

Analysts:

Amit Dalal
Rujuta Dalal
Bhavin Shah
Kamna Jain
Nirman Morakhia
Moiz Tambawala

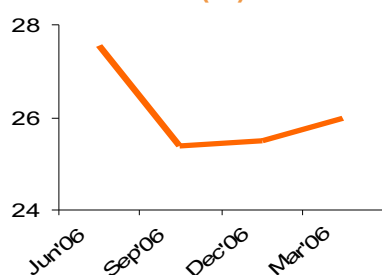
Stock Data :

BSE Code : 500102
NSE Code : BILT
Mkt Cap : 1946.81cr
52 W H/L : 144.90/84.00
Avg Daily vol. # sh. : 288650
Price : 114.35
Sensex : 13879.25

Valuation Parameters

EPS0708e : 14.61
EPSGr0708 : 13.00%
EBIDTA(%) : 26.00%
P/EPS0708 : 7.35

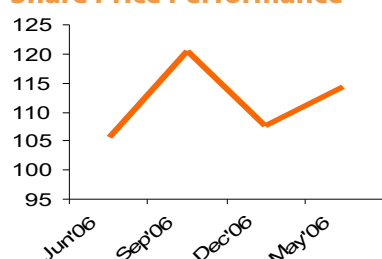
Trend in OPM (%)



Shareholding Pattern

Foreign : 22.44
Promoters : 41.63
Institutions : 24.95
Non - Prom : 2.97
Public : 7.84

Share Price Performance



	Q30703	Q30603	9mFY07	9mFY06	Growth YoY(%)	
					Qtr	9M
Net Sales	551.35	472.69	1629.87	1344.89	16.64	21.19
Other Income	1.45	1.72	5.93	5.79	2.42	
Total Income	552.8	474.41	1635.8	1350.68	16.52	21.11
Total Exp	409.46	346.64	1218.16	987.54	18.22	23.35
PBIDT	143.34	128.07	417.64	363.14	11.92	15.01
Interest	22.25	23.23	64.43	71.3	-4.22	-9.64
PBDT	121.09	104.84	353.21	291.84	15.50	21.03
Depreciation	38.25	38.96	114.37	112.38	-1.82	1.77
Tax	18.78	13.36	54.37	35.34	40.57	53.85
PAT	64.06	52.52	184.47	144.12	21.97	28.00
EPS	3.76	3.23	10.83	8.65	16.38%	25.30%
Equity	170.26	162.45	170.26	166.67		
PBIDTM (%)	26.00	27.09	25.62	27.00		
PATM(%)	11.62	11.11	33.94	32.11		

Observations for the quarter ending Mar 2007:

Financial Observations:

- BILT which is one of the largest manufacturer and exporter of paper has reported net sales of Rs 551.35cr, an increased by 16.64% in Q3FY07. On the 9months basis the net sales stood at Rs 1629.87cr. The paper business contributes 76% in net revenues for 9months FY07.
- Total operating expenses for the company was Rs 409.46cr in Q3FY07, which increased by 18.22%. Raw material consumed of Rs 158.86cr and power and fuel cost Rs 77.87cr, which increased by 4.47% and 19.71% respectively in Q3FY07. The total expenditure for 9months FY07 grew by 23.35% at Rs 1218.16cr.
- Interest paid for Q3FY07 was Rs 22.25cr, which decreased by 4.22% and depreciation for the same period had a flat decline of 1.82% at Rs 38.25cr. For 9months interest had decreased by 9.64% at Rs 64.46cr while depreciation increased by 1.77% which stood at Rs 112.38cr.
- BILT paid tax Rs 18.78cr for Q3FY07, an increased of 40.57%. For the period of 9months FY07 the amount paid as tax was Rs 54.37cr, an increased of 53.85%.
- Lower depreciation and interest amount has resulted to increase in net profit to Rs 64.06cr in Q3FY07, higher by 21.97% and for 9months FY07 net profit stood at RS 144.12, higher by 28%.
- In Q3FY07 BILT reported EPS of Rs 3.76cr, which increased by 16.38%. In 9months FY07 BILT reported EPS was Rs 10.83, which increased by 25.30% on y-o-y basis.

Segment	Q3 0703	Q3 0603	9mths 07	9mths 06	Growth(%)	
					q-o-q	9m
Paper	456.03	411.62	1636.02	1393.54	10.79	17.40
Paper Products & Office Supplies	65.5	12.91	961.42	843.16	407.36	14.03
Pulp	70.65	71.24	187.08	91.5	-0.83	104.46
Others	10.77	26.56	145.31	106.28	-59.45	36.72
Net Revenue from Operations	602.95	522.33	636.05	574.02	15.43	10.81
PBIT	110.59	94.06	319.59	265.86	17.57	20.21
Paper	97.99	88.05	286.29	255.93	11.29	11.86
Paper Products & Office Supplies	10.65	3.69	28.32	9.6	188.62	195
Pulp	2.66	2.94	6.96	2.16	-9.52	222.22
Others	-0.71	-0.62	-1.98	-1.83	14.52	8.20
Margins(%)						
Paper	21.49	21.39	17.50	18.37		
Paper Products & Office Supplies	16.26	28.58	2.95	1.14		
Pulp	3.77	4.13	3.72	2.36		
Others	-6.59	-2.33	-1.36	-1.72		

Fund Holding	No of Shares Apr2007	No of Shares Mar2007	% Change
Principal PNB Mutual Fund	419777	419777	0
Sundaram BNP Paribas Mutual Fund	619386	619386	0
Franklin Templeton Mutual Fund	1943731	1943731	0
SBI Mutual Fund	5294218	5285794	0.16

Recent Developments

BILT, has recently completed acquisition of Sabah Forest Industries Ltd, Malaysia's largest paper manufacturer. This \$261 million acquisition, which brings with it an integrated paper mill, captive power plant and jetty, along with a licence to harvest wood from a 2.89 lakh ha forest area and plantation will provides BILT a low cost, stable supply of raw material and an alternative source for its exports. This will strengthen its position in the Indian market to which it can feed more products.

Outlook

For FY08, BILT has given the guidance of US \$ 100 million of topline coming from Sabah expansion.

BILT's raw material cost may rise by 4% to 5% for FY 08, while the Chemical cost may increase by 2-3%. However higher selling margin will neutralize the increased in raw material cost and hence will not effect the bottomline of the company.

Amit Nalin Securities Pvt. Ltd.

20 Rajabhadur Mansion, Hamam St., Mumbai 400023

Tel: 22650661, 22656922 Fax: 22653200

E-mail: equity@anseclimited.com

Disclaimer:

This document has been prepared for private publication on the basis of publicly available information, internally developed data and other sources believed to be reliable. Whilst we are not soliciting any action based upon this information, all care has been taken to ensure that the facts are accurate and opinions given fair and reasonable. Neither Amit Nalin Securities Pvt Ltd., nor any of its employees, shall be responsible for the contents. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. The recipient should independently evaluate the investment risks. The value and return of investment may vary because of changes in interest rates, foreign exchange rates or any other reason. Past performance is not necessarily a guide to future performance. Actual results may differ materially from those set forth in projections.

Amit Nalin Securities Pvt Ltd may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report. Amit Nalin Securities Pvt Ltd, its affiliates or individuals connected therewith may have used the information before publication and may have positions in, may trade in or otherwise may be materially interested in any of the securities mentioned therein.