## ACCUMULATE

| Price | Target Price |
| :--- | ---: |
| Rs463 | Rs560 |
| Sensex | 15,795 |

## Price Performance

| (\%) | $\mathbf{1 M}$ | $\mathbf{3 M}$ | $\mathbf{6 M}$ | $\mathbf{1 2 M}$ |
| :--- | :---: | :---: | :---: | :---: |
| Absolute | 22 | 3 | $(16)$ | 25 |
| Rel. to Sensex | 11 | $(9)$ | $(25)$ | $(19)$ |

Source: Capitaline

| Stock Details |  |
| :--- | ---: |
| Sector | Cement |
| Reuters | ORPP.BO |
| Bloomberg | OPI@IN |
| Equity Capital (Rs mn) | 193 |
| Face Value (Rs) | 10 |
| 52 Week H/L | $639 / 348$ |
| Market Cap (Rs bn) | 8.9 |
| Daily Avg Vol. (No of shares) | 37805 |
| Daily Avg Turnover (US\$mn) | 0.4 |

Shareholding Pattern (\%)

| $\left(31^{\text {st }}\right.$ Mar 07) |  |
| :--- | ---: |
| Promoters | 31.7 |
| FII/NRI | 4.6 |
| Institutions | 30.5 |
| Private Corp. | 18.2 |
| Public | 15.1 |

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Orient Paper \& Industries Ltd.
Q1FY08 results marginally below expectations

Orient paper \& Industries Ltd (OPIL) Q1FY2008 net profit at Rs446 millions is marginally below our expectations primarily because of lower than expected profit of the paper division. Revenues for the quarter grew by $13.4 \%$ to Rs2.93 billion driven by $20.5 \%$ growth in revenues of cement division. The operating profit for the quarter grew by $45.6 \%$ to Rs777 million driven by $55 \%$ growth in EBIT of cement division. Paper division however reported a massive $60 \%$ decline in its EBIT primarily because of 8 day plant shutdown and rising costs. Other income grew by $45 \%$ yoy. With repayment of debt during the end of FY2007 OPIL's interest charge for the quarter decline by a huge $40 \%$ and hence its net profit for the quarter grew by a smart $73 \%$ yoy to Rs 446 millions. The stock is currently trading at 5.5X its FY2008 earnings and 5.1X its FY2009 earnings. We believe the valuation for OPIL are undemanding and we maintain our ACCUMULATE rating on the stock with a SOTP price target of Rs560.

## Result highlights

- OPIL's revenues for Q1FY08 grew by $13.4 \%$ to Rs. 2.9 billion which is higher than our expected revenues of Rs. 2.89 billion. The growth in revenue was driven by a $20.5 \%$ rise in revenues of cement division.
- Operating profit at Rs. 777.3 mn showed a yoy increase of $45.6 \%$. The growth was driven by $55 \%$ increase in EBIT of cement division. However, there was a huge decline of $60 \%$ in EBIT of paper division. The decline was on account of a 8 day plant shutdown and rising cost. Operating profit margin has increased by 586 bps to 26.5\%.

■ Operating profit margin improved by 586 bps to $26.5 \%$ primarily on account of a excellent performance by the cement division.

- Other income showed a rise of $45 \%$ yoy to Rs20.3mn, where as Interest charge for the quarter showed a huge fall of around $41 \%$ primarily on account of debt repayment during the end of FY2007.
- The fall in interest costs resulted in a $73 \%$ increase in net profit to Rs .446 mn .

■ Company's capex plans where the cement capacity would be expanded from current 2.4 million tonne to 5 million tonne by March 2009 are on schedule. Also the company would be setting up 50 MW captive power plants, which would be operational by October 2008.

- We maintain our earnings estimate of Rs. 83.8 for FY2008E and Rs90.6 FY09E. The stock is currently trading at undemanding valuations of 5.5 X its FY2008 earnings and 5.1 its FY2009 earnings. We maintain our ACCUMULATE rating on the stock with a revised SOTP price target of Rs560.


## Result Table

| Rs million | Q1FY08 | Q1FY08 | Var(\%) |
| :--- | ---: | ---: | ---: |
| Net Sales | 2930.6 | 2584.0 | $13.4 \%$ |
| Total Expenditure | 2153.3 | 2050.1 | $5.0 \%$ |
| Operating Profit | 777.3 | 533.9 | $45.6 \%$ |
| Other Income | 20.3 | 13.8 | $47.1 \%$ |
| PBIDT | 797.6 | 547.7 | $45.6 \%$ |
| Interest | 55.6 | 92.0 | $-39.6 \%$ |
| PBDT | 742.0 | 455.7 | $62.8 \%$ |
| Depreciation | 64.1 | 64.0 | $0.2 \%$ |
| PBT | 677.9 | 391.7 | $73.1 \%$ |
| Tax | 232.0 | 134.2 | $72.8 \%$ |
| PAT before extra ordinary items | 446.0 | 257.5 | $73.2 \%$ |
| EPS | 30.1 | 17.4 | $73.2 \%$ |
| Margins |  |  |  |
| OPM | $26.5 \%$ | $20.7 \%$ |  |
| EBIDTA | $27.0 \%$ | $21.1 \%$ |  |
| EBDT | $25.1 \%$ | $17.5 \%$ |  |
| PBT | $23.0 \%$ | $15.1 \%$ |  |
| PAT | $0.0 \%$ | $0.0 \%$ |  |
| Tax rate | $34.2 \%$ | $34.3 \%$ |  |

## Segmental Table

| Rs million | Q1FY08 | Q1FY08 | Var(\%) |
| :--- | ---: | ---: | ---: |
| Revenue |  |  |  |
| Paper \& Board | 620.7 | 681.0 | $-8.8 \%$ |
| Cement | 1706.0 | 1416.0 | $20.5 \%$ |
| Electric Fans | 591.4 | 487.0 | $21.4 \%$ |
| Know-How \& Service Fees | 12.2 | 0.0 |  |
| EBIT |  |  |  |
| Paper \& Board | 34.0 | 88.0 | $-61.3 \%$ |
| Cement | 736.0 | 475.0 | $55.0 \%$ |
| Electric Fans | 21.0 | -8.0 | $-356.1 \%$ |
| Know-How \& Service Fees | -1.4 | 5.0 | $-125.9 \%$ |
| EBIT margin |  |  |  |
| Paper \& Board | $5.5 \%$ | $12.9 \%$ |  |
| Cement | $43.1 \%$ | $33.5 \%$ |  |
| Electric Fans | $3.6 \%$ | $-1.7 \%$ |  |
| Know-How \& Service Fees | $-11.5 \%$ |  |  |

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