

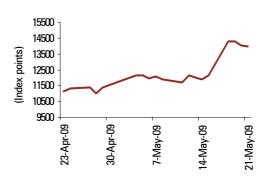
# **Market Strategy**

# Opportunity lying outside the index

Who says Black swan events always have a negative impact? They can also work well on the positive side, as is the case of the outcome of the Indian general elections. Who could have predicted the clean sweep by the UPA in the elections? However, the UPA is indeed about to form a government at the Centre with the Indian National Congress being the major political party in the coalition with 206 seats.

Much to the consensus relief, the new government formed will not need the support of the Left and the alliances of local regional parties, which would have otherwise impacted the decision making process of the government had they been party to the coalition. This will indeed send huge positive signals to the economy and the capital markets.

#### **Movement of BSE in May 2009**



#### So, the big question that remains is where does the market head from here?

In our recent strategy report, we had mentioned that if the election results are favourable then the markets may reach 14500 levels on the upside in the short run. It did that within two trading sessions after May 16 2009. However, on the first day when markets opened, within a few seconds, for the first time ever, the market hit the 15% upper circuit followed by an additional 5% rise. This gave no chance to the investors to buy into the markets. As large caps have rallied substantially, mid caps soon followed suit. Since the substantial appreciation in large caps has created a huge valuation divergence between large caps and mid caps, the ongoing run in the mid caps is simply a case of catching up.

We believe that within the midcap universe only quality midcaps will witness sustainable buying interest. Within this segment, PSU banks, private regional banks, power companies and high leveraged plays will be preferred. In addition, we are of the view that one should view any deep correction in the markets as an opportunity to accumulate quality stocks at reasonable valuations.

However, one thing is for sure. This black swan result has indeed increased the visibility of the India growth story in front of the international investor community. Now, on the back of expectations of better policy reforms, increased focus on fiscal deficit and high probability of PSU divestments and prudent & speedy executions related to the important bills like that of FDI in insurance will result in increased FII participation in India.

#### Key expectations from the new government:

- Improvement in fiscal management/public finances via disinvestments
- Increased focus on infrastructure spending especially power and road/highways.
- Thrust on agriculture and rural development
- Financial sector reforms like increasing FDI in retail and insurance sector
- Increased focus on education and healthcare
- Providing ample liquidity to corporates and individuals at affordable rates

We believe the above factors will help in bringing fresh capital into the country in terms of FDI, FII flows and ECB flows

#### **Key Beneficiaries**

- Insurance plays like SBI, Kotak Mahindra Bank and Reliance Capital
- Infrastructure plays like Bhel. L&T, NTPC etc.
- PSU banking stocks with trigger of government stake dilution for example: OBC, Dena Bank, etc.
- PSU space will be in limelight on expectations of divestments and new IPOs



# Sectoral impact: Who wins and who wins a little less...

| Sector                       | Likely triggers   | Key Beneficiaries  |  |  |
|------------------------------|---|--|--|--|
| Automobiles                  | Possible tax cuts in excise for different segments in passenger vehicles  Levy of import duty on cheap imports in the   | OEMs like Maruti, Honda Siel, M&M,<br>Tata Motors, etc   |  |  |
|                              | form of knuckles, auto axle, forgings and truck radials from China  | Auto component makers  |  |  |
|                              | Extending credit availability to rural and semi urban market effected through rate cuts   | The whole automobile and auto ancillary industry   |  |  |
|                              | Infrastructure investment and flexible labour laws  | The whole automobile and auto ancillary industry   |  |  |
| Banking & financial services | Possible FDI increase in insurance, which is currently at 26% to 49%  | Positive for banks or NBFCs having insurance business like HDFC, SBI, Max New York Life, Reliance Capital, Kotak Mahindra Bank, Bajaj Finserv                                      |  |  |
|                              | Revival of credit demand in system and lower risk   | This should help the banking sector due to higher credit growth and only moderate rise in NPAs   |  |  |
|                              | Govt. may dilute stake in certain PSU banks where there is need of capital. (plan of reducing present requirement of min. govt stake from 51% to 33% may also be looked at)   | OBC, Dena, SBI, Andhra Bank  |  |  |
| Metals                       | Among metals, the steel sector would indirectly benefit from the government's continuous focus on infrastructure development in terms of demand growth  Without any Left element the new government is likely to go for some divestment of some of the entities | SAIL would be biggest beneficiar being a PSU. Also, JSW Steel becaus of its domestic market focus an efficiency would be key beneficiary  Bharat Aluminium (Balco) & Hindusta Zinc |  |  |
| Telecom                      | Rationalisation of spectrum fees Possible IPO of BSNL More thrust on rural expansion Increase in base price of 3G Auction   | Across sector - Positive (more for GSM players)  Across sector  Negative — GSM Players   |  |  |
| Media                        | Possible FDI increase in media<br>Currently - radio - 20%, News broadcasting -<br>26%<br>General broadcasting - 29%, DTH - 49%  | NDTV, TV 18, DISH TV and Wire & Wireless   |  |  |



|        | Allowing news on private FM channels   | ENIL, Sun TV,   |
|--------|--|---|
| Power  | Possibility of disinvestment in major companies  | NTPC, Neyveli Lignite, PowerGrid  |
|        | Speed-up of reforms on the regulatory front  | NTPC, PowerGrid, Suzlon, Bhel   |
|        | Speeding up issues on the nuclear deal   | BHEL, L&T, Alstom, Areva T&D  |
| Retail | Reforms expected, which would boost investment in the sector   | Positive for Pantaloon Retail, which has just restructured its business. The reforms would enable higher flow of capital, which would enable rapid scaling up of business operations. |
| ІТ     | On the positive side, infrastructure development would lead to creation of additional IT parks.  Extension of tax benefit beyond March 2010 would be the key trigger | Across sector   |
|        | Greater emphasis on e-governance projects  | 3i-infotech   |
|        | Higher thrust on education also likely  Overall, higher money flow may lead to rupee appreciation key negative for the sector as a whole.                            | NIIT Across sector  |

Source: ICICIdirect.com Research



#### A stable government after so many years...

**Stable government:** This is the first election after 1984 when a single party has won more than 200 seats: This outcome has paved the way towards a stable UPA government at the centre, which would be crucial for the execution of progressive policies. The government would be aggressive on reforms (banking and pension) and divestment of government's stake in PSUs, which would help in controlling the fiscal deficit.

#### Left debacle & regional party's failure to raise expectations: smooth governance

The formation of a new government without Left parties influence would eliminate the major barriers in policies like allowing foreign investment in sectors such as insurance, retail and aviation, which earlier the communist parties objected to.

#### Speed-up in economic reforms

Implementation of policy reforms and divestment of government's stake in PSUs would not only help in controlling the fiscal deficit but would help in increasing the governments spending on infrastructure, which would attract more FDI and increase the visibility of the India growth story to the international community.

Smaller but strong coalition: hassle free governance

| UPA       |     | NDA             |     | Third Front |    | Fourth Front |    |
|-----------|-----|-----------------|-----|-------------|----|--------------|----|
| INC       | 206 | BJP             | 116 | BSP         | 21 | SP           | 23 |
| Trinamool | 19  | JD(U)           | 21  | CPI-M       | 16 | RJD          | 3  |
| Congress  |     |                 |     |             |    |              |    |
| DMK       | 18  | Shiv Sena       | 11  | BJD         | 14 |              |    |
| NCP       | 9   | RLD             | 5   | AIADMK      | 9  |              |    |
| JMM       | 2   | Shiromani Akali | 4   | TDP         | 6  |              |    |
|           |     | Dal             |     |             |    |              |    |
| Others    | 7   | TRS             | 2   | Others      | 6  |              |    |
|           |     | AGP             | 1   | CPI         | 4  |              |    |
|           |     |                 |     | JD(S)       | 3  |              |    |
| Total     | 261 | Total           | 160 | Total       | 79 | Total        | 26 |
|           |     |                 |     |             |    | Others       | 17 |

#### **Key portfolios**

The Congress party-led UPA government won 261 seats out of 543 seats, which would pave the way forward for a clear majority for the government. The Congress party became the single largest party with more than 200 seats. It is likely to hold key portfolios in the government, which would result in smooth functioning. This would also avoid any conflict with allies on key policy issues. The key portfolios, which are likely to be held by the Congress, are Finance, Home, External Affairs, Commerce and Oil & Gas.



### Where did Congress/UPA buck the trend?

#### **Tamil Nadu**

One of the big surprises was Tamil Nadu's result where DMK + Congress alliance won 28 out of 39 seats. The major factor of this win has been 12% vote earned by DMDK, which came third in most of the seats and ate up AIADMK's vote share.



#### **Andhra Pradesh**

Andhra Pradesh is another state, which threw a positive mandate for the UPA. It has not only sustained its 2004 performance, but exceeded its tally to 33. Another debutant party *Praja Rajyam* has benefited the Congress in the state as it has cut the votes of the Third Front (TDP + TRS + Left).



#### **West Bengal**

West Bengal's election results were a big boost for the UPA as Left parties faced its biggest defeat in 30 years. Left parties have gone down from 35 seats to 15 seats and the major beneficiary was the Trinamool Congress that significantly improved its tally from one to 19.



#### **Uttar Pradesh**

The largest state in the country saw a dramatic change in the region's polity. The Congress party, which was fourth largest party with nine seats in 2004 elections, won 21 seats in 2009 elections. Congress' win, at the expense of BSP and SP, has reduced the influence of regional parties in the national politics, which would help the government in executing progressive policies.



#### Rajasthan

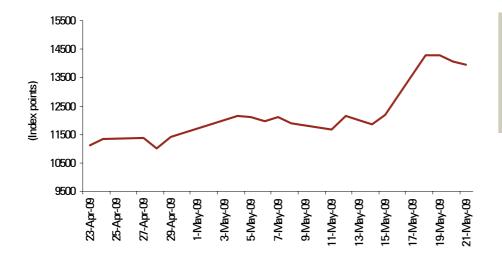
Rajasthan became a major contributor to the UPA's number after the Congress won 20 out of 25 seats in the state. After the Assembly election win by the Congress, a benefit to the Congress in parliamentary elections was likely. However, a clean sweep by the Congress was one of the surprises.





## ... Leads to significant re-rating of the markets

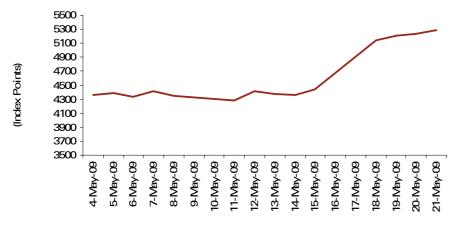
**Exhibit 1: Movement of BSE Sensex in May 2009** 



The BSE Sensex created history on May 18 2009 when the index after a few seconds of opening hit the upper circuit of 15% followed by additional 5% rise on the same day

Source: Bloomberg.com, ICICIdirect.com Research

**Exhibit 2: Movement of BSE 500** 

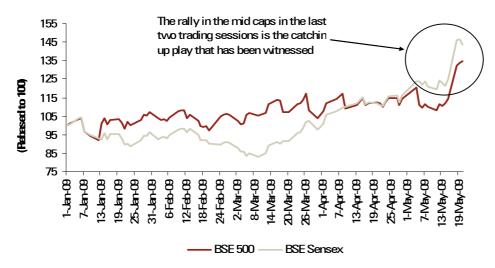


The BSE 500 rallied significantly from May 18 2009 till date, thereby delivering 20% returns in four trading sessions.

Source: Bloomberg.com, ICICIdirect.com Research



Exhibit 3: Large caps have significantly outperformed mid caps



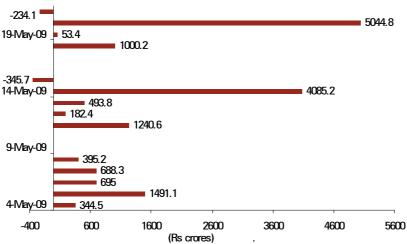
Source: Bloomberg, ICICIdirect.com Research

As the large caps have rallied substantially, the suit was soon followed by mid caps. Since the substantial appreciation in large caps have created a huge valuation divergence between the large caps and the mid caps, the ongoing run in the mid caps is simply the catching up by the latter on the valuation front. We believe within the mid cap universe only quality mid caps will witness sustainable buying interest. Within these segment PSU banks, private regional banks, power companies and high leveraged plays will be preferred. We are of the view that any deep correction in markets should be viewed as opportunity to accumulate quality companies at reasonable valuations

Apart from the Mid cap banks, infrastructure and power companies we also like high leverage companies who will now find favourable environment to raise capital and bring their balance sheet gearing under control.

#### Sentiment of FII flows has provided steroids to the markets

Exhibit 4: FII sentiment has turned positive as lot of funds are waiting on the sidelines to invest

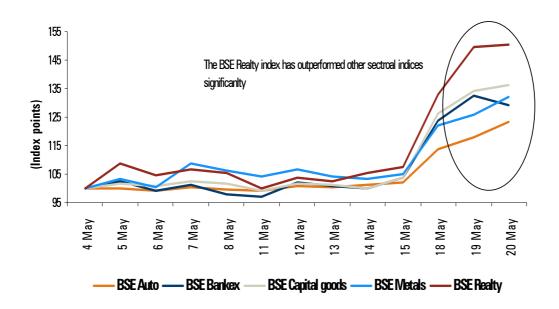


Source: SEBI, ICICIdirect.com Research



## Sectoral performances: Auto, banking, capital goods, realty and metals steal the show

**Exhibit 5: Performances of various sectoral indices** 



Source: BSE, ICICIdirect.com Research



## Stocks on radar...

|                          |             | Technical |        | Fundamental |       |        |     |
|--------------------------|-------------|-----------|--------|-------------|-------|--------|-----|
|                          | ICICIdirect |           | Buy on |             |       | Buy on |     |
|                          | .com Code   | Avoid     | dips   | Buy         | Avoid | dips   | Buy |
| Stocks                   |             |           |        |             |       |        |     |
|                          |             |           |        |             |       |        |     |
| PSU Banks                |             |           |        |             |       |        |     |
| Oriental Bank of         | ORIBAN      |           |        |             |       |        |     |
| Commerce                 | 40100401    |           |        |             |       |        |     |
| Andhra Bank              | ANDBAN      |           |        |             |       |        |     |
| Indian Overseas Bank     | INDBAN      |           |        |             |       |        |     |
| J&K bank                 | JAMKAS      |           |        |             |       |        |     |
| IDFC                     | IDFC        |           |        |             |       |        |     |
| Power Finance            | POWFIN      |           |        |             |       |        |     |
| Corporation              | DENIDANI    |           |        |             |       |        |     |
| Dena Bank                | DENBAN      |           |        |             |       |        |     |
|                          |             |           |        |             | 1     |        |     |
| Infrastructure           | 01451115    |           |        |             |       |        |     |
| GMR Infrastructure       | GMRINF      |           |        |             |       |        |     |
| GVK Power                | GVKPOW      |           |        |             |       |        |     |
| Larsen & Toubro          | LARTOU      |           |        |             |       |        |     |
| Thermax                  | THERMA      |           |        |             |       |        |     |
| Neyveli Lignite          | NEVLIG      |           |        |             |       |        |     |
| Gujarat Industrial Power | GUJIP       |           |        |             |       |        |     |
| Power Trading            | POWTRA      |           |        |             |       |        |     |
| Corporation              |             |           |        |             |       |        |     |
| Reliance Infrastructure  | BSES        |           |        |             |       |        |     |
|                          |             |           |        |             |       |        |     |
|                          |             |           |        |             |       |        |     |
|                          |             |           |        |             |       |        |     |
| High leveraged           |             |           |        |             |       |        |     |
| companies                |             |           |        |             |       |        |     |
| SCI                      | SCI         |           |        |             |       |        |     |
| Varun Shipping           | VARSHI      |           |        |             |       |        |     |
| Mercator Lines           | MERLIN      |           |        |             |       |        |     |
| JSW Steel                | JINVIJ      |           |        |             |       |        |     |
| Bajaj Hindustan          | BAJHIN      |           |        |             |       |        |     |
| Visa Steel               | VISSTE      |           |        |             |       |        |     |
|                          |             |           |        |             |       |        |     |
|                          |             |           |        |             |       |        |     |
| Others                   |             |           |        |             |       |        |     |
| JK cement                | JKCEME      |           |        |             |       |        |     |
| UltraTech cement         | ULTCEM      |           |        |             |       |        |     |
| Welspun Gujarat          | WELUJ       |           |        |             |       |        |     |

Source: ICICIdirect.com Research

| Index          |   |
|----------------|---|
| Buy            | _ |
| Buy on decline |   |
| Avoid          |   |



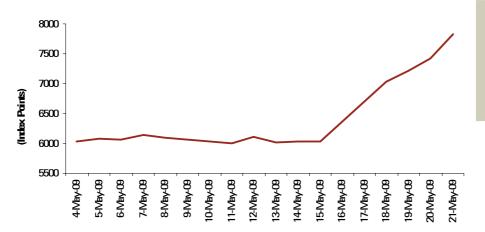
# Levels to watch out for...

| Charle                  | ICICIdina et Ca da | Market Price  |              |  |
|-------------------------|--------------------|---------------|--------------|--|
| Stock                   | ICICIdirect Code   | (May 21 2009) | Buying Range |  |
| Banks                   | ODIDAN             |               |              |  |
| OBC                     | ORIBAN             | 179.5         | 149-156      |  |
| Andhra Bank             | ANDBAN             | 88.25         | 70-74        |  |
| IOB                     | INDBAN             | 85.05         | 67-72        |  |
| J&K                     | JAMKAS             | 469.6         | 370-390      |  |
| IDFC                    | IDFC               | 119.1         | 91-99        |  |
| PFC                     | POWFIN             | 203.1         | 172-177      |  |
| Dena Bank               | DENBAN             | 49.6          | 38-41        |  |
| Infrastructure          |                    |               |              |  |
| GMR Infra               | GMRINF             | 170           | 133-138      |  |
| GVK Power               | GVKPOW             | 38.5          | 29-31        |  |
| L&T                     | LARTOU             | 1238          | 950-1010     |  |
| Thermax                 | THERMA             | 387.4         | 285-305      |  |
| Neyveli Lignite         | NEVLIG             | 123.3         | 104-106      |  |
| PTC                     | GUJIP              | 80.3          | 69-72        |  |
| Reliance Infrastructure | POWTRA             | 1110          | 920-950      |  |
|                         | BSES               |               |              |  |
| High leverage plays     |                    |               |              |  |
| SCI                     | SCI                | 115.5         | 97-101       |  |
| Varun                   | VARSHI             | 58.9          | 48-50        |  |
| Mercator Lines          | MERLIN             | 54.6          | 45-47        |  |
| JSW Steel               | JINVIJ             | 495           | 390-410      |  |
| Bajaj Hindustan         | BAJHIN             | 133.75        | 110-115      |  |
| Visa Steel              | VISSTE             | 28.3          | 22-24        |  |
| Others                  |                    |               |              |  |
| JK Cement               | JKCEME             | 81.2          | 67-69        |  |
| UltraTech Cement        | ULTCEM             | 689.2         | 550-590      |  |
| Welspun Gujarat         | WELUJ              | 144.75        | 118-124      |  |



#### Disinvestment story back in the reckoning

Exhibit 6: BSE PSU Index has risen almost perpendicularly



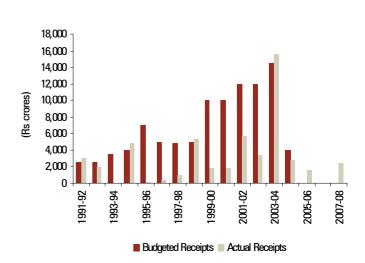
The BSE PSU index has gained almost 30% in the last four trading sessions on the back of expectations that the new government will implement disinvestment process in the PSU sector

Source: BSE, ICICIdirect.com Research

**Exhibit 7: Market cap of BSE PSU Index** 

13.6 13.4 13.2 13.1 12.8 12.4 12.2 18.Way-09 19.Way-09 20.Way-09

**Exhibit 8: Receipts of disinvestment by Gol** 



Source: Bloomberg, ICICIdirect.com Research

Source: Department of Disinvestment, ICICIdirect.com Research

Let us consider a hypothetical scenario where the government decides to divest up to 10% of the PSU holdings. If we assume the current market cap of Rs 13.47 trillion to be the value of all the listed PSU entities then (10% of Rs 13.47 trillion) Rs 1.34 trillion will be added to the government kitty. This will help the government to reduce the fiscal deficit to a considerable extent.

We have not included unlisted entities like BSNL, NHPC, RITES and Oil India where we might see divestment. This, in turn, will add to the corpus of the government kitty.



## Probable divestment candidates

| Company             | Government (% stake) | I-Direct Code | Sector             |
|---------------------|----------------------|---------------|--------------------|
| Canara Bank         | 73.17                | CANBAN        | Banks              |
| Syndicate Bank      | 66.47                | SYNBN         | Banks              |
| Bank of India       | 64.47                | BANIND        | Banks              |
| UCO Bank            | 63.59                | UCOBAN        | Banks              |
| Indian Overseas     | 61.23                | INDOVE        | Banks              |
| State Bank of India | 59.41                | STABAN        | Banks              |
| Punjab Natl Bank    | 57.8                 | PUNBAN        | Banks              |
| Corporation Bank    | 57.17                | CORBAN        | Banks              |
| Union Bank (I)      | 55.43                | UNIBAN        | Banks              |
| Allahabad Bank      | 55.23                | ALLBAN        | Banks              |
| Vijaya Bank         | 53.87                | VIJBAN        | Banks              |
| Bank of Baroda      | 53.81                | BANBAR        | Banks              |
| J & K Bank          | 53.17                | JAMKAS        | Banks              |
| IDBI Bank           | 52.67                | IDBI          | Banks              |
| Andhra Bank         | 51.55                | ANDBAN        | Banks              |
| Dena Bank           | 51.19                | DENBAN        | Banks              |
| Oriental Bank of    |                      | ORIBAN        |                    |
| Comm.               | 51.09                |               | Banks              |
| PFC                 | 89.78                | POWFIN        | Finance            |
| REC                 | 81.82                | RURELE        | Finance            |
| ITI                 | 92.98                | ITI           | Telecomm           |
| Punjab Commun       | 71.21                | PUNCOM        | Telecomm           |
| Andrew Yule & Co    | 94.42                | ANDYUL        | Diversified        |
| Neyveli Lignite     | 93.56                | NEYLIG        | Power              |
| NTPC                | 89.5                 | NTPC          | Power              |
| Power Grid Corp     | 86.36                | POWGRI        | Power              |
| Hind Organ Chem     | 58.61                | HINORG        | Chemicals          |
| HMT                 | 98.88                | HMT           | Automobile         |
| Scooters India      | 95.38                | SCOIND        | Automobile         |
| FACT                | 98.11                | FACT          | Fertilizers        |
| Natl. Fertilizer    | 97.64                | NATFER        | Fertilizers        |
| RCF                 | 92.5                 | RCF           | Fertilizers        |
| NMDC Ltd            | 98.38                | NATMIN        | Mining             |
| Hind Copper         | 99.59                | HINCOP        | Non Ferrous Metals |
| Natl. Aluminium     | 87.15                | NATALU        | Non Ferrous Metals |
| MMTC                | 99.33                | MINERA        | Trading            |

Source: Capitaline, ICICIdirect.com Research



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