

# **Weekly Wrap**

July 16, 2010

# **Investment ideas**

**Amara Raia Batteries** 

## BUY CMP Rs193

#### Growth momentum from multi-user industries

Amara Raja Batteries Ltd (ARBL), the second largest player in the automotive batteries OEM market, is well poised to benefit from the continuing uptrend in automobile sales. Growth will be driven by increasing vehicle penetration in the rural areas and entrance of global car giants as India becomes a major auto manufacturing hub. CAGR of 8.4% witnessed in automobile sales over last four years will propel strong growth in revenues for ARBL from the high margin replacement market.

The company enjoys a healthy share of 27% in the organized battery market for industrial applications (mainly telecom and UPS). We expect revenues from telecom segment for the company to realize robust growth in the next two years driven by 1) rural network expansion, 2) dual phone trend, 3) tower battery replacement potential and, 4) 3G network roll out. Demand for inverters and UPS has grown on back of power shortages across the country. The trend is expected to continue with government slipping on its target for power generation capacity additions regularly.

#### Lead cost under control; annual contracts to lock-in price

The company currently sources its lead (~75% of the raw material cost) from Australia and South Korea. Lead prices in Q3 FY10 and Q4 FY10 were higher than the average lead prices (USD 2,082) for the past one year. This resulted in substantial erosion of margins during Q3FY10 and Q4FY10. However, in Q1 FY11, lead prices have been below the average price of the last one year. Further, we do not expect any significant rise in the price of lead going ahead. This will translate in some respite for margins in the coming quarters. Further, to mitigate the risk of volatile lead price, ARBL plans to enter into annual contracts for 90% of requirement and include price variation clause with suppliers.

#### Attractively valued at P/E of 7.7x FY11E

Backed up by the robust growth in the automobile volumes and industrial segment, we expect revenues for ARBL to witness a CAGR of 11% over FY10-12E. We expect OPM for the company to expand by 300bps in FY11 and remain flat for FY12. Further, ARBL is expected to witness PAT CAGR of 23.3% over FY10-12E. Assigning P/Ex of 9 for FY11E EPS, we arrive at a target price of Rs220.

### **Financials**

| Y/e 31 Mar (Rs m) | FY09   | FY10E  | FY11E  | FY12E  |
|-------------------|--------|--------|--------|--------|
| Revenues          | 13,177 | 14,688 | 16,186 | 18,112 |
| yoy growth (%)    | 21.6   | 11.5   | 10.2   | 11.9   |
| Operating profit  | 1,674  | 2,899  | 3,684  | 4,138  |
| OPM (%)           | 12.7   | 19.7   | 22.8   | 22.8   |
| Reported PAT      | 805    | 1,553  | 2,085  | 2,360  |
| yoy growth (%)    | (14.7) | 93.0   | 34.2   | 13.2   |
| EPS (Rs)          | 9.4    | 18.2   | 24.4   | 27.6   |
| P/E (x)           | 20.0   | 10.3   | 7.7    | 6.8    |

Source: Company, India Infoline Research

## **Motherson Sumi Systems**

BUY CMP Rs153

#### MSSL to gain from continued momentum in auto volumes

With India well poised to achieve a 8%+ GDP growth over the next couple of years, we expect the uptrend in the domestic automobile sales to continue over the medium term. Growth in passenger cars (4-Ws) volumes is expected to be driven by higher rural penetration lead by rising disposable income and higher availability of finance. This will provide tremendous business opportunities for Motherson Sumi Systems Ltd (MSSL), which caters mainly to 4-Ws market. It has tie-ups with most OEM players in the country.

#### Diversified product portfolio and market presence

MSSL has a diversified product portfolio, which includes wiring harness (market leader in India), rear view mirrors (amongst largest global manufacturers post Visiocorp acquisition), polymer and elastomer processing and machined products. Over the years, the company has focused on increasing its content per car, transforming it into a one-stop shop for OEM manufacturers. With tie-ups with global OEMs for wiring harness and rear view mirrors' business, MSSL has substantially diversified its geographic presence.

#### Visiocorp acquisition to reap benefits

Acquisition of Visiocorp (global leader in rearview mirrors) has transformed MSSL into a tier-I supplier. Prior to the acquisition, MSSL's presence in the rearview mirror business was limited to India, in a JV with Visiocorp. However, post the acquisition MSSL will have a global footprint and access to superior technology of Visiocorp. It will also provide access of Visiocorp's global customers to MSSL's other segments. With the Visiocorp sale being a distressed one, valuations were reasonable.

#### Tier-I status to justify premium valuations

We expect MSSL to report revenue CAGR of 14% during FY010-12E driven by robust growth across all domestic segments and strong recovery in international operations. Although, Visiocorp acquisition will keep margins under pressure in the near term, we believe synergies would improve profitability over the medium term. We expect a PAT CAGR of 34% during FY10-12E. Considering its tier-I status, we believe its cheaply valued at 13x FY12E EPS.

### **Financials**

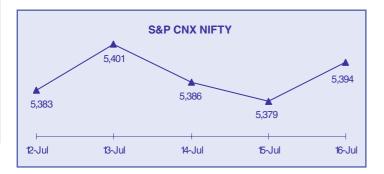
| Y/e 31 Mar (Rs m) | FY09   | FY10E  | FY11E  | FY12E  |
|-------------------|--------|--------|--------|--------|
| Revenues          | 25,956 | 69,240 | 74,726 | 89,532 |
| yoy growth (%)    | 28.0   | 166.8  | 7.9    | 19.8   |
| Operating profit  | 2,395  | 6,950  | 8,856  | 11,978 |
| OPM (%)           | 9.2    | 10.0   | 11.9   | 13.4   |
| Reported PAT      | 1,763  | 2,423  | 3,022  | 4,357  |
| yoy growth (%)    | (0.9)  | 37.5   | 24.7   | 44.2   |
| EPS (Rs)          | 5.0    | 7.4    | 7.8    | 11.2   |
| P/E (x)           | 29.5   | 19.8   | 18.7   | 13.0   |

Source: Company, India Infoline Research

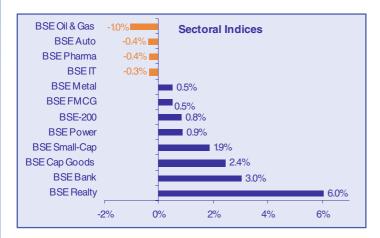
# **India Infoline Weekly Wrap**

# **Market review**

After showing promise of scaling past resistance zones, the key indices faltered in the face of weaker than estimated IIP data and less than forecast Infosys results. Lack of momentum in the broader indices and mixed global cues restricted gains for the indices. Finally, the NSE Nifty added 0.8% for the week and the BSE Sensex rose 0.7%.



WPI-based inflation rose at a lower-than-anticipated pace of 10.55% in June versus 10.16% in May, triggering relief rally in rate-sensitive sectors such as Real Estate and Banks. Capital Goods stocks advanced, shrugging off the slowest growth in IIP in May.



US markets rose after Intel and Alcoa announced stellar numbers but the excitement was countered by the reduction in GDP growth outlook by Fed. China's latest GDP data as well as a number of other key economic reports for June indicated that the nation's rapid expansion is beginning to moderate as it withdrawn some of the crisis-fighting stimulus measures. Data released in the EU and the UK was rather mixed.



\*As per previous close

| FII & MF activity |                | (Rs cr)        |
|-------------------|----------------|----------------|
|                   | FII            | MF             |
| Date              | Net Investment | Net Investment |
| 08-Jul            | 1,191          | (21)           |
| 09-Jul            | 3,466          | 1              |
| 12-Jul            | 1,116          | (137)          |
| 13-Jul            | 804            | (177)          |
| 14-Jul            | 647            | (117)          |
| Total 2010        | 37,967         | (8,666)        |

#### BSE Sensex & BSE 200 Top Five Gainers

| BSE S       | BSE Sensex  |          | BSE 200       |     |          |
|-------------|-------------|----------|---------------|-----|----------|
| Company     | CMP<br>(Rs) | %<br>Chg |               |     | %<br>Chg |
| DLF         | 320         | 8.0      | Educomp       | 630 | 15.8     |
| Tata Motors | 832         | 8.0      | BF Utilities  | 795 | 11.8     |
| TCS         | 834         | 7.6      | Opto Circuits | 270 | 10.8     |
| JP Asso     | 131         | 4.2      | Unitech       | 82  | 9.1      |
| SBI         | 2,449       | 3.4      | NIIT LTd      | 72  | 8.1      |

#### BSE Sensex & BSE 200 Top Five Losers

| BSE Sensex    |             | BSE 200  |           |             |          |
|---------------|-------------|----------|-----------|-------------|----------|
| Company       | CMP<br>(Rs) | %<br>Chg | Company   | CMP<br>(Rs) | %<br>Chg |
| M&M           | 604         | (5.4)    | HPCL      | 448         | (8.3)    |
| Maruti        | 1,374       | (3.5)    | BPCL      | 661         | (7.1)    |
| Infosys       | 2,777       | (3.4)    | GAIL      | 442         | (6.3)    |
| Bharti Airtel | 298         | (3.3)    | Patel Eng | 408         | (5.7)    |
| R Comm        | 187         | (3.2)    | IOC       | 378         | (5.7)    |

#### **Bulk deals**

| Date   | Institution    | Scrip name       | B/S | Qty (lacs) | Price |
|--------|----------------|------------------|-----|------------|-------|
| 12-Jul | Macquarie Bk   | Orchid Chem      | В   | 3.6        | 175   |
| 13-Jul | Goldman Sachs  | Insecticides (I) | S   | 1.1        | 215   |
| 13-Jul | Morgan Stanley | Vakrangee Soft   | S   | 2.5        | 210   |
| 14-Jul | T Rowe Price   | BF Utilities     | S   | 3.6        | 742   |
| 14-Jul | ICICI Bank     | Jocil Ltd        | S   | 1.3        | 359   |

#### Book closures and record dates

| Company     | Date      | Purpose         |
|-------------|-----------|-----------------|
| NESCO       | 20-Jul-10 | Bonus           |
| Emami       | 21-Jul-10 | Stock Split     |
| Zensar Tech | 21-Jul-10 | Dividend, Bonus |

#### **Insider Trades**

| Company      | Name           | B/S | Qty ('000) |
|--------------|----------------|-----|------------|
| Jubilant Org | Arabinda Ray   | S   | 1.0        |
| ISMT Ltd     | A K Jain       | S   | 6.8        |
| Aarti Drugs  | Priti P. Patil | В   | 4.2        |



# India Infoline Weekly Wrap

# **Technical ideas**

# **Reliance Capital**

### BUY CMP Rs806



On the daily chart, the stock has broken out from an inverted Head & Shoulders formation with the neckline placed at Rs791. We believe consolidation above this level could lead to a strong rally in the counter. In fact, a detailed study of the daily chart suggests that the stock has given a breakout past its 3-month resistance line. In the same period, the stock made several attempts to break past the resistance, forming whipsaws at the resistance line. However this week, a successful close above its 200-DMA and neckline is likely to ignite buying momentum.

The intermediate trend continues to remain strong and a breakout from the above mentioned pattern will provide a decent upside ranging from 5-7%. We advise buying the stock between Rs800-810 with stop loss of Rs786 for a target of Rs850 and Rs860.

# Maharashtra Seamless

#### BUY CMP Rs398



After making a decent run up from intermediate lows of Rs325 to Rs405, stock has been consolidating in the tight range Rs364-400 without interrupting its long term uptrend.

Such a consolidation to be viewed as positve signal and paves way for smart upmove ranging from 10-15% from current levels. On a line chart stock has already been holding above its breakout levels of Rs394 for couple of days and we expect buying momentum to resume hence forth.

Internal structure of symmetrical triangle also suggest Five legs of triangles have been through and resemblence of such triangle to a running triangle based on Elliot Wave principle, next leg of upmove should take prices towards Rs452. **We advise buying stock above Rs400 with stop loss of Rs388 for target of Rs438.** 

### Positive open interest build-up

| Company     | Price % chg | OI % chg | Vol % chg |
|-------------|-------------|----------|-----------|
| PFC         | 4.1         | 80.5     | 407.2     |
| Zee         | 3.0         | 25.2     | 344.9     |
| TCS         | 6.1         | 18.9     | 198.4     |
| Auro Pharma | 3.3         | 17.9     | 168.5     |
| REC Ltd     | 1.7         | 12.2     | 1.8       |

### **Technically strong**

| Company      | CMP<br>(Rs) | 10 days<br>Moving<br>Average<br>(Rs) | Total<br>Traded<br>Qty<br>(lacs) | 10 days<br>Average<br>Traded Qty<br>(lacs) |
|--------------|-------------|--------------------------------------|----------------------------------|--|
| IFCI         | 61          | 58                                   | 483.1                            | 255.0                                      |
| SRF          | 251         | 240                                  | 8.1                              | 2.3  |
| Union Bank   | 327         | 314                                  | 15.0                             | 4.6  |
| Kotak Bank   | 783         | 760                                  | 14.3                             | 5.9  |
| Arvind Mills | 36          | 34                                   | 27.3                             | 11.0                                       |



| Company       | Price % chg | Ol % chg | Vol % chg |
|---------------|-------------|----------|-----------|
| Dena Bank     | (0.2)       | 12.5     | 1.8       |
| Hindalco      | (0.2)       | 5.2      | (39.0)    |
| Reliance      | (0.6)       | 4.9      | (6.0)     |
| Cummins India | (0.7)       | 4.7      | (22.0)    |
| GT Offshore   | (1.4)       | 12.0     | 322.7     |

#### **Technically weak**

| Company       | CMP<br>(Rs) | 10 days<br>Moving<br>Average<br>(Rs) | Total<br>Traded<br>Qty<br>(lacs) | 10 days<br>Average<br>Traded Qty<br>(lacs) |
|---------------|-------------|--------------------------------------|----------------------------------|--|
| IOC           | 378         | 393                                  | 19.9                             | 25.3                                       |
| Raymond       | 227         | 236                                  | 1.0                              | 3.9  |
| RNRL          | 45          | 47                                   | 66.1                             | 258.3                                      |
| Voltas        | 200         | 204                                  | 5.4                              | 9.5  |
| Chennai Petro | 258         | 263                                  | 1.7                              | 4.6  |



# **India Infoline Weekly Wrap**

# **Mutual fund round-up**

#### India Infoline picks

| Mutual Funds                | Assets  | NAV   | Absolute return (%) as on July 16, 2010 |      |      |      |      |      |      |       |
|-----------------------------|---------|-------|---|------|------|------|------|------|------|-------|
|                             | (Rs Cr) | (Rs)  | 1wk                                     | 1mth | 3mth | 6mth | 1yr  | 2yr  | 3yr  | 5yr   |
| Birla SL Tax Relief (G)     | 1,413   | 11.6  | 1.2                                     | 4.1  | 3.4  | 5.1  | 41.5 | 59.1 |      |       |
| HDFC Top 200 (G)            | 8,020   | 197.4 | 0.3                                     | 3.8  | 7.1  | 7.7  | 36.9 | 80.4 | 57.9 | 236.7 |
| ICICI Pru Dynamic Plan (G)  | 2,282   | 100.6 | (0.1)                                   | 1.9  | 4.6  | 7.3  | 43.9 | 61.3 | 38.9 | 207.6 |
| Reliance Growth Fund (G)    | 7,495   | 466.3 | 0.4                                     | 2.8  | 3.9  | 5.3  | 44.7 | 60.9 | 42.8 | 221.0 |
| Reliance RSF - Balanced (G) | 563     | 21.5  | 1.0                                     | 3.0  | 2.7  | 9.0  | 33.9 | 75.4 | 70.1 | 113.4 |

#### Fund this week: ICICI Pru Dynamic Fund

| Fund snapshot   |                      |
|-----------------|----------------------|
| Fund Manager    | Sankaran Naren       |
| Latest NAV      | Rs100.6              |
| NAV 52 high/low | Rs101/66             |
| Latest AUM (cr) | Rs2,282              |
| Туре            | Open-ended           |
| Class           | Equity - diversified |
| Options         | Growth & dividend    |
| Min investment  | Rs5,000              |
| Benchmark       | S&P Nifty            |
| No. of stocks   | 55                   |
| No. of sectors  | 24                   |
| Expense ratio   | 1.9%                 |
| Exit load       | 1%                   |

## **Dividend update**

Bank - Private

Top 3 sectors (%) IT - Software

Asset allocation (%)

Top 5 holdings (%) Reliance Inds.

Equity Debt

Cash/call

**ICICI Bank** 

BHEL

Pharma

TCS

**Infosys Tech** 

| Mutual Fund                   | Dividend % | Record date | Class       |
|-------------------------------|------------|-------------|-------------|
| Kotak Quarterly Interval Sr 2 | 100.0      | 21-Jul      | Debt - Invt |
| Kotak Quarterly Interval Sr 5 | 100.0      | 21-Jul      | Debt - Invt |
| -                             | -          | -           | -           |

# **NFO update**

| Fund Name                     | Close  | Туре | Class        |
|-------------------------------|--------|------|--------------|
| Most Shares M 50              | 19-Jul | OE   | ETF          |
| HDFC Gold ETF                 | 23-Jul | OE   | Gold - ETF   |
| Canara Robeco Large Cap+ Fund | 27-Jul | OE   | Equity - Div |

## Commodity, debt and currency graphs



As per previous close

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77.4

0.0

22.6

7.8

4.4

4.2

4.2

4.2

13.9

7.7

7.5