

NOVEMBER 19, 2008

Economy News

- ▶ The government has imposed an ad valorem import duty of 5% on pig iron, semi-finished, flat and long steel products. An import duty of 20% has also been imposed on crude soybean oil with immediate effect. (BS)
- Calling auto-makers, realty firms and airlines to reduce rates, Finance Minister P Chidambaram today promised to consider excise duty cut for sectors that are facing the heat of the global financial meltdown. (BS)
- ▶ The Reserve Bank of India is expected to announce another round of rate cuts in a week or so in an effort to ease liquidity and reduce borrowing costs to counter slowing economic growth, according to senior government officials (BS)
- ▶ The UPA government is set to cut the domestic retail fuel prices. However, this price cut will take place only after the current Assembly polling is over on December 24 (BS)
- ▶ The government has decided to inject Rs500.0bn for funding infrastructure projects. The money would be spent on projects that would be built through the Public-Private-Partnership (PPP). (Mint)

Corporate News

- ONGC Videsh Ltd, the overseas arm of state-run Oil and Natural Gas Corporation, on Tuesday said it has won two oil and gas blocks in Colombia. (BL)
- Mundra Port and Special Economic Zone Ltd (MPSEZ) has signed an Memorandum of Understanding (MoU) for setting up a dedicated Automobile Terminal with Nippon Yusen Kaisha (NYK) of Japan, an operator of auto terminals and has an extensive fleet of Ro-Ro ships (BL)
- ▶ Bharat Heavy Electricals (BHEL) has secured a Rs 13bn order from Andhra Pradesh Power Generation Corporation (APGenco) for setting up a 600 MW thermal power generating unit at Kakatiya Thermal Power (Project Stage-II) at Bhoopalapally in Warangal district of Andhra Pradesh. (BS)
- Ranbaxy Laboratories has submitted its response on the alleged procedural violations at two of its domestic manufacturing plants to the US drug regulator, and expects an early resolution to the issue. (ET)
- Punj Lloyd said it will hire up to 4,000 people in the next 12 months, and further revealed that the company has been approached by firms to acquire companies in developed markets. According to the Chairman, Atul Punj, the company has a order backlog of about Rs.210bn, which would be cleared over the next 30 months. He also said the company may be impacted as liquidity is tight (FE)
- ▶ **DLF** has put on hold a few projects in the hotels, commercial space and residential housing segments because of the liquidity induced slump in demand. It has also laid off a few employees. (BL)
- Pantaloon Retail India has sold its stake in Alpha Future Airport Retail to Alpha Overseas Holdings and moved out of the joint venture for an undisclosed amount. (BS)
- ▶ **RPG Enterprises** today said it will be investing Rs 15.0bn in the next 15 months in expanding its retail business across India. (BS)
- Gati Ltd is going slow on its expansion plans of Rs 1.5 bn in the year to June as economic activity slows. (ET)

Equity			% Chg	
	18 Nov 08	1 Day	1 Mth	3 Mths
Indian Indices				
SENSEX Index	8,937	(3.8)	(10.4)	(38.5)
NIFTY Index	2,683	(4.2)	(12.7)	(38.6)
BANKEX Index	4,732	(4.5)	(14.7)	(31.3)
BSET Index	2,448	(4.7)	(3.5)	(37.1)
BSETCG INDEX	6,627	(3.5)	(8.5)	(45.1)
BSEOIL INDEX	5,572	(1.5)	(14.0)	(44.2)
CNXMcap Index	3,426	(1.9)	(11.6)	(40.0)
BSESMCAP INDEX	3,559	(2.8)	(14.6)	(49.3)
World Indices				
Dow Jones	8,425	1.8	(4.8)	(25.8)
Nasdaq	1,483	0.1	(13.3)	(37.8)
FTSE	4,209	1.8	3.6	(20.9)
Nikkei	8,328 12,916	(2.3)	(5.9)	(36.4)
Hangseng	12,910	(4.5)	(11.9)	(37.4)
Value traded (R		N 00	04 01-	- B
	18	Nov 08	% Ch	g - Day
Cash BSE		2,988		(5.9)
Cash NSE		8,330		(6.4)
Derivatives	4	13,260.0		5.3
Net inflows (Rs	cr)			
	17 Nov 08	% Chg	MTD	YTD
FII	(632)	12	(1,288)	(53,042)
Mutual Fund	(391)	28	(1,321)	12,832
FII open interes		Nov 08		% Chg
FII Index Futures		8,024		(3.7)
FII Index Options		13,038		(2.5)
FII Stock Futures		9,929		(4.7)
FII Stock Options		219		(2.3)
Advances / Dec 18 Nov 08	•	S	Total	% total
A -l	407	11/	F//	25
Advances 24 Declines 18		116 298	566 1.618	25 72
	1 49	10	60	3
Offichanged	1 47	10	00	3
Commodity		'	% Chg	
	18 Nov 08	1 Day	1 Mth	3 Mths
Crude (NYMEX) (L	JS\$/BBL) 54.3	(0.1)	(24.4)	(52.6)
Gold (US\$/OZ)	738.2	0.0	(5.7)	(9.3)
Silver (US\$/OZ)	9.7	3.8	2.9	(27.1)
Debt / forex ma	rket 18 Nov 08	1 Day	1 Mth	3 Mths
10 yr G-Sec yield %	7.51	7.53	7.84	9.11
Re/US\$	49.65			
Sensex				
21,100				
17,950	Λ			
14,800	My Wary	Vм.	<i>λ</i>	
		W	1 N	
11,650				\mathcal{V}_{M}
8,500 Nov-07 Jan-08	Mar-08 May-08	Jul-08	Sep-08	Nov-08
.107 07 001700	30 May-00	5500	Jap 00	

EVENT UPDATE

Apurva Doshi

doshi.apurva@kotak.com +91 22 6621 6308

ALLCARGO GLOBAL LOGISTICS LTD.

PRICE: Rs.568 RECOMMENDATION: REDUCE TARGET PRICE: Rs.600 Cons. CY08E P/E: 10.5X

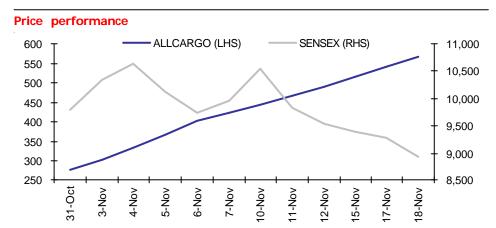
Stock has doubled in 10 trading sessions. Limited upside - Recommend REDUCE.

■ The stock of ALLCARGO has almost reached our target price of Rs.600. The stock has more then doubled in just 10 trading sessions from its recent low of Rs.271 on 31st October 2008. Due to limited upside of 6% form the current levels we recommend investors to book profits in ALLCARGO.

Consolidated summary table

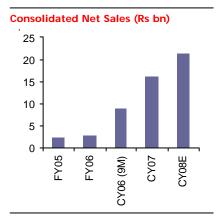
(Rs mn)	CY06 (9M)	CY07	CY08E
Sales	8,952	16,135	21,368
Growth (%)	230.1	80.2	32.4
EBITDA	796	1,422	2,346
EBITDA margir	n (%) 8.9	8.8	11.0
Net profit	604	766	1,207
Net debt	326	631	1,953
EPS (Rs)	29.8	37.8	54.0
Growth (%)	24.1	26.9	57.7
DPS (Rs)	4.5	5.0	5.0
ROE (%)	15.3	16.2	22.9
ROCE (%)	18.0	20.5	28.5
EV/Sales (x)	1.5	0.8	0.7
EV/EBITDA (x)	16.4	9.4	6.2
P/E (x)	19.1	15.0	10.5
P/BV (x)	3.2	2.7	2.2

Source: Company, Kotak Securities - Private Client Research

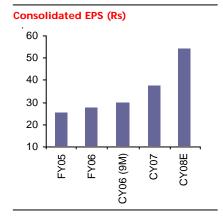


Source: Bloomberg

- Going forward we would incorporate CY09 numbers for ALLCARGO into our earning estimates. However looking at the current global recession fears, higher interest rates, declining freight rates, slowing manufacturing growth and slowdown in Indian economy we feel that growth of the company would be in impacted CY00.
- Also the company has initiated several expansion plans and looking at the current economic slowdown and slowdown in manufacturing we feel that there could be some delays and cost overruns in the expansion plans.
- We have also not accounted for equity dilution on account of issue 1.1 mn FCCD and 1.5 mn warrants to Blackstone group for which the conversion period is 18 months from February 2008. In case the investor chooses to convert the FCCD and warrants into equity shares it would lead to further equity dilution of 11.6%. This would negatively impact the valuation of ALLCARGO.



Source: Company, Kotak Securities - Private Client Research



Source: Company, Kotak Securities - Private Client Research

Valuation & Recommendation

- At Rs.568, the stock trades at 2.2x book value, 10.5x earnings and 7.9x cash earnings based on CY08E.
- We believe that ALLCARGO is fairly valued at current levels as going forward the performance of the company could be negatively affected due to slowdown in the economy and lower manufacturing growth.

We recommend REDUCE on Allcargo Gobal Logistics with a price target of Rs.600

- Thus due to fair valuations and due to limited upside potential of 6% we are downgrading the stock from BUY to REDUCE.
- We recommend **REDUCE** on ALLCARGO.

Bulk Deals

Trade details of bulk deals

···aao	Trade details of balk deals				
Date	Scrip name	Name of client	Buy/ Sell	Quantity of shares	Avg. price (Rs)
18-Nov	Anil Product	Anjali Chawla	В	100,000	56.50
18-Nov	Anil Product	Kabul Chawla	S	100,000	56.50
18-Nov	Harya Capfin	Savita Jindal	В	35,000	22.26
18-Nov	Kailash Fico	Mandvi Dyes And Chemicals Pvt	В	200,000	22.13
18-Nov	Kalin Rail N	L And T Capital Company Limited	В	401,111	129.99
18-Nov	Kalin Rail N	Sundaram Mutual Fund	S	162,998	130.00
18-Nov	Kalin Rail N	DSP Merill Lynch Tr Co P Ltd	S	200,000	130.00
18-Nov	Koff Br Pict	Laxmicap Broking Pvt Ltd	В	27,600	26.31
18-Nov	Koff Br Pict	Moneyer Invest Vasant Meghji Chheda	HufS	25,000	26.00
18-Nov	Kzleasing	Anjali Yogesh Pandya	В	18,600	20.90
18-Nov	Kzleasing	Anjali Yogesh Pandya	S	18,260	20.90
18-Nov	Ruchi Soya	Swiss Finance Corpn Mauritius Ltd	В	3,952,130	26.75
18-Nov	Sanguine Md	Khaitan Weaving Mills Ltd	S	167,760	7.84

Source: BSE

Gainers & Losers

Nifty Gainers & Losers				
	Price (Rs)	% change	Index points	Volume (mn)
Gainers				
Cairn India	723	0.5	0.1	0.7
Ranbaxy Labs	213	0.4	0.1	1.1
Sun Pharma	1,182	0.1	0.0	0.3
Losers				
NTPC	139	(7.5)	(15.1)	10.3
Bharti Airtel	623	(6.3)	(12.7)	5.0
ONGC	668	(4.7)	(11.4)	2.6

Source: Bloomberg

Forthcoming events

Company/Market				
Date	Event			
19 Nov	Maruti Suzuki holds press conference to launch a new car; Bharat Hotels holds press			
	meet; Sun Microsystems & Emerson network holds press conference			

Source: Bloomberg

Research Team

Dipen Shah IT, Media dipen.shah@kotak.com +91 22 6621 6301

Sanjeev Zarbade Capital Goods, Engineering sanjeev.zarbade@kotak.com +91 22 6621 6305

Teena Virmani
Construction, Cement, Mid Cap
teena.virmani@kotak.com
+91 22 6621 6302

Awadhesh Garg Pharmaceuticals, Hotels awadhesh.garg@kotak.com +91 22 6621 6304

Apurva Doshi Logistics, Textiles, Mid Cap doshi.apurva@kotak.com +91 22 6621 6308

Saurabh Gurnurkar Media, IT saurabh.gurnurkar@kotak.com +91 22 6621 6310 Saurabh Agrawal Metals, Mining agrawal.saurabh@kotak.com +91 22 6621 6309

Saday Sinha Banking, Economy saday.sinha@kotak.com +91 22 6621 6312

Sarika Lohra NBFCs sarika.lohra@kotak.com +91 22 6621 6313 Siddharth Shah Telecom siddharth.s@kotak.com +91 22 6621 6307

Shrikant Chouhan Technical analyst shrikant.chouhan@kotak.com +91 22 6621 6360

K. Kathirvelu Production k.kathirvelu@kotak.com +91 22 6621 6311

Disclaimer

This document is not for public distribution and has been furnished to you solely for your information and must not be reproduced or redistributed to any other person. Persons into whose possession this document may come are required to observe these restrictions.

This material is for the personal information of the authorized recipient, and we are not soliciting any action based upon it. This report is not to be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It is for the general information of clients of Kotak Securities Ltd. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients.

We have reviewed the report, and in so far as it includes current or historical information, it is believed to be reliable though its accuracy or completeness cannot be guaranteed. Neither Kotak Securities Limited, nor any person connected with it, accepts any liability arising from the use of this document. The recipients of this material should rely on their own investigations and take their own professional advice. Price and value of the investments referred to in this material may go up or down. Past performance is not a guide for future performance. Certain transactions -including those involving futures, options and other derivatives as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. Reports based on technical analysis centers on studying charts of a stock's price movement and trading volume, as opposed to focusing on a company's fundamentals and as such, may not match with a report on a company's fundamentals.

Opinions expressed are our current opinions as of the date appearing on this material only. While we endeavor to update on a reasonable basis the information discussed in this material, there may be regulatory, compliance, or other reasons that prevent us from doing so. Prospective investors and others are cautioned that any forward-looking statements are not predictions and may be subject to change without notice. Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

Kotak Securities Limited has two independent equity research groups: Institutional Equities and Private Client Group. This report has been prepared by the Private Client Group . The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, target price of the Institutional Equities Research Group of Kotak Securities Limited.

We and our affiliates, officers, directors, and employees world wide may: (a) from time to time, have long or short positions in, and buy or sell the securities thereof, of company (ies) mentioned herein or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company (ies) discussed herein or act as advisor or lender / borrower to such company (ies) or have other potential conflict of interest with respect to any recommendation and related information and opinions.

The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

No part of this material may be duplicated in any form and/or redistributed without Kotak Securities' prior written consent.