.

Vipul Shipyard - Capex Rs.2500mn.*

- Exisitng: 1 slipway, 8 berths
- Acquired 9 acres of land to expand block making facility, will be used as a feeder

Greenfield Yard - Capex Rs.8000mn.*

- Capitalizing on current locational benefits, synergies of operations.
- Deep draft yard for making upto VLCC, operational by 2011

Dahej Yard - Capex Rs.4000mn

- Order book of \$1bn for 33 vessels, majority dry bulk
- Phase -I expansion, operational by April'08

Dahej Rig Yard - Capex Rs.6500mn.

- Facility to build 4 jack up rigs at a time, no orders currently
- Phase- II expansion, operational by Sept. -08

Western India Shipyard - Capex Rs.300mn.

- Ship & rig repair facility at Goa, turnaround of current loss making facility by FY09E.
- Subsidiary of ABG, with 51-60% stake.

ABG Shipyard Limited Expansion Plans

LKP Research 10 Rachana Kothari

^{*} Capital Expenditure to be funded



- Capital Expenditure: It has already tied up for debt funding for Dahej facility. The balance capital expenditure of Rs.12bn is planned to be funded through a QIB Placement of 10mn equity shares, Preferential Allotment of 5mn equity shares as well as ESOPs of 2mn equity shares, subject to shareholders approval.
- WISL: Acquisition of a majority stake in Western India Shipyard
 Ltd gives ABG presence in highly lucrative business of ship and
 rig repair, with operating margins in this business ranging from
 35-40%. As per management perception, WISL is expected to
 turnaround by FY09E, with expected revenues of Rs1500 mn.
 Profitability of WISL shall add further upside to our revenue
 projections, as these have not been considered as a part of our
 calculations.

ABG is also mulling setting up a diesel engine manufacturing facility at Dahej, catering not only to captive needs but also sale to other shipbuilders. The cost benefit economics are being worked out by doing a techno feasibility vis-a-vis Korean manufacturers for the proposal. Also, ABG has decided to set up a big shipbuilding and repair facility on the east coast to establish its foothold on the east coast as well.

| • | Subsidies: ABG is the only private shipbuilder in the country to |
|---|----------------------------------------------------------------------|
| | receive a payment of Rs 60mn on account of subsidy accruals |
| | from Government of India. With the cashflow finally on horizon |
| | for subsidies, this improves visibility as to receipt of the subsidy |
| | already booked. Further, we believe that due to huge investments |
| | envisaged by various players in the sector and considering that |
| | Indian shipbuilding industry is at a nascent stage, Government |
| | may extend the already expired scheme of subsidies for a further |
| | period of 5 years before phasing it out completely. |

| • | Steel | as | raw | materi | al cons | titutes | almos | st 15% | of t | their | cost | to |
|---|--------|------|-------|----------|-----------|---------|---------|----------|-------|-------|-------|------|
| | sales. | An | y inp | out cost | t inflati | on will | be a d | lampen | er to | our | earni | ngs |
| | projo | ctio | n A | lco ani | Lunwar | de rovi | rion ir | ם אים מס | hille | will | ho a | rick |

projection. Also, any upwards revision in wage bills will be a risk to our future projections. Further to our assumptions are also any execution risks as well as delays in setting up ship building facilities, which can delay the revenue recognition, hence affecting the earnings visibility.

| WISL Assumptions | FY09E |
|------------------|-------|
| Sales | 1500 |
| EBITDA Margin | 35% |
| EBITDA | 525 |
| Interest | 115 |
| EBDTA | 410 |
| Depreciation | 99 |
| PBT | 311 |
| Tax | 106 |
| Tax Rate | 34% |
| PAT | 205 |
| ABG Share (~55%) | 113 |

| Description | Amt (Rs.in Mn.) |
|-------------------|-----------------|
| Booked (2004-05) | 510.58 |
| Booked (2005-06) | 745.28 |
| Booked (2006-07) | 819.40 |
| Cumulative | 2075.26 |
| Booked (Q108) | 100.00 |
| Booked (Q208) | 190.00 |
| Total | 2365.26 |
| Received on 03.12 | .07 64.88 |
| Balance to be rec | d 2300.38 |

Business Outlook

ABG currently has an orderbook of Rs.7bn, which is majorly executable till 2011, last delivery getting effected in 2014. This order book is 10x its FY07 reported sales, unexecuted portion being Rs.6bn. The company being the largest orderbook holder for AHTSVs, is also capitalizing into other segments like Dry Bulk, Offshore rigs as well as platforms. It has not tied up any orders as yet for its rig building facility. However, looking at the age profile of rig fleet globally (<25 years of age), the demand scene looks robust giving healthy opportunities for all the asset builders. Further, with likely expansions going through, their current capacity is likely to be augmented almost 5 times, giving phenomenal growth along with clear revenue visibility.

Valuations

ABG is expected to post an EPS of Rs.61 for FY09E and Rs.85 for FY10E. With the concerns of subsidy overhang on the sector likely to be cleared and SEZ status for Dahej yard being in procedural stage, the company already has a strong order book to bolster its growth plans. At current market price, the stock is trading at 11x its FY10E earnings which is an attractive valuation. With the various developments over a period of 9 months since our last update, this stock merits fresh attention for investors with a time horizon of 12-18 months. Hence, we re-iterate BUY on the stock with a revised price target of Rs. 1260.

LKP Research Rachana Kothari



Table 1: Profit & Loss A/c

| Year End Mar. (Rs. Mn.) | 2006A | 2007A | 2008E | 2009E | 2010E |
|--------------------------|---------|-------|--------|--------|--------|
| Ship Building & Repair | 4,631 | 6,188 | 8950 | 16520 | 21,920 |
| Subsidy | 745 | 819 | 1,188 | 1,525 | 2,120 |
| Other Income | 118 | 109 | 80 | 80 | 80 |
| Total Income | 5,494 | 7,116 | 10,218 | 18,125 | 24,120 |
| Raw Materials | 2,964 | 4,236 | 5,544 | 10,313 | 13,715 |
| Contractors' Cost & E'ee | Cost282 | 389 | 537 | 982 | 1,306 |
| Other Mfg Expenses | 199 | 232 | 374 | 655 | 871 |
| Selling & Admin Expense | es 218 | 251 | 396 | 761 | 980 |
| Total Expenditure | 3,662 | 5,108 | 6,851 | 12,711 | 16,872 |
| Operating Profit | 1,832 | 2,008 | 3,367 | 5,414 | 7,248 |
| Interest & finance charg | jes 167 | 267 | 746 | 758 | 726 |
| Gross Profit | 1,665 | 1,741 | 2,622 | 4,656 | 6,522 |
| Depreciation | 36 | 60 | 84 | 191 | 266 |
| Profit before Tax | 1,628 | 1,682 | 2,538 | 4,465 | 6,256 |
| Tax | 430 | 518 | 777 | 1,375 | 1,930 |
| Net Profit | 1,199 | 1,163 | 1,760 | 3,090 | 4,326 |

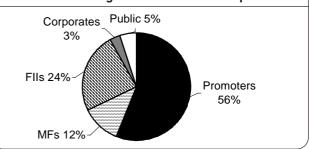
Table 2: Balance Sheet

| labte Li Batance Sii | | | | | |
|----------------------------|-------|--------|--------|--------|--------|
| Year End Mar. (Rs. Mn.) | 2006A | 2007A | 2008E | 2009E | 2010E |
| Share Capital | 509 | 509 | 679 | 679 | 679 |
| Reserves | 4,315 | 5,369 | 7,099 | 10,160 | 14,456 |
| Shareholders Funds | 4,824 | 5,878 | 7,779 | 10,839 | 15,135 |
| Secured Loans | 997 | 3,796 | 9,260 | 9,413 | 9,013 |
| Unsecured Loans | 0 | 300 | 300 | 300 | 300 |
| Total Debt | 997 | 4,096 | 9,560 | 9,713 | 9,313 |
| Total Liabilities | 5,821 | 9,974 | 17,339 | 20,552 | 24,448 |
| Gross Block | 1,439 | 1,786 | 3,356 | 13,288 | 13,288 |
| Less: Depreciation | 396 | 475 | 514 | 705 | 971 |
| Net Block | 1,042 | 1,311 | 2,842 | 12,583 | 12,317 |
| Capital WIP | 518 | 1,652 | 8,442 | 1,000 | 5,000 |
| Current Assets: | | | | | |
| Inventories | 2,251 | 5,320 | 5,368 | 8,349 | 11,103 |
| Sundry Debtors | 61 | 81 | 141 | 262 | 348 |
| Cash and Bank | 4,053 | 1,402 | 3,542 | 1,772 | 1,453 |
| Loans and Advances | 2,342 | 6,625 | 2,288 | 5,893 | 6,531 |
| Total Current Assets | 8,707 | 13,428 | 11,339 | 16,276 | 19,435 |
| Less : Current Liabilities | 4,283 | 6,266 | 5,094 | 9,048 | 12,045 |
| Provisions | 163 | 150 | 190 | 260 | 260 |
| Total Current Liabilities | 4,446 | 6,416 | 5,284 | 9,308 | 12,305 |
| Net Current Assets | 4,261 | 7,011 | 6,055 | 6,969 | 7,130 |
| Total Assets | 5,821 | 9,974 | 17,339 | 20,552 | 24,448 |

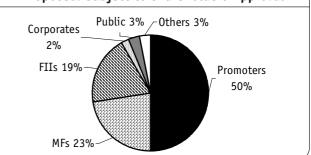
Table 3: Key Ratios

| Year End Mar | 2006A | 2007A | 2008E | 2009E | 2010E |
|-------------------|-------|--------|--------|--------|--------|
| EPS (Rs.) | 23.54 | 22.84 | 34.57 | 60.69 | 84.95 |
| P/E (x) | 39.51 | 40.72 | 26.90 | 15.32 | 10.95 |
| Diluted EPS (Rs.) | 17.65 | 17.12 | 25.92 | 45.50 | 63.69 |
| Diluted P/E (x) | 52.70 | 54.31 | 35.89 | 20.44 | 14.60 |
| Cash EPS (Rs.) | 24.25 | 24.01 | 36.22 | 64.44 | 90.17 |
| Book Value (Rs.) | 94.74 | 115.44 | 152.76 | 212.86 | 297.22 |
| P/B (x) | 9.92 | 8.14 | 6.15 | 4.42 | 3.16 |
| EBIDTA Margin (%) | 33.34 | 28.22 | 32.95 | 29.87 | 30.05 |
| PAT Margin (%) | 21.82 | 16.35 | 17.23 | 17.05 | 17.94 |
| EV/EBIDTA (x) | 24.46 | 25.18 | 16.00 | 10.31 | 7.69 |
| EV/ Sales (x) | 9.68 | 8.17 | 6.02 | 3.38 | 2.54 |
| Mcap/ Sales (x) | 10.34 | 7.74 | 5.35 | 2.90 | 2.18 |
| RONW (%) | 24.84 | 19.79 | 22.63 | 28.51 | 28.58 |
| ROCE (%) | 23.46 | 14.34 | 14.45 | 18.72 | 20.67 |
| Debt-Equity Ratio | 0.21 | 0.65 | 1.19 | 0.87 | 0.60 |

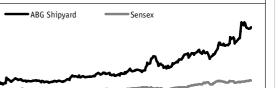
Shareholding Pattern: as on 30 Sep'07



Proposed: Subject to Shareholders Approval



Price Performance Chart



Jul-07

Dec-07

1150





Gujarat State Petronet Ltd.

Rs 104

... connecting pipelines to growth

Buy

Industry : Gas Distribution

Company P/E : 47 x FY'09E

Market Cap. (Rs) : 56,164 mn.

Face Value (Rs) : 10

BSE / NSE code : 532702 / GSPL 52-Week H/L (Rs) : Rs.105 / Rs. 41 Daily traded volume : 958,900/1,078,100

Dividend (FY07) : 5%

Investment Rational

- Capacity expansion plans: The pipeline network of GSPL has more than doubled from 510 kms in FY06 to 1130 kms in FY07. It has already invested ~ Rs.2bn for constructing the pipelines and setting up the infrastructure. It has lined up a further capital expenditure of Rs.2bn for setting up pipelines to connect to the areas of Jamnagar and Halol with a capital expenditure of Rs.0.7bn. Also, it is planning to set up pipeline gas grid to cover the area from Morbi to Mundra port and Pipavav port from Jamnagar. For funding the capital expenditure, IFC has made an equity investment of around Rs 1230mn and provided debt of Rs.3375mn for the project.
- Pure Play transmission player in India: GSPL is a pure gas transmission company and hence it is insulated from the vagaries of gas pricing. GSPL derives its income from transportation tariff which is a sum of fixed and variable component. These contracts require payment of minimum tariffs even if the customer is unable to utilize the transmission services. This take or pay clause ensures a fixed capacity utilization of GSPL's assets, giving a strong visibility and sustainability to GSPL's revenues.
- Volume expansion due to significant deals: It is currently executing about 18 mmscmd of gas supplies to its customers. Execution of further volumes would be carried out in phased manner till FY2009. Of these, significant ones that deserve mention are the gas transmission agreement with RIL for 11 mmscmd gas from Bharuch to Jamnagar for 15 years is expected to commence from Q4FY09. Also, it has entered into gas transmission agreement with Torrent Power Generation Ltd for 4.5 mmscmd gas for a period of 20 years likely to be commenced from April'08.
- City gas distribution plans: The share of city gas distribution in the total gas consumption pie, as per CRISIL, is likely to be at 14% in 2011-12, as compared to current 8%. GSPL also has plans to participate in this boom, with strategic investments in various group companies involved in city gas distribution projects. GSPL has invested approx. Rs.600mn in GSPC Gas (GSPC's wholly owned subsidiary), Sabarmati Gas (GSPC's joint venture with BPCL) and Krishna Godavari Gas Network Ltd. As per management perception, the corporate structures of these entities are likely to be finalized within 3-4 months.
- **Geographical Expansion:** GSPL, after having a wide coverage in Gujarat, has also announced its intention to diversify into areas outside Gujarat like Rajasthan, Andhra Pradesh and Maharashtra. The company management however, did not disclose details regarding this venture. This geographical expansion, we believe shall prove advantageous to GSPL giving it presence in other remunerative markets, alongwith providing a diversified reach.
- **Execution risk:** With huge capital expenditure lined up for expansion, GSPL's growth is directly linked to timely setting up of infrastructure and gas pipeline networks. With the regulatory clearances as well as other procedural formalities required to be done, there is an inherent risk of projects getting delayed at various stages of completion. However, we note that GSPL has a good execution track record for its projects without major time or cost overrun. It has more than doubled its pipeline network in past financial year.
- Tariff Regulations: Currently, GSPL's gas transmission agreements are typically with bulk buyers/sellers with a fixed tariff component being chargeable for the reservation of the network capacity. GSPL fixes tariffs based on pipeline distance and utilization, duration of contract, tariff offered by competing pipelines and the comparative cost of alternate fuels. Looking at these parameters, we feel that GSPL's current tariff strategy is more aligned towards Cost of Service (CoS) methodology favoured by the draft regulations for determination of network tariff for city or local natural gas distribution networks. We have estimated the normative tariff at Rs.65/mmscmd to be sustainable regulated tariff, against GSPL's current average tariffs of about Rs69/mmscmd. Hence, we believe that GSPL will have limited potential downside from any tariff regulatory development in the sector.

LKP Research 13 Rachana Kothari



Business Outlook

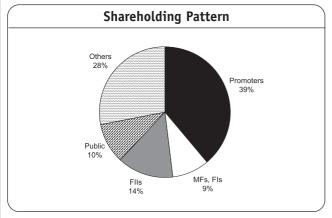
Natural gas is the fastest growing primary energy source amongst all the fossil fuel. With the setting up of PNGRB and maturing of the natural gas markets in India, we are likely to witness emergence of a competitive sector going forward. GSPL, we feel, is perched on the top with its leadership position to witness the unfolding of growth and regulatory developments in the sector.

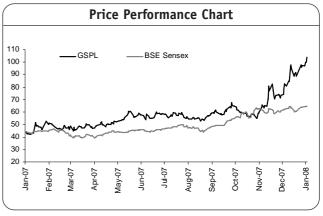
Valuations

GSPL is likely to post an expected earnings of Rs.2.09 and Rs.3.78 for FY09E and FY10E. This makes the stock trade at a PE of 47x and 24x FY09E and FY10E. Considering the aggressive depreciation policy of GSPL, cash earnings look more healthy at Rs.5.28 and Rs.7.36 for FY08E and FY09E, with P/E of 20x and 14x Cash earnings. Although the valuations appear fairly priced, effects of positive news flows from the regulatory development can prove to be a trigger for the stock. We expect the company to post healthy return ratios, both on capital as well as equity, giving comfort for the investors. Also, upside in revenues from various ventures like City Gas Distribution as well as geographic expansions which have not been built in our revenue projections, cannot be ruled out. Considering its strategic position in the sector, we recommend a BUY on the stock with a price target of Rs.130 for a medium term horizon.

Table 1: Profit & Loss A/c

| Year End Mar. (Rs. Mn.) | 2006 | 2007 | 2008E | 2009E | 2010E |
|----------------------------|-------|-------|-------|-------|-------|
| Sales Turnover | 2,635 | 3,176 | 4,095 | 5,599 | 7,956 |
| Other Income | 45 | 178 | 208 | 200 | 200 |
| Total Income | 2,679 | 3,354 | 4,303 | 5,799 | 8,156 |
| Gas Transportation charges | 192 | 72 | 82 | 112 | 143 |
| Connectivity Charges | 222 | 131 | 164 | 196 | 278 |
| Employee Cost | 27 | 40 | 61 | 84 | 119 |
| Admn. & Other Expenses | 251 | 256 | 328 | 420 | 636 |
| Total Expenditure | 692 | 498 | 635 | 812 | 1,177 |
| Operating Profit | 1,987 | 2,855 | 3,668 | 4,987 | 6,979 |
| Interest | 413 | 457 | 793 | 1,417 | 1,748 |
| Gross Profit | 1,574 | 2,399 | 2,876 | 3,570 | 5,231 |
| Depreciation | 791 | 1,026 | 1,600 | 1,791 | 2,015 |
| Profit Before Tax | 784 | 1,373 | 1,276 | 1,779 | 3,216 |
| Tax | 317 | 479 | 406 | 605 | 1,093 |
| Reported Net Profit | 466 | 894 | 870 | 1,174 | 2,122 |





Rachana Kothari



LKP Research

| 5,423 | | | | 2010E |
|--------|--------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3,123 | 5,428 | 5,619 | 5,619 | 5,619 |
| 3,653 | 4,231 | 5,101 | 6,275 | 8,397 |
| 9,075 | 9,659 | 10,720 | 11,894 | 14,016 |
| 5,702 | | 14,863 | | 20,563 |
| | 0 | 0 | 0 | . (|
| | 8,638 | 14,863 | 17.713 | 20,563 |
| | | | | 34,579 |
| | | | | 22,389 |
| | | | | 8,634 |
| | | | | 13,75! |
| | | · | | |
| | | | | 14,368 |
| | | • | • | (|
| | | • | • | 28,12 |
| | | | | 1,11 |
| 137 | 349 | 614 | 840 | 1,19 |
| 2,372 | 1,811 | 1,937 | 3,235 | 5,60 |
| 496 | 1,138 | 1,433 | 1,960 | 2,78 |
| 3,367 | 3,740 | 4,558 | 6,818 | 10,69 |
| 1,554 | 1,353 | 1,721 | 2,319 | 3,26 |
| 217 | 492 | 516 | 696 | 97 |
| 1,771 | 1,845 | 2,238 | 3,015 | 4,24 |
| 1,596 | 1,895 | 2,321 | 3,802 | 6,45 |
| 123 | 93 | 0 | 0 | |
| 15,370 | 19,017 | 25,583 | 29,607 | 34,57 |
| | | | | |
| 2006 | 2007 | 2008E | 2009E | 2010 |
| | | | | 3.7 |
| | | | | 27.5 |
| 2.24 | 3.42 | 4.40 | 5.28 | 7.3 |
| 46.50 | 30.44 | 23.66 | 19.71 | 14.1 |
| 10.51 | 17.80 | 19.09 | 21.18 | 24.9 |
| 9.89 | 5.84 | 5.45 | 4.91 | 4.1 |
| 0.64 | 0.89 | 1.39 | 1.49 | 1.4 |
| 1.90 | 2.03 | 2.04 | 2.26 | 2.5 |
| 74.15 | 85.14 | 85.25 | 86.00 | 85.5 |
| 17.40 | 26.65 | 20.22 | 20.24 | 26.0 |
| 5.91 | 7.38 | 6.50 | 8.75 | 11.1 |
| 5.14 | 9.25 | 8.12 | 9.87 | 15.1 10.1 |
| | 496 3,367 1,554 217 1,771 1,596 123 15,370 2006 1.19 87.39 2.24 46.50 10.51 9.89 0.64 1.90 74.15 17.40 5.91 | 85 0 5,786 8,638 14,861 18,297 9,805 18,889 2,205 3,228 7,600 15,661 6,051 1,368 0 0 13,651 17,029 362 442 137 349 2,372 1,811 496 1,138 3,367 3,740 1,554 1,353 217 492 1,771 1,845 1,596 1,895 123 93 15,370 19,017 2006 2007 1.19 1.65 87.39 63.09 2.24 3.42 46.50 30.44 10.51 17.80 9.89 5.84 0.64 0.89 1.90 2.03 74.15 85.14 17.40 26.65 5.91 7.38 5.14 9.25 | 85 0 0 5,786 8,638 14,863 14,861 18,297 25,583 9,805 18,889 20,639 2,205 3,228 4,828 7,600 15,661 15,811 6,051 1,368 7,451 0 0 0 13,651 17,029 23,262 362 442 573 137 349 614 2,372 1,811 1,937 496 1,138 1,433 3,367 3,740 4,558 1,554 1,353 1,721 217 492 516 1,771 1,845 2,238 1,596 1,895 2,321 123 93 0 15,370 19,017 25,583 2006 2007 2008E 1.19 1.65 1.55 87.39 63.09 67.16 2.24 3.42 4.40 46.50 30.44 23.66 <tr< td=""><td>85 0 0 0 5,786 8,638 14,863 17,713 14,861 18,297 25,583 29,607 9,805 18,889 20,639 22,389 2,205 3,228 4,828 6,619 7,600 15,661 15,811 15,770 6,051 1,368 7,451 10,034 0 0 0 0 13,651 17,029 23,262 25,805 362 442 573 784 137 349 614 840 2,372 1,811 1,937 3,235 496 1,138 1,433 1,960 3,367 3,740 4,558 6,818 1,554 1,353 1,721 2,319 217 492 516 696 1,771 1,845 2,238 3,015 1,596 1,895 2,321 3,802 2123 93 0 0</td></tr<> | 85 0 0 0 5,786 8,638 14,863 17,713 14,861 18,297 25,583 29,607 9,805 18,889 20,639 22,389 2,205 3,228 4,828 6,619 7,600 15,661 15,811 15,770 6,051 1,368 7,451 10,034 0 0 0 0 13,651 17,029 23,262 25,805 362 442 573 784 137 349 614 840 2,372 1,811 1,937 3,235 496 1,138 1,433 1,960 3,367 3,740 4,558 6,818 1,554 1,353 1,721 2,319 217 492 516 696 1,771 1,845 2,238 3,015 1,596 1,895 2,321 3,802 2123 93 0 0 |

15



Micro Inks Ltd.

Rs 415

.... inking colours of growth

Buy

 Industry
 : Ink
 BSE / NSE code
 : 532886 / MICRO

 Company P/E
 : 13 x CY08E
 52-Week H/L (Rs)
 : Rs. 495 / Rs. 287

 Market Cap. (Rs)
 : 10,446 mn
 Daily traded volume
 : 9,400 / 7,100

 Face Value (Rs)
 : 10
 Dividend (FY07)
 : 45%

Investment Argument

We recommend a BUY on Micro Inks Limited (MIL), a fully integrated post efficient global manufacturer of printing inks with a dominant share of the domestic market.

- Fully Integrated Operations: MIL is the only ink manufacturing company in the world having full backward integration, providing it a better control over its input costs. At its integrated plant at Vapi, MIL manufactures all the key raw materials needed for printing ink i.e. Resins, Varnishes, Pigment, Solvents, Additives etc., saving in cost of logistics, and enjoying better margins than its peers. Apart from backward integration, MIL also has a wide horizontal integration as it manufactures many specialized inks like security inks (which finds application in printing currency notes), metal decoration inks, sheet fed inks, packaging inks etc. On the back of its integrated operations, MIL is immune to downturn in some of the printing ink segment and enjoys seamless ink manufacturing.
- Strong R&D: MIL manufactures varied types of printing inks i.e. Lithography ink, Flexogrpahy ink, screen printing ink. Apart from its own R&D division, MIL gets technology from its parent, Huber group, which is fifth largest ink manufacturer globally. Recently MIL has launched "!NCREDIBLE", technologically improved version of its offset inks, new range of UV raw materials meeting the European specifications for exports, new range of pigment with superior light fastness, new range of water based screen inks for readymade garments. Since, quality and technology remains the heart of printing ink business, MIL is likely to leverage its strong R&D to develop new products and improving the technology of existing products.
- **Growth in User Industries:** The major users of printing inks are Print Media, FMCG and Pharma industries. Increasing literacy rate, changing demography and increasing disposable income has led to retail boom and revolution in print media, particularly, magazines. Global retail boom is forcing companies to make their packaging more attractive and colorful to distinguish its products from other products. This also leads to printing of more labels, stickers, hoardings etc.
- Parental Advantage: Acquisition of MIL by Huber in 2004, was a perfect match, since both the companies
 were present in mutually exclusive products Apart from expanding the product basket and technology edge,
 Huber has presence in global Ink industry for more than 240 years, having 34 companies spread across
 the globe and over 200 sales and delivery centers globally.
- Strong Client Base: Being the largest ink manufacturer in India and on consolidated basis, fifth largest ink manufacturer globally, MIL has a strong client base ranging from Times group, National Geography, The Washington Post, Colgate-Palmolive, Hindustan Lever, Cadbury's, Pepsi, Coca Cola, Wipro etc. in FMCG & retail segment.

Company Background

Micro Inks Ltd. (MIL), part of Germany based Huber Group, is India's largest ink manufacturing company
having domestic market share of more than 30%. MIL manufactures two main varieties of inks -general inks
and liquid inks. General inks are used for printing of newspaper, magazines, cartons and corrugated boxes
used in packaging and textiles. Liquid inks are mainly used for printing on polyester BOPP, LDPE,
aluminium foils and paper.

LKP Research 16 Ajay Shah



MIL has two plants in Vapi, Gujarat (one of which is 100% EOU), two plants in Silvassa and one plant
in Daman. 100% EOU unit at Vapi acts as mother plant, where the basic ink is manufactured and is sent
to units situated at Daman and Silvassa for specialized processing as per needs of individual customers.

Financial Highlights

• For CY06 (9 Months), the profit was impacted to extent of Rs. 712 mn. on account of provision made for following one time extra ordinary items, post acquisition by Huber group:

| Items | Nature of Expense | Amount (Rs. Mn.) |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|------------------|
| Loss on account of exchange fluctuation | Recurring | 186 |
| Reversal of target plus benefit accrued in FY06 due to reduction of rate from 10% to 5% as per notification issued in June 2006 by the Government of India | One Time | 40 |
| Termination of Contractual obligation | One Time | 24 |
| Write -off for obsolete inventories | One Time | 85 |
| Provision for doubtful debts | One Time | 153 |
| Conversion of existing DTA plants into 100% EOU | One Time | 215 |
| Others | One Time | 9 |
| Total | | 712 |

• For 9MCY07, MIL has posted a top line of Rs. 10,803.6 mn. (Rs. 8,520.5 mn.), an increase of 26.8% and a bottom line of Rs. 444.9 mn. against a loss of Rs. 454.6 mn.

Areas of Concern

- Prices of major raw materials used in manufacturing of pigments i.e. Phthalic Anhydride, Urea and Cuprous Chloride are fluctuating. Raw material sourcing and working capital management therefore assumes significance.
- Since MIL earns 60% of its revenues from exports (all in dollar terms), is exposed to risks due to rupee appreciation. However, company enjoys natural hedge on account of foreign currency term loans and about 50% of its raw materials are imported (priced in dollar terms). Hence net exposure is nominal and not likely to impact the profit margins significantly.

Valuation

Currently, the stock is trading at a PE of 13x its CY08E earnings and about 11x its CY09E earnings. Being the largest ink manufacturer in India - a market which is growing at a rate of 12-15% per annum - is moving up in value chain with more focused on developing inks for specialized uses. We recommend a BUY on the stock with a one year price target of Rs. 550.

LKP Research 17 Ajay Shah



| Table | 1: | Profit | ጼ | l nss | A/c |
|-------|----|---------------|---|-------|---------------------|
| IUDIC | | IIVIIL | u | EU33 | M / C |

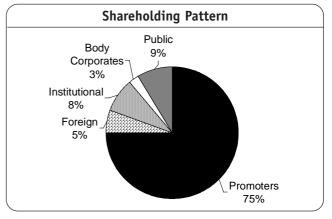
| Year End Dec. (Rs. Mn.) | FY06 | CY06(9M) | CY07E | CY08E | CY09E |
|---------------------------|--------|----------|--------|--------|--------|
| Net Sales | 10,822 | 8,770 | 11,099 | 12,431 | 13,923 |
| Other Income | 44 | 51 | 39 | 45 | 50 |
| Total Income | 10,866 | 8,822 | 11,138 | 12,476 | 13,973 |
| Raw Material Consumed | 6,696 | 6,098 | 7,797 | 8,858 | 10,060 |
| Employee Expenses | 834 | 628 | 780 | 873 | 978 |
| Other Expenses | 2,117 | 2,043 | 1,292 | 1,292 | 1,292 |
| Total Expenditure | 9,648 | 8,769 | 9,869 | 11,024 | 12,331 |
| PBIDT | 1,219 | 53 | 1,269 | 1,452 | 1,642 |
| Interest | 268 | 273 | 195 | 90 | 60 |
| PBDT | 951 | (220) | 0 | 1,363 | 1,582 |
| Depreciation | 369 | 369 | 369 | 369 | 369 |
| PBT | 582 | (512) | 769 | 988 | 1,163 |
| Tax | 113 | (57) | 139 | 178 | 209 |
| Reported Profit After Tax | 468 | (455) | 630 | 810 | 953 |
| Extra-ordinary Items | 0 | (148) | 0 | 0 | 0 |
| Adjusted Profit After | | | | | |
| Extra-ordinary item | 468 | (306) | 630 | 810 | 953 |

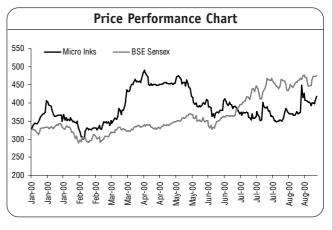
Table 3: Key Ratios

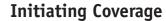
| Year End Dec. | FY06 (| Y06 (9M |) CY07I | E CY08E | CY09E |
|---------------------|--------|---------|---------|---------|--------|
| EPS (Rs.) | 18.27 | (12.31) | 25.34 | 32.58 | 38.33 |
| P/E Ratio (x) | 22.99 | (34.12) | 16.57 | 12.89 | 10.96 |
| Book Value (Rs.) | 189.18 | 164.90 | 184.53 | 210.27 | 240.03 |
| Price to Book Value | 2.22 | 2.55 | 2.28 | 2.00 | 1.75 |
| Debt-Equity Ratio | 0.62 | 0.66 | 0.34 | 0.13 | 0.12 |
| EBIDTA Margin (%) | 11.21 | 0.60 | 11.40 | 11.64 | 11.75 |
| PAT Margin (%) | 4.31 | (5.15) | 5.66 | 6.50 | 6.82 |
| ROCE (%) | 11.14 | (3.50) | 15.69 | 18.26 | 18.33 |
| RONW (%) | 9.95 | (7.47) | 13.73 | 15.50 | 15.97 |
| EV/EBIDTA | 10.52 | 237.30 | 9.09 | 7.21 | 6.16 |
| Market Cap/Sales | 0.97 | 1.19 | 0.94 | 0.84 | 0.75 |

Table 2: Balance Sheet

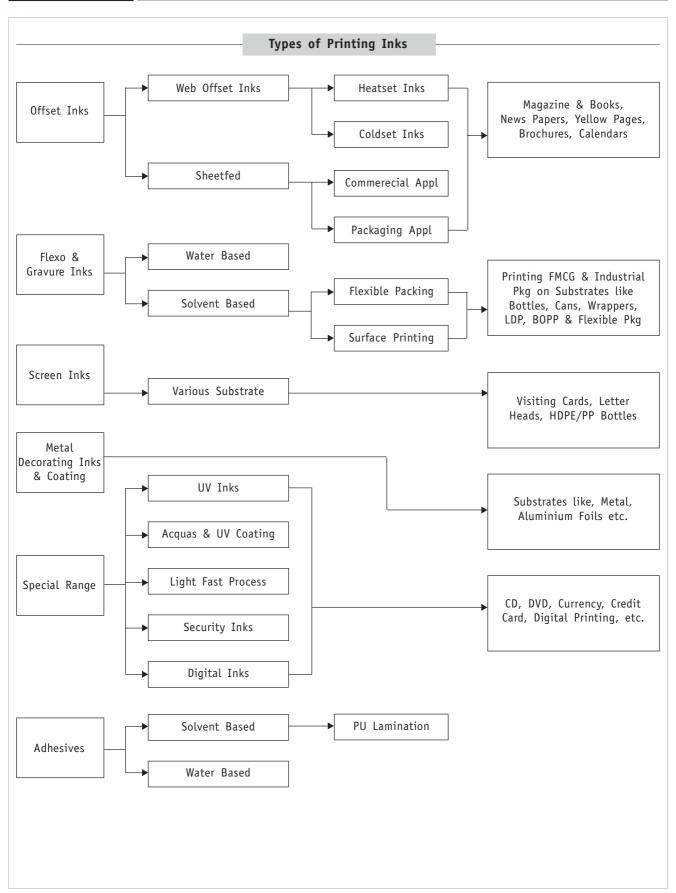
| Year End Dec. (Rs. Mn.) | FY06 | CY06(9M) | CY07E | CY08E | CY09E |
|---------------------------|-------|----------|-------|-------|-------|
| Share Capital | 249 | 249 | 249 | 249 | 249 |
| Reserves Total | 4,457 | 3,853 | 4,341 | 4,981 | 5,721 |
| Total Shareholders Funds | 4,705 | 4,101 | 4,590 | 5,230 | 5,970 |
| Secured Loans | 2,818 | 2,132 | 1,557 | 675 | 700 |
| Unsecured Loans | 100 | 584 | 0 | 0 | 0 |
| Total Debt | 2,918 | 2,716 | 1,557 | 675 | 700 |
| Total Liabilities | 7,623 | 6,817 | 6,147 | 5,905 | 6,670 |
| Gross Block | 5,840 | 5,887 | 6,187 | 6,462 | 6,762 |
| Less: Accumu. Dep. | 1,630 | 1,880 | 2,185 | 2,559 | 2,978 |
| Net Block | 4,210 | 4,007 | 4,002 | 3,903 | 3,784 |
| Capital WIP | 84 | 220 | 0 | 0 | 0 |
| Investments | 0 | 0 | 0 | 0 | 0 |
| Inventories | 2,833 | 3,318 | 2,737 | 3,065 | 3,433 |
| Sundry Debtors | 2,717 | 2,892 | 3,041 | 3,406 | 3,814 |
| Cash and Bank | 443 | 49 | 466 | 648 | 1,025 |
| Loans and Advances | 1,003 | 854 | 939 | 1,014 | 1,232 |
| Total Current Assets | 6,997 | 7,113 | 7,183 | 8,133 | 9,504 |
| Current Liabilities | 3,476 | 4,318 | 4,757 | 5,783 | 6,196 |
| Provisions | 191 | 204 | 281 | 348 | 422 |
| Total Current Liabilities | 3,253 | 4,184 | 5,038 | 6,131 | 6,618 |
| Net Current Assets | 3,743 | 2,929 | 2,144 | 2,002 | 2,886 |
| Total Assets | 7,623 | 6,817 | 6,147 | 5,905 | 6,670 |













Appendix I

Inside Out

This report captures the buying/selling by "Insiders", basically Employees, Directors and Promoters. Since the insiders are better informed about the company, buying by this group is probably an indication that something good is happening in the company, either topical or simply that the company is performing well. Insider buying thus could signal that the stock may be poised to rise...

Selling by insiders, on the other hand, may not necessarily be a signal that something is amiss in the company (though that could be the case as well). An insider may just be diversifying his/her portfolio and hence exiting the stock. Or he/she may just need the funds for some personal reasons. But in case of Insider buying there could be only one reason: to make Money. Insider buying thus tells us more definitively about the likely stock price movements than insider selling....

Buying Insight

| Company Name | Acquirer | Designation | Date Of Transaction | No.of Shares Bought | Reported Date |
|-----------------------------------|----------------------------------|---------------------|------------------------|------------------------|------------------|
| Adarsh Derivatives Ltd | Mr. B.D. Jindal (Agarwal) | Director | 20-Dec-07 | 120,000 | 28-Dec-07 |
| AMD Metplast Ltd. | Mr. Ashok Gupta | Managing Director | 12-Dec-07 | 80,000 | 18-Dec-07 |
| | Mr. Harswarup Gupta | | 12-Dec-07 | 10,000 | 18-Dec-07 |
| Ashapura Minechem Ltd | Mr. Navnitlal R Shah | Executive Chairman | 17-0ct-07 | 14,995 | 06-Dec-07 |
| Ashco Industries Ltd | Mr. Ashok K Kotwani | Chairman & MD | 21 to 23-Nov-2007 | 425,075 | 03-Dec-07 |
| Bajaj Hindustan Sugar & Ind Ltd | PSIL ESOP And Welfare Trust | | 05-Dec-07 | 5,000,000 | 12-Dec-07 |
| Bhagwati Autocast Ltd | Mr. Narendra G Somani | Chairman & MD | 11-Dec-07 | 50,000 | 17-Dec-07 |
| | Mavi Investment Fund Ltd. | More than 1% Holder | | 425,000 | 05-Dec-07 |
| Bhagwati Banquets and Hotels Ltd. | Mr. Narendra G. Somani | Chairman & MD | 11-Dec-07 | 50,000 | 13-Dec-07 |
| Bharat Gears Ltd | Mr. Surinder P Kanwar | Chairman & MD | 23-Nov-07 | 2,000 | 05-Dec-07 |
| Cadila Healthcare Ltd. | Dr. Ganesh Narayan Nayak | | 17-Dec-07 | 3,000 | 26-Dec-07 |
| Celebrity Fashions Ltd. | Mr. A.M. Gopinath | | 07-Dec-07 | 1,000 | 13-Dec-07 |
| | Mr. J.V.Josiah Franklin | | 07-Dec-07 | 4,000 | 13-Dec-07 |
| Chokshi Imaging Ltd. | Mr. Anil V. Choksi | Managing Director | 1 & 6-Nov-07 | 5,079 | 05-Dec-07 |
| | Mr. Naimish N. Choksi | WTD | 1 & 6-Nov-07 | 2,411 | 05-Dec-07 |
| | Mr. Suresh V. Choksi | WTD | 1 & 6-Nov-07 | 4,345 | 05-Dec-07 |
| Compulink Systems Ltd. | Mr. Achyut Godbole | Director | 07-Dec-07 | 12,132 | 13-Dec-07 |
| | Mr. Achyut Godbole | Director | 04-Dec-07 | 1,280 | 13-Dec-07 |
| | Mr. Achyut Godbole | Director | 29-Nov-00 | 5,964 | 06-Dec-07 |
| | Mr. Achyut Godbole | Director | 26-Nov-07 | 21,470 | 03-Dec-07 |
| Consolidated Securities Ltd. | Mundra Credit & Invest Pvt. Ltd. | More than 1% Holder | 29-Nov-07 | 6,043 | 05-Dec-07 |
| | Mundra Credit & Invest Pvt. Ltd. | More than 1% Holder | 30-Nov-07 | 3,270 | 04-Dec-07 |
| | Mundra Credit & Invest Pvt. Ltd. | More than 1% Holder | 28 to 29-Nov-2007 | 20,043 | 03-Dec-07 |
| Crystal Software Solutuions Ltd. | Crystal Equities Ltd. | More than 1% Holder | 06-Dec-07 | 6,500 | 31-Dec-07 |
| | Mr. Kaushal N Shah | More than 1% Holder | 5-Nov to 8-Nov-07 | 629,037 | 31-Dec-07 |
| DCM Shriram Industries Ltd. | HB Stockholdings Ltd. | More than 1% Holder | 6 & 12-Dec-07 | 169,969 | 20-Dec-07 |
| | HB Stockholding Ltd. | More than 1% Holder | 20-Dec-07 | 643,912 | 28-Dec-07 |
| Deccan Aviation Ltd. | Kingfisher Radio Ltd | More than 1% Holder | | 4,000,000 | 31-Dec-07 |
| Divi's Laboratories Ltd. | Mr. N.V.Ramana | Executive Director | 10-Dec-07 | 27,340 | 17-Dec-07 |
| El Forge Ltd. | Chendur Forgings Ltd | More than 1% Holder | 29-Nov-07 | 200,000 | 04-Dec-07 |



| Elder Pharmaceuticals Ltd | Indarts Exports Pvt Ltd. | More than 1% Holder | 03-Dec-07 | 33,000 | 31-Dec-0 |
|-----------------------------------|-------------------------------------------------------------------------|------------------------|-----------------------------|---------------------------------------|----------------------|
| Emmessar Biotech & Nutrition Ltd. | Mrs. Rajalakshmi Raghavan | | | 1,000 | 17-Dec-0 |
| Fluidomat Ltd. | Mr. Ashok Jain | Chairman & MD | 06-Dec-07 | 160,000 | 12-Dec-0 |
| Garnet International Ltd | Ms. Indira Gaggar | More than 1% Holder | 12-Dec-07 | 1,000 | 17-Dec-0 |
| Gateway Distriparks Ltd | Prism International Pvt. Ltd. | More than 1% Holder | 11-Dec-07 | 29,158 | 18-Dec-0 |
| | Prism International Pvt. Ltd | More than 1% Holder | 04-Dec-07 | 500,000 | 07-Dec-0 |
| | Prism International Pvt. Ltd | More than 1% Holder | 07-Dec-07 | 60,000 | 12-Dec-0 |
| | Savant India Inst. of Tech | | 10-Dec-07 | 95,000 | 14-Dec-0 |
| Geometric Ltd | Godrej Investments Pvt. Ltd. | More than 1% Holder | 27-Dec-07 | 3,100,000 | 31-Dec-0 |
| Gitanjali Gems Ltd. | Mr. Mehul C Choksi | Chairman & MD | 19-Dec to 26-Dec-07 | 1,385,862 | 31-Dec-0 |
| Greycells Entertainment Ltd. | Tanvin Tradefin Pvt. Ltd. | | 4 to 10-Dec-07 | 75,800 | 17-Dec-0 |
| HB Leasing & Finance Co. Ltd. | Mr. Anil Goyal | Managing Director | | 20,150 | 17-Dec-0 |
| | Mr. H.C. Bhasin | | 04-Dec-07 | 87,417 | 07-Dec-0 |
| HDFC | Mr. B.S. Mehta | Director | 10-Dec-07 | 7,500 | 13-Dec-0 |
| - | Mr. S. Venkitaramanan | Director | 10-Dec-07 | 7,500 | 13-Dec-(|
| Hi-Tech Gears Ltd | Hi-tech Portfolio Investments Ltd. | Mara than 10/ Haldar | 19 to 27-Nov-2007 | 3,994 | 03-Dec-0 |
| mi-lecii deais Liu | Hitech Portfolio Investments Ltd. | Moret than 1% Holde | | 2,000 | 13-Dec-0 |
| | Hi-tech Portfolio Investments Ltd. | | | | 28-Dec-(|
| | Mr. Anuj Kapuria | Director | 05-Dec-07 | 1,000 | 13-Dec-(|
| | Mr. Anuj Kapuria | Director | 07-Dec-07 | 500 | 13-Dec-(|
| | Mr. Anuj Kapuria | Director | 19-Nov-07 | 2,649 | 03-Dec-(|
| | Mr. Pranav Kapuria | | 11/12/2007 to 14/12/20 | | 28-Dec-(|
| | Mr. Pranav Kapuria | Dpty MD | 05-Dec-07 | 1,780 | 13-Dec-(|
| | Mr. Pranav Kapuria | Dpty MD | 28-Nov-07 | 500 | 11-Dec-(|
| | Mr. Pranav Kapuria | Dpty MD | 19 & 27-Nov-07 | 2,135 | 03-Dec-(|
| House of Pearl Fashions Ltd | Mr. Pulkit Seth | Managing Director | 21-Nov-07 | 3,846 | 04-Dec-0 |
| IFL Promoters Ltd | Pert Consultants Ltd. | | 14-Dec-07 | 73,454 | 24-Dec-0 |
| India Glycols Ltd | Mr. K.N. Memani | Director | 19-Nov-07 | 7,000 | 17-Dec-0 |
| | Mr.M.L. Bhatia | Chairman & MD | 17-Dec-07 | 40,000 | 26-Dec-0 |
| KJMC Global Market (India) Ltd. | Mr. Girich Jain | Director | 20-Dec-07 | 49,464 | 28-Dec-0 |
| KIMC Global Market (India) Liu. | Mr. Rajnesh Jain | Executive Director | 20-Dec-07 | 48,018 | |
| | Mr. Pankaj Jain | Executive Director | 20-Dec-07 20-Dec-07 | 48,018 | 28-Dec-0 28-Dec-0 |
| NDDI 1+4 | <u> </u> | Chairman & MD | | · · · · · · · · · · · · · · · · · · · | |
| KRBL Ltd. | Mr. Anala Kumar Gunta | Chairman & MD Jt.MD | | 15,000 | 06-Dec-0 |
| | Mr. Anoop Kumar Gupta | Jt.MD | | 15,000 | |
| | Mr. Arun Kumar Gupta Radha Raj Ispat Pvt Ltd. | More than 1% Holder | | 15,000 1,123 | 06-Dec-0 05-Dec-0 |
| | Radha Raj Ispat Pvt. Ltd. | More than 1% Holder | | 41,218 | 31-Dec-0 |
| | Radha Raj Ispat Pvt. Ltd. | More than 1% Holder | | 32,500 | 04-Dec-0 |
| W C O'! . I . I | | | | | |
| K.S.Oils Ltd. | Mr. Ramesh Chand Garg | Chairman | 05 & 06-Dec-07 | 60,000 | 07-Dec-0 |
| | Mr. Ramesh Chand Garg | Chairman | 11 & 12-Dec-07 | 1,211,000 | 14-Dec-0 |
| | Mr. Ramesh Chand Garg | Chairman | 17 to 18-Dec-07 | 811,700 | 20-Dec-0 |
| | | CI · | | | 24-Dec-0 |
| | Mr. Ramesh Chand Garg | Chairman | 19-Dec-07 | 400,000 | |
| | Mr. Ramesh Chand Garg Mr. Ramesh Chand Garg | Chairman | 20-Dec-07 | 400,000 | 26-Dec-0 |
| | Mr. Ramesh Chand Garg Mr. Ramesh Chand Garg Mr. Ramesh Chand Garg | Chairman Chairman | 20-Dec-07 13 & 14-Dec-07 | 400,000 1,000,000 | 26-Dec-0 17-Dec-0 |
| | Mr. Ramesh Chand Garg Mr. Ramesh Chand Garg | Chairman | 20-Dec-07 | 400,000 | 26-Dec-0 |



| Liberty Phosphate Ltd | Mr. Shakil Zakaria Memon Ms. Roshni Jaiswal | Whole-time Director | 07-Dec-07 07-Dec-07 | 20,000 500,000 | 13-Dec-0 |
|------------------------------------|------------------------------------------------|---------------------|------------------------|-------------------|----------|
| London Ltd. | | | | · | |
| Lupin Ltd | Mr, Prabhat Tandon Mr. Ashok Kumar Madan | | 01-Dec-07 01-Dec-07 | 1,620 | 10-Dec-0 |
| | Mr. Harish Narula | | 01-Dec-07 | 420 2,100 | 10-Dec-0 |
| L.G.Balkrishnan & Bros. Ltd. | Elgi Automotive Services Ltd. | | 06-Dec-07 | 325,000 | 10-Dec-0 |
| Mahindra & Mahindra Ltd. | Mr. Nadir B Godrej | Director | 28-Nov-07 | 5,000 | 03-Dec-0 |
| Marksans Pharma Ltd. | Mr. Mark Saldanha | Chairman & MD | 30-Nov-07 | 32,562 | 05-Dec-0 |
| Marksans i naima Etu. | Mr. Mark Saldanha | Chairman & MD | 14-Dec-07 | 117,438 | 20-Dec-0 |
| Marico Limited | Mr. Harsh Mariwala | Chairman & MD | 23-Nov-07 | 600,000 | 04-Dec-0 |
| Max India Ltd. | Medicare Investments Ltd. | More than 1% Holder | 27-Nov-07 | 18,000 | 05-Dec-0 |
| Tiax India Eta. | Medicare Investments Ltd. | More than 1% Holder | 20 & 22-Nov-07 | 68,372 | 07-Dec-0 |
| Mercator Lines Ltd. | Mrs. Simi Khanna | | 29-Nov-07 | 1,500 | 04-Dec-0 |
| Motor & General Finance Ltd | Grosvenor estates Pvt Ltd. | More than 1% Holder | | 9,000 | 31-Dec-0 |
| | Mr. Rajiv Gupta | Director | | 618,106 | 31-Dec-0 |
| | Ms. Arti Gupta | More than 1% Holder | | 167,879 | 31-Dec-0 |
| | Ms. Sumana Verma | More than 1% Holder | | 283,783 | 31-Dec-0 |
| Mount Everest Mineral Water Ltd | Mr. Tata Tea Ltd. | More than 1% Holder | 05-Dec-07 | 28,600 | 12-Dec-0 |
| Navin Fluorent International Ltd | Mr. Thekkekara Meloth Mohan | | 02-Nov-07 | 10,000 | 13-Dec-0 |
| New Delhi Television Limited | Mr. Prannoy Roy | Chairman & WTD | 26-Dec-07 | 2,417,925 | 28-Dec-0 |
| | Mrs. Radhika Roy | Managing Director | 26-Dec-07 | 2,417,925 | 28-Dec-0 |
| Nissan Copper Limited | Mr. Sanjay Mardia | Chairman | 06-Dec-07 | 5,000 | 07-Dec-0 |
| | Mr. Sanjay Mardia | Chairman | 13-Dec-07 | 2,390 | 17-Dec-0 |
| Orient Abrasives Ltd. | Ms. Bhawna Rajgarhia | More than 1% Holder | | 21,078 | 06-Dec-0 |
| Plastiblends India Ltd. | Mr. S. N. Kabra | | 14 & 15-Dec-07 | 50,000 | 17-Dec-0 |
| Rajasthan Tube Mfg. Co | Bihar Tubes Ltd. | | 17-Dec-07 | 450,000 | 19-Dec-0 |
| Regal Entertainment & Cons. Ltd. | Anurag Finvest Pvt. Ltd. | More than 1% Holder | 26-Nov-07 | 4,075 | 05-Dec-0 |
| Ritesh Properties & Industries Ltd | Mr. Sanjeev Arora | Managing Director | 24 & 26-12-07 | 61,728 | 31-Dec-0 |
| Roselabs Finance Ltd. | Poonam Fast Foods Pvt. Ltd. | More than 1% Holder | 22-Nov-07 | 255,000 | 06-Dec-0 |
| | Poonam Fast Foods Pvt. Ltd. | More than 1% Holder | 14-Dec-07 | 370,000 | 26-Dec-0 |
| Samtel Colour Ltd., | Mr.Arun Bharat Ram | Director | 06-Dec-07 | 50,000 | 17-Dec-0 |
| Shree Bhawani Paper Mills Ltd. | Mr. Sudhir Tandon | | 03-Dec-07 | 82,000 | 11-Dec-0 |
| Shree Nath Commercial & Fin Ltd | Mr. Anoop Aggarwal | | 14-Jul-07 | 5,000 | 26-Dec-0 |
| | Ms. Aparjita Aggarwal | | 14-Jul-07 | 5,000 | 26-Dec-0 |
| | Mr. Samarth Aggarwal | | 14-Jul-07 | 5,000 | 26-Dec-0 |
| Spentex Industries Ltd. | CLC & Sons Pvt. Ltd. | More than 1% Holder | 11-Dec-07 | 1,000,000 | 12-Dec-0 |
| SREI Infrastructure Finance Ltd | Mr. Prasad Kumar Pandey | Whole-time Director | 19 & 22-Nov-07 | 10,000 | 03-Dec-0 |
| Sree Sakthi Paper Mills Ltd | Mr. Vignesh | | | 104,857 | 18-Dec-0 |
| | Mr. Sudhir Tandon | Managing Director | 19-Dec-07 | 148,000 | 26-Dec-0 |
| | Ms. Sree Vidya Subramoniam | | | 8,632 | 18-Dec-0 |
| SSI Ltd | PVP Enterprises Pvt Ltd | More than 1% Holder | 03-Dec-07 | 1,923,077 | 06-Dec-0 |
| Sujana Metal Products Ltd | Mr. Y.S.Chowdhary | Chairman | 13-Dec-07 | 255,000 | 19-Dec-0 |



| Sumeet Industries Ltd | Mr. Shankarlal Somani | Chairman | 21-Nov to 26-Nov-07 | 30,000 | 04-Dec-07 |
|-------------------------------|-----------------------------|---------------------|--------------------------|---------|-----------|
| Suprajit Engineering Ltd | Mr. K. Ajith Kumar Rai | Vice Chairman & M.D | 30-Nov-07 | 18,706 | 07-Dec-07 |
| | Mrs. Supriya Rai | More than 1% Holde | r 30-Nov-07 | 2,994 | 07-Dec-07 |
| Surana Telecom Ltd. | Bhagyanagar India Ltd. | Group Co. | 11-Dec to 15-Dec-07 | 59,301 | 19-Dec-07 |
| | Bhagyanagar India Ltd. | Group Co. | 16/12/2007 to 21/12/2007 | 38,115 | 27-Dec-07 |
| | Bhagyanagar India Ltd. | Group Co. | 29-Nov-07 | 23,185 | 05-Dec-07 |
| | Bhagyanagar India Ltd. | Group Co. | 01-Dec-07 | 29,427 | 13-Dec-07 |
| | Bhagyanagar India Ltd. | Group Co. | 23-Nov-07 | 108,856 | 03-Dec-07 |
| Tata Elxsi Ltd | Tata Sons Ltd | Group Co. | 31-Jul-07 | 992,128 | 06-Dec-07 |
| UTV Software Comm. Ltd. | Mr. Amit Banka | | 20-Nov-07 | 1,000 | 13-Dec-07 |
| Varun Shipping Co. Ltd | Mr. Arun Mehta | Vice Chairman & MD | 26-Nov-07 | 100,000 | 04-Dec-07 |
| Visaka Industries Ltd., | Dr. G. Vivekanand | Managing Director | 20-Dec-07 | 300,000 | 28-Dec-07 |
| VLS Finance Limited | Mr. M P Mehrotra | Director | 03-Dec-07 | 25,000 | 07-Dec-07 |
| | Mr. M P Mehrotra | Director | 20-Dec-07 | 10,000 | 27-Dec-07 |
| | Mr. M P Mehrotra | Director | 17-Dec-07 | 1,000 | 24-Dec-07 |
| Williamson Financial Ser. Ltd | Williamson Magor & Co. Ltd. | Group Co. | 23 & 27-Nov-07 | 500,000 | 03-Dec-07 |
| Wipro Ltd | Mr. V. Ramachandran | | 07-Dec-07 | 1,400 | 11-Dec-07 |

Selling Insight

| Co. Name | Acquirer | Designation | Date Of Transaction | No.of Shares Sold | Reported Date |
|-------------------------|----------------------------------|---------------------|------------------------|----------------------|------------------|
| Advik Laboratories Ltd. | Black Fox Financial Pvt. Ltd. | More than 1% Holder | 17-Dec-07 | | 31-Dec-07 |
| Advik Laboratories Ltd. | | | | 10,000 | |
| | SJM Investment (Delhi) Pvt. Ltd. | More than 1% Holder | 17-Dec-07 | 32,808 | 31-Dec-07 |
| | Mr. Suresh Bohra | | 17-Dec-07 | 77,192 | 31-Dec-07 |
| Ambuja Cements Ltd. | Mr. Ajay Kapur | Managing Director | 21-Nov-07 | 10,000 | 13-Dec-07 |
| | Mr. Ajay Kapur | Managing Director | 30-Nov-07 | 2,000 | 13-Dec-07 |
| | Mr. Ajay Kapur | Managing Director | 310ct to 2Nov 07 | 7,500 | 13-Dec-07 |
| | Mr. Anil Kaul | | 26-Nov-07 | 65,000 | 07-Dec-07 |
| | Mr. Anil Kaul | | 26-Nov-07 | 8,729 | 04-Dec-07 |
| | Mr. Atul Rasiklal Desai | | 21-Nov to 27-Nov | 12,000 | 04-Dec-07 |
| | Mr. B.L. Taparia | WTD & CS | 28-Nov-07 | 10,000 | 07-Dec-07 |
| | Mr. B.L. Taparia | WTD & CS | 27-Nov-07 | 10,000 | 04-Dec-07 |
| | Mr. B.L. Taparia | WTD & CS | 30-Nov-07 | 10,000 | 12-Dec-07 |
| | Mr. B.L.Taparia | WTD & CS | 27-Nov-07 | 10,000 | 05-Dec-07 |
| | Mr. N.P. Ghuwalewala | WTD | 30-Nov & 03-Dec-07 | 20,000 | 14-Dec-07 |
| | Mr. N.P. Ghuwalewala | WTD | 29-Nov-07 | 7,500 | 13-Dec-07 |
| | Mr. P.B. Kulkarni | WTD | 12-Dec to 26-Dec-07 | 17,406 | 31-Dec-07 |
| | Mr. P.B. Kulkarni | WTD | 05-Dec-07 | 7,000 | 14-Dec-07 |
| | Mr. P.B. Kulkarni | WTD | 29-Nov-07 | 200 | 11-Dec-07 |
| | Mr. P.B. Kulkarni | WTD | 01-Dec-07 | 5,000 | 11-Dec-07 |
| | Mr. P.B. Kulkarni | WTD | 27-Nov-07 | 30,000 | 07-Dec-07 |
| | Mr. R.R. Darak | | 03-Dec-07 | 5,000 | 11-Dec-07 |
| | Mr. Rameshchandra Darak | | 05-Dec-07 | 5,000 | 12-Dec-0 |
| | Mr. U R Raju | | 6 &10-Dec-07 | 3,000 | 14-Dec-0 |
| | Mr. U R Raju | | 30-Nov-07 | 3,000 | 07-Dec-0 |
| | Mr. Vishwanathan K.K | | 23-Nov-07 | 27,000 | 11-Dec-0 |
| | Ms. Bindu Vishwanathan | | 29-Nov-07 | 6,750 | 11-Dec-0 |



| Arshiya International Ltd | Mr. V. Shivkumar | Director & CS | 26-Nov-07 | 2,000 | 06-Dec-0 |
|---------------------------------|--------------------------------|---------------------|---------------------|-----------|----------|
| Aptech Ltd. | Mr. Pramod Khera | Managing Director | 11-Dec-07 | 10,000 | 17-Dec-0 |
| Ashco Industries Ltd | Mr. Ankush A Kotwani | More than 1% Holder | 19-Nov-07 | 6,040 | 04-Dec-0 |
| | Mr. Ashok K Kotwani | Chairman & MD | 12-Dec-07 | 176,000 | 31-Dec-0 |
| | Mr. Ashok K Kotwani | Chairman & MD | 03-Dec-07 | 220,000 | 11-Dec-0 |
| | Mr. Ashok K Kotwani | Chairman & MD | 28 & 29-Nov-07 | 480,000 | 07-Dec-0 |
| | Mr. Ashok K Kotwani | Chairman & MD | 30-Nov-07 | 18,519 | 12-Dec-0 |
| | Mrs. Kanchan A Kotwani | Whole-time Director | 12-Dec-07 | 99,000 | 24-Dec-0 |
| | Mrs. Kanchan A Kotwani | Whole-time Director | 03-Dec-07 | 20,000 | 11-Dec-0 |
| | Mrs. Kanchan A Kotwani | WTD | 28-Nov-07 | 120,000 | 07-Dec-0 |
| | Ms. Neha A Kotwani | More than 1% Holder | 12-Dec-07 | 500 | 24-Dec-0 |
| | Ms. Neha A. Kotwani | More than 1% Holder | 19-Nov-07 | 17,281 | 04-Dec-0 |
| Asian Oilfield Services Ltd. | Mr. Vishal Manchanda | More than 1% Holder | 11 & 14-Dec-07 | 43,040 | 19-Dec-0 |
| | Ms. Shanta Kant | More than 1% Holder | 11 & 14-Dec-07 | 10,000 | 24-Dec-0 |
| Baba Arts Ltd | Mr. Gordhan P Tanwani | | 20-Dec to 27-Dec-07 | 130,500 | 31-Dec-0 |
| Biopac India Corporation Ltd | Ms. Pushpa B Doshi | Managing Director | 10 & 12-Dec-07 | 99,460 | 17-Dec-0 |
| · | Ms. Sangita P Doshi | More than 1% Holder | 07-Dec-07 | 129,643 | 17-Dec-0 |
| | Ms. Trupti H Doshi | More than 1% Holder | 20-Dec-07 | 63,055 | 27-Dec-0 |
| | Ms. Trupti H Doshi | More than 1% Holder | 14 to 17-Dec-07 | 194,270 | 19-Dec-0 |
| Brilliant Securities Ltd. | Brilliant Industries Ltd. | Group Co. | 12-Dec-07 | 364,800 | 17-Dec- |
| | SRHHL Industries Ltd. | More than 1% Holder | 19-Dec-07 | 417,500 | 26-Dec- |
| Camlin Fine Chemicals Ltd | Mr. Rajiv M Dandekar | More than 1% Holder | 26-Dec-07 | 15,000 | 28-Dec-0 |
| ountill Time offentions and | Mr. Rajiv M. Dandekar | More than 1% Holder | 24-Dec-07 | 8,000 | 27-Dec-0 |
| | Mrs. Sangeeta D. Dandekar | More than 1% Holder | 20-Dec-07 | 5,000 | 26-Dec-0 |
| | Mrs. Sangeeta D. Dandekar | More than 1% Holder | 24 & 26-Dec-07 | 11,000 | 28-Dec-0 |
| Comp-U-Learn Tech India Ltd. | Mr. Mukeshkumar Agarwal | | 06-Dec-07 | 300,000 | 10-Dec-0 |
| comp o ceam reen maia cea. | Mr. Mukeshkumar Agarwal | | 30-Nov-07 | 100,000 | 04-Dec-0 |
| | Mr. Mukeshkumar Agarwal | | 05-Dec-07 | 49,000 | 11-Dec-(|
| | Mr. Mukeshkumar Agarwal | | 11-Dec-07 | 13,000 | 13-Dec-0 |
| | Mr. Mukeshkumar Agarwal | | 3 &4-Dec-07 | 148,000 | 06-Dec- |
| | Mr. Mukeshkumar Agarwal | | | 800,000 | 12-Dec- |
| | Mr. Sreenivasa Rao Donepudi | Director | 14-Dec-07 | 350,000 | 20-Dec- |
| | Mr. Sreenivasa Rao Donepudi | Director | 13-Dec-07 | 200,000 | 18-Dec- |
| | Mr. Sreenivasa Rao Donepudi | Director | 12-Dec-07 | 301,500 | 13-Dec- |
| | Mr. Srinivas Raju | Director | 29-Nov-07 | 318,000 | 04-Dec-0 |
| Contech Software Ltd. | Master Karan R Vasa | | 4 to 7-Dec-07 | 100,000 | 17-Dec-0 |
| Crystal Software Solutuions Ltd | Crystal Equities Ltd. | More than 1% Holder | 27-Jul & 16-Nov-07 | 27,350 | 31-Dec- |
| | Mr. Kaushal N Shah | More than 1% Holder | 16-Oct to 16-Nov-07 | 107,767 | 31-Dec-0 |
| Dabur India Ltd. | Mr. Sunil Duggal | Director & CEO | 5 & 07-Dec-07 | 5,000 | 17-Dec-0 |
| Dabur Pharma Limited | Mr. J.H. Dalmia | Vice Chairman | 06-Dec-07 | 107,165 | 17-Dec-0 |
| DCM Ltd | Aggressar Leas & Fin Pvt. Ltd. | More than 1% Holder | 11 to 14-Dec-07 | 132,590 | 19-Dec-0 |
| | Aggressar Leas & Fin Pvt. Ltd. | More than 1% Holder | 19-Dec-07 | 2,000 | 26-Dec-0 |
| | Aggressar Leas & Fin Pvt. Ltd. | More than 1% Holder | 12-Dec-07 | 81,883 | 24-Dec-0 |
| Deccan Gold Mines Ltd. | Rama Mines (Mauritius) Ltd. | More than 1% Holder | 15-Nov-07 | 1,276,246 | 05-Dec-0 |
| D&H Welding Electrodes Ltd. | Mr. Vinod Vora | More than 1% Holder | | 64,300 | 07-Dec-0 |
| J 2 | Mr. Vinod Vora | More than 1% Holder | | 26,000 | 20-Dec-0 |
| DLF LIMITED | Mr. J.K. Gadi | | 7 & 10-Dec-07 | 1,000 | 17-Dec-0 |
| | Mr. J.K. Gadi | | 11-Dec-07 | 500 | 24-Dec-0 |



| DMC International Ltd. | Bharti Properties Pvt Ltd. | More than 1% Holder | 04-Dec-07 | 8,000 | 26-Dec-0 |
|-----------------------------------|------------------------------|-------------------------|----------------|-----------|----------|
| | Centenary Software Pvt. Ltd. | More than 1% Holder | 13-Nov-07 | 60,000 | 26-Dec-0 |
| | Konichiva Builders Ltd. | More than 1% Holder | 08-Dec-07 | 4,000 | 20-Dec-0 |
| | Konichiva Builders Ltd. | More than 1% Holder | 08-Dec-07 | 4,000 | 26-Dec-0 |
| Dolat Investments Ltd. | Mr. Pankaj D Shah | More than 1% Holder | | 700,000 | 26-Dec-0 |
| botat investments Ltu. | Mr. Pankaj D Shah | More than 1% Holder | 20-Dec-07 | 685,000 | 24-Dec-0 |
| | Mr. Pankaj D Shah | More than 1% Holder | 27-Dec-07 | 3,325,918 | 28-Dec-0 |
| | Mr. Pankaj D Shah | More than 1% Holder | 18-Dec-07 | 600,000 | 20-Dec-0 |
| | Mr. Shailesh D Shah | More than 1% Holder | 17 & 18-Dec-07 | 1,562,444 | 19-Dec-0 |
| | Mr. Shailesh D Shah | More than 1% Holder | 07-Dec-07 | 2,310,645 | 10-Dec-0 |
| | Mr. Shailesh D Shah | More than 1% Holder | 10-Dec-07 | 2,250,000 | 11-Dec-0 |
| | Mr. Shailesh D Shah | More than 1% Holder | 5 & 6-Nov-07 | 4,313,941 | 07-Dec-0 |
| Duroflex Engineering Ltd | ADP Investments Pvt.Ltd. | More than 1% Holder | 04-Dec-07 | 234,000 | 13-Dec-0 |
| burottex Engineering Ltd | Mr. Sanjay Agarwal | riore than 170 metaer | 04-Dec-07 | 45,600 | 17-Dec-0 |
| | Hardeep Crefinlease Pvt Ltd. | More than 1% Holder | 04-Dec-07 | 248,070 | 13-Dec-0 |
| Educomp Solutions Ltd | Mr. Shonu Chandra | Director | 30-Nov-07 | 1,350 | 05-Dec-0 |
| Educomp Solutions Eta | Mr. Sankalp Srivastava | Director | 26-Dec-07 | 2,000 | 31-Dec-0 |
| Emmessar Biotech & Nutrition Ltd. | · | More than 1% Holder | 28-Nov-07 | 275 | 13-Dec-0 |
| Entertainment Network (I) Ltd | Mr. A.P. Parigi | Managing Director & CEO | 04-Dec-07 | 7,000 | 13-Dec-0 |
| Emami Ltd | Mr. Aditya Vardhan Agarwal | WTD | 19-Dec-07 | 200,000 | 27-Dec-0 |
| | Mr. Harsh Vardhan Agarwal | WTD | 19-Dec-07 | 300,000 | 27-Dec-0 |
| | Mr. Indu Goenka | | 19-Dec-07 | 240,000 | 27-Dec-0 |
| | Mr. Radhehyam Agarwal | Executive Chairman | 19-Dec-07 | 50,000 | 27-Dec-0 |
| | Mr. Vibhash Vardhan Agarwal | | 19-Dec-07 | 182,000 | 27-Dec-0 |
| | Mrs. Richa Agarwal | | 19-Dec-07 | 50,000 | 27-Dec-0 |
| | Mrs. Usha Agarwal | | 19-Dec-07 | 75,000 | 27-Dec-0 |
| Empower Industries India Ltd | Mr. Dewang Master | Director | 30-Nov-07 | 86,418 | 06-Dec-0 |
| , | Mr. Dewang Master | Director | 12-Dec-07 | 270,000 | 27-Dec-0 |
| | Mr. Dewang Master | Director | 07 & 10-Dec-07 | 566,052 | 20-Dec-0 |
| | Mr. Dewang Master | Director | 04-Dec-07 | 90,037 | 17-Dec-0 |
| FACOR Steels Limited | Cornell Corporation | | 05-Dec-07 | 5,080,000 | 11-Dec-0 |
| FDC Ltd. | Dr. Satish Shripad Ugrankar | Director | | 2,000 | 27-Dec-0 |
| Ferro Alloys Corporation Ltd | Cornell Corporation | More than 1% Holder | 12-Dec-07 | 2,000,000 | 18-Dec-0 |
| · | Cornell Corporation | More than 1% Holder | | 600,000 | 10-Dec-0 |
| | Cornell Corporation | More than 1% Holder | 04-Dec-07 | 600,000 | 05-Dec-0 |
| | Cornell Corporation | More than 1% Holder | | 600,000 | 12-Dec-0 |
| Financial Technologies (I) Ltd | Mr. Arshad Khan | | 12-Dec-07 | 500 | 18-Dec-0 |
| , | Mr. Arshad Khan | | 26-Nov-07 | 2,000 | 04-Dec-0 |
| | Mr. Raju Venkatraman | | 28-Nov-07 | 1,000 | 04-Dec-0 |
| | Mr. Shreekant Javalgekar | | 06-Dec-07 | 1,000 | 12-Dec-0 |
| Fluidomat Ltd | IFCI Ltd | More than 1% Holder | 22-Nov-07 | 260,000 | 18-Dec-0 |
| Geometric Software Solutions | Mr. Ajit Joshi | | 28-Nov-07 | 17,650 | 11-Dec-0 |
| Godawari Power & Ispat | Mr. Y.C. Rao | Company Secretary | 04-Dec-07 | 2,400 | 11-Dec-0 |
| Gulshan Polyols Ltd. | Mr. S.K. Uppal | WTD & CEO | 27-Sep-07 | 1,500 | 26-Dec-0 |
| Hitech Plast Ltd. | Mr. Ashok K Goyal | Managing Director | 30-Nov-07 | 2,420 | 05-Dec-0 |
| | Mr. Ashok K. Goyal | Managing Director | 05-Dec-07 | 1,030 | 12-Dec-0 |
| HDFC Ltd | Mr. Deepak S Parekh. | Chairman & CEO | 13-Dec-07 | 30,000 | 20-Dec-0 |
| | • | | | | |



| | Mr. N.M. Munjee | Director | 12-Dec-07 | 2,000 | 19-Dec-07 |
|-----------------------------------|--------------------------------|-----------------------|-----------------------|---------|-----------|
| | Ms. Renu S Karnad | | | 30,000 | 19-Dec-07 |
| I-Flex Solutions Ltd | Mr. Manmath Kulkarni | | 07-Dec-07 | 4,000 | 17-Dec-07 |
| Trick Solutions Eta | Mr. Manmath Kulkarni | More than 1% Holder | 27-Nov-07 | 2,000 | 03-Dec-07 |
| India Infoline Ltd. | Mr. Dhiraj Choudhary | N/A | 3 Dec to 7Dec 07 | 50 | 13-Dec-07 |
| Indo Asian Fusegear Ltd | Refeer Gen Infotech Pvt. Ltd. | More than 1% Holder | 30-Nov-07 | 19,700 | 07-Dec-07 |
| Infotech Enterprises Ltd. | Mr. John Renard | Piore than 1 % Hotaer | 06-Dec-07 | 4,000 | 18-Dec-07 |
| Irplast Adhesive Ind | B. N. Enterprises Ltd. | More than 1% Holder | 18-Dec-07 | 618,537 | 26-Dec-07 |
| , | , | | | | |
| ISMT Limited | Mr. A.K. Jain | Director | 06-Dec-07 | 11,782 | 14-Dec-0 |
| | Mr. A.K. Jain | Director | 03-Dec-07 | 10,000 | 05-Dec-0 |
| | Mr. A.K. Jain | Director | 03-Dec-07 | 11,631 | 07-Dec-0 |
| | Mr. A.K. Jain | Director | 10-Dec-07 | 9,316 | 18-Dec-0 |
| ITC Ltd | Mr. Anup Singh | Executive Director | 12-Dec-07 | 10,000 | 20-Dec-0 |
| | Mr. Anup Singh | Executive Director | 13-Dec-07 | 12,310 | 26-Dec-0 |
| | Mr. B. B. Chatterjee | Company Secretary | 06-Dec-07 | 1,000 | 11-Dec-0 |
| | Mr. B. B. Chatterjee | Company Secretary | 13-Dec-07 | 8,000 | 20-Dec-0 |
| | Mr. S. S. H. Rehman | Executive Director | 03-Dec-07 | 20,000 | 11-Dec-0 |
| | Mr. S. S. H. Rehman | Executive Director | 29-Nov-07 | 10,000 | 11-Dec-0 |
| | Mr. S. S. H. Rehman | Executive Director | 28-Nov-07 | 10,000 | 05-Dec-0 |
| | Mr. S. S. H. Rehman | Executive Director | 14-Dec-07 | 7,500 | 20-Dec-0 |
| Jaiprakash Associates Limited | Mr. Manoj Gaur | Chairman & CEO | 14-Dec-07 | 20,000 | 27-Dec-0 |
| JHS Svendgaard Lab Ltd | aard Lab Ltd Mr. Nikhil Nanda | | | 800,000 | 05-Dec-0 |
| JMC Projects (India) Ltd. | Mr. Suhas joshi | Managing Director | 11-Dec-07 | 5,000 | 13-Dec-0 |
| | Mr. Suhas Joshi. | Managing Director | 11-Dec-07 | 5,000 | 14-Dec-0 |
| JRG Securities Limited | Mr. Binu Joseph | | 19-Nov-07 & 05-Dec-07 | 16,200 | 07-Dec-0 |
| | Mr. Binu Joseph | | 13-Dec-07 | 5,000 | 24-Dec-0 |
| | Mr. Binu Joseph | | 6 & 11-Dec-07 | 20,000 | 18-Dec-0 |
| | Mr. Mathew Jacob | | 13-Dec-07 | 10,000 | 24-Dec-0 |
| | Mr. Mathew Jacob | | 11 & 12-Dec-07 | 25,000 | 18-Dec-0 |
| | Mr. Mathew Jacob | | 04-Dec-07 | 10,900 | 07-Dec-0 |
| KJMC Global Market (India) Ltd | Mr. Akshay Jain | | 20-Dec-07 | 145,500 | 28-Dec-0 |
| IL & FS Investment Managers Ltd. | Dr. Archana Hingorani | | 30-Nov-07 | 5,000 | 11-Dec-0 |
| | Mr. A.R. Barwe | | 06-Dec-07 | 6,000 | 12-Dec-0 |
| | Mr. Ravi Chandra Adusumalli | | 28 & 29-Nov-07 | 33,421 | 05-Dec-0 |
| | Mr. Ravi Chandra Adusumalli | | 30-Nov-07 | 7,500 | 12-Dec-0 |
| | Mr. Sanjay Mitra | | 02-Nov-07 | 7,000 | 11-Dec-0 |
| JD Orgochem Ltd. | Cutch Chemicals Private Ltd. | More than 1% Holder | 27-Nov-07 | 13,479 | 29-Nov-0 |
| JHS Svendgaard Laboratories Ltd. | Mr. Nikhil Nanda | Director | | 103,537 | 04-Dec-0 |
| Jaiprakash Hydro-Power Ltd. | Mr. Jaiprakash Gaur | Director | 05-Dec-07 | 100,000 | 11-Dec-0 |
| JMC Projects (india) Ltd. | Mr. Hemant Modi | Vice Chairman | 27-Nov-07 | 20,000 | 03-Dec-0 |
| , | Mr. Hemant Modi | Vice Chairman | 05-Dec-07 | 6,000 | 11-Dec-0 |
| | Mr. Suhas Joshi | Managing Director | 06-Dec-07 | 5,000 | 11-Dec-0 |
| Kalpataru Power Transmission Ltd. | Mr. Parag M Munot | Director | 14-Dec-07 | 114,000 | 19-Dec-0 |
| Kamdhenu Ispat Limited | Mr. Harish Agarwal | | 05-Dec-07 | 5,000 | 18-Dec-0 |
| Karuturi Networks Ltd | Rhea Holdings Pvt. Ltd. | More than 1% Holder | 15-0ct-07 | 250,000 | 05-Dec-0 |
| Kilitch Drugs (I) Ltd. | Ms. Neeta M Mehta | More than 1% Holder | 20-Dec-07 | 25,000 | 31-Dec-0 |
| | | | | | |
| Kirloskar Brothers Ltd | Mr. Vikram Shreekant Kirloskar | Executive Director | 05-Dec-07 | 11,465 | 12-Dec- |



| Kirloskar Oil Engines Ltd | Mr. Vikram Shreekant Kirloskar | | 5 & 7-Dec-07 | 25,397 | 12-Dec-0 |
|--------------------------------|--------------------------------|-------------------------|---------------------|-----------|----------|
| | Mr. Vikram Shreekant Kirloskar | Director | 10-Dec-07 | 7,000 | 17-Dec-0 |
| KLG Systel ltd. | Mr. K.L. Goel | | 06-Dec-07 | 3,000 | 14-Dec-0 |
| Kotak Mahindra Bank Ltd. | Mr. Jaideep Hansraj | | 03-Dec-07 | 2,000 | 07-Dec-0 |
| Liberty Phosphate Ltd | Mr. Shakil Zakaria Memon | WTD | 13-Dec-07 | 14,295 | 27-Dec-0 |
| | Mr. Shakil Zakaria Memon | WTD | 16-Nov-07 | 57,694 | 12-Dec-0 |
| | Mr. Shakil Zakaria Memon | WTD | 11-Dec-07 | 18,276 | 31-Dec-0 |
| | Mr. Shakil Zakaria Memon | WTD | 10-Dec-07 | 30,000 | 19-Dec-0 |
| ncco Infratech Ltd | Mr. D. V Rao | Jt. MD | 29 & 30-Nov-07 | 8,300 | 05-Dec-0 |
| Merck Ltd. | Mr. C.H. Bhabha | Director | 24-0ct-07 | 45,000 | 18-Dec-0 |
| Netlink Solutions (India) Ltd. | Mrs. Rupa M. Modi | Director | 14-Dec-07 | 600,000 | 18-Dec-0 |
| | Aditya Fincap Pvt. Ltd | More than 1% Holder | 18-Dec-07 | 49,876 | 26-Dec-0 |
| | Aditya Fincap Pvt LTd | More than 1% Holder | 19-Dec-07 | 200,000 | 24-Dec-0 |
| Nicholas Piramal India Ltd | Mr. N. Santhanam | Executive Director | 7 & 12-Dec-07 | 15,000 | 18-Dec-0 |
| | Mr. A.K. Bhat | | 19-Dec-07 | 1,000 | 27-Dec-0 |
| | Mr. Harish Kumar Chawla | | 30-Nov-07 | 1,000 | 05-Dec-0 |
| Nucleus Software Exports Ltd | Lt. Gen T.P. Singh, | Chairman | 10-Dec-07 | 4,994 | 13-Dec-0 |
| | Lt. Gen. T. P. Singh | Chairman | 30-Nov-07 | 4,994 | 17-Dec-0 |
| | Mr. A.K. Bhat | N/A | 07-Dec-07 | 500 | 13-Dec-0 |
| | Mr. Deepak Kanvinde | | 20-Nov-07 | 5,000 | 03-Dec-0 |
| | Mr. Harish Kumar Chawla | | 06-Dec-07 | 1,500 | 11-Dec-0 |
| | Mr. Harish kumar Chawla | | 04-Dec-07 | 5,000 | 07-Dec-0 |
| | Mr. Harish Kumar Chawla | | 29-Nov-07 | 1,000 | 04-Dec-0 |
| Nucleus Software Exports Ltd | Lt. Gen T.P. Singh, | Chairman and Non-Ex. Di | irector 10-Dec-07 | 4,994 | 13-Dec-0 |
| | Mr. Prithvi Pal Singh Haldea | More than 1% Holder | 30-Nov to 7-Dec-07 | 3,500 | 12-Dec-0 |
| Orchid Chemicals & Pharma | Mr. I Seetharam Naidu | Director | 29-Nov-07 | 2,000 | 07-Dec-0 |
| | M.R. Girinath | Director | 29-Nov-07 | 2,000 | 06-Dec-0 |
| Pacific Cotspin Ltd. | Mr. Ashok Mehra | Chairman & WTD | 19-Nov to 23-Nov-07 | 104,352 | 11-Dec-0 |
| , | Mr. Ashok Mehra | Chairman & WTD | 07-Dec-07 | 10,000 | 17-Dec-0 |
| | Mr. Ashok Mehra | Chairman & WTD | 10 & 12-Dec-07 | 95,000 | 24-Dec-0 |
| | Mr. Ashok Mehra | Chairman & WTD | 13-Dec to 18-Dec-07 | 307,000 | 27-Dec-0 |
| | Mr. Ashok Mehra | Chairman & WTD | 11-Dec-07 | 40,000 | 19-Dec-0 |
| | Mr. Ashok Mehra | Chairman & WTD | 04-Dec-07 | 5,000 | 12-Dec-0 |
| | Mr. Chandra Prakash | Managing Director | 10 & 12-Dec-07 | 95,000 | 24-Dec-0 |
| | Mr. Chandra Prakash | Managing Director | 11-Dec-07 | 40,000 | 19-Dec-0 |
| | Mr. Chandra Prakash | Managing Director | 04-Dec-07 | 9,270 | 17-Dec-0 |
| | Mr. Chandra Prakash | Managing Director | 13-Dec to 18-Dec-07 | 333,942 | 27-Dec-0 |
| | Mr. Chandra Prakash | Managing Director | 19-Nov to 23-Nov-07 | 108,096 | 11-Dec-0 |
| | Mr. Chandra Prakash | Managing Director | 04-Dec-07 | 5,000 | 12-Dec-0 |
| Paras Petrofils Ltd. | Amit Prints Pvt. Ltd. | More than 1% Holder | 20 & 24Dec-07 | 1,934,000 | 31-Dec-0 |
| | Mr. Alok Chopra | More than 1% Holder | 03-Dec-07 | 12,822 | 12-Dec-0 |
| | Mr. Amitkumar D Jain | More than 1% Holder | 30-Nov to 3-Dec-07 | 694,000 | 12-Dec-0 |
| | Mr. Anilkumar D Jain | More than 1% Holder | 29 & 30-Nov-07 | 1,433,529 | 12-Dec-0 |
| | Mr. Anish D Jain | | 04-Dec-07 | 690,000 | 14-Dec-0 |
| | Mr. Bimladevi Jain | More than 1% Holder | 03-Dec-07 | 500,000 | 12-Dec-0 |
| | Mr. Champaben J Patel | | 04-Dec-07 | 460,000 | 14-Dec-0 |
| | Mr. Deshraj Jain | | 23-Nov-07 | 100,000 | 07-Dec-0 |
| | Mr. Deshraj Jain | | 26-Nov-07 | 140,000 | 07-Dec-0 |
| | Mr. Deshraj R Jain | | 20-Nov-07 | 150,000 | 07-Dec-0 |



| | | | | , | |
|---------------------------------|-------------------------------|---------------------|-------------------|-----------|-----------|
| | Mr. Devraj Jain | Managing Director | 04-Dec-07 | 400,000 | 14-Dec-07 |
| | Mr. Devraj Jain | Managing Director | 03-Dec-07 | 123,500 | 12-Dec-07 |
| | Mr. Hansraj Chopra | | 20-Nov-07 | 677,500 | 07-Dec-07 |
| | Mr. Harshad J Patel | Director | 05-Dec-07 | 250,000 | 14-Dec-07 |
| | Mr. Jaskaran Chopra | | 20-Nov-07 | 472,500 | 07-Dec-07 |
| | Mr. Jaskaran Chopra HUF | Director | 29-Nov & 3-Dec-07 | 90,000 | 12-Dec-07 |
| | Mr. Jaskaran Chopra HUF | | 23-Nov-07 | 250,000 | 07-Dec-07 |
| | Mr. Jaskaran Chopra HUF | | 22-0ct-07 | 100,000 | 07-Dec-07 |
| | Mr. Manishkumar M Jain | | 04-Dec-07 | 953,000 | 14-Dec-07 |
| | Mr. Pranjal S Patel | | 20-Nov-07 | 1,814,200 | 07-Dec-07 |
| | Mr. Raghubirsingh P Jain | | 04-Dec-07 | 500,000 | 14-Dec-0 |
| | Mr. Rahul K Jain | More than 1% Holder | 18-Dec-07 | 1,236,000 | 27-Dec-07 |
| | Mr. Rita Chopra | | 20-Nov-07 | 325,000 | 07-Dec-07 |
| | Mr. Ritesh Jivabhai Patel | | 20-Nov-07 | 5,000 | 07-Dec-07 |
| | Mr. Ruchi Chopra | | 20-Nov-07 | 250,000 | 07-Dec-07 |
| | Mr. Santosh K Jain | More than 1% Holder | 18-Dec-07 | 500,000 | 27-Dec-07 |
| | Mr. Shreyans Chopra | More than 1% Holder | 03-Dec-07 | 450,000 | 12-Dec-07 |
| | Mr. Vinod Chopra | | 26-Nov-07 | 689,868 | 07-Dec-07 |
| | Mr. Vishwesh S Patel | | 20-Nov-07 | 14,800 | 07-Dec-07 |
| | Mrs. Kamladevi D Jain | More than 1% Holder | 18-Dec-07 | 464,000 | 27-Dec-07 |
| | Ms. Priyanka Jain | More than 1% Holder | 18-Dec-07 | 100,000 | 27-Dec-0 |
| | Ms. Usha A Jain | More than 1% Holder | 18-Dec-07 | 700,000 | 27-Dec-0 |
| Parenteral Drug (India) Ltd. | PDPL Holdings Pvt Ltd. | More than 1% Holder | 19-Dec-07 | 1,080,000 | 31-Dec-0 |
| Patel Engineering Ltd | Ms Silloo Patel | WTD | 14-Nov-07 | 3,050 | 31-Dec-0 |
| Punj LLoyd Ltd | Mr. Dinesh Thairani | Company Secretary | 18-Dec-07 | 1,000 | 31-Dec-0 |
| | Mr. Luv Chhabra | Director | 17-Dec-07 | 33,000 | 31-Dec-0 |
| | Mr. Vimal Kishore Kaushik | Managing Director | 17-Dec-07 | 4,500 | 31-Dec-0 |
| PVR Ltd. | Mr, N.C.Gupta | Company Secretary | 12-Dec-07 | 3,000 | 18-Dec-0 |
| Quintegra Solutions Limited | Mr. Venkataramani R | More than 1% Holder | 12 & 13-Dec-07 | 869,336 | 19-Dec-0 |
| Rajasthan Tube Mfg. Co | Tridev Finance Co. Ltd. | More than 1% Holder | 17-Dec-07 | 445,000 | 28-Dec-0 |
| Ranbaxy Laboratories Ltd. | Mr.S.K. Patawari | Company Secretary | 19-Dec-07 | 1,500 | 28-Dec-0 |
| Redington (India) ltd. | Mr. M. Muthukumarasamy | Company Secretary | 29-Nov-07 | 7,000 | 05-Dec-0 |
| | Mr. M. Raghunandan | WTD | 18-Dec-07 | 6,504 | 31-Dec-0 |
| | Mr. R. Raghunandan | WTD | 29-Nov-07 | 3,496 | 05-Dec-0 |
| | Mr. Raj Shankar | Dpty MD | 24-Dec-07 | 65,962 | 31-Dec-0 |
| | Mr.Raj Shankar | Dpty MD | 04-Dec-07 | 9,032 | 12-Dec-0 |
| RICO Auto Industries Ltd | Mr. Sushil Kumar Jain | | 20-Nov-07 | 1,500 | 04-Dec-0 |
| Sahara HousingFina Corp Ltd. | Gandevi Commerce Pvt. Ltd. | More than 1% Holder | | 165,000 | 07-Dec-0 |
| | Gandevi Commerce Pvt. Ltd | More than 1% Holder | 11-Dec-07 | 20,000 | 18-Dec-0 |
| | Gandevi Commerce Pvt. Ltd. | More than 1% Holder | 06-Dec-07 | 25,000 | 10-Dec-0 |
| Saraswati Commercial (I) Ltd | Winro Commercial (India) Ltd. | More than 1% Holder | 24-Dec-07 | 31,966 | 27-Dec-0 |
| Satyam Computer Services Ltd | Mr. V. Murali | | | 1,000 | 12-Dec-0 |
| | Mr. K. Sriram | | | 1,500 | 11-Dec-0 |
| Sharyans Resourses Ltd. | Mr. Arshad Wahedna | | 18-0ct-07 | 176,000 | 31-0ct-0 |
| Spice Mobiles Ltd | Mr. Krishan Lal Chugh | | 13-Dec-07 | 71,000 | 20-Dec-0 |
| Shree Renuka Sugars Ltd. | Mr. R.H. Sadekar | Company Secretary | 13 & 18-Dec-07 | 5,000 | 31-Dec-0 |
| SREI Infrastructure Finance Ltd | Mr. Prasad Kumar Pandey | WTD | 05-Dec-07 | 4,000 | 17-Dec-0 |
| | Mr. Prasad Kumar Pandey | WTD | 08-Dec-07 | 4,000 | 13-Dec-0 |
| | Mr. Pravin Sethia | | 05-Nov-07 | 11,000 | 26-Dec-0 |



| SSI Ltd | Mr. Kalpathi S. Ganesh | | 03-Dec-07 | 961,538 | 06-Dec-07 |
|--------------------------------------|-----------------------------------|---------------------|---------------------|------------|-----------|
| | Mr. Kalpathi S. Suresh | | 03-Dec-07 | 961,539 | 06-Dec-07 |
| Star Age Infotech Ltd | M. Sharwanthy | More than 1% Holder | 18-Dec-07 | 11,000 | 31-Dec-07 |
| | Mrs. Padmini Venugopal | More than 1% Holder | 18-Dec-07 | 22,400 | 31-Dec-07 |
| Stride Arcolab Ltd. | Mr. K.R. Ravishankar | Executive Director | 04-Dec-07 | 55,000 | 07-Dec-07 |
| Sumeet Industries Ltd | Mr. Shankarlal Somani | Chairman | 12-Dec to 17-Dec-07 | 27,300 | 31-Dec-07 |
| Sunflag Iron & Steel Co. Ltd. | Mr. Navinchandra Chhaganlal Shah | Director | 20-Nov-07 | 30,095 | 03-Dec-07 |
| Sun TV Network Ltd | Mr. Kalanthi Maran | Chairman & MD | 14-Dec-07 | 11,709,039 | 27-Dec-07 |
| Suzlon Energy Ltd. | Mr. Kirti J Vagadia | | 07-Dec-07 | 1,000 | 11-Dec-07 |
| | Mr. Thorsten Spehr | | 21-Nov to 26-Nov-07 | 10,100 | 11-Dec-07 |
| Tata Investment Corporation Ltd. | Mr. Noel N Tata | Director | 01-Dec-07 | 5,729 | 06-Dec-07 |
| Triveni Engineering & Industries Ltd | Mr. R.C. Sharma | Director | 19 & 27-Nov-07 | 30,000 | 06-Dec-07 |
| UTV Software Comm. Ltd | Mr. Amit Banka | | 30-0ct-07 | 1,000 | 13-Dec-07 |
| | Mr. Amit Banka | | 15-Nov-07 | 500 | 13-Dec-07 |
| Venlon Enterprises Ltd. | Mr. Chandru Daulat Datwani | Chairman & MD | 04-Dec-07 | 25,022 | 11-Dec-07 |
| V.B.Desai Financial Services Ltd | Desai Investments Pvt. Ltd | More than 1% Holder | 07-Dec-07 | 10,000 | 12-Dec-07 |
| | Aaraya Finstock Pvt. Ltd. | More than 1% Holder | | 10,000 | 06-Dec-07 |
| | Desai Investments Pvt. Ltd | More than 1% Holder | 13 & 18-Dec-07 | 19,500 | 31-Dec-07 |
| Wall Street Finance Ltd. | Patel Manangement Cons. Ltd. | | 26-Dec-07 | 30,000 | 28-Dec-07 |
| | Transways Combines Pvt Ltd. | More than 1% Holder | 27-Dec-07 | 1,100 | 31-Dec-07 |
| | Transways Combines Pvt.Ltd. | | 26-Dec-07 | 15,000 | 28-Dec-07 |
| | Yasmin Finance & Trading Pvt Ltd. | More than 1% Holder | 27-Dec-07 | 1,450 | 31-Dec-07 |
| Williamson Financial Services ltd. | McLeod Russel India Ltd. | | 23 & 27-Nov-07 | 500,000 | 03-Dec-07 |
| Wipro Ltd. | Mr. V. Ramachandran | Company Secretary | 10-Dec-07 | 500 | 11-Dec-07 |
| Yes Bank Ltd. | Ms. Sheelika Ravishankar | | 10-Dec-07 | 5,099 | 20-Dec-07 |



Appendix II

Performance of Stocks Covered By LKP Research

| | Company Name | Report | D | Price Then | Sensex Then | Hi / Low Post-Reco. | Now@ | Returns | Annualised Returns on | Out/(Under) Performance |
|----|------------------------------|--------|-------|---------------|----------------|---------------------------------------|------|---------|--------------------------|-------------------------|
| | Company Name | Date | Reco. | (Rs) | | (Rs) | (Rs) | . , | Sensex (%) | (%) |
| 1 | 3i Infotech Ltd | Jun-07 | Buy | 154 | 14,186 | 162 / 120 | 146 | -9.2% | 75.1% | -84.3% |
| 2 | ABB | Aug-04 | Buy | 142 | 5,170 | 1670 / 138 | 1512 | 281.9% | 86.4% | 195.5% |
| 3 | ABG Shipyard Ltd.# | Mar-07 | Buy | 340 | 12,938 | 1045 / 311 | 987 | 226.3% | 69.2% | 157.1% |
| 4 | Ador Fontech | Jun-06 | Buy | 87 | 9,296 | 140 / 62 | 138 | 36.6% | 75.6% | -39.0% |
| 5 | Alps Industries | Jul-06 | Buy | 49 | 10,662 | 84 / 37 | 73 | 31.9% | 61.0% | -29.1% |
| 6 | Andhra Bank | Jan-07 | Buy | 90 | 14,056 | 121 / 70 | 120 | 33.2% | 45.5% | -12.2% |
| 7 | Asahi Songwon Colors | Jul-07 | Buy | 54 | 14,964 | 85 / 42 | 80 | 93.7% | 72.5% | 21.2% |
| 8 | Astral Poly Technik | Jul-07 | Buy | 110 | 14,964 | 231 / 100 | 231 | 216.3% | 72.5% | 143.8% |
| 9 | Aurionpro Solutions | Jul-06 | Buy | 88 | 10,662 | 545 / 85 | 494 | 306.0% | 61.0% | 245.0% |
| 10 | Axis Bank | Jun-06 | Buy | 297 | 9,296 | 1049 / 222 | 1034 | 156.2% | 75.6% | 80.6% |
| 11 | Bank of India | Dec-06 | Buy | 204 | 13,845 | 415 / 132 | 383 | 80.5% | 44.0% | 36.6% |
| 12 | Banswara Syntex | Feb-06 | Buy | 70 | 10,370 | 137 / 43 | 84 | 10.7% | 50.8% | -40.1% |
| 13 | Bartronics India Ltd. | Nov-07 | Buy | 205 | 19,976 | 270 / 195 | 254 | 139.9% | 14.4% | 125.4% |
| 14 | Bharat Gears Ltd. | Jul-05 | Buy | 88 | 7,860 | 119 / 42 | 88 | 0.0% | 64.0% | -64.0% |
| 15 | Bharati Shipyard | Mar-07 | Buy | 367 | 12,938 | 862 / 316 | 853 | 157.6% | 69.2% | 88.4% |
| 16 | BHEL | Apr-05 | Buy | 384 | 6,493 | 2925 / 378 | 2550 | 204.7% | 78.1% | 126.6% |
| 17 | BL Kashyap | Aug-06 | Buy | 912 | 10,813 | 2300 / 897 | 2096 | 91.3% | 62.8% | 28.5% |
| 18 | Blue Star Ltd. | Nov-06 | Buy | 136 | 13,131 | 525 / 136 | 509 | 234.6% | 47.7% | 186.9% |
| 19 | Cairn India Ltd | Dec-06 | Buy | 160 | 13,845 | 260 / 111 | 243 | 47.9% | 44.0% | 3.9% |
| 20 | Corporation Bank | Nov-05 | Buy | 354 | 8,789 | 490 / 205 | 471 | 15.2% | 61.2% | -46.0% |
| | <u>'</u> | | | | | | | | | |
| 21 | Cummins India | Sep-04 | Buy | 105 | 5,192 | 463 / 103 | 407 | 86.1% | 88.2% | -2.0% |
| 22 | Dhanus Technologies | 0ct-07 | Buy | 310 | 17,560 | 380 / 210 | 358 | 60.3% | 64.9% | -4.6% |
| 23 | D-Link India | Sep-06 | Buy | 88 | 11,919 | 127 / 59 | 124 | 30.2% | 53.6% | -23.5% |
| 24 | Dolphin Offshore Enterprises | Apr-07 | Buy | 193 | 13,072 | 364 / 178 | 336 | 98.2% | 74.8% | 23.4% |
| 25 | Elecon Engineering | Sep-06 | Buy | 66 | 11,919 | 343 / 64 | 326 | 295.0% | 53.6% | 241.4% |
| 26 | Emco Ltd | Jun-07 | Buy | 796 | 14,186 | 1629 / 761 | 1543 | 159.3% | 75.1% | 84.2% |
| 27 | Enkei Castalloys Ltd. | Nov-06 | Buy | 180 | 13,131 | 213 / 98 | 140 | -19.0% | 47.7% | -66.7% |
| 28 | FDC Ltd | Sep-04 | Buy | 24 | 5,192 | 66 / 27 | 52 | 35.1% | 88.2% | -53.0% |
| 29 | Fem Care Pharma | 0ct-07 | Buy | 507 | 17,560 | 549 / 423 | 485 | -17.0% | 64.9% | -82.0% |
| 30 | Firstsource Solutions | Sep-07 | Buy | 84 | 14,964 | 84 / 66 | 78 | -20.8% | 109.1% | -129.9% |
| 31 | Fulford India | May-06 | Buy | 612 | 12,043 | 680 / 450 | 638 | 2.6% | 41.8% | -39.2% |
| 32 | Garware Offshore | Jul-07 | Buy | 202 | 14,964 | 310 / 162 | 262 | 58.9% | 72.5% | -13.6% |
| 33 | Geometric Software | Jun-04 | Buy | 49 | 4,760 | 145 / 46 | 92 | 24.6% | 91.9% | -67.4% |
| 34 | Godawari Power & Ispat | Dec-06 | Buy | 95 | 13,845 | 377 / 87 | 356 | 253.0% | 44.0% | 209.0% |
| 35 | Godrej Consumer Products | 0ct-06 | Buy | 180 | 12,454 | 193 / 116 | 141 | -17.3% | 51.3% | -68.6% |
| 36 | Graphite India | Apr-05 | Buy | 39 | 6,493 | 96 / 35 | 92 | 49.6% | 78.1% | -28.4% |
| 37 | Great Offshore Ltd. | Nov-07 | Buy | 786 | 19,976 | 1046 / 770 | 1038 | 188.4% | 14.4% | 174.0% |
| 38 | Gujarat Gas Company Ltd | Dec-07 | Buy | 335 | 19,970 | 376 / 331 | 363 | 96.4% | 30.6% | 65.8% |
| 39 | Gwalior Chemical | Sep-06 | Buy | 85 | 11,919 | 119 / 49 | 110 | 22.0% | 53.6% | -31.7% |
| 40 | Hanung Toys & Textiles | May-07 | Buy | 132 | 13,771 | 280 / 122 | 270 | 154.8% | 72.1% | 82.7% |
| | | | | | | · · · · · · · · · · · · · · · · · · · | | | | |
| 41 | Havell's India | 0ct-06 | Buy | 306 | 12,454 | 750 / 300 | 693 | 100.8% | 51.3% | 49.5% |
| 42 | HDFC Bank | Dec-05 | Buy | 735 | 9,398 | 1799 / 620 | 1716 | 63.9% | 56.4% | 7.5% |
| 43 | Hester Pharmaceuticals | Apr-05 | Buy | 67 | 6,493 | 275 / 54 | 245 | 96.3% | 78.1% | 18.3% |
| 44 | Hind Rectifiers | Sep-05 | Buy | 83 | 8,634 | 262 / 61 | 262 | 92.4% | 58.6% | 33.8% |
| 45 | Hindalco | Jun-06 | Buy | 154 | 9,296 | 223 / 125 | 217 | 25.9% | 75.6% | -49.7% |
| 46 | Indo Tech Transformer | Apr-07 | Buy | 265 | 13,072 | 770 / 257 | 753 | 243.3% | 74.8% | 168.5% |
| 47 | Indoco Remedies | 0ct-07 | Buy | 285 | 17,560 | 384 / 269 | 357 | 99.6% | 64.9% | 34.6% |
| 48 | Indraprastha Gas | May-07 | Buy | 99 | 13,771 | 182 / 98 | 176 | 115.6% | 72.1% | 43.4% |
| 49 | Infosys | Jan-07 | Buy | 2,222 | 14,056 | 2439 / 1551 | 1749 | -21.2% | 45.5% | -66.7% |
| 50 | J B Chemical | Mar-03 | Buy | 32 | 3,284 | 140 / 30 | 93 | 39.3% | 108.0% | -68.7% |



| | | Report | | Price Then | Sensex Then | Hi / Low Post-Reco. | Price Now@ | | Annualised Returns on | Out/(Under Performance |
|----------|------------------------------------------------------|------------------|------------|---------------|------------------|-------------------------|---------------|------------------|--------------------------|---------------------------|
| | Company Name | Date | Reco. | (Rs) | illeli | (Rs) | (Rs) | | Sensex (%) | (%) |
| 51 | Jyoti Structures | Jul-07 | Buy | 182 | 14,186 | 316 / 164 | 280 | 106.7% | 87.3% | 19.4% |
| 52 | Kavveri Telecom | May-05 | Buy | 70 | 6,452 | 305 / 41 | 294 | 119.5% | 81.2% | 38.3% |
| 53 | KPIT Cummins Infosystems | 0ct-06 | Buy | 88 | 12,389 | 181 / 77 | 130 | 37.9% | 52.0% | -14.0% |
| 54 55 | L.G.Balakrishnan & Bros. Lakshmi Precision Screws | Sep-05 Feb-05 | Buy Buy | 41 57 | 8,634 6,556 | 46 / 20 160 / 36 | 41 90 | 0.0% 19.6% | 58.6% 72.7% | -58.6% -53.1% |
| 56 | Lloyd Electric & Engineering | Feb-07 | Buy | 170 | 14,539 | 224 / 128 | 215 | 28.8% | 44.4% | -15.6% |
| 57 | Madhucon Projects | Nov-06 | Buy | 283 | 13,131 | 395 / 175 | 600 | 95.7% | 47.7% | 48.0% |
| 58 | Magna Electro Casting | Jan-07 | Buy | 133 | 14,056 | 145 / 74 | 106 | -20.1% | 45.5% | -65.5% |
| 59 | Maharashtra Seamless | May-05 | Buy | 168 | 6,452 | 675 / 164 | 626 | 102.0% | 81.2% | 20.8% |
| 60 | Merck India MICO | Apr-04 | Buy | 360 | 5,655 | 639 / 350 | 444 517 | 6.2% | 69.7% | -63.5% |
| 61 62 | Mukand Ltd. | Jun-04 Dec-05 | Buy Buy | 1,270 81 | 4,760 9,398 | 5880 / 1200 140 / 66 | 5147 133 | 85.1% 30.5% | 91.9% 56.4% | -6.9° -25.9° |
| 63 | Nagarjuna Agrichem | Jan-05 | Buy | 120 | 6,606 | 371 / 91 | 367 | 68.6% | 69.9% | -1.30 |
| 64 | Nelcast Ltd | Sep-07 | Buy | 148 | 14,964 | 190 / 137 | 186 | 76.3% | 109.1% | -32.89 |
| 65 | NIIT Technologies | Jun-07 | Buy | 373 | 14,186 | 409 / 208 | 242 | -59.8% | 75.1% | -134.9 |
| 66 | Oriental Bank of Commerce | May-07 | Buy | 195 | 13,771 | 312 / 188 | 305 | 83.5% | 72.1% | 11.30 |
| 67 | Parekh Aluminex Petronet LNG | Jun-06 Sep-07 | Buy | 149 | 9,296 | 301 / 88 | 262 | 47.5% | 75.6% | -28.1 |
| 68 69 | Pfizer India | Sep-07 Aug-04 | Buy Buy | 72 437 | 14,964 5,170 | 118 / 62 1225 / 428 | 113 784 | 167.3% 23.3% | 109.1% 86.7% | 58. -63.4° |
| 70 | Pidilite Industries | Jun-05 | Buy | 46 | 6,452 | 220 / 45 | 193 | 123.4% | 83.9% | 39.5 |
| 71 | Pitti Laminations | Sep-05 | Buy | 100 | 8,634 | 135 / 55 | 86 | -6.0% | 58.6% | -64.6 |
| 72 | Precision Wires India Ltd | Dec-07 | Buy | 135 | 19,930 | 186 / 137 | 173 | 322.3% | 30.6% | 291.79 |
| 73 | Repro India | Jul-06 | Buy | 110 | 10,662 | 178 / 83 | 169 | 35.3% | 61.0% | -25.7 |
| 74 | Riddhi Siddhi Gluco Biols | Apr-07 | Buy | 276 | 13,072 | 345 / 215 | 276 | 0.0% | 74.8% | -74.89 |
| 75 | Rolta India | Jul-06 | Buy | 156 | 10,662 | 775 / 146 | 751 | 253.1% | 61.0% | 192.1 |
| 76 77 | Salzer Electronics Samkrq Pistons & Rings | Feb-07 Nov-06 | Buy Buy | 92 90 | 14,539 13,131 | 195 / 73 100 / 50 | 195 81 | 121.5% -8.5% | 44.4% 47.7% | 77.1° -56.2° |
| 78 | Sanghvi Movers | Aug-06 | Buy | 128 | 10,813 | 337 / 120 | 315 | 102.6% | 62.8% | 39.8 |
| 79 | Sanjivani Performance | Apr-05 | Buy | 48 | 6,493 | 104 / 27 | 57 | 6.5% | 78.1% | -71.6 |
| 80 | Sarla Polyster | Sep-05 | Buy | 145 | 8,634 | 184 / 85 | 172 | 8.0% | 58.6% | -50.79 |
| 81 | Satyam Computers | May-07 | Buy | 480 | 13,771 | 522 / 401 | 437 | -13.4% | 72.1% | -85.6 |
| 82 | Sesa Goa | 0ct-05 | Buy | 950 | 7,892 | 3969 / 808 | 3854 | 135.6% | 70.7% | 64.9 |
| 83 84 | Shanthi Gears Sharon Bio Medicine | Sep-04 Nov-07 | Buy Buy | 20 275 | 5,192 19,976 | 107 / 20 266 / 240 | 104 260 | 125.5% -32.1% | 88.2% 14.4% | 37.3° -46.5° |
| 85 | Shree Cement | Sep-06 | Buy | 965 | 11,919 | 1695 / 851 | 1366 | 31.1% | 53.6% | -22.5 |
| 86 | Simplex Infrastructures | Sep-06 | Buy | 363 | 11,919 | 698 / 271 | 660 | 61.2% | 53.6% | 7.6 |
| 87 | SKF India | Mar-04 | Buy | 84 | 5,591 | 513 / 69 | 451 | 113.6% | 69.3% | 44.4 |
| 88 | Solvay Pharma | May-06 | Buy | 515 | 12,043 | 790 / 420 | 670 | 18.1% | 42.0% | -23.9 |
| 89 90 | State Bank of India | Sep-05 Jun-06 | Buy | 940 82 | 8,634 | 2475 / 684 | 2421 396 | 67.4% 241.0% | 58.6% | 8.89 |
| | Sunil Hitech Eng. Super Spinning Mills | Feb-07 | Buy | | 9,296 | 415 / 67 | | | 75.6% | -35.0° |
| 91 92 | Super Spinning Mills Suprajit Engineering | Jun-05 | Buy Buy | 25 98 | 14,539 7,194 | 29 / 14 272 / 82 | 27 131 | 9.4% 13.0% | 44.4% 71.3% | -35.0° -58.2° |
| 93 | Tanla Solutions | Dec-06 | Buy | 265 | 13,845 | 820 / 265 | 798 | 184.9% | 44.0% | 140.9 |
| 94 | Tata Consultancy Services | Nov-06 | Buy | 1,080 | 13,131 | 1399 / 935 | 1049 | -2.5% | 47.7% | -50.29 |
| 95 | Texmaco | Aug-06 | Buy | 650 | 10,813 | 1966 / 650 | 1880 | 133.1% | 62.8% | 70.3 |
| 96 | TTK Prestige | Jul-06 | Buy | 105 | 10,662 | 212 / 90 | 200 | 60.3% | 61.0% | -0.7 |
| 97 | Tulip IT Services | Dec-07 | Buy | 930 | 19,629 | 1225 / 888 | 1079 | 182.3% | 48.6% | 133.7 |
| 98 99 | Union Bank Valecha Engineering | 0ct-05 | Buy | 116 | 7,892 | 234 / 81 | 229 | 43.3% | 70.7% | -27.4 |
| 100 | Varun Shipping | 0ct-06 Sep-07 | Buy Buy | 190 66 | 12,389 14,964 | 325 / 160 104 / 62 | 304 102 | 47.9% 160.7% | 52.0% 109.1% | -4.0' 51.6 |
| 101 | Veejay Lakshmi Engg. | Jan-07 | Buy | 115 | 14,056 | 152 / 81 | 121 | 4.8% | 45.5% | -40.7 |
| 102 | Voltas Ltd | Jun-06 | Buy | 73 | 9,296 | 266 / 64 | 252 | 153.9% | 75.6% | 78.3 |
| 103 | VST Tillers Tractors | Jun-05 | Buy | 114 | 7,194 | 234 / 65 | 226 | 38.0% | 71.3% | -33.2 |
| | Wanbury | Dec-03 | Buy | 21 | 5,045 | 267 / 21 | 172 | 175.5% | 74.7% | 100.8 |
| 105 | Welspun Gujarat Stahl Rohern | Jun-05 | Buy | 65 | 7,194 | 492 / 47 | 458 | 233.5% | 71.3% | 162.3 |
| 106 | Wipro | May-07 | Buy | 566 | 13,771 | 581 / 425 | 511 | -14.4% | 72.1% | -86.5 |
| | Wyeth | Sep-06 | Buy | 575 | 11,919 | 607 / 440 | 531 | -5.8% | 53.6% | -59.4 |
| | Zensar Technologies | Aug-06 | Buy | 214 | 10,813 | 380 / 161 | 193 | -7.1% | 62.8% | -69.8 |

[#] Updates for these companies in current issue.@ Share prices as on: 02-Jan-08 BSE Sensex on 02 Jan '08: 20,465



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LKP Research



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LKP Research



LKP Research Team

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Our Branch Network

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AGARTALA - Laxminarayan Bari Road, Tel.: (0381) 221 6485 **AHMEDABAD**

- Adalaj, Tel.: (079) 64511889
- Bhadra Tel.: (079) 25502249
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- Gita Mandir, Tel: (079) 2532 9299
- Ghatlodia, Tel: (079) 2749 1156
- Gurukul Road, Tel.: (079) 2748 3552
- Memnager, Tel.: (079) 2743 1696
- Motera, Gandhinagar Highway, Tel.: (079) 2750 6840
- Naranpura, Tel: (079) 2747 1580
- Naroda, Opp. Devi Cinema, Mobile: 9879060456
- Ranip Mobile: 9426368854
- Relief Road, Tel: (079) 2217 2910
- Sattadhar, Mob.: 98984 96341
- Shahibaug, Tel: (079) 3022 1953
- Suvernkala, Navrang Pura, Tel: (079) 30084155
- Swastik Cros Road, Mobile: 9909024044
- Ushmanpura, Mobile: 9327026039
- Vasna, Tel: (079) 26637244

AHMEDNAGAR - Station Road, Tel.: (95241) 245 1413/245 1784

AKOLE - Dhumalwadi Road, Mobile: 9860661957

ALIGADH - Samad Road, Centre Point Tel.: (0571) 329 3857

AMBALA CANTT - Timber Market, Tel.: (0171) 264 0254 **AMRITSAR**

- Batala Road, Near PWD Office, Tel.: (0183) 5009090
- Majith Mandi, Tel.: (0183) 507 0995
- R. S. Towers Hall Bazar, Tel.: (0183) 325 8151

ASANSOL - G T Road, Ushagram, Tel.: (0341) 553 7419

AURANGABAD - Akashwani, Jalna Road., Tel.: (0240) 2349316 BANGALORE

- Cunningham Road, Tel.: (080) 2235 2741 / 42 / 43
- Jayanagar, Tel.: (080) 4121 1426 / 3098 8298
- Malleswaram, Tel.: (080) 2344 8804 / 4128 2188

BARDOLI - Station Road, Tel.: (02622) 221513 BHAVNAGAR

- Khargate, OPP. Dauji's Haveli, Mobile: 9377602301
- Waghawadi Road, Tel.: (0278) 3001103

BHOPAL - Zone 2, N. P. Nagar, Mob.: 93023 21000

BOKARO - Sector IV, Tel.: (06542) 233118

CHANDIGARH - Sector 9-D Chandigarh, Tel.: (0172) 4637115

CHENNAI - Mylapore, Tel.: (044) 4210 6881 / 82

DAHOD - Netaji Bazar, Tel. : (02673) 246401

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- NIT Nehru Ground, Mob.: 9873424009
- Sector -16, Mobile: 93134 98610
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- Vamsee Estate, (040) 6683 6686

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- Johari Bazar, Tel.: (0141) 257 0779
- M. I. Road, Tel.: (0141) 4004143 / 44

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JALGAON - Chitra Chowk, Tel.: (0257) 222 2699

JAMSHEDPUR - Thakurbari Road, Tel.: (0657) 557 0986

Jhansi (U.P.) - Elite-Allahabad Bank Road, Tel.: (0510) 233 1303 JODHPUR - Rai Ka Bagh Palace, Tel.: (0291) 3292 5699

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KARNAL - Sector 14, Tel.: (0184) 320 8598

KHAMBHAT - Metpur Road, Tel: (02698) 220951

KOCHI - M G Road, Tel.: (0484) 321 83 91/92

KODOLI - Sanskrutik Bhavan Kodoli, Tel.: (02328) 223208 **KOLKATA**

- A.P.C. Road, Tel.: (033) 2530 1898 / 1945 / 49
- A.P.C. Road, Shyam Bazar, Mob.: 98311 04428

- Baghajatin Branch, Tel.: (033) 2425 6920 / 3250
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- Barrackpore, Barasat Road, Tel.: (033) 2594 4805
- Baruipur, Mobile: 9433408343
- Behala, Mobile: 98303 05332
- Belgharia, Feeder Road, Tel.: (033) 2544 2694
- Bow Bazaar Branch, Tel.: (033) 2360 9535
- British India Street, Tel.: (033) 2231 7599
- Chakdah, Gopal Super Mkt., Tel.: (033) 3473 3261/91
- Chakrebaria Road (N), Tel.: (033) 2474 9549
- Chinabazar, Tel.: (033) 22421844
- Dhakuria, Gariahat Road, Tel.: (033) 2429 8087
- Dinbandhu Lane, Tel.: (033) 2360 6280
- Gastin Place, Tel.: (033) 2210 0345
- Howrah, Tel.: (033) 3294 4573
- Jadavpur, Ibrahim Pur Road, Tel.: (033) 2429 4682
- Jessore Road, Tel.: (033) 2579 7658
- Kanak Building, Tel.: (033) 3984 1000
- Kankinara, Sharma Market, Tel.: (033) 24861051
- Kiran Shankar, Roy Road, Tel.: (033) 30232379 Krishnagar, Nadia, Tel.: (03472) 259182 / 254172
- Lalbazaar Street, Tel.: (033) 3028 3190 / 91 / 92
- Mangoe Lane, Tel.: (033) 2243 9792
- Maniktola Main Road, Tel.: (033) 2355 0857
- N. S. Road, Tel.: (033) 2430 9002
- Nabadweep, Tel.: (03472) 239089
- Old China Bazaar Street, Tel.: (033) 2248 5351 / 5360
- Old China Bazaar Street, Tel.: (033) 22421844
- Poddar Court, Rabindra Sarani, Tel.: (033) 2225 7496
- Posta Branch, Tel.: (033) 22596188.
- Priyanath Chakraborty Lane, Tel.: (033) 2554 4952
- Rash Behari, Tel.: (033) 2465 8420 / 21 / 22
- Salt Lake DL 32 Sector II, Tel.: (033) 2358 6807
- Sijberia, Tel.: (033) 2661 2886
- Synagogue Street, Tel.: (033) 2354 9612 / 475
- Uluberia OT Road, Tel.: (033) 2661 0389

KOLHAPUR

- Rajarampuri, 5th Lane, Tel.: (0231) 252 5959
- Shahupuri, Station Road, Mobile: 9373309753

KUTCH - Gandhidham, Tel.: (02836) 234574 / 1679 LATUR - Bhande Galli, Tel.: (02382) 255111 LUDHIANA

- Feroze Gandhi Market, Tel.: (0161) 462 2681
- Ranjodh Park, Tel.: (0161) 3011129

MATHURA - Naya Bazar, Tel.: (0565) 241 2992 / 241 0251 MEHSANA - Nagalpur Highway, Mobile: 94260 40028

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- Bandra, Tel.: (022) 2642 2884
- Borivali (W), Tel.: (022) 2891 3050 / 2893 3051
- Chembur, Tel.: (022) 67700966 Fort, Tel.: (022) 6634 9585 / 86
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- Ghatkopar (E), Tel.: (022) 2512 2892
- Ghatkopar (W), Tel.: (022) 2500 1800/23/25
- Goregaon (W), Tel.: (022) 28711608
- Kandivali (W), Tel.: (022) 2864 6553 / 3097 5316
- Kandivali (W), Mahavir Nagar, Tel.: (022) 28083258/59 Kandivali (W), Mhatre Plaza, Tel.: (022) 6710 6366/67
- Lokhandwala Complex, Tel.: (022) 2635 1123/24/25
- Malad (E), Tel.: (022) 2883 0387 / 2888 6890
- Mulund (W), Tel.: (022) 2591 9651 / 9537
- Nepeansea Road, Tel.: (022) 23672548 New Marine Lines, Tel.: (022) 6528 8770
- Opp. Fort Market, Tel.: (022) 2265 7086 / 2265 8814
- Parsi Panchayat Road, Tel.: (022) 32934266
- Powai Hiranandani Garden, Tel.: (022) 2570 5089
- Santacruz (W), Near Khiranagar, Tel.: (022) 6692 2843 Santacruz (W), Tilak Road, Tel.: (022) 2605 2149 / 1742
- Tardeo, Tel.: (022) 2389 4617
- Thane Veer Savarkar Road, Tel.: (022) 2538 9288 / 9292
- Vile Parle (E), Tel.: (022) 2613 4163 / 64 Vile Parle (W), Tel.: (022) 2613 6570 / 2619 5849
- Worli, Annie Besant Road, Tel.: (022) 2498 1234

NADIAD - College Road, Tel.: (0268) 2563111 /123 NAGPUR -

- Wardha Road, Dhantoli Tel.: (0172) 246 0729
- Dharampeth, Mobile: 99238 06777

NASHIK

- Ashok Stambh, Tel.: (0253) 3102727
- Canada Corner, Tel.: (0253) 257 5843
- Gangapur Road, Mobile: 9960638083
- Mukti Dham, Nashik Road, Tel.: (0253) 325 2756
- Old Agra Road, Tel.: (0253) 259 6401
- Panchavati, Tel.: (0253) 251 0411
- Sharanpur Road, Tel.: (0253) 231 9031 / 32

NEW DELHI

- Ashok Vihar, Mobile: 9891006521
- 6, Bahadur Shah Zafar Marg, Tel.: (011) 4229 0100
- Janak Puri, Tel.: (011) 4158 7981 / 82
- Kamala Nagar, Tel.: (011) 4153 0884
- Krishna Nagar, Mobile: 9899766147
- Preet Vihar, Tel.: (011) 2204 6579 / 90
- Rohini, Tel.: (011) 2794 5094 / 96 Rohini, Sector 8, Tel.: (011) 6574 3281

- Sector-18, Tel.: (0120) 432 3300
- Sector-21, Tel.: (0120) 2542 7661
- Sector-56, Tel.: (0120) 258 3040

- Aundh, Tel.: (020) 2589 8414 / 2589 8038
- Camp, Tel.: (020) 30522562 / 3
- Chinchwad, Tel.: (020) 2744 3144 / 45
- Fatima Nagar, Tel.: (020) 3230 9652
- Hadapsar, Tel.: (020) 32310545 Karve Nagar, Mobile: 9850444222
- Karve Rd, Tel.: (020) 2541 0349
- Koregaon Park, Tel.: (020) 2605 0808
- Kothrud, Tel.: (020) 2539 0302 / 2539 5322
- Madhusudan Park, Bibvewadi, Tel.: (020) 2422 5636 Narayan Peth, Tel.: (020) 6523 3512
- NIBM Road, Kondwa, Tel.: (020) 6602 7416
- Nigdi, Tel.: (020) 3068 3441 / 2 / 3 Paud Road, Tel.: (020) 2538 6664
- Pimpri, Tel.: (020) 2741 1873 / 55888
- Pune-Satara Road, Tel.: (020) 2422 2652 Tilak Road, Tel.: (020) 2445 8340

RAIPUR - M G Road, Mahavir Market, Tel.:(0771) 4017985

RISHIKESH- Tilak Road, Tel.: (0135) 395 8789 SAHDOL - Balpura Chowk, Mobile: 9329298820

SAHIBABAD - Shalimar Garden, Ext.: II Tel.: (0120) 2638531 SANGAMNER - Vidyanagar, Tel.: (02425) 225497

SANGLI -Market Yard, Tel.: (0233) 2670452

Dadage high school, Tel.: (0233) 6616040

SATARA - Raviwar Peth, Tel.: (02162) 232763

SEONI - Bara Pathar, Mobile: 93023 21000 SIKAR - Laxman Garh, Tel.: (1573)223038 SILIGURI - H C Road, Sevoke Morek, Tel.: (0353) 250 4672

SRI NAGAR

Fruit Mandi, Mobile: 9419942828 Karan Nagar, Tel.: (0194) 247 5723

Lal Chowk, Tel.: (0194) 2410040

Shafina Plaza, Mobile: 99065 06474

- SURAT Ring road, Kohinoor Textile Market, Tel.: (0261) 2321797
- Surat Dumas Road, Tel.: (0261) 225 6023 / 26
- Timlayiawad Nanpura, Tel.: (0261) 247 3507 / 247 4816

TARAPUR - Near Kheda Dis. Co. Op . Bank, S.T. Stand, Tel.: (02698) 225021 TARN TARAN - Sarhali Road, Tel.: (01852) 509 444

VADODARA- Sangam Cross Road, Mobile: 9825705761

VISHAKAPATNAM Dwarkanagar, Tel.: (0891) 663 6522 / 33

Vizag , Tel.: (0891) 6636522 / 533

VRINDAVAN - Dusayat, Tel.: (0565) 653 3814 VYARA - F-1 City Mall, Tel.: (02626) 225450 / 51