EXTERNAL TRADE

* Edelweiss Ideas create, values protect

Trade deficit worsens beyond USD 11 bn

■ Trade balance deteriorates ...

In May, India's trade deficit widened to USD 11.3 bn, the highest level since November 2008 and significantly higher than an average of ~USD 9 bn in the past 12 months. This is the second consecutive month of widening in the deficit. Lower exports and higher oil imports against the previous month contributed to the higher deficit number, despite relatively lower non-oil imports.

In the first two months of FY11, trade deficit widened to ~USD 22 bn, much higher than USD 14.5 bn in the corresponding period last fiscal. In 2008, we had a similar level of trade deficit. However, at that time, crude oil price (which was running over USD 100/barrel) was the primary driving factor even though exports were quite healthy. This time, contribution to higher deficit is more from a drop in exports rather than large oil import bills.

Table 1: India's merchandise trade

				April-May	
(USD bn)	May-09	Apr-10	May-10	FY10	FY11
Imports	19.8	27.3	27.4	38.8	54.7
Oil imports	5.3	8.1	8.8	10.0	16.9
Non-oil imports	14.5	19.2	18.6	28.8	37.8
Exports	12.0	16.9	16.1	24.3	33.0
Trade balance	(7.9)	(10.4)	(11.3)	(14.5)	(21.7)

Source: Ministry of Commerce, CMIE

... amidst fall in exports and non-oil imports

In April, exports stood at \sim USD 16 bn, lower than previous two months but still higher than the average of \sim USD 15 bn in previous 12 months. Y-o-Y, exports grew \sim 35%, partly due favourable base effect. The relative weakness in exports in May could be explained by the fresh bout of global uncertainty since mid-April and sustained real appreciation in INR in FY10, which contunued through April and May (as at mid-May 2010, the 6-currency REER appreciated \sim 18% Y-o-Y).

Imports came in at USD 27.4 bn in May, broadly in line with the previous couple of months. However, the underlying trend in imports in these recent months reveals that non-oil imports have been softening while slack has been picked up by rising oil imports (due to high and rising crude prices during February-April 2010). However, what is notable is that in the past two months both exports and non-oil imports have eased. This is possibly the result of fresh uncertainty in the global economy, which is hurting business and trade sentiments.

Headwinds from global environment getting stronger

As we highlighted in our previous notes, European problems and associated sharp movements in exchange rates have complicated the process of macroeconomic adjustments. Further, pre-mature focus on fiscal austerity (particularly in Europe) may hurt the economic recovery and, hence, business and trade sentiments. Global trade has surely recovered, but it remains far below its potential. Recent plunge in the Baltic Dry Index suggests some moderation in economic expectations.

July 1, 2010

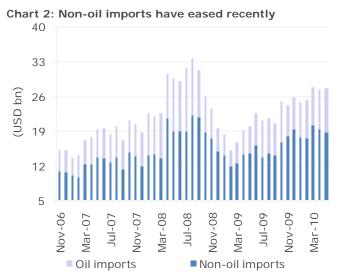
Siddhartha Sanyal

+91-22-4040 7505 siddhartha.sanyal@edelcap.com

Kapil Gupta

+91-22-4063 5406 kapil.gupta@edelcap.com India's dependence on foreign trade is relatively lower compared with its Asian peers, but not insignificant. More than 30% of India's exports are destined for the US and Europe, where fresh economic weakness is not ruled out. However, a natural partial hedge for India is that of global energy and commodty prices which may soften in case global uncertainty rises further.

Chart 1: Trade deficit widens 20 9 (uq (2) QSD) (13) (24)(35)May-09 Aug-09 May-08 Feb-08 Aug-08 Nov-08 Feb-09 Nov-09 Imports Exports Trade balance: LHS



Source: Ministry of Commerce
Note: Data reflects monthly numbers; imports are taken
as negative figures in the above graph

Chart 3: Global Trade: fresh uncertainty? 12,500 4,750 10,000 4,250 (Index) (USD bn) 3,750 7,500 3,250 5,000 2,500 2,750 0 2,250 200601 200701 200703 200803 200903 201001 200503 200603 200801 200901 200501 Baltic Dry World exports (RHS)

Source: Bloomber/WTO

Chart 4: INR appreciated on real and nominal basis 120 39 112 (USD/INR) 104 43 (REER) 96 47 51 88 80 55 Apr-09 Jul-09 Oct-09 Oct-08 Apr-10 Oct-07 Jan-08 Apr-08 Jul-08 Jan-09 6-Currency REER — — Spot, inverted scale (RHS)

Source: RBI/CMIE

Edelweiss Securities Limited, 14th Floor, Express Towers, Nariman Point, Mumbai – 400 021, Board: (91-22) 2286 4400, Email: research@edelcap.com

Vikas Khemani	Head	Institutional Equities	vikas.khemani@edelcap.com	+91 22 2286 4206
Nischal Maheshwari	Head	Research	nischal.maheshwari@edelcap.com	+91 22 6623 3411

Recent Research

Date	Company	Title
30-Jun-10	Balance of Payments	BoP remains stable despite larger current account deficit
30-Jun-10	Economy Release Calendar	July
30-Jun-10	Edelweiss ET-Now Lead Indicator Index	Be future ready
28-Jun-10	Monsoon	An eye in the Sky: Monsoon forecasts upgraded further

Access the entire repository of Edelweiss Research on www.edelresearch.com

This document has been prepared by Edelweiss Securities Limited (Edelweiss). Edelweiss, its holding company and associate companies are a full service, integrated investment banking, portfolio management and brokerage group. Our research analysts and sales persons provide important input into our investment banking activities. This document does not constitute an offer or solicitation for the purchase or sale of any financial instrument or as an official confirmation of any transaction. The information contained herein is from publicly available data or other sources believed to be reliable, but we do not represent that it is accurate or complete and it should not be relied on as such. Edelweiss or any of its affiliates/ group companies shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. This document is provided for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. Each recipient of this document should make such investigation as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult his own advisors to determine the merits and risks of such investment. The investment discussed or views expressed may not be suitable for all investors. We and our affiliates, group companies, officers, directors, and employees may: (a) from time to time, have long or short positions in, and buy or sell the securities thereof, of company (les) mentioned herein or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as advisor or lender/borrower to such company (ies) or have other potential conflict of interest with respect to any recommendation and related information and opinions. This information is strictly confidential and is being furnished to you solely for your information. This information should not be reproduced or redistributed or passed on directly or indirectly in any form to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject Edelweiss and affiliates/ group companies to any registration or licensing requirements within such jurisdiction. The distribution of this document in certain jurisdictions may be restricted by law, and persons in whose possession this document comes, should inform themselves about and observe, any such restrictions. The information given in this document is as of the date of this report and there can be no assurance that future results or events will be consistent with this information. This information is subject to change without any prior notice. Edelweiss reserves the right to make modifications and alterations to this statement as may be required from time to time. However, Edelweiss is under no obligation to update or keep the information current. Nevertheless, Edelweiss is committed to providing independent and transparent recommendation to its client and would be happy to provide any information in response to specific client queries. Neither Edelweiss nor any of its affiliates, group companies, directors, employees, agents or representatives shall be liable for any damages whether direct, indirect, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. Past performance is not necessarily a guide to future performance. The disclosures of interest statements incorporated in this document are provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. Edelweiss Securities Limited generally prohibits its analysts, persons reporting to analysts and their family members from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Copyright 2009 Edelweiss Research (Edelweiss Securities Ltd). All rights reserved