▲IL&FS INVESTSMART

Institutional Equity

The South Indian Bank

Vishal Shah

+91 22 67069921 Vishal.s@investsmartindia.com m

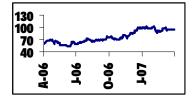
Shareholding (%)

FII's	35.0		
FI's/Banks	4.4		
MF/Insurance Co.	2.6		
Others	58.0		

Share price performance

52-week high/low (Rs) 106 / 50					
	-1m	-3m	-12m		
Abs (%)	2.1	-3.3	58.9		
Rel* (%)	-6.5	-3.8	43.8		
*to Nifty					

Stock chart



Crossing Milestones

Banks

South Indian Bank (SIB) posted Q4FY07 results that have surpassed our expectation with operating profit and PAT growing by 48% and 38% YoY respectively. Growth in profitability was mainly driven by significant increase in interest income and reduction in operating expense. While NIM improved to 3.11% (3.01% in Q3FY07), NNPAs reduced to 0.98% (1.49% in Q3FY07) and CAR reduced to 11.1% (11.8% in Q3FY07). Increasing profit visibility, improving balance sheet quality and our rising confidence in the bank's capability to expand its reach creates an investment opportunity considering its cheap valuations. We maintain 'Buy' rating on the stock. We maintain 'Buy' rating on the stock. Currently, the stock trades at an adjusted PBV of 0.96x FY07 and PBV of 0.91x FY07.

Mil grows 40%: SIB has reported 40% growth in net interest income (NII) at Rs1.19bn in Q4FY07 as compared to Rs798mn in the same period last year. Also, NII has grown sequentially by 27% to Rs1.19bn in Q4FY07 as compared to Rs884mn in Q3FY07. Interest on balances shot up substantially to Rs240mn in Q4FY07 as compared to Rs68mn in the same period last year. This has been due to interest earned on CRR balances that the RBI had declared earlier, which is now dropped to 0.5% in its revised CRR hike.

On YoY basis, SIB's deposits grew by 27% to reach Rs122.3bn; advances jumped 23% to touch Rs83.1bn. The bank has set itself a business target of Rs250bn for FY08, which in our opinion is achievable.

- ▲ 100% CBS coverage will improve CASA: The bank's CASA ratio decreased from 26% in Q3FY07 to 24% in Q4FY07; we expect CASA ratio to improve to 28% by end of FY08E, this will be achievable since the bank has already bought all its branches under CBS. This is expected to enable the bank to mobilise deposits.
- De-risked investment portfolio: SIB's investment portfolio remains well-managed and de-risked, marked by an SLR ratio of 26%, HTM investments at 61% and average duration of AFS portfolio at 0.74 years.
- Strong profitability growth: SIB's interest income jumped 40% YoY owing to robust credit growth and improved yield on advances. On YoY basis, however, operating profit, PBT, and PAT grew substantially by 48%, 20% and 39%

Buy

Rs94

April 24, 2007
Market cap
Rs bn 7
US\$ mn 158
Avg 3m daily volume
191,597
Avg 3m daily value
Rs mn 18
Shares outstanding (mn)
70
Reuters
SIBK.BO
SIBK.BO Bleemberg
Bloomberg
Bleemberg SIB IN
Bloomberg SIB IN Sensex
Bioomborg SIB IN Sonsex 13,928

Banks

The South Indian Bank

respectively, on the back of lower operating expense and higher interest income. The bank's fee-income has increased due to incremental revenue from third-party distribution business and an upward revision in service charges to make them at par with market rates. The bank has made provision of Rs136.5mn Q4FY07 as compared to Rs259.7mn in the same period last year; this was on account of gratuity, leave encashment and pension.

Other highlights: Asset quality continued to improve as NNPAs reduced to 0.98% in Q4FY07 against 1.49% in Q2FY07 and 1.86% in Q4FY06. The bank aims to further bring down NNPAs to 0.5% by FY08. We believe that in view of the bank's stated NPA targets, heavy NPA provisioning would affect PAT growth in FY08 (reserve coverage at 75% in Q4FY07 as compared to 65% in the same period last year). CAR stood at comfortable at 11.08% (tier-I capital at 8.84% headroom to raise Rs3bn of tier-II capital).

Table 1. Quarterly result table

Rs mn	Q4FY07	Q4FY06	YoY (%)	Q3FY07	QoQ (%)
Interest Earned	2,831.9	2,022.8	40.0	2,489.5	13.8
- Interest on Advance	2,005.8	1,485.0	35.1	1,787.4	12.2
- Income on Investment	586.0	470.2	24.6	575.5	1.8
- Interest on Balances	240.1	67.6	255.2	126.6	89.7
Interest Expended	1,713.4	1,224.7	39.9	1,605.6	6.7
Net Interest Income (NII)	1,118.5	798 .1	40.1	883.9	26.5
Other Income	254.0	291.4	(12.8)	221.0	14.9
Net Operating Income (NOI)	1,372.5	1,089.5	26.0	1,104.9	24.2
Operating Expenses	596.9	567.5	5.2	493.2	21.0
- Employee Cost	393.4	303.1	29.8	290.0	35.7
- Other Operating Expenses	203.5	264.4	(23.0)	203.2	0.1
Operating Profit	775.6	522.0	48.6	611.7	26.8
Provisions and Contingencies	503.4	294.3	71.0	164.7	205.6
PBT pre exceptional income	272.2	227.7	19.5	447.0	(39.1)
Exceptionals/Extraordinary	-	-	NA	-	NA
PBT post exceptional income	272.2	227.7	19.5	447.0	(39.1)
Tax	46.6	64.6	(27.9)	198.6	(76.5)
PAT excluding exceptional income	225.6	163.1	38.3	248.4	(9.2)
PAT including exceptional income	225.6	163.1	38.3	248.4	(9.2)
Equity Capital	704.1	476.8	47.7	704.1	-
EPS (Excluding Exceptional Treasury Gain)	3.2	3.4	(6.3)	3.5	(9.2)
EPS (Including Exceptional Treasury Gain)	3.2	3.4	(6.3)	3.5	(9.2)
Ratios(%)		-	-	-	-
Int Exp/Int Earned	60.5	60.5	NA	64.5	NA
Cost/NOI	43.5	52.1	NA	44.6	NA
Other income/NOI	18.5	26.7	NA	20.0	NA
Tax/PBT	17.1	28.4	NA	44.4	NA

Source: IISL research, company

The South Indian Bank

Banks

Disclaimer Clause

This report has been prepared by the Research Department of IL&FS Investsmart Securities Limited (IISL). The information and opinions contained herein have been compiled or arrived at based upon information obtained in good faith from sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. This report has been produced independently of the company, and forward looking statements, opinions and expectations contained herein are entirely those of IISL and given as part of its normal research activity and not as a Manager or Underwriter or any Offering or as an agent of the Company or any other person. Accordingly, if the Company must be based wholly on the information contained in the Final Prospectus issued or to be issued by the Company in connection with any such Offer or invitation and not on the contents hereof. This document is for information purpose only. Descriptions of any company or companies or their securities or other financial instruments. IISL, its directors, analysts or employees do not take any responsibility financial or otherwise, of the losses or the damages sustained due to the investments made or any action taken on basis of this report, including but not restricted to, fluctuation in the prices of the shares and bonds, changes in the currency rates, diminution in the NAVs reduction in the dividend or income, etc

IISL and other group companies, its directors, associates, employees may have various positions in any of the stocks, securities and financial instruments dealt in the report or may make sell or purchase or other deals in these securities from time to time or may deal in other securities of the companies / organizations described in this report.

This report is not directed to or intended for display, downloading, printing, reproducing or for distribution to or use by any person or entity who is a citizen or resident or located in any locality, state, country or other jurisdiction where such distribution, publication, reproduction, availability or use would be contrary to law or regulation or what would subject IISL or its affiliates to any registration or licensing requirement within such jurisdiction. If this report is inadvertently send or has reached any individual in such country, especially, USA the same may be ignored and brought to the attention of the sender. This document may not be reproduced, distributed or published for any purpose without prior written approval of IISL.

Foreign currency denominated securities, if any, wherever mentioned are subject to exchange rate fluctuations which could have an adverse effect on their value or price, or the income derived from them. In addition, investors in securities such as ADRs, the values of which are influenced by foreign currencies effectively assume currency risk.