

#### Multi asset class India

# India Budget

## Spend It!

- ► FY2010/11 budget unlikely to unfold any major stock catalysts other than higher spending plans in key areas
- Sectors likely to benefit: Infrastructure, Construction & Engineering, Banks on higher spend
- ▶ Stocks impact: Positive L&T, BHEL, IRB, Voltas, Banks, HCL Tech; Negative – BPCL, HPCL, ACC

## Muted expectations

We expect that the budget for the fiscal year ending March 2011 is unlikely to represent a major shift in government policy. A gradual winding down of fiscal stimulus, a 15-20% rise in government expenditure, and building in robust economic growth of 8.5-9% is likely to lead the government to project a lower deficit (of 5.5%). However, given that most of the lower deficit number is on account of cyclical rather than structural factors, our economist, Robert Prior-Wandesforde, believes the RBI may raise rates at or shortly before the next policy on 20 April 2010, given the combination of this modest budget disappointment and more inflation upside surprises. Risk of this may blunt any budget related enthusiasm for stocks.

Notwithstanding our expectation of a muted market impact, there may be select sectors that could benefit from higher spending (construction & engineering, infrastructure) and higher growth + rates (banks), but oil marketing and cement companies (in the South) run the risk of a negative market reaction given the sharing of subsidy burden and lack of pricing power.

Key downside risks are 1) likely optimistic revenue projections in case economic growth fails to pick up, and 2) large borrowing by the government to fund the deficit potentially crowding out private borrowers.

Please refer our summary of macro and sector related impacts of the budget inside.

For a more details on the India Budget 2010 expectations, please also refer to 2010/11 budget preview: Time to stop the stimulus?, published today by our economist, Robert Prior-Wandesforde.

#### 11 February 2010

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## Macro view

| Key theme                    | Measure   | Our view   | Market/ Sector impact  |
|------------------------------|---|--|--|
| Fiscal deficit               | Headline deficit projected in budget  | Our economics team expects the fiscal deficit to be 5.8% next fiscal year, the government is likely to project 5.5%. Lower projected deficit is likely to be based on higher revenue projections, we expect government expenditure to grow at 15-20% | Market reaction will hinge on the credibility of the plan to reduce the deficit. Since the key will be higher revenues on the back of robust economic growth, market will focus on risks to growth projections. We expect GDP growth of 8.5% next fiscal year higher then consensus of c8% |
|                              |   | Auction of 3 G spectrum unlikely to contribute significantly to plugging of fiscal deficit   | Close to 0.5% of GDP   |
| Unwinding of fiscal stimulus | Service tax<br>Excise duties  | Service tax cut of 2% may be reversed  Some rollback of excise rate reduction on auto and cement   | We expect that this will be largely be a market neutral event as policy makers have already indicated that since the economy is picking up, the government will gradually exit the stimulus.   |
|                              |   | Some industries may be removed from the list of 2% interest rate subvention scheme for exporters   |  |
| Divestment                   | Government likely to indicate amount of resources it will raise via divestment of stakes  | Government likely to pursue a piecemeal divestment program i.e. selling small stakes of 5%-10% with the stated target of INR600bn over 2-3 years likely to be achieved.  | A marginal positive for markets, as this will help government raise resources of around 0.25-0.5% of GDP, helping in plugging the deficit;   |
|                              |   |  | Small stake sale of 5-10% in firms unlikely to be viewed as serious reforms  |
|                              |   |  | High amount of equity issuance can be a dampener for valuation levels  |
| Government focus areas       | We expect that the thrust<br>areas of expenditure will<br>be power, agriculture,<br>water resources, roads &<br>other infrastructure<br>projects and social sector<br>schemes | We expect a major increase in infrastructure, especially in roads, execution will be key   | This will be a marginal positive for markets, and markets will focus on progress on execution given previous experience  |
| Indirect taxes               | GST   | GST implementation in FY11 difficult as agreement between centre and states still pending, and requires a constitutional amendment, finance minister may announce a new roadmap  |  |
| Subsidies                    | Food subsidies and Kirit<br>Parikh report on pricing of<br>retail fuel  | We do not expect the government to cut subsidies or to raise prices on account of inflationary concerns  | Negative for oil & gas marketing companies   |
| Direct taxes                 | Direct tax code   | Still in consultation stage, finance minister may lay a roadmap for implementation, key measure of the new code that markets will focus on are: Lowering of corporate tax rate, the aim being to lower rates but remove exemptions                   | Neutral  |
|                              |   | Removal of distinction between long and short term capital gains tax and lowering of personal income tax rates   |  |

Source: HSBC

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## Sector view table

#### 2010 Budget expectations by sector

| Sector                        | Measures   | Stock impacts  | Remarks  |  |
|-------------------------------|--|--|--|--|
| Automobile                    | Neutral to Negative if excise duty is rolled back;<br>Positive, if the excise duty rates are kept<br>unchanged   | Hero Honda - Positive, Ashok<br>Leyland - Negative   | Neutral for 2 wheelers and car makers, Negative for truck makers if rollback happens, else positive for entire sector  |  |
| Financials                    | Positive if market believes lower deficit; Positive as interest rates likely to rise; Positive if higher tax rates are applied on dividend distribution at mutual funds; Negative for insurers on removal of tax exemptions for life insurance products, but low probability | Basket of bank stocks with a<br>bias towards PSU banks.<br>Positive for Union Bank,<br>HDFC Bank   | PSU bank stocks could outperform if deficit surprises positively However, if it is a negative surprise, then earlier-than-anticipater RBI action could lead to a correction across the sector in the neterm, but positive over the next 12 months as growth & margins expand |  |
| Power                         | Positive: Increased allocation to APDRP/RGGVY;<br>Negative - Increase in excise duty for power<br>equipment for non mega power projects  | BHEL, ABB, Crompton (the latter unrated) - Positive; All developers - marginally Negative  |  |  |
| Oil & Gas                     | Negative - Govt may share subsidy burden with OMCs; Positive - tax holiday on city gas distribution; Positive - extension of tax holiday on new refineries   | BPCL, HPCL, IOCL (the latter<br>unrated) - Negative; GAIL -<br>Positive, Essar Oil, IOCL<br>(both unrated) - Positive                      | Overall budget impact is expected to be Neutral  |  |
| Construction &<br>Engineering | Positive - Increased allocation to the road development sector; Positive- Clarity on take out financing; Positive- Higher expenditure budgets for infrastructure development schemes   | Major beneficiary- IRB. Other<br>beneficiaries - L&T, Reliance<br>Infra, IVRCL, NCC and HCC;<br>Punj Lloyd & Simplex; Voltas<br>- Positive | Overall budget impact is expected to be Positive   |  |
| Real Estate                   | Positive- Re-introduction of tax holiday for housing projects under Sec 80 IB (10); Positive-Increase in income tax deduction under Sec 80 C on home loan principal re-payment from INR0.1m to INR0.2-0.3m   | DLF, Unitech, HDIL, IBREL,   | Overall budget impact is expected to be Neutral to Positive  |  |
| Cement                        | Positive - providing abatement on excise duty to industry, however seems unlikely given possible revenue loss to government Negative - Raising excise duties back to 12%.  | Negative for south based<br>companies given their limited<br>ability to raise prices namely<br>ACC, India Cements and<br>Madras Cements    |  |  |
| IT Services                   | Positive - STPI tax exemption beyond FY12 (31st March 2011)  | All IT stocks  | If extended: Material earnings revision for smaller companies in FY12 (10-12% EPS accretion for HCL, MphasiS and MindTree); For top 3, modest EPS accretion. If not extended, no impact on earnings, but Negative in terms of sentiment for the sector                       |  |
| FMCG                          | Increase in excise duty - Neutral / marginally<br>Negative. Companies will be able to pass on<br>increase to consumers. There may be a short<br>lag before the pass through is effected  | Across the sector  |  |  |
| Tobacco                       | Increase in excise duty - 0% Positive, 5%<br>Neutral, 10% Negative   | ITC  |  |  |
| Transmission lines            | Positive - Fund allocation for APDRP and RGGVY and Transmission and distribution fund  | Jyoti Structures, Kalpataru<br>Power and KEC Int'l- Positive   |  |  |
| Pipes                         | Positive - Infrastructure status to the sector will lead to tax benefits under 80 IA Negative - Removal of DEPB ( Duty entitlement pass book) scheme benefit on seamless pipes exports which is currently 6%.  | Jindal SAW, Welspun Gujarat<br>and PSL Ltd - Positive  |  |  |
| Sugar                         | Negative - Increase in MAT   | Bajaj Hindusthan and<br>Balrampur Chini - Negative   |  |  |
| Electrical<br>equipment       | Positive - Policies which will lift consumption and real estate demand Negative - Increase in excise duty and MAT  | Havells India and Finolex<br>Cables - Positive   |  |  |

Source: HSBC

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| Stocks mentioned in this note |                           |                 |                    |   |                  |  |
|-------------------------------|---------------------------|-----------------|--------------------|---|------------------|--|
| Ticker                        | Company                   | Rating          | Target price (INR) | Current price (INR) *Analyst, HSBC Securities<br>and Capital Markets (India)<br>Private Limited; **Analyst<br>HSBC Bank plo |                  |  |
| ASOK.BO                       | Ashok Leyland             | Underweight (V) | 41                 | 50.65   | Sachin Gupta*    |  |
| HROH.BO                       | Hero Honda                | Overweight (V)  | 1,980.00           | 1,618.30  | Sachin Gupta*    |  |
| UNBK.BO                       | Union Bank Of India       | Overweight (V)  | 335                | 251.7   | Sachin Sheth*    |  |
| HDBK.BO                       | HDFC Bank                 | Overweight (V)  | 2,068.00           | 1,571.65  | Sachin Sheth*    |  |
| BHEL.BO                       | BHEL                      | Overweight (V)  | 2,850.00           | 2,332.15  | Sumeet Agrawal'  |  |
| ABB.BO                        | ABB India                 | Underweight (V) | 712                | 784.60  | Sumeet Agrawal*  |  |
| BPCL.BO                       | Bharat Petroleum          | Underweight (V) | 552                | 560.55  | Kumar Manish*    |  |
| HPCL.BO                       | Hindustan Petroleum       | Underweight (V) | 280                | 343.30  | Kumar Manish*    |  |
| GAIL.BO                       | GAIL                      | Neutral (V)     | 369                | 408.70  | Kirtan Mehta**   |  |
| IRBI.BO                       | IRB Infrastructure Ltd    | Overweight (V)  | 297                | 243.75  | Ashutosh Narkar* |  |
| LART.BO                       | Larsen & Toubro           | Neutral (V)     | 1,768.00           | 1,461.85  | Sumeet Agrawal*  |  |
| RLIN.BO                       | Reliance Infrastructure   | Neutral (V)     | 1,203.00           | 1,058.90  | Sumeet Agrawal*  |  |
| IVRC.BO                       | IVRCL Infrastructure      | Neutral (V)     | 375                | 311.95  | Ashutosh Narkar* |  |
| NGCN.BO                       | Nagarjuna Construction    | Overweight (V)  | 186                | 155.85  | Ashutosh Narkar* |  |
| HCNS.BO                       | Hindustan Construction    | Neutral (V)     | 133                | 132.25  | Ashutosh Narkar* |  |
| PUJL.BO                       | Punj Lloyd Limited        | Underweight (V) | 180                | 175.15  | Sumeet Agrawal*  |  |
| SINF.BO                       | Simplex Infrastructure    | Overweight (V)  | 571                | 415.10  | Ashutosh Narkar* |  |
| DLF.NS                        | DLF Ltd                   | Overweight (V)  | 386                | 305.95  | Ashutosh Narkar* |  |
| UNTE.BO                       | Unitech Ltd               | Neutral (V)     | 83                 | 71.05   | Ashutosh Narkar* |  |
| HDIL.BO                       | Housing Development & Inf | Overweight (V)  | 419                | 304.10  | Ashutosh Narkar* |  |
| INRL.BO                       | Indiabulls Real Estate    | Overweight (V)  | 252                | 167.35  | Ashutosh Narkar* |  |
| VOLT.BO                       | Voltas Ltd                | Neutral (V)     | 170                | 156.55  | Sandeep Somani*  |  |
| ACC.BO                        | ACC                       | Underweight (V) | 775                | 867.75  | Jatin Kotian*    |  |
| ICMN.BO                       | India Cements             | Neutral (V)     | 116                | 116.75  | Jatin Kotian*    |  |
| MSCM.BO                       | Madras Cements            | Underweight (V) | 97                 | 110.40  | Jatin Kotian*    |  |
| HCLT.BO                       | HCL Technologies          | Overweight (V)  | 455                | 346.75  | Yogesh Aggarwal* |  |
| MBFL.BO                       | MphasiS                   | Overweight (V)  | 770                | 722.85  | Yogesh Aggarwal* |  |
| MINT.BO                       | MindTree Ltd              | Overweight (V)  | 750                | 572.60  | Yogesh Aggarwal* |  |
| ITC.BO                        | ITC                       | Overweight      | 295                | 243.90  | Percy Panthaki*  |  |
| JYTS.BO                       | Jyoti Structures Ltd      | Overweight (V)  | 170                | 167.05  | Sandeep Somani*  |  |
| KAPT.BO                       | Kalpataru Power Transmiss |                 | 1,300.00           | 1.061.50  | Sandeep Somani*  |  |
| KECL.BO                       | KEC International         | Neutral (V)     | 595                | 577.50  | Sandeep Somani*  |  |
| JIND.BO                       | Jindal Saw Ltd            | Overweight (V)  | 260                | 193.95  | Sandeep Somani*  |  |
| WGSR.BO                       | Welspun Gujarat Stahl Roh |                 | 335                | 244.70  | Sandeep Somani*  |  |
| PSLH.BO                       | PSL Ltd                   | Neutral (V)     | 180                | 149.20  | Sandeep Somani*  |  |
| BJHN.BO                       | Bajaj Hindusthan          | Overweight (V)  | 310                | 174.95  | Sandeep Somani   |  |
| BACH.BO                       | Balrampur Chini Mills Ltd | Overweight (V)  | 185                | 117.80  | Sandeep Somani*  |  |
| HVEL.BO                       | Havells India Ltd         | Neutral (V)     | 575                | 548.40  | Sandeep Somani*  |  |
| FNXC.BO                       | Finolex Cables Ltd        | Underweight (V) | 47                 | 50.65   | Sandeep Somani*  |  |

Source: HSBC; Prices as at close of 9 Feb 2010. \* / \*\* Employed by a non-US affiliate of HSBC Securities (USA) Inc, and is not registered/qualified pursuant to NYSE and/or NASD regulations.



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|--------------------|-----|--|
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