| RELIGARE ENTERPRISES LIMITED <br> Regd. Office :D3, P3B, District Centre, Saket, New Delhi-110017 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unaudited Financial Results for the Quarter Ended September 30, 2010 |  |  |  |  |  |  |  |  |  |  |
| Particulars | Stand Alone Financials |  |  |  |  | Consolidated Financials |  |  |  |  |
|  | Quarter Ended | Quarter Ended | Year To Date | Year To Date | Year Ended | Quarter Ended | Quarter Ended | Year To Date | Year To Date | Year Ended |
|  | 30-Sep-10 | 30-Sep-09 | 30-Sep-10 | 30-Sep-09 | 31-Mar-10 | 30-Sep-10 | 30-Sep-09 | 30-Sep-10 | 30-Sep-09 | 31-Mar-10 |
|  | Unaudited | Unaudited | Unaudited | Unaudited | Audited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 a. Income from Operations | 1,615.56 | ${ }^{677.84}$ | 2,997.71 | 1,076.96 | 10,159.20 | 55,218.60 | 35,839.38 | 95,784.42 | 63,164.26 | 146,044.59 |
| b. Other Operating Income | 37.88 | 1,071.38 | 80.65 | 2,184.20 | 3,345.84 | 7,275.73 | 5,416.38 | 11,184.25 | 9,369.03 | 20,628.62 |
| Total Income ( $\mathrm{a}+\mathrm{b}$ ) | 1,653.44 | 1,749.22 | 3,078.36 | 3,261.16 | 13,505.04 | 62,494.33 | 41,255.76 | 106,968.67 | 72,533.29 | 166,673.21 |
| Expenditure |  |  |  |  |  |  |  |  |  |  |
| a. Commission $q$ Brokerage |  |  |  |  |  | 5,889.70 | 3,452.12 | 11,069.35 | 6,602.33 | 13,617.09 |
| b. Employee Cost | 1,074.92 | 506.38 | 1,955.04 | 819.18 | 3,277.79 | 20,112.27 | 11,689.81 | 34,785, 33 | 20,927.08 | 51,909.52 |
| c. Depreciation | 101.39 | 97.93 | 200.61 | 243.54 | 426.58 | 2,413.87 | 1,630.80 | 4,223.90 | 3,193.45 | 6,797.08 |
| d. Other Expenditure | 994.69 | 104.94 | 1,464.66 | 296.32 | 1,003.24 | 18,967.42 | 15,111.21 | 33,920.80 | 26,684.40 | 57,780.35 |
| Total ( $a+b+c+d)$ | 2,171.00 | 709.25 | 3,620.31 | 1,359.04 | 4,707.61 | 47,383.26 | 31,883.94 | 83,999.38 | 57,407.26 | 130, 104.04 |
| Less - Adjustment/recovery for Net Expenditure of Joint Venture |  |  |  |  |  | 3,463.01 | 2,346.76 | 6,218.22 | 4,142.43 | 10,298.18 |
| Balance of expenditure | 2,171.00 | 709.25 | 3,620.31 | 1,359.04 | 4,707.61 | 43,920.25 | 29,537.18 | 77,781.16 | 53,264.83 | 119,805.86 |
| 3 Profit/(Loss) From Operations before Other Income , Interest \& Exceptional Items (1-2) | (517.56) | 1,039.97 | (541.95) | 1,902.12 | 8,797.43 | 18,574.08 | 11,718.58 | 29,187.51 | 19,268.46 | 46,867.35 |
| 4 Other Income | 6.22 | 0.42 | 6.76 | 0.89 | 64.51 | 244.39 | 242.79 | 588.94 | 488.97 | 848.90 |
| 5 Profit/(Loss) before Interest \& Exceptional Items(3+4) | (511.34) | 1,040.39 | (535.19) | 1,903.01 | 8,861.94 | 18,818.47 | 11,961.37 | 29,716.45 | 19,757.43 | 47,716.25 |
| 6 Interest | 694.28 | 408.70 | 1,109.52 | 516.13 | 2,030.03 | 17,227.22 | 6,131.29 | 30,593.42 | 10,538.90 | 27,974.66 |
| 7 Profit/Loss) after Interest but before Exceptional Items(5-6) | $(1,205.62)$ | 631.69 | (1,644.71) | 1,386.88 | 6,831.91 | 1,591.25 | 5,830.08 | (876.97) | 9,218.53 | 19,741.59 |
| 889 Exceptional Items ${ }^{\text {Profit/(Loss) from Ordinary Activities before tax ( } 7+8 \text { ) }}$ |  |  |  |  |  |  |  |  |  |  |
|  | (1,205.62) | 631.69 | (1,644.71) | 1,386.88 | 6,831.91 | 1,591.25 | 5,830.08 | (876.97) | 9,218.53 | 19,741.59 |
| 9 Profit/(Loss) from Ordinary Activities before tax ( $7+8$ ) <br> 10 Provision for Taxation (including Deferred Tax, Fringe Benefit Tax and Taxes for Earlier Year etc.) <br> 11 Net Profit/(Loss) from Ordinary Activities after tax (9-10) | 23.82 | 402.79 | 52.47 | 841.51 | 1,280.27 | 3,985.17 | 2,839.42 | 6,439.76 | 4,887.08 | 10,027.02 |
|  | $(1,229.44)$ | 228.90 | (1,697.17) | 545.37 | 5,551.64 | (2,393.92) | 2,990.66 | $(7,316.73)$ | 4,331.45 | 9,714.57 |
| 12 Share of Minoritit Interest13 Net Profit/Loss) for the period/year (11-12) |  |  |  |  |  | 29.01 | 19.55 | 47.03 | 19.03 | 22.20 |
|  | $(1,229.44)$ | 228.90 | (1,697.17) | 545.37 | 5,551.64 | $(2,422.93)$ | 2,971.11 | (7,363.76) | 4,312.42 | ,692.37 |
| 14 Paid-up Equity Share Capital <br> (Face Value of equity share Rs. 10 each) <br> 15 Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year <br> 16 Earnings Per Share (EPS) | 13,355.41 | 7,637.99 | 13,355.41 | 7,637.99 | 12,781.38 | 13,355.41 | 7,637.99 | 13,355.41 | 7,637.99 | 12,781.38 |
|  |  | 240,807.19 |  |  |  |  |  |  |  | 245,955.91 |
|  |  |  |  |  |  |  |  |  |  |  |
| a) Basic EPS before and after extraordinary items (RS) | (1.04) | 0.16 | (1.48) | 0.44 | 6.25 | (1.97) | 3.68 | (5.90) | 5.30 | 11.25 |
| 17 Public shareholding | (1.04) | 0.10 | (1.48) | 0.27 | 6.21 | (1.97) | 2.34 | (5.90) | 3.35 | 11.17 |
|  |  |  |  |  |  |  |  |  |  |  |
| 17 Public shareholding-Number of shares-Percentage of sharenolding | 47,089,086 | 35,191,308 | 47,08, 086 | 35,191,308 | 54,779, 212 | 47,089,086 | 35,191,308 | 47,089,086 | 35,191,308 | 54,779,212 |
|  | 35.26 | 46.08 | 35.26 | 46.08 | 42.86 | 35.26 | 46.08 | 35.26 | 46.08 | 42.86 |
| 18 Promoters and Promoter Group Shareholding <br> a) Pledged |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| - Number of shares | 5,850,000 | Nil | 5,85,000 | Nil | Niil | 5,850,000 | Nil | 5,850,000 | Nil | Nil |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) | . 6 |  | 6.76 |  | Nil |  |  | 6.76 |  |  |
|  |  | Nil |  | Nil |  | 6.76 | Nil |  | Nil |  |
|  | 4.38 | Nil | 4.38 | Nil | ${ }^{\text {Nii }}$ | 4.38 | Nil | 4.38 | Nil | Nil |
| - Percentage of shares (as a \% of the total share capital of the company) <br> a-i)Encumbered | 13,650,000 | 13,650,000 | 13,650,000 | 13,650,000 | 13,650,0 | 13,650,000 | 13,650,000 |  | 13,650,000 |  |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) |  |  |  |  |  |  |  |  |  |  |
|  | 15.79 | 33.14 | 15.79 | 33.14 | 18.69 | 15. | 33.14 | 15.79 | 33.14 | 18.69 |
|  | 10.22 | 17.87 | . 22 | 17.87 | 10.68 | 10.22 | 17.87 | 10. | 17.87 | 10.68 |
| b) Non - encumbered |  |  |  |  |  |  |  |  |  |  |
| Number of shares | 66,965,016 | 27,588,550 | 66,965,016 | 27,538,550 | 59,384,540 | 66,965,016 | 27,538,550 | 66,965,016 | 27,588,550 | 59,384,540 |
| - Percentage of shares (as a \% of the total shareholding of the PromPromoter group)- Percentage of shares (as a \% of the total share capital of the company) | 77.45 | 66.86 | 66.86 |  | 81.31 | 77.45 | 66.86 | 77.45 | 66.86 | 81.31 |
|  | 50.14 |  |  |  | 46.46 |  |  |  |  |  |
|  <br>  and the statement of consolidated assets and liabilities for the half year ended September 30, 2010 are not subjected to limited review by the statutory auditors. |  |  |  |  |  |  |  |  |  |  |
|  - 2006. |  |  |  |  |  |  |  |  |  |  |
|  <br>  aforesaid warrants. |  |  |  |  |  |  |  |  |  |  |
| 4. The Company proposed to invest, subject to regulatory approvals, through its wholly owned subsidiary Religare Capital Markets Limited (RCML) by: |  |  |  |  |  |  |  |  |  |  |
| a. Acquisition of $50 \%$ stake in Bartleet Mallory Stock Brokers (Pvt.) Ltd., an established stock broking entity in Sri Lank |  |  |  |  |  |  |  |  |  |  |
| b. Acquisition of $100 \%$ stake in institutional broking entity(ies) - Barnard Jacobs Mellet (UK) Limited (in UK) and Barnard Jacobs Mellet (USA) LLC (in USA). |  |  |  |  |  |  |  |  |  |  |
| Subsequent to end of the quarter, the Company through RCML has made investment of USD 98.88 and USD 3.40 millions in Relsec Australia Pty Ltd. (in Australia,) to undertake stock broking activities, thereby making a wholly owned subsidiary. |  |  |  |  |  |  |  |  |  |  |
|  shown as recovery of expenses from JV partner and the same has no impact on consolidated period/year ended September 30 and March 31, 2010 results. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6. During the quarter/ year to date the Company has made following investments (Equity Shares/Preference Shares/ Debentures/ Share Application Money) in subsidiaries/ joint ventures |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Name of the Company | For the Quarter | Year to Date |  |  |  |  |  |  |  |  |
| Investment in Subsidiaries |  |  |  |  |  |  |  |  |  |  |
| Religare Finvest Limited (RFL) (Refer Note 7) |  | 6,000.00 |  |  |  |  |  |  |  |  |
| Religare Housing Finance Development Corporation Limited (part of balance consideration) |  |  |  |  |  |  |  |  |  |  |
|  | 59.23 | 59.23 |  |  |  |  |  |  |  |  |
| Religare Capital Markets (UK) Limited (thru Religare Capital Markets Limited) |  | $6,051.00$ |  |  |  |  |  |  |  |  |
|  | 6,051.00 | 6,051.00 |  |  |  |  |  |  |  |  |
| Religare Commodities Limited (thru Religare Securities Limited) |  | 375.00 |  |  |  |  |  |  |  |  |
| Religare Asset Management Company Limited (thru Religare Securites Limited) | 3,000.00 | 3,000.00 |  |  |  |  |  |  |  |  |
| Investment in Joint ventures |  |  |  |  |  |  |  |  |  |  |
| Aegon Religare Life Insurance Company Limited | 5,280.00 | 11,000.00 |  |  |  |  |  |  |  |  |
| Religare Macquarie Wealth Management Limited | 750.00 | 1,500.00 |  |  |  |  |  |  |  |  |
|  | 15,140.23 | 27,985.23 |  |  |  |  |  |  |  |  |
|  equity shares of Rs. 10 each at a premium of Rs. 190 per share to the Company. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8. The other expenditure in standalone results for the quarter ended September 30,2010 and year to dare includes provision for dimuntion in value of long term investment of R. 750 lacs |  |  |  |  |  |  |  |  |  |  |
| 9. The previous period/year figures have been regrouped/ rearranged, wherever necessary, to make them comparable. |  |  |  |  |  |  |  |  |  |  |
| 10. Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended September 30, 2010. |  |  |  |  |  |  |  |  |  |  |
| Complaints at the beginning of the quarter | Nil |  |  |  |  |  |  |  |  |  |
| Complaints received during the quarter | 7 |  |  |  |  |  |  |  |  |  |
| Complaints resolved during the quarter |  |  |  |  |  |  |  |  |  |  |
| Complaints pending at the end of the quarter | Nil |  |  |  |  |  |  |  |  |  |


| A) Primary Segment (By Business Segment) |  | SEGMENT WISE RESULTS |  |  |  |  | (Rs in lacs) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Particulars |  | Stand Alone Financials |  |  |  |  | Consolidated Financials |  |  |  |  |
|  |  | Quarter Ended | Quarter Ended | Year To Date | Year To Date | Year Ended | Quarter Ended | Quarter Ended | Year To Date | Year To Date | Year Ended |
|  |  | 30-Sep-10 | 30-Sep-09 | 30-Sep-10 | 30-Sep-09 | 31-Mar-10 | 30-Sep-10 | 30-Sep-09 | 30-Sep-10 | 30-Sep-09 | 31-Mar-10 |
|  |  | Unaudited | Unaudited | Unaudited | Unaudited | Audited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 | SEGMENT REVENUE |  |  |  |  |  |  |  |  |  |  |
|  | (a) Investment | 107.52 | 1,175.85 | 150.30 | 2,288.67 | 9,852.12 | 4,355.73 | 2,886.22 | 5,581.10 | 6,278.62 | 22,818.75 |
|  | (b) Financing |  |  |  |  | . | 23,107.62 | 9,123.61 | 39,876.43 | 16,765.89 | 42,605.66 |
|  | (c) Financial Advisory Services | - |  |  | 2.01 | 1.91 | 7,022.27 | 6,111.27 | 9,907.70 | 7,844.44 | 19,767.44 |
|  | (d) Broking Related Activities | - | . |  | - | . | 21,148.02 | 19,284.18 | 40,879.47 | 35,672.03 | 64,780.93 |
|  | (e) Support Service Fees | 1,545.91 | 573.47 | 2,928.06 | 970.58 | 3,651.01 |  | - |  | - | - |
|  | (f) Custodial Activities/ Depository Operations | . | . | . | . | - | 437.78 | 205.79 | 727.47 | 384.83 | 995.34 |
|  | (g) Life Insurance JV | . | . | - | - | - | 4,392.78 | 1,593.94 | 6,474.37 | 2,374.02 | 8,518.28 |
|  | (h) AMC | $\cdot$ | - | $\cdot$ | . | $\cdot$ | 936.31 | 1,705.38 | 2,087.90 | 2,892.62 | 6,389.08 |
|  | (i) Unallocated | 6.23 | 0.32 | 6.76 | 0.79 | 64.51 | 1,382.59 | 602.18 | 2,018.86 | 835.77 | 1,701.52 |
|  | Total | 1,659.66 | 1,749.64 | 3,085.12 | 3,262.05 | 13,569.55 | 62,783.10 | 41,512.57 | 107,553.30 | 73,048.22 | 167,577.00 |
|  | Less : Inter- Segment Revenue | . | . | . | . | . | 44.38 | 14.02 | 55.69 | 25.96 | 54.89 |
|  | Income from Operations | 1,659.66 | 1,749.64 | 3,085.12 | 3,262.05 | 13,569.55 | 62,738.72 | 41,498.55 | 107,497.61 | 73,022.26 | 167,522.11 |
| 2 | SEGMENT RESULTS |  |  |  |  |  |  |  |  |  |  |
|  | Profit/ (Loss) Before Tax and After Interest from Segment |  |  |  |  |  |  |  |  |  |  |
|  | (a) Investment | (1,508.51) | 608.53 | (2,038.04) | 1,464.89 | 6,806.59 | $(1,692.89)$ | 1,351.07 | $(4,515.25)$ | 1,589.18 | (986.97) |
|  | (b) Financing | . | . | . |  | . | 5,361.95 | 2,488.60 | 10,317.43 | 4,359.09 | 10,004.02 |
|  | (c) Broking Related Activities | - | - | - | - | - | 1,674.46 | 1,564.25 | 1,326.36 | 4,003.23 | 12,136.81 |
|  | Profit / (Loss) Before Tax and Interest from Segments |  |  |  |  |  |  |  |  |  |  |
|  | (d) Financial Advisory Services | (0.55) | (1.77) | (1.57) | (1.61) | (14.85) | $(1,022.84)$ | 1,355.51 | $(3,390.74)$ | 1,172.13 | 1,541.49 |
|  | (e) Support Service Fees | 254.61 | 72.43 | 479.76 | 136.90 | 548.84 |  | - | . | - | - |
|  | (f) Custodial Activities/ Depository Operations | . | . | . | . | - | 112.75 | 72.87 | 254.78 | 158.81 | 568.21 |
|  | (g) Life Insurance JV | . | . | . | . | . | (116.38) | (58.66) | (310.12) | (67.33) | (364.62) |
|  | (h) AMC | $\cdot$ | - | - | - | - | $(2,147.14)$ | 32.34 | (3,929.05) | (125.03) | (93.21) |
|  | (i) Unallocated (net) | 48.83 | (47.50) | (84.86) | (213.30) | (508.67) | (216.62) | (65.65) | (42.02) | (827.23) | (27.26) |
|  | Total | $(1,205.62)$ | 631.69 | $(1,644.71)$ | 1,386.88 | 6,831.91 | 1,953.29 | 6,740.33 | (288.61) | 10,262.85 | 22,778.47 |
|  | Less: (a) Interest |  |  |  |  |  | 362.04 | 910.25 | 588.36 | 1,044.32 | 3,036.88 |
|  | (b) Other un-allocable expenditure |  |  |  |  | . | . | . |  |  | 3,03688. |
|  | Add (c) Un-allocable income |  |  |  |  | . | . | - | - | . | . |
|  | Total Profit / (Loss) Before Tax | (1,205.62) | 631.69 | $(1,644.71)$ | 1,386.88 | 6,831.91 | 1,591.25 | 5,830.08 | (876.97) | 9,218.53 | 19,741.59 |
| 3 | CAPITAL EMPLOYED |  |  |  |  |  |  |  |  |  |  |
|  | (Segment Assets less Segment Liabilities) |  |  |  |  |  |  |  |  |  |  |
|  | (a) Investment | 283,200.38 | 252,200.75 | 283,200.38 | 252,200.75 | 254,603.75 | 30,969.60 | 26,983.96 | 30,969.60 | 26,983.96 | 20,856.73 |
|  | (b) Financing |  |  |  |  |  | 142,185.51 | 136,341.54 | 142,185.51 | 136,341.54 | 136,425.72 |
|  | (c) Financial Advisory Services | 25.44 | 33.24 | 25.44 | 33.24 | 53.23 | 6,410.09 | 9,452.74 | 6,410.09 | 9,452.74 | 9,800.83 |
|  | (d) Broking Related Activities |  |  | . |  | . | 66,053.43 | 59,018.67 | 66,053.43 | 59,018.67 | 63,677.90 |
|  | (e) Support Services Fees | 955.11 | 82.57 | 955.11 | 82.57 | 1,084.91 | . | . | - | . | - |
|  | (f) Custodial Activities | . | . | . | . | - | 547.84 | 362.47 | 547.84 | 362.47 | 379.66 |
|  | (g) Life Insurance JV | - | - | - | - | - | 36,080.00 | 17,380.00 | 36,080.00 | 17,380.00 | 25,080.00 |
|  | (h) AMC | - | . | - | - | - | 3,900.81 | 1,334.70 | 3,900.81 | 1,334.70 | 4,829.87 |
|  | (i) Unallocated | 1,629.68 | 227.30 | 1,629.68 | 227.30 | 364.47 | 323.01 | 9,497.67 | 323.01 | 9,497.67 | 204.37 |
|  | Total Capital Employed | 285,810.61 | 252,543.86 | 285,810.61 | 252,543.86 | 256,106.36 | 286,470.29 | 260,371.75 | 286,470.29 | 260,371.75 | 261,255.08 |

Disclosure of Balance Sheet Items as per Clause $41 \mathrm{~V}(\mathrm{~h})$ of Listing Agreement for the period ended Septemeber 30, 2010 (pursuant to Circular No. CIR/CFD/DIL/1/2010 dated April 5, 2010)

| Particulars | Standalone |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 6 months ended September 30,2010 | 6 months ended September 30, 2009 | 6 months ended September 30,2010 | 6 months ended September 30, 2009 |
|  | Un Audited | Un Audited | Un Audited | Un Audited |
| Shareholders Fund |  |  |  |  |
| (a) Capital | 15,855.41 | 10,137.99 | 15,855.41 | 10,137.99 |
| Convertible Share Warrants | 6,250.00 |  | 6,250.00 |  |
| Share Application Money |  | 180,018.17 |  | 180,018.17 |
| (b) Reserves \& Surplus | 263,705.20 | 62,387.70 | 264,364.88 | 70,215.59 |
| Minority Interest |  |  | 19,939.69 | 1,292.67 |
| Loan Funds | 3,241.12 | 34,567.37 | 934,105.17 | 350,149.11 |
| Total | 289,051.73 | 287,111.23 | 1,240,515.15 | 611,813.53 |
| Fixed Assets | 2,170.63 | 1,869.80 | 91,761.68 | 92,963.16 |
| Investments | 290,318.83 | 240,050.04 | 41,505.97 | 58,578.72 |
| Current Assets, Loans \& Advances |  |  |  |  |
| Inventories | - | . | 167,250.22 | 20,993.31 |
| Sundry Debtors | 61.37 | 244.97 | 110,474.94 | 80,391.45 |
| Cash and Bank Balances | 441.05 | 42,424.55 | 256,890.53 | 181,081.36 |
| Other Current Assets | 69.75 | 3,087.30 | 10,751.32 | 11,357.32 |
| Loans and Advances | 5,478.12 | 1,050.25 | 788,602.58 | 316,414.24 |
| Less: Current Liabilities and Provisions |  |  |  |  |
| Current Liabilities | $(1,776.86)$ | (1,463.93) | (220,777.79) | (146,865.93) |
| Provisions | (7,711.16) | (151.75) | $(5,944.30)$ | $(3,100.10)$ |
| Total | 289,051.73 | 287,111.23 | 1,240,515.15 | 611,813.53 |

