

Power's Q2'08 results were in line with

Hold

**EQUITY RESEARCH December 18, 2007** 

RESOLTS REVIEW		Sustained growth momentum		
Share Data				
Market Cap	Rs. 260.8 bn	•		
Price	Rs. 1,255.10	For the quarter ended Sep'07, Tata		
BSE Sensex	19,079.64	our estimates. After adjusting for		
Reuters	TTPW.BO	provisions gains on the sale of long		

exceptional items related to AS-15 ovisions, gains on the sale of long term investments, and forex gain, net TPWR IN profit decreased 4% yoy to Rs. 1.9 bn. However, sales increased 0.2 mn 12.6% yoy to Rs. 13.5 bn and adjusted EBITDA grew 16.7% yoy to Rs. 1,449 / 483 207.8 mn Rs. 2.9 bn driven by higher sales volume and improved PLF. Revenues of the Mumbai licensed area grew 15.9% yoy to Rs. 11.7 bn aided by 5.1%

increase in sales volume to 3.1 bu and higher realisation.

Tata Power plans to add 10,000 MW of capacity in the next five years. The Company's 4,000 MW Mundra UMPP is currently moving ahead as per the schedule. In order to meet the Company's fuel requirement for this project, Tata Power acquired 30% stake in two Indonesian coal mines. The Company has also bid for the fourth UMPP at Tilaiya to further enhance its capacity.

At the current market price, the stock is trading at a forward PE of 28.9x FY08E earnings of Rs. 43.5. Considering the present valuations, we feel there is little room for further appreciation, hence, we maintain our Hold rating on the stock.

Valuation Ratios		
Year to 31 March	2008E	2009E
EPS (Rs.)	43.5	59.2
+/- (%)	16.9%	36.1%
PER (x)	28.9x	21.2x
EV/ Sales (x)	3.9x	3.6x
EV/ EBITDA (x)	20.7x	15.8x

Shareholding Pattern (%)

Bloomberg

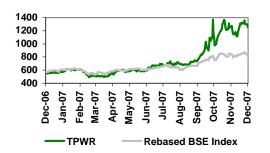
Avg. Volume (52 Week)

52-Week High/Low

**Shares Outstanding** 

Promoters	35
FIIs	17
Institutions	26
Public & Others	21

### **Relative Performance**



#### **Result Highlights**

Tata power's topline grew 12.6% yoy to Rs. 13.5 bn driven by a 14.9% growth in the power business revenue to Rs. 13.4 bn, on account of higher volumes and improved realisation. However, sales from other business degrew by 66.9% you to Rs. 112.7 mn.

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Key Figures								
<b>Quarterly Data</b>	Q2'07	Q1'08	Q2'08	QoQ%	YoY%	H1'07	H1'08	YoY%
(Figures in Rs. mn, except per share data)								
Net Sales	11,998	15,115	13,506	(10.6)%	12.6%	25,682	28,620	11.4%
EBITDA	2,451	2,524	2,860	13.3%	16.7%	5,023	5,384	7.2%
Net Profit	1,959	1,902	1,880	(1.2)%	(4.0)%	3,242	3,839	18.4%
Margins(%)								
EBITDA	20.4%	16.7%	21.2%	-	_	19.6%	18.8%	_
NPM	16.3%	12.6%	13.9%	-	-	12.6%	13.4%	-
Per Share Data (Rs.)								
Adjusted EPS	9.3	9.0	8.5	(5.8)%	(8.2)%	15.4	17.8	15.6%



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60 MW Belgaum project reduced the power purchase cost

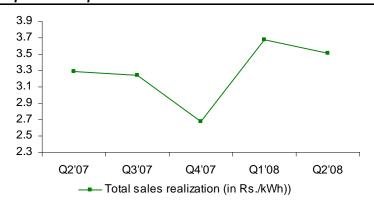
Adjusted EBITDA (adjusted for Rs. 246.2 mn AS-15 employee provision) increased 16.7% yoy to Rs. 2.9 bn and margin improved 75 bps to 21.2%. This was primarily due to lower cost of power and fuel purchased on account of the 60 MW of power from Belgaum, which was brought under open access to Mumbai area through its trading subsidiary.

EBITDA was further adjusted for the profit from the sale of investments of Rs. 851.3 mn and gain of Rs. 89.6 mn on foreign exchange. These resulted in an adjusted net profit of Rs. 1.9 bn (down by 4% yoy) and margin of 13.9% (decline by 241 bps). The increase in taxes by 134.4% and marginal decrease in interest income brought down the net profits.

#### Power business

Revenues increased 14.9% yoy to Rs. 13.4 bn (99.2% of the total revenue) on account of higher realisation by 6.9% to Rs. 3.5 per unit and a rise in volume by 7.5% to 3.8 bu due to increased capacity of power plants and an improved PLF of 71%.

#### Comparison of quarter's realization rate



Source: Company data, Indiabulls research

Revenues from the Mumbai licensed area grew 15.9% yoy to Rs. 11.7 bn due to the increase in volume by 5.1% to 3.1 bu and higher tariff of Rs. 3.8 per kWh.

EBIT margin declined 132 bps yoy to 15.4% due to an increase in the cost of fuel purchased by 27.6% to Rs. 7. 8 bn.

Realisation rate declining sequentially

Increased cost of fuel impacted the margin



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#### Other business

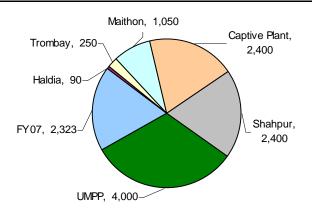
Other business sales, which consist of activities such as electronic equipment, broadband services, oil exploration etc., fell sharply by 66.7% yoy to Rs. 112.7 mn.

## **Prospects**

#### **Expansion plans**

Tata power has proposed to enhance its power generation capacity from the present 2,323 MW to approx. 12,000 MW by adding 10,000 MW in the next five years. This includes 4,000 MW UMPP at Mundra where the Company has signed an EPC contract with Toshiba Corporation for the supply of five 800 MW steam turbine generators. The Company has also bid for the fourth UMPP at Tilaiya.

### **Expansion plans**



Source: Company data, Indiabulls research

#### Outlook

Tata Power is planning to increase its generation capacity by five times in the next five years. The Company's flagship project of 4,000 MW at Mundra is progressing as per schedule. In order to secure the fuel supply of this project, the Company took 30% stake in the two coal mines of Bumi resources, Indonesia. Moreover, the Company is also developing a coal block with Hindalco which will provide impetus to the growing business.

Bid for another UMPP

Expected power generation capacity to be 12K MW by FY12E



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The stock has an unprecedented run up of 68% over the last three months and is now trading at 28.9x FY08E earnings, which is substantially high. We think that the stock is fully priced at the current levels. However, we believe that the Company's long term growth story is intact driven by its huge cash reserves and focus on the core power business. Hence, we maintain our Hold rating on the stock.

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Year to March	FY05	FY06	FY07	FY08E	FY09E	CAGR(%)
(Figures in Rs. mn, except per share data) (FY07-09E)						
Net Sales	49,451	56,726	64,773	74,958	82,005	12.5%
EBITDA	11,655	10,000	10,911	14,092	18,451	30.0%
Net Profit	5,653	6,769	7,368	8,601	11,710	26.1%
Margins(%)						
EBITDA	23.6%	17.6%	16.8%	18.8%	22.5%	
NPM	11.4%	11.9%	11.4%	11.5%	14.3%	
Per Share Data (Rs.)						
Normalized EPS	28.5	34.2	37.2	43.5	59.2	26.1%
PER (x)	12.5x	17.0x	33.7x	28.9x	21.2x	



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