sugar price

Equity | India | Food-Commodities 28 September 2010

Bank of America

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Stock Data

Price Objective

Volatility Risk

ROE (2010E)

Free Float

(Rs)

Price Obj.

2011E EPS

2012E EPS

Key Changes

52-Week Range

Date Established

Investment Opinion

Mrkt Val / Shares Out (mn)

BofAML Ticker / Exchange

Net Dbt to Eqty (Sep-2009A)

Est. 5-Yr EPS / DPS Growth

Average Daily Volume

Bloomberg / Reuters

Price

+91 22 6632 8689

Rs86.65

Rs96.00

C-1-7

28-Sep-2010

Rs51.40-Rs123.60

US\$1,289 / 669.8

SHRS IN / SRES.BO

Previous

80.00

8.40

10.78

9,280,862

32.7%

52.0%

59.6%

Current

96.00 9.36

11.03

SRNKF / BSE

40.0% / 55.0%

Merrill Lynch

Raising PO and EPS on jump in global sugar price; Buy

PO raised on higher global

Renuka is likely to be key beneficiary of recent rally in international raw sugar price owing to its sugar mills in Brazil. We have raised PO to Rs96 driven by 11% upgrade in FY11e EPS (YE Sep) following expectation of higher sugar price. Currently the stock is trading at PE of 9.26x FY11e and EV/EBITDA of 5.5x FY11e. We have based our PO on 6x FY11e EV/EBITDA, the median valuation of sugar sector.

Global sugar price to remain farm on tight supply

International raw sugar price has jumped 90% to USCent26/lb since Jun2010 owing to port adverse weather in Brazil and stronger demand from China, Russia and Pakistan. We expect sugar price to remain strong owing to adverse weather and slowdown in new capacity following five years of low returns.

Brazil mills key to earnings expectation upgrade

We have raised our assumption of raw sugar price for Renuka's Brazil mills by 18% to UScent20/lb for Oct2010-Sep2011 period in line with the increase in future price of raw sugar. Consequently our profit estimate for Brazil mill has gone up by 49% to Rs1.9bn. We have however kept our sugar price estimate for Indian unit unchanged as sugar price in India is drifting downward on surplus supply concern.

Risk of India sugar export hurting world price built in

Global sugar price could come off from UScent 26/lb owing to a surge in sugar exports from India in the next six months. However, we don't expect India to export below its raw material cost of about UScent19/lb. Hence, we believe there is little downside risk to our assumption of sugar price of UScent20/lb for for Renuka's Brazil mill in Oct2010-Sep2011 period.

Estimates (Sep)

<u> </u>					
(Rs)	2008A	2009A	2010E	2011E	2012E
Net Income (Adjusted - mn)	1,338	2,243	6,265	6,267	7,388
EPS	2.42	3.54	9.35	9.36	11.03
EPS Change (YoY)	44.9%	46.0%	164.3%	0%	17.9%
Dividend / Share	0.100	0.500	1.00	1.25	1.50
Free Cash Flow / Share	(8.67)	(7.42)	(38.02)	11.03	13.71

Valuation (Sep)

* For full definitions of iOmethod SM measures, see page 5

	2008A	2009A	2010E	2011E	2012E
P/E	35.74x	24.48x	9.26x	9.26x	7.86x
Dividend Yield	0.115%	0.577%	1.15%	1.44%	1.73%
EV / EBITDA*	36.01x	19.54x	7.59x	5.53x	5.15x
Free Cash Flow Yield*	-8.24%	-8.10%	-43.88%	12.73%	15.82%

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Refer to important disclosures on page 6 to 8. Analyst Certification on Page 3. Price Objective Basis/Risk on page 3. Link to Definitions on page 3. 10977332

28 September 2010

iQprofile[™] Shree Renuka Sugars Ltd.

Res Sales Sales
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Total Equity 8,870 15,449 22,971 28,258 34,470
Total Equity & Liabilities 20,717 39,869 64,471 65,424 66,619
<i>iQmethod</i> [™] - Bus Performance*
Return On Capital Employed 10.9% 12.7% 16.5% 14.1% 16.0%
Return On Equity 20.9% 19.0% 32.7% 24.5% 23.6%
Operating Margin 10.2% 14.1% 14.1% 13.5%
EBITDA Margin 11.9% 16.5% 17.3% 20.6% 19.2%
<i>iQmethod</i> [™] - Quality of Earnings*
Cash Realization Ratio 0.5x 0x 0.4x 2.0x 1.4x
Asset Replacement Ratio 14.6x 6.9x 12.4x 1.0x 0.2x
Tax Rate (Reported) 26.6% 24.3% 25.0% 28.4% 28.2%
Net Debt-to-Equity Ratio 90.9% 52.0% 139.8% 90.9% 51.3%
Interest Cover 3.1x 3.7x 6.3x 3.9x 4.6x
Key Metrics

^{*} For full definitions of *iQmethod* SM measures, see page 5.

Company Description

Renuka Sugar is the second largest sugar manufacturer and largest trader of sugar of India. It has manufacturing base in Maharashtra and Karnataka, close to western coast of India. The company is also the largest manufacturer of ethanol blended with gasoline in India. Renuka is also the only company with sugar mill in India and Brazil. The company currently has 60% of its crushing capacity in Brazil and 40% in India.

Investment Thesis

We believe Renuka Sugar, with the largest raw sugar refining capacity, distillery and mills in Brazil is best placed over next two years to benefit from India's ethanol blending program and exports amidst tighter global supply situation. The company is likely to see strong earnings growth over a longer period as well due to its focus on biofuel and increase in govt emphasis on making biofuel popular.

Stock Data

Price to Book Value 2.5x



Price objective basis & risk

Renuka Sugars (SRNKF)

Our PO of Renuka Sugar at Rs96/sh is based on 6x FY11E EV/EBITDA. Renuka has traded in a EV/EBITDA range of 4.5x to 10x in last four years. At 6x EV/EBITDA Renuka will trade in line with Brazil peers and the median multiple of Indian sugar mills. Risks to our price objective are (1) a lower than estimated price for sugar, (2) delays in commissioning of new 3000TPD raw sugar refining capacity in Mundra, Gujarat, and (3) sharp increase in interest rate along with expansion of net debt to equity to 1.36x in FY10e led by acquisition of majority stake in Brazil's Equipav could hurt Renuka adversely.

Link to Definitions

Consumer & Retail

Click here for definitions of commonly used terms.

Analyst Certification

I, Sanjaya Satapathy, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

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India - General	Coverage	Cluste	1
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Investment rating	Company	BofAML ticker	Bloomberg symbol	Analyst
BUY				
	Aditya Birla Nu	ADYAF	ABNL IN	Reena Verma Bhasin, CFA
	Anant Raj Industries Ltd	XNRJF	ARCP IN	Gagan Agarwal
	Brigade Enterprises	XBDGF	BRGD IN	Gagan Agarwal
	Chambal Fertilisers & Chemicals	CHBZF	CHMB IN	Prasad Deshmukh



28 September 2010

India - General Coverage Cluster

Investment rating	Company	BofAML ticker	Bloomberg symbol	Analyst
	Cummins India	CUIDF	KKC IN	Sanjaya Satapathy
	DLF Limited	XVDUF	DLFU IN	Gagan Agarwal
	Exide Indus Ltd	XEDRF	EXID IN	Sanjaya Satapathy
	Fortis Healthcare Limited	XFFTF	FORH IN	Prasad Deshmukh
	Havells	HVLIF	HAVL IN	Sanjaya Satapathy
	Housing Development and Infrastructure	XGHSF	HDIL IN	Gagan Agarwal
	Indiabulls Real Estate Ltd	IBELF	IBREL IN	Gagan Agarwal
	Jaypee Infratech	XJAYF	JPIN IN	Gagan Agarwal
	Jet Airways	JTAIF	JETIN IN	Anand Kumar
	Motherson Sumi	XMSUF	MSS IN	Sanjaya Satapathy
	Puravankara Projects Ltd	XPJVF	PVKP IN	Gagan Agarwal
	Renuka Sugars	SRNKF	SHRS IN	Sanjaya Satapathy
	SINTEX INDUSTRIES LTD	SIXDF	SINT IN	Prasad Deshmukh
	Sobha Developers	SBDRF	SOBHA IN	Gagan Agarwal
	SpiceJet Ltd	MDLFF	SJET IN	Anand Kumar
	Voltas	VTSJF	VOLT IN	Sanjaya Satapathy
IEUTRAL				
	Jain Irrigation Systems Ltd	JNIDF	JI IN	Prasad Deshmukh
	Shree Cements	SREEF	SRCM IN	Reena Verma Bhasin, CFA
	Unitech Ltd	UTKIF	UT IN	Gagan Agarwal
JNDERPERFORM				
	Ambuja Cements	AMBUF	ACEM IN	Reena Verma Bhasin, CFA
	APIL	ANSFF	APIL IN	Gagan Agarwal
	Assoc. Cement	ADCLF	ACC IN	Reena Verma Bhasin, CFA
	Bajaj Hindusthan	BJJHF	BJH IN	Sanjaya Satapathy
	Balrampur Chini	BMPRF	BRCM IN	Sanjaya Satapathy
	Container Corp	CIDFF	CCRI IN	Sanjaya Satapathy
	India Cements	INIAF	ICEM IN	Reena Verma Bhasin, CFA
	India Cements -G	IAMUY	ICEM LX	Reena Verma Bhasin, CFA
	Jindal Saw	SWPFF	JSAW IN	Sanjaya Satapathy
	Nagarjuna Fertilizers & Chemicals Ltd	NFACF	NFCL IN	Prasad Deshmukh
	Omaxe Limited	XOMXF	OAXE IN	Gagan Agarwal
	Tata Chemicals Ltd	TTCXF	TTCH IN	Prasad Deshmukh
	Triveni Engg	TVIEF	TRE IN	Sanjaya Satapathy
	Welspun Corp Ltd	XUQRF	WLCO IN	Sanjaya Satapathy
RVW				
	Grasim	GRSJF	GRASIM IN	Reena Verma Bhasin, CFA
	Grasim -G	GRSJY	GRAS LX	Reena Verma Bhasin, CFA
	UltraTech Cemen	XDJNF	UTCEM IN	Reena Verma Bhasin, CFA



28 September 2010

iQmethod™ Measures Definitions

Business Performance Numerator Denominator

Return On Capital Employed NOPAT = (EBIT + Interest Income) * (1 - Tax Rate) + Goodwill Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill

Amortization Amortization Shapeholder

Return On Equity Net Income Shareholders' Equity
Operating Margin Operating Profit Sales

 Operating Margin
 Operating Profit
 Sale

 Earnings Growth
 Expected 5-Year CAGR From Latest Actual
 N/A

 Free Cash Flow
 Cash Flow From Operations – Total Capex
 N/A

Quality of Earnings

 Cash Realization Ratio
 Cash Flow From Operations
 Net Income

 Asset Replacement Ratio
 Capex
 Depreciation

 Tax Rate
 Tax Charge
 Pre-Tax Income

 Net Debt-To-Equity Ratio
 Net Debt = Total Debt, Less Cash & Equivalents
 Total Equity

Interest Cover EBIT

Valuation Toolkit

Price / Earnings Ratio Current Share Price Diluted Earnings Per Share (Basis As Specified)
Price / Book Value Current Share Price Shareholders' Equity / Current Basic Shares

Dividend Yield Annualised Declared Cash Dividend Current Share Price

Free Cash Flow Yield Cash Flow From Operations – Total Capex Market Cap. = Current Share Price * Current Basic Shares

Enterprise Value / Sales EV = Current Share Price * Current Shares + Minority Equity + Net Debt + Sales

EV / EBITDA Enterprise Value Basic EBIT + Depreciation + Amortization

iQmethod swis the set of BofA Merrill Lynch standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

Interest Expense

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SRNKF Price Chart



B: Buy, N: Neutral, S: Sell, U: Underperform, PO: Price objective, NA: No longer valid, NR: No Rating

"Prior to May 31, 2008, the investment opinion system included Buy, Neutral and Sell. As of May 31, 2008, the investment opinion system includes Buy, Neutral and Underperform. Dark Grey shading indicates that a security is restricted with the opinion suspended. Light grey shading indicates that a security is under review with the opinion withdrawn. The current investment opinion key is contained at the end of the report. Chart is current as of August 31, 2010 or such later date as indicated.

BofAML price charts do not reflect analysts' coverage of the stock at prior firms. Historical price charts relating to companies covered as of December 31, 2008 by former Banc of America Securities LLC (BAS) analysts are available to BAS clients on the BAS website."

Investment Rating Distribution: Food Group (as of 01 Jul 2010)

Coverage Universe	Count	Percent	Inv. Banking Relationships*	Count	Percent
Buy	30	46.15%	Buy	15	53.57%
Neutral	18	27.69%	Neutral	11	73.33%
Sell	17	26.15%	Sell	6	40.00%
Investment Rating Distribution: Global Group (as of 01 Jul 2010)					

Coverage Universe	Count	Percent	Inv. Banking Relationships*	Count	Percent
Buy	1922	54.14%	Buy	1042	59.85%
Neutral	874	24.62%	Neutral	496	62.78%
Sell	754	21.24%	Sell	362	51.86%

^{*} Companies in respect of which MLPF&S or an affiliate has received compensation for investment banking services within the past 12 months. For purposes of this distribution, a stock rated Underperform is included as a Sell.

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Investment rating Total return expectation (within 12-month period of date of initial rating) Ratings dispersion guidelines for coverage cluster*

Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

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