# Macquarie Research **Equities**





**INDIA** 

# Bank of India

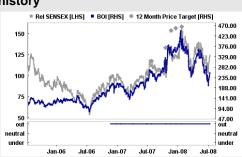
# 15 July 2008

BOI IN	O	utperform
Stock price as of 15 Jul 08 12-month target Upside/downside Valuation - Gordon growth methodology	Rs Rs % Rs	231.00 299.00 +29.4 299.00
GICS sector Market cap 30-day avg turnover Market cap Number shares on issue	Rs m US\$m US\$m m	banks 121,315 4.6 2,836 525.2

#### Investment fundamentals

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Year end 31 Mar		2008A	2009E	2010E	2011E
Net interest inc Non interest inc Underlying profit PBT PBT Growth Adjusted profit	bn bn bn bn %	42.3 21.2 37.0 26.8 75.1 20.1	53.0 23.4 46.9 33.6 25.3 23.9	63.6 27.7 59.3 44.4 32.0 32.0	75.8 32.7 73.9 57.3 29.1 40.1
EPS adj EPS adj growth PE adj	Rs % x	38.21 66.1 6.0	45.36 18.7 5.1	60.77 34.0 3.8	76.25 25.5 3.0
Total DPS Total div yield	Rs %	3.99 1.7	4.30 1.9	5.50 2.4	6.50 2.8
ROA ROE Equity to assets Price/book	% % % x	1.3 27.6 5.0 1.4	1.2 24.1 5.0 1.1	1.3 25.8 5.3 0.9	1.4 25.6 5.7 0.7

# BOI IN rel SENSEX performance, & rec history



Source: Datastream, Macquarie Research, July 2008 (all figures in INR unless noted)

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# Resilient to slowdown

#### **Event**

 We are lowering our earnings forecasts and target price for Bank of India to reflect growing macroeconomic headwinds. We, however, maintain our Outperform rating on the stock.

# **Impact**

- Loan growth to moderate. Bank of India positively surprised on its loan growth in FY3/08. We, however, expect the growth to moderate to 22% this year as the bank lowers growth to defend margins. The cost of funds should nudge higher given the rising rate environment leading to flat NIMs. The comfortable capital position of the bank, however, should leave it well positioned to take advantage of any one-off opportunities that may come its way and hence provide the upside to these growth estimates.
- Improving efficiency. We expect operating costs to be controlled at the bank leading to improved cost ratios. We also expect the cost to assets to improve by 25bp in the FY3/08–10E period supporting ROEs as topline growth slows.
- Bond losses to be contained. We expect BOI's bond losses to be low compared to its peers at c4% of its FY3/09E profits. Excluding the bond losses, the provisioning costs should remain flat at 0.9% of its loans for FY3/09 and FY3/10E.

# **Earnings revision**

Fig 1 Estimate changes

	EPS FY3/09E	EPS FY3/10E	BVPS FY3/09E	BVPS FY3/10E	TP
Old	55.0	67.9	223.9	284.1	466
New	45.4	60.8	208.4	263.2	299
Change	-17.5%	-10.5%	-6.9%	-7.4%	-35.8%
Source: Ma	acquarie Resear	ch, July 2008			

# **Price catalyst**

- 12-month price target: Rs299.00 based on a Gordon growth methodology.
- Catalyst: Strong loan growth and margin expansion in 1H FY3/09E.

# **Action and recommendation**

 We expect BOI to be more resilient than its state-owned peers in withstanding the tough macro environment. We maintain our Outperform rating on the stock with a new target price of Rs299 (from Rs466).

Please refer to the important disclosures and analyst certification on inside back cover of this document, or on our website www.macquarie.com.au/research/disclosures.

Bank of India	(BOLIN	Outperform	, Target price: Rs299	(00
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Bank of India (BOI IN, Outperform, Target price: R\$299.00)											
Growth rates		2008A	2009E	2010E	2011E	Profit & Loss		2008A	2009E	2010E	2011E
Income Growth	%	26.8	20.4	19.5	18.8	Net Interest Income	m	42,293	52,973	63,587	75,831
Cost Growth	%	1.4	11.6	8.6	8.0	+ Loan Fees	m	7,829	9,003	10,624	12,748
Pre-Prov Profit Growth	%	54.5	26.7	26.4	24.6	+ Trading Income	m	6,728	5,817	6,355	7,008
PBT Growth	%	75.1	25.3	32.0	29.1	+ Insurance Income	m	0	0	0	0
Loan Growth	%	33.3	22.0	20.0	18.0	+ Other Income	m	6,612	8,596	10,745	12,894
Ave Int Earning Assets	%	25.3	23.0	19.6	17.4	Non Interest Income	m	21,169	23,416	27,724	32,651
Valuation data		2000 4	2000	20405	20445	Total Operating Inc	m	63,462	76,389	91,311	108,481
Valuation data		2008A	2009E	2010E	2011E	+ Staff expenses	m	16.570	17,340	18,581	19.829
P/E (rep)	х	6.0	5.1	3.8	3.0	+ Other expenses	m	9,880	12,171	13,460	14,787
P/E (adj)	X	6.0	5.1	3.8	3.0	Total Operating Exp	m	<b>26,450</b>	29,511	32,041	34,617
P/B (wgted)	X	1.4	1.1	0.9	0.7	Total Operating Exp		20,430	23,311	32,041	34,017
P/TB (wgted)	X	1.4	1.1	0.9	0.7	Pre-Provision Profit	m	37,012	46.878	59,270	73,865
Dividend yield	%	1.4	1.1	2.4	2.8	Loan Provisions	m	10,165	13,242	14,885	16,575
Dividend yield	/0	1.7	1.9	2.4	2.0	Post Provision Profit	m	26,847	33,636	44,385	57,289
Balance Sheet		2008A	2009E	2010E	2011E	Post Provision Profit	111	20,047	33,030	44,365	51,209
24.455 5551						Other Profit	m	0	0	0	0
Cash & Equivalent	m	4,563	5,299	6,271	7,267	- Amortisation	m	0	0	0	0
Net Loans to Customer	m	1,134,763	1,384,411	1,661,293	1,960,326	- Non Recurring Items	m	0	0	0	0
Other Interest Earning Assets	m	590,639	738,630		1,018,717	- Associates	m	0	0	0	0
Other Assets	m	40,703	61,853	84,109	105,879	Pre-Tax Profit	m	26,847	33,636	44,385	57,289
Total Assets	m	1,770,669		2,628,671		- Taxation	m	6,753	9,780	12,428	17,187
Customer Deposits	m	1,500,120	1,844,405		2,601,909	Net Profit After Tax	m	20,094	23,856	31,957	40,103
Other Int Bearing Liab	m	121,184	165,204	189,225	218,245	- Minority Interests	m	0	0	0	0
Other Liabilities	m	61,102	70,957	83,975	97,303	Reported Profit	m	20,094	23,856	31,957	40,103
Total Liabilities	m	1,682,406		2,490,274		Adjusted Profit	m	20,094	23,856	31,957	40,103
Ordinary Equity	m	5,259	5,259	5,259	5,259	Attributable Profit	m	20,094	23,856	31,957	40,103
Retained Earnings	m	0	0	0	0					,	10,100
Reserves	m	83,004	104,368	133,137	169,473	EPS (rep)		38.21	45.36	60.77	76.25
Minority Interests	m	0	0	0	0	EPS growth yoy (rep)	%	66.1	18.7	34.0	25.5
Total S/H's Funds	m	88,263	109,627	138,396	174,732	EPS (adj)		38.21	45.36	60.77	76.25
		, , , , ,	, .	, , , , , , ,	, -	EPS growth yoy (adj)	%	66.1	18.7	34.0	25.5
						DPS		3.99	4.30	5.50	6.50
							0/				
						Payout ratio	%	10.5	9.5	9.1	8.5
						Book Value p.s (wgted)		167.8	208.4	263.2	332.2
						Tangible Book Value p.s (wgted)		167.8	208.4	263.2	332.2
						Weighted average shares	m	526	526	526	526
						Key Ratios		2008A	2009E	2010E	2011E
						Interest Spread	%	-59.89	-59.00	-64.64	-66.34
						Net Interest Margin	%	2.45	2.50	2.51	2.55
						Non Int Inc / Total Inc	%	33.4	30.7	30.4	30.1
						Cost to Income	%	41.7	38.6	35.1	31.9
						Cost to Assets	%	1.49	1.35	1.22	1.12
						Provisions / Loans	%	0.89	0.94	0.88	0.83
						Tax Rate	%	25.2	29.1	28.0	30.0
						Loan Deposit Ratio (LDR)	%	75.6	75.1	74.9	75.3
						NPLs	%	0.52	0.73	0.73	0.75
						Reserve Cover	%	226.2	165.6	186.4	198.9
						Tier 1 Capital Ratio	%	nmf	nmf	nmf	nmf
						Total Capital Ratio	%	nmf	nmf	nmf	nmf
						Equity to Assets	%	5.0	5.0	5.3	5.7
						ROA (ave)	% %	1.26	1.20	1.33	1.40
						ROA (ave) ROE (ave)		27.6			25.6
							% %	27.6 27.6	24.1 24.1	25.8 25.8	25.6 25.6
						ROTE (ave)	70	21.0	∠4.1	23.0	25.6
All figures in INR unless noted						I					

All figures in INR unless noted. Source: Macquarie Research, July 2008

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#### Important disclosures:

#### Recommendation definitions

#### Macquarie - Australia/New Zealand

Outperform - return >5% in excess of benchmark return (>2.5% in excess for listed property trusts)
Neutral – return within 5% of benchmark return (within 2.5% for listed property trusts) Underperform – return >5% below benchmark return (>2.5% below for listed property trusts)

#### Macquarie - Asia

Outperform – expected return >+10% Neutral – expected return from -10% to +10% Underperform – expected return <-10%

#### Macquarie First South - South Africa

Outperform – expected return >+10% Neutral - expected return from -10% to +10% Underperform - expected return <-10%

#### Macquarie - Canada

Outperform – return >5% in excess of benchmark return Neutral – return within 5% of benchmark return Underperform - return >5% below benchmark return

#### Macquarie - USA

Outperform (Buy) - return >5% in excess of benchmark return

Neutral (Hold) - return within 5% of benchmark return Underperform (Sell)- return >5% below benchmark

Recommendations - 12 months

Note: Quant recommendations may differ from Fundamental Analyst recommendations

#### Volatility index definition\*

This is calculated from the volatility of historic price movements.

Very high-highest risk - Stock should be expected to move up or down 60-100% in a year investors should be aware this stock is highly

High - stock should be expected to move up or down at least 40-60% in a year - investors should be aware this stock could be speculative.

Medium - stock should be expected to move up or down at least 30-40% in a year.

Low-medium - stock should be expected to move up or down at least 25-30% in a year.

Low - stock should be expected to move up or down at least 15-25% in a year.

Applicable to Australian/NZ stocks only

#### Financial definitions

All "Adjusted" data items have had the following adjustments made:

Added back: goodwill amortisation, provision for catastrophe reserves, IFRS derivatives & hedging, IFRS impairments & IFRS interest expense Excluded: non recurring items, asset revals, property revals, appraisal value uplift, preference dividends & minority interests

EPS = adjusted net profit / efpowa\*

ROA = adjusted ebit / average total assets ROA Banks/Insurance = adjusted net profit /average total assets

**ROE** = adjusted net profit / average shareholders funds Gross cashflow = adjusted net profit + depreciation \*equivalent fully paid ordinary weighted average number of shares

All Reported numbers for Australian/NZ listed stocks are modelled under IFRS (International Financial Reporting Standards).

#### Recommendation proportions - For guarter ending 30 June 2008

	AU/NZ	Asia	RSA	USA	CA
Outperform	41.88%	66.96%	66.13%	50.82%	71.01%
Neutral	42.96%	16.30%	22.58%	44.26%	24.64%
Underperform	15.16%	16.74%	11.29%	4.92%	4.35%

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# Macquarie Research **Equities**





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Ferry Wong (Indonesia)	(6221) 515 7335
Chris Hunt (Japan)	(813) 3512 7878
Peter Eadon-Clarke (Japan)	(813) 3512 7850
Eugene Ha (Korea)	(822) 3705 8643
Prem Jearajasingam (Malaysia)	(603) 2059 8989
Edward Ong (Malaysia)	(603) 2059 8982
Alex Pomento (Philippines)	(632) 857 0899
Tuck Yin Soong (ASEAN, Singapore)	(65) 6231 2838
Daniel Chang (Taiwan)	(8862) 2734 7516
Alastair Macdonald (Thailand)	(662) 694 7741

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# Sales

# Regional Heads of Sales

=	
Peter Slater (Boston)	(1 617) 217 2103
Michelle Paisley (China, Hong Kong)	(852) 2823 3516
Ulrike Pollak-Tsutsumi (Frankfurt)	(49) 69 7593 8747
Thomas Renz (Geneva)	(41) 22 818 7712
Ajay Bhatia (India)	(9122) 6653 3200
Stuart Smythe (India)	(9122) 6653 3200
Chris Gray (Indonesia)	(6221) 515 7304
K.Y. Nam (Korea)	(822) 3705 8607
Derek Wilson (London) (N Asia)	(44) 20 7065 5856
Julien Roux (London)	(44) 20 7065 5887
Lena Yong (Malaysia)	(603) 2059 8888
Gino C Rojas (Philippines)	(632) 857 0761
Greg Norton-Kidd (New York)	(1 212) 231 2527
Luke Sullivan (New York)	(1 212) 231 2507

## Regional Heads of Sales cont'd

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	Scot Mackie (New York)	(1 212) 231 2848
	Sheila Schroeder (San Francisco)	(1 415) 835 1235
	Giles Heyring (Singapore)	(65) 6231 2888
	Mark Duncan (Taiwan)	(8862) 2734 7510
	Angus Kent (Thailand)	(662) 694 7601
	Michael Newman (Tokyo)	(813) 3512 7920
	Charles Nelson (UK/Europe)	(44) 20 7065 2032
	Rob Fabbro (UK/Europe)	(44) 20 7065 2031

#### Sales Trading

Adam Zaki (North Asia)	(852) 2823 3528
Duncan Rutherford (ASEAN, India)	(65) 6231 2888
Mona Lee (Hong Kong)	(852) 2823 3519

#### Sales Trading cont'd

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Stuart G	oddard (Europe)	(44) 20 7065 2033	
Brendan	Rake (India)	(9122) 6653 3204	
Edward	Robinson (London)	(44) 20 7065 5883	
Robert R	tisman (New York)	(1 212) 231 2555	
Isaac Hu	ang (Taiwan)	(8862) 2734 7582	
Jon Omo	ori (Tokyo)	(813) 3512 7838	

## **Alternative Strategies**

Convertibles - Roland Sharman	(852) 2823 4628
Depository Receipts - Robert Ansell	(852) 2823 4688
Derivatives - Tim Connolly	(852) 2249 3380
Futures - Tim Smith	(852) 2823 4637
Hedge Fund Sales - Darin Lester	(852) 2823 4736
Structured Products - Andrew Terlich	(852) 2249 3225