

### **Emerging Markets Daily** Asia Edition

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### Focus on Korea

Korea. Lee administration's economic "action plan" confirms its growthoriented stance, though lacks decisive measures (p. 2).

## Highlights

- China. Real retail sales dampened by snowstorm but growth potential remains strong. Feb M2 grew less than expected by 17.5% yoy, as the government's credit control restrained bank lending (p. 3).
- India. Jan industrial production slowed below expectations to 5.3%, with lower growth across the board except non-durables (p. 3).
- Korea. February employment data showed rather significant decline in the number of jobs (p. 4).

## **Market Drivers**

- US. Another jump in petroleum prices probably boosted import prices again in Feb. Feb retail sales were likely flat on weakness in autos and chain stores. While we look for another hefty rise in Jan inventories on slowed demand.
- China. Industrial output probably remained stable in February as several offsetting factors (snowstorm, year-end credit constraints) were at play.
- Philippines. We expect the Monetary Board to keep the policy rate unchanged at 5%.

## Data Calendar

				Citi	Mkt	
Date Day	Local Time Country	Indicator	For	Fcst	Fcst	Prev.
13-MarThu	10:00 AMChina	Value Added Industry (% YoY, real)	Feb	17.5	16.8	17.4
13-MarThu	Philippines	Central Bank Monetary Policy		5	5	5
		Meeting				
13-MarThu	8:30 PMUS	Initial Jobless Claims (thousands)	8-Mar	350	355	351
13-MarThu	8:30 PMUS	Beneficiaries (million)	1-Mar	2.85	-	2.83
13-MarThu	8:30 PMUS	Import Price Index (% YoY)	Feb	1	0.8	1.7
13-MarThu	8:30 PMUS	Advance Retail Sales	Feb	0	0.2	0.3
13-MarThu	8:30 PMUS	Retail Sales ex-transportation	Feb	0.4	0.2	0.3
13-MarThu	10:00 PMUS	Business Inventories	Jan	0.6	0.4	0.6

Source: Bloomberg, IDEAglobal, CEIC Data Company Limited, Citi estimates

See Disclosure Appendix A1 for the Analyst Certification and Other Disclosures.

## Focus on Korea

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# Korea: Lee Administration's Economic "Action Plan" Lacks Decisive Measures

Government released its 2008 economic "action plan" that confirms growth as the top priority in Lee administration's economic policy. Growth target remained at an elevated level of 6.0%, and the primary policy goal is the economic recovery by boosting domestic demand (consumption and investment).

The goal of faster economic growth by boosting domestic demand would work against other key policy goals of stable inflation and current account balance. The government assumes pretty stable inflation (3.3%) and current account (deficit of \$7.0bn), but its measures to achieve these targets are limited to "micro" measures such as improving the sales channel (for inflation) and developing domestic service industries (for current account).

Government's growth target of 6% looks unrealistic, considering the lack of fresh and decisive measures to boost growth. As we think that deregulation cannot be a short-term policy tool, government's expansionary measures should be focused on fiscal easing. But there were no surprises in today's action plan, as it just summarized various "minor" measures already known to the public such as the extension of temporary tax deduction on corporate investments, a cut in oil product taxes and a gradual reduction in corporate income taxes from 25% now to 22% in 2009 and 20% in 2013.

Government would use W4.8 trillion (0.5% of GDP) for fiscal stimulus out of W15.3 trillion extra fiscal revenue, which looks too small to achieve 6% growth this year. The government also said that a large chunk of this extra revenue would already be reserved: W1.2 trillion would be used to offset the cut in oil taxes, and that W1.6 trillion would be needed to offset the 1%p cut in corporate income taxes. So there may not be a sufficient room for additional tax cuts. Also note that permanent tax cuts cannot be easily implemented based on extra fiscal revenue that is only a temporary fiscal resource. Meanwhile, government officials said that using the extra fiscal revenue for tax cuts doesn't need a supplementary budget as the National Fiscal Policy Act only applies to the using of extra revenue for additional fiscal spending.

The government's plan to reduce fiscal spending by 10% in 2009 budget and use the saved resources for tax cuts also looks pretty unrealistic. Other plans to boost investment such as an expansion of state-owned companies' investments and an increase in BTL (build-transfer-lease) projects are not fresh ideas as they were used in Roh administration.

The action plan supports people's belief that government seems to "hope" for monetary easing policy and would not allow a significant won appreciation. It says that BOK will flexibly implement monetary policy considering the overall economic conditions and the interest rate differentials between Korea and other countries. On FX policy, government says it will make efforts to stabilize FX markets to avoid the misalignment with current account conditions. But we don't think that this statement suggests an active intervention to further weaken the won at this juncture: the intervention to weaken the won would actually increase the market's volatility.

# News in Brief

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### Japan

The second preliminary report revealed that real GDP increased 0.9% qoq and 3.5% qoq annualized in the fourth quarter of 2007, only slightly revised downward from 0.9% qoq and 3.7% qoq annualized gains in the first print. This was better than the market median projection of a 2.4qoq annualized increase. Business investment saw a smaller-than-expected reduction while both public and external demand was revised upward.

Looking at different components of the GDP, business investment was revised down to a 2.0%qoq gain from a 2.9%qoq pace in the first print (accordingly, the contribution to quarter-on-quarter GDP growth was lowered to 0.3 percentage points from 0.5 in the first print). Yet, the revision was more moderate than the market median expectation (down to a 1.2%qoq increase). Private residential investment also saw a mild reduction to a 9.3%qoq decrease from a 9.1%qoq drop in the first preliminary data. Private consumption was left unchanged at a 0.2%qoq gain. Meanwhile, both public investment and government consumption were revised upward with the former decreasing by 0.4%qoq, up from a 0.7qoq drop in the first print, and the latter increasing 0.9%qoq, up from a 0.8%qoq rise.

Positive: It appears most likely that real GDP growth in the first quarter of 2008 will exceed the current market consensus expectation of a 0.4%qoq annualized pace. (Kiichi Murashima/Jin Kenzaki)

### China

The 20.2% yoy growth of retail sale value in Jan.-Feb. is higher than 14.7% in the same period last year. Adjusting for the rise in retail prices, the volume of retail sales grew 10.7% yoy in Jan.-Feb. this year, lower than 12.6% in the same period of 2007. As household income growth remains faster than inflation, Chinese consumers can afford to spend more. We therefore expect retail sales volume to grow faster in coming months, after the effects from the snowstorms fade out. The breakdown of retail sales by commodity shows that a surge in consumer spending on food due to soaring food prices may have dampened the sales of other consumer goods. The retail sales of "meat, poultry and eggs" and "grain and edible oil" soared 32% and 41% yoy respectively in Jan.-Feb., while apparel and communication equipment rose only 24% and 5%. As a result, the business of some retailers in the first two months this year may not be as good as the market expects.

Negative: Adjusting for price hike, retail sales in Jan.-Feb. this year were slightly weaker than the same period last year. Snowstorms may have dampened consumer confidence and spending in southern China. But the impact should be temporary, and we expect stronger retail sales in coming months thanks to rapid income growth. Soaring food prices, however, force consumers to spend more on food, dampening the growth of their spending on other goods.

M2 money supply grew less than expected by 17.5% yoy (vs. Citi forecast 19% and market consensus 18.2%) in February, as the government's credit control restrained bank lending. New loans made by banks plunged from Rmb803.6bn in January to Rmb243.4bn in February. Apart from the Lunar New Year factor, the decline in new bank loans was due to the central bank's tight credit control. Given that the central bank's quota for new bank loans in 1Q08 is likely to be Rmb1.27trn (or 35% of 2007 loan growth), banks can lend only Rmb223.5bn in March to meet the quota. The central bank is, therefore, likely to maintain tight credit control in March. Companies will find it harder to borrow bank loans. Negative: The Feb. monetary figures imply that China's credit tightening will remain intact with no easing in the **near term.** Companies in China will continue to face the problem of credit shortage, with particular big negative impact on property developers and those firms with large investment spending. (Joe Lo)

### India

Jan Industrial Production slowed to 5.3%, below expectations as well as the 11.6% growth seen last Jan. Growth was lower across the board with only non-durables posting better numbers in Jan08 v/s Jan07. On a cumulative basis, industrial growth during Apr-Jan08 was 8.7% v/s 11.2% recorded last year. The huge disappointment was the 2.2% growth seen in capital goods – the lowest growth since April 02 and significantly lower than the 20%+ growth during the first few months of this fiscal. A continuation of negative growth in the rate sensitive consumer durable segment. While manufacturing output halved to 5.9% in Jan08 v/s 12.3% last Jan, the outliers were wood products contracting 4.6% v/s 55% growth seen earlier this year and jute products up 281%. While we maintain our view that there is a clear case for easing and expect a 50bps easing in FY09, with inflation currently being given priority over growth, there is a risk of an extended pause in rates.

Negative: Although one month is too early to call a trend, the low capital goods number is a worry, as it indicates that the slowdown currently being seen in the consumption side of the economy could spill over to the investment side of the growth story. While the budget and the upcoming Pay Commission recommendations would give consumption a boost, continuation of a high domestic rate environment coupled with tight ECB norms and the low appetite for public offerings could dampen investment demand. This would pose a risk to our 8.3% GDP estimate. *(Rohini Malkani/Anushka Shah)* 

### **South Korea**

February employment data showed rather significant decline in the number of jobs, which seems to match our current forecast of sub-par growth in the first half this year. The number of the employed declined by 29,000 on seasonally adjusted basis, while the unchanged unemployment rate at 3.0% is explained by the contraction in the labor participation ratio from 61.8% to 61.6%. YoY job growth also declined to 0.9% from the peak of 1.2~1.3% last year. In detailed data by industries. manufacturing jobs declined again after the two months of increases in December and January, construction jobs were just flat after the big jump in January, while the service industry job growth was sluggish in general. Job status breakdown showed a jump in the self-employed and a decline in wage workers, which may not be a favorable sign.

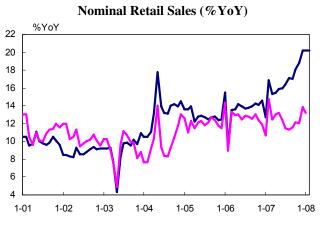
Negative: A sign of deterioration in the job market supports the government's stance to boost economic growth. YoY increases in jobs declined rather significantly to 209,000 from the peak of 314,000 last June, which should be a big concern for the government given a target of 350,000 job increases this year in its economic policy "action plan." BOK should also feel the pressure to ease monetary policy if the weakness in job market continues. Of course, it is too early to confirm the weakness in job market considering the usual volatility in employment data as well as potential distortion from Lunar New Year holidays. (Suktae Oh)

## **Data Review**

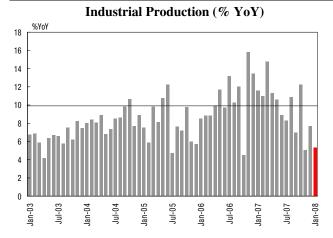
	Release	HK/SG-					
Announcement	Date	Time	For	Actual	Citi Fcst	Mkt Fcst	Prev
China							
Exports (% YoY)	12-Mar	9:00 AM	Feb	20.2	19	20	20.2
M2 (% YoY(	12-Mar		Feb	17.5	19.3		18.9
India							
Industrial Production (% YoY)	12-Mar	2:00 PM	Jan	5.3	7.5	8.0	7.7
Korea							
Unemployment Rate (% SA)	12-Mar	12:30 PM	Feb	3.0	3.1	3.1	3.0

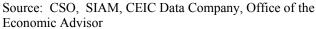
Source: Bloomberg, IDEAglobal, CEIC Data Company Limited, Citi estimates.

#### China: Retail Sales dampened by snowstorm

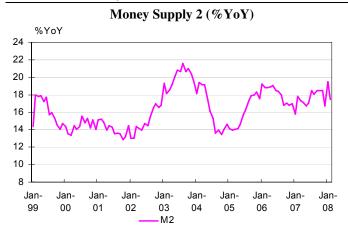


India: Industrial production data slowed to 5.3% in Jan



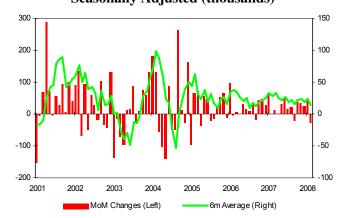


China. M2 growth lowered in February the government's credit control restrained bank lending



#### Korea: Significant decline in jobs in February

Monthly Changes in the number of Employees, Seasonally Adjusted (thousands)



Source: National Statistical Office

Source: CEIC Data Limited, Bloomberg

## **Selected Market Indicators**

Policy Rates						
	noy natoo	C	hange (pp	t)		
	Spot	1 Day	1 Mo	-, 1 Yr		
China - 1-year lending rate	7.47		-	1.35		
Hong Kong – 3-Month Interbank Rate	2.14	(0.00)	(0.13)	(2.08)		
India - Overnight Reverse Repo Rate	6.00	-	-	-		
Indonesia - BI Rate	8.00	-	-	(1.00)		
Malaysia -Overnight Policy Rate	3.50	-	-	-		
Philippines – O/N Rate	5.00	5.00	-	(2.50)		
Singapore – 3-Month Interbank Rate	1.31	-	(0.31)	(1.81)		
South Korea – Overnight Rate	0.00	(5.00)	#VALUE!	(4.50)		
Taiwan - Overnight Rate	2.08	(0.01)	0.00	0.38		
Thailand - O/N Repo Rate	3.23	0.00	0.02	(1.27)		
Long le	erm Bond Yield		hongo (nn	ı\		
	Snot		hange (pp <sup>-</sup> 1 Mo	υ 1 Yr		
	Spot 3.89	1 Day	0.04	1.17		
China - Government bond yield (5-Year)	1.98	0.00				
Hong Kong – 5-Year Exchange Fund Note		0.09	(0.01)	(2.15)		
India - 10-Year Gilt	7.71	-	0.18	(0.26)		
Indonesia - FR26	10.13	-	0.32	0.19		
Malaysia - MGS 1/05	3.57	-	0.06	(0.01)		
Philippines - 5-Year T Bond	6.59	(0.05)	0.39	-		
Singapore - 10-Year SGS	2.09	-	(0.19)	(0.91)		
South Korea - 5-Year Treasury	5.21	(0.01)	0.02	0.34		
Taiwan - 10-Year Government Bond	2.42	-	0.05	0.46		
Thailand - 10 Year Government Bond	4.44	-	0.50	(0.03)		
Vietnam - 5-Year Government Bond	8.62	0.00	0.00	1.35		
vietnam - 5-Tear dovernment bond						
Othe	r Indicators					
	Last		Change			
	Index Level	1 Day	1 Mo	1 Yr		
Fed Funds	2.88	-	(0.13)	(2.44)		
	2.74	_	(0.22)	(2.59)		
6 month LIBOR 10 Yr UST	3.59	(0.01)	(0.03)	(0.91)		
	3.799					
10 Yr Bund		0.01	(0.06)	(0.11)		
Eurostoxx	3100	1.26%	-1.03%	- 16.45%		
10 Yr JGB	1.345	-	(0.08)	(0.27)		
10 Yr Swap	4.34	(0.00)	0.05	(0.69)		
HY BB Index	458	0.00%	-0.38%	0.21%		
HY B Index	479	0.00%	-1.38%	-4.24%		
VIX	26.36	-	(1.24)	8.23		
DJIA	12157	0.00%	-0.68%	0.67%		
SPX	1321	0.00%	-1.40%	-4.34%		
ТРХ	1255	1.59%	-2.55%	27 / 70/		
NASDAQ	1741	0.00%	-2.99%	37.47% 1.06%		
Oil, WTI	108	-0.32%	-2.99% 13.66%	46.56%		
Copper Index	376.05	-0.90%	5.37%	24.89%		
coppor muon	103	-0.21%	-3.65%			
JPY/USD				12.66%		
USD/EUR	1.5368	0.20%	5.53%	14.13%		
ECB Marginal Lending	5.00	-	-	0.25		
BOJ	0.50	0.00	(0.50)	(1.04)		
Palm Oil Future Gold	3,806 970	-0.84% -0.33%	10.40% 4.80%	33.64%		
17010	310					

2,810

970

-0.33%

0.03%

4.80%

-2.22%

33.64%

29.67%

ł			Cu	rrency			
1				lonoy	(	Change (%)	)
				Spot	1 Day	1 Mo	1 Yr
	Bangladesh Taka			68.56	0.00%	0.01%	0.65%
	China Renminbi			7.1037	-0.01%	1.13%	8.98%
	Hong Kong Dollar Indian Rupee			7.7908 40.37	-0.04% 0.23%	0.08% -1.67%	0.32% 9.68%
	Indonesian Rupial	h		40.37 9162.5	-0.30%	-1.67%	9.68% 0.58%
	Malaysian Ringgit			3.1842	0.13%	1.82%	10.15%
	Philippines Peso			41.275	-0.69%	-1.10%	17.86%
	Singaporean Dolla			1.3877	0.02%	2.21%	10.20%
	South Korean Wo	n		969.2	-0.66%	-2.36%	-2.54%
	Taiwan Dollar	·••)		30.682	-0.30%	4.30%	7.46%
	Thai Baht (onshor	,		31.560	-0.03%	4.31%	11.38%
	Thai Baht (offshor	e)		31.565	-0.05%	1.38%	4.39%
	Vietnam Dong		<b>F</b>	15865	-0.02%	0.65%	0.95%
1			Eq	uities Last		hongo (0/)	
			In	dex Level		hange (%) 1 Mo	) 1 Yr
	Bangladesh DHAKA			3035	1 Day 0.00%	1.88%	43.37%
	China (H Shares)	·		12877	2.24%	2.69%	28.02%
	China (Shanghai SE	- Composite)		4070	-2.35%	- 13.01%	27.16%
	Hong Kong Hang Se			23423	1.82%	3.44%	17.46%
	India NIFTY	-		4898	0.66%	0.84%	23.02%
	Indonesia Jakarta			2556	1.28%	-1.30%	29.69%
	Korea KOSPI			1659	1.05%	1.09%	13.43%
	Malaysia Kuala Lun			1233	2.11%	14.18%	2.64%
	Philippines Compos Singapore Straits T			2953	1.50%	-7.66%	-7.74%
	Taiwan Taiex	111103		2928	2.29%	2.04%	-5.39%
				8435	0.64%	9.03%	8.91%
	Thailand SET			828	1.04%	2.93%	18.50% -
÷,	Vietnam Ho Chi Mir	۱h	EM C	644 DS (5Yr)	0.81%	33.50%	79.88%
1		Prev	EIWI U	Change			
	Spread (in bp)	Close	1 Day	1 Mo	1 Yr	5s-2s	10s-5s
1	China	0.000	,			00 20	
		83	0	23	72	34	40
	India Indonesia	245 260	0 0	18 17	192 138	- 122	- 158
	Korea	108	0	22	90	34	42
	Malaysia	111	ů 0	31	93	47	58
	Philippines	258	0	22	134	103	147
÷,	Thailand	131	0	32	87	52	71
1			VO	atility			
			Las	st ATMF	1 Day	1 Mo	1 Yr
	China	1M Vol		3.90 4.10	0.05	0.70	2.65
	Hong Kong	3M Vol 1M Vol		4.10 0.90	0.00 0.03	0.80 -0.26	2.65 0.20
		3M Vol		0.90	-0.03	0.05	0.13
	India	1M Vol		7.25	-0.25	2.55	3.45
		3M Vol		7.25	-0.25	2.05	3.15
	Korea	1M Vol		9.25	0.00	3.50	5.20
	0:	3M Vol		7.50	-0.20	2.15	3.40
	Singapore	1M Vol		5.53	-0.23	0.43	2.53
	<b>_</b> .	3M Vol		5.63	-0.28	0.43	2.43
	Taiwan	1M Vol		8.10	-0.10	3.40	4.93
	Thailand	3M Vol 1M Vol		6.90	-0.20	2.20	3.53
	mananu	3M Vol		6.00 6.50	0.00 0.00	-8.07 -5.51	-9.00 -5.00
		0		0.00	0.00	3.01	5.00

Source: Bloomberg (as of 3/12/2008 8:13 PM).

DRAM Benchmark Value Weighted

Gold

Index

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#### **Disclosure Appendix**

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