Positive risk-return; Buy

Raise PO to Rs260 on receding NPL risks and +ve risk-return

We are raising our PO to Rs260 (from Rs220), post 4QFY10 results. Our new PO factors in a) re-rating to +1.2-1.3x FY12E adj. BV (1.6 FY11) on receding NPL risks, earnings growth of +21-22% over FY11-12, rising RoEs to +22% and strong capitalization and; b) earnings increase by 5-7% for FY11-12 to factor in higher earnings in FY10. We believe stock may further re-rate to 1.3-1.4x FY12E book (implying further 18-20% upside) if concerns on rest. Ioan book were to recede further, esp. for textile segment (~33% of rest. Ioans o/s). Our PO is still pegged at 20% discount to theoretical P/B multiple owing to low stock liquidity.

4QFY10: Earnings growth muted (4% yoy) on higher prov.

Indian Bk reported earnings of Rs4.1bn, up 4% yoy (7% below est.), as the bank utilized higher op. earnings to clean-up the b/s. Core earnings were higher by 14% driven by topline growth of 40% yoy (3% ahead of est.) led by loan growth of +20% yoy and margins up +50bps yoy (8bps qoq), per our est. Non-int. income was in-line driven by recoveries. Comfortable on capital, with Tier 1 at +11%.

Restructuring under check; asset quality manageable

Indian Bank's restructured book declined by 35% qoq to Rs34bn (5.5% of loans), in-line with expectations, largely due to Upgradations. Indian Bk has so far lowest relapse to NPLs in rest. book at 1%. Textile remains the biggest chunky portion (33% of total o/s rest. book). While headline gross NPLs were flat qoq (at Rs5.1bn or 0.8% of loans), net NPLs have risen to Rs1.4bn (+60% jump qoq), but remain manageable at 0.2%, with provision cover at 72% and incl. technical w/o at +92%.

Estimates (Mar)

(Rs)	2008A	2009A	2010E	2011E	2012E
Net Income (Adjusted - mn)	9,737	12,079	15,150	18,593	22,606
EPS	22.66	28.10	35.25	43.26	52.60
EPS Change (YoY)	33.8%	24.0%	25.4%	22.7%	21.6%
Dividend / Share	3.50	5.00	6.50	8.00	9.50
Pre-exceptional EPS	22.66	28.10	35.25	43.26	52.60
Pre-exceptional EPS Change (YoY)	33.8%	24.0%	25.4%	22.7%	21.6%
Book Value / Share	101.92	127.52	154.67	180.82	212.72

Valuation (Mar)

	2008A	2009A	2010E	2011E	2012E
P/E	8.5x	6.9x	5.5x	4.5x	3.7x
Dividend Yield	NA	NA	NA	NA	NA
Pre-exceptional PE	8.51x	6.86x	5.47x	4.46x	3.67x
Price / Book	1.72x	1.23x	1.07x	0.943x	0.824x
RoE / PB	13.70x	17.00x	19.59x	23.80x	29.11x
Price / Pre-Provision Profit	4.99x	4.03x	3.02x	2.53x	2.13x

Price Objective Change

Equity | India | Banks-Retail 26 April 2010

Bank of America 🤎 Merrill Lynch

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Current

260.00

Stock Data

Price	Rs192.85
Price Objective	Rs260.00
Date Established	26-Apr-2010
Investment Opinion	C-1-7
Volatility Risk	HIGH
52-Week Range	Rs92.50-Rs212.00
Mrkt Val / Shares Out (mn)	US\$1,865 / 429.8
Average Daily Volume	491,791
BofAML Ticker / Exchange	INDIF / BSE
Bloomberg / Reuters	INBK IN / INBA.BO
ROE (2010E)	20.9%
Total Dbt to Cap (Mar-2009A)	NA
Est. 5-Yr EPS / DPS Growth	25.0% / 20.0%
Free Float	20.0%

Key Changes	
(Rs)	Previous
Price Obj.	220.00

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2010E EPS	35.63	35.25
2011E EPS	42.14	43.26
2012E EPS	50.28	52.60

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Refer to important disclosures on page 6 to 8. Analyst Certification on Page 4. Price Objective Basis/Risk on page 4. Link to Definitions on page 4. 10931501

26 April 2010

iQprofile[™] Indian Bank

Key Income Statement Data (Mar)	2008A	2009A	2010E	2011E	2012E
(Rs Millions)					
Net Interest Income	20,539	26,085	33,039	39,648	47,235
Net Fee Income	1,793	2,322	2,926	3,658	4,536
Securities Gains / (Losses)	1,790	1,948	2,176	1,375	994.33
Other Income	6,474	6,084	6,635	NA	7,652
Total Non-Interest Income	10,057	10,354	11,737	12,427	13,182
Total Operating Income	30,596	36,440	44,776	52,075	60,416
Operating Expenses	(14,003)	(15,881)	(17,302)	(19,269)	(21,506)
Pre-Provision Profit	16,593	20,558	27,473	32,806	38,910
Provisions Expense	(4,243)	(2,698)	(3,957)	(4,459)	(4,573)
Operating Profit	12,350	17,861	23,516	28,347	34,338
Non-Operating Income Pre-Tax Income	NA 12,350	NA 17,861	NA 23,516	NA 28,347	NA
Net Income to Comm S/Hold.	9,737	12,079	23,510	28,347	34,338 22,606
Adjusted Net Income (Operating)	9,737	12,079	15,150	18,593	22,606
	7,151	12,077	13,130	10,575	22,000
Key Balance Sheet Data					
Total Assets	705,077	841,218	1,021,032	1,190,626	1,409,375
Average Interest Earning Assets	616,401	747,381	898,221	1,070,380	1,261,626
Weighted Risk Assets	418,001	519,901	628,924	808,327	998,002
Total Gross Customer Loans	398,387	514,653	625,131	765,392	932,693
Total Customer Deposits Tier 1 Capital	610,459 47,772	725,818 58,649	882,280 70,027	1,033,404 81,711	1,229,854 95,421
Tangible Equity	47,772	48,603	58,131	69,501	90,958
Common Shareholders' Equity	48,108	67,359	77,771	87,881	100,574
	10,100	01,007	,,,,,,	07,001	100,071
Key Metrics	2 220/	2 400/	2 4 00/	2 700/	2 7 40/
Net Interest Margin Tier 1 Ratio	3.33% 11.4%	3.49% 11.3%	3.68% 11.1%	3.70% 10.1%	3.74% 9.6%
Effective Tax Rate	18.3%	30.3%	33.9%	33.0%	33.0%
Loan / Assets Ratio	56.5%	61.2%	61.2%	64.3%	66.2%
Loan / Deposit Ratio	65.3%	70.9%	70.9%	74.1%	75.8%
Oper Leverage (Inc Growth - Cost Growth)	5.1%	5.7%	13.9%	4.9%	4.4%
Gearing (Assets / Equity)	14.7x	12.5x	13.1x	13.5x	14.0x
Tangible Common Equity / Assets	6.1%	5.8%	5.7%	5.8%	6.5%
Tangible Common Equity / WRAs	10.2%	9.3%	9.2%	8.6%	9.1%
Revenue Growth	17.4%	19.1%	22.9%	16.3%	16.0%
Operating Expense Growth	12.3%	13.4%	8.9%	11.4%	11.6%
Provisions Expense Growth	-10.6%	-36.4%	46.7%	12.7%	2.5%
Operating Revenue / Average Assets	4.8%	4.7%	4.8%	4.7%	4.6%
Operating Expenses / Average Assets	2.2%	2.1%	1.9%	1.7%	1.7%
Pre-Provision ROA	2.6%	2.7%	3.0%	3.0%	3.0%
ROA	1.5%	1.6%	1.6%	1.7%	1.7%
Pre-Provision ROE	55.9%	49.8%	47.6%	45.2%	47.0%
ROE RoTE	23.6%	20.9%	20.9%	22.4%	24.0%
Rowras	22.7% 2.3%	24.9% 2.3%	26.1% 2.4%	26.8% 2.3%	24.9% 2.3%
Dividend Payout Ratio	18.4%	2.3%	2.4%	2.3 %	2.3%
Efficiency Ratio (Cost / Income Ratio)	48.6%	46.0%	40.6%	38.0%	36.2%
Total Non-Interest Inc / Operating Inc	33%	28%	26%	24%	22%
Market-Related Revenue / Total Revenues	9.1%	8.2%	7.6%	5.4%	4.4%
Provisioning Burden as % of PPP	25.6%	13.1%	14.4%	13.6%	11.8%
NPLs plus Foreclosed Real Estate / Loans	1.2%	0.9%	0.8%	0.7%	0.6%
Loan Loss Reserves / NPLs	87.1%	58.7%	77.6%	85.4%	79.0%
Loan Loss Reserves / Total Loans	1.1%	0.5%	0.6%	0.6%	0.5%
Provisions Expense / Average Loans	1.2%	0.6%	0.7%	0.6%	0.5%
Other Metrics					
Income / Employee	1.50	1.82	2.29	2.71	3.21
(Operating Expenses) / Employee	0.687	0.794	0.883	1.00	1.14
Pre-Provision Profit / Employee	0.814	1.03	1.40	1.71	2.07
Net Profit / Employee	0.477	0.604	0.773	0.968	1.20

Company Description

The bank started on 15 Aug 1907. Indian Bank experienced some financial setbacks in the 1990s. Post recapitalization and restructuring of the bank by GOI, Indian Bank has become a +US\$20bn bank with +1750 branches across India and deposit market share of +2.0% and loan market share of 1.7% in the system. The bank offers one of the highest RoAs and RoEs in the Indian Banking space.

Investment Thesis

We expect Indian Bank's recent restructuring programme to drive healthy earnings growth over the next few years. The bank is focusing on the non-urban market, which has a strong potential and low competition but higher risks as well. The bank has tied up with Corporation Bank and OBC to provide great value to customers and benefit from cost synergies in functions like procurement, IT hardware and ATMs, etc.

Stock Data

Price to Book Value



4QFY10 Result Snapshot

Table 1: Result Sum	nmary (Rs r	nn)		
Indian Bank	Q4FY09	Q4FY10	grth- %	Comments
Interest earned	18,564	20,249	9.1%	
- on Advances	13,782	15,026	9.0%	Loan growth at 21% yoy
- Income on invests	4,619	5,116	10.8%	
- on bal with RBI	162	107	-34.1%	
Interest Expended	11,888	10,908	-8.2%	Deposit growth 22% yoy; CASA at ~32%; retail deposits at 93% vs. 87% in 4QFY09
Net Interest Income	6,675	9,341	39.9%	Margins est. at 3.9% for 4Q. FY10 margins at 3.7% vs. 3.5% in FY09
Other income	2,921	2,929	0.3%	
- Treasury Income	578	75	-87.1%	
- Other Income	2,343	2,854	21.8%	Core fee income growth muted at <4%. Other income driven by recoveries
Operating income	9,597	12,270	27. 9 %	
Total Operating exp.	4,069	3,546	-12.9%	Led by minimal wage revisions in 4Q
Employee exp	2,888	2,150	-25.5%	
Other op exp	1,181	1,396	18.2%	
Operating profit	5,527	8,723	57.8%	
Provisions	(587)	2,136	na	Gross and Net NPA at 0.8% and 0.2% resp. in 4QFY10 In absolute terms Gross NPAs flat qoq but Net NPA up 62% qoq.
				Provision coverage ratio remains up qoq at 72 vs. 83% in 3Q.
PBT	6,114	6,588	7.8%	
Provision for Tax	2,173	2,488	14.5%	
PAT	3,941	4,100	4.0%	Earnings lower than est. by 7% on higher provisioning
PPP (ex-TP)	4,949	8,649	74.8%	
Course DefA Marrill Lunch Clob				

Source: BofA Merrill Lynch Global Research Estimates



Price objective basis & risk Indian Bank (INDIF)

Our PO for Indian Bank is set at Rs260. Our PO factors in re-rating to +1.2-1.3x FY12 adj. BV (1.6 FY11) on receding NPL risks, earnings growth of +21-22% over FY11-12, rising RoEs to +22% and strong capitalization. We believe stock can further re-rate to 1.3-1.4x FY12 book (implying further 18-20% upside) if concerns on rest. Ioan book were to recede further, esp. for textile segment. Our PO is still pegged at 20% discount to theoretical P/B multiple owing to low stock liquidity. Indian Bank remains preferred pick in the small-cap space. Risks stem from further rise in NPLs and slower asset growth leading to weak earnings outlook.

Link to Definitions

Financials

Click here for definitions of commonly used terms.

Analyst Certification

I, Rajeev Varma, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject securities and issuers. I also certify that no part of my compensation was, is, or will be, directly or indirectly, related to the specific recommendations or view expressed in this research report.

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India - Financials Coverage Cluster

Investment rating	Company	BofAML ticker	Bloomberg symbol	Analyst
BUY				
	Bank of India	XDIIF	BOI IN	Rajeev Varma
	Corporation Bank	XCRRF	CRPBK IN	Veekesh Gandhi
	HDFC	HGDFF	HDFC IN	Rajeev Varma
	HDFC Bank	HDB	HDB US	Rajeev Varma
	HDFC Bank	XHDFF	HDFCB IN	Rajeev Varma
	ICICI Bank	ICIJF	ICICIBC IN	Rajeev Varma
	ICICI Bank - A	IBN	IBN US	Rajeev Varma
	IndiaBulls Financial Services	IBLFF	IBULL IN	Veekesh Gandhi
	Indian Bank	INDIF	INBK IN	Rajeev Varma
	Max India	XMXIF	MAX IN	Rajeev Varma
	ORBC	ORBCF	OBC IN	Rajeev Varma
	Punjab	PUJBF	PNB IN	Rajeev Varma
	Reliance Capital	RLCCF	RCFT IN	Rajeev Varma
	SBI	SBINF	SBIN IN	Rajeev Varma
	SBI -G	SBKFF	SBID LI	Rajeev Varma
	Union Bank India	UBOIF	UNBK IN	Rajeev Varma
NEUTRAL				
	Axis Bank	XAXSF	AXSB IN	Rajeev Varma
	Axis Bank - GDR	XBKSF	AXB LI	Rajeev Varma
	Bank of Baroda	BKBAF	BOB IN	Rajeev Varma
	Federal Bank	XFDRF	FB IN	Veekesh Gandhi
	Yes Bank Ltd	YESBF	YES IN	Veekesh Gandhi
UNDERPERFORM				
	Canara Bank	CNRKF	CBK IN	Rajeev Varma
	IDBI	XDBIF	IDBI IN	Veekesh Gandhi
	Infrastruct Dev	IFDFF	IDFC IN	Rajeev Varma
	LIC Housing Finance, Ltd.	LHFLF	LICHF IN	Veekesh Gandhi
	Vijaya Bank	VJYAF	VJYBK IN	Rajeev Varma
RSTR				
	Shriram Transport Finance	SHTFF	SHTF IN	Veekesh Gandhi

iQmethod[™] Measures Definitions

Business Performance	Numerator	Denominator
Return On Capital Employed	NOPAT = (EBIT + Interest Income) * (1 - Tax Rate) + Goodwill	Total Assets – Current Liabilities + ST Debt + Accumulated Goodwill
	Amortization	Amortization
Return On Equity	Net Income	Shareholders' Equity
Operating Margin	Operating Profit	Sales
Earnings Growth	Expected 5-Year CAGR From Latest Actual	N/A
Free Cash Flow	Cash Flow From Operations – Total Capex	N/A
Quality of Earnings		
Cash Realization Ratio	Cash Flow From Operations	Net Income
Asset Replacement Ratio	Capex	Depreciation
Tax Rate	Tax Charge	Pre-Tax Income
Net Debt-To-Equity Ratio	Net Debt = Total Debt, Less Cash & Equivalents	Total Equity
Interest Cover	EBIT	Interest Expense
Valuation Toolkit		
Price / Earnings Ratio	Current Share Price	Diluted Earnings Per Share (Basis As Specified)
Price / Book Value	Current Share Price	Shareholders' Equity / Current Basic Shares
Dividend Yield	Annualised Declared Cash Dividend	Current Share Price
Free Cash Flow Yield	Cash Flow From Operations – Total Capex	Market Cap. = Current Share Price * Current Basic Shares
Enterprise Value / Sales	EV = Current Share Price * Current Shares + Minority Equity + Net Debt +	Sales
-	Other LT Liabilities	
EV / EBITDA	Enterprise Value	Basic EBIT + Depreciation + Amortization
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iQmethod ^{ssel} is the set of BofA Merrill Lynch standard measures that serve to maintain global consistency under three broad headings: Business Performance, Quality of Earnings, and validations. The key features of iQmethod are: A consistently structured, detailed, and transparent methodology. Guidelines to maximize the effectiveness of the comparative valuation process, and to identify some common pitfalls.

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Important Disclosures

INDIF Price Chart



B : Buy, N : Neutral, S : Sell, U : Underperform, PO : Price objective, NA : No longer valid

"Prior to May 31, 2008, the investment opinion system included Buy, Neutral and Sell. As of May 31, 2008, the investment opinion system includes Buy, Neutral and Underperform. Dark Grey shading indicates that a security is restricted with the opinion suspended. Light grey shading indicates that a security is under review with the opinion withdrawn. The current investment opinion key is contained at the end of the report. Chart is current as of March 31, 2010 or such later date as indicated

BofAML price charts do not reflect analysts' coverage of the stock at prior firms. Historical price charts relating to companies covered as of December 31, 2008 by former Banc of America Securities LLC (BAS) analysts are available to BAS clients on the BAS website.

Investment Rating Distribution: Banks Group (as of 01 Apr 2010)

Coverage Universe	Count	Percent	Inv. Banking Relationships*	Count	Percent
Buy	136	52.92%	Buy	75	66.37%
Neutral	62	24.12%	Neutral	37	67.27%
Sell	59	22.96%	Sell	34	61.82%
Investment Rating Distribution: G	Global Group (as of 01	Apr 2010)			
Coverage Universe	Count	Percent	Inv. Banking Relationships*	Count	Percent
Buy	1818	52.41%	Buy	952	58.01%
Neutral	873	25.17%	Neutral	490	61.95%
Sell	778	22.43%	Sell	355	49.72%

* Companies in respect of which MLPF&S or an affiliate has received compensation for investment banking services within the past 12 months. For purposes of this distribution, a stock rated Underperform is included as a Sell.

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Investment rating	Total return expectation (within	12-month period of date of initial rating)	Ratings dispersion guideline	es for coverage cluster*
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Buy	≥ 10%	≤ 70%
Neutral	≥ 0%	≤ 30%
Underperform	N/A	≥ 20%

* Ratings dispersions may vary from time to time where BofAML Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.

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