June 28, 2007



BUZZING

STOCK

Analyst Ravikant Bhat ravikant.bhat@idbicapital.com +91-22-6637 1186

Key Stock Data

| Sensex | 14431 |
|---------------------|-----------------|
| Nifty | 4264 |
| Sector | Banks - Private |
| Bloomberg | CBOP@IN |
| Reuters | CENB.BO |
| No. of shares (m) | 1,478 |
| Market Cap (Rs m) | 62,833 |
| Market Cap (US\$ m) | 45,443 |
| 52-week H/L | Rs.47/19 |
| | |

Shareholding Pattern (%)

| Promoters | 0.00 |
|------------------|-------|
| Mutual Funds | 8.01 |
| FIIs | 34.22 |
| Corporate Bodies | 44.01 |
| Pubic & Others | 13.77 |
| Corporate Bodies | 44.01 |

Centurion Bank of Punjab Ltd.

CMP – Rs.41

<u>Update</u>

The issue of CBoP and LKB merger is still hanging fire after their respective boards first approved the merger at an EGM on September 30, 2006. The scheme of amalgamation drawn and approved by the respective banks expired on April 30 this year. A shareholder of the bank approached the Kerala High Court challenging the resolutions adopted at the banks' AGM. The case will now be heard on June 29.

There are varying legal opinions on the issue. The roadblock in the merger is not significant and the issue involved is probably less technical and involving more of human expertise given the nature of stiff opposition it has faced from the LKB worker's union and the Kerala chief minister V S Achuthanandan. It would be a matter of time before the merger happens. However, CBoP will have a task on hand convincing that the merger is to the benefit of both banks' stakeholders.

Strong performance in FY07

CBoP registered a strong growth across all parameters in FY07. Strong growth of 63% YoY in balance sheet was followed by strong earnings and profitability on the income side. Though margins saw a large dip declining from 5.1% in 4QFY06 to 4.4% in 4QFY07, the change was marginal for the full year. The NIM was 4.61% in FY07 against 4.79% in FY06. The dip in 4QFY07 was largely on account of a sharp movement in cost of deposits from 5.5% in FY06 to 6.3% in FY07 largely towards the end of the year. However, an 89% YoY increase in other income (Rs.4,054m in FY07) has made up for the marginally lower margins. The bank's profit at operating level therefore increased to Rs.2,692m in FY07, a 144% change on YoY basis.

CBoP also improved it's C/I ratio significantly. It has dipped from 76.2% in 4QFY06 to 66.9% in 4QFY07. The C/I ratio for FY07 was at 72.4%, a decline of 9.6% over FY06. The bank has also done well in improving it's NPL's which have shown a steep decline again to 2.78% from 4.63% in FY06. The NNPA's have shown a marginal increase of 13bps to 1.26%.

Going forward...

There remain multiple growth drivers in CBoP as the bank concentrates on balance sheet growth through organic and inorganic route, strengthening it's retail and SME businesses while enhancing it's wealth management business. The bank's productivity is also on the rise as it's cost to income ratio improves and new branches add more business to the balance sheet. CBoP has balanced the asset side well with the increased cost pressure put by the funds. The balance sheet drivers have not weighed down on the banks earnings.

All in all, we believe the growth momentum in CBoP should sustain over the next twothree year period. Moderation can happen only if the bank does not grow in network or if the existing branch network remains under exploited which we think will not be the case.

Valuation

On current valuations, the bank's share trades at 4.6x it's FY07 BV Rs.8.75 and 48.9x the FY07 EPS Rs.0.82.



| Financial Snapshot | | | | | | | | | | | | |
|-----------------------|-------------------------------|--------|----------|--------|-------|------------|-------------------------------|--------------|------------|------------|--|--|
| Cer | Centurion Bank of Punjab Ltd. | | | | Rs.m | Ratios (%) | | | | | | |
| | Q4FY07 | Q4FY06 | Chng (%) | FY07 | FY06 | Chng (%) | | FY06 | FY05 | Chng (%) | | |
| Interest Income | 3,957 | 2,247 | 76.1 | 12,685 | 8,032 | 57.9 | CD | 67.5 | 57.2 | 18.0 | | |
| Interest expended | 2,309 | 1,095 | 110.8 | 6,990 | 4,044 | 72.8 | CAR | 12.5 | 21.4 | (41.5) | | |
| NII | 1,648 | 1,152 | 43.1 | 5,696 | 3,988 | 42.8 | NIM | 4.8 | - | - | | |
| Other Income | 1,470 | 1,450 | 1.4 | 4,054 | 2,767 | 46.5 | RoA | 0.9 | 0.6 | 39.1 | | |
| Net Income | 3,118 | 2,602 | 19.8 | 9,750 | 6,755 | 44.3 | RoE | 4.8 | 7.7 | (38.3) | | |
| Operating expenses | 2,086 | 1,507 | 38.4 | 7,058 | 5,028 | 40.4 | 45- | | | | | |
| Payments to employees | 610 | 437 | 39.5 | 2,213 | 1,424 | 55.4 | | | | - k 11 | | |
| Other expenses | 1,476 | 1,070 | 38.0 | 4,845 | 3,604 | 34.4 | 90- 9 | | A | _ ∿∿∿سرا | | |
| Operating income | 1,033 | 1,096 | (5.7) | 2,692 | 1,726 | 55.9 | 9 10 135- | | | | | |
| Provisions and contg. | 563 | 825 | (31.8) | 856 | 856 | 0.0 | 8 30- 30- | ᠕ᠰᠰ | | | | |
| NPA provisions | 0 | 0 | - | 0 | 0 | - | Ŭ, | ראי אין | • | | | |
| Other provisions | 563 | 825 | - | 856 | 856 | - | ²⁵ ²⁵ | ~~~ | | | | |
| PBT | 470 | 271 | 73.6 | 1,836 | 871 | 110.9 | 20-1-7-11/1/ | | | | | |
| Taxes | 190 | 10 | 1,744.7 | 622 | (8) | (8,392.0) | 10/09 | 1/06 09/12/0 | 16 09/03/0 | 7 07/06/07 | | |
| PAT | 280 | 260 | 7.5 | 1,214 | 878 | 38.2 | | Da | | | | |

For further clarifications contact: Anita Bhat; anita.bhat@idbicapital.com; 91-22-6637 1187 / S. Narasimhan Rao; narasimhan.rao@idbicapital.com; 91-22-6637 1165

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