

# **Company**

29 July 2010 | 8 pages

# Oriental Bank of Commerce (ORBC.BO)

Equity ☑ Estimate change ☑

# 1Q11 Results: Fundamental Upgrade, Valuations to Catch Up

- 1Q11 profits up 41%, core business growth strong OBC's headline profits were up 41% yoy (though below our estimates) and reflected sustained improvements in its operating parameters. Net Interest Margins improved further (contrary to the sector's performance) to 334bps, fee income growth was healthy at 27% yoy and pre-provisioning profits ex-trading gains were up a staggering 187% yoy. Moreover, loan growth was steady and asset quality pressures contained. We do expect some moderation in the earnings trajectory but believe that a large part of the gains are likely sustainable & will drive its return profile closer to larger peers.
- NIM uptick continues to drive earnings OBC's NIMs have increased sharply (+147bps yoy) relative to its own historical levels and have been a reflection of a) improved asset mix (less short-term lending, more SME), b) some traction on deposit mix and c) favorable interest rate environment. However, we believe 1Q is a probable peak, expect some moderation (deposit franchise still remains weak), but a large part of the gain is likely to be retained. Fee income growth of 27% was also healthy and helped mitigate the impact from falling trading gains. There is still, however, some pressure on operating costs (likely to persist) and loan loss charges (we expect will stabilize at current levels).
- Healthy asset growth, quality appears to be stabilizing Loan growth was in-line with industry levels (20% yoy) and asset quality seems to be stabilizing NPLs, remained at 1.7%, restructured loans were flat (but still high at 6% of loans) and coverage levels inched up to 80%. However, despite its relatively strong CASA growth (29% yoy), its CASA mix is still modest and will be a key challenge.
- Expect valuation gap to narrow vs. peers, maintain Buy The stock is cheaper than peers, trades at 1.1x FY11 P/BV, and we believe its improving return profile is likely to reflect in narrowing of its historical discount to peers; maintain Buy.

Buy/Medium Risk	1 M
Price (29 Jul 10)	Rs378.65
Target price	Rs390.00
Expected share price return	3.0%
Expected dividend yield	2.6%
Expected total return	5.6%
Market Cap	Rs94,867M
	US\$2,029M



Figure 1. Statistical Abstract

Year to	Net Profit	FD EPS	EPS Growth	P/E	P/BV	ROAE	ROAA	Div Yld
31 Mar	(Rs Mils.)	(Rs)	(%)	(X)	(X)	(%)	(%)	(%)
FY08	3,532	14.1	-39.2	26.9	1.6	6.5	0.4	1.2
FY09	8,904	35.5	152.1	10.7	1.5	13.5	0.9	1.9
FY10	11,347	45.3	27.4	8.4	1.3	14.5	0.9	2.4
FY11E	16,065	64.1	41.6	5.9	1.1	18.1	1.1	2.6
FY12E	18,789	75.0	17.0	5.0	0.9	18.2	1.1	2.9
FY13E	21,627	86.3	15.1	4.4	1.0	18.0	1.1	2.9

Source: Citi Investment Research and Analysis estimates

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Fiscal year end 31-Mar	2009	2010	2011E	2012E	2013E
Valuation Ratios					
P/E adjusted (x)	10.7	8.4	5.9	5.0	4.4
P/E reported (x)	10.7	8.4	5.9	5.0	4.4
P/BV (x)	1.3	1.2	1.0	0.9	0.7
P/Adjusted BV diluted (x)	1.5	1.3	1.1	0.9	0.8
Dividend yield (%)	1.9	2.4	2.6	2.9	3.2
Per Share Data (Rs)					
EPS adjusted	35.54	45.29	64.12	74.99	86.32
EPS reported	35.54	45.29	64.12	74.99	86.32
BVPS	295.50	328.81	381.23	443.35	515.63
Tangible BVPS	295.50	328.81	381.23	443.35	515.63
Adjusted BVPS diluted	257.54	292.19	344.61	406.74	479.01
DPS	7.30	9.10	10.00	11.00	12.00
Profit & Loss (RsM)					
Net interest income	19,965	29,074	40,720	46,925	53,602
Fees and commissions	4,015	5,721	6,351	6,986	7,684
Other operating Income	6,698	6,279	3,598	4,167	4,822
Total operating income	30,678	41,075	<b>50,669</b>	58,078	66,108
Total operating expenses	-13,978	-16,860	-20,371	-22,658	-25,202
Oper. profit bef. provisions	16, <b>700</b>	24,215	30,298	35,420	40,906
Bad debt provisions	-2,176	-5,636	-4,820	-5,877	-6,630
Non-operating/exceptionals	-2,176				
		-2,540	-1,500	-1,500	-1,999
Pre-tax profit	11,445	16,039	23,977	28,043	32,277
Tax	-2,540	-4,692	-7,913	-9,254	-10,651
Extraord./Min. Int./Pref. Div.	0 004	0	10.005	0	01.000
Attributable profit	8,904	11,347	16,065	18,789	21,626
Adjusted earnings	8,904	11,347	16,065	18,789	21,626
Growth Rates (%)	150.1	07.4	41.0	17.0	15.1
EPS adjusted	152.1	27.4	41.6	17.0	15.1
Oper. profit bef. prov.	35.8	45.0	25.1	16.9	15.5
Balance Sheet (RsM)					
Total assets	1,125,826	1,374,310	1,535,702	1,775,695	2,055,139
Avg interest earning assets	999,339	1,225,466	1,430,339	1,631,492	1,891,967
Customer loans	694,219	845,720	976,775	1,153,622	1,361,846
Gross NPLs	10,581	14,688	16,195	20,118	24,092
Liab. & shar. funds	1,125,826	1,374,310	1,535,702	1,775,695	2,055,139
Total customer deposits	983,688	1,202,576	1,349,244	1,568,978	1,824,716
Reserve for loan losses	9,215	10,827	13,444	16,892	20,504
Shareholders' equity	74,034	82,380	95,513	111,078	129,186
Profitability/Solvency Ratios (%)					
ROE adjusted	13.5	14.5	18.1	18.2	18.0
Net interest margin	2.00	2.37	2.85	2.88	2.83
Cost/income ratio	45.6	41.0	40.2	39.0	38.1
Cash cost/average assets	1.4	1.3	1.4	1.4	1.3
NPLs/customer loans	1.5	1.7	1.7	1.7	1.8
Reserve for loan losses/NPLs	87.1	73.7	83.0	84.0	85.1
Bad debt prov./avg. cust. loans	0.3	0.7	0.5	0.6	0.5
Loans/deposit ratio	70.6	70.3	72.4	73.5	74.6
Tier 1 capital ratio	9.1	9.3	9.3	9.2	9.1
Total capital ratio	13.0	12.5	11.8	11.3	10.9
Total oupitul rutio	10.0	12.5	11.0	11.0	10.5

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Figure 2. OBC: 1Q11 Financial Highl	lights (Rupees I	Million, Percen	t)			
	1011	1Q10	YoY %	4Q10	QoQ%	CIRA Comment
Interest Income	28,308	24,042	17.7	26,855	5.4	
Interest Expense	(17,736)	(19,201)	-7.6	(16,961)	4.6	Sharp fall in cost of deposits by 223bps yoy to 5.619
Net Interest Income	10,572	4,842	118.4	9,894	6.9	Strong performance - 13% ahead of estimates; drive by its increasing NIM:
Fee-Based Income	1,978	1,556	27.1	2,379	-16.9	Healthy growth, slightly ahead of asset expansion and above estimate:
Other Non-Interest Income	170	2,363	-92.8	275	-38.3	
Non Interest Income	2,147	3,919	-45.2	2,654	-19.1	Overall in line with estimates; reasonable traction in fee income but a sharper than expected fall in treasury income
Operating Income	12,720	8,761	45.2	12,548	1.4	
Operating Expenses	(4,497)	(3,591)	25.2	(4,779)	-5.9	Some pressure likely as extra employee benefits still not accounted for
Pre-Provision Profit	8,223	5,169	59.1	7,769	5.8	
Charges for Bad Debts	(1,586)	(1,001)	58.5	(3,800)		Sharp fall in credit costs - though annualised charge of close to 1% appears reasonable
Other Operating Items	(694)	(513)	35.2	(374)	85.4	
Operating Profit	5,943	3,656	62.6	3,595	65.3	
Pre-Tax Profit	5,943	3,656	62.6	3,595	65.3	
Tax	(2,310)	(1,082)	113.6	(425)	444.2	Volatility seen with uptick in effective tax rate by 9% yoy and 27% QoQ
Net Profit	3,633	2,574	41.1	3,170	14.6	Healthy quarter with core business leading growth and asset quality appearing to stabilise
PPP xt	8,053	2,806	187.0	7,494	63541.8	
EPS	14.50	12.65	14.6	12.65	14.6	
DPS	-	9.10	NM	9.10	NM	
Customer Loans	860,980	715,660	20.3	841,840	2.3	Good loan growth (in-line with industry) - though is a bit concentrated in SME (14% of book) and Commercial
Customer Deposits	1,230,574	1,026,950	19.8	1,202,580	2.3	Real estate (7% of book) CASA focus yielded 29% growth yoy but is still well below the industry averages; can pressure NIMs meaningfully in a tighter rate environment
AIEA	1,264,344	1,030,880	22.6	1,211,164	4.4	, , , , , , , , , , , , , , , , , , ,
AIBL	1,216,577	0	NM	0	NM	
Total Assets	1,454,378	1,199,464	21.3	1,366,400	6.4	
Avg Assets	1,410,389	1,159,732	21.6	1,330,556	6.0	
Non-Performing Loans (NPL)	14,951	11,488	30.1	14,688	1.8	Deterioration levels stable with total restructured accounts staying high at 6% of loans
Loan Loss Reserves (LLR)	(8,792)	(6,451)	36.3	(7,449)	18.0	, , ,
Shareholders' Funds	76,133	69,387	9.7	73,205	4.0	
Book Value Per Share	303.9	277	9.7	292	4.0	
Key Ratios (%)	1011	1Q10	Bps △ YoY	4Q10	Bps ∆ QoQ	
ROAA (annualized)	1.03	0.89	14	0.95	8	Improving earnings profile YoY and QoQ
ROAE (annualized)	19.09	14.84	425	17.32	176	Trending to levels of larger and stronger peers in the industry
Net Interest Margin (bps)	334	188	147	327	773	Key highlight - 3rd successive quarter of 3%+ NIMS and higher 146bps YoY
Fee Inc/Operating Income	15.5	17.8	-222	19.0	-341	Significantly below the larger PSU banks
Other Non-Interest Inc/Op Inc	16.9	44.7	-2785	21.2	-427	
Op. Cost/ Operating Income	35.4	41.0	-564	38.1	-273	impact of expansion (175 branches in FY11) and pension expenses
Loan-to-Deposit Ratio (LDR)	69.97	69.7	28	70.0	-4	
NPL/Loan Ratio LLR/NPL Ratio	1.7 59	1.6 56	13 266	1.7 51	-1 809	Asset quality looks to be stabilizing at current levels Coverage levels have been inching up - should provide
Demanded LLD (Incl. Took in too Look )	00.4		N18.5	707	205	some comfort on earnings
Reported LLR (Incl Techinical w/o) Amount of Technical w/o's included	80.4 16455	NA	NM NM	76.7 16431	365 24	
Source: Citi Investment Research and	Analysis Compa	inv data				

Figure 3. Earnings Revision Summary

	Net F	Net Profit (Rsm)			EPS (Rs)			DPS (Rs)	
	Old	New	% change	Old	New	% change	Old	New	
FY11E	16,048	16,065	0.1	64.1	64.1	0.1	7.5	10.0	
FY12E	18,315	18,789	2.6	73.1	75.0	2.6	8.0	11.0	
FY13E	NA	21,627	NA	NA	86.3	NA	NA	12.0	
Source: Citi Invest	ment Research and A	nalysis est	imates						

## Oriental Bank of Commerce

### Company description

Oriental Bank of Commerce was established in 1943 and nationalized in the second round of nationalization in 1980. The bank is headquartered in Delhi, and the government holds 51% of the bank's equity. OBC is a medium-sized bank with a share of about 2% in deposits and advances of the Indian banking system. OBC has a domestic network of over 1,400 branches and extension counters.

### Investment strategy

We rate OBC as a Buy/Medium Risk. Fundamentally OBC's business and franchise are modest - low NIMs, lower CASA ratio and higher exposure to interest rate volatility, modest size mid-market focused asset book with a North India concentration. While these are obvious shortcomings, we view these can be fixed relatively fast given a consistent strategic direction and management focus. While we do not make a case for immediate improvements, we believe relatively cheap valuations more than offset these weaknesses. Moreover, OBC has aggressively written off its legacy NPLs and reduced overall NPLs to better than industry levels at 1.5%. We also expect OBC's ROEs to sustain at 15-16% levels over the next few years, supportive of relatively higher valuations.

#### Valuation

Our target price of Rs390 is based on CIRA's EVA model, which captures long-term business value, and is a standard valuation measure for our India Banking coverage. We factor in a risk-free rate of 8.0% and long-term loan loss estimates of 100bps. We benchmark our target price on a 1.1x 1yr Fwd PBV, a 30% discount to the 'best of breed' Government banks that translates into a fair value of Rs406. We believe a valuation discount to peer banks is justified due to the quality and structure of OBC's businesses and franchise issues on the funding front. We prefer to use EVA as our primary methodology, as we believe it adjusts well for the relatively dynamic cost of capital and captures well the long-term value of the business.

#### **Risks**

We rate OBC Medium Risk, in line with our quantitative risk-rating system, which tracks 260-day share price volatility. Downside risks to our target price for OBC include: a) Sharp rise in asset quality deterioration given its higher risk asset book and a still uncertain economic environment; b) Further erosion in its funding franchise; and c) Sharp increase in interest rates could erode the bond portfolio and raise deposit mobilization costs.

# Appendix A-1

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