Daily



**28 December 2006** 

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Indices %Change 27-Dec-06 1mth 3mth 6mth 13,860 36.5 Sensex 0.6 12.1 33.3 Nifty 3,974 0.1 11.0 CNX Midcap 50.2 5,744 1.0 25.3 Banking 7,081 (1.8)20.5 63.8 Capital Goods 9,043 0.5 10.2 37.5 48.1 5,289 2.3 IT 20.5 24.0 Healthcare 3,823 2.3 4.0 15.8 NASDAQ 2,431 1.1 7.4 Dow Jones 12,511 3.2 7.0 14.5

#### Net Inflows Rsbn 26-Dec-06 22-Dec-06 YTD MTD 381.1 FII 0 26 (21.0)Mutual Fund 3 3 3.7 141.3 FII - F&O 22.3 4.3 (2.4)(24.1)

Dr Reddys has received the USFDA approval for Ondansetron HCL tablest 4mg, 8mg 16mg and 24mg dosage forms. The company has received the 180 day exclusively for the product as it was the first to file the product. The market size of the tablet form is USD 639 mn. We have assumed a 40% price erosion and a 50% market share for the same. The company would be able to generate revenues to the tune of USD 180m mn during the exclusively period and an EPS upside of Rs 6.3 for FY2007E and Rs 6.3 for FY 2008E

We have increased our equity by 14.3 mn ADS at USD 16 per ADS .The company is planning to use the funds for capex, geographical expansion, addition of new capabilities and investments in subsidiaries.

Despite greater revenue traction in domestic and CCS business and gains in other income, the recent ADs offering has diluted the earnings. We believe the company would be a Market Performer with a price target of Tss 840 based on 24x FY 2008 E (core EPS Rs 29.7) and a multiple of 20x attrinbuted to the one time Ondansetron exclusivity in  $f D_{\alpha} (f 0)$ 

| Commodity &         | Currency  | 9     | % Chan | ge     |
|---------------------|-----------|-------|--------|--------|
|                     | 27-Dec-06 | 1mth  | 3mth   | 6mth   |
| Crude (US\$/barrel) | 60.4      | 0.1   | (4.5)  | (16.1) |
| Gold (US\$/Oz)      | 627.9     | (1.8) | 4.2    | 8.4    |
| US\$                | 44.4      | (0.6) | (3.3)  | (4.2)  |
| Euro                | 58.4      | (0.4) | 0.3    | 0.2    |

27-Dec-06 26-Dec-06 27-Sep-06 27-Jun-06

| Debt                     |         |       |       |       |
|--------------------------|---------|-------|-------|-------|
| % 8                      | Dec-06  | 1mth  | 3mth  | 6mth  |
| RBI Reverse Repo         | 0.0     | 6.0   | 6.0   | 5.8   |
| 10 yr G-Sec yld          | 7.6     | 7.4   | 7.6   | 8.1   |
| Spread 1 & 10 yr G-Sec   | 0.4     | 0.4   | 0.8   | 1.1   |
| US 10 yr treasury        | 4.7     | 4.5   | 4.7   | 5.2   |
| Surplus liquidity (Rsbn) | (277.7) | 144.7 | 199.6 | 393.6 |
|                          |         |       |       |       |

Dr Reddy Lab(Rs808) BUY **Target Price: Rs840** 

| BSE NSE F&O |       |       |        | FY 2008E (EPS u            | pside of Rs  | 5 6.3).     |           |
|-------------|-------|-------|--------|----------------------------|--------------|-------------|-----------|
| urrency     | %     | Chang | ze     |                            |              |             |           |
| 7-Dec-06    | 1mth  | 3mth  | 6mth   |                            |              |             |           |
| 60.4        | 0.1   | (4.5) | (16.1) |                            |              |             |           |
| 627.9       | (1.8) | 4.2   | 8.4    |                            |              |             |           |
| 44.4        | (0.6) | (3.3) | (4.2)  |                            |              | Indian GAAP | Consolida |
| 58.4        | (0.4) | 0.3   | 0.2    | DRL                        |              | Rs Mn       | FY2       |
|             | . ,   |       |        | Reuters/Bloomberg Code RED | Y.BO/DRRD.IN | Net sales   | 1         |
|             |       |       |        | Market Cap(Rs bn)          | 135.60       | EBITDA      |           |
|             |       |       |        | Market Can(US\$ mn)        | 2020 10      | Not Profit  |           |

|                              |            | Indian GAAP Cons | olidated |        |        |        |         |         |
|------------------------------|------------|------------------|----------|--------|--------|--------|---------|---------|
| DRL                          |            | Rs Mn            | FY2003   | FY2004 | FY2005 | FY2006 | FY2007E | FY2008H |
| Reuters/Bloomberg Code REDY. | BO/DRRD.IN | Net sales        | 17339    | 19418  | 18506  | 23728  | 56446   | 46740   |
| Market Cap(Rs bn)            | 135.60     | EBITDA           | 4367     | 3376   | 1546   | 3382   | 12264   | 9525    |
| Market Cap(US\$ mn)          | 2980.19    | Net Profit       | 3677     | 2623   | 892    | 1311   | 6747    | 4988    |
| Shares Outstanding(mn)       | 167.82     | EPS(Rs)          | 24.0     | 17.1   | 5.8    | 8.5    | 40.2    | 29.7    |
| 52-week High/Low(Rs)         | 877/470    | EPS growth (%)   | -30.8%   | -28.7% | -66.0% | 47.0%  | 371.0%  | -26.1%  |
| Major Shareholders (%)       |            | EBITDA margin(%) | 25.2%    | 17.4%  | 8.4%   | 14.3%  | 21.7%   | 20.4%   |
| Promoters                    | 25.18      | PER(x)           | 33.7     | 47.3   | 139.1  | 94.7   | 20.1    | 27.2    |
| FIIs/NRIs/ADRs               | 50.51      | EV/EBITDA (x)    | 12.6     | 16.0   | 34.9   | 24.2   | 12.4    | 15.1    |
| Banks/FIs/MFs                | 11.85      | P/S (x)          | 6.9      | 6.1    | 6.5    | 5.0    | 2.3     | 2.7     |
| Public                       | 12.46      | RoCE(x)          | 26.3%    | 15.0%  | 3.8%   | 6.8%   | 16.3%   | 11.1%   |
|                              | 100.00     | RoE(%)           | 23.4%    | 14.3%  | 4.6%   | 6.5%   | 23.6%   | 12.9%   |

Source: Company and Karvy Estimates

Turnover

500

400

300 200

100





# BULK DEALS ON NSE - 27 Dec 2006

| Symbol     | Scrip Name               | Client Name                      | Buy/Sell | QuantityTraded | Price |
|------------|--------------------------|----------------------------------|----------|----------------|-------|
| SHIV-VANI  | SHIVVANI OIL&G.ESERLTD   | ZEE SECURITES P LTD              | BUY      | 128,962        | 301.5 |
| MRO-TEK    | MRO-TEK LIMITED          | URMILA DOSHI                     | BUY      | 10,046         | 64.9  |
| IFCI       | IFCI LTD                 | JAYPEE CAPITAL SERVICES LTD.     | BUY      | 10,151,284     | 12.0  |
| SHIV-VANI  | SHIVVANI OIL&G.ESERLTD   | DIMENSIONS INVESTMENT AND SECUR  | BUY      | 15,000         | 308.5 |
| LUMAXIND   | LUMAX INDUSTRIES LTD     | MORGAN STANLEY DEAN WITTER MAUR  | BUY      | 87,000         | 507.9 |
| FOURSOFT   | FOUR SOFT LIMITED        | ASIT C MEHTA INVESTMENT INTERRM  | BUY      | 349,015        | 74.2  |
| PIONEEREMB | PIONEER EMBROIDERIES LTD | SEARCH FINVEST PVT. LTD.         | BUY      | 130,840        | 237.8 |
| GOLDTECH   | GOLDSTONETECHNOLOGIES LT | ASTUTE COMMODITIES & DERIVATIVES | BUY      | 59,883         | 61.1  |
| SPENTEX    | SPENTEX IND. LTD         | USB SECURITIES ASIA LTD A/C SWI  | BUY      | 1,284,991      | 62.3  |
| MADHUCON   | MADHUCON PROJECTS LTD.   | BSMA LIMITED                     | BUY      | 198,800        | 300.0 |
| MRO-TEK    | MRO-TEK LIMITED          | URMILA DOSHI                     | SELL     | 110,045        | 62.1  |
| IFCI       | IFCI LTD                 | JAYPEE CAPITAL SERVICES LTD.     | SELL     | 9,826,601      | 12.0  |
| SHIV-VANI  | SHIVVANI OIL&G.ESERLTD   | DIMENSIONS INVESTMENT AND SECUR  | SELL     | 108,755        | 301.3 |
| FOURSOFT   | FOUR SOFT LIMITED        | KOTAK MAHINDRA (UK)LIMITED A/C   | SELL     | 188,475        | 73.3  |
| FOURSOFT   | FOUR SOFT LIMITED        | ASIT C MEHTA INVESTMENT INTERRM  | SELL     | 349,015        | 74.0  |
| PIONEEREMB | PIONEER EMBROIDERIES LTD | SEARCH FINVEST PVT. LTD.         | SELL     | 175,840        | 240.4 |
| SPENTEX    | SPENTEX IND. LTD         | SUNDARAM MUTUAL FUND             | SELL     | 400,000        | 62.3  |
| SPENTEX    | SPENTEX IND. LTD         | AMIT SURESH SETHI                | SELL     | 460,286        | 62.3  |
| MADHUCON   | MADHUCON PROJECTS LTD.   | SUNDARAM MUTUAL FUND             | SELL     | 200,000        | 300.0 |

Source: NSE



## BULK DEALS ON BSE - 27 Dec 2006

| Symbol           | Scrip Name                 | Client Name                                       | Buy/Sell | Quantity Traded        | Price          |
|------------------|----------------------------|---|----------|------------------------|----------------|
| 511706           | ACTION FIN                 | MANOJA SHAH                                       | В        | 331,174                | 0.6            |
| 517096           | APLAB LTD                  | ROHNIL R BORADIA                                  | В        | 98,851                 | 133.0          |
| 517096           | APLABITD                   | ROHNIL R BORADIA                                  | S        | 98,851                 | 133.5          |
| 508664           | BESTE.HOTEL                | PIYUSH MAHASUKHLAL SHAH                           | B        | 13,000                 | 56.7           |
| 532386           | CALFNIA SOF                | KOTHARI PRODUCTS LTD                              | S        | 45,000                 | 75.8           |
| 531216           | COMFORTINTC                | JAGDISH CHANDRA BANSAL                            | S        | 34,000                 | 17.0           |
| 502820           | DCM LIMITED                | RELIANCE CAPITAL TRUSTEE                          | B<br>B   | 117,046                | 76.5           |
| 504351<br>500630 | EMPOWER INDS               | BHAVESH PRAKASH PABARI                            | В        | 50,000                 | 11.4<br>39.9   |
| 500630           | ESSAR SHIP<br>ESSAR SHIP   | ECL FINANCE LIMITED<br>GOLDMAN SACH               | S        | 2,200,000<br>2,535,743 | 39.9<br>40.0   |
| 513579           | FOUNDRY FUEL               | BAL BINODE BAJORIA                                | S        | 30,900                 | 40.0           |
| 531137           | GEMSTONE INV               | BCB FINANCE P LTD                                 | B        | 16,900                 | 11.8           |
| 532145           | H.S.INDIA                  | CHETAN DONGRA HUF                                 | B        | 86,000                 | 20.0           |
| 532145           | H.S.INDIA                  | CHETAN DOGRA                                      | S        | 115,000                | 19.7           |
| 509597           | HARDCASWAUD                | MAXIMUS MULTITRADE LTD                            | B        | 5,001                  | 248.1          |
| 509597           | HARDCASWAUD                | MAXIMUS MULTITRADE LTD                            | S        | 5,001                  | 269.0          |
| 512185           | IOL BROADBAN               | GOLDMAN SACHS INVESTMENT                          | S        | 102,305                | 240.1          |
| 531373           | KOTAWALA(I)                | HITESH JHAVERI                                    | B        | 30,030                 | 86.6           |
| 523792           | MAZDA LTD                  | HARSIDDH ONLINE                                   | S        | 36,873                 | 182.0          |
| 532629           | MCNALLYBHA                 | GUJARAT FLUORO CHEMICALS                          | S        | 160,000                | 158.9          |
| 511276           | MEFCOM AGR I               | ISF SECURITIES LTD                                | S        | 65,000                 | 140.1          |
| 531453           | MOHIT INDUST               | SHAH MANISH RATILAL                               | В        | 37,000                 | 61.9           |
| 531453           | MOHIT INDUST               | CHANDRAKANT BHOGILAL SHAH                         | В        | 50,000                 | 61.6           |
| 531453           | MOHIT INDUST               | SHAH MANISH RATILAL                               | S        | 37,000                 | 61.8           |
| 519494           | N K INDUSTR                | KOTAK MAHINDRA BANK LIMIT                         | S        | 50,000                 | 14.0           |
| 532722           | NITCOTILES                 | MARUTI SECURITIES LTD                             | В        | 253,934                | 264.4          |
| 532722           | NITCOTILES                 | INDO DISTILLATION COMPANY                         | S        | 200,000                | 265.0          |
| 532722           | NITCOTILES                 | MARUTI SECURITIES LTD                             | S        | 190,372                | 259.4          |
| 531769           | PFL INFOTECH               | CHANDRAKANTH BHAGILAL SHA                         | В        | 40,000                 | 7.1            |
| 514300           | PIONER EMBRO               | ADMIXVINIMAY PVT LTD                              | В        | 58,687                 | 238.4          |
| 514300           | PIONER EMBRO               | SEARCH FINVEST LIMITED                            | В        | 122,683                | 237.4          |
| 514300           | PIONER EMBRO               | ADMIXVINIMAY PVT LTD                              | S        | 58,687                 | 237.6          |
| 514300           | PIONER EMBRO               | SEARCH FINVEST LIMITED                            | S        | 132,683                | 238.9          |
| 532690           | RAMSARUP IND               | MANULIFE GLOBAL FUND INDI                         | В        | 122,000                | 151.4          |
| 531215           | RTS POWER CO               | RANJEET SINGH LODHA                               | В        | 30,000                 | 112.7          |
| 531898           | SANGUINE MD                | RAMNIKLALKUNVERJI SHETHIA                         | B<br>S   | 43,919                 | 47.6           |
| 531898<br>590034 | SANGUINE MD<br>SHARON BIO  | RAMNIKLALKUNVERJI SHETHIA<br>MICRO MANAGEMENT LTD | B        | 43,919<br>83,740       | 47.7<br>178.9  |
| 590034<br>590034 | SHARON BIO                 | SOVINTRADING PVT.LTD.                             | S        | 54,000                 | 178.9          |
| 511413           | SHARYAN RESO               | VIJAY K.CHORARIA                                  | B        | 131,585                | 262.0          |
| 511413           | SHARYAN RESO               | PADAM BAID  | S        | 108,610                | 262.0          |
| 507446           | SIMBHAOLSU                 | UBS SECURITIES ASIA LIMIT                         | S        | 136,996                | 58.8           |
| 508976           | SPANCTELESY                | ASHITA BHAVIN PAREKH                              | B        | 100,000                | 188.0          |
| 502465           | SPECIALITY                 | HONEYVICK ENTERPRISES P L                         | В        | 36,430                 | 44.6           |
| 502465           | SPECIALITY                 | RAMUBEN LAKHAMSHI SHAH                            | S        | 50,000                 | 46.6           |
| 502465           | SPECIALITY                 | MANILAL M SHAH                                    | S        | 100,000                | 47.7           |
| 502465           | SPECIALITY                 | JIGNESH LAKHAMSHI SHAH                            | S        | 75,000                 | 41.9           |
| 502465           | SPECIALITY                 | HONEYVICK ENTERPRISES P L                         | S        | 77,529                 | 47.6           |
| 514211           | SUMEET INDUS               | <b>RAMNIKLALKUNVERJI SHETHIA</b>                  | В        | 119,650                | 15.6           |
| 514211           | SUMEET INDUS               | MASTER FINLEASE LTD                               | В        | 179,808                | 15.7           |
| 514211           | SUMEET INDUS               | <b>RAMNIKLALKUNVERJI SHETHIA</b>                  | S        | 119,650                | 45.6           |
| 514211           | SUMEET INDUS               | MASTER FINLEASE LTD                               | S        | 179,808                | 15.8           |
| 523842           | SUPER TANN I               | KATAYUN MAHIYAR DASTOOR                           | В        | 19,350                 | 55.3           |
| 523842           | SUPER TANN I               | NCJAIN  | В        | 32,031                 | 56.0           |
| 523842           | SUPER TANN I               | GIRISH B SHAH                                     | В        | 42,721                 | 58.4           |
| 523842           | SUPER TANN I               | HONEYVICK ENTERPRISES P L                         | В        | 207,003                | 55.5           |
| 523842           | SUPERTANNI                 | KATAYUN MAHIYAR DASTOOR                           | S        | 19,350                 | 56.2           |
| 523842           | SUPERTANNI                 | NCJAIN  | S        | 32,031                 | 57.3           |
| 523842           | SUPERTANNI                 | GIRISH B SHAH                                     | S        | 42,721                 | 53.1           |
| 523842           | SUPERTANNI                 | HONEYVICK ENTERPRISES P L                         | S        | 207,003                | 55.8           |
| 531499           | SYBLY INDUSR               | EVOLUTION CORPORATE SERVI                         | В        | 39,478                 | 6.3            |
| 531499           | SYBLY INDUSR               | EVOLUTION CORPORATE SERVI                         | S        | 38,705                 | 6.3            |
| 532299           | TEL EIGHTEEN               | H.J.SECURITIES PVT.LTD.                           | В        | 440,598                | 603.4          |
| 532299           | TEL EIGHTEEN               | LAXMISHIVANAND MANKEKAR                           | B        | 350,000                | 587.9          |
| 532299           | TELEIGHTEEN                | H.J.SECURITIES PVT.LTD.                           | S        | 440,598                | 604.1          |
| 700140           |                            |   |          |                        |                |
| 506142<br>506142 | VYAPAR INDS<br>VYAPAR INDS | HUSSAIN ABBAS RASSAI<br>MARCONI INVESTMENTS LTD.  | S<br>S   | 41,000<br>38,170       | 123.0<br>123.0 |

Source: BSE



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| Stock Ratings |   | Absolute Returns | Stock Ratings    |   | Absolute Returns |
|---------------|---|------------------|------------------|---|------------------|
| Buy           | : | > 25%            | Market Performer | : | 0 - 15%          |
| Out Performer | : | 16 - 25%         | Under Performer  | : | < 0%             |

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