Literati

Do demographic dividends outweigh policy reform?

While India's demographic dividend is fairly well known, the geographic spread of these demographics and their impact on the development of different Indian states is interesting to note. Here are some of the key takeaways from a recent IMF Working Paper – The Demographic Dividend: Evidence from the Indian States, authored by Shekhar Aiyar and Ashoka Mody.

In Literati, we will continue to bring to you important, thought provoking academic literature with findings that have a significant impact on the markets.

India's well-known demographic dividend: India will become the single largest positive contributor to the global workforce over the next three decades. This increase in the working age ratio is expected to raise the rate of economic growth even as it contributes to higher savings rates and hence additional domestic resources for productive investment.

Demography a key driver of growth along with reforms: The paper analyses demographic evolution and income growth trends in India from a sample set of six states. The states have been chosen as representative of two groups: 'Leaders' or high-growth states (Tamil Nadu, Karnataka and Gujarat) and 'Laggards' (Uttar Pradesh, Madhya Pradesh and Bihar).

The divergence in per capita income growth between the Leaders and Laggards is well known, with the disparity being the highest for the most recent period of 1991–01. While policy reforms had an important role to play in the growth acceleration starting in the 1980s, the paper cautions that this had less of an impact than commonly perceived once the concurrent rise in working age ratios is taken into account. Over a given time period, both the initial working age ratio and the growth rate of this ratio should be positively related to per capita income growth.

What does this mean for the future?: The demographic dividend is projected to peak over the next two decades—adding ~2ppt to annual per capita income growth over the period. The largest expansion in working age ratio to date has occurred in the southern and western states that have led India in terms of recent economic growth. The bulk of the remaining demographic transition will be concentrated in laggard states, thus raising the prospect of substantial income convergence among the rich and poor states.

In *Literati*, we will continue to bring to you important academic literature with findings that have a significant impact on the markets.





The Demographic Dividend: Evidence from the Indian States

The Facts

- ❖ In the next 40 years, the world's population will grow by ~2.4bn people, almost all of them in developing countries. The large bulk of this increase will be between the ages of 15 and 64, the so-called "working age" population.
- ❖ About a quarter of the projected increase in the global population aged 15–64 years between 2010 and 2040 will occur in India. The working age ratio in the country is set to rise from ∼64% currently to 69% in 2040, reflecting the addition of just over 300mn working-age adults. This would make India—by an order of magnitude—the largest single positive contributor to the global workforce over the next three decades.
- ❖ This increase in the working age ratio can raise the rate of economic growth, and hence confer a "demographic dividend."
- Also, because workers save while dependants do not, a bulge in the working age ratio contributes to higher savings rates, thereby increasing the domestic resources available for productive investment.

The Study

- The paper aims to study demographic evolution and income growth trends from a sample set of six states. The states have been chosen as representative of two groups: 'Leaders' or high-growth states (Tamil Nadu, Karnataka and Gujarat) and 'Laggards' (Uttar Pradesh, Madhya Pradesh and Bihar).
- ❖ The divergence in per capita income growth between Leaders and Laggards is well known, with the divergence being the highest for the most recent period of 1991–01. What may be less well known is that these trends in income growth are mirrored in the demographic data.
- ❖ A large and widening gap has opened up between the working age ratios in Leaders and Laggards over the 40-year period (1961-2001). In the decade 1991–01, the gap reached 8.7ppt or 2.6 standard deviations (across state-time observations).
- From the 1970s onwards, between 40% and 50% of the per capita income growth was attributable to the ongoing demographic dividend.
- While policy reforms had an important role to play in the growth acceleration starting in the 1980s, the paper cautions that this had less of an impact than commonly perceived once the concurrent rise in working age ratios is taken into account. Over a given time period, both the initial working age ratio and the growth rate of this ratio should be positively related to per capita income growth.

India's working age ratio set to rise from ~64% now to 69% in 2040



Study reveals large gap between

working age ratios in Leader and





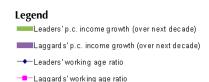
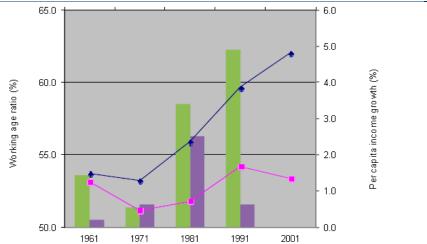


Fig 1 - Income growth and Working age ratio in selected states



Source: The Demographic Dividend: Evidence from theIndian States

So what does this mean for India going forward?

- ❖ The demographic dividend is projected to peak over the next two decades—adding ~2ppt to annual per capita income growth over the period. Subsequently the dividend should begin to decrease gradually (though remaining positive) based on the UNPD projections, and decrease rapidly according to the IDB projections.
- ❖ The calculations also suggest that over the current decade, the increment to per capita income growth from demographic change has been between 1.5ppt and 2ppt per annum.
- The largest expansion in working age ratio to date has occurred in the southern and western states that have led India in terms of recent economic growth. The bulk of the remaining demographic transition will be concentrated in laggard states, thus raising the prospect of substantial income convergence among the rich and poor states.

in laggard states, implying income convergence between rich and poor

Remaining demographic transition likely

The original paper can be found here



Institutional Research



Important Global Disclosures

Religare Capital Markets ("RCM") is the global brand name for the Religare Capital Markets group which includes Religare Capital Markets Limited and its affiliates worldwide.

Each of the analysts identified in this report certifies, with respect to the companies or securities that the individual analyzes, that (1) the views expressed in this report reflect his or her personal views about all of the subject companies and securities and (2) no part of his or her compensation was, is or will be directly or indirectly dependent on the specific recommendations or views expressed in this report.

Analysts' stock ratings are defined as follows:

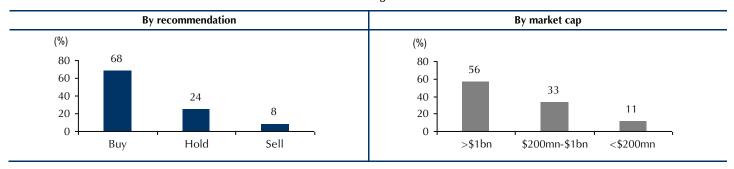
Recommendation Interpretation

Recommendation	Expected absolute returns (%) over 12 months
Buy	More than 15%
Hold	Between 15% and –5%
Sell	Less than -5%

Recommendation structure changed with effect from March 1, 2009

Expected absolute returns are based on share price at market close unless otherwise stated. Stock recommendations are based on absolute upside (downside) and have a 12-month horizon. Our target price represents the fair value of the stock based upon the analyst's discretion. We note that future price fluctuations could lead to a temporary mismatch between upside/downside for a stock and our recommendation.

Global Coverage Profile



During the previous quarter Religare Capital Markets Plc in the UK has published 18 research notes, 16 of which contained research recommendations, and 2 related to corporate broking clients of the firm. The 16 recommendations were broken down into 13 buy, 0 sell, and 3 hold.

RCM's policy is to update research reports as it deems appropriate, based on developments with the subject company, the sector or the market that may have a material impact on the research views or opinions stated herein.

RCM's policy is to publish both investment research and marketing communications. Investment research is impartial, independent, clear, fair and not misleading. Marketing communications cannot be seen as objective and are not prepared in accordance with legal requirements designed to promote the independence of Investment Research. In some instances, RCM may have, or be seeking, a business relationship with the company which is the subject of the research. For more information on RCM's Conflict of Interest Policy and its use of Independent and Non-Independent research please refer to http://www.religarecm.com/

Analysts' Compensation: The equity research analysts responsible for the preparation of this report receive compensation based upon various factors, including the quality and accuracy of research, client feedback, competitive factors, and RCM's total revenues, which include revenues from, among other business units, Equities and Investment Banking.

Registration of non-US Analysts: Unless otherwise noted, the non-US analysts listed on the front of this report are employees of non-US affiliates of RCM, are not registered/qualified as research analysts under FINRA/NYSE rules, may not be associated persons of RCM, and may not be subject to FINRA Rule 2711 and NYSE Rule 472 restrictions on communications with covered companies, public appearances, and trading securities held by a research analyst account.





Important Regional Disclosures

United Kingdom: This material has been prepared by Religare Capital Markets in accordance with the legal requirements for producing investment research. Notwithstanding anything to the contrary contained herein, the following applies where the publication/communication is distributed in and/or into the United Kingdom. This publication/communication is only for distribution and/or is only directed at persons ("permitted recipients") who are (i) persons falling within Article 19 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2001 (the "FPO") having professional experience in matters relating to investments or high net worth companies, unincorporated associations etc. falling within Article 49 of the FPO, and (ii) where an unregulated collective investment scheme (an "unregulated CIS") is the subject of the publication/communication, also persons of a kind to whom the unregulated CIS may lawfully be promoted by a person authorized under the Financial Services and Markets Act 2000 ("FSMA") by virtue of Section 238(5) of the FSMA. The investments or services to which this publication/communication relates to are available only to permitted recipients and persons of any other description should not rely on it. This publication/ communication have been produced to meet the requirement of the Conduct of Business Sourcebook (COBS) 12 under the FSA Rules, please refer to our <u>Conflict of Interest Policy</u> as mentioned above in connection with Investment Research.

Singapore: This publication/communication is distributed for and on behalf of RCM in Singapore through Religare Capital Markets (Singapore) Pte Limited solely to persons who qualify as "institutional investors", "accredited investors" or "expert investors, as defined in section 4A(1) of the Securities and Futures Act, Chapter 289 of Singapore (the "SFA"). Pursuant to regulations 33, 34, 35 and 36 of the Financial Advisers Regulations (the "FAR"), sections 25, 27 and 36 of the Financial Advisers Act, Chapter 110 of Singapore shall not apply to Religare Capital Markets (Singapore) Pte Limited when providing any financial advisory service to an accredited investor, expert investor or "overseas investor" (as defined in regulation 36 of the FAR). Please contact Religare Capital Markets (Singapore) Pte Limited in respect of any matters arising from, or in connection with this publication/communication.

Canada: Neither this publication/communication nor any copy hereof may be distributed in Canada or to any individual outside Canada who is a resident of Canada except in compliance with applicable Canadian securities laws.

India: This publication does not constitute an offer or invitation or solicitation to subscribe for or buy or sell securities. This report is intended for information purpose only to the intended recipient and should not be reproduced or redistributed to any other person.

Hong Kong: In Hong Kong, this publication/communication must not be sent to anyone other than (1) to "Professional Investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made under that ordinance; or (2) in other circumstances which would not result in this publication/communication being a "Prospectus" as defined in the Companies Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer to the public within the meaning of that ordinance.

United States: Neither this publication/communication nor any copy hereof may be taken or distributed into the United States.

Dubai: This publication/communication is intended for professional clients only and is not for onward distribution within the United Arab Emirates.

Other jurisdictions: In any other jurisdictions, except if otherwise restricted by law or regulation, this publication/communication is only for distribution to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.





Disclaimers

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject Religare Capital Markets Limited or its affiliates ("RCM") to any registration or licensing requirement within such jurisdiction(s). All material presented in this report, unless specifically indicated otherwise, is under copyright to RCM. None of the material, its content, or any copy of such material or content, may be altered in any way, transmitted to, copied or reproduced (in whole or in part) or redistributed in any form to any other party, without the prior express written permission of RCM. All trademarks, service marks and logos used in this report are trademarks or service marks or registered trademarks or service marks of RCM or its affiliates, unless specifically mentioned otherwise.

The information, tools and material presented in this report are provided to you for information purposes only and are not to be used or considered as an offer or the solicitation of an offer to sell or to buy or subscribe for securities or other financial instruments. RCM may not have taken any steps to ensure that the securities referred to in this report are suitable for any particular investor. RCM will not treat recipients as its customers by virtue of their receiving the report. The investments or services contained or referred to in this report may not be suitable for you and it is recommended that you consult an independent investment advisor if you are in doubt about such investments or investment services. Nothing in this report constitutes investment, legal, accounting or tax advice or a representation that any investment or strategy is suitable or appropriate to your individual circumstances or otherwise constitutes a personal recommendation to you. RCM does not offer advice on the tax consequences of investment and you are advised to contact an independent tax adviser. Please note in particular that the bases and levels of taxation may change. Accordingly, you are recommended to seek your own legal, tax or other advice as you may find appropriate and should rely solely on your own judgment, review and analysis in evaluating the information contained in this report.

Subject to any applicable laws and regulations at any given time, RCM, its affiliates or companies or individuals connected with RCM may have used the information contained herein before publication and may have positions in, may from time to time purchase or sell or have a material interest in any of the securities mentioned or related securities or may currently or in future have or have had a business or financial relationship with, or may provide or have provided investment banking, capital markets and/or other services to, the entities referred to herein, their advisors and/or any other connected parties. As a result, investors should be aware that RCM and/or such individuals may have one or more conflicts of interests that could affect the objectivity of this report.

RCM believes that the information and opinions in the Important Regional Disclosure Section of this report are accurate and complete and are provided in good faith. Information and opinions presented in the other sections of the report were obtained or derived from sources that RCM believes to be reliable, but RCM makes no representations or warranty, express or implied, as to their accuracy or completeness or correctness. Additional information may be available upon request. RCM accepts no liability for loss arising from the use of the material presented in this report, except that this exclusion of liability does not apply to the extent that liability arises under specific statutes or regulations applicable to RCM. This report is not to be relied upon in substitution for the exercise of independent judgment. RCM may have issued, and may in the future issue, a trading call regarding this security. Trading calls are short term trading opportunities based on market events and catalysts, while stock ratings reflect investment recommendations based on expected absolute return over a 12-month period as defined in the disclosure section. Because trading calls and stock ratings reflect different assumptions and analytical methods, trading calls may differ directionally from the stock rating. In addition, RCM may have issued, or may in the future issue other reports that may be inconsistent with, and may reach different conclusions from, the information presented in this report. The other reports may reflect different assumptions, views and analytical methods of the analysts' who prepared them and RCM is under no obligation to ensure that such other reports are brought to the attention of any recipient of this report. RCM is involved in many businesses that relate to companies mentioned in this report. These businesses include specialized trading, risk arbitrage, market making, and other proprietary trading.

RCM, its officers, employees, representatives and agents accept no liability whatsoever for any loss or damage whether direct, indirect, consequential or otherwise howsoever arising (whether in negligence or otherwise) out of or in connection with or from any use of or reliance on the contents of and/or omissions from this document. Consequently RCM expressly disclaims any and all liability for, or based on or relating to any such information contained in or errors or omissions in this report. The data contained in this report is subject to change without any prior notice. RCM reserves its right to modify this report as maybe required from time to time. RCM is committed to providing independent recommendations to its clients and would be happy to provide any information in response to any query received from anyone who was an intended recipient. This report is strictly confidential and is being furnished to you solely for your information. The views expressed in the report reflect the analyst's personal views about the securities and issuers that are subject of this report, and that no part of the analyst's compensation was, is or will be directly or indirectly, related to the recommendations or views expressed in this report.

Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information, opinions and estimates contained in this report reflect a judgment of its original date of publication by RCM and are subject to change without notice. The price, value of and income from any of the securities or financial instruments mentioned in this report can fall as well as rise. The value of securities and financial instruments is subject to exchange rate fluctuation that may have a positive or adverse effect on the price or income of such securities or financial instruments. Investors in securities such as ADR's, the values of which are influenced by currency volatility, effectively assume this risk.

Structured securities are complex instruments, typically involve a high degree of risk and are intended for sale only to sophisticated investors who are capable of understanding and assuming the risks involved. The market value of any structured security may be affected by changes in economic, financial and political factors (including, but not limited to, spot and forward interest and exchange rates), time to maturity, market conditions and volatility, and the credit quality of any issuer or reference issuer. Any investor interested in purchasing a structured product should conduct their own investigation and analysis of the product and consult with their own professional advisers as to the risks involved in making such a purchase.

Some investments discussed in this report may have a high level of volatility. High volatility investments may experience sudden and large increases or decreases in their value, causing profits or losses when that investment is realized. Those losses may equal your original investment or may exceed the amount of initial investment itself. In such circumstances, you may be required to pay more money to support those losses. Income yields from investments may fluctuate and, in consequence, initial capital paid to make the investment may be used as part of that income yield. Some investments





may not be readily realizable and it may be difficult to sell or realize those investments. Similarly, it may prove difficult to obtain reliable information about the value, or risks, to which such an investment is exposed.

This report may provide the addresses of, or contain hyperlinks to websites. Except to the extent to which the report refers to website material of RCM, RCM has not reviewed the linked site and takes no responsibility whatsoever, for the contents therein. Such addresses or hyperlinks (including addresses or hyperlinks to RCM's own website material) is provided solely for your convenience and information and the content of the linked site does not in any way form part of this report. Accessing such website or following such link through this report or RCM's website shall be at your own risk.

This report is issued by RCM. This report is distributed in India by Religare Capital Markets Limited, which is a registered Intermediary regulated by the Securities and Exchange Board of India. This report is being distributed in the United Kingdom and European Economic Area countries by Religare Capital Markets Plc and Religare Capital Markets (EMEA) Ltd, which are both authorised and regulated in the United Kingdom by the Financial Services Authority ("FSA"). In Dubai, it is being distributed by Religare Capital Markets Plc (Dubai Branch) which is licensed and regulated by the Dubai Financial Services Authority (License number F001188). In Singapore, it is being distributed by Religare Capital Markets (Singapore) Pte Limited which is a holder of a capital markets services licence and an exempt financial adviser in Singapore. In Hong Kong, it is being distributed by Religare Capital Markets (Hong Kong) Limited, which is licensed and regulated by the Securities and Futures Commission, Hong Kong

In jurisdictions where RCM is not already registered or licensed to trade in securities, transactions will only be effected in accordance with applicable securities legislation in the respective jurisdiction, which may vary from one jurisdiction to another and may require that the trade be made in accordance with applicable exemptions from registration or licensing requirements. Non-U.S. customers wishing to effect a transaction should contact a RCM entity in their local jurisdiction unless governing law permits otherwise. U.S. customers wishing to effect a transaction should do so only by contacting a representative at Religare Capital Markets Inc. in the U.S.

Please note that this report is prepared and issued by RCM for distribution to their market professional and institutional investor customers'. Recipients who are not market professional or institutional investor customers of RCM should seek the advice of their independent financial advisor prior to taking any investment decision based on this report or for any necessary explanation of its contents.

Any reference to a third party research material or any other report contained in this report represents the respective research organization's estimates and views and does not represent the views of RCM and RCM, its officers, employees do not accept any liability or responsibility whatsoever with respect to its accuracy or correctness and RCM has included such reports or made reference to such reports in good faith.

If this report is being distributed by a financial institution other than RCM, or its affiliates, that financial institution is solely responsible for distribution. Clients of that institution should contact that institution to effect a transaction in the securities mentioned in this report or require further information. This report does not constitute investment advice by RCM to the clients of the distributing financial institution, and neither RCM, its affiliates, and their respective officers, directors and employees accept any liability whatsoever for any direct or consequential loss arising from their use of this report or its content

