



Equity			% Chg	
	17-Dec	1-day	1-mth	3-mth
India				
Sensex	19,261	(3.8)	(2.2)	22.9
Nifty	5,777	(4.5)	(2.2)	27.1
Global/Region	al markets			
Dow Jones	13,167	(1.3)	(0.1)	(4.2)
Nasdaq	2,574	(2.3)	(2.4)	(2.9)
FTSE	6,278	(1.9)	(0.2)	(0.1)
Nikkei	15,132	(8.0)	(0.1)	(4.2)
Hang Seng	26,691	0.4	(3.3)	8.6

Value traded (Rs bn)	BSE	NSE
Cash	91.7	204.3
Derivatives	100.0	733.7
Total	191.7	938.0

Net inflows Recent trends (days)							
(Rs bn)	14-Dec	-7d	-15d	-30d			
FII	4.1	33.7	48.4	(2.0)			
MF	(2.2)	(1.6)	15.7	25.5			

Farass / Omida			% Ch	g
Forex / Crude	17-Dec	1-day	1-mth	3-mth
Rs/US\$	39.5	0.0	(0.5)	2.4
Euro/US\$	1.4	0.0	(1.8)	3.0
Crude(\$/bbl)	90.7	0.1	(4.6)	11.3

Mkt movers (Rs)	Close	Pr. Cl.	% Chg
Top gainers			
Thomas Cook	101.6	91.2	11.4
Asian Hotels	785.3	717.8	9.4
GTL Infrastructure	75.7	71.0	6.5
Top losers			
JSW Steel	1,163.5	1,337.1	(13.0)
Southern Iron	49.5	56.6	(12.5)
Essar Oil	256.0	288.4	(11.2)

# In focus

Hero Honda – Company Update	
Market share improving in all segments	CMP: Rs 702 Target: Rs 745 HOLD

Today's top picks	Sell: ABB, Bharti, BHEL, GMR Infra

# **News track**

- As part of its 'Vision 2012' programme, Union Bank of India is planning to diversify into mutual fund business and will also explore the possibility of entering the venture capital arena. The roadmap and a partner for the mutual fund business would be finalised by the end of March next year. (BL)
- A consortium of Sterlite Industries and Morgan Stanley has emerged as the front runner to acquire 26% stake in IFCI. As per the reports this consortium has bid a minimum of Rs107 per share. (ET)
- BHEL and NTPC has signed an agreement for setting up a 50:50 joint venture company for carrying out engineering, procurement and construction activities in the power sector. (BL)
- Reliance Communications has entered into an agreement with a local operator in Uganda to offer telecom services in the African country. The company is planning to invest nearly \$200 mn for rolling out mobile services, international long distance telephony and wireless broadband services.(BL)
- SRF Ltd is looking at investing around Rs 2,570 for setting up a greenfield packaging film manufacturing plant and a captive wind power turbine over the next two years.(BL)
- Real estate firm HDIL has decided to enter the entertainment sector under the brand name "Broadway" with investment close to Rs 10 bn.
- Power equipment supplier Bhel on Monday said it has signed an agreement with NTPC for setting up a joint venture company for carrying out EPC activities in the power sector. (ET)

Source: BL: Business Line, BS: Business Standard, ET: Economic Times, FE: Financial Express

Volume shockers			Delivery toppers			
(No of shares)	17-Dec	2-mth avg	Chg (x)	Company	Del (%)	Tot. vol

(No of shares)	17-Dec	2-mth avg	Chg (x)	Company	Del (%)	Tot. vol	Cons days up
Federal-Mogul	570,852	37,186	15.4	Blue Star	91.5	161,358	4
Gillette India	94,734	6,459	14.7	Essar Shipping	76.8	4,438,592	3
Thomas Cook India	1,950,751	155,551	12.5	Zuari Industries	67.4	414,705	4



# Hero Honda

# Company Update

CMP: Rs 702 Target: Rs 745 HOLD

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#### Company data

Particulars	
Market cap (Rs bn / US\$ bn)	140.1/3.5
Outstanding equity shares (mn)	199.7
52-week high/low (Rs)	809/565
6-month average daily volume	44,798

#### Financial snapshot

Particulars	FY07	FY08E	FY09E
Sales (Rs bn)	98.9	106.7	118.6
Growth (%)	13.6	7.9	11.1
Adj net profit (Rs bn)	7.8	9.1	10.2
Growth (%)	(13.3)	17.1	12.3
FDEPS (Rs)	38.9	45.6	51.2
Growth (%)	(13.3)	17.1	12.3
P/E (x)	18.0	15.4	13.7
ROE (%)	34.7	33.3	31.1

#### Risk-return profile



## Shareholding pattern

(%)	Sep-07	Jun-07
Promoters	55.0	55.0
FIIs	28.0	28.0
Banks & FIs	7.6	7.5
Public & Others	9.4	9.5

## Stock performance

Returns (%)	СМР	1-mth	3-mth	6-mth
Hero Honda	701.6	1.0	4.1	5.4
Sensex	19,261	(2.2)	22.9	36.8
BSE Auto	5,569	5.4	13.1	20.2

#### Company website www.herohonda.com

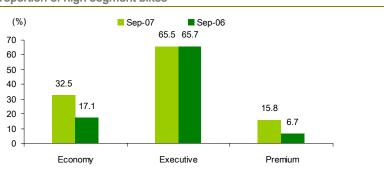
# Market share improving in all segments

We recently visited the management of Hero Honda Limited (HHL) to get the fresh insight of the developments that have taken place in the company. The company is aggressively capturing market share in economy and premium segment. We expect the company to improve its market share to 18% in the near term in the premium segment and also improve its EBIDTA margin through attaining high degree of localization of components and with the expectation that prices of nickel, aluminium will remain soft. Further, the company has indicated that it has lined up its new product and variant launches for motorcycle and scooters till FY10. Based on these new insights and the fact that the company has shown growth in a declining market has led us to revisit our estimates. We are increasing our revenue and margin estimates as we expect models in the premium segment such as Hulk and CBZ (which enjoy better realization and margin) will sell briskly.

#### Volume increase in an industry experiencing decline

Cumulative domestic sales from April to November FY07 have experienced a decline of 7.6% to 4.9 mn vehicles. However, despite such a severe decline HHL has posted a marginal growth of 0.1% to 2.2 mn vehicles till date, compared to a decline of 18.9% reported by Bajaj Auto to 1.3 mn vehicles, which is HHL's closest competitor. HHL reported a 9.6% YoY increase in domestic scooter sales to 71,043 units.

Increasing proportion of high segment bikes

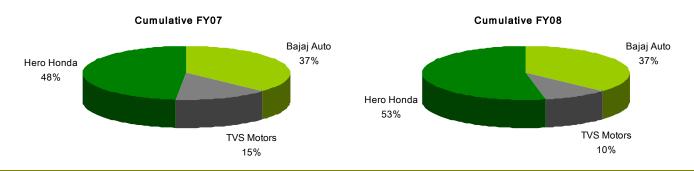


Source: SIAM

The company was able to beat back the decline in the motorcycle market, primarily by improving its market share in the economy and premium segment. HHL improved its market share by 1,540 bps YoY to 32.5% in the economy segment, with robust sales of CD Dawn. The company again improved its market share in the premium segment by 910 bps YoY to 15.8%. Following the cumulative sales volume of the company, it stole market share from its competitors Baja Auto and TVS Motors, who are ranked 2<sup>nd</sup> and 3<sup>rd</sup> behind HHL, in terms of sales volume.

#### Market share (cumulative FY07)

#### Market share (cumulative FY08)



Source: SIAM

## Improvement in market share expected in premium segment

HHL's market share in the premium segment has experienced an increase in FY07, primarily as a result of new product and variant launches in the two segments. The company has made eight new launches (including variants) till November 2007. We expect that HHL's market share in the executive and premium segment will improve in the coming financial years, primarily due to the growth we expect it will experience in sales of CBZ and its newly launched Hulk. We expect that HHL will capture 18% of the premium segment in the near term.

#### New product launches to make significant contribution

In our visit, we came to know that the company has lined up new product launches till FY10 to capture market share in the motorcycle segment. In the near term, we expect that the company will launch a new variant of Glamour, equipped with a fuel injector pump; the fuel injector pump is expected to improve fuel mileage by at least 2%-3%. These fuel injector pump kits are available for Rs3,500 per kit. Given, the mileage improvement that the vehicle will offer following its installation, we expect this Glamour variant will help Hero Honda to improve its presence in the executive segment. Further, the company will also be launching new 100 cc scooter in 1-2 years time. Within the scooter segment, we expect that the company will focus on the premium segment and offer most of its new products in this category.

#### Margins expected to improve

During our visit, we came to realize that the company enjoys better realization from products that have been in the market for greater number of years. That is to say that realization from Splendour will be greater than that of Glamour, which was a relatively newer launch. Since, HHL's product portfolio is quite matured to that of its peers; we expect that this will enable the company to always enjoy better margins compared to that of its peers. Further, margin improvement is expected as the indigenous R&D makes constant efforts to increase the localization of components used to manufacture a bike. It is our understanding that with the softening of nickel and aluminium prices, the company will be able to improve its EBITDA margin. We understand that every unit of motorcycle consumes approximately 55 kg of steel, 26 kg of aluminium (including alloy wheels), 0.25 kg of nickel and other materials such as rubber, plastic and copper wire. Hence, softening of raw material prices will lead to improvement in EBITDA margin, which will straight away help in improvement of PAT margin.

## Capacity expansion

We expect the company to end the year with a capex of Rs3,200 mn and further expect that capacity utilization for the next two years will not be extremely significant (apart from the funds already committed). Hence, we do not expect the company to incur high capex, which in turn means that cash from operations are expected to witness an increase in the next two financial years.



#### Revision of estimates

Based on our discussion with the management, we understand that the company will continue to launch new products in the executive and premium segment of motorcycles. We expect this move to help the company improve its market share in the above said segment in near to medium term. Consequently, we expect EBTIDA margin to improve once the localization drive for various models is achieved and on anticipation that raw material costs such as aluminium, nickel etc. will continue to remain soft. On this basis, we revisited our estimates and have revised our margin estimates upwards.

#### Revised estimates

(Rs bn)	FY08E			FY09E		
(KS DII)	Earlier	Revised	% Chg	Earlier	Revised	% Chg
Revenue	106.5	106.7	0.2	118.4	118.6	0.1
EBITDA	12.4	12.7	2.5	13.8	14.3	3.5
EBIDTA margin (%)	11.7	11.9	1.8	11.6	12.0	3.9
Net profit	8.9	9.1	2.2	9.9	10.2	3.2
EPS (Rs)	44.5	45.6	2.4	49.4	51.2	3.6

Source: Religare Research

# Valuation

#### P/E-based valuation yields fair value of Rs 745

We are increasing the target price by 7% to Rs 745 (Rs 698 earlier) to build in the impact of revision in future estimates. We value HHL's core business at 15x its core FY09E earnings which works out to Rs 646. Adding back the value of its investment portfolio, the stock's fair value comes to Rs 745.

#### Calculation of Hero Honda's fair value

Particulars	Rs/share
FY09 Core EPS	43.0
Target multiple	15.0
Value of core business	646.3
Cash & Equivalents	98.8
Target price	745.2
CMP	701.6
Potential Upside (%)	6.2

Source: Religare Research

#### Upgrading stock to hold

The stock is trading at 13.7x P/E and 9.0x EV/EBIDTA on FY09E. The company is improving its market share in the premium segment, which we expect to translate to improved EBITDA margins. We expect HHL to perform robustly based on its deep product portfolio, which is being strengthened by new launches, further improvement of market share in the premium segment on the back of increased sales from newly launched 'Hulk' and the consequent improvement in EBITDA margin. Higher sales than estimated could be a key positive for the company and may lead to re-rating of the stock. We thus upgrade our recommendation from Sell to Hold for the stock.

Newly launched 'Hulk' helped the company to gain market share in premium segment and expected to help improve margins



# Recommendation history

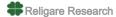
Date	Event	Reco	Tgt price	Reco
16-Apr-07	Quarterly Preview	639	612	Sell
10-Jul-07	Quarterly Preview	698	612	Sell
05-Oct-07	Quarterly Preview	735	698	Sell
22-Oct-07	Results Update	725	698	Sell
17-Nov-07	Company Update	702	745	Hold

Source: Religare Research

# Stock performance



Source: Religare Research



# **Financials**

## **Profit and Loss statement**

(Rs bn)	FY06	FY07	FY08E	FY09E
Revenues	87.1	98.9	106.7	118.6
Growth (%)	17.4	13.6	7.9	11.1
EBITDA	13.6	11.5	12.7	14.3
Growth (%)	17.5	(15.3)	10.2	12.4
Depreciation	1.1	1.4	1.7	1.8
EBIT	12.5	10.1	11.0	12.5
Growth (%)	16.6	(18.8)	8.3	13.7
Interest	0.0	0.0	0.0	0.0
Other income	1.7	2.3	2.2	2.3
EBT	14.1	12.5	13.2	14.8
Growth (%)	16.0	(11.8)	5.8	12.3
Tax	4.4	3.9	4.1	4.6
Effective tax rate	31.2	31.2	31.0	31.0
Adj net income	9.0	7.8	9.1	10.2
Growth (%)	20.2	(13.3)	17.1	12.3
Shares outstanding (mn)	199.7	199.7	199.7	199.7
FDEPS (Rs)	44.9	38.9	45.6	51.2
DPS (Rs)	20.0	17.0	17.0	20.0
CEPS (Rs)	50.6	45.9	54.2	60.2

Source: Company, Religare Research

# Cash flow statement

(Rs bn)	FY06	FY07	FY08E	FY09E
Net income	9.7	8.6	9.1	10.2
Depreciation	1.1	1.4	1.7	1.8
Other adjustments	(0.9)	(0.7)	-	-
Changes in WC	(0.6)	(3.0)	6.8	(8.0)
Operating cash flow	9.4	6.3	17.6	11.2
Capital expenditure	(3.7)	(4.7)	(2.6)	(1.6)
Investments	(0.4)	0.9	(2.0)	(2.2)
Other investing inc/(exp)	0.8	1.1	-	-
Investing cash flow	(3.2)	(2.7)	(4.5)	(3.8)
Free cash flow	6.1	3.5	13.1	7.4
Issue of equity	-	-	-	-
Issue/repay debt	(0.2)	(0.2)	0.0	0.1
Dividends paid	(4.5)	(3.8)	(3.8)	(4.5)
Others	(0.1)	(0.7)	-	-
Financing cash flow	(4.7)	(4.7)	(3.8)	(4.4)
Beg. cash & cash eq	0.2	1.6	0.4	9.7
Chg in cash & cash eq	1.4	(1.2)	9.3	3.0
Closing cash & cash eq	1.6	0.4	9.7	12.7

Source: Company, Religare Research

## **Balance sheet**

(Rs bn)	FY06	FY07	FY08E	FY09E
Cash and cash eq	1.6	0.4	9.7	12.7
Accounts receivable	1.6	3.4	1.9	3.2
Inventories	2.3	2.8	2.6	3.4
Others current assets	2.8	2.7	2.7	2.8
Current assets	8.2	9.1	17.0	22.1
LT investments	20.6	19.7	21.7	23.9
Net fixed assets	9.5	11.7	12.4	12.1
CWIP	0.4	1.9	1.9	2.0
Total assets	38.8	42.4	53.0	60.1
Payables	6.5	5.5	7.2	7.1
Others	4.3	4.9	5.0	5.2
Current liabilities	10.7	10.4	12.2	12.3
LT debt	1.9	1.7	1.7	1.8
Other liabilities	6.1	5.7	9.2	10.4
Equity capital	0.4	0.4	0.4	0.4
Reserves	19.7	24.3	29.6	35.3
Net worth	20.1	24.7	30.0	35.7
Total liabilities	38.8	42.4	53.0	60.1
BVPS (Rs)	100.6	123.7	150.1	178.8

Source: Company, Religare Research

# Financial ratios

	FY06	FY07	FY08E	FY09E
EBITDA margin (%)	15.6	11.7	11.9	12.0
EBIT margin (%)	14.3	10.2	10.3	10.5
Net profit margin (%)	10.3	7.9	8.5	8.6
FDEPS growth (%)	20.2	(13.3)	17.1	12.3
Receivables (days)	5.2	9.1	9.0	7.8
Inventory (days)	13.0	12.8	12.7	12.8
Payables (days)	39.4	30.6	30.0	30.5
Current ratio (x)	0.8	0.9	1.4	1.8
Interest coverage (x)	427.2	629.6	675.2	760.3
Debt/equity ratio (x)	0.1	0.1	0.1	0.0
ROE (%)	51.2	34.7	33.3	31.1
ROCE (%)	138.5	74.7	62.0	55.9
ROAE (%)	64.1	42.0	37.8	36.1
EV/Sales (x)	1.7	1.4	1.2	1.1
EV/EBITDA (x)	10.6	12.3	10.4	9.0
P/E (x)	16.1	18.0	15.4	13.7
P/BV (x)	7.2	5.7	4.7	3.9
P/CEPS (x)	14.3	15.3	12.9	11.7

Source: Company, Religare Research



# Recommendation tracker

1-Nov-07         Asian Oilfield Services         Initiating Coverage         131         230           1-Nov-07         Indus Fila         Results Update         212         352           1-Nov-07         Mahindra and Mahindra         Results Update         753         940           1-Nov-07         Jagran Prakashan         Results Update         675         751           2-Nov-07         Bank of Baroda         Results Update         342         395           2-Nov-07         Idea Cellular         Results Update         133         147           2-Nov-07         Idea Cellular         Results Update         287         341           5-Nov-07         Balaji Telefilms         Results Update         287         341           5-Nov-07         Madhucon Projects         Results Update         348         393           5-Nov-07         IVRCL Infrastructures & Projects         Results Update         523         608           5-Nov-07         IVRCL Infrastructures & Projects         Results Update         44         87           7-Nov-07         RPG Cables         Results Update         44         87           7-Nov-07         Mundra Port and Special Economic Zone         IPO Note         400 – 440         N/A         SUBSCI	BUY
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2-Nov-07         Balaji Telefilms         Results Update         287         341           5-Nov-07         Madhucon Projects         Results Update         348         393           5-Nov-07         IVRCL Infrastructures & Projects         Results Update         523         608           5-Nov-07         Empee Distilleries         IPO Note         350 - 400         N/A         SUBSCR           6-Nov-07         RPG Cables         Results Update         44         87           7-Nov-07         Mundra Port and Special Economic Zone         IPO Note         400 - 440         N/A         SUBSCR           8-Nov-07         PVR         Results Update         182         277           12-Nov-07         Punjab National Bank         Results Update         534         610           13-Nov-07         ABB         Company Update         1,548         1,809           14-Nov-07         Edelweiss Capital         IPO Note         725 - 825         N/A         SUBSCR           14-Nov-07         JK Lakshmi Cement         Results Update         177         324           16-Nov-07         MindTree Consulting         Company Update         444         497         8           19-Nov-07         Omax Auto         Results Update <td>BUY BUY BUY RIBE BUY RIBE BUY RIBE BUY</td>	BUY BUY BUY RIBE BUY RIBE BUY RIBE BUY
5-Nov-07         Madhucon Projects         Results Update         348         393           5-Nov-07         IVRCL Infrastructures & Projects         Results Update         523         608           5-Nov-07         Empee Distilleries         IPO Note         350 - 400         N/A         SUBSCR           6-Nov-07         RPG Cables         Results Update         44         87           7-Nov-07         Mundra Port and Special Economic Zone         IPO Note         400 - 440         N/A         SUBSCR           8-Nov-07         PVR         Results Update         182         277           12-Nov-07         Punjab National Bank         Results Update         534         610           13-Nov-07         ABB         Company Update         1,548         1,809           14-Nov-07         Edelweiss Capital         IPO Note         725 - 825         N/A         SUBSCR           14-Nov-07         JK Lakshmi Cement         Results Update         177         324           16-Nov-07         MindTree Consulting         Company Update         444         497         5           19-Nov-07         Omax Auto         Results Update         65         96	BUY BUY RIBE BUY RIBE BUY RIBE BUY
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5-Nov-07         Empee Distilleries         IPO Note         350 - 400         N/A         SUBSCR           6-Nov-07         RPG Cables         Results Update         44         87           7-Nov-07         Mundra Port and Special Economic Zone         IPO Note         400 - 440         N/A         SUBSCR           8-Nov-07         PVR         Results Update         182         277           12-Nov-07         Punjab National Bank         Results Update         534         610           13-Nov-07         ABB         Company Update         1,548         1,809           14-Nov-07         Edelweiss Capital         IPO Note         725 - 825         N/A         SUBSCR           14-Nov-07         JK Lakshmi Cement         Results Update         177         324           16-Nov-07         MindTree Consulting         Company Update         444         497         53           19-Nov-07         Omax Auto         Results Update         65         96	RIBE BUY RIBE BUY
6-Nov-07         RPG Cables         Results Update         44         87           7-Nov-07         Mundra Port and Special Economic Zone         IPO Note         400 – 440         N/A         SUBSCR           8-Nov-07         PVR         Results Update         182         277           12-Nov-07         Punjab National Bank         Results Update         534         610           13-Nov-07         ABB         Company Update         1,548         1,809           14-Nov-07         Edelweiss Capital         IPO Note         725 – 825         N/A         SUBSCR           14-Nov-07         JK Lakshmi Cement         Results Update         177         324           16-Nov-07         MindTree Consulting         Company Update         444         497         5           19-Nov-07         Omax Auto         Results Update         65         96	BUY RIBE BUY
7-Nov-07         Mundra Port and Special Economic Zone         IPO Note         400 – 440         N/A         SUBSCI           8-Nov-07         PVR         Results Update         182         277           12-Nov-07         Punjab National Bank         Results Update         534         610           13-Nov-07         ABB         Company Update         1,548         1,809           14-Nov-07         Edelweiss Capital         IPO Note         725 – 825         N/A         SUBSCI           14-Nov-07         JK Lakshmi Cement         Results Update         177         324           16-Nov-07         MindTree Consulting         Company Update         444         497         59           19-Nov-07         Omax Auto         Results Update         65         96	RIBE BUY
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12-Nov-07         Punjab National Bank         Results Update         534         610           13-Nov-07         ABB         Company Update         1,548         1,809           14-Nov-07         Edelweiss Capital         IPO Note         725 – 825         N/A         SUBSCF           14-Nov-07         JK Lakshmi Cement         Results Update         177         324           16-Nov-07         MindTree Consulting         Company Update         444         497         5           19-Nov-07         Omax Auto         Results Update         65         96	
13-Nov-07         ABB         Company Update         1,548         1,809           14-Nov-07         Edelweiss Capital         IPO Note         725 – 825         N/A         SUBSCR           14-Nov-07         JK Lakshmi Cement         Results Update         177         324           16-Nov-07         MindTree Consulting         Company Update         444         497         S           19-Nov-07         Omax Auto         Results Update         65         96	BUY
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16-Nov-07 MindTree Consulting Company Update 444 497 S 19-Nov-07 Omax Auto Results Update 65 96	RIBE
19-Nov-07 Omax Auto Results Update 65 96	BUY
•	SELL
	BUY
20-Nov-07 Dewan Housing Finance Corp Initiating Coverage 141 288	BUY
20-Nov-07 Nicholas Piramal India Company Update 310 342	BUY
20-Nov-07 Champagne Indage Initiating Coverage 869 1,223	BUY
20-Nov-07 Sterlite Technologies Initiating Coverage 323 430	BUY
20-Nov-07 Adhunik Metaliks Initiating Coverage 165 246	BUY
22-Nov-07 HT Media Company Update 203 232 H	OLD
23-Nov-07 Bharat Forge Company Update 322 422	BUY
23-Nov-07 Jyothy Laboratories IPO Note 620 – 690 N/A SUBSCF	RIBE
27-Nov-07 DS Kulkarni Developers Company Update 280 502	BUY
27-Nov-07 Vishal Retail Initiating Coverage 697 1,018	BUY
28-Nov-07 Gujarat Industries Power Company Initiating Coverage 105 153	BUY
29-Nov-07 Birla Corporation Company Update 326 501	BUY
30-Nov-07 IVRCL Infrastructures & Projects Company Update 460 608	BUY
30-Nov-07 C&C Constructions Initiating Coverage 202 376	BUY
4-Dec-07 Asian Oilfield Services Company Update 238 280	BUY
4-Dec-07 Maruti Suzuki Company Update 1,029 1,225	BUY
5-Dec-07 State Bank of India Company Update 2,317 2,790	BUY
6-Dec-07 Shri Lakshmi Cotsyn Company Update 152 210	BUY
4-Dec-07 Ispat Industries Initiating Coverage 52 101	BUY
6-Dec-07 Hindustan Construction Company Initiating Coverage 209 333	BUY
10-Dec-07 Garware Offshore Company Update 268 364	BUY
10-Dec-07 Deep Industries Initiating Coverage 216 401	BUY
11-Dec-07 Parsvnath Developers Company Update 407 512	BUY
13-Dec-07 HDIL Company Update 978 1,076	BUY
14-Dec-07 Adhunik Metaliks Company Update 215 246	BUY
17-Dec-07 Jindal Drilling & Industries Company Update 1,317 1,305 H	
18-Dec-07 Hero Honda Company Update 702 745 H	OLD



# Market trends

## **BSE** sectoral indices



# **Emerging markets**

Country			% Chg		
	17-Dec	1-day	1-mth	3-mth	6-mth
Brazil	59,828	(4.2)	(7.4)	5.6	9.3
Shanghai	4,889	0.3	(8.0)	(9.9)	14.9
Hong Kong	26,691	0.4	(3.3)	8.6	23.7
India	19,261	(3.8)	(2.2)	22.9	36.8
South Korea	1,846	0.3	(4.2)	0.4	2.1
Taiwan	7,857	0.3	(10.4)	(11.7)	(8.4)

# FII statistics

(US\$ mn)	1-day	WTD	MTD	YTD
India	101.0	629.6	1,136.1	17,282.7
South Korea	(290.1)	(290.1)	(1,500.9)	(27,996.4)
Taiwan	(210.1)	(210.1)	(130.9)	(503.9)
Thailand	(2,230.9)	(73.2)	(87.7)	1,534.2



# **Events calendar**

# **Board meetings**

Dec	ember 18	19		20	
	Mahalaxmi Rubtech		Dhampur Sugar Mills – Dividend		HEG
	Gwalior Chemical Ind – Capital		Gujarat Fluorochem – Stock split		Orissa Sponge Iron And Steel
	SSI – Quarterly Results		Phoenix Mills – Sub Division		Indiaco Ventures – Others
	Century Plyboards – Stock split				Balaji Distilleries – Others
	Hazoor Multi Projects – Quarterly results				
	Tyche Peripheral Systems – Others				
21		22		23	
	Simbhaoli Sugars – Audited Results		Triton Corp – Stock Split		-
	Advani Hotels & Resorts (India) - Others		Nexxoft Infotel		
			Shyam Star Gems – Further issue		
			Ispat Industries – Preferential Issue		
			Triton Corp – Stock Split		
			Proto Infrastructure – Finalise the ratio		



# Trade data

# Institutional bulk deals

Scrip	Client	Buy/Sell	Quantity	Avg Price (Rs)
Almondz Glo	Merrill Lynch Capital Markets Espana SA SV	S	579,676	85.1
Consolidated Construction	Icici Prudential Life Insurance Co	В	200,000	899.9
Dwarikesh Sugar Industrie	Merrill Lynch Capital Markets Espana SA Svb	В	90,152	91.9
Ind-Swift	Goldman Sachs Investments Mauritius I	S	348,466	40.9
Jinda Dri In	Kotak Pms	S	30,000	1,335.4
Jindal Drilling And Indus	Kotak Securities Client Pms A/C	S	25,619	1,337.7
Karut Net L	Dsp Merrill Lynch	В	200,000	238.0
Lumax Industries	Ubs Securities Asia A/C Swiss Finance Cor	S	50,000	464.5
Micro Technologies (India	Goldman Sachs Investments Mauritius I	S	84,000	304.7
Micro Technologies (India	Goldman Sachs Investments Mauritius I	S	59,500	286.4
Precision Wires India	Reliance Capital Trustee Co -A/C Reliance Tax	S	114,626	149.9
Pritish Nandy Comm	Winstar Mutual Fund	S	100,000	100.4
Sarda Enmin	Bnp Paribas Uk Ac Bnp Paribas Arbitrage	S	71,000	644.2
Shree Renuka Sugars	T Rowe Price New Asia	В	264,142	908.0
Shrilakshmi	Fujitsu Capital Market	В	70,000	175.1
Sterlite Technologies	Morgan Stanley Dean Witter Mauritius Co	В	331,498	354.4
Suven Life Sciences	Goldman Sachs Investments Mauritius I	S	1,269,452	41.3
Unichem Laboratories	Reliance CapTrustee CoTldA/C Long Term Equity Fund	В	550,000	193.0

Source: BSE

# Disclosures under insider trading regulations

Scrip	Acquirer/Seller	Buy/Sell –	Shares transacted		Post-transaction holding	
		Duy/Seii —	Qty	%	Qty	%
Aptech	Pramod Khera	S	10,000	-	211,115	0.5
Bhagwati Banquets & Hotels	Narendra G Somani	В	50,000	-	6,260,637	21.4
Biopac India Corporation	Sangita P Doshi	S	129,643	0.8	-	-
Biopac India Corporation	Pushpa B Doshi	S	30,000	-	-	-
Biopac India Corporation	Pushpa B Doshi	S	69,460	-	-	-
Brilliant Securities	Brilliant Industries	S	364,800	7.1	200,200	3.9
Contech Software	Master Karan R Vasa	S	50,000	0.9	206,000	3.7
Contech Software	Master Karan R Vasa	S	20,000	0.4	186,000	3.4
Contech Software	Master Karan R Vasa	S	30,000	0.5	156,000	2.8
Dabur India	Sunil Duggal	S	4,000	-	1,560,527	0.2
Dabur India	Sunil Duggal	S	1,000	-	1,559,527	0.2
Dalmia Cement (Bharat)	YH Dalmia	S	142,235	-	1,000	-
Dalmia Cement (Bharat)	JH Dalmia	S	107,165	-	1,000	-
Dcm	Aggresar Leasing & Finance	S	65,487	0.4	3,634,569	20.9
Divi'S Laboratories	NVRamana	N	27,340	-	20,000	-
DIf	JK Gadi	S	500	-	1,760	-
DIf	JK Gadi	S	500	-	1,260	-
Duroflex Engineering	Ms Nitin N Didwania	В	484,570	-	-	-
Duroflex Engineering	Ms Nitin N Didwania	В	186,740	-	671,310	67.4
Duroflex Engineering	Sanjay Agarwal	S	45,600	4.6	54,400	5.5
Emmessar Biotech & Nutrition	Rajalakshmi Raghavan	В	1,000	-	170,413	3.4
Empower Industries India	Dewang Master	S	90,037	-	1,570,622	31.4
Garnet International	Indira Gaggar	В	1,000	-	-	-
Gremach Infrastructure Eq	Franklin India Prima Fund	В	150,000	1.0	716,051	4.7
Gremach Infrastructure Eq	Franklin India Smaller Cos Fund	В	150,000	1.0	614,551	4.0
Greycells Entertainment	Tanvin Tradefin	В	37,000	1.2	41,200	1.3



Corin	A agricant Callan	Bun/Call	Shares transacted		Post-transaction holding	
Scrip	Acquirer/Seller	Buy/Sell —	Qty	%	Qty	%
Greycells Entertainment	Tanvin Tradefin	В	32,000	1.0	73,200	2.4
Greycells Entertainment	Tanvin Tradefin	В	6,800	0.2	80,000	2.6
Hb Leasing & Finance Co	Anil Goyal	В	20,150	0.2	-	-
I-Flex Solutions	Manmath Kulkarni	S	4,000	-	74,185	-
India Glycols	KN Memani	В	7,000	-	17,000	0.1
Indiabulls Real Estate	FCorp & Fidelity International	S	224,825	-	17,136,423	7.1
KSOils	Ramesh Chand Garg	В	300,000	-	21,436,312	6.8
KSOils	Ramesh Chand Garg	В	200,000	-	21,636,312	6.9
KSOils	Ramesh Chand Garg	В	300,000	-	20,936,312	6.6
KSOils	Ramesh Chand Garg	В	200,000	-	21,136,312	6.7
Kirloskar Oil Engines	Vikram Shreekant Kirloskar	S	7,000	-	92,653	-
Marksans Pharma	Uti India Tech Venture Unit Scheme	S	500,000	1.4	500,000	1.4
Nissan Copper	Sanjay Mardia	В	2,390	-	1,226,049	8.4
Nucleus Software Exports	Lt Gen T P Singh	S	4,994	-	7,156	-
Pacific Cotspin	Ashok Mehra	S	10,000	-	1,500,122	6.1
Pacific Cotspin	Chandra Prakash	S	9,270	-	1,468,452	6.0
Plastiblends India	S V Kabra	В	25,000	-	174,300	2.7
Plastiblends India	S N Kabra	В	25,000	-	208,464	3.2
Prime Securities	Gkk Capital Markets	В	200,000	0.8	1,315,000	5.4
Sakthi Sugars	Merrill Lynch Capital Mkts EsapanSaSv	S	300,000	1.0	1,130,068	3.6
Samtel Colour	MrArun Bharat Ram	В	50,000	0.1	50,000	0.1
Seasons Furnishings	Sbi Capital Markets	S	20,000	0.3	266,149	4.2
Srei Infrastructure Finance	Prasad Kumar Pandey	S	4,000	-	23,666	-
Suzlon Energy	Kirti J Vagadia	S	1,000	-	12,000	-
Suzlon Energy	Dilip Kevalram Pankhi	S	150	-	273,900	0.1
UTV Software Comm	Amit Banka	S	1,000	-	5,500	-
UTV Software Comm	Amit Banka	S	500	-	5,000	-
UTV Software Comm	Amit Banka	В	1,000	-	6,000	-
UTV Software Comm	Ram Mirchandani	В	1,500	-	1,500	-

Source: BSE



# RELIGARE RESEARCH

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#### Recommendation parameters

Large-caps*	> 10%	< - 5%	₽₽
	BUY	SELL	\bsolu
Mid-caps**	> 25%	< 10%	ns te

\*Market cap over US\$ 1bn \*\*Market cap less than US\$ 1bn

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