

Aban Offshore

Adjusted earnings marginally below estimates

July 29, 2010

HOLD

| Price | Target Price |
|--------|--------------|
| Rs 878 | Rs 875 |
| Sensex | 17,992 |

Price Performance

| (%) | 1M | 3M | 6M | 12M |
|----------------|----|------|------|------|
| Absolute | 14 | (26) | (27) | (7) |
| Rel. to Sensex | 12 | (27) | (34) | (21) |

Source: Bloomberg

Stock Details

| Sector | Offshore Oil Fi | eld Services |
|-----------------------|-----------------|--------------|
| Reuters | | ABAN.BO |
| Bloomberg | | ABAN@IN |
| Equity Capital | (Rs mn) | 87 |
| Face Value (F | 2 | |
| No of shares o/s (mn) | | 43 |
| 52 Week H/L (Rs) | | 1,680/637 |
| Market Cap (F | Rs bn/USD mn) | 39/834 |
| Daily Avg Vol | (No of shares) | 2909949 |
| Daily Avg Tur | nover (US\$ mn) | 49.4 |

Shareholding Pattern (%)

| | J'10 | M'10 | D'09 |
|--------------|------|------|------|
| Promoters | 52.9 | 52.9 | 52.9 |
| FII/NRI | 10.6 | 10.6 | 8.7 |
| Institutions | 14.5 | 14.5 | 15.8 |
| Private Corp | 4.0 | 4.0 | 4.3 |
| Public | 18.0 | 18.0 | 18.3 |

Source: Capitaline

- Aban's Q1FY11 APAT (ex profit from assoc) at Rs1.1 bn marginally below est. Reported loss of Rs1.43 bn on account of write offs on sunk rig Aban pearl.
- Revenue at Rs8.4 bn, though down 17.5% qoq were above estimates, driving higher than expected EBITDA at Rs5.2 bn (21.1% qoq).
- Settlement of insurance claim on sank rig Aban pearl worth USD235 mn brings some relief on balance sheet.
- We build in the settlement of claim in our number. Upgrade target price (to Rs875 earlier Rs800) to reflect the same. Maintain HOLD.

Note: The quarter includes two extraordinary items. 1) Rs 3.35 bn write off on account of loss of rig Aban Pearl which was reported sunk on May 13, 2010 2) Rs 0.13 bn on account of further write off in relation to Aban's Rs1.95 bn investment in Petrojack Drilling, a Norway Based drilling company that filed for bankruptcy early in CY10. Though we have taken the impact of these extraordinary items on Aban's networth, for the income statement we have treated this as extraordinary items and accounted for it below the line.

Topline at Rs8.42 bn -beats our estimates....

Aban's consolidated revenues for the quarter stood at Rs8.42 bn (+6.2% yoy, down 17.5% sequentially), better than our estimates. Sequential revenue decline led by Idle status of the rig - Aban Abraham which went off contract from April 2010 and sinking of rig - Aban Pearl in the month of May 2010.

....so does EBITDA at Rs5.2 bn

With no contribution from high margin contracts of Aban Abaraham & Aban Pearl, EBIDTA for the quarter stood at Rs5.2 bn (our expectation Rs4.9 bn) declined 21.1% qoq. EBITDA margins contracted 282 bps sequentially to 61.7%. Expect margins to stabilise at current levels for FY11E and decline in FY12E led by renewals of rig contracts at lower day rates in the parent company.

....however APAT (ex profit from assoc) at Rs1.1 bn marginally below est.

APAT ex profit from associates at Rs1.1 bn below our expectation (Rs1.25 bn), owing to the higher interest expense and tax outgo. APAT including profit from associates stood at Rs2.05 bn + 85.6% yoy down 26.6% qoq. Including exceptional items the company has reported a loss of Rs1.43 bn for the quarter. Also Aban's 50% associate Venture Drilling received USD 64 mn as early termination fees for its contract on Rig Deep Venture. The company seems to have booked proportionate income out of this and hence we expect the same to recur till Q3 FY11E.

Earnings outlook yet to improve – Maintain HOLD

With Aban receiving settlement of insurance claim on sank rig Aban pearl worth USD235 mn, and the expected reduction in debt, Aban's stretched balance sheet is expected to get some relief. We build in the settlement of claim in our number and upgrade target price (to Rs875 earlier Rs800) to reflect the same. As far as outlook on earnings is concerned, we believe that the continues idle status of drillship Aban Abraham & Deep Venture will push back Aban's earnings recovery thereby impacting Aban's cash flows & debt servicing capability. Maintain HOLD.

Key Financials

| YE- | Net | EBIT | DA | | EPS | EPS | RoE | | EV/ | |
|-------|-------|--------|------|------|-------|-------|------|------|--------|------|
| Mar | Sales | (Core) | (%) | APAT | (Rs) | % chg | (%) | P/E | EBITDA | P/BV |
| FY09 | 30501 | 17327 | 56.8 | 6920 | 77.3 | -15.6 | 20.6 | 11.4 | 10.8 | 2.3 |
| FY10P | 33587 | 21004 | 62.5 | 5518 | 119.6 | 54.6 | 28.0 | 7.3 | 8.2 | 2.1 |
| FY11E | 38572 | 24007 | 62.2 | 5992 | 130.5 | 9.1 | 27.5 | 6.7 | 6.1 | 1.9 |
| FY12E | 38211 | 22214 | 58.1 | 4675 | 100.2 | -23.2 | 17.5 | 8.8 | 6.1 | 1.5 |

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Result Update

Aban Offshore

Results Table

| Rs mn | Q1FY10 | Q2FY10 | Q3FY10 | Q4FY10 | Q1FY11A | YoY (%) | QoQ (%) |
|--------------------------------|--------|---------|---------|---------|---------|---------|---------|
| Revenue | 7,935 | 7,029 | 8,413 | 10,210 | 8,425 | 6.2 | (17.5) |
| Expenditure | 3,246 | 2,500 | 3,220 | 3,618 | 3,223 | (0.7) | (10.9) |
| as % of sales | 40.9 | 35.6 | 38.3 | 35.4 | 38.3 | | |
| Consumption of RM | 382 | 266 | 387 | 265 | 333 | (13.0) | 25.7 |
| as % of sales | 4.8 | 3.8 | 4.6 | 2.6 | 3.9 | | |
| Employee Cost | 736 | 544 | 737 | 866 | 884 | 20.2 | 2.1 |
| as % of sales | 9.3 | 7.7 | 8.8 | 8.5 | 10.5 | | |
| Other expenditure | 2,128 | 1,690 | 2,096 | 2,487 | 2,006 | (5.7) | (19.3) |
| as % of sales | 26.8 | 24.0 | 24.9 | 24.4 | 23.8 | | |
| EBITDA | 4,689 | 4,529 | 5,193 | 6,592 | 5,202 | 10.9 | (21.1) |
| Depreciation | 989 | 994 | 1,352 | 1,281 | 1,291 | 30.5 | 0.8 |
| EBIT | 3,700 | 3,535 | 3,841 | 5,312 | 3,911 | 5.7 | (26.4) |
| Other Income | 99 | 70 | 39 | 10 | 143 | 43.8 | 1,294.1 |
| Interest | 2364 | 2611 | 2599 | 2194 | 2272 | (3.9) | 3.5 |
| PBT | 1,435 | 995 | 1,281 | 3,127 | 1,783 | 24.2 | (43.0) |
| Total Tax | 608 | 711 | 711 | 541 | 678 | 11.5 | 25.2 |
| Adjusted PAT | 827 | 284 | 570 | 2,586 | 1,105 | 33.6 | (57.3) |
| (Profit)/loss from JV's/Ass/MI | 281.5 | 430.316 | 323.886 | 214.684 | 951.863 | 238.1 | 343.4 |
| APAT after MI | 1,108 | 714 | 894 | 2,801 | 2,057 | 85.6 | (26.6) |
| Extra ordinary items | 0 | 0 | 0 | -2408 | -3496 | | 45.2 |
| Reported PAT | 1,108 | 714 | 894 | 393 | (1,439) | (229.8) | (466.3) |
| Reported EPS | 29.3 | 18.9 | 20.6 | 9.0 | (33.1) | (212.8) | (466.3) |

| Margins (%) | | | | | | (bps) | (bps) |
|--------------------|------|------|------|------|------|---------|-----------|
| EBIDTA | 59.1 | 64.4 | 61.7 | 64.6 | 61.7 | 265.5 | (281.9) |
| EBIT | 46.6 | 50.3 | 45.7 | 52.0 | 46.4 | (19.8) | (559.6) |
| EBT | 18.1 | 14.2 | 15.2 | 30.6 | 21.2 | 307.5 | (947.3) |
| PAT | 10.4 | 4.0 | 6.8 | 25.3 | 13.1 | 269.3 | (1,221.7) |
| Effective Tax rate | 42.4 | 71.4 | 55.5 | 17.3 | 38.0 | (435.1) | 2,072.0 |

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Result Update

FY11E

38572

14.8

FY12E

38211

-0.9

Financial

| Income | Statement |
|--------|-----------|
| | |

Y/E, Dec (Rs. m) FY09 FY10P Net Sales 30501 33587 Growth (%) 50.9 10.1

Total Expenditure 13174 12583 14565 15998 3315 3641 Manpower Costs 3442 2863 Consumption of stores 1893 1300 1505 1653 Repairs & Rentals to machinery 1695.5 1088.7 1260.3 1384.2 Other Exps 6143 7331 8486 9320 **EBIDTA** 17327 21004 24007 22214 Growth (%) 64.5 21.2 14.3 -7.5 EBIDTA % 62.2 56.8 62.5 58.1 Depreciation 4501 4616 5718 5687 12826 **EBIT** 16388 18289 16527 EBIT margin (%) 42.1% 48.8% 47.4% 43.3% Other income 4043 218 486 486 Interest 8553 9768 10572 9730

8316

2508

30.2

5808

1441.8

19.0

1113

6920

-2167

318.9

9087

162.7

6838

2571

37.6

4267

-26.5

12.7

1250

5518

2408.0

318.9

3110

-65.8

8203

4279

52.2

3924

-8.0

10.2

2068

5992

3422.8

318.9

2569

-17.4

7283

3734

51.3

3549

-9.6

9.3

1127

4675

318.9

4675

82.0

0.0

| Bal | ance | Sheet |
|-----|------|-------|
| _ ~ | ۵ | 00 |

| Dalance Sneet | | | | |
|----------------------|--------|---------------------------------------|--------|--------|
| Y/E, Dec (Rs. m) | FY09 | FY10P | FY11E | FY12E |
| Equity share capital | 76 | 87 | 87 | 87 |
| Preference Capital | 3260 | 3260 | 3260 | 3260 |
| Reserves & surplus | 14105 | 18459 | 20551 | 24748 |
| Networth | 17440 | 21806 | 23898 | 28095 |
| Minority Interest | 8 | 0 | 0 | 0 |
| Secured Loans | 156082 | | | |
| Unsecured Loans | 10273 | | | |
| Loan Funds | 166355 | 141641 | 132775 | 122435 |
| Net deffered tax | 516 | 436 | 436 | 436 |
| Total Liabilities | 184318 | 163883 | 157108 | 150965 |
| Gross Block | 144113 | 173773 | 159307 | 159307 |
| Less: Depreciation | 15513 | 20128 | 25847 | 31534 |
| Net block | 128601 | 153645 | 133460 | 127773 |
| CWIP (incl cap adv) | 47003 | 0 | 0 | 0 |
| Investment | 5751 | 4951 | 4951 | 4951 |
| Current Assets | 17054 | 14629 | 33669 | 33514 |
| Inventories | 2275 | 2478 | 2944 | 2968 |
| Sundry debtors | 5766 | 7691 | 8974 | 8844 |
| Cash & bank balance | 5948 | 2360 | 19651 | 19601 |
| Loans & advances | 3065 | 2100 | 2100 | 2100 |
| Other current assets | | | | |
| Current Liab & Prov | 14090 | 9341 | 14971 | 15272 |
| Current liabilities | 12742 | 7891 | 13521 | 13821 |
| Provisions | 1348 | 1450 | 1450 | 1450 |
| Net current assets | 2964 | 5288 | 18698 | 18242 |
| Misc. exp | | | | |
| Total Assets | 184318 | 163883 | 157108 | 150966 |
| | · | · · · · · · · · · · · · · · · · · · · | - | |

Cash Flow

Growth (%)

EBT

Tax

Effective tax rate (%)

(Profit)/loss from JVs/Ass/MI

Adjusted PAT After JVs/Ass/MI

Adjusted PAT

Net Margin (%)

Prefernce dividend

Reported PAT

Growth (%)

E/O items

| Cash Flow | | | | |
|--------------------------|--------|--------|-------|--------|
| Y/E, Mar (Rs. mn) | FY09 | FY10P | FY11E | FY12E |
| PBT (Ex-Other income) | 4273 | 6620 | 7717 | 6797 |
| Depreciation | 4501 | 4616 | 5718 | 5687 |
| Interest Provided | 8553 | 9768 | 10572 | 9730 |
| Other Non-Cash items | | | | |
| Chg in working cap | | | | |
| Tax paid | 2508 | 2571 | 4279 | 3734 |
| Operating Cashflow | 16589 | -115 | 15592 | 10768 |
| Capital expenditure | -53178 | 13944 | 11044 | 0 |
| Free Cash Flow | -35948 | 14629 | 26636 | 10768 |
| Other income | 4043 | 218 | 486 | 486 |
| Investments | 640 | 800 | 0 | 0 |
| Investing Cashflow | -52537 | 14744 | 11044 | 0 |
| Equity Capital Raised | 0 | 6975 | 0 | 0 |
| Loans Taken / (Repaid) | 35921 | -24714 | -8866 | -10340 |
| Interest Paid | 8553 | 9768 | 10572 | 9730 |
| Dividend paid (incl tax) | -478 | -478 | -478 | -478 |
| Income from investments | | | | |
| Others | | | | |
| Financing Cashflow | 35443 | -18217 | -9344 | -10818 |
| Net chg in cash | -505 | -3588 | 17291 | -50 |
| Opening cash position | 6453 | 5948 | 2360 | 19651 |
| Closing cash position | 5948 | 2360 | 19651 | 19601 |

| Key ratios | | | | |
|--------------------------|-------|-------|-------|-------|
| Y/E, Mar | FY09 | FY10P | FY11E | FY12E |
| Profitability (%) | | | | |
| EBITDA Margin | 56.8 | 62.5 | 62.2 | 58.1 |
| Net Margin | 19.0 | 12.7 | 10.2 | 9.3 |
| ROCE | 9.5 | 8.2 | 9.6 | 11.1 |
| ROE | 20.6 | 28.0 | 27.5 | 17.5 |
| RoIC | 10.9 | 9.9 | 10.3 | 12.8 |
| Per Share Data (Rs) | | | | |
| EPS | 77.3 | 119.6 | 130.5 | 100.2 |
| CEPS | 236.5 | 281.1 | 340.7 | 231.0 |
| BVPS | 375.2 | 426.5 | 474.6 | 571.1 |
| DPS | 3.6 | 3.1 | 3.1 | 3.1 |
| Valuations (x) | | | | |
| PER | 11.4 | 7.3 | 6.7 | 8.8 |
| P/CEPS | 3.7 | 3.1 | 2.6 | 3.8 |
| P/BV | 2.3 | 2.1 | 1.9 | 1.5 |
| EV / Sales | 6.2 | 5.1 | 3.8 | 3.6 |
| EV / EBITDA | 10.8 | 8.2 | 6.1 | 6.1 |
| Dividend Yield (%) | 0.4 | 0.4 | 0.4 | 0.4 |
| Gearing Ratio (x) | | | | |
| Net Debt/ Equity | 11.1 | 7.4 | 5.4 | 4.1 |
| Net Debt/EBIDTA | 9.1 | 6.6 | 4.6 | 4.6 |
| Working Cap Cycle (days) | -56.2 | 24.8 | -15.2 | -19.2 |

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Aban Offshore Result Update

Recommendation History: Aban Offshore - ABAN IN

| Date | Reports | Reco | СМР | Target |
|------------|------------------------------------|------------|-------|--------|
| 26.05.2010 | Aban Offshore Q4FY10 Result Update | Hold | 688 | 800 |
| 14.05.2010 | Aban Offshore Event Update | UR | 1,017 | UR |
| 29.01.2010 | Aban Offshore Q3FY10 Result Update | Accumulate | 1,130 | 1,325 |
| 27.10.2009 | Aban Offshore Q2FY10 Result Update | Hold | 1,381 | 1,503 |

Recent Research Reports

| Date | Reports | Reco | СМР | Target |
|------------|--------------------------------------------|------------|-------|--------|
| 27.07.2010 | IRB Infrastructure Q1FY11 Result Update | Accumulate | 257 | 310 |
| 26.07.2010 | Jaiprakash Associates Q1FY11 Result Update | Accumulate | 129 | 150 |
| 23.07.2010 | BHEL Q1FY11 Result Update | Hold | 2,460 | 2,495 |
| 23.07.2010 | Ambuja Cement Q2CY2010 Result Update | Hold | 112 | 112 |

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