PAIR STRATEGY: LONG RCOM - SHORT IDEA



Featured Pair: RCOM/IDEA

Strategy:

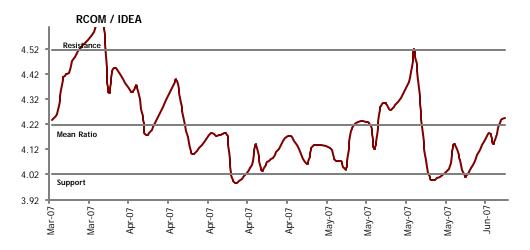
Buy RCOM and sell IDEA on a rupee-neutral basis in anticipation of out performance of RCOM over IDEA in the near term. RCOM is trading at a cheaper valuation than IDEA largely due to the recent rally in IDEA on the back of speculative buying in anticipation of the merger of Spice Telecom, Aircel and Idea. RCOM is currently trading at 13 times FY08 EV/EBIDTA against 15 times on IDEA. Even on a EV per subscriber basis, RCOM is trading at USD 545 against USD 590 for Idea (March '07 ending subscriber numbers).

Potential upside in RCOM can also come from

- 1. Expected clarity on Spectrum allocation towards July end
- 2. Upcoming Overseas FLAG IPO
- 3. Demerger of the tower business
- 4. Launch of consumer broad band and IPTV

RCOM has also been consolidating in the range of 505 - 520 from past few trading sessions. The stock has attracted significant trading volumes along with jump in delivery volumes in the recent past. We expect the trade to generate a potential return of 6% to 7% on GEP.

Chart I: Price ratio RCOM & IDEA



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RCOM

Bloomberg code	NRCOM
Price	519
30/90 day percentile	93%/97%
6 month beta*	1.42
Market cap	1,046,025
Avg. cash volume	2,554
Avg. futures volume	6,175
52 Week High/Low	523/377

IDEA

Bloomberg code	NGRASIM
Price	122
30/90 day percentile	76%/89%
6 month beta*	0.52
Market cap	324,940
Avg. cash volume	1,140
Avg. futures volume	2,182
52 Week High/Low	126/75

Mkt. Cap & Volume in INR mn

* beta relative to Nifty

Closed Trades

Start Date/ Closing Date	Strategy	Entry Price	Entry Ratio	Close Price	Close Ratio	Target Ratio	Return on GEP*	Return on AD#	Max Gain on GEP*	Max loss on GEP*	Sta
18-May-07 31-May-07	Long HDFC Bank Short Bank Nifty	1,070 6,291	0.170	1,148 6,325	0.181	1.790	6.7%	13.4%	6.7%	0.0%	Clo
8-May-07 21-May-07	Long REL Short Tata Power	506 593		552 598	0.923	0.921	8.3%	16.6%	8.3%	0.0%	Clo
16-Apr-07 27-Apr-07	Long Nifty Short CNXIT	4,013 5,453	0.736	4,084 5,302	0.770	1.790	4.5%	9.0%	6.8%	0.0%	Clo
15-Mar-07 13-Apr-07	Long Infosys Short TCS	2,079 1,234	1 685	2,087 1,262	1.654	1.790	-1.9%	-3.8%	1.1%	-5.4%	Clo
24-Jan-07	Long Nifty	4,090 6,056	0.675	3,691 4,995	0.739	0.729	7.7%	15.5%	7.7%	-0.4%	Clo
4-Mar-07 31-Jan-07	Short Bank Nifty Long Satyam	472	0.370	433	0.344	0.390	-7.0%	-14.0%	2.1%	-7.0%	Clo
19-Mar-07 14-Dec-06	Short TCS Long ACC	1,278 1,029	7 49	1,261	7.80	7.87	5.0%	10.1%	5.0%	-1.9%	Clo
20-Feb-07 6-Feb-07	Short Gujamb HLL	139 209	1 10	200	1.14	1.25	-5.0%	-10.0%	0.0%	-5.0%	Clo
20-Feb-07 7-Feb-07	ITC Long Grasim	2,873	2 55	2,745	2.77	2.70	7.6%	15.1'%	7.6%	0.0%	Clo
13-Feb-07 8-Jan-07	Short Ultratech Long Grasim	1,126 2,819	2 58	2,875	2.78	2.76	7.4%	14.8%	7.6%	4.3%	Clo
25-Jan-07 9-Jan-07	Short Ultratech Long Maruti	1,092 886		1,033 912	0.96	1.04	-1.4%	-2.9%	1.4%	3.4%	Clo
19-Jan-07 1-Dec-06	Short Tata Motors Long Realty Basket	911 511	1.00	951 517	1.13	1.06	11.8%	23.5%	11.8%	0.0%	Clo
4-Jan-07 6-Dec-06	Short Parsvnath Long GACL	511 140	0.12	456 137	0.13	0.13		15.4%	7.7%	0.0%	Clo
11-Dec-06 21-Nov-06	Short ACC Long TCS	1,145 1,149		1,036 1,165							
29-Nov-06 14-Nov-06	Short Infosys Long ACC	2,257 1,007		2,157 1,097	0.54	0.54		11.6%	5.8%	0.0%	Clo
17-Nov-06 8-Nov-06	Short Gujarat Ambuja Long Syndicate Bank	136	7.43	136	8.06	7.90	8.6%	17.1%	8.6%	-0.2%	Clo
10-Nov-06	Short Canara Bank	289	0.27	289	0.27	0.29	0.4%	0.8%	2.6%	0.0%	Clo
28-Aug-06 5-Oct-06	Long RCVL Short Bharti	300 417	0.72	348 459	0.76	0.76	5.8%	11.5%	6.7%	-2.1%	Clo
13-Jul-06 28-Aug-06	Long RCVL Short NIFTY	269 3,169	0.09	300 3,387	0.089	0.09	5.0%	10.0%	5.0%	-4.7%	Clo
5-Jan-04 13-Jan-04	Long HCLT Short NIIT	322 277	1 16	327 252	1.30	1.22	11.0%	21.9%	13.3%	-	Clo
	Exposure # Amount Depl										

^{*} Gross Equity Exposure # Amount Deployed

Note:

- Pair strategy recommends buying one security and short selling another in the same industry/sector (i.e. being sector neutral) with the expectation of out-performance of one security compared to another.
- It is a purely quantitative measure of relative value based on historical price movements of two securities. Fundamental analysis has not been used for this. The calls are based on the concept of reversion to the mean.
- Clients should exercise their own discretion in setting stop loss on the recommended strategy.
- The recommendation runs for a maximum time period of 30 trading days.



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Buy Expected to appreciate more than 20% over a 12-month period Accumulate Expected to appreciate up to 20% over a 12-month period Sell Expected to depreciate up to 10% over a 12-month period Trading Buy Expected to appreciate more than 10% over a 45-day period Trading Sell Expected to depreciate more than 10% over a 45-day period

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