Batlivala & Karani



RESULT UPDATE

LARGE CAP

Share Data

Valuation ratios

FY11E	FY12E
83.6	106.0
29.7	26.8
519.8	604.6
14.4	16.3
23.4	18.4
3.8	3.2
0.8	1.0
	83.6 29.7 519.8 14.4 23.4 3.8

Major shareholders (%)

Promoters	24
FIIs	27
MFs	4
BFSI's	8
Public & Others	37

HDFC Bank

Maintain Underperformer

Price: Rs 1,952 BSE Index: 17,694 24 April 2010

4QFY10 Result - Strong quarter: fairly valued

- HDFC Bank (HDFCB) reported in line results with profit growth of 32.6% YoY to Rs 8.4 bn. Key highlights of the quarter were above industry credit growth (27.3% YoY) with healthy sequential improvement in margins (up 10 bps QoQ and 20 bps YoY to 4.4%) and asset quality (gross NPAs down 8% QoQ and 8.6% YoY).
- Key positives: a) CASA growth of 8.9% QoQ and 37.5% YoY coupled with flat term deposit growth helped improving CASA ratio to 52% (50% QoQ) and improve cost of deposits to 4.7% in FY10. b) Asset quality improves to 1.43% against 1.98% YoY and 1.63% QoQ, mainly due to substantially lower slippages. For FY10 slippages came down to ~2.1%. c) NPA coverage increased to 78.4% from 72.4% QoQ and credit costs were below ~1% in 4QFY10 due to higher recoveries helping profitability.
- Other highlights: Fee-income growth has largely remained subdued with growth of 7.1% YoY and 5.7% QoQ due to one-offs in 4QFY09 and lower contribution from third party income. HDFCB maintains healthy CAR of 17.4% (Tier I – 13.3%).

B&K's view

HDFCB has delivered strong growth with robust quality and profitability in FY10. The improvement in asset quality and substantial improvement in credit costs against industry has been the key highlight for FY10. We expect the bank to maintain 22-23% credit growth ahead of industry averages while maintaining its CASA ratio at \sim 48-50%. NIMs are likely to be marginally lower at \sim 4.3% due to change in saving account deposit rate computation. We believe lower treasury gains in FY11-12E will off-set the benefit arising out of improving operating efficiencies. However, lower credit costs in FY11-12E will support profit growth. We have revised our earnings estimates upwards by 10% for FY11E and introduce FY12E estimates. However, the recent outperformance of stock by 11% since 3QFY10 results and rich valuations of 3.8x FY11E and 3.2x FY12E ABV offer minimum upside in the near-term. Maintain Underperformer rating with a revised target price of Rs 1,935 (earlier Rs 1,597).

Financial highlights

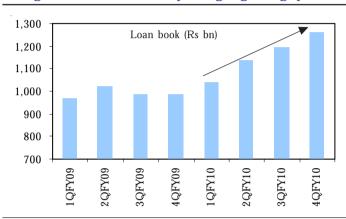
(Rs mn)	4QFY09	4QFY10	YoY (%)	FY09	FY10	YoY (%)	FY11E	YoY (%)	FY12E	YoY (%)
Interest Earned	42,508	40,531	(4.7)	163,322	161,729	(1.0)	205,121	26.8	256,041	24.8
Interest Expended	23,988	17,018	(29.1)	89,111	77,863	(12.6)	104,659	34.4	133,574	27.6
Net Interest Income	18,520	23,514	27.0	74,212	83,866	13.0	100,462	19.8	122,467	21.9
Other Income	11,147	9,036	(18.9)	32,906	38,076	15.7	44,464	16.8	52,931	19.0
Total Income	53,655	49,567	(7.6)	196,229	199,805	1.8	249,585	24.9	308,972	23.8
Total Net Income	29,667	32,549	9.7	107,118	121,942	13.8	144,926	18.8	175,398	21.0
Staff Expenses	5,039	5,972	18.5	22,382	22,892	2.3	24,751	8.1	28,124	13.6
Other operating expenses	8,923	9,634	8.0	32,946	34,753	5.5	42,666	22.8	49,986	17.2
Operating Profit	15,705	16,944	7.9	51,790	64,297	24.2	77,509	20.5	97,288	25.5
Provision & Contingencies	6,574	4,399	(33.1)	18,797	21,406	13.9	20,417	(4.6)	24,893	21.9
Provision for tax	2,822	4,178	48.0	10,543	13,404	27.1	18,840	40.6	23,890	26.8
Reported Profit	6,309	8,366	32.6	22,450	29,487	31.3	38,252	29.7	48,505	26.8

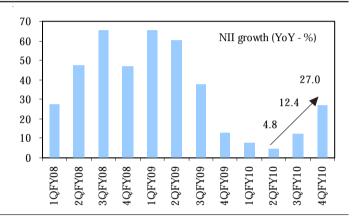
Business growth trends

(Rs bn)	4QFY09	1QFY10	2QFY10	3QFY10	4QFY10	YoY (%)	QoQ (%)
Deposits	1,428	1,457	1,498	1,548	1,674	17.2	8.2
Advances	989	1,038	1,137	1,196	1,258	27.3	5.2
Total Business	2,417	2,495	2,635	2,744	2,932	21.3	6.9
CASA	634	655	754	800	871	37.5	8.9
CASA ratio (%)	44.4	45.0	50.3	51.7	52.0	_	_

Key performance charts

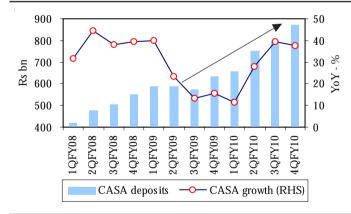
Loan growth well above industry averages, growing by 27.3% YoY supporting NII growth

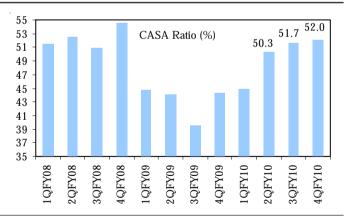




Source: Company, B&K Research

Robust CASA growth as the bank leverages its increased branch network and flat term deposit growth led to improvement in CASA ratio to 52%, average CASA at $\sim 50\%$ likely to remain in 48-50% range



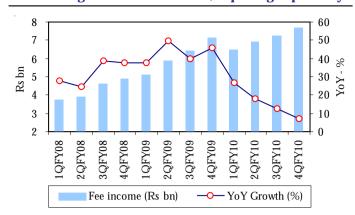


Source: Company, B&K Research

Margin trends upwards, improving to pre-merger levels

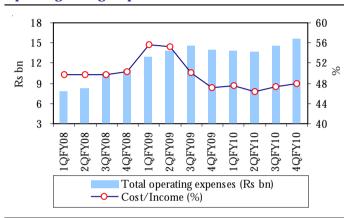
4.5 4.3 4.4 NIM (%) 4.3 4.2 4.1 3.9 3.7 3.5 3QFY104QFY101QFY10 2QFY102QFY084QFY081QFY09 4QFY093QFY082QFY093QFY09

Fee-income growth remain subdued, improving sequentially

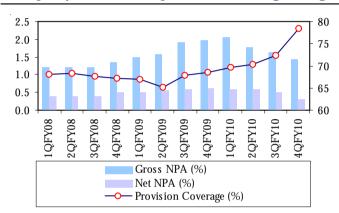


Source: Company, B&K Research

Operating leverage expected for further kick-in in FY11



Asset quality continues to improve with increasing coverage



Source: Company, B&K Research

Income Statement							
Yr end 31 Mar (Rs mn)	FY09	FY10	FY11E	FY12E			
Interest income	163,323	161,729	205,121	256,041			
Interest expense	(89,111)	(77,863)	(104,659)	(133,574)			
Net interest income	74,212	83,866	100,462	122,467			
Growth (%)	42.0	13.0	19.8	21.9			
Non-interest income	32,906	38,076	44,464	52,931			
Operating income	107,118	121,942	144,925	175,398			
Operating expenses	(55, 328)	(57,645)	(67,417)	(78,110)			
Pre-provisions profit	51,790	64,297	77,508	97,288			
Core operating profit	47,964	60,846	75,265	95,830			
Growth (%)	36.1	26.9	23.7	27.3			
Provisions & Contingencies	(18,791)	(21,406)	(20,417)	(24,893)			
Pre-tax profit	32,999	42,891	57,091	72,395			
(before non-recurring	items)						
Pre-tax profit	32,999	42,891	57,091	72,395			
(after non-recurring items)							
Tax (current + deferred)	(10, 549)	(13,404)	(18,840)	(23,890)			
Net profit	22,449	29,487	38,251	48,505			
Adjusted net profit	22,449	29,487	38,251	48,505			
Growth (%)	41.2	31.3	29.7	26.8			
Net income	22,449	29,487	38,251	48,505			

Balance Sheet				
Yr end 31 Mar (Rs m	n) FY09	FY10P	FY11E	FY12E
Cash and balance	175,066	299,424	275,370	337,154
with RBI/Banks				
Investments	588,175	586,076	714,180	888,281
Advances	988,830	1,258,306	1,541,516	1,895,113
Fixed assets (Net block)	17,067	21,228	23,812	26,581
Other assets	63,568	59,552	69,255	83,037
Total assets	1,832,708	2,224,586	2,624,133	3,230,167
Deposits	1,428,116	1,674,044	2,063,359	2,524,268
Borrowings	26,858	38,468	30,774	36,929
Other liabilities & provision	ns 227,206	301,455	288,454	388,074
Total liabilities	1,682,180	2,013,967	2,382,587	2,949,271
Share capital	4,254	4,577	4,577	4,577
Reserves & surplus	146,273	206,041	236,969	276,319
Shareholders' funds	150,527	210,619	241,546	280,896
Total equity & liabilities	1,832,708	2,224,586	2,624,133	3,230,167

Key Ratios							
Yr end 31 Mar	FY09	FY10P	FY11E	FY12E			
Operational & financial ratios (Rs)							
Adjusted EPS	52.8	64.4	83.6	106.0			
DPS	10.0	12.0	16.0	20.0			
Adjusted Book NAV/share	344.1	454.5	519.8	604.6			
Profitability ratios (%)							
Yield on investment	7.4	6.8	7.0	7.0			
Yield on advances	15.0	10.8	11.3	11.5			
Yield on earning assets	10.8	8.3	8.8	9.1			
Cost of deposits	6.6	4.5	5.1	5.3			
Cost of funds	6.8	4.7	5.2	5.5			
Performance ratios (%)							
RoA	1.4	1.5	1.6	1.7			
RoE	16.1	15.7	16.3	17.8			
Asset quality ratios (%)							
Gross NPLs	2.0	1.4	1.5	1.5			
Net NPLs	0.6	0.3	0.4	0.3			
Net NPLs/Net worth	4.0	1.8	2.2	2.1			
Loan provisions/Net int. incon	ne 23.3	23.2	18.1	19.9			
Loan provisions/Avg loans	2.1	1.7	1.3	1.4			
Provisions cover	68.4	78.4	76.0	78.0			
Provisions cover	103.1	120.0	117.8	119.1			
[incl General Provisions]							
Capitalisation ratios (%)						
Tier I cap. adequacy	10.6	13.3	12.3	11.2			
Total cap. adequacy	15.7	17.4	16.5	15.5			
Equity/Total assets	0.2	0.2	0.2	0.1			
Loans/Assets	54.0	56.6	58.7	58.7			
Investments/Assets	32.1	26.3	27.2	27.5			
Loans/Deposits	69.2	75.2	74.7	75.1			
Investments/Deposits	41.2	35.0	34.6	35.2			
Efficiency ratios (%)							
Cost/Income	51.7	47.3	46.5	44.5			
Cost/Core income	53.6	48.6	47.2	44.9			
Cost/Assets	3.5	2.8	2.8	2.7			
Productivity ratios (Rs n							
Staff cost per employee	0.5	0.4	0.5	0.5			
Assets per employee	40.5	42.4	49.5	59.0			
Optg revenue per employee	2.4	2.3	2.7	3.2			
Optg expense per employee	1.2	1.1	1.3	1.4			
Adjusted net profit per employ	ree 0.5	0.6	0.7	0.9			
Valuation ratios (x)	07.0	00.0	00.4	40.7			
PER	37.0	30.3	23.4	18.4			
Price/Adjusted book	5.7	4.3	3.8	3.2			
Yield (%)	0.5	0.6	0.8	1.0			

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OUTPERFORMER: 0 to +25%
 UNDERPERFORMER: 0 to -25%

4. **SELL:** Potential downside of < -25% (absolute returns)

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