#### **Opening Bell**



**January 19, 2011** 

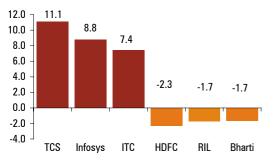
# Index Movement (past 5 days) 5950 5850 5750 5650 19000 18500 18500

Institutional Activity		
18-Jan-2011	FIIs	DIIs
Net flows (₹ cr)	72.5	-26.2

NSE (LHS)

## What's moving Nifty (top 3)

BSE (RHS)



Advance/ Decline								
	Adv.	%	Dec.	%	Unch.	Total		
BSE	1526	51.0	1368	45.7	100	2994		
NSE	755	52.2	641	44.3	51	1447		
Total	2281	51.4	2009	45.2	151	4441		

ADRs (\$)			
	Price	Change	change (%)
HDFC Bk Ltd	150.0	-0.1	0.0
Dr Reddys Labs	37.3	0.6	1.5
Tata Motors	26.5	-0.1	-0.4
ICICI Bank Ltd	45.4	0.3	0.8
Infosys	71.1	0.3	0.5
Wipro	15.1	0.1	0.9
Satyam Comp	0.0	0.0	0.0
MTNL	2.3	-0.1	-3.3

#### **Key Points**

- Market outlook Open flat on mixed global cues
- Positive US economic data, domestic corporate results
- Negative Sustained rise in commodity prices

#### Market Outlook

- Indian markets are expected to open flat on account of mixed global cues. In Thursday's session, the Indian markets closed on a positive note after a strong trading session. After witnessing some consolidation in the previous session, the Indian market bounced back sharply on Tuesday on a strong set of Q3 numbers from TCS. The company reported a 30% rise in third-quarter net profit and gained 5.5% to register a new 52-week high. IT, banking and metal stocks were among the major gainers in trade. Among metal stocks, Tata Steel, Hindalco, Jindal Steel and Sterlite posted decent gains. The Sensex gained by 210 points or 1.1% to 19092 and the Nifty gained by 69 points or 1.2% to 5724. The Sensex is expected to find support at 19000 and 18930 and resistance at 19120 and 19200. The Nifty is expected to find support at 5700 and 5670 and resistance at 5730 and 5750
- US markets ended the trading session on a positive note with dollar weakness spurring some buying interest in equities, particularly gold and metal stocks. However, disappointing earnings numbers from Citigroup and Delta Air Lines drove losses in the banking and airline sectors. In economic news, the New York Federal Reserve said its general business conditions index rose to 11.9 in January from a revised 9.9 in December, with a positive reading indicating growth in regional manufacturing activity. Economists had expected the index to rise to 12.0. Among corporate news, Delta Airlines reported adjusted fourth quarter earnings of \$0.19 per share, well below forecasts for \$0.26 per share but its sales grew to \$7.79 billion, topping expectations for revenues of \$7.73 billion. The Dow gained by 51 points or 0.4% to 11838, the Nasdaq gained by 11 points or 0.4% to 2766 and the S&P 500 gained by 2 points or 0.1% to 1295

News: 3i Infotech, Jindal Power, Tulip Telecom

#### What's Inside

Initiating Coverage – Jyothy Laboratories

Result Update - TCS

Markets							
	Close	Previous	Change	Chg(%)	MTD(%)	YTD(%)	PE (1yr fwd)
Sensex	19092.1	18882.3	209.8	1.1	-6.9	-6.9	15.6
Nifty	5724.1	5654.8	69.3	1.2	-6.7	-6.7	16.2
SGX Nifty	5718.0	5738.0	-20.0	-0.3		-7.5	16.2
US							
Dow Jones	11837.9	11787.4	50.6	0.4	1.8	2.2	12.4
Nasdaq	2765.9	2755.3	10.5	0.4		4.3	
S&P	1295.02	1293.2	1.8	0.1	2.8	3.0	13.3
Asia							
Nikkei	10538.93	10519.0	20.0	0.2	2.8	3.0	15.5
Kospi	2105.7	2096.5	9.3	0.4	2.2	1.7	10.2
Shanghai	2710.38	2709.0	1.4	0.1		-3.5	
Europe							
France	4012.7	3975.4	37.3	0.9	NA	5.5	NA
Germany	7143.5	7078.1	65.4	0.9	NA	3.3	NA
U.K.	6056.4	5985.7	70.7	1.2	1.5	2.7	10.6



#### **Technical Outlook**

#### January 19, 2011

Sensex: We said, "Though a retest of 19000 cannot be ruled out... bears appear more powerful at this stage." The Sensex traded volatile in a smaller range, tested an upside of about 19000 but closed flat at the end. While the IT Index gained 1.7%, the Realty Index lost 2.3%. The Small-Cap Index shaved off 1.4% with the A/D ratio remaining negative 1:3.

The action formed a High Wave, a candle with a small body and shadows on both sides. It indicates volatile trading in a small range and also indecisiveness. Its high/low of 19019 and 18779 could provide clues today. Above 19019-50, expect some attempt towards the Red falling line. Below 18750-79, however, the weakness may continue.



Pivot Points						
Index/Stocks	Close	<b>S</b> 1	S2	R1	R2	Trend
SENSEX	19092.05	19070.40	19023.60	19163.95	19236.65	+ve
NIFTY	5724.05	5716.35	5701.50	5745.95	5768.10	+ve
ACC	1029.15	1026.30	1020.05	1038.75	1044.65	+ve
ANDHRA BANK	125.65	124.75	123.65	126.90	127.95	Neutral
ARVIND	59.95	59.50	58.90	60.75	61.40	Neutral
BAJAJ AUTO	1294.70	1290.85	1282.90	1306.75	1319.85	+ve
BALAJI TELE	36.45	36.45	36.25	36.80	37.20	+ve
BOB	812.90	796.10	788.90	817.45	828.15	-ve
BOI	437.75	437.85	434.90	443.80	451.85	+ve
BEL	1688.95	1678.65	1671.55	1691.65	1698.15	-ve
BPCL	589.40	586.40	583.55	592.10	594.95	Neutral
BHEL	2192.50	2192.75	2188.65	2200.95	2208.65	+ve
CANARA BANK	536.25	536.00	531.75	544.50	550.85	+ve
CENTURY TEXT.	358.65	356.80	353.85	362.75	365.75	Neutral
CIPLA	354.60	353.80	351.40	358.60	361.40	+ve
DR.REDDY'S LAB.	1671.65	1665.95	1651.75	1694.40	1709.65	+ve
GAIL	478.25	469.15	463.95	479.15	484.15	-ve
GEOMETRIC	75.60	74.45	73.50	75.85	76.55	-ve

Add

₹ 292

18.1

19.4

19.9

12-15 months

## **Initiating Coverage**

Rating matrix

Target Period Potential Upside

EPS (₹)

Rating

Target



**January 18, 2011** 

## **Jyothy Laboratories (JYOLAB)**

₹ 276

#### YoY Growth (%) FY12E FY13E (YoY Growth) FY10 **FY11E** 18.3 Net Sales 64.5 20.4 20.9 **EBITDA** 88.3 15.9 22.8 21.3 Net Profit 88.3 15.9 22.8 21.3

96.2 \*2010 growth percentage is calculated over 9 months 2009 data; hence not comparable

Current & Target Multiples							
	FY10	FY11E	FY12E	FY13E			
P/E	26.7	25.1	21.0	17.5			
Target P/E	28.2	26.5	22.2	18.5			
EV / EBITDA	23.2	19.4	15.5	12.6			
Target EV / EBITDA	24.5	20.5	16.5	13.3			
Price to Book Value	5.2	3.1	2.9	2.7			

Stock data	
Bloomberg/Reuters Code	JYL IB. / JYOI.NS
Sensex	18874.1
Average volumes	46009.0
Market Cap (₹ crore)	2233.5
52 week H/L	318 / 156
Equity Capital (₹ crore)	8.1
Promoter's Stake (%)	70
FII Holding (%)	11.2
DII Holding (%)	18.0

#### Price movement 7,000 350 6.000 300 5 000 250 4.000 200 3.000 150 2.000 100 1,000 50 0 Price (R.H.S) Nifty (L.H.S)

Comparable Return Matrix (%)								
Return %	1M	3M	6M	12M				
Jyothy Laboratories Ltd	3.0	(2.3)	2.1	64.3				
Emami	(1.5)	(15.6)	(3.1)	53.7				
Godrej Consumer	5.0	(0.1)	14.5	49.1				
HUL	1.4	1.1	17.4	18.2				

#### Analyst's name

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## Expanding on existing brand equity...

Leveraging on its strong brand equity of 'Ujala', Jyothy Laboratories (JLL) has diversified from a single brand and single product into a multiproduct company. Remaining a niche player in segments (liquid whitener, fabric enhancer, mosquito repellent coils and dishwashing bars), JLL's brands (Ujala, Maxo and Exo) have grown at a CAGR of 25.8% from FY08-10. With the extension into detergents, aerosols and fabric wash we believe the company would continue to grow at a CAGR of 19.6% from FY11-13E. We are initiating coverage on the stock with an ADD rating.

#### Extension of brands to drive revenue growth

Capitalising on its brand equity in Ujala (72% market share) and Maxo (21% market share), JLL has expanded its portfolio to washing powders, fabric enhancer, aerosols and outdoor mosquito repellent products. The increasing demand for these products and the company's aggressive marketing initiatives would be key drivers for the brand's performance. The venture into the niche fabric wash segment through JFSL, that has relatively less competition and attractive opportunity, would further help JLL to witness the expected CAGR (FY11-13E) of 19.6%.

#### Margin concerns to prevail

Rising material costs (especially crude that has touched \$92/bbl) and increasing advertisement expenses (from 8% in FY10 to ~9.5% in FY11E) for the promotion of its new products and launching products nationally would continue to keep margins lower at ~15%. Moreover, with intensifying competition (especially in detergents and coils that are highly price sensitive) pricing would be a challenge to maintain sales (volume) growth. Higher operating margins (~36% as in FY10) in JFSL could also get trimmed with increasing competition due to the attractive valuation.

#### Valuation

At the CMP of ₹276, the stock is trading at 25.1x its FY11E EPS of ₹11 and 21x its FY12E EPS of ₹ 13. With the company's expansion into detergents, fabric wash, aerosols & outdoor repellent products, we have valued the stock at 22x its FY12E EPS, arriving at a fair value of ₹ 292. Also, on comparison with the FMCG Index, JLL is trading at 21.4x its FY12E EPS while the FMCG index is trading at 27x its one year forward earnings (estimated). With JLL being a relatively smaller player and in its nascent stage, we believe the discount of ~20% to the index is justified. We are initiating coverage on the stock with an ADD rating.

Exhibit 1: Financial Performa	ance				
	FY09*	FY10	FY11E	FY12E	FY13E
Net Sales (₹ Crore)	363.5	598.1	719.9	870.1	1,029.2
EBITDA (₹ Crore)	48.8	91.8	106.4	130.6	158.4
PAT (₹ Crore)	38.4	75.3	88.9	106.2	127.3
EPS (₹)	5.3	10.4	11.0	13.2	15.8
Price / Book (x)	5.8	5.2	3.1	2.9	2.7
EV/EBITDA (x)	43.7	23.2	19.4	15.5	12.6
RoCE (%)	11.9	20.0	12.8	15.0	16.9
RoE (%)	11.1	19.4	12.3	13.8	15.2
ROE (%)	11.1	19.4	12.3	13.8	

\*2009 figures are for 9 months from June, 2008 to March, 2009

Source: Company, ICICIdirect.com Research

## **Result Update**

Potential Upside



**January 18, 2011** 

## **Tata Consultancy Services (TCS)**

₹ 1138

#### WHAT'S CHANGED...

PRICE TARGET	Changed from ₹ 1210 to ₹ 1280
EPS (FY11E)	Changed from ₹ 42.5 to ₹ 43.6
EPS (FY12E)	Changed from ₹ 48 to ₹ 49
EPS (FY13E)	Changed from ₹ 57 to ₹ 58
RATING	Changed from Add to Buy

## Raising estimates, price target...

While historically Infosys was the preferred portfolio pick among Indian outsourcers due to known reasons, six quarters of relative outperformance, by TCS could alter that view (Figure 1). Further, TCS, to a great extent, appears a cohesive unit under Chandra. Finally, though a lack of ADR could hinder our belief, we believe portfolio buying led by preference shift within Tier I vendors, could lead to a rerating of the stock. Consequently, we are raising our FY12E and FY13E EPS estimates and our price target to ₹ 1280 from ₹ 1210 earlier.

Exhibit 1: TCS continues its relative outperformance							
	Q2FY10	Q3FY10	Q4FY10	Q1FY11	Q2FY11	Q3FY11	
Volume Growth, %							
TCS	5.0	6.6	4.0	8.1	11.2	5.7	
Infosys	2.3	6.1	5.2	7.6	7.2	3.1	
EBIT Margins, %							
TCS	26.3	27.3	27.5	27.1	28.0	28.1	
Infosys	30.3	31.1	30.1	28.3	30.2	30.2	
EBIT Margin Delta	-4.0	-3.8	-2.6	-1.2	-2.2	-2.1	

Source: Company, ICICIdirect.com Research

#### Solid beat

TCS reported 7% US\$ revenue growth in Q3FY11 led by a strong 5.7% volume growth and beat our as well as consensus estimates. Indian GAAP revenues grew 4.1% QoQ and 26.3% YoY to ₹ 9,663 crore. At ₹ 2,713 crore, EBIT was higher relative to our ₹ 2,630 crore estimate on higher EBIT margin of 28.1% vs. our 27.5% estimate. The company earned ₹ 11.9 in earnings aided by F/X, treasury gains.

#### Valuation

We are raising our estimates and expect TCS to report US dollar revenue growth of 23.6% CAGR vs. 23% CAGR earlier over FY10-FY12E. Further, we have revised EPS estimate for FY12E and FY13E by 2% and 1.7%, respectively. Finally, we value TCS at ₹ 1,280 (₹ 1,210 earlier) i.e. at 22x FY13E EPS estimate of ₹ 49 (₹ 48) and upgrade to **BUY** from ADD rating.

Exhibit 2: Financial Performance						
(₹ Crore)	Q3FY11	Q3FY11E	Q2FY11	Q3FY10	QoQ(Ch %)	YoY(Ch%)
Net Sales	9,663.4	9,565.0	9,284.5	7,649.9	4.1	26.3
EBITDA Margin (%)	30.2	29.5	30.0	29.7	15 bps up	50 bps up
Depreciation	204.1	191.3	188.6	182.9	8.2	11.6
Other Income	181.7	34.3	33.7	56.9	439.2	219.3
Reported PAT	2,330.2	2,138.4	2,106.5	1,797.2	10.6	29.7
EPS (₹)	11.9	10.9	10.8	9.2	10.6	29.7

Source: Company, ICICIdirect.com Research

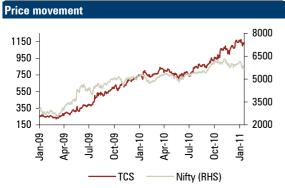
Rating matrix			
Rating	:	Buy	
Target	:	₹ 1280	
Target Period	:	12 months	

12%

Key Financials				
(₹ Crore)	FY10	FY11E	FY12E	FY13E
Net Sales	30028	37148	43142	49251
EBITDA	8679	10951	12238	14634
EBITDA margin(%)	29	29	28	30
Net Profit	6873	8525	9587	11343
EPS (₹)	35	44	49	58

Valuation summary				
	FY10	FY11E	FY12E	FY13E
PE (x)	32.4	26.1	23.2	19.6
Target PE (x)	36.4	29.4	26.1	22.1
EV to EBITDA (x)	24.9	19.7	17.7	14.8
Price to book (x)	12.1	9.2	7.2	5.8
RoNW (%)	37.4	35.2	31.1	31.1
RoCE (%)	42.2	40.9	36.1	36.1

Stock data	
Market Capitalisation	₹ 222,612 crore
Debt (Sep-10)	₹ 382.1 crore
Cash (Sep-10)	₹ 6.824.4 crore
EV	₹ 216,169 crore
52 week H/L (₹)	1187 / 685
Equity capital	₹ 195.7 crore
Face value	₹1
DII Holding (%)	7.9
FII Holding (%)	12.8



#### Analyst's name

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India VIX					
Open	High	Low	Current	Previous	% Change
23.6	23.6	21.4	21.5	23.6	-9.0

Cumulative FII positions, as percentage of total gross market position in the derivative segment as on January

17, 2011, were 32.53%

#### **Derivative Statistics**

Nifty / India VIX



#### Trading activity in capital markets (in ₹ crore)

Category	Buy Value	Sell Value	Net Value
FII	2700	2627	73
DII	1150	1176	-26
Total	3850	3803	47



0ct-10

Nov-10

Dec-10

Currencies	Close Pre.		C	hange	1
			1 m	3m	6m
EURO	1.34	1.34	0.03	-0.02	-0.08
GBP	1.60	1.60	0.05	0.00	-0.02
YEN	82.24	82.61	-1.49	-1.27	2.39
AUD	1.00	1.00	0.01	0.01	0.02
CAD	0.99	0.99	-0.03	-0.03	-0.01
CHF	0.96	0.96	0.00	-0.03	0.00
INR	45.24	45.43	-0.10	-0.01	1.04

with base currency as USD

The Indian rupee appreciated marginally due to weakness in the US dollar

The annual inflation rate for December 2010 increased by 101 basis points to 8.49%

G-Sec	Yield	Yield (%)		ange (b <sub>l</sub>	os)
	Close	Prev	1m	3m	6m
1 Yr	7.65	7.56	26	99	183
2 Yr	7.77	7.74	28	64	128
5 Yr	8.07	8.07	22	25	65
10 Yr	8.19	8.23	27	11	52

#### **Economic Indicators**

₹/\$

50

48 
46 
44 
42 -

Source: Reuters

40 + 01-naL

Feb-10

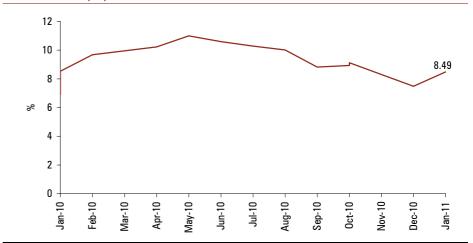
Apr-10

May-10

Jun-10

Jul-10

#### WPI Inflation (%)



Source: Reuters

#### G sec yield (%)



Source: Reuters



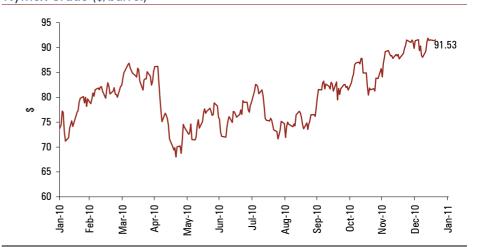
Crude oil prices gained on a positive US economic outlook

Gold prices appreciated due to weakness in the US dollar

Copper prices declined on reports that Chile's copper output is expected to grow by 8% in 2011

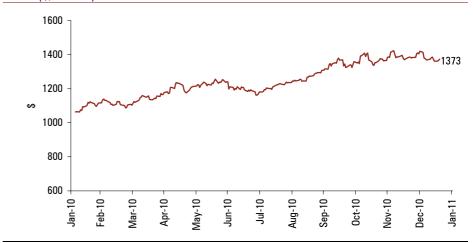
#### Commodities

#### Nymex Crude (\$/barrel)



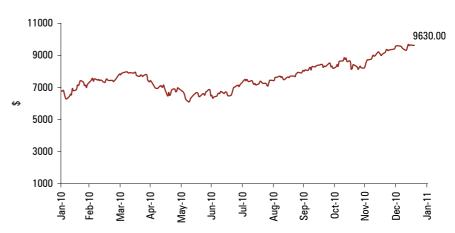
Source: Reuters

#### Gold (\$/ounce)



Source: Reuters

#### Copper (\$/tonne)



Source: Reuters

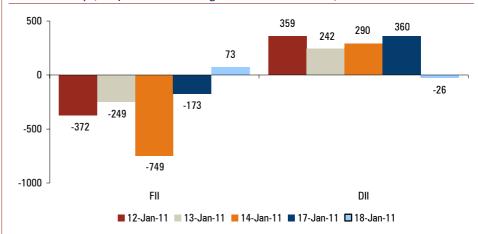
\*Data for 30th Novemeber, 2010 could not be updated due to technical reasons

Gold & Silver – US\$/troy oz Copper & Nickel – US\$/tonne



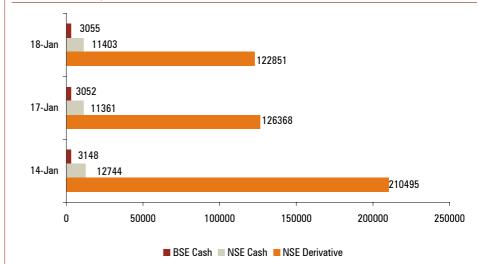
#### **Market Indicators**

#### Fund activity (for past five trading sessions in ₹ crore)



Source: BSE

#### Turnover analysis (in ₹ crore)



Source: Reuters, NSE

#### **Sector Statistics**

Capital Goods	13681.8	13656.2	25.5	0.2	8659
IT	6720.8	6550.2	170.6	2.6	1586
FMCG	3646.4	3591.7	54.7	1.5	835
Metals	16528.7	16155.4	373.4	2.3	5771
Oil & Gas	9931.4	9943.8	-12.4	-0.1	1403
PSU	8747.6	8698.0	49.7	0.6	9159
Banks	12048.5	11878.1	170.4	1.4	3745
Mid Cap	7155.4	7123.2	32.2	0.5	54221
BSE100	9944.2	9838.0	106.3	1.1	45320
Healthcare	6551.2	6445.5	105.7	1.6	4559
Auto	9292.2	9251.6	40.6	0.4	7620
BSE Small Cap	8893.3	8868.2	25.1	0.3	93633
Consumer Durables	6049.6	5972.2	77.4	1.3	3501
Real Estate	2472.4	2464.6	7.8	0.3	6625

Source: Reuters



#### Bulk/ Block Deal

rian de la companya d				
January 18, 2011				
Rcl Foods	Ashwin Rathi	Sell	23991	31.1
Simmonds Marshall	Parmatma Investments Private Ltd	Buy	107000	37.0
Simmonds Marshall	Sanjay Suresh Kilachand	Sell	107000	37.0
Volant Textile	Praveen Kumar Arora	Buy	100000	48.0
Elegant Marb	Niraj Mansukhlal Ved	Buy	68000	48.3
Elegant Marb	Elia Construction Private Limited	Buy	71901	48.4
Elegant Marb	Sapna Niraj Ved	Buy	89000	48.9
Elegant Marb	Saumik Doshi	Sell	110712	48.9
Onward Tech	Tejing Dalpatbhai Patel	Sell	71717	50.0
Modern Steel	Hardik Rashmikant Panchal	Buy	62080	57.4
Vax Housing	Hemlata Vishnubhai Gupta	Sell	50000	61.3
Vax Housing	Mehul Pranlal Mehta	Buy	30343	61.9
Vax Housing	Harsha Mayurbhai Sheth	Buy	46000	62.1
Vax Housing	Vijaysingh Nanusingh Rathod	Sell	38000	62.3
Usher Agro	Raga Finvest Limited	Sell	212408	93.6
Gcv Services	Khodiyar Polymers Private Ltd	Sell	125000	105.5
Pfl Infotech	Tripurari Properties Private Limited	Buy	43282	119.2
Ashiana Hous	M3 Investment Private Limited	Buy	200156	140.0
Ashiana Hous	Ashiana Ret Villages Limited	Sell	200500	140.0
Parichay Invest	Shyam Construction	Buy	11050	178.7
NSE				
Agre Developers Ltd	Dsp Blackrock Mutual Fund	Sell	61129	48.0
Agre Developers Ltd	Sanghai Commercial And Credits	Buy	150020	48.9
Agre Developers Ltd	Bp Fintrade Private Limited	Sell	63960	49.8



#### News & Views

**3i Infotech** has said that the company has won a major contract in the health care sector from Manipal Health Enterprises Pvt Ltd to provide end-to-end IT Infrastructure solutions.



**Jindal Power** has said that it intends to mop up ₹ 7000 crore with its IPO, which is set to hit the market by April 2011. Anand Goel, Director, Jindal Power, has said the company has the necessary clearances and the IPO will depend on market conditions. The proceeds from the IPO would be utilised to partially fund the ₹ 22000 crore expansion projects of the company.



Tulip Telecom, an enterprise data service provider, has said it has acquired SADA IT Parks Pvt Ltd's data centre in Bangalore for ₹ 230 crore. The acquisition was done through its unit Tulip Data Centre Services Pvt Ltd. The company also intends to set up a 900000 sq ft data centre in Bangalore at a total investment of ₹ 900 crore over three years.



#### Domestic Events Calendar (Jan 17 – Jan 21, 2011)

Date	Event
20-Jan	Food Articles WPI YoY
20-Jan	Fuel Power Light WPI YoY
20-Jan	Primary Articles WPI YoY

#### Global Events Calendar (Jan 17 – Jan 21, 2011)

Date	Event
20-Jan	China GDP (YoY) (Q4)
20-Jan	US Initial Jobless Claims (Jan 15)
20-Jan	US Continuing Jobless Claims (Jan 8)
20-Jan	US Existing Home Sales (MoM) (Dec)

#### Domestic Corporate Events Calendar (Jan 17 – Jan 21, 2011)

Date	Company	Event			
17-Jan	Ruchi Soya	Quarterly Results			
17-Jan	TCS	Quarterly Results & 3rd Interim Dividend			
17-Jan	Axis Bank	Quarterly Results			
17-Jan	L&T	Quarterly Results			
18-Jan	Exide Industries	Quarterly Results			
18-Jan	GAIL	Quarterly Results			
19-Jan	Bajaj Auto	Quarterly Results			
19-Jan	HCL Tech	Quarterly Results & 2nd Interim Dividend			
19-Jan	LIC Housing Finance	Quarterly Results			
19-Jan	Hindustan Zinc	Quarterly Results, Stock Split & Bonus			
20-Jan	TVS Motor	Quarterly Results & Interim Dividend			
20-Jan	BIOCON	Quarterly Results			
21-Jan	Tech Mahindra	Quarterly Results			
21-Jan	Wipro	Quarterly Results			
21-Jan	HCC	Quarterly Results			
21-Jan	BHEL	Quarterly Results			
21-Jan	Bank of India	Quarterly Results			
21-Jan	PNB	Quarterly Results			
21-Jan	Corporation Bank	Quarterly Results			
22-Jan	SBI	Quarterly Results			



## **Rating Changes**

18-Jan-10 Jaiprakash Power ventures       Add       Buy       50         18-Jan-10 TCS       Add       Buy       1138 12         03-Dec-10 Bajaj Hindusthan       Sell       Reduce       114 1         02-Dec-10 Sesa Goa       Buy       Reduce       303 2         22-Nov-10 Dabur       Add       Buy       96 1	60 59 80 05 32 06 03
18-Jan-10 Jaiprakash Power ventures       Add       Buy       50         18-Jan-10 TCS       Add       Buy       1138 12         03-Dec-10 Bajaj Hindusthan       Sell       Reduce       114 1         02-Dec-10 Sesa Goa       Buy       Reduce       303 2         22-Nov-10 Dabur       Add       Buy       96 1	59 30 55 32 66 33 66 37
18-Jan-10 TCS         Add         Buy         1138 12           03-Dec-10 Bajaj Hindusthan         Sell         Reduce         114 1           02-Dec-10 Sesa Goa         Buy         Reduce         303 2           22-Nov-10 Dabur         Add         Buy         96 1	30 05 32 06 03 06 37
03-Dec-10 Bajaj Hindusthan         Sell         Reduce         114         1           02-Dec-10 Sesa Goa         Buy         Reduce         303         2           22-Nov-10 Dabur         Add         Buy         96         1	05 32 06 03 06 37
02-Dec-10 Sesa Goa         Buy         Reduce         303         2           22-Nov-10 Dabur         Add         Buy         96         1	32 06 03 06 37
22-Nov-10 Dabur Add Buy 96 1	06 03 06 37
,	)3 )6 37
22-Nov-10 Balrampur Chini Buy Strong Buy 79 1	)6 37
, , , , , , , , , , , , , , , , , , , ,	37
19-Nov-10 MAN Industries Buy Add 97 1	
19-Nov-10 Kingfisher Airlines Add Buy 76	
19-Nov-10 Axis Bank Reduce Add 1425 15	20
19-Nov-10 PSL Buy Add 103 1	10
16-Nov-10 Patel Engineering Buy Strong Buy 368 4	54
16-Nov-10 Hotel Leela Buy Add 48	53
16-Nov-10 Gateway Distriparks Add Buy 114 1	29
16-Nov-10 Lanco Infratech Add Buy 63	73
16-Nov-10 IVRCL Infrastructure Strong Buy Buy 136 1	31
16-Nov-10 Tulip IT Services Buy Strong Buy 182 2	19
16-Nov-10 Pantaloon Retail Add Buy 436 5	10
15-Nov-10 Jindal Saw Buy Add 213 2	28
12-Nov-10 Shree Cement Buy Add 2216 23	6
11-Nov-10 Jayshree Tea Strong Buy Reduce 194 1	93
11-Nov-10 GMR Infrastructure Add Buy 54	3
11-Nov-10 Tata Motors Add Buy 1302 15	23
11-Nov-10 Godawari Power & Ispat Strong Buy Buy 215 2	6
10-Nov-10 McLeod Russel Strong Buy Buy 241 2	73
10-Nov-10 Garware Offshore Add Sell 174 1	12
10-Nov-10 Spice Jet Add Buy 90 1	)2
09-Nov-10 GVK Power & Infrastructure Strong Buy Buy 46	53
09-Nov-10 Visa Steel Strong Buy Buy 40	16
04-Nov-10 Balkrishna Industries Add Buy 758 8	13
04-Nov-10 Neyveli Lignite Reduce Sell 171 1	51
04-Nov-10 Orbit Corporation Strong Buy Buy 116 1	38
04-Nov-10 Syndicate Bank Strong Buy Buy 146 1	64
03-Nov-10 Lupin Add Strong Buy 445 5	16
03-Nov-10 Indian Overseas Bank Reduce Strong Buy 168 2	)1
03-Nov-10 GE Shipping Buy Add 360 3	73
03-Nov-10 Bank of Baroda Reduce Add 1024 10	4
03-Nov-10 Dhampur Sugar Reduce Strong Buy 73	92
03-Nov-10 Balrampur Chini Reduce Buy 87 1	)3
02-Nov-10 Transport Corporation of India Reduce Add 130 1	33
02-Nov-10 Essar Shipping Reduce Add 110 1	12
02-Nov-10 Harrisons Malayalam Reduce Sell 83	75
02-Nov-10 Kamat Hotels Buy Strong Buy 135 1	30
02-Nov-10 Mahindra & Mahindra Add Buy 734 8	52
02-Nov-10 Punjab National Bank Reduce Add 1311 13	30
	)6
01-Nov-10 Gujarat State Petronet Ltd Add Buy 112 1	23

<sup>\*</sup>RP – Recommended Price

<sup>\*</sup>TP – Target Price



#### **Recent Releases**

ICICIdirect.com Universe					
Date	Company				
18-Jan-11	Result update - Mastek				
18-Jan-11	Initiating coverage – Jyothy Laboratories				
18-Jan-11	Result update – Jai Prakash Ventures				
18-Jan-11	Result update – Axis Bank				
18-Jan-11	Result update – Unichem Laboratories				
18-Jan-11	Management meet update - SEAMEC				
18-Jan-11	Result update - TCS				
17-Jan-11	Company Update – Federal Bank				
17-Jan-11	Result Update - SAIL				
14-Jan-11	Freight Forward - January 2011				
14-Jan-11	Management meet update - KEC international				
13-Jan-11	Result Update – Infosys Technologies				
12-Jan-11	Moto Gaze – January, 2011				
11-Jan-11	Result Update – Indraprastha Gas Ltd.				
11-Jan-11	Event update – Patni Computer Systems				
10-Jan-11	Q3FY11E Result Preview				
06-Jan-11	Cement Sector Update - January 2011				
04-Jan-11	Pharma Monthly – Pharma Pill January 2011				
31-Dec-10	Company Update – Lanco Infratech				
30-Dec-10	Market Strategy 2011				
29-Dec-10	Event Update – NHB Regulation				
24-Dec-10	Management Meet – Natco Pharma				
24-Dec-10	Event Update – Koutons Retail India				
20-Dec-10	Management Meet – Aurobindo Pharma				
16-Dec-10	Initiating Coverage – Exide Industries				
16-Dec-10	Monetary Policy Update (December 2010)				
14-Dec-10	Banking Industry Update Dec'10				
10-Dec-10	Moto Gaze – December, 2010				
10-Dec-10	Management Meet Update – Spanco Limited				
09-Dec-10	Cement Sector Update: December 2010				
09-Dec-10	Freight Forward – December, 2010				
09-Dec-10	IPO Review – A2Z Maintenance & Engineering Services Limited				
08-Dec-10	Pharma Monthly – Pharma Pill				
06-Dec-10	Management Meet Update – Page Industries				
03-Dec-10	Management Meet Update – Titan Industries				
03-Dec-10	Event Update – Welspun Corp				
03-Dec-10	Management Meet Update – Strides Arcolab				
03-Dec-10	Result Update – Bajaj Hindusthan				
02-Dec-10	Event Update – Sesa Goa				
01-Dec-10	Result Update – Escorts				
30-Nov-10	Management Meet Update – Birla Corporation				
30-Nov-10	IPO Review – Manganese Ore India Limited				
29-Nov-10	Management Meet Update – Shriram EPC				
26-Nov-10	Management Meet Update – Sasken Communications				
25-Nov-10	Management Meet Update – Cadila Healthcare				
25-Nov-10	Company Update – Bribery Scam				
24-Nov-10	Event Update – Bharati Shipyard				
24-Nov-10	Management Meet Update – Torrent Pharmaceuticals				
24-Nov-10	Management Meet Update – Navneet Publications				
24-Nov-10	Result Update – Tata Steel				



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Daily Technical	Features three stocks with a trading outlook for the day based on short-term technical trends considering key technical indicators & statistical information.	Pre-market open – Daily	1 Day	1 - 2%	Home page-Trading recommendation, Research page- Technical recommendations				
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Intra-day Technical	recommendations								
BTST Calls									
Margin Calls	Based on short term technical trends and stock specific news/news expectations.	Daily	1 – 2 Days	1 - 2%	Trading Page - iCLICK-2-GAIN				
Derivative Calls	stock specific news/news expectations.				IOLION 2 GAIN				
Weekly recommend	ations								
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