Update

SECTOR: ENGINEERING

Larsen & Toubro

STOCK INFO.	BLOOMBERG
BSE Sensex: 17,528	LT IN
	REUTERS CODE
S&P CNX: 5,249	LART.BO

Equity Shares (m)	601.8
52-Week Range	1,800/646
1,6,12 Rel. Perf. (%)	-3/-6/61
M.Cap. (Rs b)	978.6
M.Cap. (US$ b)	21.8

31 March 2010

Neutral

Previous Recommendation: Neutral Rs1,626

YEAR END	NET SALES (RS M)	PAT* (RS M)	EPS* (RS)	EPS GR. (%)*	P/E* (X)	P/BV (X)	ROE (%)	ROCE (%)	EV/ SALES	EV/ EBITDA
3/09A	339,264	30,046	51.5	31.1	31.6	7.6	24.5	26.0	3.0	26.7
3/10E	364,662	33,404	55.5	8.2	29.3	5.3	18.7	21.3	2.7	22.6
3/11E	470,020	42,121	70.0	26.1	23.2	4.6	18.5	20.8	2.1	18.4
3/12E	623,130	53,085	88.2	26.0	18.4	4.0	20.1	21.9	1.7	14.7

** Consolidated; EPS is fully diluted*

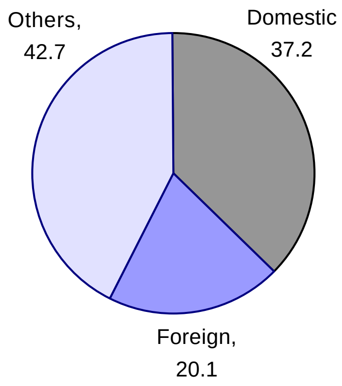
Order intake driven by long gestation projects, industrial capex yet to witness meaningful recovery: FY10 has been a disappointing year in terms of order intake for L&T in most business segments. Order intake excluding the power segment is down 13% YoY in 9MFY10. Power BTG has been a key driver in 9MFY10, contributing 23% of the order intake. The buildings and factories segment has also witnessed traction, with order intake announcements of Rs75b in FY10. This segment has contributed ~17.6% to the intake during FY09/FY10.

EBITDA margin to decline given new business start-ups, higher commodity prices: We expect L&T's EBITDA margin to expand 65bp in FY10, largely due to lower commodity prices. However, in FY11 and FY12, we expect margins to decline 18bp and 25bp, respectively, given the following: 33-35% of the order book is on fixed price contract, increased share of manufacturing, and non crossing of the margin threshold in long gestation projects. We expect capex of Rs7b-8b in FY11 v/s Rs15b-20b in FY10, as FY11 capex will be largely maintenance-related.

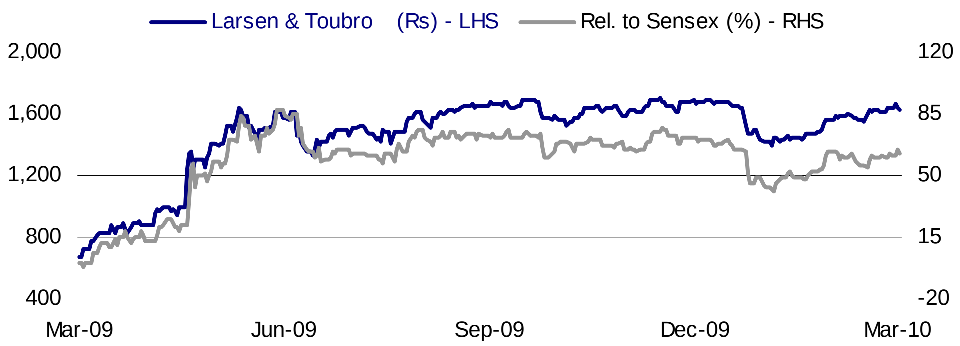
Exciting long-term growth opportunities: Unlike several of its peers, L&T is continuously developing new skill sets, and entering new segments and geographies. We believe that its entry into new areas like power equipment, nuclear power plants, defense, shipbuilding, power development projects, and forgings (thermal and nuclear), increased presence in the Middle East, and its ability to take new PPP projects (due to strong balance sheet) will help L&T to ensure long-term sustainability of order flow. Further, some of these business segments could contribute meaningfully to consolidated revenues and profitability, going forward.

Maintain estimates; SOTP-based price target of Rs1,643: We expect L&T to report consolidated net profit of Rs33.4b in FY10 (up 11.2%), Rs42.1b in FY11 (up 26%) and Rs53.1b in FY12 (up 26%). Our SOTP-based target price for the stock is Rs1,643. We maintain our **Neutral** recommendation.

SHAREHOLDING PATTERN (DEC.09 - %)



STOCK PERFORMANCE (1 YEAR)



Satyam Agarwal (Agarwals@MotilalOswal.com); Tel: +91 22 3982 5410

Navneet Iyengar (Navneet.Iyengar@MotilalOswal.com); Tel: +91 22 3029 5126

Order intake driven by long gestation projects, industrial capex yet to witness meaningful recovery

FY10 has been a disappointing year in terms of order intake for L&T in most business segments. Order awards from segments like infrastructure (including roads, railways, urban infrastructure, etc), process industries (fertilizer feedstock conversion, metals, etc); hydrocarbons (upstream, clean fuel projects, etc) have been lower than initial estimates. Order intake excluding the power segment is down 13% YoY in 9MFY10. Power BTG has been a key driver in 9MFY10, contributing 23% of the order intake.

At the lower end of the management's order intake guidance of Rs650b, thermal power intake accounts for ~30% of the intake in FY10.

Thermal power equipment has witnessed strong traction, and L&T has reported order intake of 4GW worth Rs130b [comprising of Jaiprakash Nigrie (1.32GW), GMR Vemagiri expansion (0.8GW) and Mahagenco Koradi Project (1.98GW)]. Order award for Rajpura Power Project (1.32GW, on development basis by L&T) could also be booked in 4QFY10, as the PPA has been signed. Thus, power equipment should contribute Rs180b-200b (excluding boilers, etc for Nigrie Power Project, which is not part of standalone order book) in FY10. At the lower end of the management's order intake guidance of Rs650b, this accounts for ~30% of the intake in FY10.

The buildings and factories segment has also witnessed traction, with order intake announcements of Rs75b in FY10. This segment has contributed ~17.6% to the intake during FY09/FY10. In 4QFY10 also, order intake from buildings and factories is Rs36.2b and accounts for 25% of the order intake announcements. Most segments including affordable housing, premium apartments, leisure, IT parks, etc are witnessing traction.

In 4QFY10, L&T has announced order intake of Rs141b till date, with buildings and factories accounting for Rs36b (26%), process industries – Rs29b (21%), and hydrocarbons – Rs44b (32%)

In 4QFY10, L&T has announced order intake of Rs141b till date, with buildings and factories accounting for Rs36b (26%), process industries – Rs29b (21%), and hydrocarbons – Rs44b (32%). While the diversity in terms of project awards in 4QFY10 is encouraging, we believe that it is being driven by bunching up of orders. Also, the trend in industrial capex continues to be cautious. L&T is likely to achieve the lower end of the management's guidance of 25-30% intake growth in FY10 (implied order intake in 4QFY10 stands at Rs193b).

Order intake excluding the power segment is down 13% YoY in 9MFY10. Power BTG has been a key driver in 9MFY10, contributing 23% of the order intake

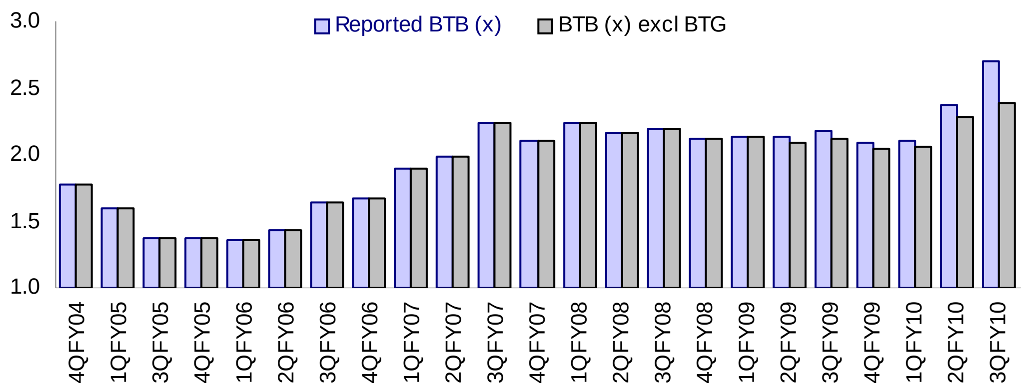
ORDER INTAKE EXCLUDING POWER DOWN 13% YOY (RS B)

	FY04	FY05	FY06	FY07	FY08	FY09	9MFY09	9MFY10	% CHG (YOY)
Process	19	21	22	43	63	80	63	46	-27.3
Oil &Gas	32	28	58	46	105	62	43	78	79.7
Power	19	22	22	37	59	129	83	187	127
Infrastructure	36	45	67	129	130	201	173	119	-31.3
Others	24	33	54	52	63	41	31	27	-12.8
Total	**131**	**149**	**223**	**306**	**420**	**516**	**393**	**457**	**16.3**
Total - Ex Power	**111**	**127**	**201**	**269**	**361**	**387**	**311**	**270**	**-13.1**

Source: Company

BOOK TO BILL (REPORTED) RATIO AT 2.7X; EXCLUDING POWER BTG AT 2.4X

Excluding power BTG, BTB is 2.4x; in line with historical band



Source: Company/MOSL

BUILDINGS AND FACTORIES ACCOUNT FOR 17.6% OF THE ORDER INTAKE SINCE 4QFY08 (RS B)

Over past two years, buildings and factories have been key drivers of order intake

INTAKE IN	INTAKE
4QFY08	35.6
2QFY09	50.0
3QFY09	14.5
4QFY09	22.6
3QFY10	38.3
4QFY10	36.2
Total Intake	**197.2**
% of Total Intake	*17.6*

Source: Company

EBITDA margin to decline given new business start-ups, higher commodity prices

Since 33-35% of the order book is on fixed price contract, the recent increase in commodity prices will impact margins during FY11/FY12

We expect L&T's EBITDA margin to expand 65bp in FY10, largely due to lower commodity prices. However, in FY11 and FY12, we expect margins to decline 18bp and 25bp, respectively. We believe that further decline in margins is possible, given increased share of manufacturing. Since 33-35% of the order book is on fixed price contract, the recent increase in commodity prices will impact margins during FY11/FY12.

Further, as power equipment projects entail gestation period of 54 months, we expect limited revenue bookings in FY11 and FY12. Also, given the accounting practice wherein margins are accounted post 25% project completion for execution of 24+ months, we expect initial margins on these projects to be accounted from FY13. Thus, increased order intake in FY10 will not entail increased revenues and margin recognition in FY11/FY12.

Higher competitive intensity in process industries, hydrocarbons, etc and tilt in medium-term revenue mix towards infrastructure / new business segments will again entail margin pressure in the medium-term.

Power equipment JV with Mitsubishi should report initial losses at least till FY12

In the power BTG segment, L&T has witnessed initial success, with project wins of 3.3GW BTG in the supercritical segment and additional 1.6GW for turbine generators

In the power BTG segment, L&T has witnessed initial success, with project wins of 3.3GW BTG in the supercritical segment and additional 1.6GW for turbine generators. This demonstrates the management's ability to successfully identify high growth segments, to tie up technological partners, project implementation, etc. We expect power equipment manufacturing companies to report losses of Rs2.3b in FY11 and Rs2.7b in FY12 (L&T's share at Rs1.2b and Rs1.4b respectively, 51% stake), given that projects are expected to cross margin recognition threshold of 25% project completion in FY13. Due to limited margin recognition, the charge of interest, depreciation and non-production related costs like marketing, administration, etc to the profit and loss account will result in initial losses.

We believe that the inflexion point in terms of earnings contribution from subsidiaries will be in FY13/FY14

We believe that the inflexion point in terms of earnings contribution from subsidiaries will be in FY13/FY14. We expect earnings contribution from subsidiaries and associate companies to increase from Rs6b in FY09, to Rs7.2b in FY10 (up 19% YoY), Rs8.3b in FY11 (up 14% YoY) and Rs10.6b in FY12 (up 28% YoY). Also, we believe that profit breakeven in other ventures like shipbuilding, defense, nuclear forging, etc will be in phases over FY13-15, as projects cross the margin recognition threshold.

STANDALONE / CONSOLIDATED PERFORMANCE RECONCILIATION (EPS, RS/SHARE)

	FY07	FY08	FY09	FY10E	FY11E	FY12E
Standalone	24.7	37.2	59.6	68.1	61.1	75.9
Consolidated	39.5	39.8	64.9	75.4	70.0	88.2
L&T Infotech	2.7	3.3	4.6	4.7	5.1	5.2
L&T Finance	1.1	2.7	3.0	3.9	5.4	6.9
L&T IDPL	2.2	0.3	0.1	0.0	0.1	0.6
L&T International FZE	2.3	-4.6	1.7	2.4	3.5	4.5
L&T Power Equipments	0.0	0.0	0.0	0.0	-1.9	-2.3
Power (India Infra Dev)	0.5	0.4	0.0	0.1	0.1	0.2
Engg Services	0.2	0.3	0.1	0.2	0.3	0.4
Komatsu	0.5	1.1	0.4	0.2	0.5	1.1
Audco	0.5	0.6	0.3	0.4	0.5	0.6
EWAC	0.2	0.2	0.2	0.2	0.3	0.3
Divestire Gains	7.6	0.6	0.0	0.0	0.0	0.0
MTM Provision	0.0	-1.5	0.0	0.0	0.0	0.0
Total	**17.9**	**3.5**	**10.4**	**12.0**	**13.7**	**17.6**
Less: Dividend Recd.	-1.4	-1.0	-1.2	-1.8	-2.1	-2.7
Less: Gains on sale of Subs.	0.0	0.0	-1.3	0.0	0.0	0.0
Less: Int. on Adv. to Subs.	-0.5	-0.8	-1.1	-3.0	-2.9	-2.7
Net Addition	**16.0**	**1.6**	**6.8**	**7.2**	**8.8**	**12.2**

Source: Company/MOSL

Decline in yield on treasury book; investment plans of Rs60b-80b over two years

L&T has a treasury book of Rs92b (as at December 2009), which has increased from Rs56b in September 2009 and Rs49b in March 2009. The recent increase in treasury book is largely being driven by fund raising of US$600m through a QIP and FCCB issue. We understand that the treasury book has been invested in a combination of equity and debt instruments. Given decline in market yields for both equity and debt, the yield on treasury book now stands at 6-6.5%. This compares with cost of debt of 6.5-7% (debt Rs78b as at December 2009). Thus, there is a negative carry of 50-100bp. In FY09 and also in 1HFY10, we estimate that L&T had a positive spread of ~250bp; the decline in yield on investment book will impact reported profits in 4QFY10.

Maintaining cash / treasury book is a conscious decision of the management to have sufficient liquidity for financing project investment, capex and other business requirements over the next 2-3 years. Incremental opportunities in infrastructure would be mostly through PPP route, particularly for transportation, ports, airports, thermal power and T&D. Given that L&T has a very strong balance sheet, it will have an edge over its smaller peers in participation in larger size projects.

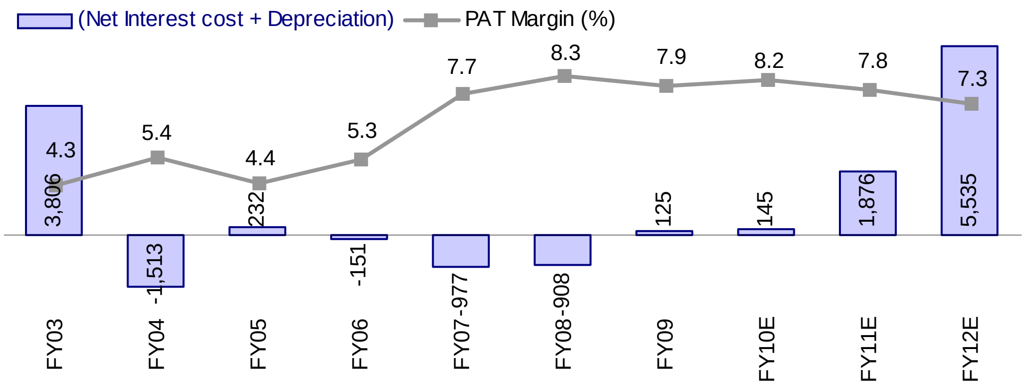
Capex estimates now stand at Rs7b-8b for FY11 v/s Rs15b-20b in FY10; FY11 capex would be largely maintenance

Large part of the current investment commitment is towards equity commitment in BOT projects, ship building, forging, power equipment JVs, and power development projects (thermal, nuclear, etc). Also, the company has capex plans of Rs5b-10b in 4QFY10 v/s Rs10b in 9MFY10. Capex estimates now stand at Rs7b-8b for FY11 v/s Rs15b-20b in FY10; FY11 capex would be largely maintenance.

Further, we expect deterioration in working capital (excluding cash and advances to subsidiary companies) from 7.2% in FY09 to 11.4% in FY11 and 16.1% in FY12, given the tilt in business mix towards manufacturing and government projects.

We expect net interest cost plus depreciation to increase given substantial capex, investments in subsidiaries and deterioration in working capital

HIGHER INTEREST COST TO IMPACT PAT MARGINS IN FY10-12 (RS M)



Source: Company/MOSL

Exciting long-term growth opportunities

Unlike several of its peers, L&T is continuously developing new skill sets, and entering new segments and geographies

Unlike several of its peers, L&T is continuously developing new skill sets, and entering new segments and geographies. We believe that its entry into new areas like power equipment, nuclear power plants, defense, shipbuilding, power development projects, and forgings (thermal and nuclear), increased presence in the Middle East, and its ability to take new PPP projects (due to strong balance sheet) will help L&T to ensure long-term sustainability of order flow. Further, some of these business segments could contribute meaningfully to consolidated revenues and profitability, going forward.

- Certain business segments like nuclear power plants, shipbuilding and defense have witnessed strong support and initial actions from the government; which entails that the first few orders could be received over the next 12-18 months. In the nuclear power segment, L&T has tied up with four global nuclear equipment suppliers to cater to India's planned addition of 16GW of nuclear power by 2020. This will entail investments of Rs1,600b over the next 8-10 years and ordering of these projects is expected from FY11.

- In power equipment, L&T had a good initial success with project wins of 3.3GW BTG in the supercritical segment and additional 1.6GW turbine-generators. This demonstrates the management's ability to identify high growth areas, tie up technological partners, etc.

Service businesses will attain critical scale in next 2-3 years; meaningful value creation possible for parent company

- L&T has presence in financial services (L&T finance/infra finance) and IT/ITES (L&T Infotech). In the last 2-3 years, these businesses have attained critical scale. With L&T's plan to grow these businesses to 40% of group level revenues by FY14, we see substantial organic and inorganic scaling up of these two verticals in the next 2-3 years. L&T is also exploring opportunities to grow inorganically in the IT services segment.

L&T has also forayed into thermal and hydropower project development, and currently has a portfolio of 1.32GW thermal power and 728MW hydro power under development

- L&T has also forayed into thermal and hydropower project development, and currently has a portfolio of 1.32GW thermal power and 728MW hydro power under development. The management has in the past in various media articles stated its intent of setting up ~5GW of power capacity as developer by 2015. Mr Ravi Uppal has been appointed as Managing Director and Chief Executive Officer of L&T Power (Mr Uppal was previously the head of Global Markets and a Member of the Group Executive Committee of the ABB Group). The foray will attempt to leverage L&T's expertise and skill sets in manufacturing supercritical BTG equipment (in JV with Mitsubishi), balance of plants (ash handling, coal handling, etc), electricals (control, instrumentations, switchgears, transmission towers, etc) and civil construction.

Maintain estimates; SOTP-based price target of Rs1,643

We expect L&T to report consolidated net profit of Rs33.4b in FY10 (up 11.2%), Rs42.1b in FY11 (up 26%) and Rs53.1b in FY12 (up 26%). This translates into an EPS of Rs55.5 in FY10 (up 8.2%), Rs70 in FY11 (up 26%) and Rs88.2 in FY12 (up 26%). The stock quotes at 29.3x FY10E, 23.3x FY11E and 18.5x FY12E reported earnings.

We value L&T based on sum of the parts (SOTP) methodology. We arrive at a price target of Rs1,643/share, based on: core business – Rs1,317/share (18x FY12E EPS), L&T Infotech – Rs63/share (12x FY11E EPS), L&T Infrastructure Development Projects – Rs52/share, L&T Finance – Rs29/share, L&T Infrastructure Finance – Rs14/share, International Ventures – Rs68/share, Manufacturing Ventures – Rs113/share and L&T Power (BTG) – Rs68/share (10x FY14E EPS). We have valued L&T IDPL at Rs31b (Rs52/share), comprising of road portfolio: Rs15b (P/BV 1.56x), Ports: Rs3.4b (P/BV 1.3x), Urban Infra: Rs6b (P/BV 1.2x) and Cash: Rs7b (BV). Maintain **Neutral**.

L&T: SUM OF PARTS VALUE

	BUSINESS SEGMENT	METHOD	VALUATION (X)	VALUE (RS M)	VALUE (RS/SH)	RATIONALE
L&T Standalone	Engineering, Const.,& Electricals	FY12E PER (x)	18	792,823	1,317	Premium to industry average Net of dividend received
L&T Infotech (100% stake)	Infotech	FY12E PER (x)	12	37,802	63	At par to niche second tier IT companies
L&T Infrastructure Dev.Projects Ltd.	Infrastructure			31,400	52	Road portfolio Rs15b (P/BV 1.56x), Ports Rs3.4b (P/BV 1.3x), Urban Infra Rs6b (P/BV 1.2x), Cash Rs7b
L&T Finance	Hire Purchase, Leasing, Bill Discounting	Book Value	2	17,525	29	BV of investments till Mar 10; L&T has advantage of catering to in house requirement of L&T's dealers / vendors / customers, etc
L&T Infrastructure Fin.	Infrastructure Fin.	Book Value	2	8,469	14	BV of investments till Mar 10
International Ventures (L&T FZE)		FY12E PER (x)	15	40,936	68	Discount to L&T's valuations
Manufacturing Ventures						
- Power Equipment	Thermal BTG	FY14E PER (x)	10	41,188	68	At par with industry average; FY14 to be the year of meaningful revenue and margin ramp up
- L&T Komatsu	Excavators and Hydraulic System	FY12E PER (x)	15	20,443	17	In line with industry average
- Audco India	Industrial Valves	FY12E PER (x)	15	11,483	10	Revenue growth, margins show consistency
- EWAC Alloys	Welding	FY12E PER (x)	15	5,156	4	In line with industry average
Total					**1,643**	

Source: MOSL

INCOME STATEMENT				(Rs Million)
Y/E MARCH	2009	2010E	2011E	2012E
Total Revenues	**343,248**	**368,945**	**475,540**	**630,448**
Growth Rate (%)	*35.8*	*7.5*	*28.9*	*32.6*
Excise Duty	3,985	4,283	5,520	7,319
Net Revenues	**339,264**	**364,662**	**470,020**	**623,130**
Growth Rate (%)	*36.0*	*7.5*	*28.9*	*32.6*
Manufacturing Expenses	262,320	273,827	353,295	472,228
Staff Cost	19,980	24,975	31,219	39,024
SG&A Expenses	18,640	22,137	29,959	39,718
EBITDA	**38,324**	**43,724**	**55,547**	**72,160**
Change (%)	*32.7*	*14.1*	*27.0*	*29.9*
EBITDA Margin (%)	13.2	14.0	13.5	12.7
Depreciation	2,828	4,223	4,951	5,731
EBIT	**35,495**	**39,501**	**50,596**	**66,429**
Net Interest	3,503	5,130	6,197	7,772
Recurring Other Income	6,451	9,208	9,272	7,968
Non-recurring Other Income	947	0	0	0
Add: Trf to Revaluation Reserv	13	13	13	13
Profit before Tax	**39,404**	**43,592**	**53,684**	**66,638**
Tax	12,312	13,731	16,911	20,991
Effective Tax Rate (%)	*31.2*	*31.5*	*31.5*	*31.5*
Reported Profit	**27,092**	**40,958**	**36,774**	**45,647**
Extra-ordinary Adjustments	7,910	11,098	0	0
Adjusted Profit	**26,968**	**29,860**	**36,774**	**45,647**
Growth (%)	30.5	10.7	23.2	24.1
Consolidated Profit	**30,046**	**33,404**	**42,121**	**53,085**
Growth (%)	*31.1*	*11.2*	*26.1*	*26.0*

BALANCE SHEET				(Rs Million)
Y/E MARCH	2009	2010E	2011E	2012E
Equity Capital	1,171	1,204	1,204	1,204
Reserves and Surplus	123,426	183,981	210,141	242,613
Net Worth	**124,597**	**185,185**	**211,344**	**243,817**
Debt	65,560	81,024	96,024	126,024
Deferred Tax Liability	485	485	485	485
Capital Employed	**190,642**	**266,693**	**307,853**	**370,325**
Gross Fixed Assets	55,905	81,208	95,208	110,208
Less: Depreciation	14,762	18,985	23,935	29,666
Add: Capital WIP	10,803	3,500	4,500	4,500
Net Fixed Assets	**51,946**	**65,723**	**75,772**	**85,042**
Investments	82,637	81,835	92,558	97,223
Inventory	58,051	65,703	88,594	117,453
Sundry Debtors	100,555	111,189	148,525	202,089
Cash & Bank	7,753	58,396	41,165	31,943
Loans & Advances	67,906	78,895	99,997	125,461
Other Current Assets	216	0	0	0
Current Assets	234,480	314,182	378,281	476,947
Current Liabilities	178,424	195,048	238,759	288,887
Net Current Assets	**56,056**	**119,134**	**139,522**	**188,060**
Miscellaneous Expenditure	3	0	0	0
Capital Deployed	**190,642**	**266,693**	**307,853**	**370,325**

E: MOSL Estimates

RATIO				
Y/E MARCH	2009	2010E	2011E	2012E
Basic (Rs)				
Adjusted EPS	**46.0**	**48.2**	**61.1**	**75.8**
Con. EPS (Fully Diluted)	**51.5**	**55.5**	**70.0**	**88.2**
Growth (%)	31.1	7.8	26.1	26.0
Cash Earning per Share	49.9	55.2	69.3	85.4
Book Value	212.7	307.7	351.2	405.1
Dividend Per Share	10.2	12.0	15.3	19.0
Div. Payout (Incl. Div Tax) %	26.5	28.0	28.9	28.9
Valuation (x)				
P/E (Standalone)	35.3	33.7	26.6	21.4
P/E (Consolidated)	31.7	29.3	23.2	18.4
P/E (Consolidated) (Fully Dilute	31.6	29.3	23.2	18.4
Price / CEPS	32.6	29.5	23.5	19.0
EV/EBITDA	26.7	22.6	18.4	14.7
EV/ Sales	3.0	2.7	2.1	1.7
Price / Book Value	7.6	5.3	4.6	4.0
Dividend Yield	0.6	0.7	0.9	1.2
Return Ratio (%)				
RoE	24.5	18.7	18.5	20.1
RoCE	26.0	21.3	20.8	21.9
Turnover Ratios				
Debtors (Days)	106.9	110.0	114.0	117.0
Inventory (Days)	61.7	65.0	68.0	68.0
Asset Turnover (x)	1.8	1.4	1.5	1.7
Leverage Ratio				
Current Ratio (x)	1.3	1.6	1.6	1.7
D/E (x)	0.5	0.4	0.5	0.5

CASHFLOW STATEMENT				(Rs Million)
Y/E MARCH	2009	2010E	2011E	2012E
PBT before EO Items	**39,404**	**43,592**	**53,684**	**66,638**
Add: Depreciation	3,073	4,223	4,951	5,731
Interest	3,503	5,130	6,197	7,772
Less: Direct Taxes Paid	12,312	13,731	16,911	20,991
(Inc)/Dec in WC	-31,720	-12,435	-37,618	-57,760
CF from Operations	**1,948**	**26,778**	**10,303**	**1,389**
(Inc)/Dec in FA	-18,495	-18,000	-15,000	-15,000
(Pur)/Sale of Investments	-13,415	802	-10,723	-4,665
CF from Investments	**-31,910**	**-17,198**	**-25,723**	**-19,665**
(Inc)/Dec in Networth	9,021	39,100	0	0
(Inc)/Dec in Debt	29,720	15,464	15,000	30,000
Less: Interest Paid	3,503	5,130	6,197	7,772
Dividend Paid	7,168	8,370	10,614	13,175
CF from Fin. Activity	**28,071**	**41,063**	**-1,810**	**9,053**
Inc/Dec of Cash	**-1,892**	**50,643**	**-17,231**	**-9,222**
Add: Beginning Balance	9,645	7,753	58,396	41,165
Closing Balance	**7,753**	**58,396**	**41,165**	**31,943**

E: MOSL Estimates

NOTES

For more copies or other information, contact
Institutional: Navin Agarwal. **Retail:** Manish Shah
Phone: (91-22) 39825500 Fax: (91-22) 22885038. E-mail: reports@motilaloswal.com

Motilal Oswal Securities Ltd, 3rd Floor, Hoechst House, Nariman Point, Mumbai 400 021

Disclosure of Interest Statement	Larsen & Toubro
1. Analyst ownership of the stock	No
2. Group/Directors ownership of the stock	No
3. Broking relationship with company covered	No
4. Investment Banking relationship with company covered	No