### **Result Update**

Add

9%

FY10

886.9

881.9

662.1

FY10

662.1

69.7

11.4

15.3

2.8

2.9

373 1

FY09

731.0

732.4

531.6

FY09

531.6

62.6

37.4

17.1

4.1

4.2

256 4

Rs 1161

12 months

FY11E

1252.4

1257.0

861.9

FY11E

861.9

90.8

30.2

11.8

2.4

2.4

447 8

FY12E

1440.7

1446.1

998.0

FY12E

998.0

105.1

15.8

10.2

2.0

2.0

533 4

**Rating matrix** 

Target Period Potential Upside

Key Financials (Rs Crore)

Valuation summary

Net Profit (Rs crore)

EPS (Rs)

P/E (x)

ABV (Rs)

Growth (%)

Price / Book (x)

Price / Adj Book (x)

Rating Target

NII

PPP

PAT



July 19, 2010

# LIC Housing Finance (LICHF)

## WHAT'S CHANGED...

PRICE TARGET	Changed from Rs 981 to Rs 1161
EPS (FY11E)	Changed from Rs 88.5 to Rs 90.8
EPS (FY12E)	Rs 105.1
RATING	Changed from Reduce to Add

# Profit zooms 71% YoY, beats expectations...

LICHF reported strong growth of 37% YoY in its mortgage portfolio with NIM of 3.01%, rising from 2.45% YoY. This led to a 69% rise in the NII to Rs 294 crore. However, sequentially the NII remained flat despite loan growth due to a QoQ decline in NIM by 29 bps. The PAT grew 71% YoY for the quarter.

#### Asset growth robust, targets Rs 50,000 crore loan book

Strong traction in credit growth continued with 34% YoY growth to Rs 40,030 crore. Sanctions and disbursements surged 51% and 40% YoY, respectively, in Q1FY11. The loan book is skewed in favour of retail assets where the individual loan book comprises 89.7% and project loans (developers, etc) are at 10.3% of the loan portfolio. LICHF has targeted to scale the loan book to Rs 50000 crore, a growth of 32% YoY. However, we have built 24% CAGR in core business growth, taking the book size to Rs 48,600 crore in FY11E and Rs 58,200 crore in FY12E.

#### Strong NII boosts bottomline

NII jumped by 69% YoY due to business momentum. This quarter project loans have seen higher disbursement. These yield an average of 13.98% as against individual loans getting 9.59% leading to an uptick in NII. NIM for the quarter was 3.01%, down from 3.3% in Q4FY10. We expect NIM to stay close to 2.8% over FY10-FY12E.

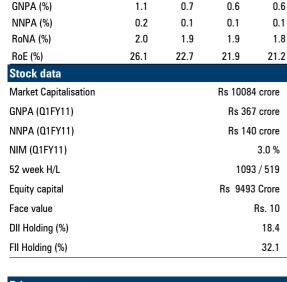
LICHF has sold its 19.3% stake in LIC AMC but, on account of pending regulatory approvals, gain from the transaction has not been booked yet.

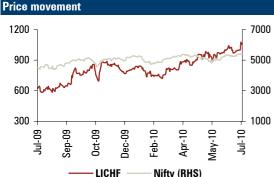
### Valuation

Strong business momentum along with higher return ratios of over 20% RoE and 1.8-2% of RoA warrant considerable premium over BV. We expect LICHF to maintain its asset quality with 0.35% GNPA and over 80% coverage ratio by the end of the fiscal. We have, therefore, revised our target multiple to 2.1x its FY12 ABV to arrive at a target price of Rs 1161. E

Exhibit 1: Financial Pe	ertormance					
Rs Crore	Q1FY11	Q1FY11E	Q1FY10	Q4FY10	YoY Gr(%)	QoQ Gr.(%)
NII	294.3	273.3	174.2	298.0	69.0	-1.2
Non Interest income	43.4	45.0	36.8	48.9	17.7	-11.4
Total Income	337.7	318.3	211.0	346.9	60.0	-2.7
PBT	298.4	261.5	168.8	298.2	76.8	0.1
PAT	212.1	188.3	123.8	213.3	71.3	-0.6

Source: Company, ICICIdirect.com Research





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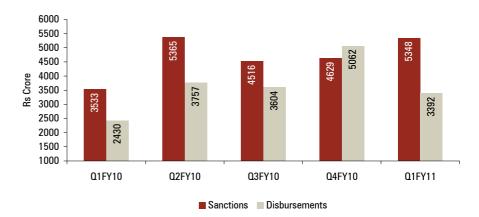


#### Exhibit 2: Loan book showing healthy growth



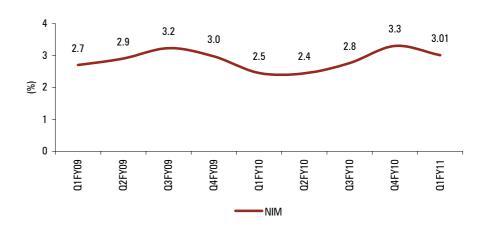
Source: Company, ICICIdirect.com Research

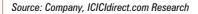
#### Exhibit 3: Growth in sanctions and disbursements continues to be robust



Source: Company, ICICIdirect.com Research

#### Exhibit 4: NIM declines sequentially by 20 bps





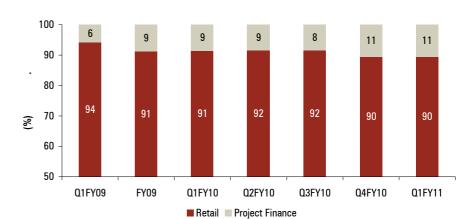
The loan book increased to Rs 40,030 crore in Q1FY11 registering a growth of 37% YoY

Sanctions and disbursements increased 51% and 40% YoY, respectively, in Q1FY11. On a QoQ basis, sanctions increased 16% over Q4FY10. However, disbursements declined by 33%

The yield on advances stood at 10.05% while cost of funds stood at 7.81% in Q1FY11E

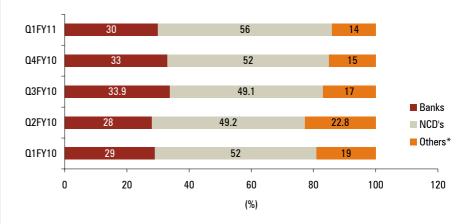


#### Exhibit 5: Retail loans maintain their proportion



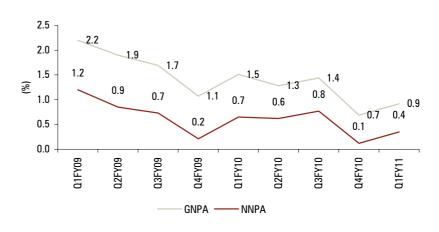
Source: Company, ICICIdirect.com Research

#### Exhibit 6: Liability franchise: NCD constitutes major share



Source: Company, ICICIdirect.com Research \*Others includes LIC, NHB etc.

#### Exhibit 7: NPA on the rise



Source: Company, ICICIdirect.com Research

The GNPA and NNPA for LICHF in Q1FY11 stood at 0.92% and 0.35%, respectively (1.5% GNPA in Q1FY10)

LICHF also keeps extra provisioning on its books for substandard assets. We believe this will cushion future delinquencies, going forward. Currently, it holds more than Rs 100 crore of extra provision on its books despite write-backs done in FY10 on account of the changed policy of providing 10 bps rather than 20 bps on standard assets



# Valuation

Strong business momentum along with higher return ratios of over 20% RoE and 1.8-2% of RoA warrant considerable premium over BV. We expect LICHF to maintain its asset quality with 0.35% GNPA and over 80% coverage ratio by the end of the fiscal. We have, therefore, revised our target multiple to 2.1x its FY12 ABV to arrive at a target price of Rs 1161.

Exhibit 8: Valuation matrix									
	ABV (FY12E)	Target Multiple	Fair value						
Core Business (Rs)	533.4	2.1	1141.5						
	Value of MF@ 3.5% AUM	Value of LICHF's 20% stake	Value per share						
Value of LIC MF (Rs crore)	901	180	19						
Total fair value (Rs/share)			1161						

Source: Company, ICICIdirect.com Research



# ICICIdirect.com coverage universe (BFSI)

Bank of India					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	<b>RoE</b> (%)
ldirect Code	BANIND	СМР	393	FY10	1741.1	33.1	11.9	2.0	0.7	12.6
		Target	373	FY11E	2872.0	54.6	7.2	1.7	1.0	18.7
Mcap (Rs Cr)	20666	Upside (%)	-5.1	FY12E	3367.6	55.7	7.1	1.5	0.9	18.1
Bank of Baroda					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	RoE(%)
ldirect Code	BANBAR	СМР	732	FY10	3058.3	83.7	8.7	2.2	1.2	21.9
		Target	765	FY11E	3683.2	100.8	7.3	1.8	1.2	21.9
Mcap (Rs Cr)	26739	Upside (%)	4.6	FY12E	4373.2	119.6	6.1	1.4	1.2	21.1
Dena Bank					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	<b>RoE</b> (%)
Idirect Code	DENBAN	СМР	101	FY10	511.3	17.8	5.6	1.5	1.0	21.4
		Target	107	FY11E	621.0	18.2	5.5	1.2	1.0	20.3
Mcap (Rs Cr)	2883	Upside (%)	6.5	FY12E	746.0	21.8	4.6	1.0	1.0	19.5
Indian Oveseas					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	<b>RoNA</b> (%)	RoE(%)
Idirect Code	INDOVE	СМР	115	FY10	707.0	13.0	8.9	1.1	0.6	9.6
		Target	105	FY11E	964.1	17.7	6.5	1.3	0.7	12.8
Mcap (Rs Cr)	6276	Upside (%)	-8.9	FY12E	1224.4	22.5	5.1	1.1	0.8	15.2
IDBI Bank					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	<b>RoNA</b> (%)	RoE(%)
Idirect Code	IDBI	СМР	123	FY10	1031.1	8.8	14.0	1.8	0.5	13.2
		Target	141	FY11E	1226.8	12.8	9.6	1.3	0.5	11.9
Mcap (Rs Cr)	8890	Upside (%)	15.0	FY12E	1490.4	15.6	7.9	1.2	0.5	11.5
OBC		/			NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	RoE(%)
Idirect Code	ORIBAN	СМР	370	FY10	1134.7	45.3	8.2	1.2	0.9	14.5
		Target	424	FY11E	1359.4	54.3	6.8	1.1	0.9	15.4
Mcap (Rs Cr)	9274	Upside (%)	14.5	FY12E	1650.5	65.9	5.6	0.9	0.9	16.2
Punjab National					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	RoE(%)
Idirect Code	PUNBAN	СМР	1065	FY10	3905.4	123.9	8.6	2.0	1.4	23.9
		Target	1064	FY11E	4593.7	145.7	7.3	1.7	1.4	23.5
Mcap (Rs Cr)	33578	Upside (%)	-0.1	FY12E	5361.0	170.0	6.3	1.6	1.4	24.0
SBI	00070		0.1		NP (Rs Bn)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	RoE(%)
Idirect Code	STABAN	СМР	2458	FY10	91.7	144.4	17.0	2.8	0.9	14.8
	01712711	Target	2556	FY11E	103.5	146.9	16.7	2.2	0.9	13.3
Mcap (Rs Cr)	156067	Upside (%)	4.0	FY12E	100.0	180.3	13.6	2.0	0.9	13.4
Union Bank of I		opside (707	т. <b>0</b>	11126	NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	RoE(%)
Idirect Code	UNIBAN	СМР	327	FY10	2170.1	43.0	7.6	2.1	1.2	22.6
	UNIDAN	Target	358	FY11E	2540.8	43.0 50.3	6.5	1.7	1.2	22.0
Mcap (Rs Cr)	16517	Upside (%)	9.5	FY12E	3033.9	60.1	5.4	1.7	1.2	22.2
Axis Bank	10317	opside ( ///	3.5	TTTZL	NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	RoE(%)
Idirect Code	UTIBAN	СМР	1356	FY10	2514.5	62.1	21.8	3.5	1.7	19.2
	UTIDAN	Target	1400	FY11E	3306.9	81.6	16.6	3.0	1.7	19.2
Mcap (Rs Cr)	54942	Upside (%)		FY12E	4236.2	104.6	13.0	3.0 2.5		
Dhanlaxmi Banl		ohsine (%)	3.2	FTIZE					1.4 RoNA (%)	20.5
Idirect Code		CMP	179	FY10	NP (Rs Cr) 23.3	EPS (Rs) 3.6	PE (x) 49.3	P/ABV (x)		RoE(%)
	DHABAN							2.9	0.3	5.4
	1140	Target	190	FY11E	61.3 99.8	7.2	24.9	1.9	0.6	9.5
Mcap (Rs Cr)	1149	Upside (%)	6.0	FY12E		11.7	15.3	1.8	0.7	11.1 D= <b>E</b> (%)
HDFC Bank		0140	0001	FV(1.0	NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	RoE(%)
Idirect Code	HDFBAN	CMP	2061	FY10	2948.7	64.4	32.0	4.5	1.5	16.3
Maan (D. O.)	04004	Target	2151	FY11E	3837.2	83.8	24.6	4.0	1.6	16.8
Mcap (Rs Cr)	94334	Upside (%)	4.4	FY12E	4946.3	108.1	19.1	3.6	1.7	19.1
Kotak Bank			700	F)// C	NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	<b>RoNA</b> (%)	RoE(%)
Idirect Code	котман	СМР	793	FY10	561.1	16.1	47.8	6.3	1.7	13.5
		Target	831	FY11E	824.0	23.7	32.5	6.0	2.0	17.9
Mcap (Rs Cr)	27563	Upside (%)	4.8	FY12E	988.8	28.4	27.1	5.3	2.1	19.5
South Indian ba					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	<b>RoNA</b> (%)	RoE(%)
Idirect Code	SOUINO	CMP	192	FY10	233.7	20.7	9.3	1.5	1.1	17.9
		Target	195	FY11E	272.5	24.1	8.0	13.8	1.0	17.4
Mcap (Rs Cr)	2167	Upside (%)	1.7	FY12E	335.6	29.7	6.5	11.8	1.0	18.6
Yes Bank					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	<b>RoE</b> (%)
Idirect Code	YESBAN	СМР	298	FY10	477.7	14.1	21.2	3.3	1.6	20.3
		Target	316	FY11E	675.8	19.9	15.0	2.8	1.6	19.9
Mcap (Rs Cr)	8935	Upside (%)	6.2	FY12E	884.8	26.0	11.4	2.3	1.5	21.7



### Continued...

NBFC										
IDFC					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	RoNA (%)	<b>RoE(%)</b>
Idirect Code	IDFC	СМР	192	FY 09	848.0	6.5	29.3	4.0	2.8	14.3
		Target	200	FY10	1062.1	8.2	23.4	3.5	3.2	15.9
Mcap (Rs Cr)	24858	Upside (%)	4.2	FY11E	1326.8	9.1	21.1	2.6	3.4	14.7
LICHF					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	<b>RoNA</b> (%)	<b>RoE(%)</b>
Idirect Code	LICHF	СМР	1062	FY 09	531.6	62.6	17.0	4.2	2.0	26.1
		Target	1161	FY10	662.1	69.7	15.2	2.9	1.9	22.7
Mcap (Rs Cr)	10084	Upside (%)	9.3	FY11E	837.3	88.2	12.0	2.4	1.8	21.3
Rel Cap					NP (Rs Cr)	EPS (Rs)	PE (x)	P/ABV (x)	<b>RoNA</b> (%)	<b>RoE(%)</b>
Idirect Code	RELCAP	СМР	811	FY10	434.6	17.7	45.9	2.6	2.4	5.7
		Target	800	FY11E	771.3	31.3	25.9	2.4	4.0	9.5
Mcap (Rs Cr)	19908	Upside (%)	-1.3	FY12E	761.9	31.0	26.2	2.2	3.5	8.7
Brokerage firm										
Edelweiss Capi					NP (Rs Cr)	EPS (Rs)	PE (x)	P/BV (x)	RoNA (%)	RoE(%)
Idirect Code	EDECAP	СМР	507	FY10	244.9	30.5	16.6	<u> </u>	5.3	11.2
Iullect Coue	EDECAF		455	FY11E	268.1		15.1	1.7		11.2
Moon (Po Cr)	3805	Target		FY12E	288.2	33.6	14.1	1.5	4.0 3.7	
Mcap (Rs Cr) India Infoline	3000	Upside (%)	-10.3	FTIZE	NP (Rs Cr)	36.1 EPS (Rs)	PE (x)	P/BV (x)	3.7 RoNA (%)	11.1 <b>RoE(%)</b>
Idirect Code	INDINF	СМР	99	FY10	234.3	8.3	12.0	<u>г/бу (х)</u> 1.6		
Idirect Code	INDINF								9.0	14.6
	0010	Target	111	FY11E	244.8	8.6	11.4	1.5	7.5	14.5
Mcap (Rs Cr)	2818	Upside (%)	12.3	FY12E	242.8	8.6	11.5	1.3	7.1	13.1
MOFSL					NP (Rs Cr)	EPS (Rs)	PE (x)	P/BV (x)	RoNA (%)	RoE(%)
Idirect Code	MOTOSW	СМР	174	FY 09	93.4	6.3	27.6	3.1	6.6	11.8
		Target	203	FY10	174.3	11.9	14.6	2.7	10.5	19.0
Mcap (Rs Cr)	2485	Upside (%)	16.8	FY11E	203.4	13.9	12.5	2.2	10.6	18.3



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