



14 November 2007

Equity % Chg					
	13-Nov	1-day	1-mth	3-mth	
India					
Sensex	19,035	1.6	3.3	26.9	
Nifty	5,695	1.4	4.9	30.3	
Global/Region	al markets				
Dow Jones	13,307	2.5	(5.6)	2.1	
Nasdaq	2,674	3.5	(4.7)	7.0	
FTSE	6,362	0.4	(5.5)	3.6	
Nikkei	15,405	1.8	(11.1	(8.5)	
Hang Seng	28,808	3.6	(0.1)	30.9	

Value traded (Rs bn)	BSE	NSE
Cash	79.6	195.8
Derivatives	10.1	673.4
Total	89.7	869.2

Net inflows		Recer	nt trends (	days)
(Rs bn)	12-Nov	-7d	-15d	-30d
FII	(8.2)	(23.0	0.5	209.5
MF	(2.2)	(9.6)	8.2	(26.1)

Forex / Crude			% Ch	g
Forex / Crude	13-Nov	1day	1mth	3mth
Rs/US\$	39.4	0.0	(0.3)	3.2
Euro/US\$	1.5	0.4	3.2	8.3
Crude(\$/bbl)	91.5	0.3	9.3	26.3

Mkt movers (Rs)	Close	Pr. Cl.	% Chg
Top gainers			
Gati	132.3	110.3	20.0
Amtek India	181.6	157.8	15.1
Areva T&D India	2,914.6	2,569.2	13.4
Top losers			
Reliance Indus	2,025.7	2,132.3	(5.0)
Shree Precoated	314.4	330.5	(4.9)
Marksans Pharma	143.3	149.4	(4.1)

### In focus

Price band: Rs 725 - 825	SUBSCRIBE
	Price band: Rs 725 – 825

Today's top picks	Reliance Energy, Power Grid, NTPC,
	Neyveli Lignite, Essar Oil, UCO Bank

## **News track**

- The government may infuse about Rs 100bn as equity capital in nationalised banks in addition to an identical amount in SBI. (BS)
- The major promoters of NSE including LIC, SBI and other FIs have suggested that the stock exchange float an initial public offer. (BS)
- Reliance Communications (RCOM) is amongst the four firms which have submitted bids for acquiring a majority stake (51%) in Telkom Kenya. The other companies who have placed their bids include France Telecom, South Africa's Telkom and the Lap Fund of Libya. (ET)
- iGate Global Solutions has decided to terminate its joint venture with Germanybased Software AG, which specialises in business infrastructure software. (BS)
- Wockhardt is planning to set up 14 super specialty hospitals across the country over the next two years at a cost of Rs 6bn. (DNA Money)
- The Indian arms of Pfizer and GlaxoSmithKline may benefit from global job cuts as their parent companies shut down facilities citing lower sales and key product failures. (Mint)
- Shriram Transport Finance will raise Rs 6bn through a preferential allotment of equity shares and optionally convertible warrants to Blue Ridge Partnership, Tiger Global Management and Kampani Finance at a price of Rs 300/share. (BL)
- Minda Industries has said that it will double its investments in research and development to improve product quality over the next five years. (DNA Money)

Source: BL: Business Line, BS: Business Standard, ET: Economic Times, FE: Financial Express

Volume shockers	<b>;</b>			Delivery toppers			
(No of shares)	13-Nov	2-mth avg	Chg (x)		Del (%)	Total vol	Cons days up
Federal Bank	3,249,358	129,360	25.1	Prajay Engineers	98.2	145,151	3
Aventis Pharma	193,863	12,029	16.1	Great Offshore	74.1	213,392	3
Gati	337,886	36,999	9.1	Rain Commodities	66.4	194,424	7

# **Edelweiss Capital**

## **IPO Note**

Price band: Rs 725 – 825 SUBSCRIBE

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#### IPO fact sheet

Particulars	
Issue opens on	15 November 2007
Issue closes on	20 November 2007
Price band (Rs)	725 – 825
Number of shares (mn)	8.4
Issue size (Rs bn)	6.1 – 6.9
Pre-issue equity (Rs mn)	66.5
Post-issue equity (Rs mn)	74.9
Financial year ending	March
Face value per share (Rs)	5.0

#### Issue details

Number of shares	(mn)
Fresh issue	8.4
Employee reservation	0.2
QIB portion	4.9
HNI portion	0.8
Retail portion	2.5

#### Financial snapshot

Particulars	FY06	FY07	5mFY08*
Income from Op (Rs mn)	1,569.9	3,689.8	2,845.8
Growth (%)	105.9	135.0	85.1
Adj net profit (Rs mn)	405.5	1,090.4	809.3
Growth (%)	80.4	168.8	78.2
FDEPS (Rs)	32.2	62.9	25.9
P/E (x)**	25.6	13.1	31.8
P/BV (x)**	5.8	2.5	3.5
RoE (%)**	38.2	28.7	16.6

\*Growth figures & ratios annualised \*\*Based on post-diluted equity and on higher price band

### Shareholding pattern

(%)	Pre-issue	Post-issue
Promoters	42.9	35.0
FIIs	39.8	32.5
Others (incl employees)	17.3	32.5

Company website	www.edelcap.com
Company website	www.edeicap.co

# Healthy, wealthy and wise!

Richly diversified business model; further fillip to growth from new forays

#### Investment rationale

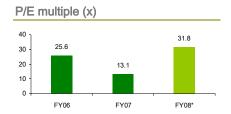
- Well established financial services provider offering a gamut of products and services including investment banking, institutional broking, PE advisory services, asset management, insurance broking and wholesale financing.
- Integrated services platform provides synergy in operations and allows the company to leverage client relationships across businesses to cross-sell products.
- Recognised player in institutional broking (mainly in the F&O segment) and investment banking. Over 150 registered institutional broking clients as on September 2007 including domestic institutions and FIIs.
- Phenomenal growth in revenues from existing and new businesses (128% CAGR over FY04-FY07) with consistently high margins. EBITDA margin typically ranges within 46–52% with a net margin of over 30%.
- Aggressive managerial focus on expanding new high-margin business lines such as mutual funds, insurance broking and asset management.

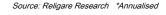
#### Key concern

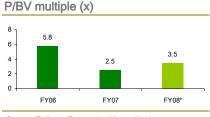
Vulnerable to fluctuations in the equity market as a major chunk of revenues come from capital market related operations.

#### Valuation

Adjusted PAT for the first five months of FY08 stood at Rs 809mn, translating to a fully diluted annualised EPS of Rs 26. Higher price band of Rs 825 represents a P/E multiple of 31.8x on FY08 post-diluted annualised earnings – a small premium to peers which we believe is justified. Subscribe.







Source: Religare Research \*Annualised



# Financials

## **Profit and Loss statement**

(Rs mn)	FY05	FY06	FY07	5mFY08
Income from operations	762.3	1,569.9	3,689.8	2,845.8
Operating expenses	196.1	464.8	933.1	550.5
Personal expenses	182.8	346.4	816.9	640.4
EBITDA	383.4	758.7	1,939.8	1,654.9
Depreciation	9.7	20.5	37.7	18.9
EBIT	373.7	738.2	1,902.1	1,636.1
Interest & financial exp	34.4	53.8	186.9	359.9
EBT	339.3	684.4	1,715.3	1,276.1
Other income	8.2	10.1	22.8	2.8
Taxes	113.3	230.0	646.0	437.5
Net profit	234.2	464.5	1,092.1	841.4
Extraordinary exp	-	20.7	-	-
Minority Interest	9.4	38.3	1.7	32.1
Adj net profit	224.8	405.5	1,090.4	809.3

Source: Company, Religare Research

### **Balance sheet**

(Rs mn)	FY05	FY06	FY07	5mFY08
Cash & cash equivalents	120.3	636.5	2,650.8	9,935.7
Debtors	122.2	364.1	583.2	410.7
Loans and advances	500.0	700.3	2,615.7	6,195.6
Other current assets	274.8	1,414.9	5,831.9	7,869.4
Investments	102.1	323.7	824.4	4,267.8
Net fixed assets (inc CWIP)	40.9	67.4	170.1	200.2
Deferred tax asset	1.7	4.2	11.3	15.1
Total assets	1,162	3,511	12,687	28,894 373.2
Equity share. capital	42.7	62.9	84.0 5,736.6	
Reserve and surplus	496.7	1,721.3		8,420.0
Net worth	539.4	1,784.2	5,820.6	8,793.2
Preference Shares	-	-	2.6	2.6
Loans	120.4	505.1	3,869.8	9,766.0
Current liabilities and provisions	440.1	1,218.2	1,595.6	8,063.0
Minority interest	62.1	3.4	1,398.8	2,269.7
Total liabilities	1,162	3,511	12,687	28,894

Source: Company, Religare Research

### Key ratios

Rey railos				
Year-end March	FY05	FY06	FY07	5mFY08
Per share data				
Shares outstanding (mn)	8.5	12.6	17.3	74.9*
FDEPS (Rs)	26.3	32.2	62.9	25.9
Book value (Rs)	63.2	141.9	335.9	235.6
Valuation ratios (At Rs 825)				
P/E (x)	30.1	25.6	13.1	31.8
P/BV (x)	13.1	5.8	2.5	3.5
Price/Revenue(x)	9.2	6.6	3.9	9.0
Margins %				
EBITDA	50.3	48.3	52.6	58.2
EBIT	48.0	46.4	50.9	57.4
Net margins	29.5	25.8	29.5	28.4
Growth ratios (%)				
Income from operations	151.6	105.9	135.0	85.1
EBITDA	173.2	97.9	155.7	104.7
EBIT	176.5	97.5	157.7	106.4
Other income	167.1	23.4	125.1	(70.4)
Net profit	188.6	89.5	146.0	78.2
Adj Net profits	193.3	80.4	168.8	78.2
Other ratios (%)				
ROE	55.6	38.2	28.7	16.6
ROA	37.2	29.4	16.3	7.7
D/E	0.2	0.3	0.7	1.1
Source: Company Poligare Posearch	*Post IPO			

Source: Company, Religare Research \*Post-IPO



# Recommendation tracker

Date	Company	Report type	Stock price (Rs)	Target (Rs)	Reco
25-Oct-07	Binani Cement	Results Update	109	148	BUY
25-Oct-07	Shringar Cinema	Results Update	60	75	BUY
25-Oct-07	Dishman Pharma and Chemicals	Results Update	295	341	BUY
25-Oct-07	Cipla	Results Update	197	178	SELL
26-Oct-07	Union Bank of India	Results Update	160	198	BUY
26-Oct-07	Opto Circuits India	Results Update	562	642	BUY
26-Oct-07	MindTree Consulting	Results Update	502	497	SELL
26-Oct-07	Bank of Maharashtra	Results Update	59	73	HOLD
26-Oct-07	Peninsula Land	Results Update	131	153	BUY
26-Oct-07	Nicholas Piramal India	Results Update	285	342	BUY
29-Oct-07	UTV Software Communications	Results Update	708	795	BUY
29-Oct-07	Cadila Healthcare	Results Update	301	416	BUY
29-Oct-07	GlaxoSmithKline Pharma	Results Update	1,082	1,295	BUY
29-Oct-07	DS Kulkarni Developers	Results Update	255	502	BUY
30-Oct-07	Sun Pharma Industries	Results Update	1,042	1,217	BUY
30-Oct-07	Federal Bank	Results Update	388	434	HOLD
30-Oct-07	Tulip IT Services	Results Update	890	1,015	BUY
30-Oct-07	Apollo Tyres	Results Update	39	56	BUY
30-Oct-07	TVS Motor	Results Update	57	48	SELL
30-Oct-07	Divi's Laboratories	Results Update	1,645	1,686	HOLD
30-Oct-07	Deccan Chronicle	Results Update	204	251	BUY
30-Oct-07	State Bank of India	Results Update	2,084	2,263	BUY
30-Oct-07	Maruti Suzuki	Results Update	1,188	1,192	SELL
31-Oct-07	HDIL	Results Update	656	871	BUY
31-Oct-07	Lakshmi Energy & Foods	Results Update	190	260	BUY
31-Oct-07	HT Media	Results Update	211	232	HOLD
31-Oct-07	Parsvnath Developers	Results Update	338	512	BUY
31-Oct-07	Time Technoplast	Results Update	694	857	BUY
31-Oct-07	Bank of India	Results Update	373	391	HOLD
1-Nov-07	Jindal Drilling & Industries	Results Update	1,050	1,305	BUY
1-Nov-07	Asian Oilfield Services	Initiating Coverage	131	230	BUY
1-Nov-07	Indus Fila	Results Update	212	352	BUY
1-Nov-07	Mahindra and Mahindra	Results Update	753	940	BUY
1-Nov-07	Jagran Prakashan	Results Update	675	751	BUY
2-Nov-07	Bank of Baroda	Results Update	342	395	BUY
2-Nov-07	Idea Cellular	Results Update	133	147	BUY
2-Nov-07	Balaji Telefilms	Results Update	287	341	BUY
5-Nov-07	Madhucon Projects	Results Update	348	393	BUY
5-Nov-07	IVRCL Infrastructures & Projects	Results Update	523	608	BUY
5-Nov-07	Empee Distilleries	IPO Note	350 - 400	N/A	SUBSCRIBE
6-Nov-07	RPG Cables	Results Update	44	87	BUY
7-Nov-07	Mundra Port and Special Economic Zone	IPO Note	400 – 440	N/A	SUBSCRIBE
8-Nov-07	PVR	Results Update	182	277	BUY
12-Nov-07	Punjab National Bank	Results Update	534	610	BUY
13-Nov-07	ABB	Company Update	1,548	1,809	BUY
14-Nov-07	Edelweiss Capital	IPO Note	725 – 825	N/A	SUBSCRIBE
1-1 140V-01	Ευσίννοιου Οαριίαι	0 11010	125 - 025	11/71	CODOCINIDE



# Market trends

## **Emerging markets**

Country			% Chg		
	13-Nov	1-day	1-mth	3-mth	6-mth
Brazil	62,927	2.3	0.8	23.6	24.6
Shanghai	5,166	0.2	(12.5)	6.0	27.7
Hong Kong	28,808	3.6	(0.1)	30.9	37.3
India	19,035	1.6	3.3	26.9	36.3
South Korea	1,965	1.7	(3.0)	8.1	22.4
Taiwan	8,981	2.9	(5.4)	0.8	11.8

#### FII statistics

(US\$ mn)	1-day	WTD	MTD	YTD
India	(203.3)	(152.2)	(296.2)	16,990.2
South Korea	(986.7)	(683.7)	(3,169.3)	(22,031.3)
Taiwan	(415.3)	(1,389.2)	(3,279.6)	1,020.5
Thailand	(2,918.2)	(107.0)	(107.0)	1,514.9

# **Events calendar**

### **Board meetings**

Nov	ember 14	15		16		
	Monsanto India		Axon Infotech		Greaves Cotton	
	Indo Gulf Industries		Dollex Industries		Manugraph India	
	Jupiter Bioscience		Elgi Equipments		Patels Airtemp	
	Triveni Engineering & Industries		Garware Wall		Teledata Informatics	
	Orient Paper & Industries		Jagran Prakashan			
			Sagar Cements			
17		18		19		
	Usher Agro - Dividend, Results		-		India Cements – Consider issue	
	Suave Hotels – General				Ashco Industries – Amalgamation	
					Balrampur Chini Mills – Audited Results	



# Trade data

## Institutional bulk deals

Scrip	Client	Buy/Sell	Quantity	Avg Price (Rs)
Advanta	JF India Fund	В	180,923	1,023.0
Amd Metplast	Lotus Global Investments	В	325,000	39.0
Balrampur Chini Mills	Merrill Lynch Capital Markets Espana	S	1,525,000	95.7
Bhagwati Ban	Mavi Investment Fund	В	475,000	66.0
Deccan Gold	Rama Mines Mauritius	S	700,000	35.7
Gtc Industri	CLSA Mauritius	В	244,641	449.2
Gtc Industries	CLSA Mauritius	В	392,686	451.1
Indus Fila	Reliance Capital Trustee Co	S	475,000	220.0
Oswal Chem & Fert	Citigroup Global Markets Mauritius	В	1,769,052	50.3
Shree Renuka Sugars	Merrill Lynch Capital Markets Espana	S	143,489	763.8

Source: BSE

## Insider trading

Corio	A oru ilrarii Sallar	D. v./Call	Shares transacted		Post-transaction holding		
Scrip	Acquirer/Seller	Buy/Sell	Qty	%	Qty	%	
Ambuja Cements	U R Raju	S	2,000	-	52,725	-	
Balkrishna Industries	Arisaig Partners ( Asia) Pte	S	657,976	3.4	-	-	
Dynemic Products	Dashrathbai P Patel	В	7,169	-	670,325	5.9	
Envair Electrodyne	Shripad Mirashi	В	875	-	1,558,717	51.3	
Envair Electrodyne	Shripad Mirashi	В	110	-	1,558,827	51.3	
Era Constructions (India)	Era Housing & Developers (India)	В	17,100	0.1	1,222,574	-	
Era Constructions (India)	Era Housing & Developers (India)	В	11,500	0.1	1,234,074	-	
Facor Steels	Cornell Corporation	S	4,800,000	2.3	42,899,891	20.8	
Garden Silk Mills	Rajen P Shah	S	7,498	-	965,198	2.5	
Garden Silk Mills	Rajen P Shah	S	20,000	-	988,504	2.6	
Garden Silk Mills	Rajen P Shah	S	15,808	-	9,726,696	2.5	
Gillanders Arbuthnot & Co	Kothari Phytochemicals & Ind	S	230,138	2.1	3,428,232	30.5	
Gujarat Apollo Industries	ICICI Prudential Mutual Fund	В	12,700	0.1	757,100	7.2	
IL & FS Investment Managers	Sanjay Mitra	S	3,000	-	131,663	0.5	
Isibars	India Steel International	В	25,000,000	12.2	99,115,487	48.5	
Isibars	Asset Reconstruction Co(India)	В	20,000,000	9.8	20,000,000	9.8	
Kanpur Plastipack	Manoj Agarwal	N	252,044	4.8	399,344	7.5	
Kanpur Plastipack	Manoj Agawal ( Huf)	N	143,210	2.7	279,630	5.3	
Neogem India	Rekha Doshi	В	199,760	3.4	906,940	14.4	
Neogem India	Gaurav Doshi	В	83,040	-	714,800	11.3	
Neogem India	Ronak Doshi	В	70,750	-	714,800	11.3	
Niit Technologies	Vijay K Thadani	В	17,127	-	110,274	0.2	
Poly Medicure	Himanshu Baid	В	15,000	-	491,700	8.9	
Poly Medicure	Himanshu Baid ( Huf)	В	3,750	-	237,450	4.3	
Poly Medicure	Shri Rishi Baid	В	15,000	-	605,800	11.0	
Poly Medicure	Rishi Baid ( Huf)	В	3,750	-	171,250	3.1	
Poly Medicure	JK Baid	В	16,250	-	137,911	2.5	
Power Finance Corporation	KES Mani	S	8,780	-	-	-	
R Systems International	Sartaj Singh Rekhi	В	28,807	-	146,156	1.1	
Regal Entertainment & Con	Anurag Finvest	В	2,100	-	-	-	
Regal Entertainment & Con	Shri Satish Kusumbiwal	В	10,000	-	-	-	
Softpro Systems	A Mallikharjuna Rao	S	8,525	-	137,871	2.3	



Scrip	Acquirer/Seller	Bun/Sall	Shares transacted		Post-transaction holding	
Scrip	Acquirer/Seller	Buy/Sell	Qty	%	Qty	%
Softpro Systems	A Krishna Chand	S	800,000	-	80,599	1.4
Softpro Systems	A Krishna Chand	S	2,500,000	-	880,599	14.7
Tonira Pharma	Ranjan B Shah	S	230,650	-	-	-
Tonira Pharma	Ranjan V Shah	S	133,500	-	-	-
Tonira Pharma	Vijayalaxmi R Shah	S	175,336	-	-	
Tonira Pharma	Nita Jayesh Shah	S	26,100	-	-	-
Tonira Pharma	Anil V Shah	S	100	-	-	-
Tonira Pharma	Jigna P Shah	S	745	-	-	-
Tonira Pharma	Piyush B Shah	S	46,692	-	-	-
Tonira Pharma	Pooja V Shah	S	1,100	-	-	-
Tonira Pharma	Deepak V Shah	S	110,000	-	-	-

Source: BSE



## RELIGARE RESEARCH

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Administration			



#### Recommendation parameters

Large-caps*	> 10%	< - 5%	ਡੂ₽
	BUY	SELL	\bsolu
Mid-caps**	> 25%	< 10%	ns te

\*Market cap over US\$ 1bn \*\*Market cap less than US\$ 1bn

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