## Equity

|                | % Change |       |       |        |  |  |  |
|----------------|----------|-------|-------|--------|--|--|--|
|                | 5-Feb-07 | 1 Day | 1 Mth | 3 Mths |  |  |  |
| Indian Indices |          |       |       |        |  |  |  |
| Sensex         | 14515.9  | 0.8   | 4.7   | 10.1   |  |  |  |
| Nifty          | 4215.4   | 0.8   | 5.8   | 10.7   |  |  |  |
| CNX Midcap     | 5373.4   | 0.5   | 3.1   | 8.9    |  |  |  |
| World Indices  |          |       |       |        |  |  |  |
| Nasdaq         | 2470.6   | (0.2) | 1.5   | 4.4    |  |  |  |
| Nikkei         | 17350.5  | 0.0   | 1.5   | 6.0    |  |  |  |
| Hangseng       | 20588.9  | 0.7   | 1.9   | 8.7    |  |  |  |

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#### Advances/Declines (BSE)

|           | Α   | B1  | B2  | Total | % Total   |
|-----------|-----|-----|-----|-------|-----------|
|           |     |     |     |       | (rounded) |
| Advances  | 107 | 339 | 429 | 875   | 56        |
| Declines  | 101 | 290 | 287 | 678   | 43        |
| Unchanged | 2   | 8   | 12  | 22    | 1         |

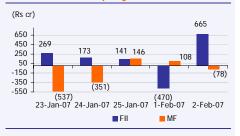
## FII Open Interest (Rs cr)

|               | 2-Feb-07 | % Chg  |
|---------------|----------|--------|
| Index Futures | 12244.86 | (0.23) |
| Index Options | 5653.11  | 3.60   |
| Stock Futures | 16549.57 | 4.21   |
| Stock Options | 16.74    | 16.17  |
| -             |          |        |

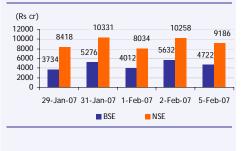
#### **Commodity & Currency**

|                    |            | ——— % | Chang  | е ——   |
|--------------------|------------|-------|--------|--------|
|                    | 5-Feb-07   | 1 Day | 1 Mth  | 3 Mths |
| Crude (Futures Mar | r'07) 63.7 | (0.3) | 1.3    | (5.1)  |
| Gold (US \$/OZ)    | 649.3      | 0.1   | 6.9    | 4.2    |
| Silver (US\$/OZ)   | 13.5       | (0.0) | 10.4   | 6.5    |
| Aluminium          | 2712.0     | (0.3) | 4.0    | (2.7)  |
| Copper             | 5340.0     | (0.1) | (4.8)  | (27.1) |
| Zinc               | 3100.0     | 0.6   | (20.7) | (27.7) |
| U.S.Dollar         | 44.1       | (0.0) | (0.4)  | (0.8)  |
| Euro               | 57.0       | (0.0) | (0.0)  | 0.0    |
|                    |            |       |        |        |

## FII/MF - Net Equity Inflow



#### **BSE/NSE Turnover**



# **Economic & Political News**

- The finance minister has directed public sector banks to maintain home loan rates at current levels. (BS)
- The government is considering a proposal to allow 100% FDI in sea plane & helicopter operations and the set up of a Maintenance Repair and Overhaul (MRO) facility. Besides, it is also considering allowing foreign airlines to pick up a stake of up to 49% in cargo airlines. (BS)

# **Corporate News**

- Rain Commodities (USA), a wholly owned subsidiary of Rain Commodities has entered into an agreement with Great Lakes Carbon Income Fund, Toronto, Canada to acquire 73.56% of the fund's ownership interest in GLC Carbon USA and certain unsecured subordinated notes of Huron Carbon ULC, a wholly owned subsidiary of GLC Carbon. As per the terms of agreement, the acquisition is for an aggregate purchase price of Canadian \$437mn in cash. (BS)
- Reliance Communication has announced the completion of its US\$1bn FCCB offering. The instrument has a tenure of 5 years at a conversion price of Rs 661 per share. (BS)
- Leo Communication, part of the Videocon Group, is planning to tie up with US-based Verizon Communications to offer ILD services in India. Verizon will hold 74% in the JV. (ET)
- Indiabulls Financial Services plans to reorganise its business, including the de-merger of its brokerage services Indiabulls Securities. (BS)
- SBI, which is planning a second public issue next year, will raise another US\$700mn by way of Tier-II capital overseas, by the end of the current fiscal. (FE)
- Tata Motors has joined hands with the MDI Group of France for further development and refinement of a unique engine technology that uses compressed air as fuel. (FE)
- Idea Cellular is entering the capital market with an IPO aggregating Rs 21.3bn and has fixed the price band for the issue between Rs 65 and Rs 75 per equity share. (FE)

BL: Business Line; BS: Business Standard; ET: Economic Times; FE: Financial Express; HT: Hindustan Times

# Top Gainers and Losers (A Group)

| (Rs)                | Curr Close | Prev Close | Chg(%) |
|---------------------|------------|------------|--------|
| Gainers             |            |            |        |
| Punjab Tract        | 279.2      | 248.1      | 12.5   |
| Balaji Telefilms    | 140.7      | 127.1      | 10.7   |
| Escorts             | 153.7      | 140.9      | 9.1    |
| Losers              |            |            |        |
| Sterlite Industries | 487.5      | 520.1      | (6.3)  |
| Hindustan Zinc      | 655.1      | 693.3      | (5.5)  |
| UTI Bank            | 564.8      | 587.4      | (3.8)  |
| Source: BSE         |            |            |        |

Brics Securities Limited, Sadhana House, 1st floor, 570, P.B. Marg, Behind Mahindra Towers, Worli, Mumbai- 400 018, India



## RESULT UPDATE

#### Ram Patnaik

Tel: 91 22 6636 0054 ram.patnaik@bricssecurities.com

| BSE Code | 532382     |
|----------|------------|
| NSE Code | BALAJITELE |

## **Financial Summary**

| (Rs mn)      | FY06   | FY07E  | FY08E  |
|--------------|--------|--------|--------|
| Sales        | 2803.7 | 3290.3 | 3984.2 |
| Growth (%)   | 42.5   | 17.4   | 21.1   |
| Net profit   | 596.4  | 744.6  | 875.8  |
| Growth (%)   | 44.4   | 24.9   | 17.6   |
| EPS (Rs)     | 9.1    | 11.4   | 13.4   |
| Growth (%)   | 44.4   | 24.9   | 17.6   |
| P/E (x)      | 15.4   | 12.3   | 10.5   |
| ROE (x)      | 26.2   | 26.0   | 26.2   |
| EV/EBITDA(x) | 9.0    | 7.5    | 6.4    |

Source: Company; Brics PCG Research

## Annual EPS Trend (Rs)



Source: Brics PCG Research

# Balaji Tele CMP: Rs 141 Target: Rs 165 BUY

# Strong margins growth

**Balaji Telefilms** has posted strong results in Q3FY07 with revenues growing 21.5% YoY to Rs 850.3mn and net profit up 47% to Rs 214.8mn. The company recorded a 71% YoY growth in operating profit which substantially expanded its EBITDA margin to 40% compared to 28.5% in Q3FY06. Higher per-hour realisations together with an increase in the hours of commissioned programming aided margin growth. We reiterate our BUY recommendation on the scrip with a target price of Rs 165.

## Q3FY07 Results

| (Rs mn)                          | Q3FY07 | Q3FY06 | Var (%) | 9MFY07 | 9MFY06 | Var (%) |
|----------------------------------|--------|--------|---------|--------|--------|---------|
| Net Sales                        | 850.3  | 699.9  | 21.5    | 2400.8 | 2034.6 | 18.0    |
| a) Inc /dec in stock             | (1.9)  | 39.7   | -       | 20.5   | 97.1   | -       |
| b) Cost of prodn & telecast fees | 400.2  | 388.1  | 3.1     | 1209.5 | 1066.0 | 13.5    |
| c) Staff cost                    | 42.1   | 6.5    | 545.6   | 85.4   | 18.7   | 355.7   |
| f) Other Expenditure             | 69.0   | 66.1   | 4.4     | 193.9  | 163.7  | 18.5    |
| Total expenditure                | 509.3  | 500.4  | 1.8     | 1509.4 | 1345.6 | 12.2    |
| Operating profit (EBDIT)         | 341.0  | 199.5  | 70.9    | 891.5  | 689.0  | 29.4    |
| Depreciation                     | 29.1   | 42.9   | (32.1)  | 84.4   | 113.4  | (25.5)  |
| Gross profit (EBIT)              | 311.9  | 156.6  | 99.1    | 807.0  | 575.6  | 40.2    |
| Financial expenses               | 0.0    | 0.0    | -       | 0.0    | 0.2    | -       |
| Other Income                     | 12.8   | 50.0   | -       | 57.1   | 74.7   | -       |
| РВТ                              | 324.6  | 206.6  | 57.2    | 864.0  | 650.1  | 32.9    |
| Provision for tax                | 109.9  | 60.5   | 81.7    | 282.5  | 208.7  | 35.4    |
| PAT                              | 214.8  | 146.1  | 47.0    | 581.5  | 441.4  | 31.7    |
| OPM (%)                          | 40.1   | 28.5   |         | 37.1   | 33.9   |         |
| Equity                           | 130.4  | 130.4  | -       | 130.4  | 130.4  | -       |
| EPS(Rs)                          | 13.2   | 9.0    | 47.0    | 11.9   | 9.0    | 31.7    |

Source: Company, Brics PCG Research

## Income from commissioned programmes bolsters revenues...

Revenues for the quarter increased 21.5% YoY to Rs 850.3mn, driven by the 35.7% growth in income from commissioned programmes to Rs 782.6mn. However, the contribution from sponsored programmes dipped 27% YoY to Rs 67.7mn.

## Programme mix

| Segment      | N      | No. of hours |        |        | % of hours |        |  |  |
|--------------|--------|--------------|--------|--------|------------|--------|--|--|
|              | Q3FY07 | Q3FY06       | Q2FY07 | Q3FY07 | Q3FY06     | Q2FY07 |  |  |
| Commissioned | 264.0  | 270.0        | 297.5  | 59     | 52         | 61     |  |  |
| Sponsored    | 187.0  | 253.5        | 189.5  | 41     | 48         | 39     |  |  |
| Total        | 451.0  | 523.5        | 487.0  | 100    | 100        | 100    |  |  |

Source: Company, Brics PCG Research

# ...with average realisation per hour up at Rs 2.96mn

The average per-hour realisation for commissioned programmes has increased from Rs 2.57mn in Q2FY07 to Rs 2.96mn in the current quarter. This is mainly due to the higher rates commanded by some commissioned serials based on their rising TRPs. The average realisation for sponsored programmes has, however, remained flat at Rs 0.4mn.

#### Production costs & telecast fees decline as a percentage of revenue

The cost of production & telecast fees rose 3% YoY to Rs 400mn in the quarter. However, as a percentage of revenues, the cost (including stock adjustments) was lower at 46.8% compared to 61.1% in the year-ago period.

Staff cost increased 545.6% YoY to Rs 42mn in Q3FY07, standing at 5% of revenue compared to 1% in the same period last year. Other expenditure rose 4.4% YoY to Rs 69mn in Q3FY07. This amounted to 8.1% of revenue versus 9.4% in Q3FY06.

#### Robust margin expansion

The company recorded a 71% YoY growth in operating profit to Rs 341mn in Q3FY07. Improved per-hour realisations and a greater number of hours of commissioned programming resulted in higher operating margins at 40.1% compared to 28.5% in Q3FY06.

#### PAT up 47% YoY

Depreciation declined to Rs 29.1mn in Q3FY07 compared to Rs 42.9mn in the corresponding year-ago period. Consequently, Balaji posted a Q3FY07 net profit of Rs 214.8mn, registering a growth of 47% YoY. The net profit margin was 25.3% compared to 20.9% a year ago.

#### **Operational highlights**

Balaji's board has approved the formation of a wholly owned subsidiary for undertaking the company's film business; this entire business shall be transferred to the subsidiary.

Two commissioned programmes went off the air during the quarter, namely *K. Street Pali Hill* and *Kaisa Ye Pyaar Hai*.

# Valuation

At the current price of Rs 141, Balaji is trading at a P/E of 12.3 and 10.5 on FY07E and FY08E earnings respectively. Keeping in view Balaji's market leadership in the TV business, the additions to capacity and robust cash flows, we maintain our BUY recommendation with a target price of Rs 165.

# Announcements on BSE and NSE Websites

Cambridge Solutions has been named one of the top three 'Best Performing BPO Providers' in the world for the second year in a row and included in the 2007 Global Services-100 listing of global service providers prepared by Global Services in conjunction with neolT. The company was also ranked as one of the top three leaders in human capital development.

**BOC India** has signed a 10-year agreement with Adhunik Metaliks for setting up and operating a 100TPA Air Separation unit at the latter's steel works at Rourkela, Orissa for the supply of oxygen, nitrogen and argon.

Larsen & Toubro (L&T) has set up a Dh48 million ready mix concrete (RMC) plant with a capacity of 240 cubic metres per hour in Jebel Ali, Dubai. The plant will be operated by ECC, the company's construction division and will meet the growing demand for ready-mix concrete in the UAE. In India, the company manufactures and supplies about three million cubic metres of concrete per annum through 60 plants spread across the country.

Honeywell Automation India's board has recommended dividend of Rs 10 per share (previous year Rs 8 per share) for approval of shareholders.

Sintex Industries has commissioned its 18.9-MW captive power plant at its Kalol manufacturing facility. The unit will cater to the complete power requirements of both, the textile and plastic manufacturing facilities at Kalol. The plant will translate to a saving of Rs 144mn per annum. It has been set up at a total cost of Rs 450mn.

Deep Industries has been awarded two contracts totaling Rs 261mn for the compression of natural gas from Assam Gas Company (contract period of 10 years; value Rs 157.5mn), and ONGC, Assam (2 years; valued at Rs 103.2 mn).

Micro Technologies India is entering the Turkish market with a vehicle security, life support and fleet monitoring system through its alliance with Easy Fleet Solutions. The Micro Fleet Monitoring System is a web-based monitoring to manage and track vehicle fleets owned by different fleet owners. Features include real time vehicle tracking interfacing with GIS (Geographic Information System) on map, report generation (start time, date, and vehicle number), intimation on route deviation, fuel-theft, two-way communication, etc. The product works on both GSM and CDMA platforms. The Turkish market has generated a huge demand of vehicle fleet monitoring and tracking equipment. The use of such products can provide significant cost and timesaving benefits over traditionally scheduled, time-based maintenance to upkeep vehicles.

Subex Azure has announced that it will unveil a model Revenue Operations Center (ROC) at the 3GSM World Congress, taking place from February 12-15, 2007 in Barcelona. The mobile sector is currently losing an estimated US\$77bn through avoidable revenue leakage, a figure which could well rise with the emergence of new content-based services. To combat this leakage, the company has pioneered the strategic concept of a ROC, which is a centralised and integrated platform for operators to assess, address and correct all aspects of their revenue maximisation processes. The ROC affords operators centralised revenue monitoring and control via a set of dashboards and process workflows by integrating individual revenue assurance, fraud management and risk management solutions. This will allow operators to keep an eye on the financial performance (eg. total revenue, ARPU, subscriber growth), revenue performance (eg. revenue/cost by category, revenue/fraud loss) and operational performance (eg. revenue/fraud/bad debt loss by root cause) across their networks.

**Infotech Enterprises** has launched its operations in Kakinada with a development centre created by STPI (Software Technology Park of India). This facility is the result of the joint effort of STPI and the company to project Kakinada as a tier-2 destination of choice of IT companies. STPI developed the facility with infrastructure and network services ready to plug and play. Infotech has installed hardware and software and created a capacity of 60 workstations. To begin with, the company will employ over 60 associates from the region and will scale up to 120 engineers by end-March 2007.

Shringar Cinemas has received entertainment tax exemption for its Fame multiplex at Aurangabad from February 06, 2007. The multiplex will enjoy 100% exemption for the first three years and 75% exemption for the subsequent two years.

**Ipca Laboratories** has decided to close down its wholly owned investment holding subsidiary companies — Solway Investments and Sundridge Management — incorporated in Mauritius. The two subsidiaries were holding 50% each in the paid-up equity share capital of Ipca Pharma Nigeria, and National Druggists, South Africa, formulations distribution companies engaged in the distribution of formulations manufactured in India by the company. Ipca has now purchased the 100% paid up share capital of Ipca Pharma Nigeria and National Druggists, making them its wholly owned subsidiaries.

Source: BSE; NSE





| 4 Feb  |  | 5 Feb  |  | 6 Feb  | Board meeting<br>Venus Remedies<br>DIC India - To consider amalgamation of<br>Rohit Industries, a 100% subsidiary, with<br>the company<br>Quarterly results<br>Brady & Morris |
|--------|--|--------|--|--------|---|
| 7 Feb  | Board meeting<br>Mather & Platt Pumps - Accounts<br>Mather Fire - Accounts<br>Quarterly results<br>Rain Calcining, Patni Computer<br>Systems | 8 Feb  | Quarterly results<br>Fag Bearings India<br>Board Meeting<br>Berger Paints (India) - Interim dividend<br>Abbott India - Accounts & dividend | 9 Feb  | Board meeting<br>Hindustan Tin Works - Allotment of equity<br>shares  |
| 10 Feb | Board meeting<br>Sesa Goa - Interim dividend   | 11 Feb | SUNDAY   | 12 Feb |   |
| 13 Feb | Board meeting<br>South East Asia Marine Engineering &<br>Construction - Quarterly results  | 14 Feb |  | 15 Feb | Board meeting<br>Hexaware Tech - Accounts & Dividend  |
| 16 Feb | Quarterly results<br>ABB   | 17 Feb |  | 18 Feb | SUNDAY  |
| 19 Feb |  | 20 Feb | Board meetings<br>Bosch Chassis Systems India - Accounts<br>HLL - Accounts & final dividend  | 21 Feb |   |
| 22 Feb |  | 23 Feb | Board meetings<br>Astra Zeneca Pharma - Accounts &<br>dividend<br>Gujarat Gas Company - Accounts,<br>dividend, stock split                 | 24 Feb |   |



**Bulk Deals** 

| Date     | Scrip Name          | Client Name                   | Buy/Sell | Quantity | Avg Price (Rs) |
|----------|---------------------|-------------------------------|----------|----------|----------------|
| 5/2/2007 | Alfavi Overs        | Bhagya Rekha Capital Mkt      | S        | 21415    | 25.22          |
| 5/2/2007 | Alfavi Overs        | Rajendra Prasad Goyal         | S        | 33024    | 24.99          |
| 5/2/2007 | Alfavi Overs        | Hitesh Jhaveri                | S        | 34856    | 23.11          |
| 5/2/2007 | Alok Industr        | Sundaram Mf Select Midcap     | В        | 1382171  | 68             |
| 5/2/2007 | Alok Industr        | Hsbc Financial Services M     | S        | 1660517  | 68.12          |
| 5/2/2007 | Artson Engin        | Prism Impex                   | В        | 150000   | 45.25          |
| 5/2/2007 | Ashima              | Amarashagun Investments       | В        | 461085   | 9.95           |
| 5/2/2007 | Ashima              | Amrakadam Investments         | В        | 1975441  | 9.95           |
| 5/2/2007 | Ashima              | Lahar Trading & Investment    | S        | 461085   | 9.95           |
| 5/2/2007 | Ashima              | Nachmo Trading Co             | S        | 1975441  | 9.95           |
| 5/2/2007 | Ashima              | Amrashagun Investments        | В        | 563000   | 9.95           |
| 5/2/2007 | Ashima              | NCP Enterprises               | S        | 563000   | 9.95           |
| 5/2/2007 | Autoind             | Opg Securities                | В        | 714028   | 335.39         |
| 5/2/2007 | Autoind             | Uttam Financial Services      | В        | 52908    | 336.44         |
| 5/2/2007 | Autoind             | Sam Global Securities         | В        | 61215    | 334.16         |
| 5/2/2007 | Autoind             | Ketan Bhailal Shah            | В        | 101606   | 333.45         |
| 5/2/2007 | Autoind             | Opg Securities                | S        | 714028   | 335.73         |
| 5/2/2007 | Autoind             | Uttam Financial Services      | S        | 52838    | 335.49         |
| 5/2/2007 | Autoind             | Sam Global Securities         | S        | 61215    | 334.57         |
| 5/2/2007 | Autoind             | Ketan Bhailal Shah            | S        | 101657   | 333.26         |
| 5/2/2007 | Autoline Industries | Chetan Mistry                 | В        | 70917    | 334.96         |
| 5/2/2007 | Autoline Industries | Chetan Mistry                 | S        | 70917    | 336.10         |
| 5/2/2007 | Autoline Industries | Composite Securities          | В        | 119279   | 335.82         |
| 5/2/2007 | Autoline Industries | Composite Securities          | S        | 119279   | 336.18         |
| 5/2/2007 | Autoline Industries | Consolidated Securities       | В        | 129462   | 333.28         |
| 5/2/2007 | Autoline Industries | Consolidated Securities       | S        | 129462   | 334.37         |
| 5/2/2007 | Autoline Industries | Dhiren Pajwani                | В        | 139774   | 332.68         |
| 5/2/2007 | Autoline Industries | Dhiren Pajwani                | S        | 139774   | 335.81         |
| 5/2/2007 | Autoline Industries | Dhiren Pajwani Huf            | В        | 82948    | 335.30         |
| 5/2/2007 | Autoline Industries | Dhiren Pajwani Huf            | S        | 82948    | 336.83         |
| 5/2/2007 | Autoline Industries | Fin Brains Securities (India) | В        | 92396    | 334.58         |
| 5/2/2007 | Autoline Industries | Fin Brains Securities (India) | S        | 92397    | 334.87         |
| 5/2/2007 | Autoline Industries | G Ramakrishna                 | В        | 66233    | 334.98         |
| 5/2/2007 | Autoline Industries | G Ramakrishna                 | S        | 66233    | 335.29         |
| 5/2/2007 | Autoline Industries | Ketan Bhailal Shah            | В        | 104671   | 330.77         |
| 5/2/2007 | Autoline Industries | Ketan Bhailal Shah            | S        | 104568   | 332.09         |
| 5/2/2007 | Autoline Industries | Latesh M Chheda               | В        | 144823   | 335.96         |
| 5/2/2007 | Autoline Industries | Latesh M Chheda               | S        | 144823   | 336.16         |
| 5/2/2007 | Autoline Industries | M/S Jiya Investments          | В        | 56525    | 338.57         |
| 5/2/2007 | Autoline Industries | M/S Jiya Investments          | S        | 56525    | 338.20         |
| 5/2/2007 | Autoline Industries | Mansukh Securities & Finance  | В        | 54462    | 334.01         |
| 5/2/2007 | Autoline Industries | Mansukh Securities & Finance  | S        | 57462    | 334.66         |
| 5/2/2007 | Autoline Industries | P R B Securities              | В        | 98890    | 334.10         |
| 5/2/2007 | Autoline Industries | P R B Securities              | S        | 98890    | 334.33         |
| 5/2/2007 | Autoline Industries | Prashant Jayantilal Patel     | В        | 80974    | 335.06         |
| 5/2/2007 | Autoline Industries | Prashant Jayantilal Patel     | S        | 80974    | 334.84         |
| 5/2/2007 | Axon Infotec        | Somani Dinesh Huf             | В        | 10000    | 170.5          |
|          |                     |                               |          |          |                |



| Date     | Scrip Name                | Client Name                      | Buy/Sell | Quantity | Avg Price (Rs) |
|----------|---------------------------|----------------------------------|----------|----------|----------------|
| 5/2/2007 | BampsI Secur              | JMP Securities                   | В        | 522103   | 1.6            |
| 5/2/2007 | BampsI Secur              | Lilac Farms                      | В        | 2257109  | 1.49           |
| 5/2/2007 | BampsI Secur              | JMP Securities                   | S        | 550803   | 1.61           |
| 5/2/2007 | Bampsl Secur              | Lilac Farms                      | S        | 1661472  | 1.48           |
| 5/2/2007 | Bhagyanagar India         | BSMA                             | В        | 500000   | 50.33          |
| 5/2/2007 | Bhagyanagar India         | JP Morgan Securities             | В        | 380000   | 50.31          |
| 5/2/2007 | Bharat Forge              | Fidelity Management And Research | S        | 1156553  | 345.96         |
| 5/2/2007 | Bihar Tubes               | SPJ Stockbroker                  | В        | 34440    | 133.56         |
| 5/2/2007 | Bihar Tubes               | SPJ Stockbroker                  | S        | 34440    | 132.88         |
| 5/2/2007 | Birla Cap                 | Kanta Anantrai Desai             | В        | 50000    | 6.69           |
| 5/2/2007 | Bisleri Guj               | Nikesh Velsibhai Shah            | S        | 1217000  | 1.38           |
| 5/2/2007 | Bsel Infra                | Haveli Finance                   | S        | 325000   | 92.12          |
| 5/2/2007 | Cerebra Int               | Simran Sunil Raheja              | В        | 56500    | 9.26           |
| 5/2/2007 | Cerebra Int               | Uma Ranganathan                  | S        | 150000   | 9.27           |
| 5/2/2007 | Cerebra Int               | ThankamK                         | S        | 137600   | 9.27           |
| 5/2/2007 | Cerebra Int               | BharathP                         | S        | 64000    | 9.27           |
| 5/2/2007 | Cerebra Int               | Simran Sunil Raheja              | S        | 32500    | 9.27           |
| 5/2/2007 | ChamatkarNt               | Tecknopoint Mercantile Co        | S        | 80590    | 22.75          |
| 5/2/2007 | Era Constructions (India) | Dhaval Bharat Shah               | В        | 122906   | 508.55         |
| 5/2/2007 | Era Constructions (India) | Dhaval Bharat Shah               | S        | 122906   | 513.22         |
| 5/2/2007 | Ess Dee Alum              | Opg Securities                   | В        | 191253   | 326.05         |
| 5/2/2007 | Ess Dee Alum              | Opg Securities                   | S        | 191253   | 326.14         |
| 5/2/2007 | Expo Ga Cont              | Bds Share Brokers                | В        | 54942    | 8.33           |
| 5/2/2007 | Expo Ga Cont              | Bds Share Brokers                | S        | 44242    | 8.42           |
| 5/2/2007 | Flawle Diamo              | Chandrakant Bhogilal Shah        | В        | 30107    | 117.37         |
| 5/2/2007 | Galaxy Entet              | Mackertich Consultancy Se        | В        | 250000   | 158.25         |
| 5/2/2007 | Galaxy Entet              | Merlin Resources Limi            | S        | 250000   | 158.25         |
| 5/2/2007 | Garwa Mari I              | Sharda Pujara                    | S        | 48074    | 39.55          |
| 5/2/2007 | Gemstone Inv              | Prem Mohanlal Parikh             | В        | 50000    | 19.78          |
| 5/2/2007 | Gemstone Inv              | Kishor Balubhai Chauhan          | В        | 60000    | 20             |
| 5/2/2007 | Gemstone Inv              | Sharman Appliances               | S        | 100000   | 20             |
| 5/2/2007 | Global Vect               | Opg Securities                   | В        | 322972   | 309.05         |
| 5/2/2007 | Global Vect               | Opg Securities                   | S        | 322972   | 309.54         |
| 5/2/2007 | Global Vectra Helicorp Li | Bnp Paribas A/C Parvest Sicav    | В        | 199400   | 300.90         |
| 5/2/2007 | Global Vectra Helicorp Li | Hdfc Mutual Fund                 | S        | 114000   | 319.53         |
| 5/2/2007 | Goldiam Inte              | Maruti Securitis                 | В        | 183524   | 177.97         |
| 5/2/2007 | Goldiam Inte              | Rasheshmbhansali                 | S        | 394739   | 176.25         |
| 5/2/2007 | Goldiam Inte              | Maruti Securities                | S        | 183524   | 176.79         |
| 5/2/2007 | Goldiam International     | Rashesh M Bhansali               | S        | 414105   | 175.88         |
| 5/2/2007 | Goldston Tec              | Nilesh N Shah                    | В        | 175000   | 90.53          |
| 5/2/2007 | Goldstone Tech            | Sunil Capital And Securities     | В        | 5000     | 89.00          |
| 5/2/2007 | Goldstone Tech            | Sunil Capital And Securities     | S        | 71600    | 90.96          |
| 5/2/2007 | Goldstone Tech            | Shashi Kant Chauarsia            | В        | 56500    | 91.60          |
| 5/2/2007 | Graphit Indi              | Citigroup Global Mkt Maur        | В        | 1150583  | 59             |
| 5/2/2007 | Gravity Ind               | Beni Prasad Jain                 | В        | 56405    | 15.39          |
| 5/2/2007 | Gravity Ind               | Beni Prasad Jain                 | S        | 54661    | 14.56          |
| 5/2/2007 | Gtc Industri              | Hilton Sales                     | В        | 100000   | 249.3          |
|          |                           |                                  |          |          |                |



| Date     | Scrip Name              | Client Name                | Buy/Sell | Quantity | Avg Price (Rs) |
|----------|-------------------------|----------------------------|----------|----------|----------------|
| 5/2/2007 | GTC Industries          | Asit C Mehta Investment    | В        | 95414    | 246.44         |
| 5/2/2007 | GTC Industries          | Asit C Mehta Investment    | S        | 95414    | 246.37         |
| 5/2/2007 | Hanung Toys             | Opg Securities             | В        | 249009   | 148.51         |
| 5/2/2007 | Hanung Toys             | Opg Securities             | S        | 249009   | 148.56         |
| 5/2/2007 | Howard Hot              | Hemant Kumar Motihar       | S        | 42990    | 17.6           |
| 5/2/2007 | IFCI                    | Opg Securities             | В        | 5621875  | 28.5           |
| 5/2/2007 | IFCI                    | Opg Securities             | S        | 5656875  | 28.5           |
| 5/2/2007 | IFCI                    | Advent Stock Broking (P)   | В        | 3491791  | 28.43          |
| 5/2/2007 | IFCI                    | Advent Stock Broking (P)   | S        | 3491791  | 28.43          |
| 5/2/2007 | IFCI                    | Jaypee Capital Services    | В        | 17020844 | 28.08          |
| 5/2/2007 | IFCI                    | Jaypee Capital Services    | S        | 16971139 | 28.11          |
| 5/2/2007 | IFCI                    | Latin Manharlal Securities | В        | 4200818  | 28.09          |
| 5/2/2007 | IFCI                    | Latin Manharlal Securities | S        | 4200818  | 28.13          |
| 5/2/2007 | IFCI                    | Prashant Jayantilal Patel  | В        | 3878483  | 27.94          |
| 5/2/2007 | IFCI                    | Prashant Jayantilal Patel  | S        | 3897483  | 28.00          |
| 5/2/2007 | Jik Industr             | V J Patel Investment       | S        | 1434452  | 2.26           |
| 5/2/2007 | Kew Industr             | Manish Maheshwari          | В        | 69000    | 51.94          |
| 5/2/2007 | Kew Industr             | Spjstockbroker             | В        | 71302    | 51.46          |
| 5/2/2007 | Kew Industr             | Spjstockbroker             | S        | 71302    | 51.52          |
| 5/2/2007 | Kirti Finves            | Kanta Anantrai Desai       | В        | 505000   | 0.86           |
| 5/2/2007 | Kirti Finves            | Sarswati Vincom            | S        | 395075   | 0.86           |
| 5/2/2007 | Lumax Auto Technologies | Asit C Mehta Investment    | В        | 65264    | 91.14          |
| 5/2/2007 | Lumax Auto Technologies | Asit C Mehta Investment    | S        | 65264    | 93.48          |
| 5/2/2007 | Lumax Auto Technologies | Naman Securities & Finance | В        | 83292    | 98.55          |
| 5/2/2007 | Lumax Auto Technologies | Naman Securities & Finance | S        | 78290    | 98.76          |
| 5/2/2007 | Lumax Auto Technologies | Setu Securities            | В        | 65040    | 99.45          |
| 5/2/2007 | Lumax Auto Technologies | Setu Securities            | S        | 65040    | 99.45          |
| 5/2/2007 | Lumax Auto Technologies | Vijit Ramavat              | В        | 61663    | 99.37          |
| 5/2/2007 | Lumax Auto Technologies | Vijit Ramavat              | S        | 57153    | 98.89          |
| 5/2/2007 | Maars Software Intl     | Sri Shares                 | В        | 356580   | 6.07           |
| 5/2/2007 | Maars Software Intl     | Sri Shares                 | S        | 339730   | 6.11           |
| 5/2/2007 | Maharastra              | Arvind Mulraj Udeshi       | S        | 40000    | 120.1          |
| 5/2/2007 | Mazda                   | Dhiren R Shethia           | В        | 35534    | 191.62         |
| 5/2/2007 | Mazda                   | Bhavna Sethia              | В        | 50383    | 192.08         |
| 5/2/2007 | Mazda                   | Anand Paulbhai Chauhan     | В        | 182274   | 186.44         |
| 5/2/2007 | Mazda                   | Harshid Online             | В        | 53081    | 198.49         |
| 5/2/2007 | Mazda                   | N And D Exports            | В        | 39040    | 192.91         |
| 5/2/2007 | Mazda                   | Dhiren R Shethia           | S        | 35534    | 191.45         |
| 5/2/2007 | Mazda                   | Bhavna Sethia              | S        | 49308    | 185.97         |
| 5/2/2007 | Mazda                   | Anand Paulbhai Chauhan     | S        | 182274   | 186.86         |
| 5/2/2007 | Mazda                   | Harshid Online             | S        | 53081    | 199.02         |
| 5/2/2007 | Mazda                   | N And D Exports            | S        | 38540    | 191.6          |
| 5/2/2007 | Mcnally Bha             | Bakliwal Fincom            | В        | 250000   | 176.84         |
| 5/2/2007 | Mcnally Bha             | Gujarat Fluoro Chemicals   | S        | 250000   | 176.7          |
| 5/2/2007 | Mefcom Agr I            | Cosmo Cororate Services    | В        | 150000   | 157.44         |
| 5/2/2007 | Mefcom Agr I            | Isf Securities             | В        | 21007    | 157.7          |
| 5/2/2007 | Mefcom Agr I            | Kalpana Madhani Securitie  | В        | 15000    | 157.7          |



| Date     | Scrip Name                | Client Name                        | Buy/Sell | Quantity | Avg Price (Rs) |
|----------|---------------------------|------------------------------------|----------|----------|----------------|
| 5/2/2007 | Mefcom Agr I              | Cosmo Corporate Services           | S        | 100000   | 157.7          |
| 5/2/2007 | Mefcom Agr I              | Isf Securities                     | S        | 25807    | 158.7          |
| 5/2/2007 | Mittal Sec                | Manas Strategic Cons               | S        | 55000    | 11.88          |
| 5/2/2007 | Mohit Indust              | Bella Zaveri                       | В        | 25000    | 71             |
| 5/2/2007 | Mohit Indust              | Spjstockbroker                     | В        | 97796    | 69.55          |
| 5/2/2007 | Mohit Indust              | Shaishiltusharkumar Jhave          | В        | 25000    | 70.99          |
| 5/2/2007 | Mohit Indust              | Spjstockbroker                     | S        | 99297    | 70.88          |
| 5/2/2007 | Mohit Indust              | Hemrajsinh S Veghela               | S        | 25000    | 69.13          |
| 5/2/2007 | Netwo Fncap               | T Rowe Price Internationa          | S        | 500000   | 385.53         |
| 5/2/2007 | Prime Securities          | Bsma                               | S        | 200000   | 54.27          |
| 5/2/2007 | Pritish Nandy Comm        | Winstar Mutual Fund                | S        | 60000    | 54.32          |
| 5/2/2007 | Radha Madhav              | Spjstockbroker                     | В        | 90271    | 72.19          |
| 5/2/2007 | Radha Madhav              | Hitesh Jhaveri                     | В        | 90034    | 73.33          |
| 5/2/2007 | Radha Madhav              | Chetan Vaghjibhai Shah             | S        | 88400    | 70.6           |
| 5/2/2007 | Radha Madhav              | Spjstockbroker                     | S        | 90271    | 72.44          |
| 5/2/2007 | Radha Madhav              | Hitesh Jhaveri                     | S        | 89233    | 73.12          |
| 5/2/2007 | Rama Paper                | Jayesh Jeevaraj Mehta              | В        | 199800   | 36             |
| 5/2/2007 | Rama Paper                | Arwa Umesh                         | В        | 100000   | 42.1           |
| 5/2/2007 | Rama Paper                | Ram Singh Steel                    | S        | 500000   | 36.01          |
| 5/2/2007 | Rock Hard Pe              | Sanjay Soni                        | В        | 51521    | 12.25          |
| 5/2/2007 | Rock Hard Pe              | Sanjaykumar Parmar                 | S        | 85942    | 12.22          |
| 5/2/2007 | Rock Hard Pe              | Mehulsinh Kumpavat                 | S        | 237115   | 12.15          |
| 5/2/2007 | Rts Power Co              | Hkb Shares And Stock Brok          | В        | 28331    | 122.42         |
| 5/2/2007 | Rts Power Co              | Blb Cable And Conductor P          | S        | 57446    | 122.87         |
| 5/2/2007 | Shree Ashta               | Opg Securities                     | В        | 880197   | 351.1          |
| 5/2/2007 | Shree Ashta               | Uttam Financial Services           | В        | 304462   | 343.38         |
| 5/2/2007 | Shree Ashta               | Vidyawati Sharma                   | В        | 52986    | 350.37         |
| 5/2/2007 | Shree Ashta               | Sam Global Securities              | В        | 117329   | 348.62         |
| 5/2/2007 | Shree Ashta               | Kaushik Shah Shares Sec P          | В        | 130675   | 346.74         |
| 5/2/2007 | Shree Ashta               | Deepak Chheda                      | В        | 58726    | 352.7          |
| 5/2/2007 | Shree Ashta               | Shantichand R Jhaveri              | В        | 55358    | 352.11         |
| 5/2/2007 | Shree Ashta               | Opg Securities                     | S        | 880197   | 351.46         |
| 5/2/2007 | Shree Ashta               | Uttam Financial Services           | S        | 304462   | 344.06         |
| 5/2/2007 | Shree Ashta               | Vidyawati Sharma                   | S        | 52986    | 350.16         |
| 5/2/2007 | Shree Ashta               | Sam Global Securities              | S        | 117329   | 349.19         |
| 5/2/2007 | Shree Ashta               | Kaushik Shah Shares Sec P          | S        | 128675   | 346.28         |
| 5/2/2007 | Shree Ashta               | Deepak Chheda                      | S        | 58726    | 353.14         |
| 5/2/2007 | Shree Ashta               | Shantichand R Jhaveri              | S        | 55358    | 355.18         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Anil M Parmar                      | В        | 72973    | 348.30         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Anil M Parmar                      | S        | 72973    | 348.87         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Ashok Babubhai Thakker-Trading Alc | В        | 73188    | 349.19         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Ashok Babubhai Thakker-Trading Alc | S        | 71188    | 351.08         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Asit C Mehta Investment            | В        | 120635   | 338.15         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Asit C Mehta Investment            | S        | 120635   | 339.15         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Astute Commodities & Derivatives   | В        | 82602    | 366.77         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Astute Commodities & Derivatives   | S        | 58984    | 365.12         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Chetan Mistry                      | В        | 106359   | 351.74         |
|          |                           |                                    |          |          |                |



| Date     | Scrip Name                | Client Name                          | Buy/Sell | Quantity | Avg Price (Rs) |
|----------|---------------------------|--------------------------------------|----------|----------|----------------|
| 5/2/2007 | Shree Ashtavinayak Cine V | Chetan Mistry                        | S        | 106359   | 352.59         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Composite Securities                 | В        | 354960   | 353.94         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Composite Securities                 | S        | 354960   | 353.85         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Dhiren Pajwani                       | В        | 148178   | 356.78         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Dhiren Pajwani                       | S        | 148178   | 358.80         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Dhiren Pajwani Huf                   | В        | 206697   | 346.00         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Dhiren Pajwani Huf                   | S        | 206697   | 347.85         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Dimensions Investment And Securities | В        | 60000    | 361.22         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Dimensions Investment And Securities | S        | 30000    | 364.06         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Fin Brains Securities (India)        | В        | 97727    | 342.30         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Fin Brains Securities (India)        | S        | 97727    | 341.89         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Ghalla Bhansali Stock Brokers        | В        | 176397   | 352.85         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Ghalla Bhansali Stock Brokers        | S        | 174397   | 352.24         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Hsbc Financial Services(Middle East) | S        | 71785    | 361.49         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Indira S Baxi                        | В        | 73086    | 346.81         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Indira S Baxi                        | S        | 53086    | 344.95         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Jignesh Talakshi Gala (Huf)          | В        | 65873    | 351.55         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Jignesh Talakshi Gala (Huf)          | S        | 65873    | 351.97         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Kaushik Shah Shares & Securities     | В        | 120630   | 345.60         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Kaushik Shah Shares & Securities     | S        | 120630   | 346.34         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Ketan Bhailal Shah                   | В        | 50489    | 355.07         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Ketan Bhailal Shah                   | S        | 50480    | 354.28         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Latesh M Chheda                      | В        | 177862   | 350.56         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Latesh M Chheda                      | S        | 173862   | 350.77         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Latin Manharlal Securities           | В        | 51006    | 352.11         |
| 5/2/2007 | Shree Ashtavinayak Cine V | Latin Manharlal Securities           | S        | 45906    | 349.92         |
| 5/2/2007 | Shree Ashtavinayak Cine V | M/S Jiya Investments                 | В        | 123425   | 344.95         |
| 5/2/2007 | Shree Ashtavinayak Cine V | M/S Jiya Investments                 | S        | 116425   | 344.15         |
| 5/2/2007 | Sical Log                 | Vincent Commercial Co                | В        | 187500   | 209.5          |
| 5/2/2007 | Sical Log                 | Pinnacle Trades And Inves            | S        | 187500   | 209.5          |
| 5/2/2007 | Simplex Trad              | Exdon Trading Company                | В        | 24000    | 139.1          |
| 5/2/2007 | Spanc Telesy              | Ashita Bhavin Parekh                 | S        | 125000   | 207.6          |
| 5/2/2007 | Sujana Metal              | Morgan Stanley And Co Int            | В        | 530000   | 102.27         |
| 5/2/2007 | Sujana Metal              | Hsbc Financial Services M            | S        | 350000   | 102.5          |
| 5/2/2007 | Swan Mills                | Shailesh Ved                         | В        | 490915   | 94.75          |
| 5/2/2007 | Swan Mills                | Ubs Securities Asia                  | В        | 950000   | 95             |
| 5/2/2007 | Swan Mills                | Shailesh Ved                         | S        | 500000   | 95             |
| 5/2/2007 | Swan Mills                | Shreeji Real Properties P            | S        | 500000   | 94.75          |
| 5/2/2007 | Tripex Over               | Bhavana N Mahida                     | В        | 48000    | 199.63         |
| 5/2/2007 | Tripex Over               | Bhavana N Mahida                     | S        | 63000    | 199.93         |
| 5/2/2007 | Uniflex Cabe              | Arena Textiles And Ind               | В        | 113547   | 44.6           |
| 5/2/2007 | Valuemart In              | Hitesh Jhaveri                       | В        | 90004    | 7.57           |
| 5/2/2007 | Vimal Oil Fo              | Shree Dhoot Tdg And Agenc            | В        | 56263    | 40.32          |
| 5/2/2007 | Vimal Oil Fo              | Amrabathi Investra                   | S        | 50000    | 40.23          |
| 5/2/2007 | Visu Intl                 | Lilae Farms                          | S        | 273150   | 18.39          |
| 5/2/2007 | XI Telecom                | Opg Securities                       | В        | 790822   | 202.47         |
| 5/2/2007 | XI Telecom                | Uttam Financial Services             | В        | 139633   | 195.24         |
|          |                           |                                      |          |          |                |



| Date     | Scrip Name | Client Name              | Buy/Sell | Quantity | Avg Price (Rs) |
|----------|------------|--------------------------|----------|----------|----------------|
| 5/2/2007 | XI Telecom | Sam Global Securities    | В        | 152929   | 198.63         |
| 5/2/2007 | XI Telecom | Opg Securities           | S        | 790822   | 202.71         |
| 5/2/2007 | XI Telecom | Uttam Financial Services | S        | 139633   | 194.93         |
| 5/2/2007 | XI Telecom | Sam Global Securities    | S        | 152929   | 198.54         |

Source: BSE; NSE



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