

## BUZZING

# STOCK -

# Murli Agro Products Ltd.

CMP - Rs.385

### Analyst

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### **Key Stock Data**

Sensex 13187 3809 Nifty Solvant Extraction Sector MRLA@IN Bloomberg MURL.BO Reuters No. of shares (m) Market Cap (Rs m) 2,647.50 Market Cap (US\$ m) 59.02 52-week H/L Rs.385/148

### **Shareholding Pattern (%)**

Promoters 74.90

Mutual Funds 0.00

FIIs 0.01

Corporate Bodies 7.76

Pubic & Others 17.33

**Murli Agro Products Ltd. (MAPL)**, a part of Maloo group is all set to attain well-diversified revenue model with its foray into cement business. Besides paper that accounts for 40% of its total revenues, MAPL is also involved in manufacture & sale of soya foods i.e. deoiled cakes and refined soya oil. MAPL's Paper Division comprises of 100TPD Duplex Paper Unit, 100TPD Newsprint Unit & 200TPD Writing Printing Unit located in Nagpur, Maharashtra. Besides, MAPL has strong presence in soya foods segment with solvent extraction capacity of 1,100 TPD & refinery of 250TPD.

**Foray in Cement:** MAPL is all set to enter into cement business with its 2.14m MT of greenfield cement unit on 880 hectares of land in Chandrapur, Maharashtra. Alongwith this unit, MAPL is also expected to set up captive power plant of 30MW. MAPL is expected to get clearance for coal blocks allocation from Central Government. Unit is expected to be operational by FY09 supplying cement to Maharashtra and Chattisgarh. MAPL has already received pollution clearance and expected to receive environmental clearance.

**Capex:** The cement plant is expected to cost around Rs.5,870m to be funded through mixture of debt & equity. Debt to the tune of Rs.3470m is funded by Bank of Baroda (Rs.850m), State Bank of Patiala (Rs.1,000m) & internal accruals (Rs.1,620m).

**Robust Soya Business:** MAPL solvent extraction plant produces deoiled cakes that are sold in domestic as well as international markets. In FY05, MAPL exported Rs.600m of deoiled cakes to South East Asian countries like Philippines, Indonesia, and Vietnam. There is growing demand for these high protein cakes on back of increasing poultry and dairy products demand. MAPL manufactures and sells refined oil under the strong brand name "Rasila".

**Valuations:** In Q2FY07, revenues at Rs.1,138m were up by 13% YoY. EBIDTA margins shot up by 243 bps at 18%. PAT at Rs.119m was up by 55% YoY. The current market price discounts the H1FY07 annualized EPS of Rs.56.5 by 6.8x.

### **Financial Snapshot** Murli Agro Products Ltd. Rs.m Ratios (%) Chg. 2Q 2Q Chg. FY06 FY05 FY06 FY05 Chg.(%) FY07 FY06 (%) (%) **Net Sales** 1009 3098 65 Debt -Equity 3.6 1138 13 5105 NA 394 PBIDTM Other Income 2 8 (75)17 13 12.3 3 **Total Income** 65 PBDTM 1140 1017 5122 3102 10 9.2 12 6 **Total Expenditure** 853 10 4477 2722 65 RoCE 15.5 936 NA **PBIDT** 25 70 RoNW 205 163 645 380 42.0 Interest 30 31 (3)149 96 56 **PBDT** 175 132 495.9 284 75 32 350 Depreciation 46 56 (18)205 133 54 9**ic** 300 11 0 0 11 5 110 Reported Profit After Tax 55 280 92 8 250 119 77 146 Extra -ordinary Items 0 0 0 0 0 200 Adj. Profit After Extra-ordinary item 119 77 55 280 146 92 No. of shares (m) 150 EPS (annualised.) (Rs.) 43.3 39.6 20.6 67.01 14/12/05 14/03/06 12/06/06 10/09/06 P/E 8.9 9.7 18.7 Date 5.7

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