

January 25, 2013

Rating	Previous Reco
Buy	Buy
CMP	Target Price
Rs95	Rs140
EPS Chg FY13E/FY14E (%)	NA
Target Price change (%)	NA
Nifty	6,075
Sensex	20,104

### Price Performance

(%)	1M	3M	6M	12M
Absolute	2	-4	-1	-3
Rel. to Nifty	-2	-10	-17	-18

Source: Bloomberg

### Relative price chart



Source: Bloomberg

### Stock Details

Sector	Power
Bloomberg	RPWR IB
Equity Capital (Rs mn)	28,051
Face Value(Rs)	10
No of shares o/s (mn)	2,805
52 Week H/L	139/ 75
Market Cap (Rs bn/USD mn)	265/ 4,938
Daily Avg Volume (No of sh)	7,046,079
Daily Avg Turnover (US\$mn)	12.6

### Shareholding Pattern (%)

	D'12	S'12	J'12
Promoters	75.0	80.4	80.4
FII/NRI	6.6	5.3	5.4
Institutions	5.1	1.6	1.6
Private Corp	2.4	1.8	1.7
Public	11.0	10.9	10.8

Source: Bloomberg

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- **Reliance Power's (RPWR) 3Q13 APAT of Rs2.6bn was better than our estimates due to higher availability (103% vs. 93% estimated) – Rosa PAT was Rs2b in 3Q vs. 1.4b in 2Q13**
- **Sasan UMPP remains on track to commission in FY13 itself. Hinting at start of construction in Sasan II/Chitrangi in next few months. Clarity likely post 4Q on Tilaiya and Butibori**
- **Triggers ahead - 1) Sasan 1<sup>st</sup> unit COD in Feb/Mar-13, 2) construction at Chitrangi/ Sasan-II, 3) MERC approval to Butibori PPA with Reliance Infrastructure, 4) Tilaiya land acquisition & 5) Chhatrasal stage II forest clearance**
- **We maintain our earning estimates for FY13 and FY14. With the stock trading at 1.2x FY15 book; we maintain Buy with a longer term view & a PT of Rs140/sh. Earnings momentum to start from FY15. Risk: no value from excess coal assets**

### Better than expected result on higher availability factor

RPWR's 3Q13 APAT of Rs2.57bn (+26%yoy) was ahead our estimate of Rs2.47bn on account of better than expected PAF (103%) and PLF (92%) at Rosa. More importantly, the growth in profit was achieved even after c50% yoy drop in other income as the cash was deployed in incremental capex. Rosa contributed to APAT by Rs2bn, taking the ROE for 3Q13 to 10.6% vs. 7.5% during 2Q13 and 8.0% during 3Q12.

### 3Q13 highlights – Sasan UMPP on track for commissioning during FY13

During the conference call, the management highlighted several key developments during the quarter, such as - (1) steam blowing completed at Sasan UMPP and the first unit should be commissioned during Feb/Mar-13 itself; coal mining for the project stabilized, (2) Stage I forest clearance received for Chhatrasal mines, (3) Land and other infrastructure ready for the Chitrangi project and the work should start once there is clarity on clearance, (4) Butibori plant should start generation from 1<sup>st</sup> April 2013 and there are various options to sell power till Apr-14. The long-term PPA with Reliance Infra to sell power on cost-plus basis is before the MERC.

### Maintain Buy with a longer-term view, with various trigger in the near term

We believe the management has followed the prudent strategy of not accepting any fuel risk and as the capacity ramp gather pace, earnings momentum should pick up from FY15. We maintain our Buy rating and a PT of Rs140/sh. The likely triggers in the near-term include – (1) Sasan 1<sup>st</sup> unit COD in Feb/Mar-13, (2) MERC approval to Butibori PPA with Reliance Infra and (3) Stage II forest clearance for the Chhatrasal coal block. The key risk is inability to capture value from the excess coal reserves due to legal hurdles.

### Financial Snapshot (Consolidated)

(Rsmn)

YE-	Net	EBITDA			EPS	EPS	RoE		EV/
Mar	Sales	(Core)	(%)	APAT	(Rs)	% chg	(%)	P/E	EBITDA P/BV
FY12A	20,192	6,239	30.9	8,666	3.1	13.9	5.0	30.6	67.0
FY13E	40,092	15,164	37.8	10,179	3.6	17.5	5.6	26.0	31.1
FY14E	65,857	27,843	42.3	10,831	3.9	6.4	5.6	24.5	22.7
FY15E	100,339	48,912	48.7	14,686	5.2	35.6	7.2	18.1	15.9

## Exhibit 1: Result snapshot

Rs mn	Q3FY12	Q4FY12	Q1FY13	Q2FY13	Q3FY13	YoY (%)	QoQ (%)	YTD'12	YTD'13	YoY (%)
<b>Revenue</b>	<b>4,573</b>	<b>5,326</b>	<b>11,237</b>	<b>10,512</b>	<b>14,518</b>	<b>217.5</b>	<b>38.1</b>	<b>14,866</b>	<b>36,267</b>	<b>144.0</b>
<b>Expenditure</b>	<b>-3,171</b>	<b>-3,537</b>	<b>-7,709</b>	<b>-6,862</b>	<b>-9,712</b>	<b>206.2</b>	<b>41.5</b>	<b>-10,415</b>	<b>-24,283</b>	<b>133.1</b>
as % of sales	-69.4%	-66.4%	-68.6%	-65.3%	-66.9%			-70.1%	-67.0%	
Power and Fuel	-2,564	-2,757	-7,258	-6,370	-9,084	254.2	-12.2	-8,540	-22,712	165.9
as % of sales	-56.1%	-51.8%	-64.6%	-60.6%	-62.6%			-57.5%	-62.6%	
Employee Cost	-148	-52	-173	-203	-215	45.6	17.3	-544	-591	8.7
as % of sales	-3.2%	-1.0%	-1.5%	-1.9%	-1.5%			-3.7%	-1.6%	
Other expenditure	-459	-728	-278	-289	-413	-10.1	4.0	-1,331	-980	-26.4
as % of sales	-10.0%	-13.7%	-2.5%	-2.7%	-2.8%			-9.0%	-2.7%	
<b>EBITDA</b>	<b>1,401</b>	<b>1,788</b>	<b>3,528</b>	<b>3,650</b>	<b>4,806</b>	<b>243.0</b>	<b>31.7</b>	<b>4,450</b>	<b>11,984</b>	<b>169.3</b>
Depreciation	-323	-313	-686	-719	-703	145.4	4.8	-902	-2,108	133.7
<b>EBIT</b>	<b>1,078</b>	<b>1,476</b>	<b>2,842</b>	<b>2,931</b>	<b>4,103</b>	<b>280.6</b>	<b>40.0</b>	<b>3,548</b>	<b>9,876</b>	<b>178.3</b>
Other Income	2169	1202	1159	1022	1219	-61.2	-11.8	6,274	3,400	-45.8
Interest	-720	-742	-1289	-1374	-1493	82.5	6.6	-2,234	-4,156	86.0
<b>PBT</b>	<b>2,527</b>	<b>1,935</b>	<b>2,712</b>	<b>2,579</b>	<b>3,829</b>	<b>51.5</b>	<b>48.5</b>	<b>7,588</b>	<b>9,120</b>	<b>20.2</b>
Total Tax	-488	378	-418	-412	-1255	-4.4	-1.5	-1,235	-2,085	68.9
<b>Adjusted PAT</b>	<b>2,039</b>	<b>2,313</b>	<b>2,294</b>	<b>2,167</b>	<b>2,574</b>	<b>26.2</b>	<b>18.8</b>	<b>6,353</b>	<b>7,035</b>	<b>10.7</b>
Extra ordinary items post tax	0	0	101	235	81			0	417	
<b>Reported PAT</b>	<b>2,039</b>	<b>2,313</b>	<b>2,395</b>	<b>2,402</b>	<b>2,655</b>	<b>30.2</b>	<b>10.5</b>	<b>6,353</b>	<b>7,452</b>	<b>17.3</b>
<b>Adjusted EPS</b>	<b>0.7</b>	<b>0.8</b>	<b>0.8</b>	<b>0.8</b>	<b>0.9</b>	<b>26.2</b>	<b>18.8</b>	<b>2.3</b>	<b>2.5</b>	<b>10.7</b>

Margins (%)						(bps)	(bps)			
EBIDTA	30.6	33.6	31.4	34.7	33.1	246	-162	29.9	33.0	311
EBIT	23.6	27.7	25.3	27.9	28.3	468	38	23.9	27.2	336
EBT	55.3	36.3	25.2	27.2	27.2	-2807	0	51.0	25.1	-2590
PAT	44.6	43.4	20.4	20.6	17.7	-2686	-288	42.7	20.5	-2219
Effective Tax rate	19.3	-19.5	15.4	16.0	32.8	1346	1678	16.3	22.9	659

Source: Company, Emkay Research

## Exhibit 2: Operational performance

Rs mn	Q3FY12	Q4FY12	Q1FY13	Q2FY13	Q3FY13	YoY (%)	QoQ (%)	YTD'12	YTD'13	YoY (%)
Gross generation (MU)	987	1,031	2,055	1,655	2,407	143.9	45.4	3,202	6,117	91.0
Plant Availability Factor (%)	79	92	81	78	103			NA	NA	-
Average tariff (Rs/unit)	4.9	5.1	5.2	6.1	6.0	24.6	-0.4	4.9	5.8	17.9
Average fuel cost (Rs/unit)	2.8	2.9	3.8	3.6	3.8	34.8	4.6	2.9	4.1	40.3

Source: Company, Emkay Research

## Exhibit 3: SOTP valuation

SoTP (Rs mn)	Capacity	Stake (%)	COE	Equity	Invested	NPV	Rs/sh
Rosa I	600	100.0%	13.0%	9,339	9,339	22,203	8
Rosa II	600	100.0%	13.0%	9,450	9,450	20,848	7
Butibori	600	74.0%	14.0%	8,140	8,140	13,015	5
Sasan	3960	100.0%	12.0%	50,000	39,000	41,017	15
Tilaiya	3960	100.0%	12.0%	55,000	3,520	31,596	11
Sasan II	1980	100.0%	13.5%	26,250	7,350	102,895	37
Chitrangi	1980	100.0%	13.5%	29,000	6,960	69,503	25
Samalkot - II	2400	100.0%	17.0%	30,000	30,000	0	0
Indo Mines	30MTPA	100.0%	15.0%	3,500	3,500	51,875	18
Cash/Others						45,231	16
<b>Total</b>	<b>16080</b>			<b>220,679</b>	<b>117,259</b>	<b>398,184</b>	<b>140</b>

Source: Emkay Research

## Exhibit 4: Project status

Project	Capacity	Month	Milestones achieved	COD/Exp CoD of 1st unit / Start of Production
<b>Power Projects</b>				
Butibori	600 MW	Sep-10	Boiler structure erection started	Apr-13
		Feb-11	TG Deck Casting, Boiler drum lift	
		Mar-11	Started condenser erection	
		Nov-11	Hydro test completed	
		Feb-12	Pre-commissioning activities started	
		May-12	Steam blowing completed for Unit#1, Boiler hydro test done for Unit#2	
		Jun-12	Unit#1 Synchronised	
		Dec-12	Unit#2 Synchronised	
Samalkot	2400 MW	Jan-11	Started civil work	Mar-15
		Apr-11	Started GTG PHB erection work	
		Feb-12	Gas turbines ready for synchronization	
		May-12	Two units synchronized, two more units tested at full speed	
Sasan	3960 MW	Aug-10	Started main plant civil work	Feb-13
		Jul-10	Started boiler erection	
		Dec-10	Started TG structural erection	
		May-11	Started erection of pressure parts	
		Feb-12	Boiler closer to Hydro test	
		May-12	Boiler hydro test completed for first unit	
		Aug-12	LP turbine box-up complete	
		Jan-13	Steam blowing completed for Unit#1	
Chitarangi	3960 MW		Land under possession, tied up off take for 2640 MW with UPPCL, Site leveling done and civil work ready to commence	Mar-15
Sasan II	1980 MW		Land under possession, environmental clearance obtained, LTOA application submitted, Site leveling completed, Construction to start after forest clearance for Chhatrasal mines (Stage I forest clearance received for mines)	Mar-15
Krishnapatnam	3960 MW		97% land possession, PPA signed, debt tied up, 50% of piling done, Project put on hold on tariff issues, Exercised force majeure and is under arbitration	On hold
Tilaiya	3960 MW		EPC contract tied up with R-Infra, 186acre pvt land transferred and 1220acre forest land acquired, final approval for 167acre govt land expected shortly, Forest clearance awaited	May-15
<b>Coal Mines</b>				
Sasan	25 MTPA	May-11	Got possession of OB dump land & started CHP civil work	Sep-12
		Feb-12	Own equipments commissioned and operational, removal of overburden in progress, coal seam seen, production to start from 2Q13	
		Sep-12	Moher & Moher-Amlohri commenced production	
Tilaiya	40 MTPA		Mine plan approved, Drilling in progress, Sec 4 notification for land acqn expected shortly, Gol clarified in October that land acquisition to be treated at par with government land, Stage-1 forest clearance processed for state gov, R&R colony land identified and will be progressed phase wise	
Indonesia	30 MTPA		JORC study for all 3 blocks completed, got upgraded environmental clearance for 10mn MT per block in 3Q12, Feasibility study for barge transportation completed during 3Q12, 261 hectares land acquired, no forest clearance required for first 5 years, DPR study done on Rail and port infrastructure, Production to start from 2013. Land acquisition for the second mine in progress.	Feb-12

Source: Company, Emkay Research

**Exhibit 5: Effective capacity built-up**

MW	FY12	FY13E	FY14E	FY15E	FY16E
Rosa I	600	600	600	600	600
Rosa II	0	600	600	600	600
Butibori	0	0	550	600	600
Sasan	0	55	1,485	3,410	3,960
Sasan II	0	0	0	0	1,485
Chitrangi	0	0	0	0	495
Indo. Mines					
<b>Total (ex- Indo. mines)</b>	<b>600</b>	<b>1,255</b>	<b>3,235</b>	<b>5,210</b>	<b>7,740</b>

Source: Company, Emkay Research

**Exhibit 6: Volume built-up**

MU	FY12	FY13E	FY14E	FY15E	FY16E
Rosa I	4,217	4,625	4,625	4,625	4,625
Rosa II	0	4,468	4,468	4,468	4,468
Butibori	0	0	4,095	4,468	4,468
Sasan	0	448	12,098	27,781	32,261
Sasan II	0	0	0	0	11,708
Chitrangi	0	0	0	0	3,903
Indo. Mines	0	0	0	4 MTPA	44.1 MTPA
<b>Total (ex-Indo.mines)</b>	<b>4,217</b>	<b>9,541</b>	<b>25,286</b>	<b>41,341</b>	<b>61,432</b>

Source: Company, Emkay Research

**Exhibit 7: Revenue built-up**

Rs. mn.	FY12	FY13E	FY14E	FY15E	FY16E
Rosa I	20,156	19,951	20,391	19,900	20,338
Rosa II	0	19,816	20,202	19,866	20,173
Butibori	0	0	17,296	17,614	17,848
Sasan	0	290	7,875	33,963	39,669
Sasan II	0	0	0	0	36,134
Chitrangi	0	0	0	0	12,045
Indo.	0	0	0	8,820	17,364
Others	36	36	93	176	490
<b>Total</b>	<b>20,192</b>	<b>40,092</b>	<b>65,857</b>	<b>100,339</b>	<b>164,060</b>

Source: Company, Emkay Research

**Exhibit 8: PAT built-up**

Rs. mn.	FY12	FY13E	FY14E	FY15E	FY16E
Rosa I	3,130	2,930	3,044	2,407	2,488
Rosa II	0	3,073	3,030	2,528	2,521
Butibori	0	0	2,849	1,898	1,953
Sasan	0	-147	-960	4,481	5,837
Sasan II	0	0	0	0	16,811
Chitrangi	0	0	0	0	4,416
Indo. Mines	0	0	0	1,430	2,816
Others	5,536	4,323	2,868	1,941	2,088
<b>Total</b>	<b>8,666</b>	<b>10,179</b>	<b>10,831</b>	<b>14,686</b>	<b>38,930</b>

Source: Company, Emkay Research

**Exhibit 9: Debt built-up**

Debt outstanding (Rs mn)	FY12	FY13E	FY14E	FY15E	FY16E
Rosa I	19,975	18,159	16,343	14,527	12,711
Rosa II	22,050	20,213	18,375	16,538	14,700
Butibori	21,830	28,860	28,860	26,455	14,700
Sasan	81,000	111,000	135,000	150,000	137,500
Tilaiya	0	1,320	42,680	75,680	110,880
Sasan II	0	3,150	35,438	66,938	78,750
Chitrangi	0	3,480	38,280	73,080	87,000
Samalkot - II	30,000	40,000	50,000	70,000	70,000
Others and WC loan	37,853	40,466	43,750	46,840	62,731
<b>Total</b>	<b>212,708</b>	<b>266,647</b>	<b>408,726</b>	<b>540,057</b>	<b>588,973</b>

Source: Company, Emkay Research

## Reliance Power – Investment summary

## Earnings forecast - Emkay vs. Consensus

(Rs mn)	Emkay	Consensus	Variance
FY13E	10,179	9,728	4.6%
FY14E	10,831	10,908	- 0.7%
FY15E	14,686	17,282	- 15.0%

Source: Bloomberg

## Focus Chart

Trigger	Timeline
Sasan UMPP Commissioning	1st unit – Feb/Mar-13
Butibori Commissioning	Apr-13
Stage II forest clearance for Chhatrasal mines	FY14
MERC approval for cost-plus PPA for Butibori with Reliance Infra	FY14
Tilaiya coal mine land acquisition	Significant progress expected in FY14

## Company description:

Reliance Power Ltd, part of Reliance-ADA group, was incorporated in 1995 as a power utility. Company owns and operates 1200MW of generation capacity with another 14.5GW of under-construction/development stage. It came up with an IPO in 2007/8 at Rs450 per share. Reliance Infrastructures Ltd holds 38.4% shares in company.

## Recent update

- Received Stage I forest clearance for Chhatrasal mines
- Steam-blowing completed for boiler of first unit of Sasan UMPP, likely commissioning in Feb/Mar-13
- Butibori ready for commissioning in Apr-13

## Promoters background

- Anil Dhirubhai Ambani:** 52yrs; Non-executive Chairman; B.Sc, Bombay university and MBA, Wharton; Ex-member of Central Electricity Regulatory Commission (resigned in Mar'2006)

## Investment rationale

- Captive coal with reserves of about 3bn MT and annual production potential of 95mn MT in next 5-7 years offers (1) fuel security and (2) cheapest cost power (fuel cost in the range of Rs0.40/unit; only utility with mines won by competitive bid. EGOM re-confirming excess coal use and recommending Chhatrasal for forest clearance. Earning trajectory to move on a higher level from FY15 onwards as capacities ramp-up.
- Significant progress achieved in execution - (1) Rosa 1200MW fully commissioned, (2) Butibori commissioning likely Apr-13, (3) Sasan coal mine production started in Sep'12, (4) Sasan power plant commissioning to start from Feb/ Mar-13, (5) Stage I forest clearance received for Chhatrasal coal block, and (6) Land acquisition for Tilaiya mines to expedite post clarification from Govt. to classify land as government land
- None of the current/ foreseeable problems likely to impact Reliance Power - fuel (captive - control on supplies/cost), merchant prices (no merchant capacity), discom's health (contributor to improvement) and drying up case I bids (13,500MW PPAs).

## Valuations

- Limited downside - Risk adjusted value of base case projects (Rosa, Butibori, Sasan-I and Indonesian mines) plus net cash is Rs69/share. NPV-based fair value of Rs140/sh. Our PT does not include (1) Tilaiya's excess coal (~Rs25/Share) and (2) Rs17/Share (discount given to adjust risks).

## Investment risk

- 1) Unfavorable Supreme court order on Sasan surplus coal use, (2) Delay in Tilaiya coal mine land acquisition (naxalite area but now almost sorted out) and (3) mMining and minerals act (profit sharing).

## Top Institutional holdings

Name	Holding %
Vanguard group	0.52
Dimensional Fund Advisors	0.39
Blackrock group	0.24
State Street Global Advisors	0.17
Parametric Portfolio Associates	0.09

Source: Factset

## Shares pledge

Period	Promoters holding	Pledge % of Prom. holding	Pledge % of total holdings
Dec-11	80.4%	0.0%	0.0%
Mar-12	80.4%	0.0%	0.0%
Jun-12	80.4%	0.0%	0.0%
Sep-12	80.4%	0.0%	0.0%
Dec-12	75.0%	0.0%	0.0%

Source: Capitaline

## Key Financials (Consolidated)

## Income Statement

Y/E Mar (Rsmn)	FY12A	FY13E	FY14E	FY15E
<b>Net Sales</b>	<b>20,192</b>	<b>40,092</b>	<b>65,857</b>	<b>100,339</b>
Growth (%)	91.4	98.6	64.3	52.4
<b>Expenditure</b>	<b>13,953</b>	<b>24,928</b>	<b>38,013</b>	<b>51,427</b>
Raw Materials	11,285	22,528	33,959	39,162
Employee Cost	596	0	0	0
Other Exp	2,072	2,400	4,054	12,265
<b>EBITDA</b>	<b>6,239</b>	<b>15,164</b>	<b>27,843</b>	<b>48,912</b>
Growth (%)	172.2	143.1	83.6	75.7
<b>EBITDA margin (%)</b>	<b>30.9</b>	<b>37.8</b>	<b>42.3</b>	<b>48.7</b>
Depreciation	1,215	3,454	7,474	14,354
<b>EBIT</b>	<b>5,024</b>	<b>11,710</b>	<b>20,370</b>	<b>34,558</b>
<b>EBIT margin (%)</b>	<b>24.9</b>	<b>29.2</b>	<b>30.9</b>	<b>34.4</b>
Other Income	7,476	6,013	3,585	2,426
Interest expenses	2,976	4,980	10,283	18,028
<b>PBT</b>	<b>9,524</b>	<b>12,744</b>	<b>13,672</b>	<b>18,957</b>
<b>Tax</b>	<b>858</b>	<b>2,565</b>	<b>2,841</b>	<b>4,271</b>
Effective tax rate (%)	9.0	20.1	20.8	22.5
<b>Adjusted PAT</b>	<b>8,666</b>	<b>10,179</b>	<b>10,831</b>	<b>14,686</b>
Growth (%)	13.9	17.5	6.4	35.6
<b>Net Margin (%)</b>	<b>42.9</b>	<b>25.4</b>	<b>16.4</b>	<b>14.6</b>
(Profit)/loss from JVs/Ass/MI	0	0	0	0
<b>Adj. PAT After JVs/Ass/MI</b>	<b>8,666</b>	<b>10,179</b>	<b>10,831</b>	<b>14,686</b>
E/O items	-1,613	0	0	0
<b>Reported PAT</b>	<b>7,053</b>	<b>10,179</b>	<b>10,831</b>	<b>14,686</b>
<b>PAT after MI</b>	<b>8,666</b>	<b>10,179</b>	<b>10,831</b>	<b>14,686</b>
Growth (%)	13.9	17.5	6.4	35.6

## Cash Flow

Y/E Mar (Rsmn)	FY12A	FY13E	FY14E	FY15E
<b>PBT (Ex-Other income)</b>	<b>2,048</b>	<b>6,731</b>	<b>10,087</b>	<b>16,530</b>
Depreciation	1,215	3,454	7,474	14,354
Interest Provided	2,976	4,980	10,283	18,028
Other Non-Cash items	0	0	0	0
Chg in working cap	-21,089	-3,732	-4,692	-4,415
Tax paid	-858	-2,565	-2,841	-4,271
<b>Operating Cashflow</b>	<b>-15,708</b>	<b>8,867</b>	<b>20,311</b>	<b>40,226</b>
Capital expenditure	-154,033	-63,780	-172,350	-172,400
<b>Free Cash Flow</b>	<b>-169,740</b>	<b>-54,913</b>	<b>-152,039</b>	<b>-132,174</b>
Other income	7,476	6,013	3,585	2,426
Investments	0	0	0	0
<b>Investing Cashflow</b>	<b>-139,081</b>	<b>-51,753</b>	<b>-165,180</b>	<b>-167,548</b>
Equity Capital Raised	0	0	0	0
Loans Taken / (Repaid)	139,360	53,939	142,078	131,332
Interest Paid	-2,976	-4,980	-10,283	-18,028
Dividend paid (incl tax)	0	0	0	0
Income from investments	0	0	0	0
Others	-8,154	-4,683	-2,275	-1,324
<b>Financing Cashflow</b>	<b>128,230</b>	<b>44,277</b>	<b>129,520</b>	<b>111,980</b>
<b>Net chg in cash</b>	<b>-26,559</b>	<b>1,390</b>	<b>-15,350</b>	<b>-15,341</b>
Opening cash position	86,041	59,482	59,541	42,882
<b>Closing cash position</b>	<b>59,482</b>	<b>60,872</b>	<b>44,192</b>	<b>27,541</b>

## Balance Sheet

Y/E Mar (Rsmn)	FY12A	FY13E	FY14E	FY15E
Equity share capital	28,051	28,051	28,051	28,051
Reserves & surplus	148,269	158,444	169,278	183,964
<b>Net worth</b>	<b>176,320</b>	<b>186,495</b>	<b>197,329</b>	<b>212,015</b>
<b>Minority Interest</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Secured Loans	212,708	266,647	408,726	540,057
Unsecured Loans	0	0	0	0
<b>Loan Funds</b>	<b>212,708</b>	<b>266,647</b>	<b>408,726</b>	<b>540,057</b>
Net deferred tax liability	0	0	0	0
<b>Total Liabilities</b>	<b>389,028</b>	<b>453,143</b>	<b>606,055</b>	<b>752,072</b>
Gross Block	69,354	102,687	239,687	306,354
Less: Depreciation	3,636	7,089	14,563	28,917
<b>Net block</b>	<b>65,718</b>	<b>95,598</b>	<b>225,124</b>	<b>277,437</b>
Capital work in progress	249,695	280,142	315,492	421,225
<b>Investment</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Current Assets</b>	<b>77,176</b>	<b>81,889</b>	<b>70,853</b>	<b>59,244</b>
Inventories	1,607	2,989	4,387	5,017
Sundry debtors	6,552	9,823	14,049	18,253
Cash & bank balance	59,482	59,541	42,882	26,439
Loans & advances	7,568	7,568	7,568	7,568
Other current assets	1,968	1,968	1,968	1,968
<b>Current lia &amp; Prov</b>	<b>3,561</b>	<b>4,483</b>	<b>5,415</b>	<b>5,834</b>
Current liabilities	3,561	4,483	5,415	5,834
Provisions	0	0	0	0
<b>Net current assets</b>	<b>73,615</b>	<b>77,406</b>	<b>65,438</b>	<b>53,410</b>
Misc. exp	0	3	0	0
<b>Total Assets</b>	<b>389,028</b>	<b>453,148</b>	<b>606,054</b>	<b>752,072</b>

## Key Ratios

Y/E Mar	FY12A	FY13E	FY14E	FY15E
<b>Profitability (%)</b>				
EBITDA Margin	30.9	37.8	42.3	48.7
Net Margin	42.9	25.4	16.4	14.6
ROCE	4.0	4.2	4.5	5.4
ROE	5.0	5.6	5.6	7.2
RoIC	9.2	12.1	11.3	12.5
<b>Per Share Data (Rs)</b>				
EPS	3.1	3.6	3.9	5.2
CEPS	3.5	4.9	6.5	10.4
BVPS	62.9	66.5	70.3	75.6
DPS	0.0	0.0	0.0	0.0
<b>Valuations (x)</b>				
PER	30.6	26.0	24.5	18.1
P/CEPS	26.8	19.4	14.5	9.1
P/BV	1.5	1.4	1.3	1.3
EV / Sales	20.7	11.8	9.6	7.8
EV / EBITDA	67.0	31.1	22.7	15.9
Dividend Yield (%)	0.0	0.0	0.0	0.0
<b>Gearing Ratio (x)</b>				
Net Debt/ Equity	0.9	1.1	1.9	2.4
Net Debt/EBITDA	24.6	13.7	13.1	10.5
Working Cap Cycle (days)	255.5	162.6	125.0	98.1

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